KLEMEN KOCIC

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To advance my career with a leading company and utilize my extensive technical project management paradigms while also developing further as a professional

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An accomplished, results-oriented technical project manager highly regarded for managing complex projects that meet demanding time restraints and exceed all expectations for high-profile companies like Metaking Studios. Out-of-the-box thinker who champions innovative solutions that integrate best practices, drive continuous improvement, and mitigate project risks. Proven track record of guiding full project lifecycles, including planning, execution, close-out, and more. Recognized for superb communication skills, with the capacity to lead and mentor diverse individuals while building productive, professional relationships.

CORE COMPETENCIES

- Technical Project/Program Management
- Agile/Scrum Methodologies
- Ethical Decision-Making
- Team Player/Leadership
- Business Development
- Business Intelligence
- Data Analysis
- Problem-Solving
- Blockchain Technology

PROFESSIONAL EXPERIENCE

METAKING STUDIOS, STOCKHOLM, SWEDEN, MARCH 2022 TO OCTOBER 2023
PROJECT MANAGER
- Guided a 12-member BLOCKLORDS project team, managing development timelines, budget constraints, and project scope to deliver a high-quality game ahead of schedule and within budget.
- Charted a course of directing the successful release of the online blockchain AAA strategy game BLOCKLORDS, during an ever-changing market, by overseeing key aspects of planning, documentation, and game architecture. The game reached $40 million in trade volume across tenure.
- Collaborated with engineering, business, design, and marketing professionals to administer an end-to-end process of project design, planning, execution, and timely shipment to ensure seamless execution.
- Identified and addressed inefficiencies in project management, streamlined processes, and minimized derailments by implementing Jira and Asana, ensuring the delivered projects are in scope, on schedule, and within budget.
- Launched an organized documentation system across Jira, Confluence, Asana, and Google Drive, replacing the previously scattered Google Drive structure. Connected all documents to foster coherence, reduce miscommunication, and provide easy accessibility for new employees, enabling them to quickly adapt to our processes.
- Implemented QA principles using TestRail to guarantee risk-free delivery, maintaining operational integrity throughout my tenure.
- Oversaw integration of over 60 new partners and third-party technologies into the platform, creating tailored assets to enhance collaboration and maintain cohesive gameplay experiences.
- Supported the CEO, COO, and CTO in various capacities, including planning, documentation, and communicating with investors and partners, demonstrating versatility and adaptability in a dynamic role.
- Traveled to more than five countries to pitch the game to potential investors, players, and partners, demonstrating a proactive role in promoting the project.

SEASCAPE NETWORK, LISBON, PORTUGAL, JANUARY 2021 TO FEBRUARY 2022
PROGRAM MANAGER
- Directed five distinct teams, each comprising of four seasoned professionals, in a coordinated effort to launch multiple games, each surpassing 20,000 daily active users (DAU).
- Self-taught in advanced use of project management tools like Miro, Jira, Asana, and Confluence, significantly boosting productivity and teamwork in project settings.
- Spearheaded the successful launch of five gaming projects on Ethereum, Polygon, BSC, Moonriver, IMG, SUI, and others, enhancing Seascape Network's standing in the competitive gaming landscape; contributed to project architecture and documentation.
- Designed and developed an online algorithm to identify and label over 10,000 malicious wallets in the blockchain space, enhancing security and creating a safer environment for all participants.
- Applied strong financial acumen and the ability to drive successful fundraising initiatives to help secure up to $500,000 in funding for gaming companies.

- Championed cross-functional collaboration with over 30 external vendors, resulting in the successful integration of third-party solutions that enhanced the quality of product offerings and reinforced market positioning.

SEASCAPE NETWORK, LJUBLJANA, SLOVENIA AND SEOUL, SOUTH KOREA, MARCH 2020 TO JANUARY 2021
DATA ANALYST
- Demonstrated expertise in instrumenting and interpreting complex data sets of over 60 databases, leveraging insightful analysis to transition toward data-driven decision-making.
- Leveraged self-taught web development expertise to craft a customized data website dashboard that encouraged data-driven conversations across all organizational tiers and enhanced informed decision-making processes.
- Drove the professional growth of aspiring data analysts by providing mentorship and fostering a culture of continuous learning within the company, contributing to a dynamic and knowledgeable team.
- Generated and presented data-driven insights by crafting weekly data presentation websites utilizing Tableau and Grafana enhancing the accessibility and impact of complex information.

EDUCATION AND CREDENTIALS

MASTER OF BUSINESS INTELLIGENCE, EXPECTED 2025
University of Ljubljana, Ljubljana, Slovenia

BACHELOR OF INTERNATIONAL BUSINESS, SEPTEMBER 2023
University of Ljubljana, Ljubljana, Slovenia

BILATERAL EXCHANGE, AUGUST 2021 TO JANUARY 2022
University of Seoul, Seoul, South Korea

ERASMUS EXCHANGE, JANUARY 2022 TO AUGUST 2022
ISCTE - Instituto Universitário de Lisboa, Lisbon, Portugal

CERTIFICATIONS AND TRAINING
- Meta Back-End Developer Professional Certificate, Meta, December 2023
- Leading Teams: Developing as a Leader, University of Illinois at Urbana-Champaign, November 2023
- Introduction to Negotiation, Yale University, November 2023
- Sales and CRM Overview, Salesforce, November 2023
- Google Project Management Professional Certificate, Google, October 2023
- Programming Using Python, GOTEL, 2021

AFFILIATIONS

- Scout Leader, January 2015 to January 2021
- Gracie Barra, July 2023 to Present
- WeServ, September 2023 (Personal Project)

VOLUNTEERISM

- Volunteer Firefighter, January 2014 to January 2021

ADDITIONAL INFORMATION

Languages: Slovenian (Native), English (Fluent), German (Elementary)

Technical Proficiencies: Microsoft Office Suite, Python, React JS, SaaS, Web Development, Back-end Development, HTML, CSS, Django, Blockchain Architecture, Jira, Asana, Confluence, Miro, Tableau, Grafana, APIs, SQL, TestRail,

Interests: Technology, Cooking, Traveling, Sports, Jiujitsu, Music, Entrepreneurship