

Deep Learning Multi-Class Classification Using Keras

This presentation explores the process of building and evaluating a multi-class classification model using Keras, a popular deep learning library. We will compare the performance of a best practices model with a model designed using Keras Tuner.

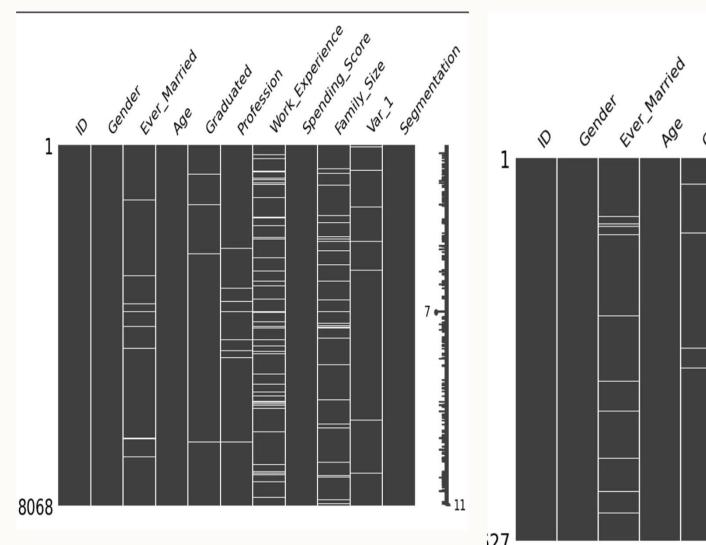
Krishna Khandelwal

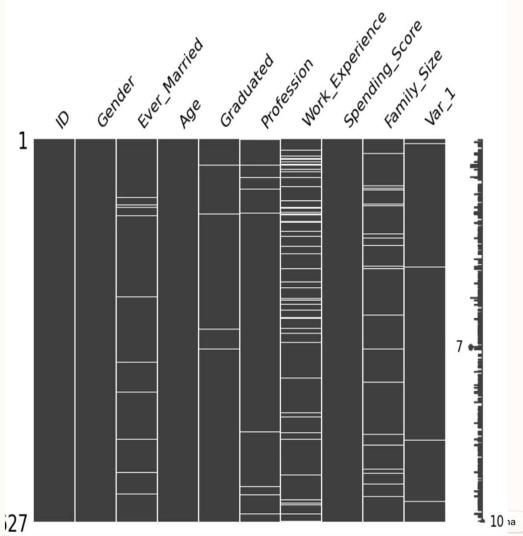
- Importing Key Libraries: You imported essential libraries for data manipulation (pandas, numpy), machine learning (scikitlearn for model selection, preprocessing, etc.), and deep learning (tensorflow and keras for neural network modeling).
- 2. Data Preprocessing: You brought in tools like train_test_split (to split data into training and test sets), StandardScaler (for feature scaling), and SimpleImputer (for handling missing values).
- **3. Visualization**: You installed and imported missingno and plotly.express to visualize missing data and generate plots. You also used matplotlib for additional plotting.
- **4. Modeling and Tuning**: You imported Keras libraries for building and visualizing models (plot_model), and tools like keras_tuner for hyperparameter tuning, allowing you to optimize the model with techniques such as RandomSearch and BayesianOptimization.
- **5. Performance Evaluation**: You included metrics such as classification_report and confusion_matrix from sklearn to evaluate model accuracy and classification performance.

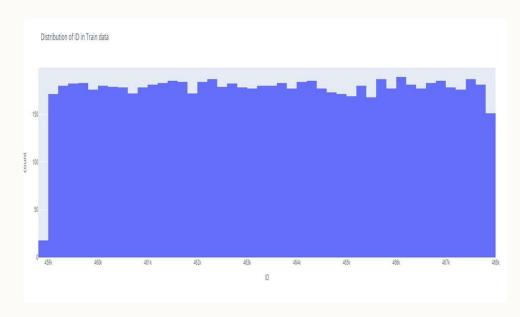
```
1 # Import necessary libraries
2 import pandas as pd
 3 from sklearn.model selection import train test split
4 from sklearn.preprocessing import StandardScaler, LabelEncoder
5 from tensorflow.keras.utils import to categorical
6 import numpy as np
7 !pip install missingno
8 !pip install plotly.express
 9 import missingno as msno
10 import matplotlib.pyplot as plt
11 import plotly.express as px
12 from sklearn.compose import ColumnTransformer
13 from sklearn.pipeline import Pipeline
14 from sklearn.impute import SimpleImputer
15 from keras.utils import plot_model
16 from IPython.display import Image
17 from sklearn.metrics import classification_report, accuracy_score
19 from keras_tuner.engine.hyperparameters import HyperParameters
20 from keras_tuner import RandomSearch, Hyperband, BayesianOptimization
21 from tensorflow.keras.utils import plot_model
22 from tensorflow.keras.callbacks import LearningRateScheduler, TensorBoard
23 import keras_tuner as kt
24 from sklearn.metrics import classification report, confusion matrix
```

- **Visualizing Missing Values**:Using the missingno.matrix() function, you're visualizing missing data in both the training (train_df) and test datasets (test_df). The msno.matrix() function gives a matrix plot showing the presence or absence of data for each column.
- You called plt.show() to display the plot for both datasets.
- Plotting Data Distributions:
- I looped through all the numerical columns (of types float64 and int64) in both the train_df and test_df datasets. For each column, you created a histogram using plotly.express (px.histogram) to visualize the distribution of each feature in both datasets.
- Each histogram is dynamically generated with a title to indicate which column's distribution is being shown, and fig.show() renders the plot.

```
[138] 1 !pip install missingno
      2 !pip install plotly.express
      3 import missingno as msno
      4 import matplotlib.pyplot as plt
      5 import plotly.express as px
      6 # Visualize missing values
      7 msno.matrix(train df, figsize=(10, 6)) #removed extra indentation
      8 plt.show() #removed extra indentation
      9 msno.matrix(test_df, figsize=(10, 6)) #removed extra indentation
     10 plt.show() #removed extra indentation
     11
     12 # Plot distributions of numerical columns
     13 for column in train_df.select_dtypes(include=['float64', 'int64']).columns:
            fig = px.histogram(train_df, x=column, title=f'Distribution of {column} in Train data')
     15
            fig.show()
     16 for column in test_df.select_dtypes(include=['float64', 'int64']).columns:
     17
            fig = px.histogram(test_df, x=column, title=f'Distribution of {column} in Test data')
     18
            fig.show()
```

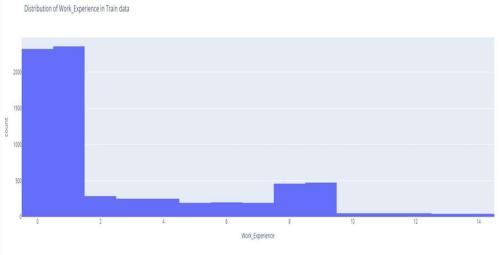


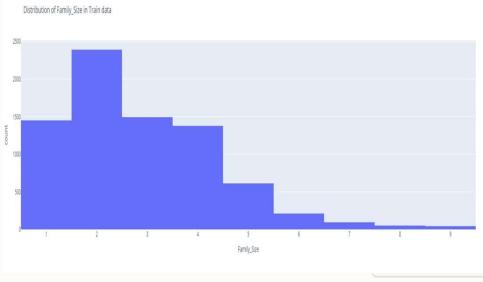






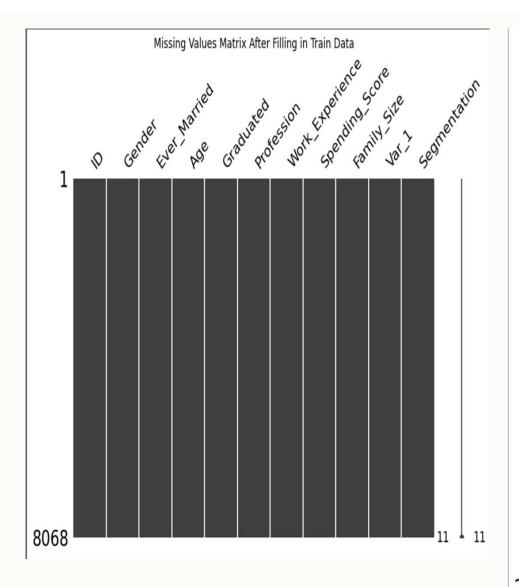
Distribution of Age in Train data

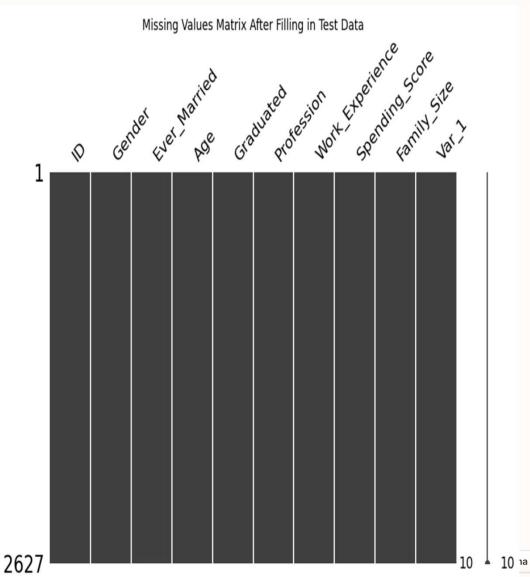




- 1. Copied the original datasets into new variables train_df_copy and test_df_copy to preserve the originals.
- 2. Filled missing values for categorical variables in both datasets using the mode of each column.
- **3. Handled missing values for numerical variables** by filling them with the **median** of each respective column.
- **4. Visualized missing data post-imputation** using missingno.matrix() for both the modified train and test datasets, ensuring missing data was addressed.
- 5. Displayed missing values matrix with a clear title for both datasets after filling, confirming the changes visually.

```
1 # Copy the original datasets to new variables
 2 train_df_copy = train_df.copy()
 3 test_df_copy = test_df.copy()
 5 # Handle missing values for categorical variables (mode)
 6 for df in [train_df_copy, test_df_copy]:
      categorical_columns = df.select_dtypes(include=['object']).columns
      for column in categorical columns:
8
           df[column].fillna(df[column].mode()[0], inplace=True)
10
11 # Handle missing values for numerical variables (median)
12 for df in [train df copy, test df copy]:
      numerical_columns = df.select_dtypes(include=['float64', 'int64']).columns
13
14
       for column in numerical columns:
15
           df[column].fillna(df[column].median(), inplace=True)
16
17 # Visualize missing values for both train and test datasets
18 # Train dataset visualization
19 msno.matrix(train df copy, figsize=(10, 6))
20 plt.title('Missing Values Matrix After Filling in Train Data')
21 plt.show()
22
23 # Test dataset visualization
24 msno.matrix(test_df_copy, figsize=(10, 6))
25 plt.title('Missing Values Matrix After Filling in Test Data')
26 plt.show()
27
```





```
[110] 1 categorical columns = X train.select dtypes(include=['object']).columns # Categorical columns
      2 numerical_columns = X train.select_dtypes(include=['float64', 'int64']).columns # Numerical_columns
      5 preprocessor = ColumnTransformer(
          transformers=
               ('num', Pipeline(steps=[
                   ('imputer', SimpleImputer(strategy='median')), # Impute missing numerical data with median
                   ('scaler', StandardScaler()) # Scale numerical data
               ]), numerical_columns),
               ('cat', Pipeline(steps=[
                   ('imputer', SimpleImputer(strategy='most_frequent')), # Impute missing categorical data with most frequent
                   ('encoder', OneHotEncoder(drop='first')) # OneHotEncode categorical data
               ]), categorical columns)
     19 X_train_prepared = preprocessor.fit_transform(X_train)
     21 #Apply the same preprocessor to the test data (X test)
     22 X_test_prepared = preprocessor.transform(test data) # Only transform, do not fit on test data
     24 #Check the shapes of the prepared data
     25 print(f'Shape of X train prepared: {X train prepared.shape}')
     26 print(f'Shape of X test prepared: {X test prepared.shape}')

→ Shape of X_train_prepared: (8068, 23)
     Shape of X_test_prepared: (2627, 23)
```

```
1 # One-hot encode the target labels
2 y_train_transformed = pd.get_dummies(y_train).values
3
4 # Display the shape of the encoded labels
5 print("Shape of y_train_transformed:", y_train_transformed.shape)
```

→ Shape of y_train_transformed: (8068, 4)

- 1. Identified categorical and numerical columns in X_train using select_dtypes(), storing them in categorical_columns and numerical_columns respectively.
- 2. Created a preprocessor using ColumnTransformer to handle both categorical and numerical columns:
 - Numerical columns are imputed using the median and scaled with StandardScaler.
 - Categorical columns are imputed using the most frequent value and one-hot encoded using OneHotEncoder.
- 3. **Applied the preprocessor** to X_train by fitting and transforming the data and then **transformed** X_test using the same preprocessor (without fitting on the test data).
- **4. Checked the shape of the transformed data** for both X_train and X_test to confirm that preprocessing was applied correctly.
- **5. One-hot encoded the target labels (y_train)** using pd.get_dummies() and printed the shape of the transformed labels to verify the encoding.

1. Defined a Sequential neural network model:

- **First hidden layer**: A Dense layer with 64 units, ReLU activation, and input shape based on the number of features in X train prepared.
- Second hidden layer: A Dense layer with 32 units and ReLU activation.
- Output layer: A Dense layer with units equal to the number of classes in y_train_transformed, using softmax activation for multiclass classification.
- 2. Compiled the model using the Adam optimizer and categorical crossentropy loss (appropriate for multiclass classification). The model's performance will be evaluated using accuracy as a metric.

Model Training:

Train the model using the train.csv data (X_train, y_train) for 50 epochs with a batch size of 32.

Use early stopping to prevent overfitting (monitor the validation loss and set a patience of 5 epochs).

Use 20% of the training data as a validation set during training

```
[113] 1 # Import necessary libraries
      2 from tensorflow.keras.callbacks import EarlyStopping
      4 # Step 1: Define early stopping callback
      5 early_stopping = EarlyStopping(
      6 monitor='val_loss',
      7 patience=5,
           restore best weights=True
      9)
     12 history = model.fit(
     13 X_train_prepared,
     14 y_train_transformed,
     15 epochs=50,
     16 batch size=32,
           validation_split=0.2,
           callbacks=[early_stopping],
           verbose=1
     20)
```

```
1 # Print the model architecture summary
2 model.summary()
3 # Show the model structure
4 plot_model(model, to_file='model_1_structure.png', show_shapes=True, show_layer_names=True)
5 from IPython.display import Image
6 Image(filename='model_1_structure.png')
```

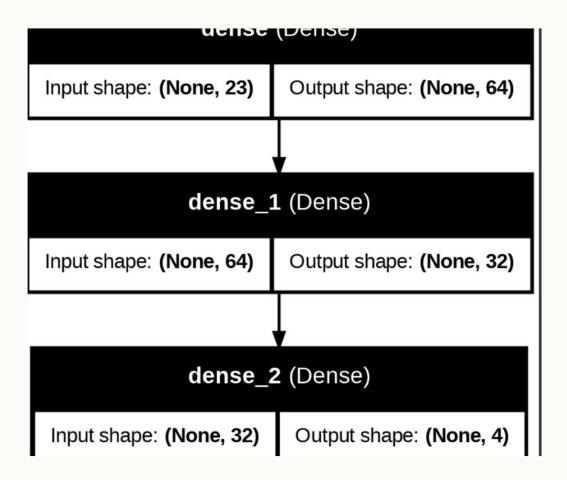
Model: "sequential"

Layer (type)	Output Shape	Param #
dense (Dense)	(None, 64)	1,536
dense_1 (Dense)	(None, 32)	2,080
dense_2 (Dense)	(None, 4)	132

Total params: 11,246 (43.93 KB)
Trainable params: 3,748 (14.64 KB)
Non-trainable params: 0 (0.00 B)
Optimizer params: 7,498 (29.29 KB)

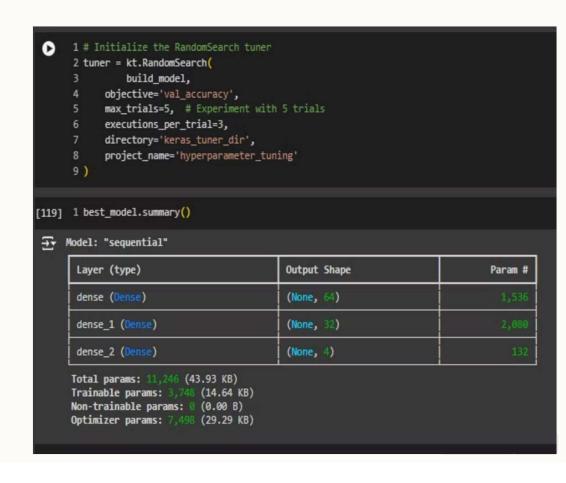
- 1. **Imported the** EarlyStopping **callback** from tensorflow.keras.callbacks to monitor validation loss and stop training if it doesn't improve for 5 epochs (patience of 5), while restoring the best weights.
- 2. **Defined the early stopping callback** by setting it to monitor the val_loss and restoring the best weights when training stops.
- **3. Trained the model** on the training data (X_train_prepared, y_train_transformed) for up to 50 epochs, using a batch size of 32.
 - The training data as a **validation set** (validation_split=0.2).
 - Early stopping was used to avoid overfitting by stopping the training when validation loss stops improving.
- **4. Printed the model summary** to review the architecture and layers of the model, confirming the structure before training.

This approach ensures efficient training while minimizing overfitting.



Model 2 - Hyperparameter Optimization using Keras Tuner:

```
Model 2 - Hyperparameter Optimization Using Keras Tuner
Implement Keras Tuner:
Use Keras Tuner to optimize the following hyperparameters:
· Number of hidden layers.
· Number of neurons in each layer.
· Learning rate.
· Activation functions.
Set up a search space that explores different combinations of these hyperparameters. Experiment =5
[117] 1 import keras_tuner as kt
      2 from tensorflow.keras.models import Sequential
      3 from tensorflow.keras.layers import Dense, Dropout
      5 def build model(hp):
           model_2 = Sequential()
           input_shape = X train transformed.shape[1]
           # Tune the number of hidden layers from 1 to 10
           for i in range(hp.Int('num_layers', 1, 10)):
                model_2.add(Dense(units=hp.Int(f'units_{i}', min_value=32, max_value=256, step=32),
                                activation='relu'))
            model_2.add(Dense(4, activation='softmax'))
           learning_rate = hp.Choice('learning_rate', [1e-2, 1e-3, 1e-4])
           # Compile the model
           model_2.compile(optimizer=tf.keras.optimizers.Adam(learning_rate=learning_rate),
                          loss='categorical_crossentropy',
                          metrics=['accuracy'])
           return model 2
```



- 1. **Defined a function (build_model)** for Keras Tuner to explore the search space:
 - You defined a **sequential model**.
 - Tuned the **number of hidden layers** (from 1 to 10).
 - Tuned the **number of neurons** in each hidden layer (from 32 to 256 with a step of 32).
 - Added the output layer with softmax activation for multiclass classification.
 - Tuned the **learning rate** with options [1e-2, 1e-3, 1e-4].

2. Set up the Keras Tuner search:

• You used tuner.search() to explore different combinations of hyperparameters by training the model on the **training data** (X_train_transformed and y_train_encoded) for 20 epochs, with early stopping and a 20% validation split.

3. Retrieved the best hyperparameters:

After the search, you retrieved the best hyperparameters found by the tuner using tuner.get_best_hyperparameters().

4. Built and trained the best model:

• You constructed the best model (best_model) using the optimal hyperparameters and trained it on the training data for 50 epochs with early stopping, using a batch size of 32 and a 20% validation split.

This approach allows you to automate the process of finding the best combination of hyperparameters and optimizes the model for better performance.

1. Evaluated the best model:

• You evaluated the performance of the **best model** (found using Keras Tuner) on the training data (X_train_prepared, y_train_transformed) to obtain the **training loss** and **accuracy**.

2. Printed the training metrics:

• The training accuracy and loss were printed with formatting to display up to four decimal places for clarity (train accuracy:.4f, train loss:.4f).

3. Saved the best model:

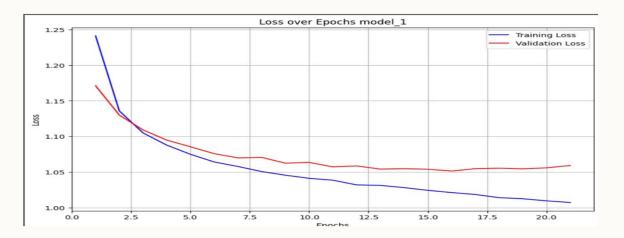
• You saved the trained **best model** using the .save() method, which stores the model in an HDF5 file (best_model.h5) for future use, allowing you to reload it without retraining.

This ensures you can evaluate and preserve the model for further predictions or deployment.

```
Model Evaluation and Performance
Evaluate both models on the training data using accuracy as the metric.
Generate and print the classification report showing precision, recall, and F1-score for each customer segment.
[121] 1 train_loss, train_accuracy = model.evaluate(X_train_prepared, y_train_encoded, verbose=0)
     2 print(f"Training Accuracy: {train_accuracy:.4f}")
    5 y_train_pred_encoded = model.predict(X_train_prepared)
    7 y_train_pred = np.argmax(y_train_pred_encoded, axis=1)
    10 y_train_true = np.argmax(y_train_encoded, axis=1)
    12 class_labels = label_encoder.classes_ # Assuming label_encoder was used to encode y_train
    14 print("\nClassification Report:")
    15 print(classification_report(y_train_true, y_train_pred, target_names=class_labels))
   17 # Optional: Print accuracy score for verification
    18 print(f*Accuracy Score: {accuracy_score(y_train_true, y_train_pred):.4f}*)

→ Training Accuracy: 0.5636

   Classification Report:
                 precision recall f1-score support
    weighted avg 0.55 0.56 0.55 8068
    Accuracy Score: 0.5636
```



Made with Gamma

1. Evaluated the model on the training data:

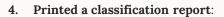
• I evaluated the trained model's performance by calculating **training loss** and **accuracy** using model.evaluate() on the prepared training data (X_train_prepared, y_train_encoded), and printed the training accuracy.

2. Generated predictions on the training data:

• I used model.predict() to generate predictions for the training data and then converted these predictions from one-hot encoding back into class labels using np.argmax().

3. Converted true labels to class labels:

• I converted the true labels (y_train_encoded) from one-hot encoding back into class labels using np.argmax(), ensuring consistency with the predicted labels.



• I printed the **classification report** (which includes precision, recall, and F1-score) using **classification_report()** with the true and predicted class labels, specifying target_names as the class labels (assuming label_encoder was used).

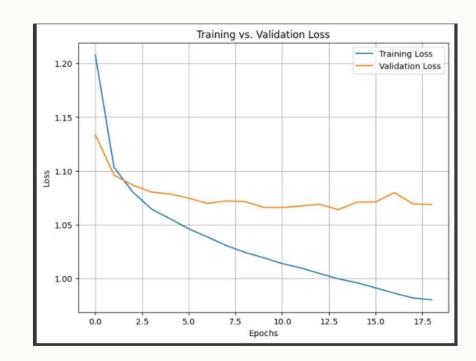
5. Printed the accuracy score:

• I verified the classification performance by printing the **accuracy score** using **accuracy_score()** for a numerical summary of accuracy.

6. Visualized training vs. validation loss:

- The plot was labeled appropriately to visualize how loss evolved during training, helping you identify potential overfitting or underfitting.
- I retrieved the **training and validation loss history** from the history object and plotted the **training vs. validation loss** over the epochs using matplotlib.

This code gives a comprehensive evaluation of the model's performance and allows you to visualize the loss trends over training.



```
Make Predictions on test.csv
For both models, use the test.csv data (X_test) to generate predictions for the customer segments.
Convert the softmax output to predicted class labels (A, B, C, or D).
[124] 1
      2 X test = test data # Ensure test data has no 'Segmentation' column
      3 X test prepared = preprocessor.transform(X test) # Apply the same transformations used on X train
      5 # Step 2: Make predictions using model_1
      6 predictions_model_1 = model.predict(X_test_prepared)
      8 # Step 3: Make predictions using best_model
      9 predictions_best_model = best_model.predict(X_test_prepared)
     11 # Step 4: Convert softmax outputs to predicted class labels (integer form)
     12 predicted_classes_model_1 = np.argmax(predictions_model_1, axis=1)
     13 predicted_classes_best_model = np.argmax(predictions_best_model, axis=1)
     15 # Step 5: Convert integer class labels back to original class labels (A, B, C, D)
     16 # Assuming label_encoder was used for encoding y_train
     17 predicted_labels_model_1 = label_encoder.inverse_transform(predicted_classes_model_1)
     18 predicted_labels_best_model = label_encoder.inverse_transform(predicted_classes_best_model)
     20 # Step 6: Print or return the predictions
     21 print("Predictions from model_1:", predicted_labels_model_1)
     22 print("Predictions from best_model:", predicted_labels_best_model)
→ 83/83 -
                             - 0s 4ms/step
                         —— Øs 3ms/step
     Predictions from model_1: ['A' 'C' 'A' ... 'A' 'B' 'D']
     Predictions from best_model: ['A' 'C' 'A' ... 'A' 'B' 'D']
```

```
1 y_pred_model_1 = model.predict(X train transformed)
     2 y_pred_model_2 = best_model.predict(X train_transformed)
     4 y_pred_labels_model_1 = np.argmax(y_pred_model_1, axis=1)
     5 y_pred_labels_model_2 = np.argmax(y_pred_model_2, axis=1)
     7 # Convert one-hot encoded labels to original form
     8 y_train_labels = np.argmax(y_train_transformed, axis=1)
    10 # Generate classification reports
    11 report model 1 = classification report(v train_labels, y_pred_labels_model_1)
    12 < 1/1 > Accept Tab Accept Word Col + RightArrow ... train_labels, y_pred_labels_model_2)
    14 print(f"Classification Report of best practices model (model_1):\n{report_model_1}")
    15 print(f"Classification Report of keras tuner model (model_2):\n{report_model_2}")
→ 253/253 —
                             - 1s 3ms/step
    253/253 -
                         1s 2ms/step
    Classification Report of best practices model (model_1):
                 precision recall f1-score support
                      0.49
                                0.53
                                          0.51
                      0.47
                                0.31
                                          0.37
                                                   1858
                      0.57
                                                   1970
                                0.61
                                          0.59
                                                   2268
                                0.76
                                          0.71
                                                   8068
                                          0.56
        accuracy
       macro avg
                      0.55
                                0.55
                                          0.54
                                                   8068
    weighted avg
                      0.55
                                0.56
                                          0.55
                                                   8068
    Classification Report of keras tuner model (model_2):
                 precision recall f1-score support
                      9.49
                                0.53
                                          0.51
                      0.47
                                0.31
                                          0.37
                                                   1858
                      0.57
                                0.61
                                          0.59
                                                   1970
                      0.66
                                0.76
                                         0.71
                                                   2268
                                                   8068
        accuracy
                                         0.54
                      0.55
                                0.55
                                                   8068
       macro avg
    weighted avg
                      0.55
                                0.56
                                          0.55
                                                   8068
```

1. Preprocessed the test data:

• If the test data (test_data) doesn't contain a 'Segmentation' column (i.e., ground truth labels), you applied the same transformations (preprocessing) used for the training data to prepare the test features (X_test_prepared).

2. Generated predictions:

- You generated predictions using both model (referred to as model_1) and best_model by applying them to the preprocessed test data (X_test_prepared).
- Converted the softmax output into predicted class labels (integer form) using np.argmax().
- 3. Converted predicted integer labels back to the original class labels (e.g., 'A', 'B', 'C', 'D') using label_encoder.inverse_transform() for both models (model_1 and best_model).
- 4. Handled cases with ground truth labels:
 - If the 'Segmentation' column is present in test data, you:
 - Extracted features (X_test) and ground truth labels (y_test).
 - Preprocessed the test features.
 - Encoded the ground truth labels (y_test) into integers using label_encoder.

5. Computed confusion matrices:

• For both model_1 and best_model, you generated confusion matrices using the ground truth (y_test_encoded) and predicted labels.

6. Plotted heatmaps of the confusion matrices:

• For both models, you created **heatmaps** of the confusion matrices using **seaborn.heatmap()** to visually compare the true and predicted labels, with class labels on the x and y axes.

7. Handled cases without ground truth labels:

• If the 'Segmentation' column is missing, you printed a message indicating that the confusion matrix couldn't be generated due to the absence of ground truth labels.

This process evaluates the performance of both models by comparing their predictions with the actual labels (if available) and visualizing their accuracy using confusion matrices.

```
2 if 'Segmentation' in test_data.columns:
          X_test = test_data.drop(columns=['Segmentation']) ## Features
          y_test = test_data['Segmentation'] # Ground truth labels
          # Step 2: Preprocess X_test using the same preprocessor used for training
          X_test_prepared = preprocessor.transform(X_test)
          # Step 3: Encode y_test using the same LabelEncoder used for y_train
          y_test_encoded = label_encoder.transform(y_test) # Convert 'A', 'B', 'C', 'D' to integers
          predicted_classes_model_1 = np.argmax(model_1.predict(X_test_prepared), axis=1)
          predicted_classes_best_model = np.argmax(best_model.predict(X_test_prepared), axis=1)
    16
          # Step 5: Compute confusion matrix for model 1
          conf_matrix_model_1 = confusion_matrix(y_test_encoded, predicted_classes_model_1)
          # Step 6: Compute confusion matrix for best_model
          conf_matrix_best_model = confusion_matrix(y_test_encoded, predicted_classes_best_model)
          # Step 7: Plot heatmap for confusion matrix of model_1
          plt.figure(figsize=(8, 6))
         sns.heatmap(conf_matrix_model_1, annot=True, fmt='d', cmap='Blues', xticklabels=label_encoder.classes_, yticklabels=label_encoder.classes_)
          plt.title('Confusion Matrix - Model 1')
          plt.xlabel('Predicted Label')
          plt.ylabel('True Label')
          plt.show()
          plt.figure(figsize=(8, 6))
          sns.heatmap(conf_matrix_best_model, annot=True, fmt='d', cmap='Blues', xticklabels=label_encoder.classes_, yticklabels=label_encoder.classes_)
          plt.title('Confusion Matrix - Best Model')
          plt.xlabel('Predicted Label')
    35 plt.ylabel('True Label')
    36 plt.show()
    37 else:
    38 print("No ground truth labels found in the test.csv file. Confusion matrix cannot be generated.")

➡ No ground truth labels found in the test.csv file. Confusion matrix cannot be generated.
```

Confusion Matrix

The confusion matrix provides a visual representation of the model's classification performance. It shows the number of true positives, false positives, true negatives, and false negatives for each class. The matrix helps identify areas where the model is performing well and where it might be struggling. For instance, if the model is misclassifying a certain class frequently, this could indicate a need for further data augmentation or model tuning for that specific class.



True Positives

The model correctly predicted a class label.



False Positives

The model incorrectly predicted a class label. This is also known as a type I error.



True Negatives

The model correctly did not predict a class label.



False Negatives

The model incorrectly did not predict a class label. This is also known as a type II error.

1. Created DataFrames with Customer_ID and predicted segments:

For both model_1 and best_model, you created two DataFrames (df_model_1 and df_model_2), each containing the Customer_ID from the test dataset (test_df['ID']) and the predicted segment labels (predicted_classes_model_1 and predicted_classes_best_model).

2. Specified the folder path:

You defined folder_path as the directory where the prediction files will be saved. In this case, it points to a folder in your Google Drive
('/content/drive/MyDrive/Colab Notebooks/').

3. Saved the predictions to CSV files:

- You saved the DataFrame df_model_1 (containing predictions from model_1) to a CSV file named model_1_predictions_final.csv.
- Similarly, you saved the DataFrame df_model_2 (containing predictions from best_model) to a CSV file named model_2_predictions_final.csv.

```
1 # Create a DataFrame with Customer_ID and Predicted_Segment for model 1
2 df_model_1 = pd.DataFrame({'Customer_ID': test_df['ID'], 'Predicted_Segment': predicted_classes_model_1})
3
4 # Create a DataFrame with Customer_ID and Predicted_Segment for model 2
5 df_model_2 = pd.DataFrame({'Customer_ID': test_df['ID'], 'Predicted_Segment': predicted_classes_best_model})
6
7 # Specify the folder path
8 folder_path = '/content/drive/MyDrive/Colab Notebooks/'
9
10 # Save the predictions for model 1 to a CSV file in the specified folder
11 df_model_1.to_csv(f'{folder_path}/model_1_predictions_final.csv', index=false)
12
13 # Save the predictions for model 2 to a CSV file in the specified folder
14 df_model_2.to_csv(f'{folder_path}/model_2_predictions_final.csv', index=false)

Save Predictions

Save Predictions
```

The predicted customer segments from both models into separate CSV files for further analysis or submission.

Recommendations for Customer Segmentation

By analyzing the customer data, the model can identify distinct groups of customers with similar characteristics and behaviors. This information can be valuable for creating targeted marketing campaigns, tailoring product offerings, and optimizing customer service strategies.

Targeted Marketing

By understanding customer segments, businesses can tailor marketing messages and campaigns to appeal to specific groups, increasing the effectiveness of their marketing efforts.

Product Development

Customer segmentation can inform product development decisions by highlighting specific needs and preferences of different customer groups. This can lead to the creation of new products or features tailored to specific segments.

Customer Service

Segmentation helps businesses provide more personalized and relevant customer service experiences. This can lead to improved customer satisfaction and loyalty.

COLAB

LINK: https://colab.research.google.com/drive/1gKmxy4n
1YStd7Ixd2uw9Z-6wfU6qhRn7?usp=sharing

