

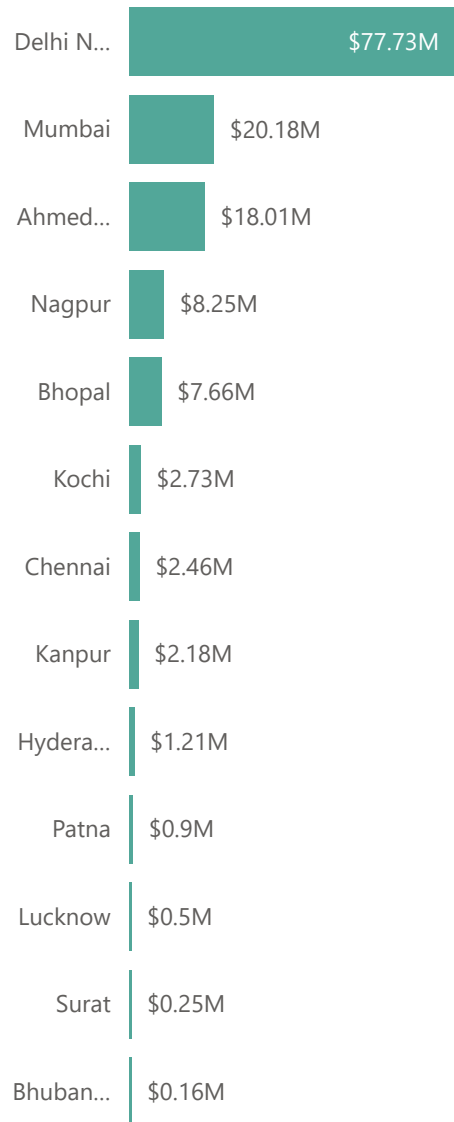
\$142.22M

Revenue

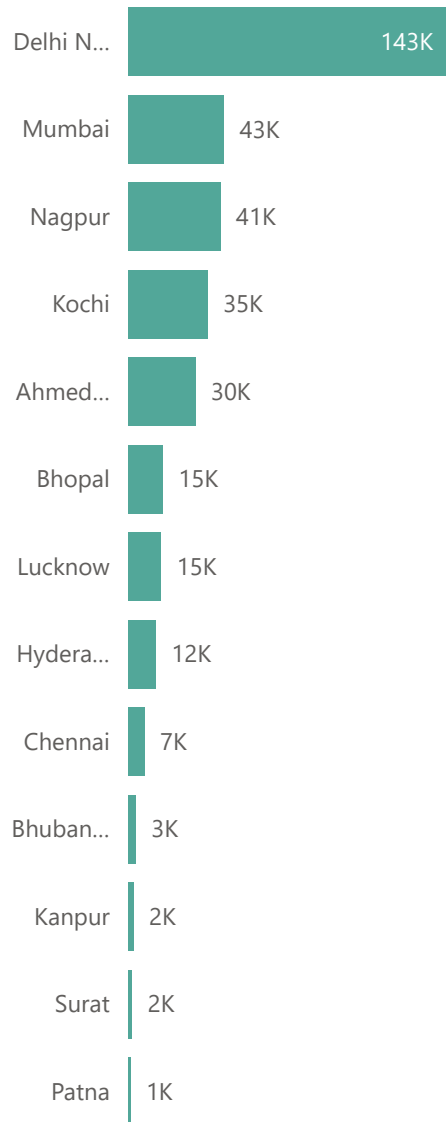
350K

Sales Qty

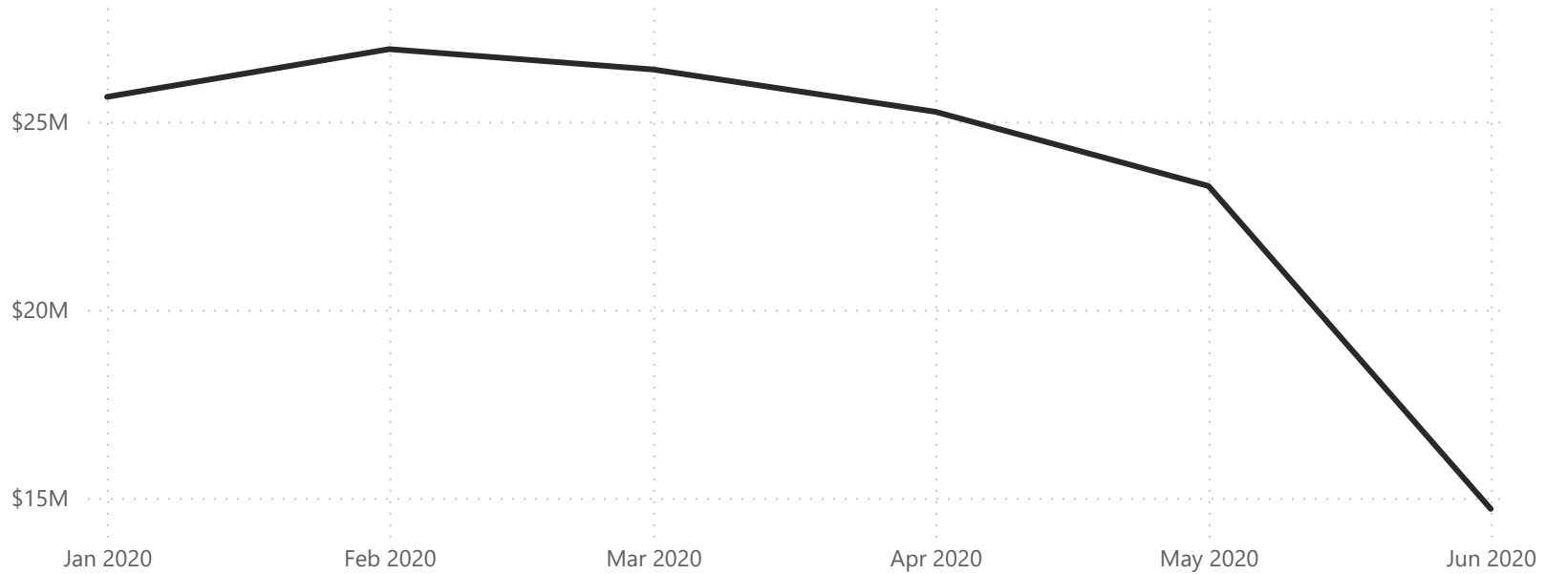
Revenue by Markets



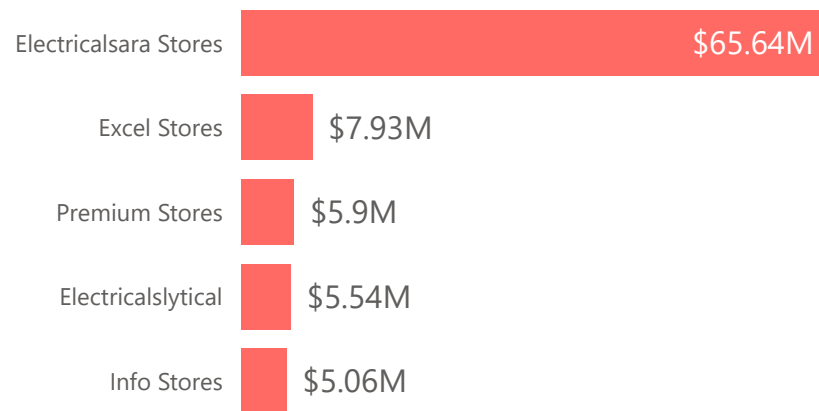
Sales Qty by Markets



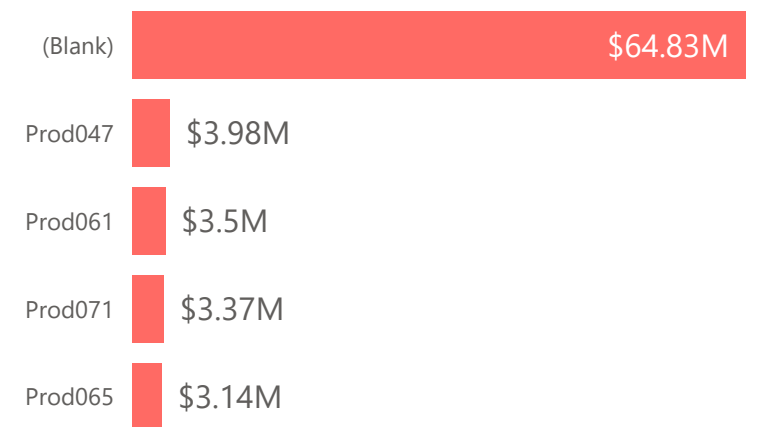
Revenue Trend



Top 5 Customers



Top 5 Products



\$93M

Revenue

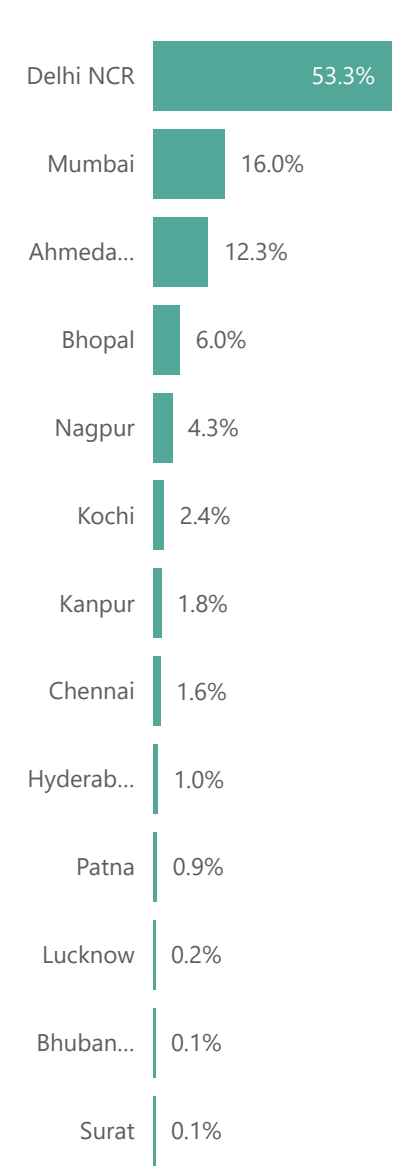
234K

Sales Qty

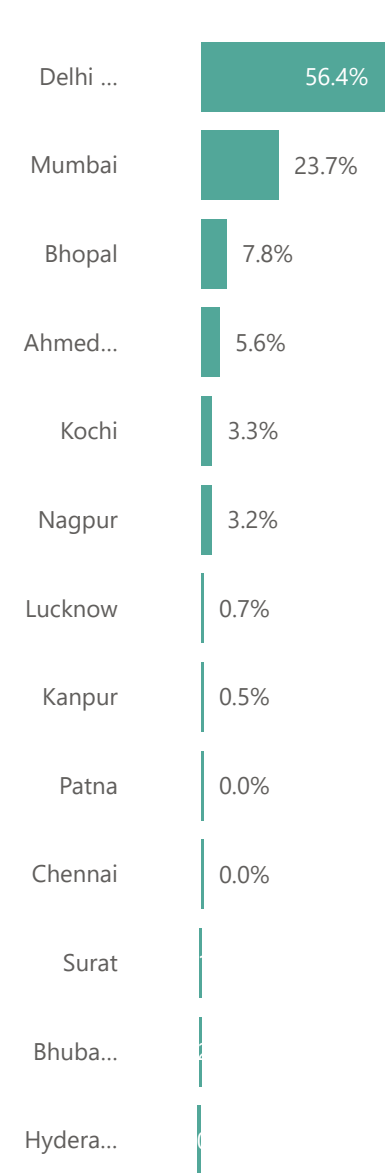
\$2.77M

Total Profit Margin

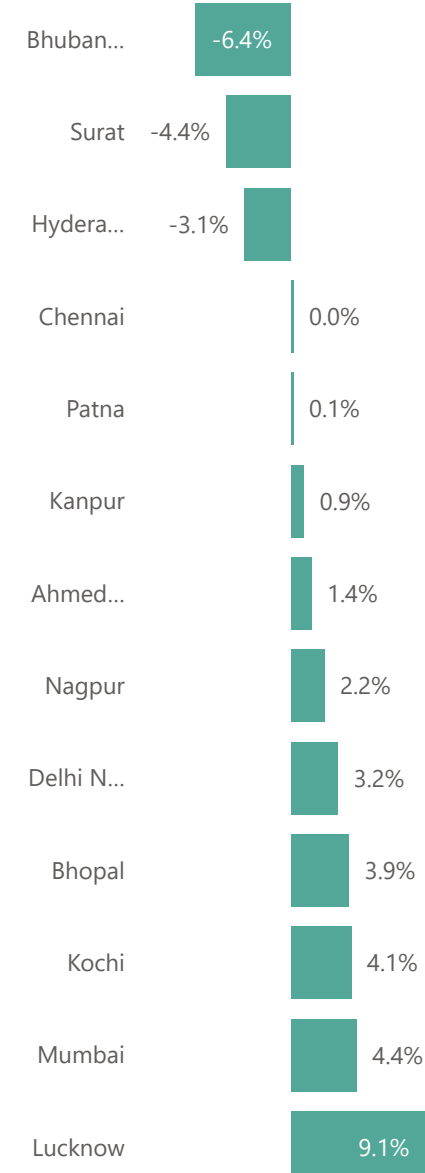
Revenue Contribution % by Market



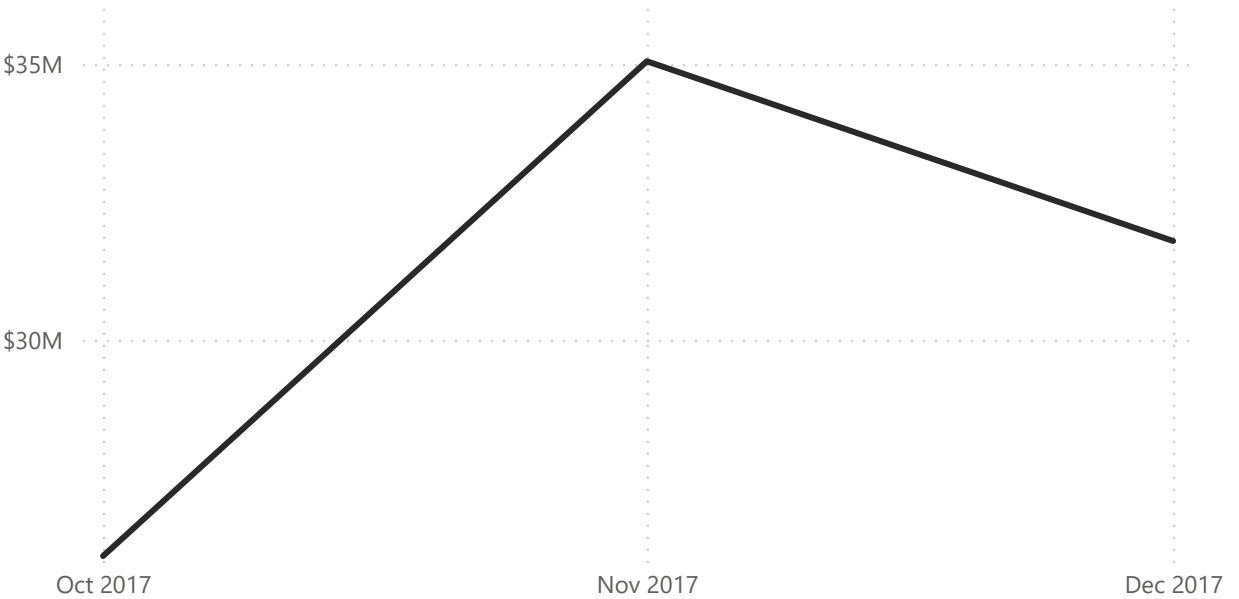
Profit Contribution % by Market



Profit % by market



Revenue Trend



Customer_Name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Acclaimed Stores	\$1,701,927	1.8%	4.0%	6.5%
All-Out	\$880,477	0.9%	-1.6%	-4.9%
Atlas Stores	\$1,759,730	1.9%	-1.7%	-2.7%
Control	\$2,581,726	2.8%	1.9%	2.1%
Electricalsara Stores	\$36,098,419	38.8%	37.0%	2.8%
Electricalsbea Stores	\$12,367	0.0%	-0.0%	-9.7%
Electricalslance Stores	\$87,493	0.1%	0.1%	2.0%
Electricalslytical	\$6,135,803	6.6%	20.4%	9.2%
Electricalsociety	\$1,052,503	1.1%	1.1%	2.8%
Electricalsopedia Stores	\$1,154,093	1.2%	0.5%	1.2%
Electricalsquipo Stores	\$171,530	0.2%	0.6%	10.0%
Elite	\$834,118	0.9%	0.1%	0.2%
Epic Stores	\$1,396,555	1.5%	1.3%	2.7%
Excel Stores	\$4,600,061	4.9%	0.9%	0.5%
Expression	\$40,916	0.0%	-0.1%	-3.4%
Flawless Stores	\$521,011	0.6%	0.7%	3.9%
Total	\$92,938,153	100.0%	100.0%	3.0%

\$142M

Revenue

350K

Sales Qty

\$2.06M

Total Profit Margin

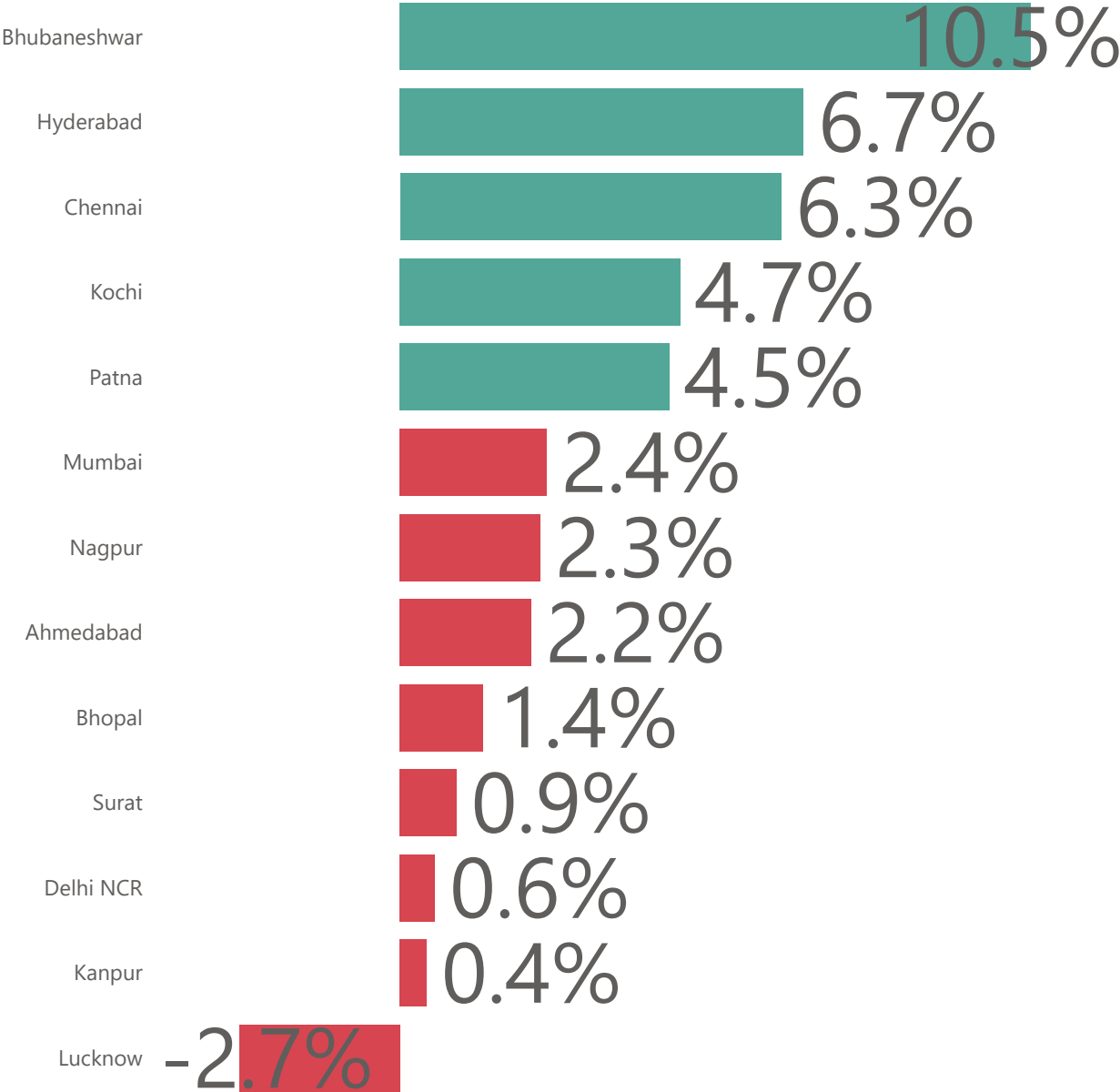
Profit Target

4%

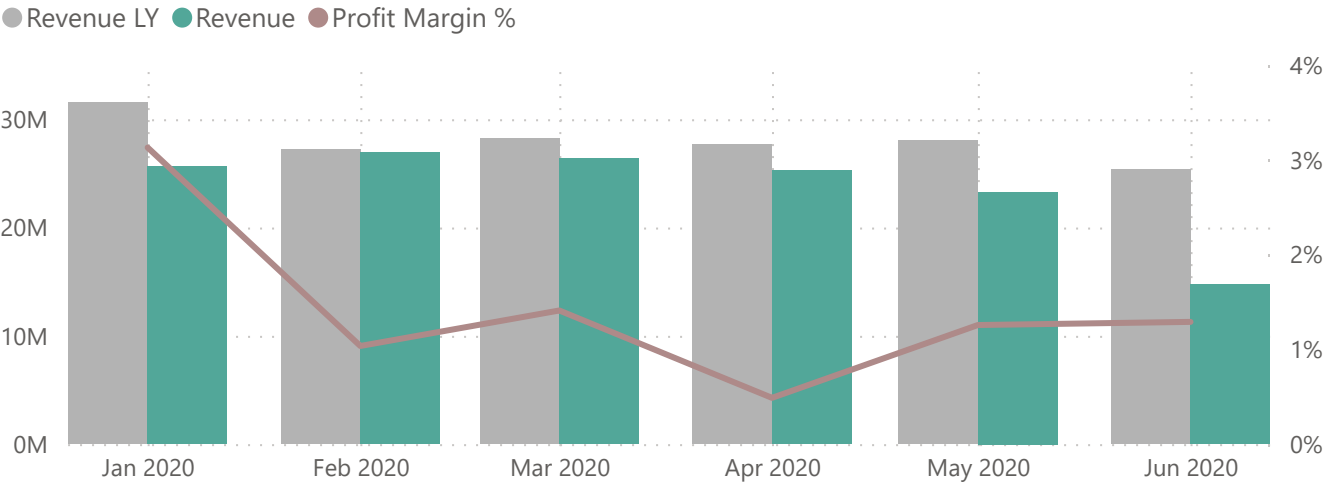
- 2017
- 2018
- 2019
- 2020

- Jan 20
- Feb 20
- Mar 20
- Apr 20
- May 20
- Jun 20

Revenue Contribution % by Market



Revenue Trend



Customer_Name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Acclaimed Stores	\$3,116,384	2.2%	6.1%	4.0%
All-Out	\$713,953	0.5%	1.6%	4.5%
Atlas Stores	\$2,189,613	1.5%	2.1%	2.0%
Control	\$4,182,662	2.9%	2.5%	1.2%
Electricalsara Stores	\$65,641,977	46.2%	11.9%	0.4%
Electricalsbea Stores	\$50,940	0.0%	0.4%	15.6%
Electricalslance Stores	\$142,742	0.1%	0.2%	3.5%
Electricalslytical	\$5,537,904	3.9%	1.3%	0.5%
Electricalsociety	\$2,520,938	1.8%	3.3%	2.7%
Electricalsopedia Stores	\$995,764	0.7%	2.9%	5.9%
Electricalsquipo Stores	\$86,908	0.1%	-0.5%	-11.5%
Elite	\$1,247,785	0.9%	3.2%	5.3%
Epic Stores	\$3,002,834	2.1%	-6.8%	-4.7%
Excel Stores	\$7,928,385	5.6%	12.5%	3.3%
Expression	\$82,845	0.1%	-0.2%	-4.2%
Flawless Stores	\$1,126,976	0.8%	1.8%	3.3%
Total	\$142,224,545	100.0%	100.0%	1.4%