keaton laney

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summary

I am a full-stack Web Developer with extensive sales experience. Highly Analytical and capable of determining a projects scope quickly, breaking down complex problems, and tackling them step by step are just a few things I enjoy. Web Development is my passion, and I am excited to share it with others and provide value to those around me.

skills

**Web Development:** HTML, CSS, JavaScript, jQuery, Node.js, SQL, MongoDB, Angular.js, Express.js, Socket.io, Ruby, Ruby on Rails, Bootstrap, Materialize

**Real Estate:** REO, Realtor, Short Sales, Negotiation

employment

Hybrid Brokers Realty Sacramento, CA

Realtor Mar 2015 to Sep 2015

At Hybrid Broker Realty I continued serving clients Real Estate needs in the Sacramento area. Notable highlights were 2 listings, both selling within the first week on market, and selling 2 brand new homes.

Affiniti Real Estate Citrus Heights, CA

Realtor/REO Manager Feb 2013 to Feb 2015

During my time here, I was the #1 seller of office leads. This required diligence, follow up, and sales skills. The leads were difficult to service, as they were primarily internet leads, however, with enough tenacity, I was able to close the most in the office. In addition to my duties as a Realtor I also managed REO/Bank Owned properties for Nationstar Bank. Duties included checking homes, taking pictures, securing properties, and serving notices to vacate.

Realty World Platinum Folsom, CA

Realtor Jun 2012 to Jan 2013

Started my Realtor tenure at a Realty World Franchise. Made my first few sales here and cut my teeth in the real estate industry.

Real Estate License Study Sacramento, CA

Student Nov 2011 to Jun 2012

Studied full time for my California real estate sales license.

Elk Grove Subaru Elk Grove, CA

Sales Feb 2011 to Oct 2011

Assisted customers in the purchase of vehicles,  ascertained their needs, explained features, and negotiated price.

Rhodes Retail Services Sacramento, CA

Merchandiser May 2010 to Feb 2011

Travelled the country tearing down and rebuilding various retail stores. Used a variety of power tools to accomplish the job and coordinated the team to accomplish difficult tasks.

volunteering

Habitat for Humanity of Greater Sacramento Light Construction work

Donated some of my time to help build homes for the needy in 2009. Was only a part of 1 project during the summer. My duty included light manual labor such as carrying lumber/materials to the site from the truck.

education

General Assembly

Web Development Immersive

MEAN Stack

projects

Tripr

Created in a week by myself and 3 others, this app helps make your road trip food needs easy to determine. I was the Project Manager and Full Stack Web Developer for the project.

The Thunderdome

The Thunderdome is an interactive chat room. You sign in with Facebook, enter the chatroom, and start chatting! Built using Angular, Socket.io and Node.

Porsche 911 History

Using D3JS. In 2 days I created a history timeline of the Porsche 911.