

Naval Kishor

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Education

12TH SCIENCE WITH (MATHEMATICS) | MAY 2022 | GOVERNMENT SENIOR SECONDARY SCHOOL
ECONOMICS HONOURS | AUGUST 2025 | DELHI UNIVERSITY

Skills Summary

- **Language:** Python, SQL, R
- **Frameworks:** Pandas, Numpy, Matplotlib
- **Tools:** Power BI, Excel, PowerPoint, Tableau, MySQL, SQL Server
- **Platforms:** Jupyter Notebook, Visual Studio Code
- **Soft Skills:** Rapport Building, Strong Stakeholders Management, People Management, Excellent Communication

Profile

Results-driven Data Analyst with expertise in Python, R, SQL, and advanced Excel for data manipulation and analysis. Proficient in leveraging libraries like Pandas, NumPy, and Matplotlib to perform in-depth analysis, and skilled in using Power BI and Tableau to create visually compelling, data-driven dashboards. Demonstrated success in identifying sales trends and delivering actionable insights through weekly reports, contributing to strategic planning and business growth. Adept at transforming complex datasets into clear, impactful visualizations and summaries that align with business objectives.

Experience

DATA ANALYST | SANGAM PLASTIC INDUSTRIES PRIVATE LIMITED | OCTOBER 2023 – PRESENT

- Compiled and submitted comprehensive weekly sales reports using **Excel** and **SQL** to analyze sales trends, supporting data-driven decision-making.
- Leveraged **Power BI** for data visualization and reporting, creating clear and impactful dashboards for tracking key performance metrics.
- Collaborated with the sales team to enhance report structures and streamline data collection processes, ensuring accuracy and efficiency.
- Provided management with actionable insights on sales trends and growth opportunities, enabling informed strategic planning.

Projects

SALES TREND ANALYSIS & REPORTING

- Utilized **SQL** and **Excel** to analyze weekly sales data for Sangam Plastic Industries, identifying trends that informed sales strategies and forecasted demand.
- Created interactive **Power BI** dashboards, allowing stakeholders to easily track and interpret sales performance metrics, resulting in a 15% improvement in report efficiency.

CRIMES ON WOMEN IN INDIA ANALYSIS (2001–2021)

- Downloaded and sourced crime data from **Kaggle** for analysis on trends in crimes against women in India over two decades.
- Loaded data into **SQL Server**, created a structured database, and applied SQL queries to clean, format, and standardize the dataset.
- Analyzed trends using SQL, identifying key patterns and insights over time.
- Connected SQL database to **Power BI** to design an interactive dashboard, providing a visual overview of crime trends, regional breakdowns, and year-over-year comparisons for stakeholders and public awareness.

Certificates

FOUNDATIONS: DATA, DATA, EVERYWHERE (GOOGLE)

- Developed a comprehensive understanding of the data life cycle and various stages involved in the data analysis.
- Introduced to diverse applications designed to streamline and optimize the data analysis journey, enhancing efficiency and accuracy.