

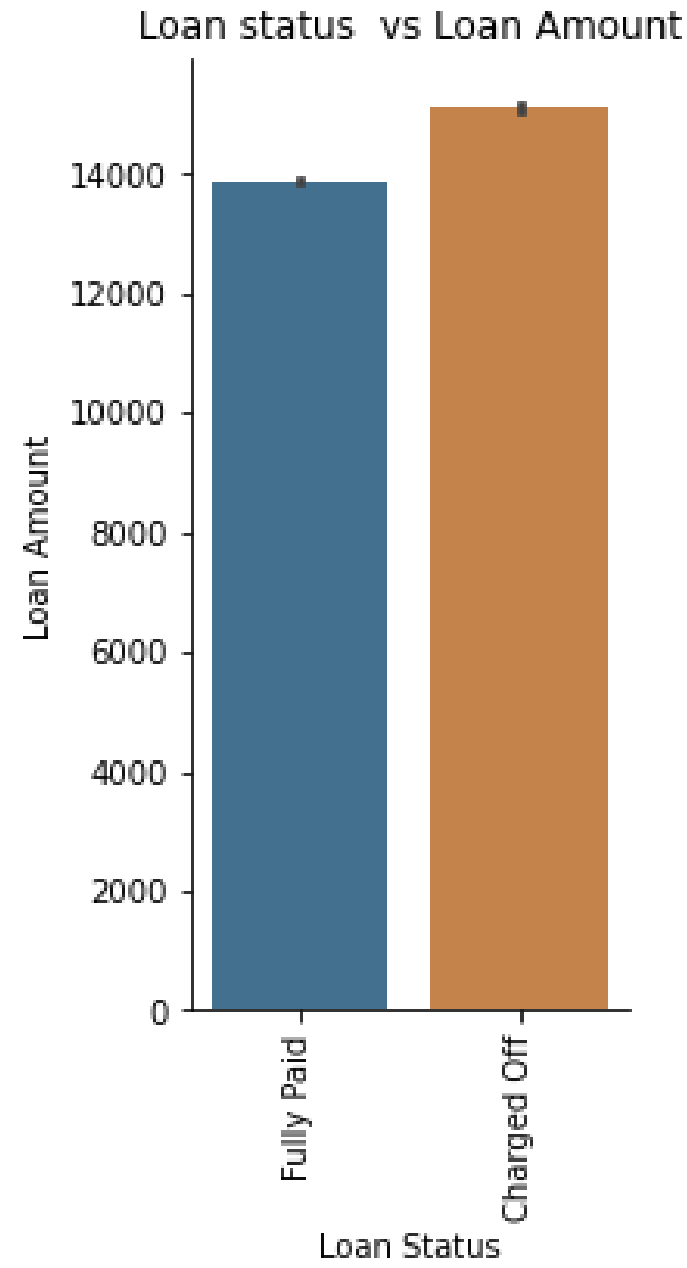
Probable Reasons of Loan Defaulting

By Kishan Patel

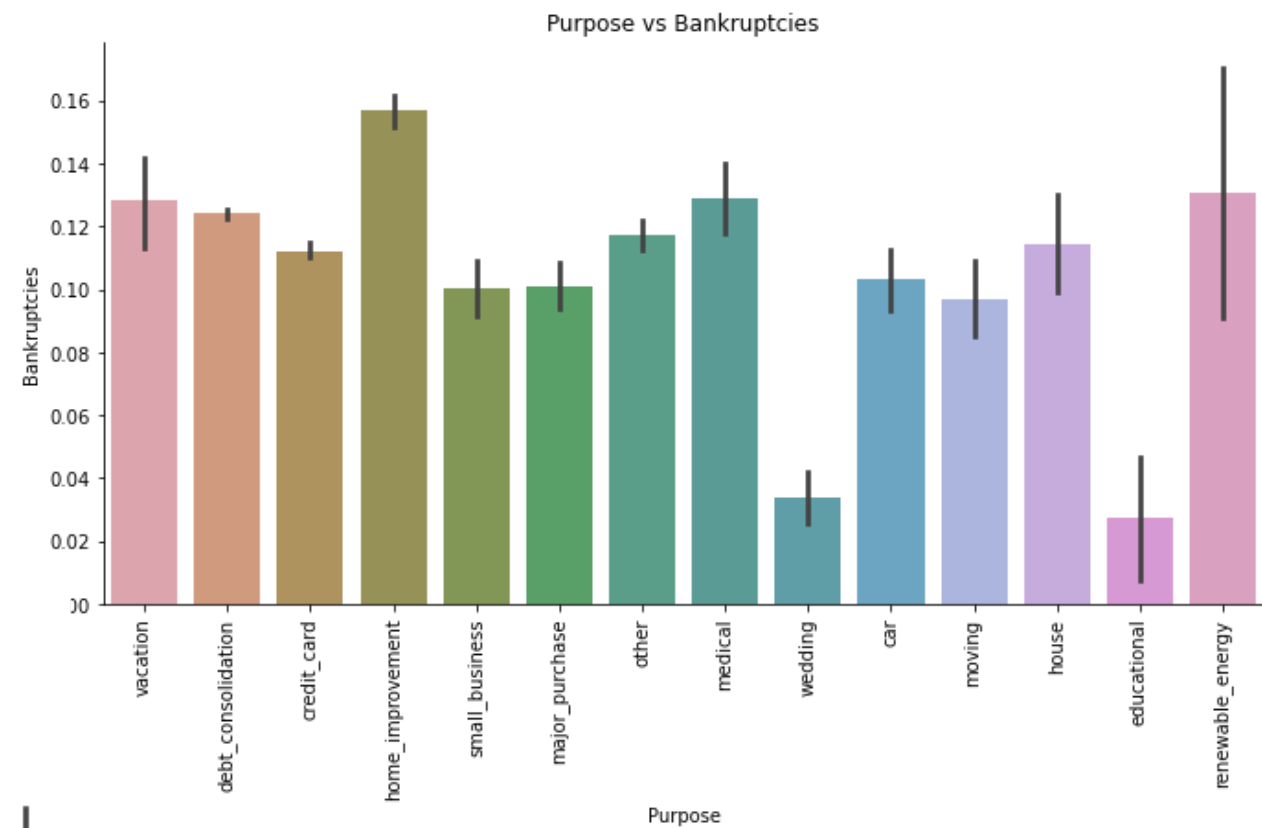
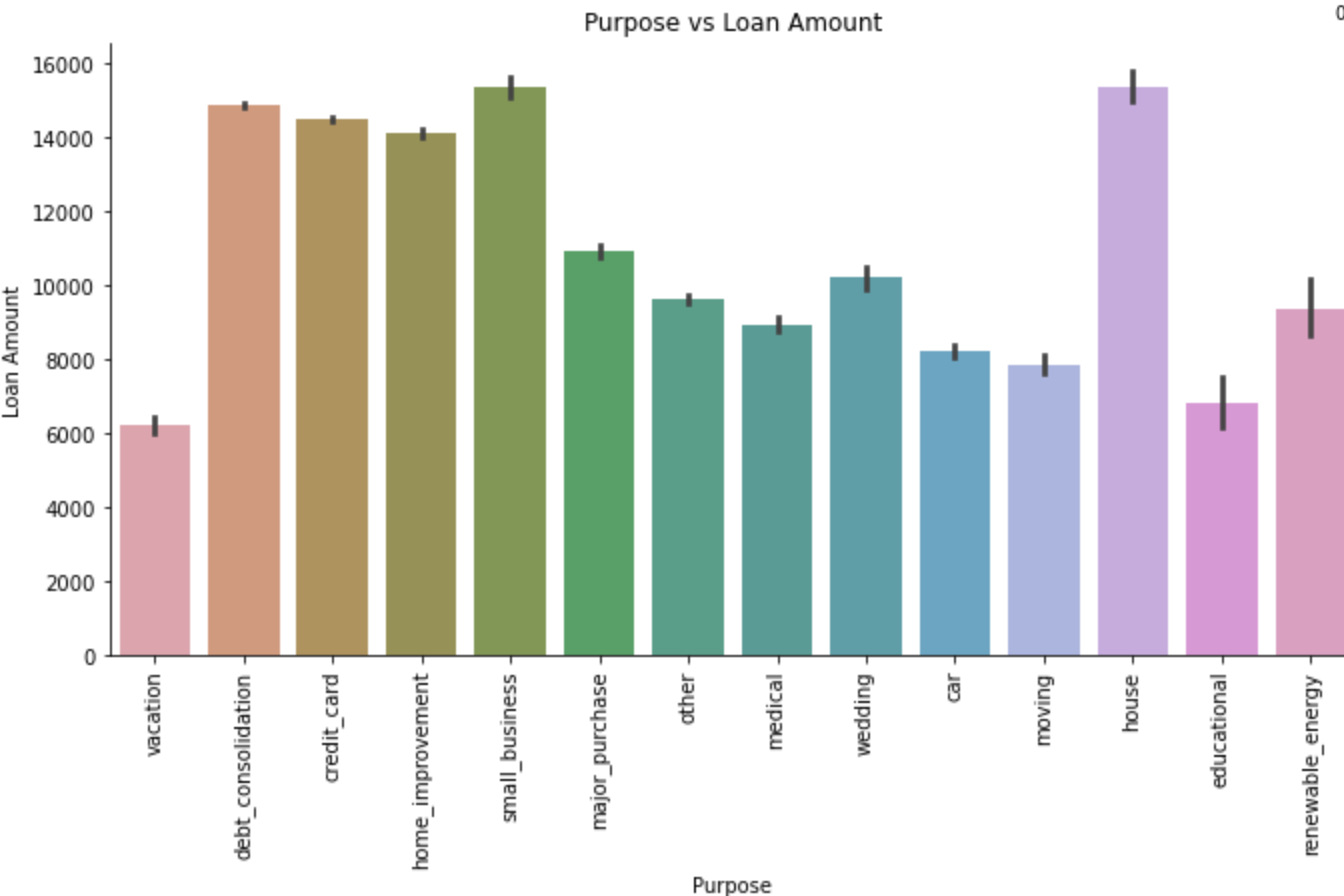
Loan Data: 2007-2016

Loans Given Out: 396030

Loan Amount Ranges:	Number of Bankruptcies Reported:
<20k - >=10k 40.30	<2 99.41
<10k - >=5k 24.66	<3 - >=2 0.46
<30k - >=20k 18.27	<4 - >=3 0.08
<5k - >=1k 9.84	<5 - >=4 0.02
>=30K 6.91	>=5 0.01
<1k 0.002	



Purpose of Taking Out Loan



Loans taken out:

-High amount- House, small business, debt, credit card, home improvement

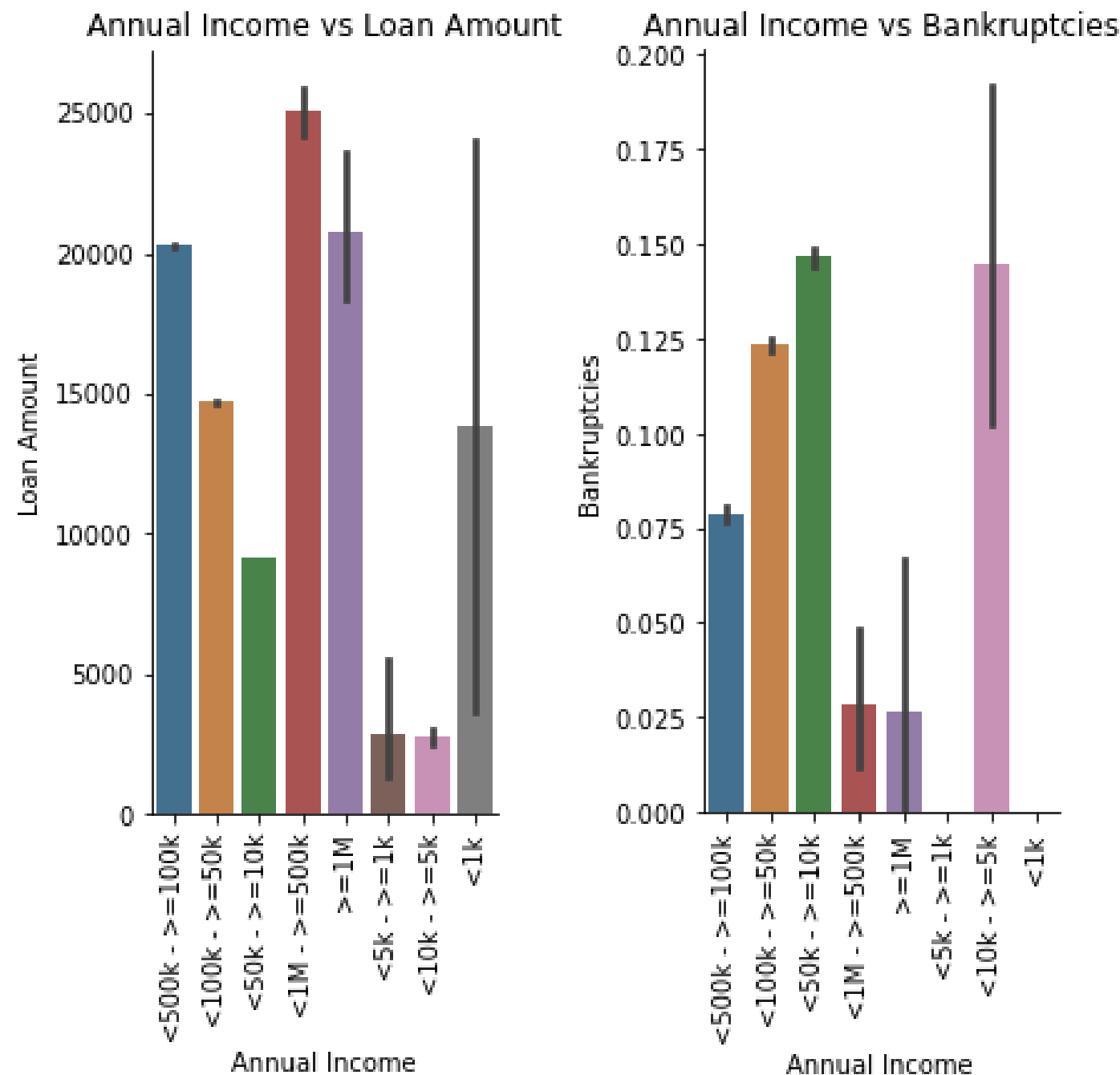
-Low amount- Vacation, education

-Bankrupt- highest home improvement, medical, renewable energy, vacation, debt.

Annual Income

-Most loans were by people with an annual income of <1M -500k, followed by >=1M, <500k-100k.

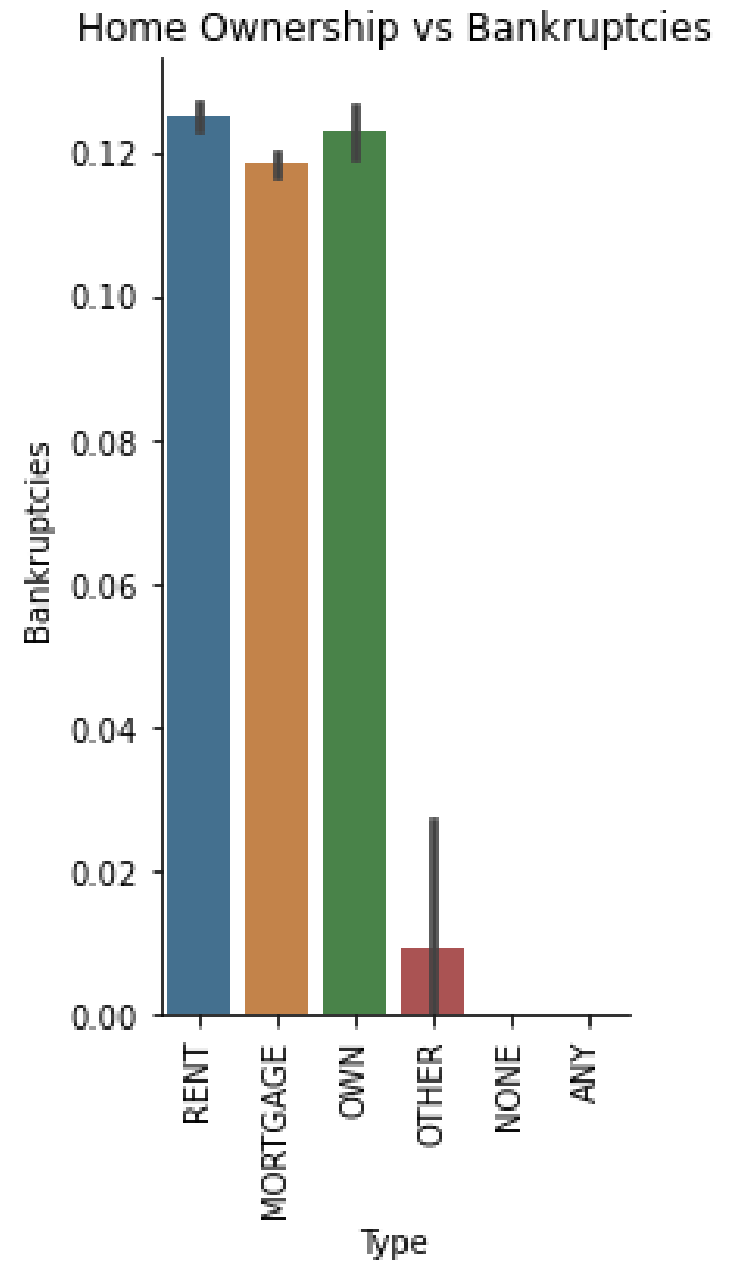
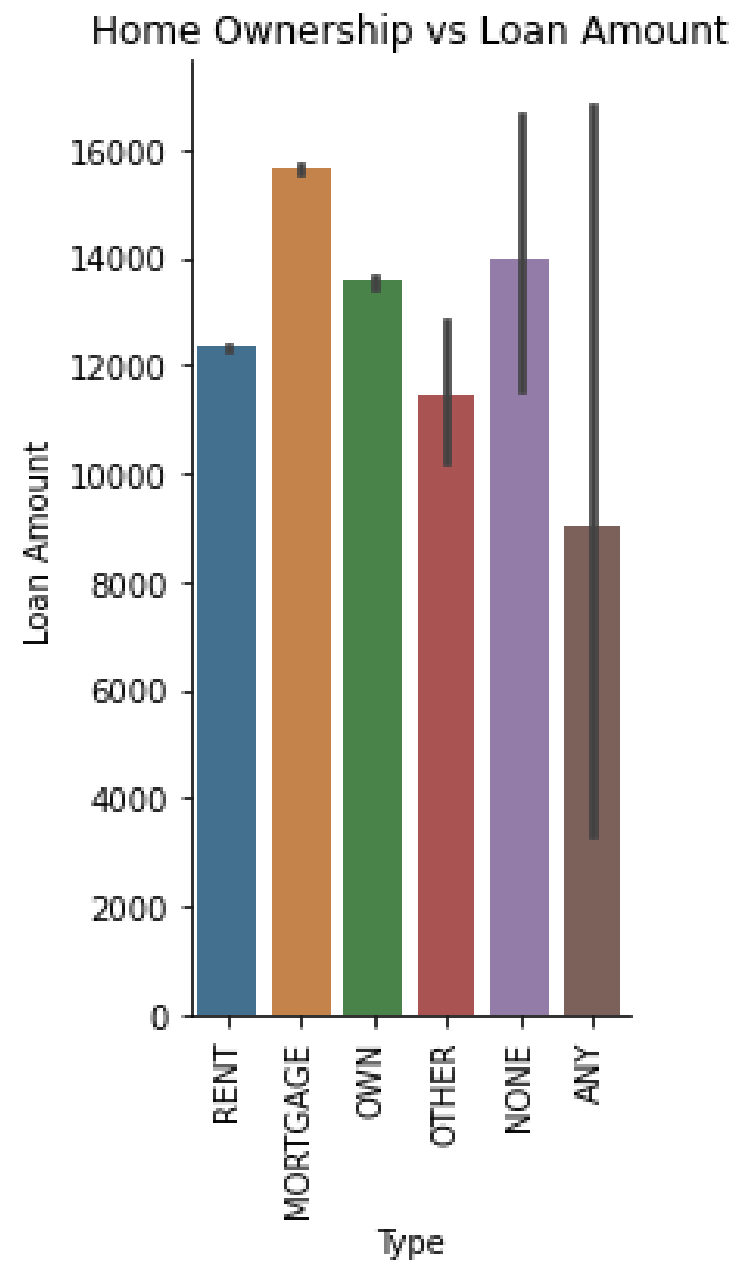
-Least loans were with people with an annual income of <10k- 1k which was also shown to have a high bankruptcy reporting, followed by people who made <50k - >10k followed by <100k - >=50k.



Home Ownership

People took out the most loans had a mortgage, followed by owning a house then renting.

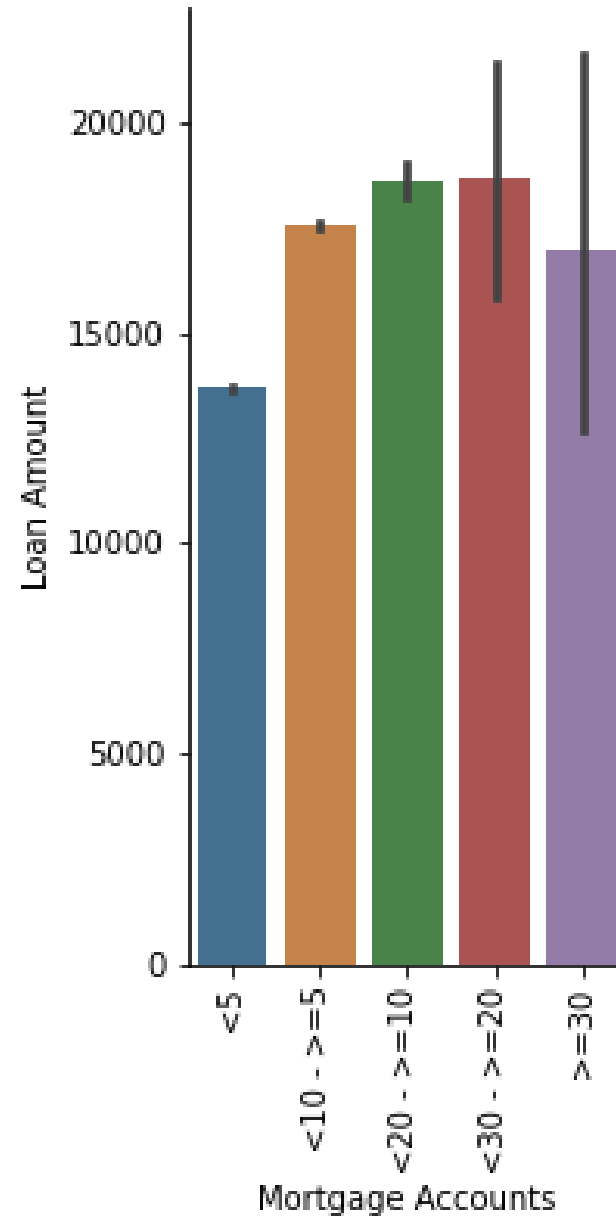
-All 3 of these had nearly an equal amount of bankruptcies with people who rented highest.



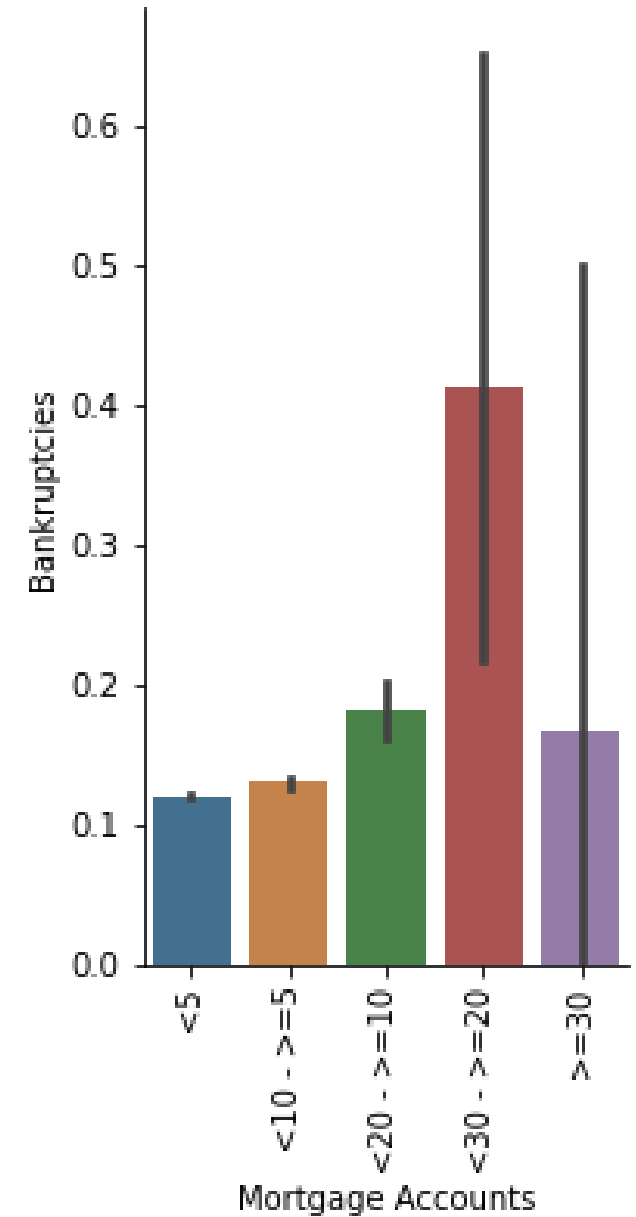
Number of Mortgage Accounts

-People who had <30->=20 accounts had the highest bankruptcies.

Number of Mortgage Accounts vs Loan Amount

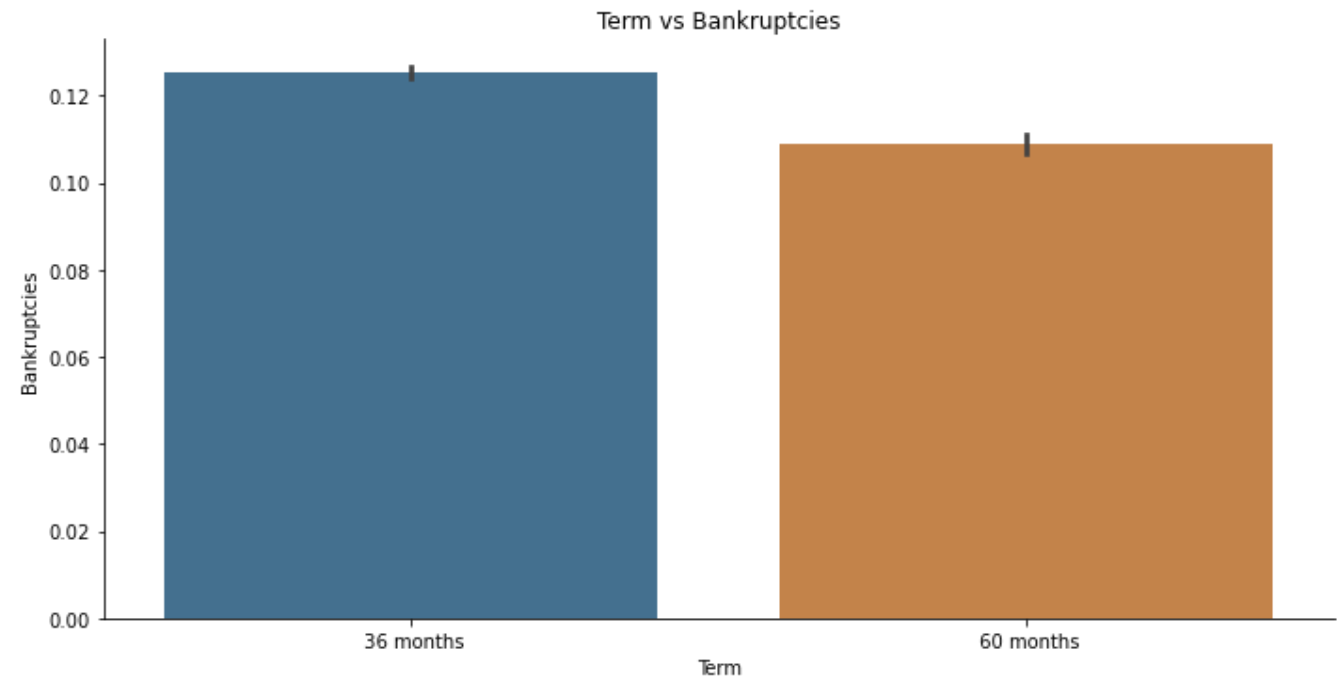
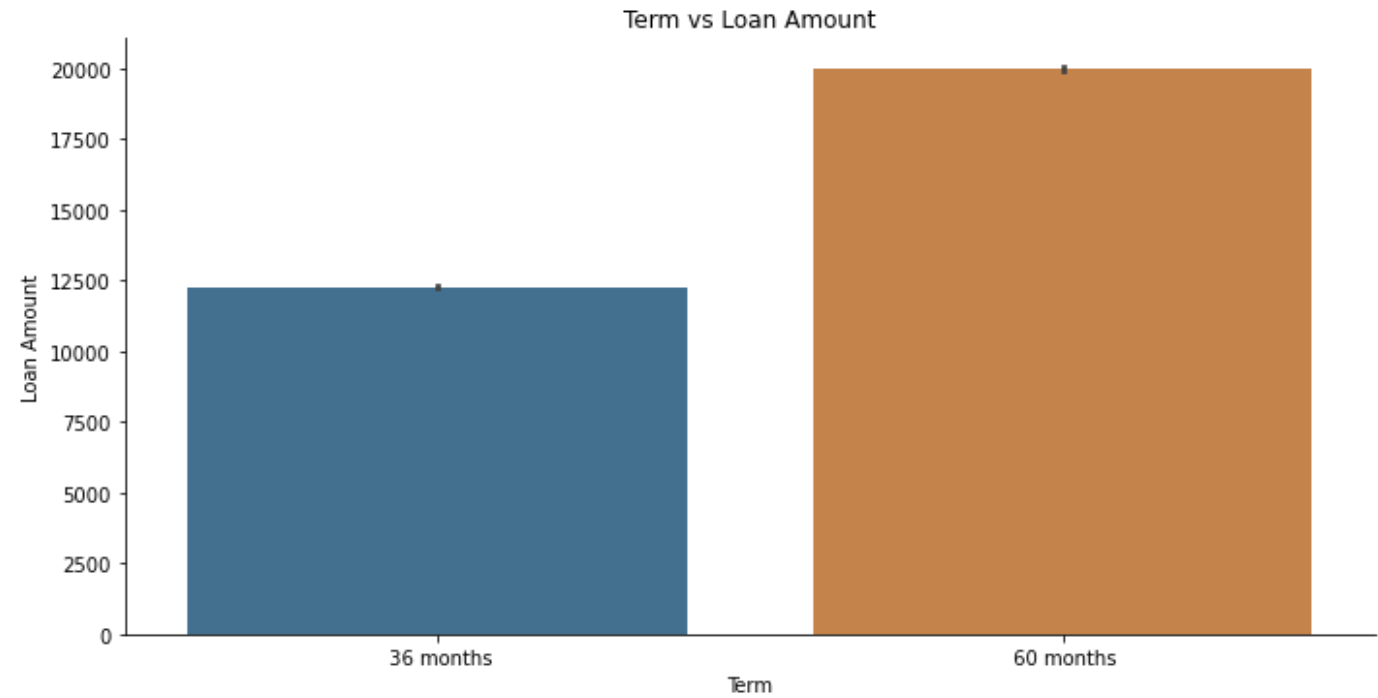


Number of Mortgage Accounts vs Bankruptcies



Term Length

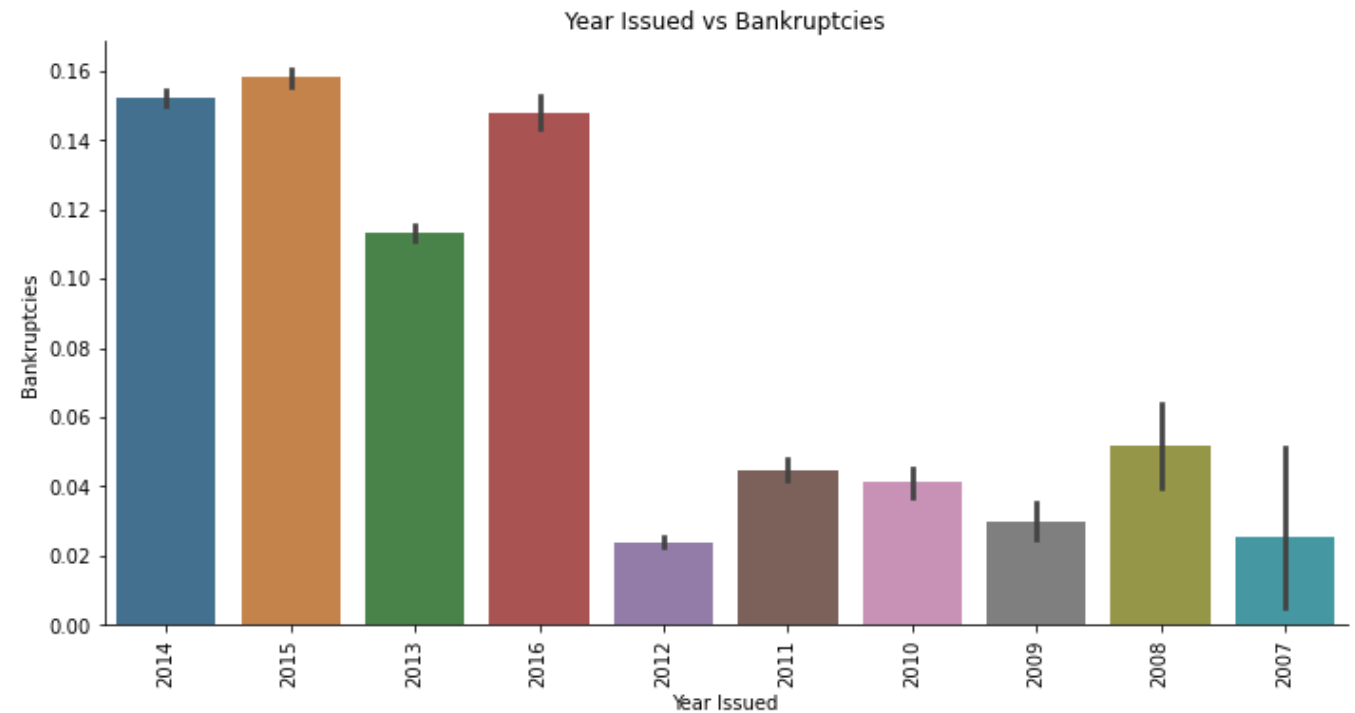
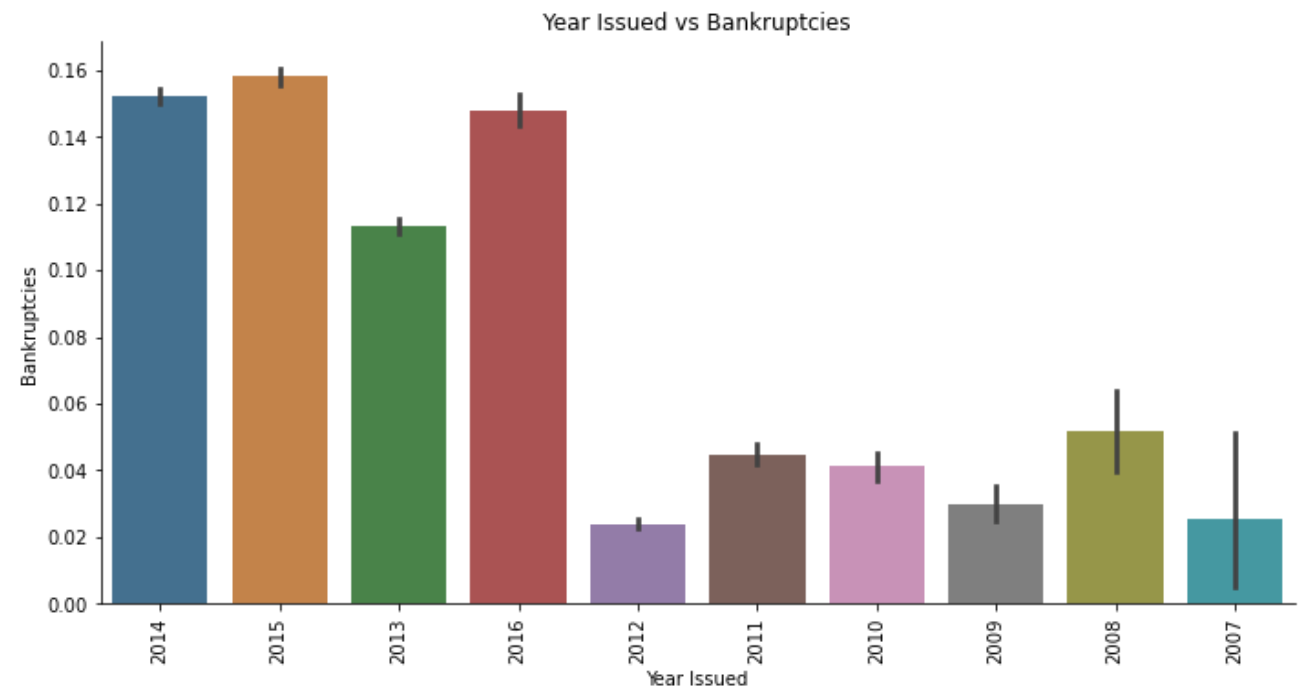
More loans are taken out for 60 months but bankruptcies happen a bit more with 36 month plan types.



Issue Year

-Younger the loan, more bankruptcies exist.

-There were more bankruptcies starting in Year 2013 and highest in year 2015 and lowest in year 2012.



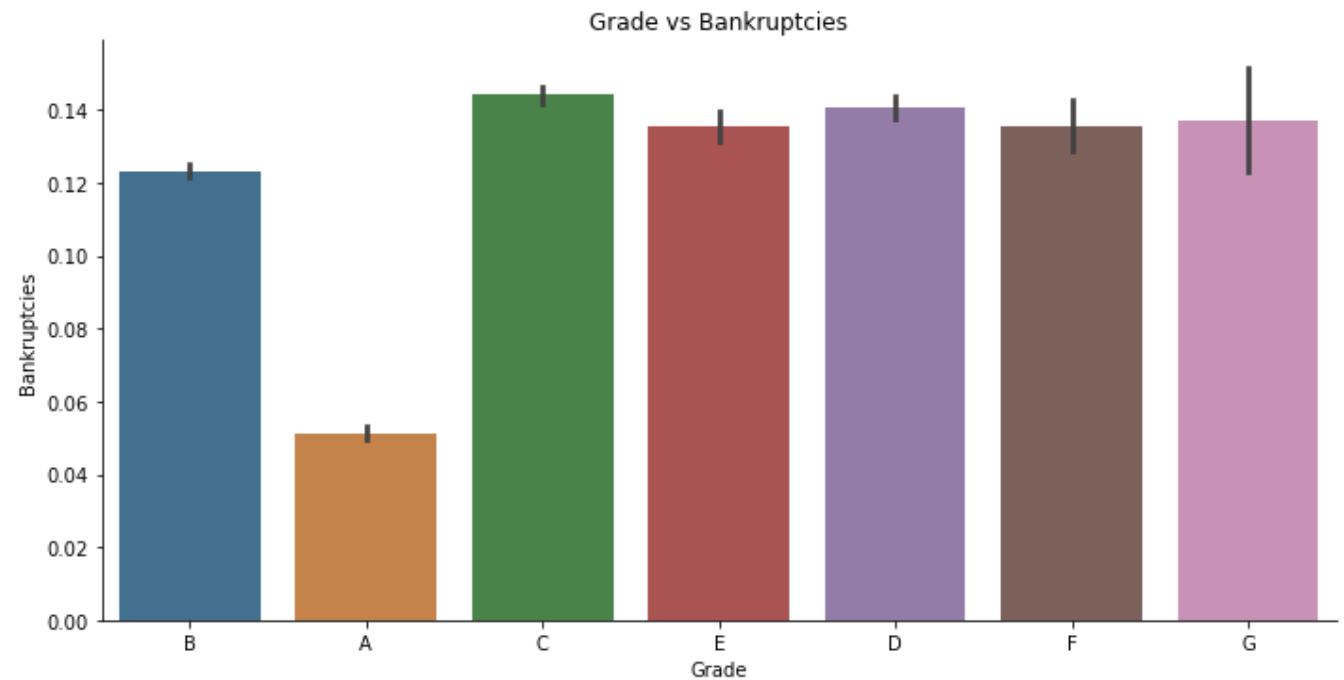
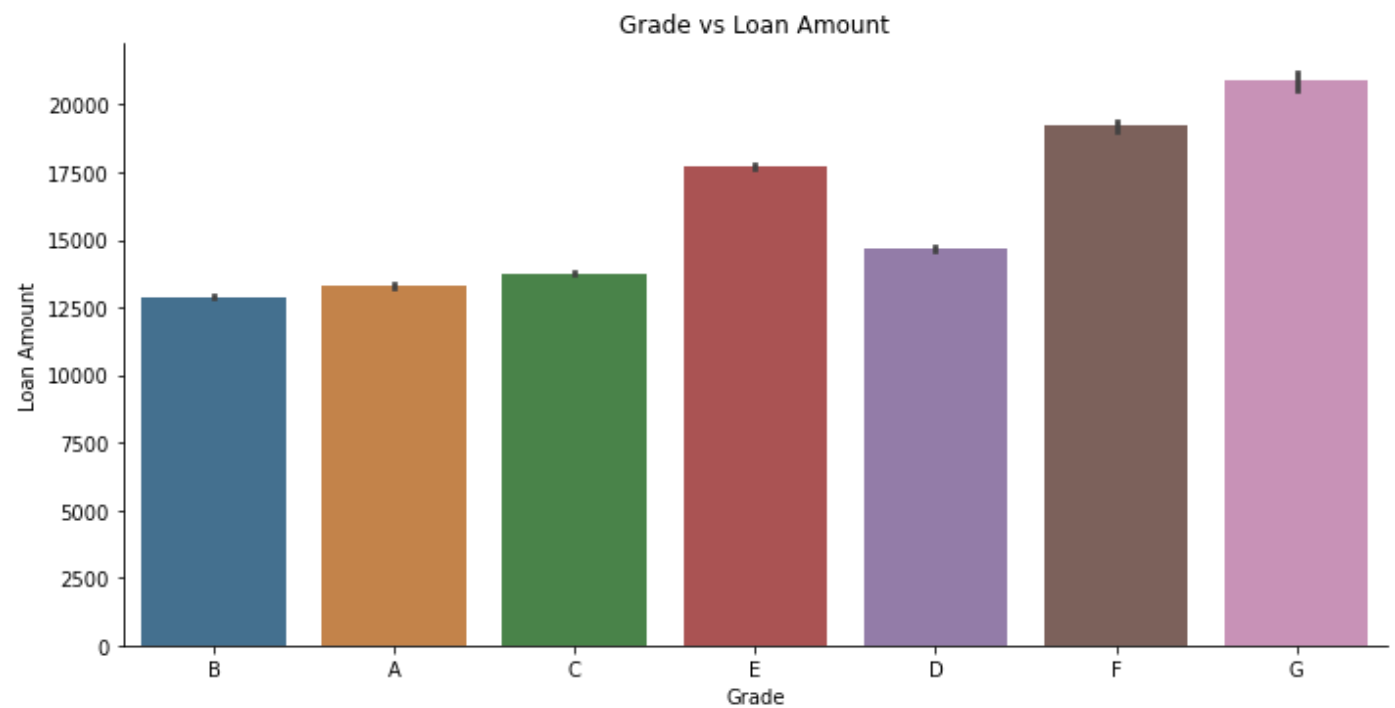
Grade

A-G

<https://www.lendingclub.com/foliofn/rateDetail.action>

Classification system that involves assigning a quality score to a loan based on a borrower's credit history, quality of the collateral, and the likelihood of repayment of the principal and interest.

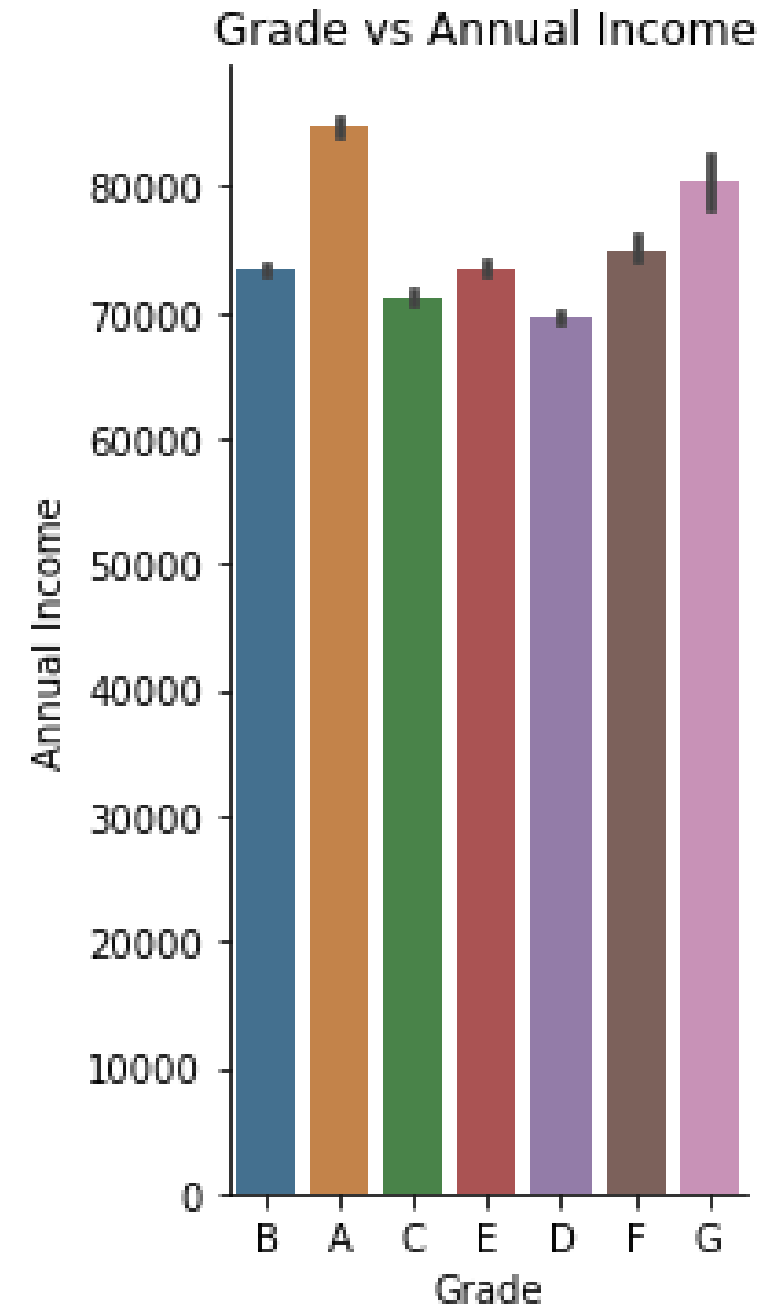
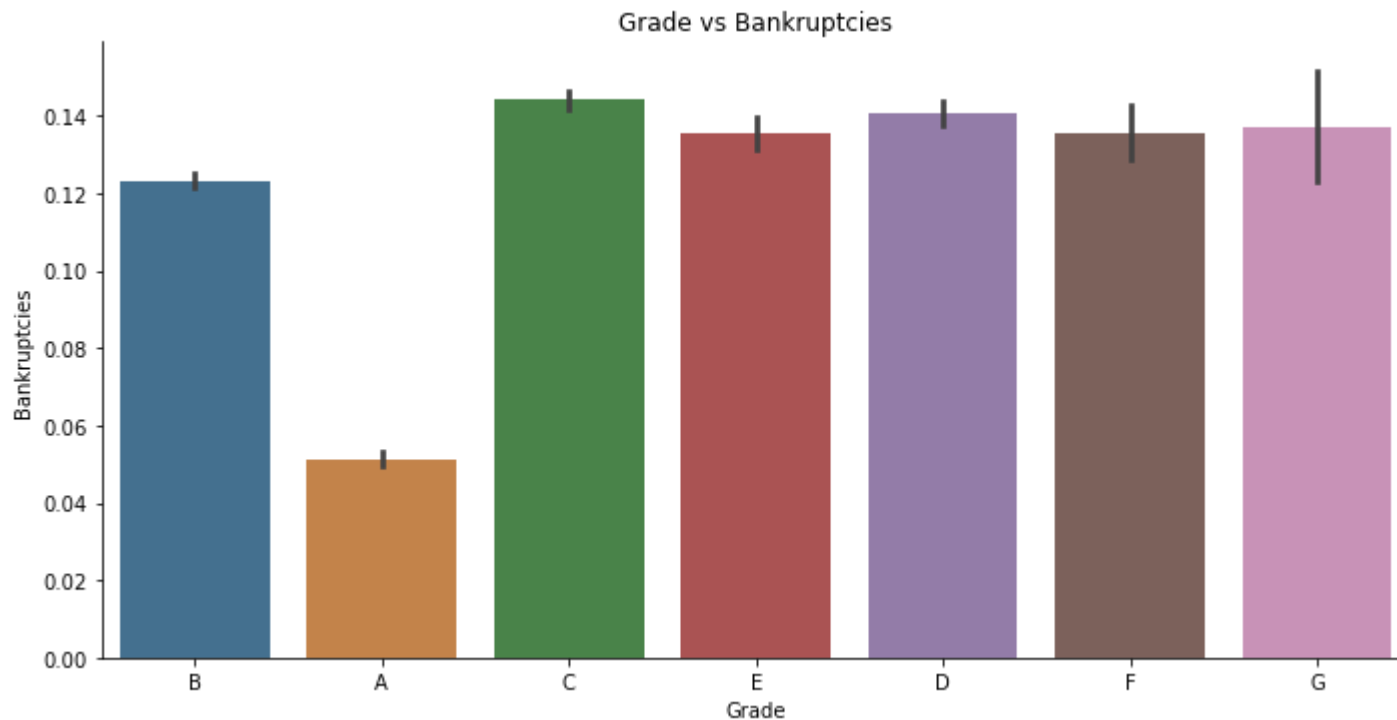
-Lower the grade, Higher the risk and Interest and risk.



Grade Cont.

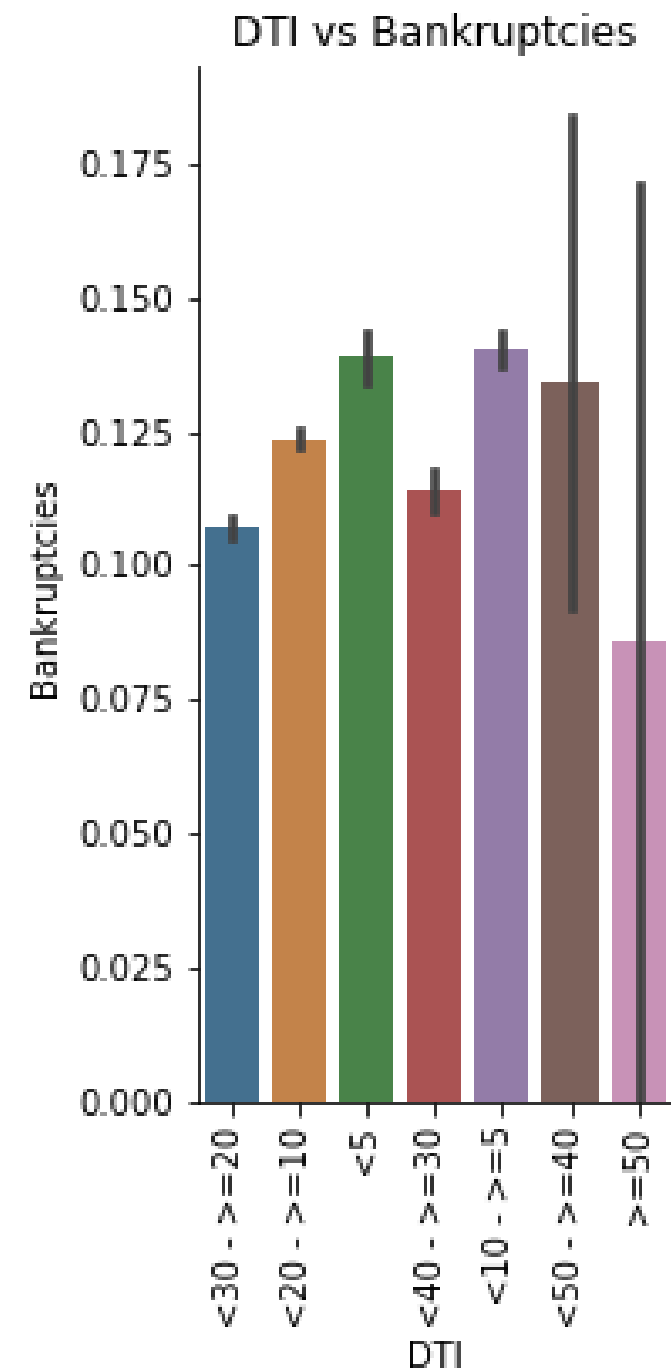
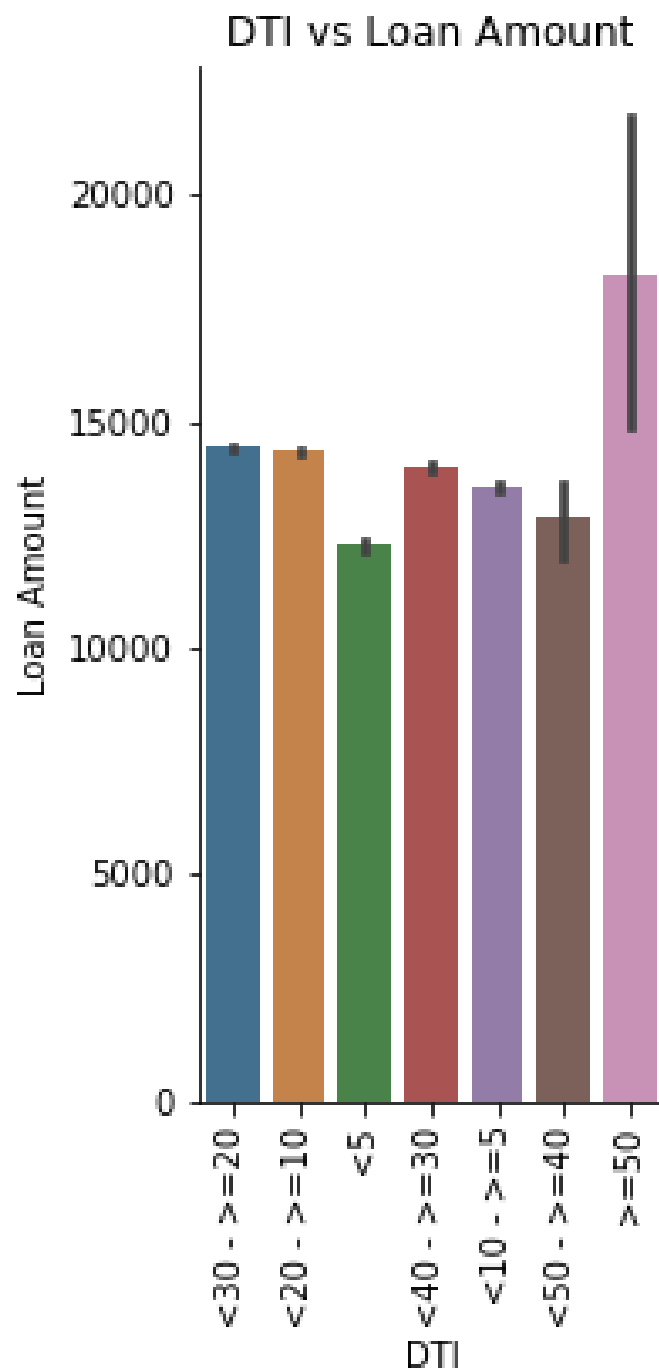
-Grade A had the least amount of defaulting (highest annual income).

-D and C and the lowest annual income. Maybe not give out loans to these people.



DTI

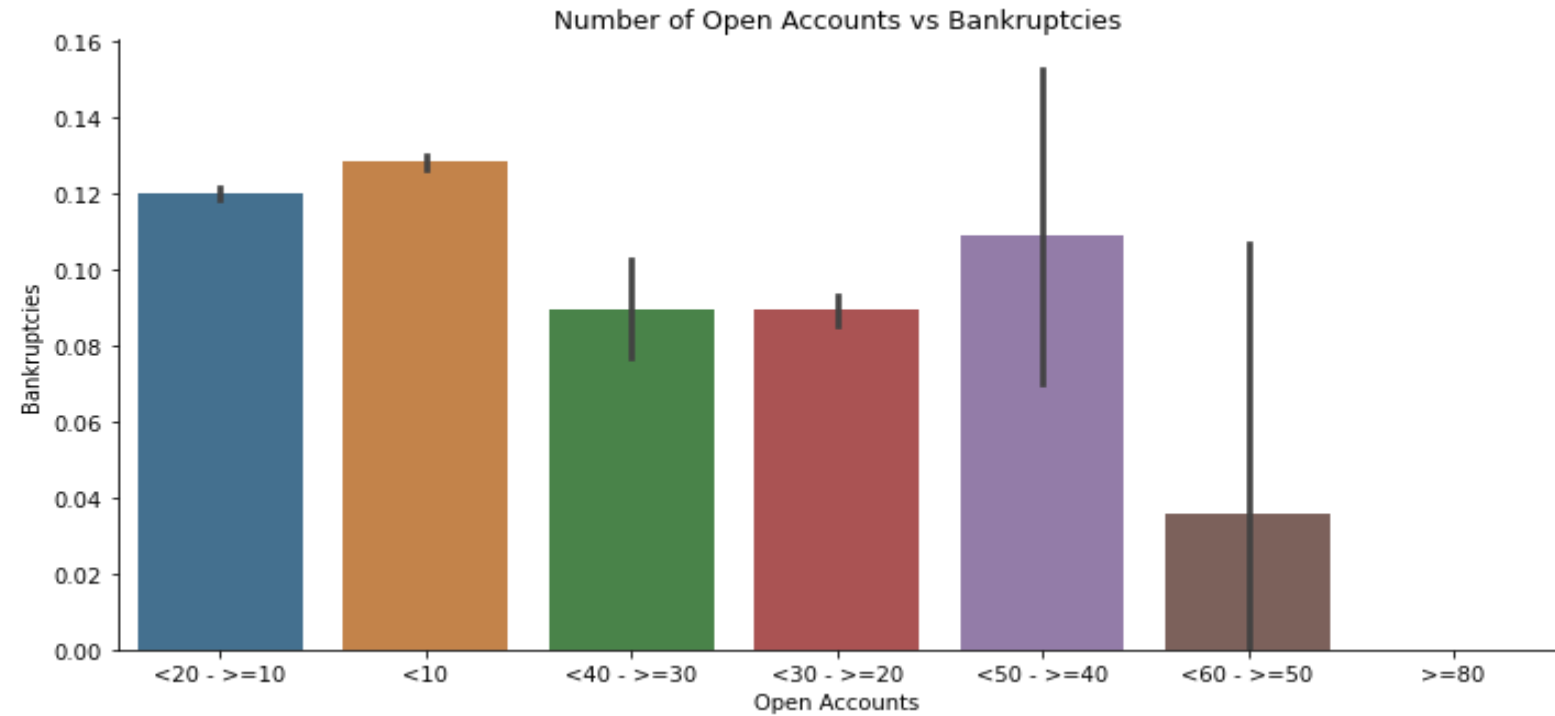
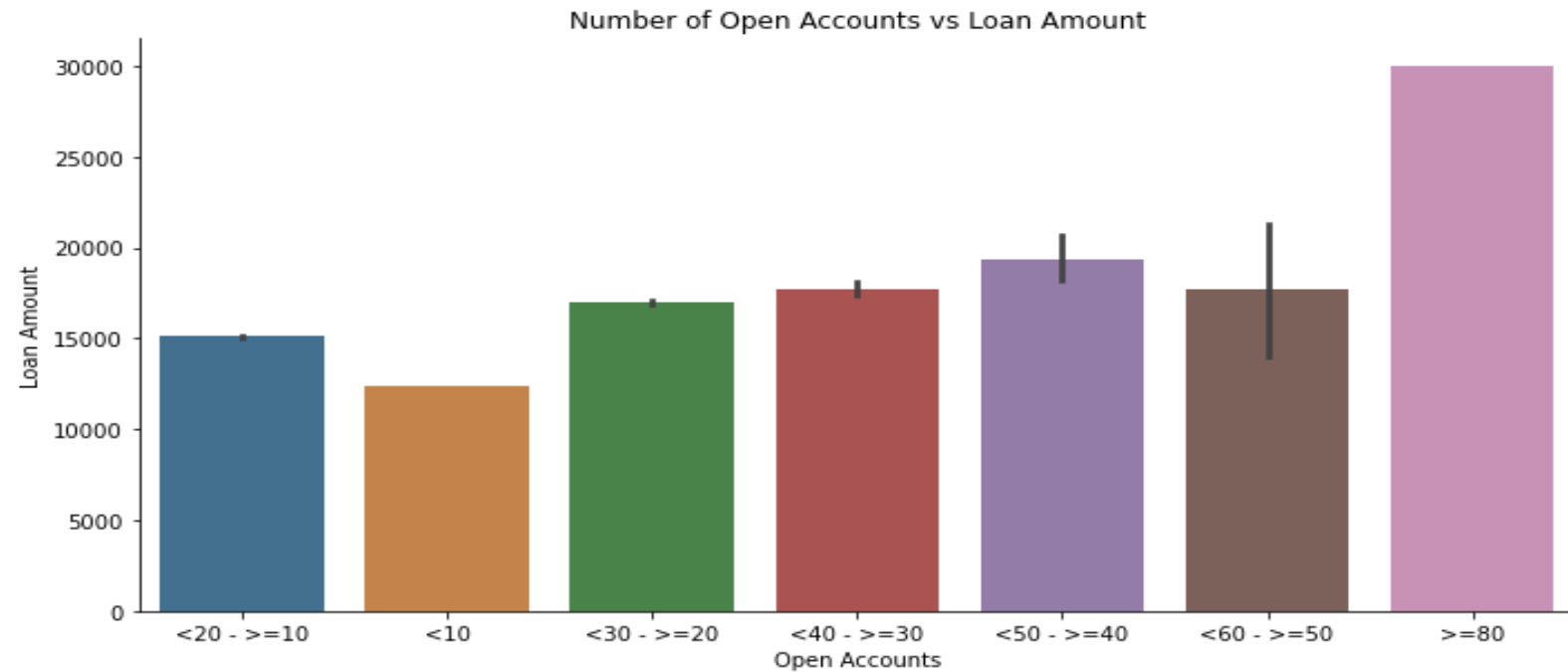
- Debt-to-income ratio
- Percentage of your gross monthly income (before taxes) that goes towards payments for rent, mortgage, credit cards, or other debt.
- - People with DTI $\geq 50\%$ had less bankruptcies.



Number of Open Accounts

-Highest ≥ 80 accounts
lowest < 10

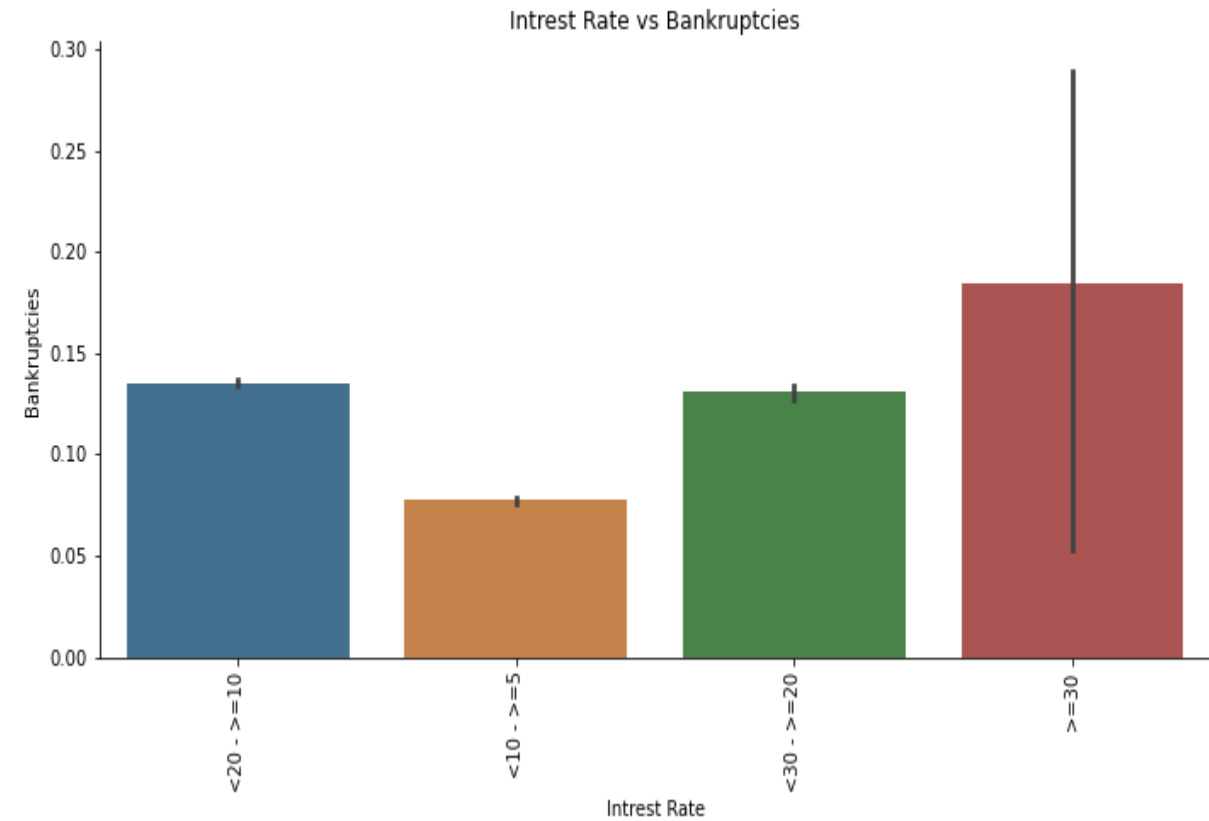
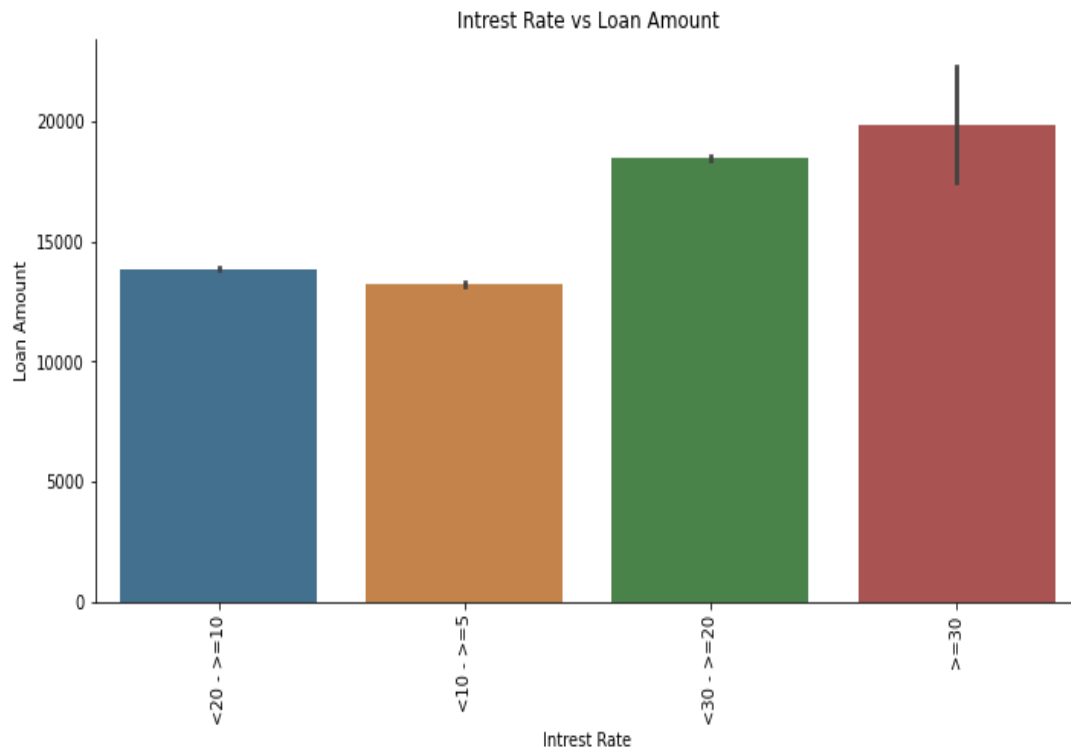
-Bankruptcies more likely with < 10 -
 < 20 and < 50 - 40 accounts.



Interest Rate

-There were more loans that had an interest rate of $\geq 20\%$.

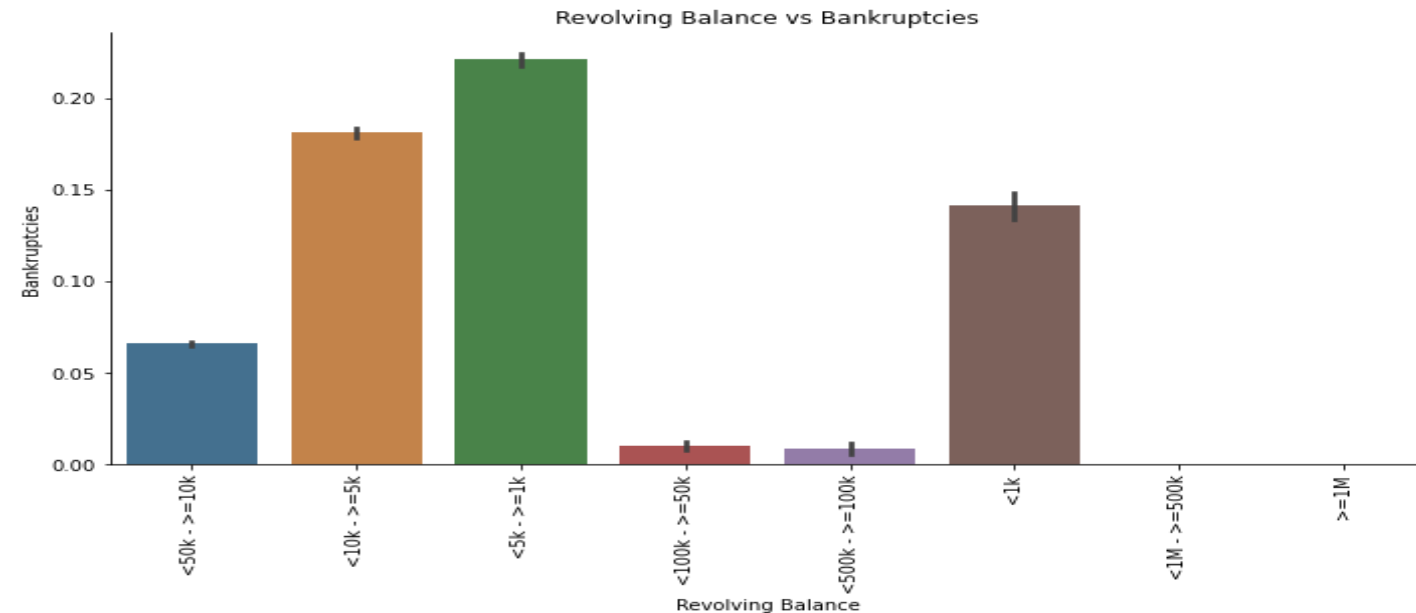
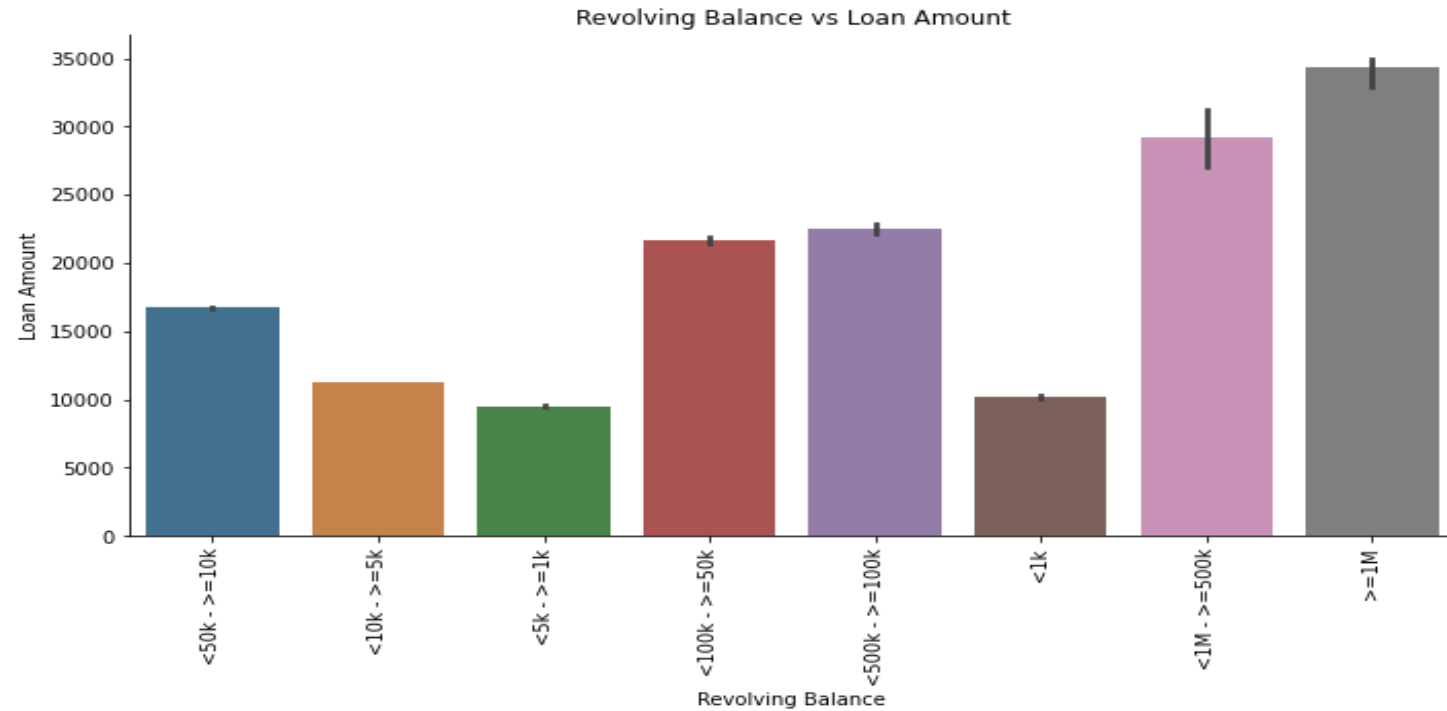
-Higher the interest rate, higher the risk of defaulting.



Revolving Balance

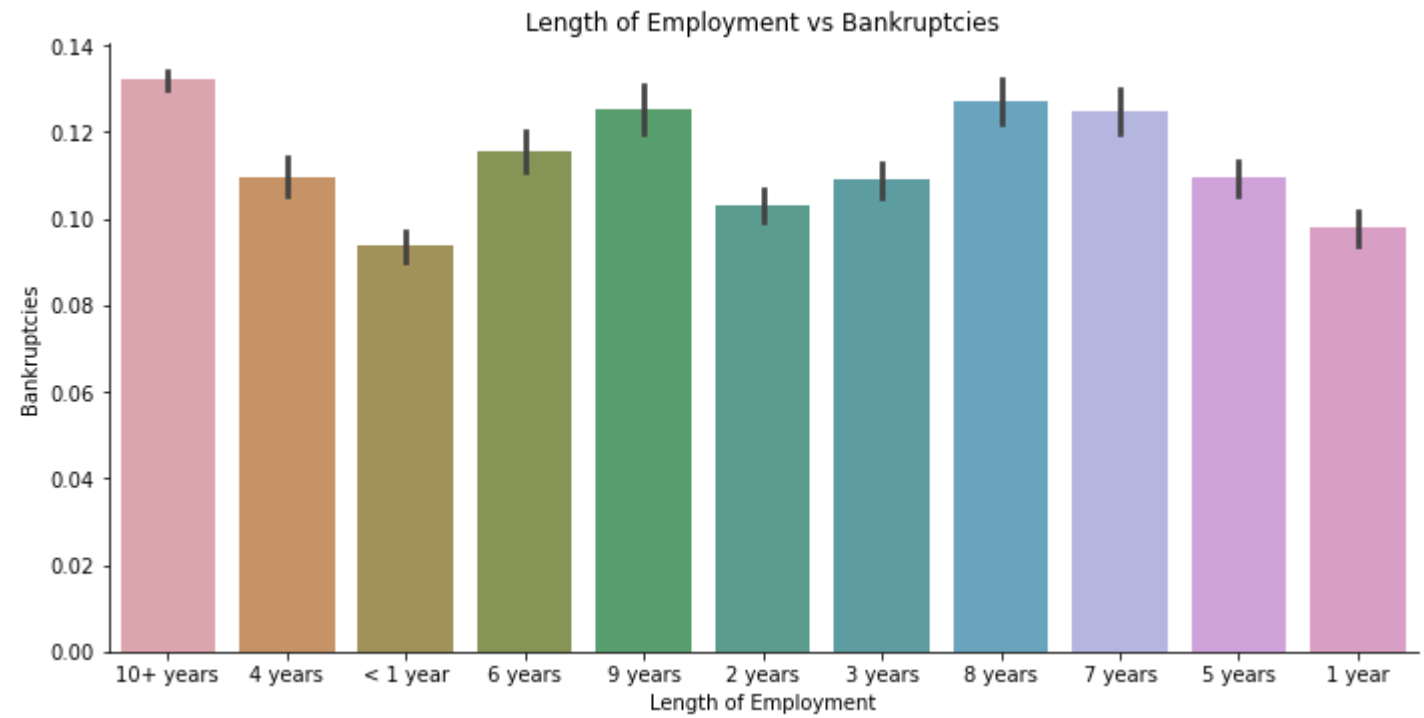
-Unpaid portion carries over to the next month.

<1k-<10k rage was the least amount given out, but the most amount that experienced bankruptcies.



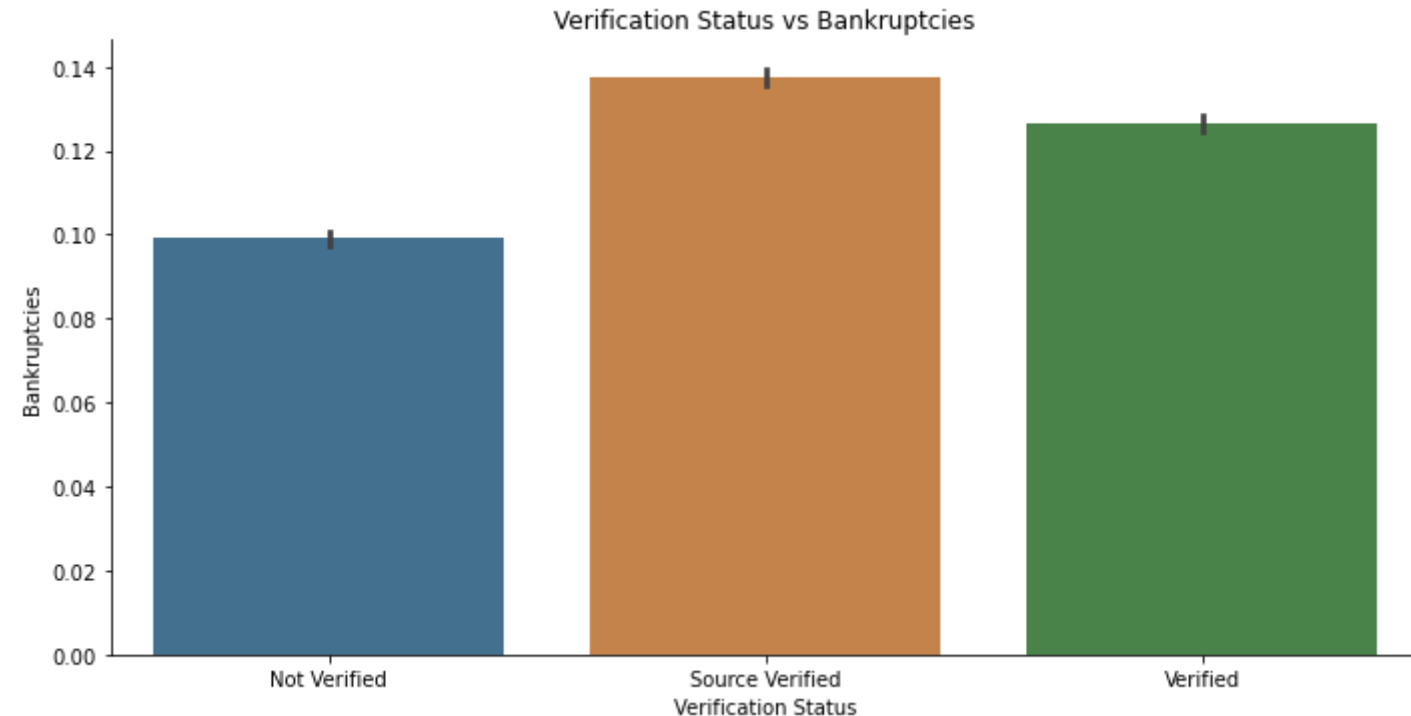
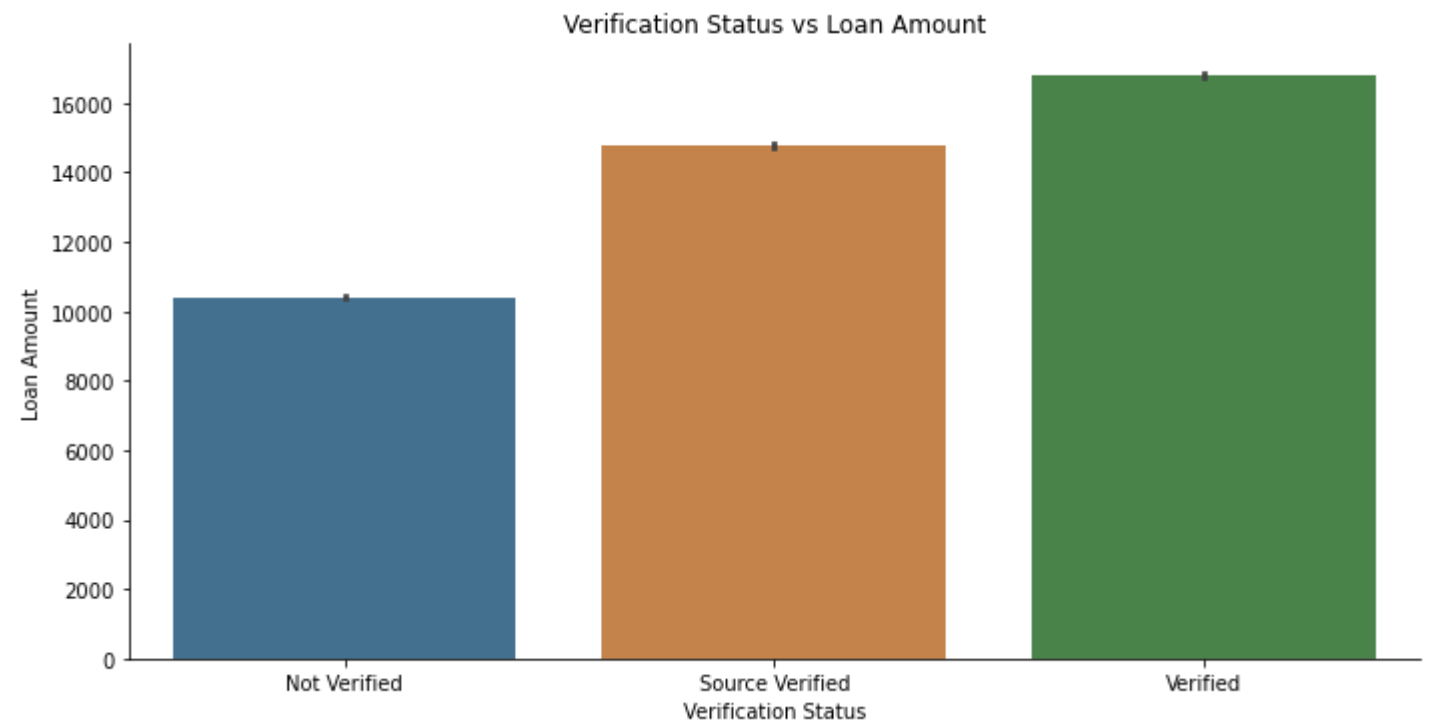
Employment Length

-Length of Employment didn't affect defaulting



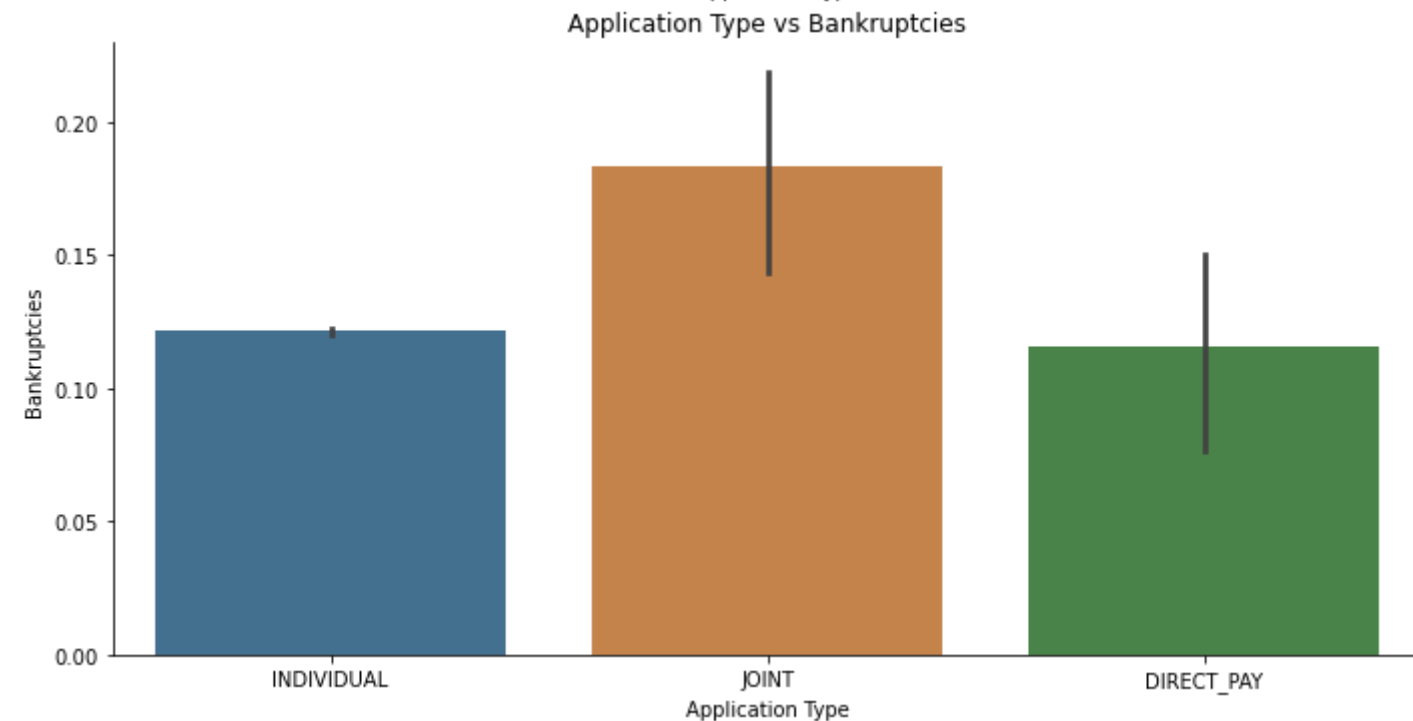
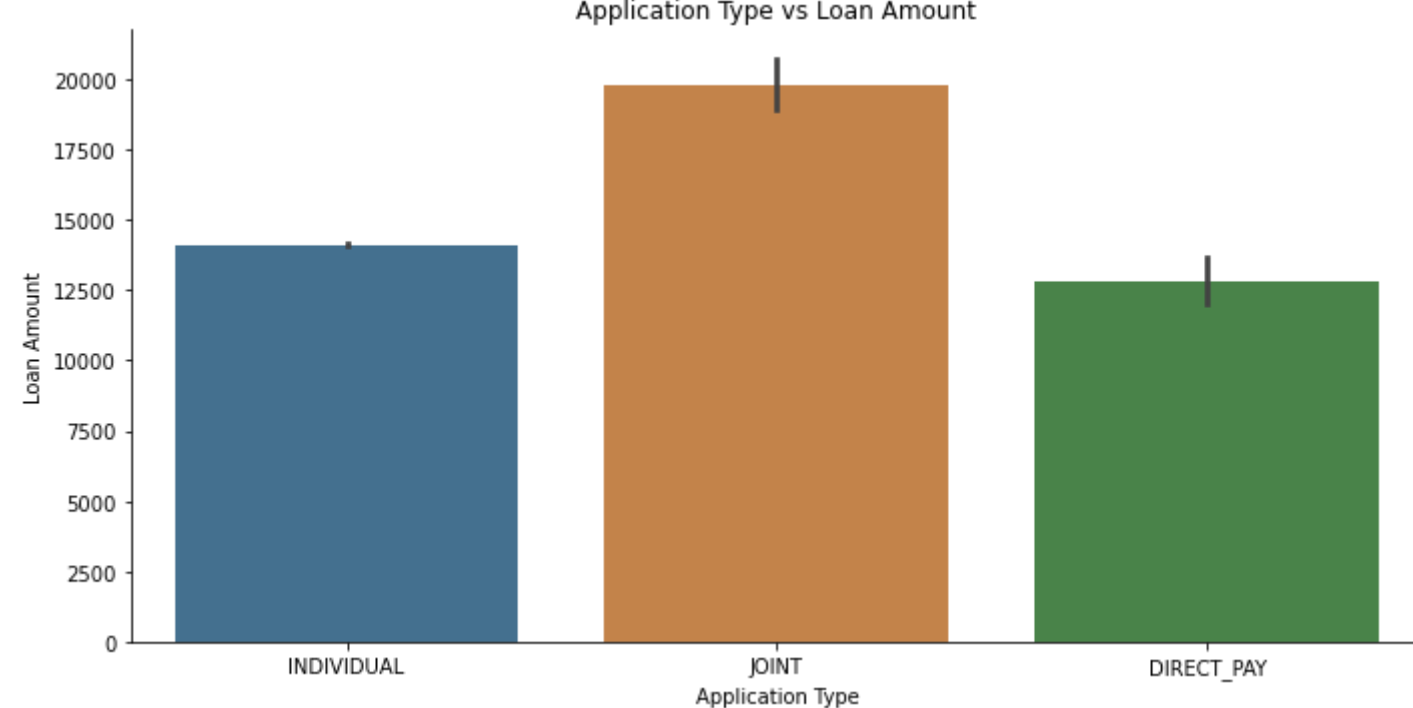
Verification

-Verification does not affect defaulting much.



Application Type

-Application Type did not affect defaulting



Summary

- Employment Length, Verification, Application Type did not affect loan repayment.
- Purpose, Annual Income, Home Ownership, Number of Mortgage Accounts, Term Length, Issue Year, Grade, Number of Accounts Open, Interest Rate, DTI, Revolving Balance affected loan repayment

Summary Cont.

- Purpose- Avoid clients that request for home improvement, medical, renewable energy, vacation, and debt.
- Annual Income- Avoid clients who request loans with annual income of $<50k - \geq 5k$.
- Home Ownership- Avoid clients who request loans to Rent lodging.
- Mortgage Accounts- Avoid clients who had $<30 - \geq 20$ mortgage accounts
- Term Length – Give out more 60 month loans
- Issue Year- Not changeable.

Summary Cont.

- Grade- Offer more to clients of Grade A status and less to C-G.
- Open Accounts- Monitor more on accounts <10-<20 and <50-40 accounts.
- Interest Rate- Lower interest rate.
- Revolving Balance- Avoid people with range of <1k-<10k range revolving balance.
- DTI- market to people with DTI $\geq 50\%$ and avoid people with DTI of <5-<10.