## **CHAPTER 10**

#### REGRESSION AND CORRELATION

#### INTRODUCTION

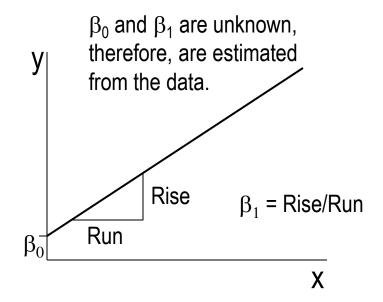
- In this chapter we employ Regression Analysis to examine the relationship among quantitative variables.
- The technique is used to predict the value of one variable (the dependent variable y)based on the value of other variables (independent variables x<sub>1</sub>, x<sub>2</sub>,...x<sub>k</sub>.)

### The Model

 The first order linear model or a simple regression model,

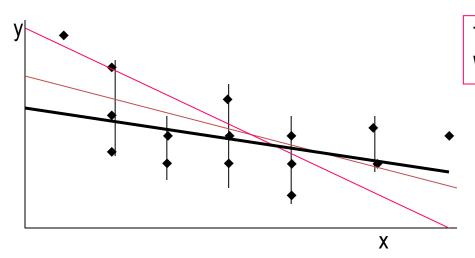
$$y = \beta_0 + \beta_1 x + \varepsilon$$

y = dependent variable x = independent variable  $\beta_0$  = y-intercept  $\beta_1$  = slope of the line  $\epsilon$  = error variable



## **Estimating the Coefficients**

- The estimates are determined by
  - drawing a sample from the population of interest,
  - calculating sample statistics.
  - producing a straight line that cuts into the data.



The question is: Which straight line fits best?

#### **Least Squares Method**

The best line is the one that minimizes the sum of squared vertical differences between the points and the line.

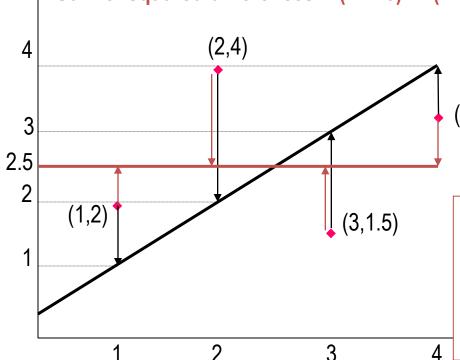
Sum of squared differences =  $(2 - 1)^2 + (4 - 2)^2 + (1.5 - 3)^2 + (3.2 - 4)^2 = 6.89$ 

Sum of squared differences =  $(2 - 2.5)^2 + (4 - 2.5)^2 + (1.5 - 2.5)^2 + (3.2 - 2.5)^2 = 3.99$ 

Let us compare two lines

The second line is horizontal

(4,3.2)



The smaller the sum of squared differences the better the fit of the line to the data.

To calculate the estimates of the coefficients that minimize the differences between the data points and the line, use the formulas:

$$\hat{\beta}_1 = \frac{\sum x_i y_i - \frac{(\sum x_i \sum y_i)}{n}}{\sum x_i^2 - \frac{(\sum x_i)^2}{n}} \text{ or } \frac{\sum x_i y_i - n \overline{x} \overline{y}}{\sum x_i^2 - n \overline{x}^2}$$

$$\hat{\beta}_0 = \overline{y} - \hat{\beta}_1 \overline{x}$$

#### Now we define

$$SS_{x} = \sum x_{i}^{2} - \frac{(\sum x_{i})^{2}}{n} = \sum x_{i}^{2} - n \overline{x}^{2}$$

$$SS_{y} = \sum y_{i}^{2} - \frac{(\sum y_{i})^{2}}{n} = \sum y_{i}^{2} - n \overline{y}^{2}$$

$$SS_{xy} = \sum x_{i}y_{i} - \frac{(\sum x_{i} \sum y_{i})}{n} = \sum x_{i}y_{i} - n \overline{x} \overline{y}$$

Then

$$\hat{\beta}_1 = \frac{SS_{xy}}{SS_x}$$

$$\hat{\beta}_0 = \bar{y} - \hat{\beta}_1 \bar{x}$$

The estimated simple linear regression equation that estimates the equation of the first order linear model is:

$$\hat{y} = \hat{\beta}_0 + \hat{\beta}_1 x$$

# **Example:** Relationship between odometer reading and a used car's selling price.

- A car dealer wants to find the relationship between the odometer reading and the selling price of used cars.
- A random sample of 100 cars is selected, and the data
   recorded in file XM18-02.
- Find the regression line.

| Car | Odomet | er Price |  |
|-----|--------|----------|--|
| 1   | 37388  | 5318     |  |
| 2   | 44758  | 5061     |  |
| 3   | 45833  | 5008     |  |
| 4   | 30862  | 5795     |  |
| 5   | 31705  | 5784     |  |
| 6   | 34010  | 5359     |  |
|     |        |          |  |
|     |        |          |  |
|     | -      | •        |  |

Independent variable x

Dependent variable y

#### Solution

- Solving by hand
  - To calculate  $\hat{\beta}_0$  and  $\hat{\beta}_1$  , we need to calculate several statistics first;

$$\overline{x} = 36\ 009.45;$$
  $SS_x = \sum x_i^2 - \frac{(\sum x_i)^2}{n} = 4\ 309\ 340\ 160$   $\overline{y} = 5\ 411.41;$   $SS_{xy} = \sum x_i y_i - \frac{(\sum x_i \sum y_i)}{n} = -134\ 269\ 296$ 

where n = 100.

$$\hat{\beta}_1 = \frac{SS_{xy}}{SS_x} = \frac{-134269296}{4309340160} = -.0312$$

$$\hat{\beta}_0 = \bar{y} - \hat{\beta}_1 \bar{x} = 5411.41 - (-.0312)(36009.45) = 6533.38$$

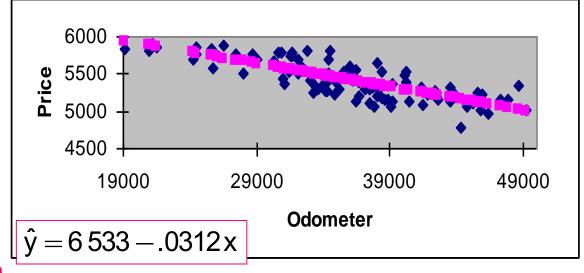
$$\hat{y} = \hat{\beta}_0 + \hat{\beta}_1 x = 6533 - .0312x$$

#### Using the computer (see file Xm18-02.xls)

Tools > Data analysis > Regression > [Shade the y range and the x range] > OK

**SUMMARY OUTPUT** 

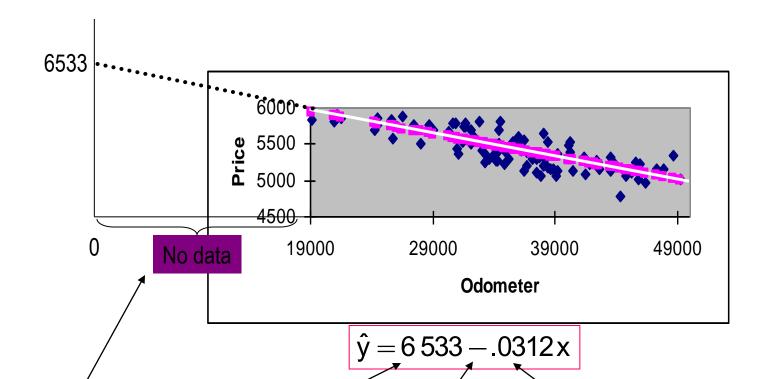
Regression Statistics
Multiple R 0.806308
R Square 0.650132
Adjusted F 0.646562
Standard E 151.5688
Observatio 100



#### **ANOVA**

| <del></del> |      | 7       |          |          |                |
|-------------|------|---------|----------|----------|----------------|
|             | df / | SS      | MS       | F        | Significance F |
| Regressior  | 1    | 4183528 | 4183528  | 182.1056 | 4.4435E-24     |
| Residual    | 98   | 2251362 | 22973.09 |          |                |
| Total       | /99  | 6434890 |          |          |                |

| Coefficients\tandard Erro |          |          | t Stat   | P-value  |
|---------------------------|----------|----------|----------|----------|
| Intercept                 | 6533.383 | 84.51232 | 77.30687 | 1.22E-89 |
| Odometer                  | -0.03116 | 0.002309 | -13.4947 | 4.44E-24 |



The intercept is  $b_0 = 6533$ .

Do not interpret the intercept as the "Price of cars that have not been driven"

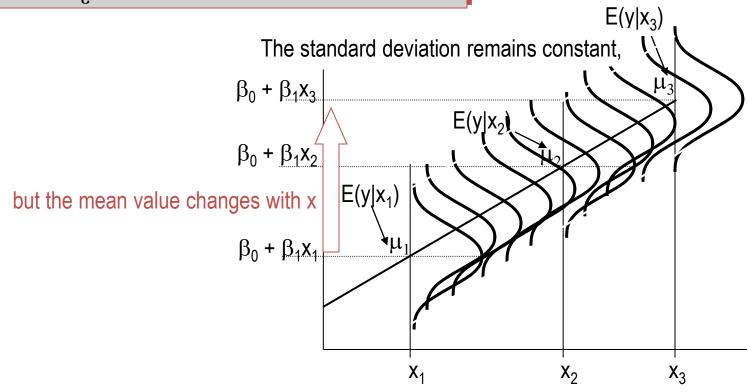
This is the slope of the line.

For each additional mile on the odometer, the price decreases by an average of \$0.0312

## Error Variable: Required Conditions

- The error  $\varepsilon$  is a critical part of the regression model.
- Five requirements involving the distribution of  $\epsilon$  must be satisfied.
  - The mean of  $\varepsilon$  is zero:  $E(\varepsilon) = 0$ .
  - The standard deviation of ε is a constant ( $σ_ε$ ) for all values of x.
  - The errors are independent.
  - The errors are independent of the independent variable x.
  - The probability distribution of  $\varepsilon$  is normal.

From the first three assumptions we have: y is normally distributed with mean  $E(y) = \beta_0 + \beta_1 x$ , and a constant standard deviation  $\sigma_{\epsilon}$ 



## Assessing the Model

- The least squares method will produce a regression line whether or not there is a linear relationship between x and y.
- Consequently, it is important to assess how well the linear model fits the data.
- Several methods are used to assess the model:
  - Testing and/or estimating the coefficients.
  - Using descriptive measurements.

#### Sum of squares for errors

- This is the sum of differences between the points and the regression line.
- It can serve as a measure of how well the line fits the data.  $SSE = \sum_{i=1}^{n} (y_i \hat{y}_i)^2$ .

$$SSE = SS_{y} - \frac{SS_{xy}^{2}}{SS_{x}}$$

 This statistic plays a role in every statistical technique we employ to assess the model.

## Standard error of estimate

- The mean error is equal to zero.
- If  $\sigma_{\epsilon}$  is small the errors tend to be close to zero (close to the mean error). Then, the model fits the data well.
- Therefore, we can, use  $\sigma_{\epsilon}$  as a measure of the suitability of using a linear model.
- An unbiased estimator of  $\sigma_{\epsilon}^{2}$  is given by  $s_{\epsilon}^{2}$

Standard Error of Estimate 
$$s_{\epsilon} = \sqrt{\frac{SSE}{n-2}}$$

#### Example

– Calculate the standard error of estimate for example 18.1, and describe what does it tell you about the model fit?

#### Solution

$$SS_{y} = \sum y_{i}^{2} - \frac{(\sum y_{i})^{2}}{n} = 6434890$$

$$SSE = SS_{y} - \frac{SS_{xy}^{2}}{SS_{x}} = 6434890 - \frac{(-134269296)^{2}}{4309340160} = 2251363$$

Thus,

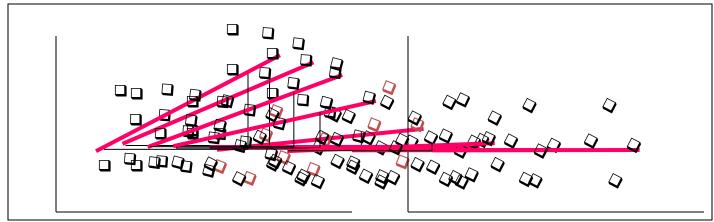
$$s_{\epsilon} = \sqrt{\frac{SSE}{n-2}} = \sqrt{\frac{2251363}{100-2}} = 151.6$$

It is hard to assess the model based on  $s_{\epsilon}$  even when compared with the mean value of y.

$$s_{\varepsilon} = 151.6, \ \overline{y} = 5,411.4$$

#### Testing the slope

 When no linear relationship exists between two variables, the regression line should be horizontal.



Linear relationship.

Different inputs (x) yield different outputs (y).

The slope is not equal to zero

No linear relationship. Different inputs (x) yield the same output (y).

The slope is equal to zero

• We can draw inference about  $\beta_1$  fr $\hat{\beta}$ m by testing

$$H_0: \beta_1 = 0$$

$$H_A$$
:  $\beta_1 \neq 0$  (or < 0, or > 0)

The test statistic is

$$t = \frac{\hat{\beta}_1 - \beta_1}{s_{\hat{\beta}_1}}$$
 where

$$s_{\hat{\beta}_1} = \frac{s_{\epsilon}}{\sqrt{SS_{\chi}}}$$

The standard error of  $\hat{\beta}_1$ .

— If the error variable is normally distributed, the statistic is Student t distribution with d.f. = n-2.

- Testing the slope Example continued
  - Solving by hand

To compute "t" we need the values of  $\hat{\beta}_1$  and  $\hat{S}_{\hat{\beta}_1}$ 

$$\hat{\beta}_1 = -.312$$

$$s_{\hat{\beta}_1} = \frac{s_{\epsilon}}{\sqrt{SS_x}} = \frac{151.6}{\sqrt{4309340160}} = -.00231$$

$$t = \frac{\hat{\beta}_1 - \beta_1}{s_{\hat{\beta}_1}} = \frac{-.312 - 0}{.00231} = -13.49$$

There is overwhelming evidence to infer that the odometer reading affects the auction selling price.

Using the computer

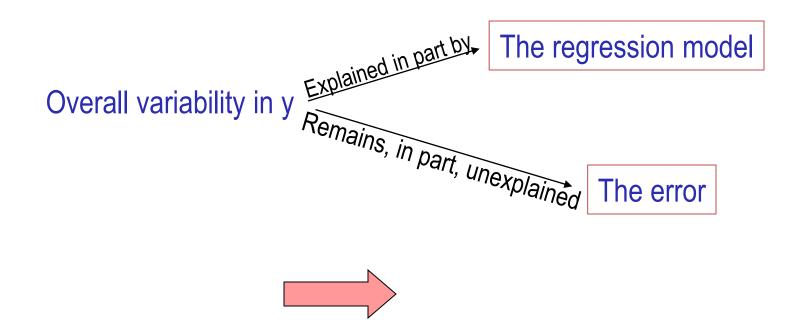
|           | Coefficients | Standard Error | t Stat   | P-value  |
|-----------|--------------|----------------|----------|----------|
| Intercept | 6533.383035  | 84.51232199    | 77.30687 | 1.22E-89 |
| Odometer  | -0.031157739 | 0.002308896    | -13.4947 | 4.44E-24 |

#### Coefficient of determination

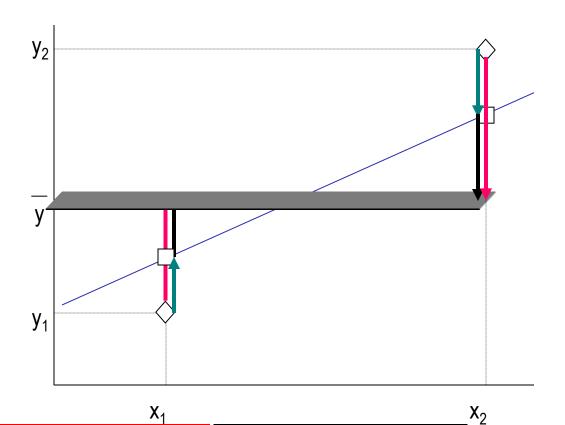
 When we want to measure the strength of the linear relationship, we use the coefficient of determination.

$$R^{2} = \frac{SS_{xy}^{2}}{SS_{x}SS_{y}} \text{ or } R^{2} = 1 - \frac{SSE}{SS_{y}}$$

To understand the significance of this coefficient note:



Two data points  $(x_1,y_1)$  and  $(x_2,y_2)$  of a certain sample are shown.



Total variation in y =

Variation explained by the regression line)

$$(y_1 - \bar{y})^2 + (y_2 - \bar{y})^2 =$$

$$(\hat{y}_1 - \overline{y})^2 + (\hat{y}_2 - \overline{y})^2$$

+ Unexplained variation (error)

$$(y_1 - \overline{y})^2 + (y_2 - \overline{y})^2 = (\hat{y}_1 - \overline{y})^2 + (\hat{y}_2 - \overline{y})^2 + (y_1 - \hat{y}_1)^2 + (y_2 - \hat{y}_2)^2$$

• R<sup>2</sup> measures the proportion of the variation in y that is explained by the variation in x.

$$R^{2} = \frac{SSR}{SST} = \frac{SST - SSE}{SST} = 1 - \frac{SSE}{SST} = 1 - \frac{SSE}{SS_{y}}$$

R<sup>2</sup> takes on any value between zero and one.

 $R^2$  = 1: Perfect match between the line and the data points.

 $R^2$  = 0: There are no linear relationship between x and y.

#### Example

– Find the coefficient of determination for example 18.1; what does this statistic tell you about the model?

#### Solution

$$R^2 = 1 - \frac{SSE}{SS_v} = 1 - \frac{2251363}{6434890} = .6501$$

- Solving by hand;
- Using the computer

| Į | Regression Statistics |        |  |  |
|---|-----------------------|--------|--|--|
|   | Multiple R            | 0.8063 |  |  |
|   | R Square              | 0.6501 |  |  |
|   | Adjusted R Square     | 0.6466 |  |  |
|   | Standard Error        | 151.57 |  |  |
|   | Observations          | 100    |  |  |

but we have

65% of the variation in the auction selling price is explained by the variation in odometer reading. The rest (35%) remains unexplained by this model.

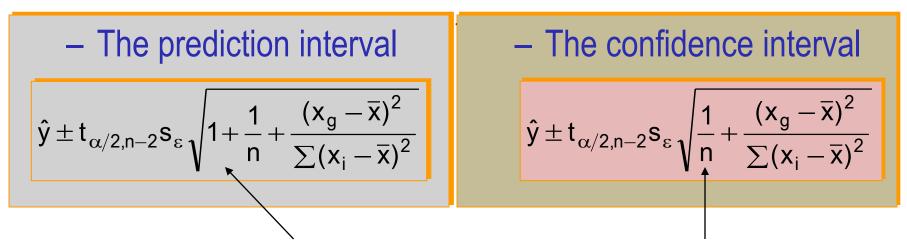
## Using the Regression Equation

- Before using the regression model, we need to assess how well it fits the data.
- If we are satisfied with how well the model fits the data, we can use it to make predictions for y.
- Illustration
  - Predict the selling price of a three-year-old Laser with 40,000 km on the odometer (Example 18.1).

$$\hat{y} = 6533 - .0312x = 6533 - .0312(40,000) = 5,285$$

#### Prediction interval and confidence interval

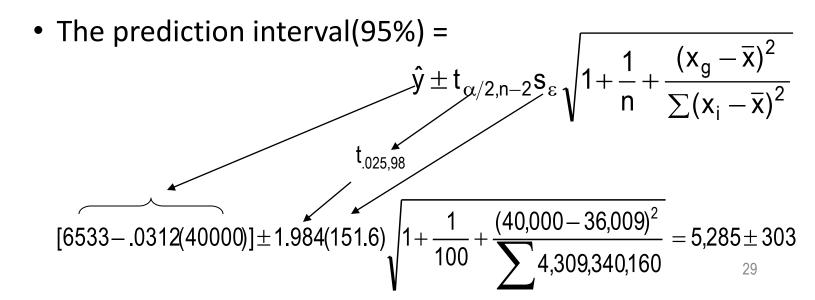
- Two intervals can be used to discover how closely the predicted value will match the true value of y.
  - Prediction interval for a particular value of y,



The prediction interval is wider than the confidence interval

• Example: Interval estimates for the car auction price

- Provide an interval estimate for the bidding price on a Ford Laser with 40,000 km on the odometer.
- Solution
  - The dealer would like to predict the price of a single car



 The car dealer wants to bid on a lot of 250 Ford Lasers, where each car has been driven for about 40,000 km.

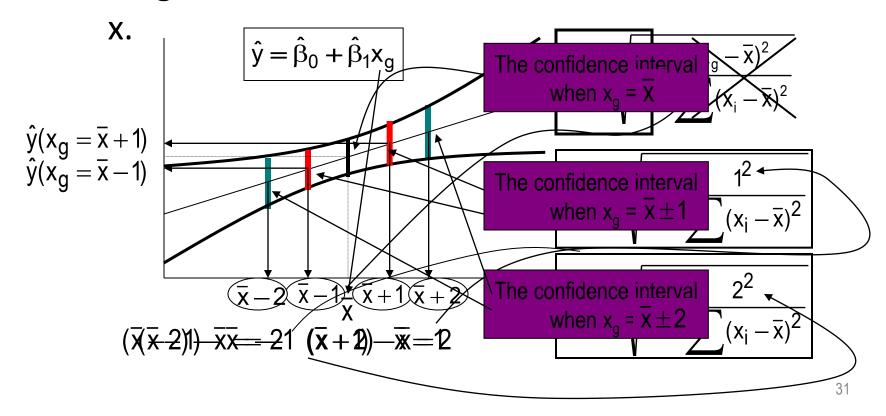
#### Solution

• The dealer needs to estimate the mean price per car.  $\sqrt{1 + (x - \overline{x})}$ 

car.  $\hat{y} \pm t_{\alpha/2, n-2} s_{\epsilon} \sqrt{\frac{1}{n} + \frac{(x_g - \bar{x})^2}{\sum (x_i - \bar{x})^2}}$ • The confidence interval (95%) =

$$[6533 - .0312(40000)] \pm 1.984(151.6) \sqrt{\frac{1}{100} + \frac{(40,000 - 36,009)^2}{2}} = 5,285 \pm 35$$

- The effect of the given value of x on the interval
  - As  $x_g$  moves away from x the interval becomes longer. That is, the shortest interval is found at



### Coefficient of correlation

- The coefficient of correlation is used to measure the strength of a linear association between two variables.
- The coefficient values range between -1 and 1.
  - If  $\rho$  = -1 (perfect negative linear association) or  $\rho$  = +1 (perfect positive linear association) every point falls on the regression line.
  - If  $\rho$  = 0 there is no linear association.
- The coefficient can be used to test for linear relationship between two variables.

#### Testing the coefficient of correlation

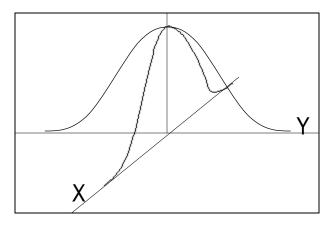
- When there are no linear relationship between
  - two variables,  $\rho = 0$ .
- The hypotheses are:

$$H_0: \rho = 0$$

$$H_A: \rho \neq 0$$

— The test statistic is:

$$t = r\sqrt{\frac{n-2}{1-r^2}}$$



The statistic is Student t distributed with d.f. = n - 2, provided the variables are bivariate normally distributed.

where r is the sample coefficient of correlation

calculated by 
$$r = \frac{SS_{xy}}{\sqrt{SS_xSS_y}}$$

#### Example Testing for linear relationship

 Test the coefficient of correlation to determine if linear relationship exists in the data of example 18.1.

#### Solution

- We test  $H_0$ :  $\rho = 0$  $H_A$ :  $\rho \neq 0$ .
- Solving by hand:
  - The rejection region is  $|t| > t_{\alpha/2,n-2} = t_{.025,98} = 1.984$  or so.
  - The sample coefficient of correlation r= =-.806  $SS_{xy}/\sqrt{SS_xSS_y}$

The value of the t statistic is

$$t = r\sqrt{\frac{n-2}{1-r^2}} = -13.49$$

Conclusion: There is sufficient evidence at  $\alpha$  = 5% to infer that there are linear relationship between the two variables.

## Regression Diagnostics - I

- The three important conditions required for the validity of the regression analysis are:
  - the error variable is normally distributed.
  - the error variance is constant for all values of x.
  - The errors are independent of each other.
- How can we diagnose violations of these conditions?

#### Residual Analysis

- Examining the residuals (or standardized residuals), we can identify violations of the required conditions
- Example 18.1 continued
  - Nonnormality.
    - Use Excel to obtain the standardized residual histogram.
    - Examine the histogram and look for a bell shaped diagram with mean close to zero.

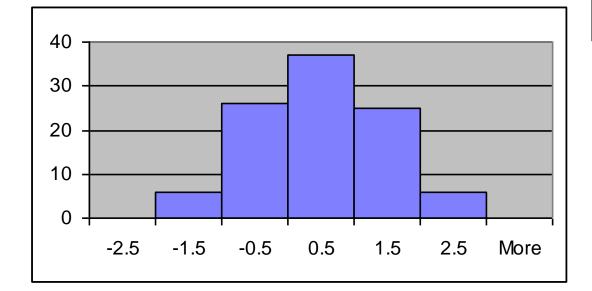
| RESIDUAL O  | UTPUT        | A Partial list of<br>Standard residuals |
|-------------|--------------|---|
| Observation | Residuals    | Standard Residuals                      |
| 1           | -50.45749927 | -0.334595895                            |
| 2           | -77.82496482 | -0.516076186                            |
| 3           | -97.33039568 | -0.645421421                            |
| 4           | 223.2070978  | 1.480140312                             |
| 5           | 238.4730715  | 1.58137268                              |

For each residual we calculate the standard deviation as follows:

$$s_{r_i} = s_{\epsilon} \sqrt{1 - h_i}$$
 where

$$h_i = \frac{1}{n} + \frac{(x_i - \bar{x})^2}{\sum (x_j - \bar{x})^2}$$

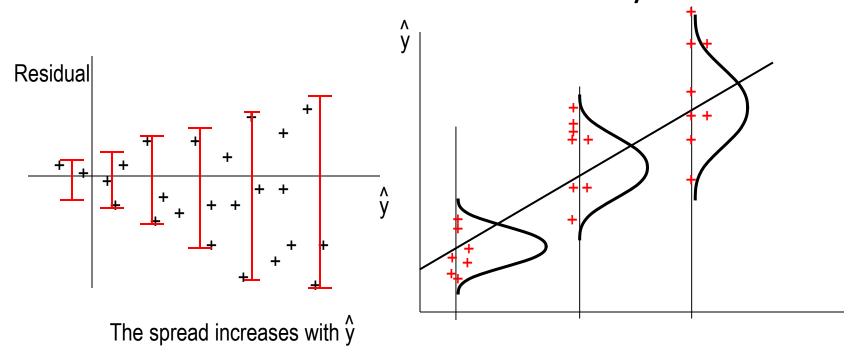
Standardized residual i = Residual i / Standard deviation



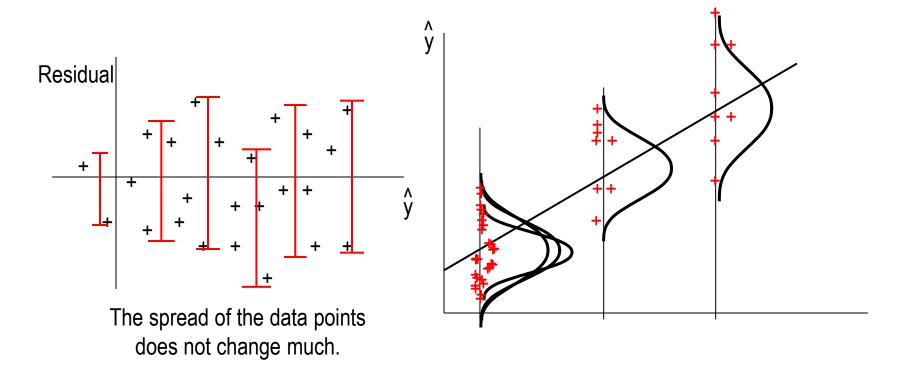
We can also apply the Lilliefors test or the  $\chi^2$  test of normality.

#### Heteroscedasticity

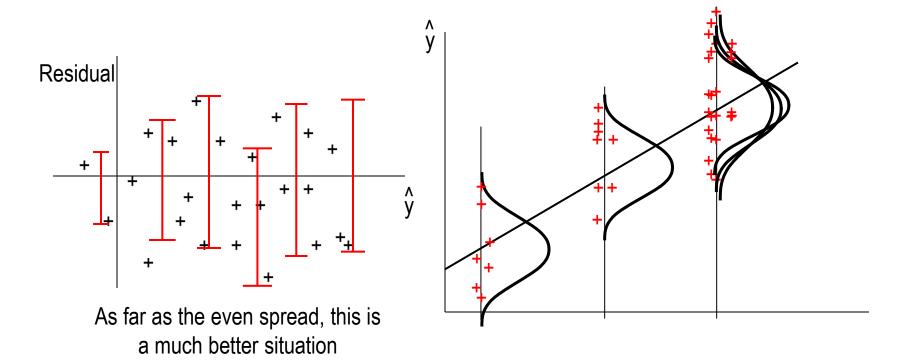
 When the requirement of a constant variance is violated we have heteroscedasticity.



 When the requirement of a constant variance is not violated we have homoscedasticity.

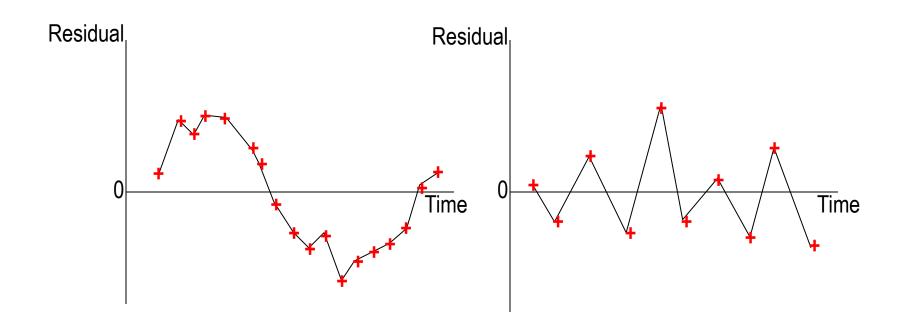


 When the requirement of a constant variance is not violated we have homoscedasticity.



- Nonindependence of error variables
  - A time series is constituted if data were collected over time.
  - Examining the residuals over time, no pattern should be observed if the errors are independent.
  - When a pattern is detected, the errors are said to be autocorrelated.
  - Autocorrelation can be detected by graphing the residuals against time.

## Patterns in the appearance of the residuals over time indicates that autocorrelation exists.

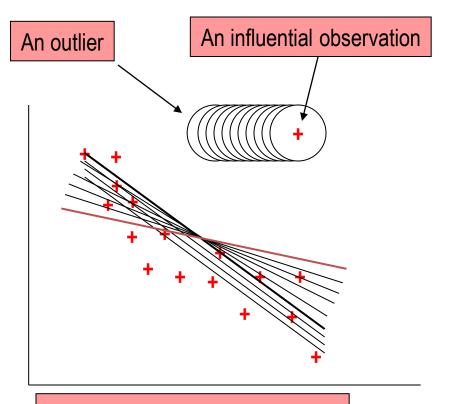


Note the runs of positive residuals, replaced by runs of negative residuals

Note the oscillating behavior of the residuals around zero.

#### Outliers

- An outlier is an observation that is unusually small or large.
- Several possibilities need to be investigated when an outlier is observed:
  - There was an error in recording the value.
  - The point does not belong in the sample.
  - The observation is valid.
- Identify outliers from the scatter diagram.
- It is customary to suspect an observation is an outlier if its |standard residual| > 2



... but, some outliers may be very influential

The outlier causes a shift in the regression line

- Procedure for regression diagnostics
  - Develop a model that has a theoretical basis.
  - Gather data for the two variables in the model.
  - Draw the scatter diagram to determine whether a linear model appears to be appropriate.
  - Check the required conditions for the errors.
  - Assess the model fit.
  - If the model fits the data, use the regression equation.