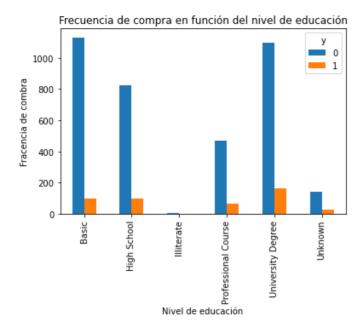
# Regrsión logística para predicciones bancarias

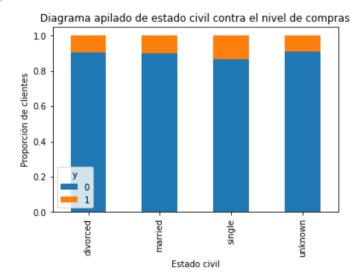
```
In [1]:
          import pandas as pd
          import numpy as np
          import matplotlib.pyplot as plt
In [2]:
          data = pd.read_csv("../../Machine Learning/python-ml-course-master/datasets/bank/bank.csv" , sep=";"
In [3]:
          data.head()
Out[3]:
            age
                    job
                         marital
                                      education default
                                                         housing
                                                                     Ioan
                                                                             contact month day_of_week ... campaign pd
                   blue-
         0
             30
                         married
                                        basic.9y
                                                     no
                                                             ves
                                                                       no
                                                                             cellular
                                                                                       may
                                                                                                     fri
                                                                                                                    2
                   collar
             39
                 services
                                      high.school
                                                                           telephone
                                                                                                     fri
                                                                                                                    4
                           sinale
                                                     no
                                                              no
                                                                       no
                                                                                       mav
                                      high.school
             25
                 services married
                                                     no
                                                             yes
                                                                       no
                                                                           telephone
                                                                                        jun
                                                                                                    wed
         3
             38
                                         basic.9y
                                                                           telephone
                                                                                                                    3
                 services
                        married
                                                        unknown
                                                                  unknown
                                                                                        jun
                  admin. married
                                 university.degree
                                                                             cellular
                                                     no
                                                             ves
                                                                       no
                                                                                        nov
                                                                                                    mon
        5 rows × 21 columns
In [4]:
          data.shape
         (4119, 21)
Out[4]:
In [5]:
          data.columns.values
         Out[5]:
                 'previous', 'poutcome', 'emp.var.rate', 'cons.price.idx',
                 'cons.conf.idx', 'euribor3m', 'nr.employed', 'y'], dtype=object)
In [6]:
          data["y"] = (data["y"]=="yes").astype(int) #Transformo los yes a 1 y los no a 0
In [7]:
          data.head()
Out[7]:
                    job
                         marital
                                      education default
                                                         housing
                                                                     loan
                                                                             contact month day_of_week ...
            age
                   blue-
         0
             30
                                                                             cellular
                                                                                                                    2
                         married
                                        basic.9y
                                                             yes
                                                                                                     fri
                                                     no
                                                                       no
                                                                                       may
                   collar
                                      high.school
                                                                                                     fri
             39
                 services
                           single
                                                     no
                                                              no
                                                                       no
                                                                           telephone
                                                                                       may
         2
             25
                 services
                         married
                                      high.school
                                                                           telephone
                                                                                        jun
                                                                                                    wed
                                                             ves
                                                                       no
             38
                 services
                        married
                                        basic.9y
                                                                           telephone
                                                                                                     fri
                                                                                                                    3
                                                        unknown unknown
                                                                                        iun
                                                     no
                  admin. married university.degree
                                                                             cellular
                                                     no
                                                             yes
                                                                       no
                                                                                        nov
                                                                                                    mon
        5 rows × 21 columns
In [8]:
          data["education"].unique() # Extraemos Los únicos campos en La columna educación
         array(['basic.9y', 'high.school', 'university.degree',
                 'professional.course', 'basic.6y', 'basic.4y', 'unknown',
                 'illiterate'], dtype=object)
```

```
# Reformamos La base de datos para que quede más bonita La documentacion y que siga La misma sintaxis.
 In [9]:
            # A esto se le llama "Data cleaning", notar que las educaciones básica están aglomeradas en basic
           data["education"] = np.where(data["education"]=="basic.4y", "Basic", data["education"])
data["education"] = np.where(data["education"]=="basic.6y", "Basic", data["education"])
            data["education"] = np.where(data["education"]=="basic.9y", "Basic", data["education"])
            data["education"] = np.where(data["education"]=="high.school", "High School", data["education"])
           data["education"] = np.where(data["education"]=="professional.course", "Professional Course", data["education"] = np.where(data["education"]=="university.degree", "University Degree", data["education"]
            data["education"] = np.where(data["education"]=="illiterate", "Illiterate", data["education"])
            data["education"] = np.where(data["education"]=="unknown", "Unknown", data["education"])
In [10]:
            data["education"].unique() #Cambiaron las columnas, son menos y más bonitas
           array(['Basic', 'High School', 'University Degree', 'Professional Course',
Out[10]:
                   'Unknown', 'Illiterate'], dtype=object)
In [11]:
            data["y"].value_counts()
                3668
Out[11]:
                 451
           Name: y, dtype: int64
In [12]:
            data.groupby("y").mean() #Agrupa los yes y no y muestra el promedio
Out[12]:
                   age
                         duration campaign
                                                   pdays previous emp.var.rate cons.price.idx cons.conf.idx euribor3m nr.employ
           У
           0 39.895311 219.40976
                                    2.605780 982.763086 0.141767
                                                                       0.240185
                                                                                     93.599677
                                                                                                  -40.586723
                                                                                                               3.802826
                                                                                                                         5175.5020
           1 41.889135 560.78714
                                    1.980044 778.722838 0.585366
                                                                       -1.177384
                                                                                     93.417268
                                                                                                  -39.786475
                                                                                                               2.145448
                                                                                                                         5093.1186
In [13]:
            data.groupby("education").mean()
Out[13]:
                                    duration campaign
                                                              pdays previous emp.var.rate cons.price.idx cons.conf.idx euribor3m
                             age
             education
                 Basic 42.337124 253.898457
                                               2.429732 978.815597 0.149472
                                                                                   0.237368
                                                                                                93.658600
                                                                                                             -41.120552
                                                                                                                          3.775701
           High School 38.097720 258.534202
                                               2.630836 958.022801
                                                                     0.206298
                                                                                  -0.002497
                                                                                                93.564314
                                                                                                             -40.995765
                                                                                                                          3.511732
              Illiterate 42.000000 146.000000
                                               4.000000 999.000000 0.000000
                                                                                                92.201000
                                                                                  -2 900000
                                                                                                             -31.400000
                                                                                                                          0.834000
           Professional
                        40.207477 278.816822
                                               2.512150 958.211215 0.194393
                                                                                                93.599630
                                                                                   0.163925
                                                                                                             -40.127664
                                                                                                                          3.701426
                Course
             University
                        39.017405 247.707278
                                               2.583070 947.900316 0.207278
                                                                                  -0.009731
                                                                                                93.499109
                                                                                                             -39.830063
                                                                                                                          3.547132
               Degree
             Unknown 42.826347 267.281437
                                               2.538922 939.700599 0.263473
                                                                                  -0.074251
                                                                                                93.637455
                                                                                                             -39.487425
                                                                                                                          3.410174
In [14]:
            %matplotlib inline
            pd.crosstab(data.education, data.y).plot(kind="bar")
            plt.title("Frecuencia de compra en función del nivel de educación")
            plt.xlabel("Nivel de educación")
            plt.ylabel("Fracencia de combra")
           Text(0, 0.5, 'Fracencia de combra')
Out[14]:
```



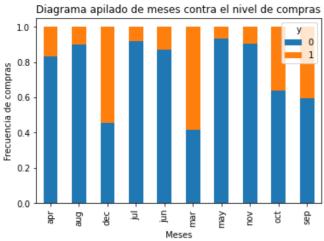
```
table = pd.crosstab(data.marital, data.y)
table.div(table.sum(1).astype(float), axis=0).plot(kind="bar", stacked = True)
#Table.sum por filas as type float para que pueda dividir, y luego el resultado por columnas
#Si no dividimos, cada uno de los estados adopta su escala y no sirve para comparar
plt.title("Diagrama apilado de estado civil contra el nivel de compras")
plt.xlabel("Estado civil")
plt.ylabel("Proporción de clientes")
```

Out[15]: Text(0, 0.5, 'Proporción de clientes')



```
table = pd.crosstab(data.month, data.y)
table.div(table.sum(1).astype(float), axis=0).plot(kind="bar", stacked = True)
#Table.sum por filas as type float para que pueda dividir, y luego el resultado por columnas
#Si no dividimos, cada uno de los estados adopta su escala y no sirve para comparar
plt.title("Diagrama apilado de meses contra el nivel de compras")
plt.xlabel("Meses")
plt.ylabel("Frecuencia de compras")
```

[16]. Text(0, 0.5, 'Frecuencia de compras')



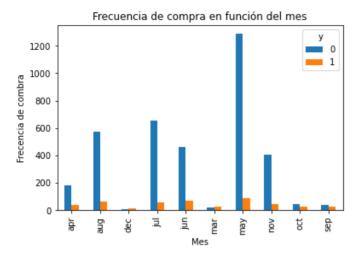
pd.crosstab(data.month, data.y).plot(kind="bar")
plt.title("Frecuencia de compra en función del mes")

plt.xlabel("Mes")

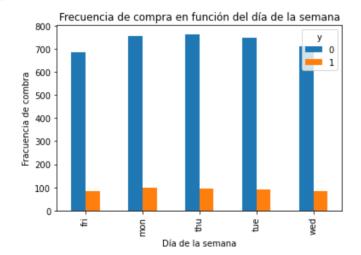
```
In [17]:
           table
Out[17]:
               у
          month
                   179 36
             apr
                   572 64
             aug
             dec
                    10
                       12
                   652 59
              jul
                   462 68
             jun
             mar
                    20 28
                  1288
                       90
            may
                   403
                       43
             nov
             oct
                    44 25
                    38 26
             sep
In [18]:
           table.div(table.sum(1).astype(float), axis=0)
Out[18]:
               У
                        0
                                 1
          month
                 0.832558 0.167442
             apr
                  0.899371 0.100629
             aug
                 0.454545 0.545455
              jul
                 0.917018 0.082982
                 0.871698 0.128302
             jun
                  0.416667 0.583333
                 0.934688 0.065312
            may
                  0.903587 0.096413
             nov
                 0.637681 0.362319
                 0.593750 0.406250
In [19]:
           %matplotlib inline
```

```
plt.ylabel("Frecencia de combra")
#El mes del año parece ser muy importante, se obseva bastante en vacaciones.
```

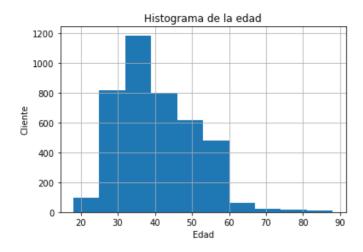
Out[19]: Text(0, 0.5, 'Frecencia de combra')



Out[20]: Text(0, 0.5, 'Fracuencia de combra')

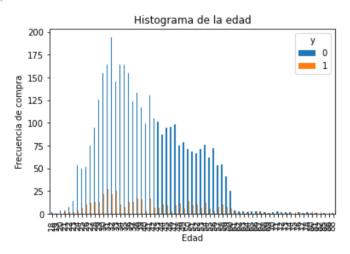


Out[21]: Text(0, 0.5, 'Cliente')

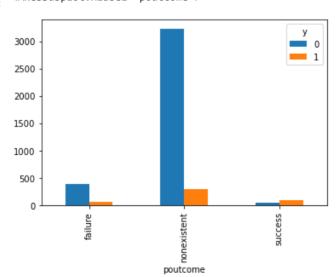


```
In [22]: %matplotlib inline
   pd.crosstab(data.age, data.y).plot(kind="bar")
   plt.title("Histograma de la edad")
   plt.xlabel("Edad")
   plt.ylabel("Frecuencia de compra")
```

Out[22]: Text(0, 0.5, 'Frecuencia de compra')



```
In [23]: pd.crosstab(data.poutcome, data.y).plot(kind="bar")
Out[23]: <AxesSubplot:xlabel='poutcome'>
```



Partiendo de un análisis exploratorio de los datos para averigüar cuál es el más releveante, se encunetran entre ellos la edad, el poutcome que se observa que las personas que dijeron que sí, seguramente repitan y el nivel de educación y quizás el mes.

### Conversión de las variables categóricas a dummies

```
In [24]:
              categories = ["job", "marital", "education", "default", "housing", "loan", "contact", "month", "day of \"
              for category in categories:
                    cat_list = "cat" + "_" + category
                    cat dummies = pd.get dummies(data[category], prefix=cat list)
                    data = data.join(cat_dummies)
In [25]:
              data.columns.values
             'cons.conf.idx', 'euribor3m', 'nr.employed', 'y', 'cat_job_admin.', 'cat_job_blue-collar', 'cat_job_entrepreneur', 'cat_job_housemaid', 'cat_job_management', 'cat_job_retired', 'cat_job_self-employed', 'cat_job_services', 'cat_job_student', 'cat_job_technician', 'cat_job_unemployed', 'cat_job_unknown', 'cat_marital_divorced',
                       'cat_marital_married', 'cat_marital_single', 'cat_marital_unknown', 'cat_education_Basic', 'cat_education_High School',
                       'cat education Illiterate', 'cat education Professional Course',
                       'cat_education_University Degree', 'cat_education_Unknown',
                       'cat_default_no', 'cat_default_unknown', 'cat_default_yes', 'cat_housing_no', 'cat_housing_unknown', 'cat_housing_yes',
                       'cat_loan_no', 'cat_loan_unknown', 'cat_loan_yes',
'cat_contact_cellular', 'cat_contact_telephone', 'cat_month_apr',
                       'cat_month_aug', 'cat_month_dec', 'cat_month_jul', 'cat_month_jun', 'cat_month_mar', 'cat_month_may', 'cat_month_nov', 'cat_month_oct', 'cat_month_sep', 'cat_day_of_week_fri', 'cat_day_of_week_mon',
                       'cat_day_of_week_thu', 'cat_day_of_week_tue', 'cat_day_of_week_wed', 'cat_poutcome_failure',
                       'cat_poutcome_nonexistent', 'cat_poutcome_success'], dtype=object)
In [26]:
              data vars = data.columns.values.tolist()
In [27]:
              to keep = (v for v in data vars if v not in categories) # Extraigo las variables que fueron dumizadas
In [28]:
              bank_data = data[to_keep]
              bank_data.columns.values
             Out[28]:
                       'cat_job_admin.', 'cat_job_blue-collar', 'cat_job_entrepreneur',
                       'cat_job_housemaid', 'cat_job_management', 'cat_job_retired',
                       'cat_job_self-employed', 'cat_job_services', 'cat_job_student',
'cat_job_technician', 'cat_job_unemployed', 'cat_job_unknown',
                       'cat_marital_divorced', 'cat_marital_married',
'cat_marital_single', 'cat_marital_unknown', 'cat_education_Basic',
                       'cat_education_High School', 'cat_education_Illiterate',
                       'cat_education_Professional Course',
                       'cat_education_University Degree', 'cat_education_Unknown',
                       'cat_default_no', 'cat_default_unknown', 'cat_default_yes', 'cat_housing_no', 'cat_housing_unknown', 'cat_housing_yes',
                       'cat_loan_no', 'cat_loan_unknown', 'cat_loan_yes',
                       'cat_contact_cellular', 'cat_contact_telephone', 'cat_month_apr',
                       'cat_month_aug', 'cat_month_dec', 'cat_month_jul', 'cat_month_jun', 'cat_month_mar', 'cat_month_may', 'cat_month_nov', 'cat_month_cct', 'cat_month_sep', 'cat_day_of_week_fri', 'cat_day_of_week_mon',
                       'cat_day_of_week_thu', 'cat_day_of_week_tue',
'cat_day_of_week_wed', 'cat_poutcome_failure',
                       'cat_poutcome_nonexistent', 'cat_poutcome_success'], dtype=object)
            Selección de rasgos para el modelo
```

In [29]:

In [30]:

n = 10

from sklearn import datasets

```
from sklearn.feature_selection import RFE
                    from sklearn.linear_model import LogisticRegression
In [31]:
                   lr = LogisticRegression(solver='lbfgs', max_iter=5000)
In [32]:
                    bank_data_vars = bank_data.columns.values.tolist()
                    Y = ['y']
                    X = [v for v in bank_data if v not in Y]
In [33]:
                    rfe = RFE(lr, n_features_to_select=n)
                    rfe = rfe.fit(bank data[X], bank data[Y].values.ravel())
In [34]:
                    print(rfe.support )
                   [False False False False True False False False True False False
                    False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False False 
                    False False False False False False False False False False False False
                    False False False False False True False True False False
                     True True False False False False False False False False True False
In [35]:
                    print(rfe.ranking_)
                   [40 49 25 51 1 22 29 28 1 47 27 6 2 42 3 44 1 8 39 35 21 11 23 37
                    34 50 30 18 9 26 36 12 41 38 52 14 20 31 43 10 19 13 5 1 7 1 45 4
                     1 1 1 16 24 46 32 48 33 15 1 17 1]
In [36]:
                    z = zip(bank_data_vars, rfe.support_, rfe.ranking_)
In [37]:
                   list(z)
                  [('age', False, 40),
Out[37]:
                    ('duration', False, 49),
                    ('campaign', False, 25),
                    ('pdays', False, 51),
                     ('previous', True, 1),
                    ('emp.var.rate', False, 22),
                    ('cons.price.idx', False, 29),
                    ('cons.conf.idx', False, 28),
                    ('euribor3m', True, 1),
                    ('nr.employed', False, 47),
                    ('y', False, 27),
                     ('cat_job_admin.', False, 6),
                    ('cat_job_blue-collar', False, 2),
                    ('cat_job_entrepreneur', False, 42),
                     ('cat_job_housemaid', False, 3),
                     ('cat_job_management', False, 44),
                     ('cat_job_retired', True, 1),
                     ('cat_job_self-employed', False, 8),
                    ('cat_job_services', False, 39),
                    ('cat_job_student', False, 35),
                    ('cat_job_technician', False, 21),
                    ('cat_job_unemployed', False, 11),
                    ('cat_job_unknown', False, 23),
                     ('cat_marital_divorced', False, 37),
                     ('cat_marital_married', False, 34),
                    ('cat_marital_single', False, 50),
                    ('cat_marital_unknown', False, 30),
                     ('cat_education_Basic', False, 18),
                    ('cat_education_High School', False, 9),
                    ('cat_education_Illiterate', False, 26),
                     ('cat_education_Professional Course', False, 36),
                    ('cat_education_University Degree', False, 12),
                    ('cat_education_Unknown', False, 41),
                    ('cat_default_no', False, 38),
                     ('cat_default_unknown', False, 52),
                     ('cat_default_yes', False, 14),
```

```
('cat_housing_no', False, 20),
            ('cat_housing_unknown', False, 31),
            ('cat_housing_yes', False, 43),
           ('cat_loan_no', False, 10),
           ('cat_loan_unknown', False, 19),
           ('cat_loan_yes', False, 13),
            ('cat_contact_cellular', False, 5),
            ('cat_contact_telephone', True, 1),
           ('cat_month_apr', False, 7), ('cat_month_aug', True, 1),
           ('cat_month_dec', False, 45),
            ('cat_month_jul', False, 4),
            ('cat_month_jun', True, 1),
           ('cat_month_mar', True, 1),
           ('cat_month_may', True, 1), ('cat_month_nov', False, 16),
           ('cat_month_oct', False, 24),
           ('cat_month_sep', False, 46),
           ('cat_day_of_week_fri', False, 32),
            ('cat_day_of_week_mon', False, 48),
            ('cat_day_of_week_thu', False, 33),
           ('cat_day_of_week_tue', False, 15),
('cat_day_of_week_wed', True, 1),
            ('cat_poutcome_failure', False, 17),
           ('cat_poutcome_nonexistent', True, 1)]
In [38]:
           cols_auto=[] #Detecto automáticamente las columnas que son trues.
           j=0
           for i in rfe.support_:
                if i == True:
                    cols_auto.append(bank_data_vars[j])
               j+=1
           cols_auto
          ['previous',
Out[38]:
            euribor3m',
            'cat_job_retired',
            'cat_contact_telephone',
            'cat_month_aug',
            'cat_month_jun',
            'cat_month_mar',
            'cat_month_may',
            'cat_day_of_week_wed',
            'cat_poutcome_nonexistent']
In [39]:
           X = bank_data[cols_auto]
           Y = bank_data["y"]
          Implementación del modelo en Python con statsmodels.api
In [40]:
           import statsmodels.api as sm
In [41]:
           logit_model = sm.Logit(Y,X)
In [42]:
           result = logit_model.fit()
          Optimization terminated successfully.
                    Current function value: 0.288150
                    Iterations 7
In [43]:
           result.summary2()
Out[43]:
                     Model:
                                       Logit Pseudo R-squared:
                                                                   0.166
           Dependent Variable:
                                                               2393.7830
                                          У
                      Date: 2022-04-05 10:48
                                                               2457.0166
                                                         BIC:
            No. Observations:
                                       4119
                                                Log-Likelihood:
                                                                 -1186.9
```

Df Residuals:	410	9	LLR p-value	e: 5.490	7e-96	
Converged:	1.000	0	Scale	e: 1	.0000	
No. Iterations:	7.0000					
	Coef.	Std.Err.	z	P> z	[0.025	0.975]
previous	0.1049	0.0696	1.5074	0.1317	-0.0315	0.2414
euribor3m	-0.5361	0.0349	-15.3524	0.0000	-0.6045	-0.4677
cat_job_retired	0.2227	0.2170	1.0266	0.3046	-0.2025	0.6480
cat_contact_telephone	-0.2189	0.1604	-1.3643	0.1725	-0.5334	0.0956
cat_month_aug	-0.0373	0.1660	-0.2247	0.8222	-0.3627	0.2880
cat_month_jun	0.4573	0.1778	2.5714	0.0101	0.1087	0.8058
cat_month_mar	1.0874	0.3117	3.4890	0.0005	0.4766	1.6983
cat_month_may	-1.0856	0.1340	-8.0991	0.0000	-1.3483	-0.8229
cat_day_of_week_wed	0.0651	0.1393	0.4675	0.6402	-0.2079	0.3382
cat_poutcome_nonexistent	-0.3325	0.1295	-2.5678	0.0102	-0.5863	-0.0787

LL-Null:

-1422.9

Df Model:

## Implementación del modelo en Python con scikit-learn

```
In [44]:
           from sklearn import linear_model
In [45]:
           logit_model = linear_model.LogisticRegression()
           logit_model.fit(X,Y)
          LogisticRegression()
Out[45]:
In [46]:
           logit_model.score(X,Y)
          0.8956057295460063
Out[46]:
In [47]:
           1-Y.mean()
          0.8905074047098811
Out[47]:
In [48]:
           logit_model.intercept_
          array([-0.89307167])
Out[48]:
In [49]:
           pd.DataFrame(list(zip(X.columns, np.transpose(logit_model.coef_))))
Out[49]:
                                  0
                                                         1
          0
                            previous
                                       [0.5129138891231024]
           1
                                      [-0.4890961525383065]
                           euribor3m
           2
                       cat_job_retired
                                      [0.32914109457357243]
          3
                 cat_contact_telephone
                                      [-0.2581653215873337]
                       cat_month_aug
                                     [0.017839720526623234]
           5
                       cat_month_jun
                                       [0.5198545025764586]
                       cat_month_mar
                                       [1.1438401594864749]
          7
                                       [-0.894992566050582]
                      cat\_month\_may
```

- **8** cat\_day\_of\_week\_wed [0.11489898171487398]
- **9** cat\_poutcome\_nonexistent [0.3543769540380019]

La ecuación que quedaría por lo tanto sería:

```
P = \frac{1}{1 + e^{-(-0.89307167 + 0.5129138891231024 * previous - 0.4890961525383065 * euribor 3m + 0.32914109457357243 * cat_{j}ob_{r}etired - 0.2581653215873337 * cat_{c}ontact_{t}elephone + 0.017839720526623234 * cat_{m}onthaus}}
```

# Validación del modelo logístico

```
In [50]: from sklearn.model_selection import train_test_split
In [51]: X_train, X_test, Y_train, Y_test = train_test_split(X, Y, test_size=0.3, random_state=0)
```

X\_train y X\_test van a ser las X para entrenamiento, que ocupará el 70% de la base de datos para entrenamiento y el 30% para testing, y la Y\_train igualmente será el 70% entrenamiento y 30% prueba o testing

```
In [52]:
    lm = linear_model.LogisticRegression()
    lm.fit(X_train, Y_train)
```

Out[52]: LogisticRegression()

```
In [53]: probs = lm.predict_proba(X_test)
```

In [54]: probs

```
Out[54]: array([[0.93973147, 0.06026853], [0.88585785, 0.11414215], [0.93692207, 0.06307793], ..., [0.68264111, 0.31735889], [0.9840339, 0.0159661], [0.56909263, 0.43090737]])
```

La primer columna es la probabilidad, cómo de seguro estoy de lo que estoy diciendo, la segunda nos dá la probabilidad del valor de salida. Por defecto, si es mayor de 0,5 es más probable que compre y si es menor que 0,5 es mayor la probabilidad de no compra.

```
In [55]: prediction = lm.predict(X_test)

In [56]: prediction
Out[56]: array([0, 0, 0, ..., 0, 0, 0])
```

Como vemos, prediction es un array, donde el threshold (límite) es 0,5 o sea, si es mayor que 0,5 lo clasifica como 1 y si es menor que 0,5 lo clasifica como 0. Esto lo hace automáticamente ya que el **THRESHOLD** está siempre seteado en 0,5 por defecto.

$$Y_p = \left\{egin{array}{ll} 0 & si \ p \leq 0.5 \ 1 & si \ p > 0.5 \end{array}
ight.$$

Si queremos cambiar este THRESHOLD a otro nivel, podemos decidir nosotros el nivel.

$$arepsilon \in (0,1), Y_p = egin{cases} 0 & si \ p \leq arepsilon \ 1 & si \ p > arepsilon \end{cases}$$

En nuestro caso, si un cliente tiene más de un 10% de posibilidad de compra se le puede catalogar como éxito, ya que sólo el 10% por lo que vimos compra. Entonces se le asigna a la etiquteta probable comprador.

```
In [57]: | prob = probs[:,1]
In [58]:
          prob_df = pd.DataFrame(prob)
          threshold = 0.1
          prob_df["Prediction"] = np.where(prob_df[0]>threshold, 1, 0)
          prob_df.head(5)
Out[58]:
                   0 Prediction
          0 0.060269
                             0
          1 0.114142
                             1
          2 0.063078
                             0
          3 0.050765
                             0
          4 0.081756
                             0
In [59]:
          pd.crosstab(prob_df.Prediction, columns = "count")
Out[59]:
              col_0 count
          Prediction
                 0
                      852
                 1
                      384
In [60]:
          390/len(prob_df)*100
          31.55339805825243
Out[60]:
In [61]:
          threshold = 0.15
          prob_df["Prediction"] = np.where(prob_df[0]>threshold, 1, 0)
          pd.crosstab(prob_df.Prediction, columns = "count")
Out[61]:
              col_0 count
          Prediction
                 0
                     1020
                 1
                      216
In [62]:
          threshold = 0.3
          prediction1=np.where(prob_df[0]>threshold, 1, 0)
          prediction1
          array([0, 0, 0, ..., 1, 0, 1])
Out[62]:
In [63]:
          225/len(prob_df)*100
          18.203883495145632
Out[63]:
In [64]:
          threshold = 0.12
          prob_df["Prediction"] = np.where(prob_df[0]>threshold, 1, 0)
          pd.crosstab(prob_df.Prediction, columns = "count")
Out[64]:
              col_0 count
          Prediction
                 0
                      945
                 1
                      291
```

```
In [65]: 879/len(prob_df)*100
Out[65]: 71.11650485436894

In [66]: from sklearn import metrics

In [67]: metrics.accuracy_score(Y_test, prob_df["Prediction"]) #Con este framework nos dice cuántos casos Le acer
Out[67]: 0.7872168284789643
```

La eficacia de este modelo, utilizando un conjunto de entremaniento y uno de testing subió del 89% a un 90%.

# Validación cruzada en Python

Con este método, cv es el número de iteraciones que tendrá el modelo, por lo que si sacamos el promedio obtendremos lo que se vió en la teoría, y ciertamente es un buen valor. Con los resultados vistos, podemos decir que es un buen método.

#### LOOCV

```
In [72]:
          from sklearn.model_selection import LeaveOneOut
In [73]:
          loo = LeaveOneOut()
          loo.get_n_splits(X)
          4119
Out[73]:
In [74]:
          print(loo)
          LeaveOneOut()
In [75]:
           scores = cross_val_score(linear_model.LogisticRegression(),X,Y, scoring='accuracy', cv=loo, n_jobs=-1)
In [76]:
          len(scores)
         4119
Out[76]:
In [77]:
           scores
          array([1., 1., 1., ..., 1., 1., 1.])
Out[77]:
In [78]:
          scores.mean()
```

```
Out[78]: 0.8956057295460063
```

Como hemos visto, con el método del LOOCV (Leave One Out Cross Validation), el equipo tuvo que realizar 4119 iteraciones para que el resultado mejore de 0.894 a 0.895, lo cual es mucho sacrificio computacional para la poca mejora lograda.

# Matrices de Confusión y curvas ROC

```
In [79]:
           X_train, X_test, Y_train, Y_test = train_test_split(X, Y, test_size=0.3, random_state=0)
In [225...
           lm = linear_model.LogisticRegression()
           lm.fit(X_train, Y_train)
          LogisticRegression()
Out[225...
In [226...
           probs = lm.predict_proba(X_test)
In [227...
           prob = probs[:,1]
           prob df=pd.DataFrame(prob)
           threshold = 0.1
           prob_df["Prediction"] = np.where(prob_df[0]>threshold, 1, 0)
           prob_df["Actual"] = list(Y_test) # Con esto Y_test perderá los identificadores antiquos y aparecerán los
           prob df
                        Prediction Actual
Out[227...
             0.060269
                                0
                                        0
             1 0.114142
                                        0
                                1
             2 0.063078
                                0
                                        0
             3 0.050765
             4 0.081756
                                0
                                        0
          1231 0.050765
                                        0
          1232 0.038563
                                0
                                        0
          1233 0.317359
                                        0
          1234 0.015966
                                0
                                        0
          1235 0.430907
                                        1
         1236 rows × 3 columns
In [228...
           confusion_matrix = pd.crosstab(prob_df.Prediction, prob_df.Actual)
In [229...
           confusion_matrix
Out[229...
             Actual
                      0
          Prediction
                  0 812 40
                    302 82
In [230...
           TN = confusion_matrix[0][0]
           TP = confusion_matrix[1][1]
```

```
FN = confusion_matrix[1][0]
          FP = confusion_matrix[0][1]
In [231...
          FN
          40
Out[231...
In [232...
           sens = TP/(TP+FN)
           sens
          0.6721311475409836
Out[232...
In [233...
          espc 1 = 1-TN/(TN+FP)
          espc_1
          0.2710951526032316
Out[233...
In [480...
          thresholds = [0.04, 0.05, 0.07, 0.10, 0.12, 0.15, 0.18, 0.20, 0.25, 0.30, 0.35, 0.40, 0.50]
          sensitivities =[]
          especifities_1 = []
          especifities 1.append(1)
          sensitivities.append(1)
          for i in thresholds:
               prob_df["Prediction"] = np.where(prob_df[0]>i, 1, 0)
               prob_df["Actual"] = list(Y_test) # Con esto Y_test perderá Los identificadores antiguos y aparecerá
               confusion_matrix = pd.crosstab(prob_df.Prediction, prob_df.Actual)
               TN = confusion_matrix[0][0]
               TP = confusion_matrix[1][1]
               FN = confusion_matrix[1][0]
               FP = confusion_matrix[0][1]
               sens = TP/(TP+FN)
               sensitivities.append(sens)
               espc_1 = 1-TN/(TN+FP)
               especifities_1.append(espc_1)
           sensitivities.append(0)
          especifities_1.append(0)
In [481...
          sensitivities
Out[481...
           0.9426229508196722,
           0.9262295081967213,
           0.7131147540983607,
          0.6721311475409836,
          0.6147540983606558,
          0.5409836065573771,
          0.5163934426229508,
          0.5,
           0.45081967213114754,
           0.36065573770491804,
          0.2786885245901639.
           0.14754098360655737,
           0.11475409836065574,
          0]
In [482...
          especifities_1
         [1,
Out[482...
          0.7710951526032316,
          0.7594254937163375,
           0.36445242369838415,
           0.2710951526032316,
           0.19389587073608616,
          0.13464991023339323,
          0.13464991023339323,
          0.13195691202872528,
          0.10323159784560143,
```

```
0.0700179533213644,
           0.047576301615798955,
           0.022441651705565557,
           0.012567324955116699,
In [297...
           import matplotlib.pyplot as plt
In [298...
           %matplotlib inline
           plt.plot(especifities_1, sensitivities, marker = "o", linestyle = "--", color="r")
           x=[i*0.01 for i in range(0,100)]
           y=[i*0.01 for i in range(0,100)]
           plt.plot(x,y)
           plt.xlabel("1-Especificidad")
           plt.ylabel("Sensibilidad")
           plt.title("Curva ROC")
          Text(0.5, 1.0, 'Curva ROC')
Out[298...
                                      Curva ROC
             1.0
             0.8
           Sensibilidad
             0.6
             0.4
             0.2
             0.0
                           0.2
                                                        0.8
                                                                 1.0
                  0.0
                                     0.4
                                              0.6
                                     1-Especificidad
In [122...
           \textbf{from} \text{ sklearn } \textbf{import} \text{ metrics}
           from ggplot import *
In [124...
           espec_1, sensit, _ = metrics.roc_curve(Y_test, prob) # División en thresholds de 0.01
In [185...
           %matplotlib inline
           plt.plot(espec_1, sensit, marker = "o", linestyle = "--", color="r")
           x=[i*0.01 for i in range(0,100)]
           y=[i*0.01 for i in range(0,100)]
           plt.plot(x,y)
           plt.xlabel("1-Especificidad")
           plt.ylabel("Sensibilidad")
           plt.title("Curva ROC")
          Text(0.5, 1.0, 'Curva ROC')
Out[185...
                                      Curva ROC
             1.0
             0.8
           Sensibilidad
             0.6
             0.4
             0.2
             0.0
```

0.4

1-Especificidad

0.2

0.6

0.8

1.0

```
In [125...
```

espec\_1

```
, 0.00179533.
                                        , 0.
                                                    , 0.
          array([0.
Out[125...
                 0.00179533, 0.00359066, 0.005386 , 0.00628366, 0.00628366,
                 0.00718133, 0.00718133, 0.00807899, 0.00807899, 0.00897666,
                 0.00897666, 0.01615799, 0.01615799, 0.01795332, 0.01885099,
                 0.01885099, 0.01974865, 0.01974865, 0.02154399, 0.02154399,
                 0.02423698, 0.02423698, 0.02603232, 0.02603232, 0.02782765,
                 0.02782765, 0.02872531, 0.03052065, 0.03052065, 0.03231598,
                 0.03590664, 0.03680431, 0.03859964, 0.04039497, 0.04039497,
                 0.04129264, 0.04129264, 0.04219031, 0.04937163, 0.05206463,
                 0.05655296, 0.05655296, 0.05745063, 0.05834829, 0.05834829,
                 0.06104129,\ 0.06104129,\ 0.06193896,\ 0.06193896,\ 0.06732496,
                 0.06912029, 0.07001795, 0.07001795, 0.07091562, 0.07271095,
                 0.07360862, 0.07630162, 0.07630162, 0.07719928, 0.07899461,
                 0.07899461, 0.08258528, 0.08258528, 0.08348294, 0.08797127,
                 0.08797127, 0.08976661, 0.08976661, 0.09156194, 0.09156194,
                 0.09335727, 0.0951526 , 0.0978456 , 0.1032316 , 0.10412926,
                 0.11759425, 0.12208259, 0.12208259, 0.12477558, 0.12477558,
                 0.12836625, 0.13016158, 0.13016158, 0.13195691, 0.13285458,
                 0.13375224, 0.13375224, 0.13464991, 0.13464991, 0.14003591,
                 0.14183124, 0.1427289 , 0.14631957, 0.14721724, 0.1508079 ,
                 0.15170557, 0.15709156, 0.16157989, 0.16876122, 0.17145422,
                 0.17145422, 0.17235189, 0.17953321, 0.19389587, 0.19389587,
                 0.19928187, 0.21184919, 0.21274686, 0.21364452, 0.22262118,
                 0.22531418, 0.23070018, 0.24057451, 0.2459605, 0.24685817,
                 0.25763016, 0.26929982, 0.26929982, 0.27199282, 0.27468582,
                 0.27558348, 0.27827648, 0.28096948, 0.28545781, 0.28725314,
                 0.29174147, 0.3070018, 0.30789946, 0.32315978, 0.34111311,
                 0.35098743, 0.36445242, 0.36894075, 0.37163375, 0.37612208,
                 0.38150808, 0.39497307, 0.40664273, 0.40843806, 0.41113106,
                 0.41292639, 0.41741472, 0.43267504, 0.43716338, 0.46588869,
                 0.47935368, 0.48294434, 0.48384201, 0.48384201, 0.48473968,
                  0.48743268, \; 0.49102334, \; 0.505386 \quad \text{, } 0.51256732, \; 0.51974865, \\
                 0.52423698, 0.53321364, 0.54667864, 0.5475763 , 0.5475763 ,
                 0.5529623 , 0.58168761, 0.59694794, 0.61849192, 0.63195691,
                  0.64183124, \ 0.6481149 \ , \ 0.6535009 \ , \ 0.66696589, \ 0.68402154, 
                 0.7064632 , 0.73249551, 0.74775583, 0.75942549, 0.76122083,
                 0.76301616, 0.76570916, 0.77109515, 0.77109515, 0.77289048,
                 0.77827648, 0.78096948, 0.78725314, 0.78904847, 0.79174147,
                 0.79533214, 0.8016158 , 0.81418312, 0.83572711, 0.85906643, 0.88061041, 0.94344704, 0.95062837, 0.96319569, 0.98743268,
                 1.
                            1)
In [126...
          sensit
Out[126... array([0.
                           , 0.00819672, 0.02459016, 0.04098361, 0.04098361,
                 0.04918033, 0.04918033, 0.04918033, 0.04918033, 0.05737705,
                 0.05737705, 0.06557377, 0.06557377, 0.07377049, 0.07377049,
                 0.1147541 , 0.1147541 , 0.12295082, 0.12295082, 0.12295082,
                 0.13114754, 0.13114754, 0.13934426, 0.13934426, 0.14754098,
                  0.14754098, \ 0.1557377 \ , \ 0.1557377 \ , \ 0.16393443, \ 0.16393443, \\
                 0.17213115, 0.17213115, 0.17213115, 0.20491803, 0.20491803,
                  \hbox{\tt 0.21311475, 0.21311475, 0.21311475, 0.24590164, 0.25409836, } 
                  0.26229508, \ 0.2704918 \ , \ 0.27868852, \ 0.27868852, \ 0.27868852, \\
                 0.27868852, 0.31967213, 0.32786885, 0.32786885, 0.33606557,
                 0.33606557, 0.3442623 , 0.3442623 , 0.35245902, 0.35245902,
                 0.35245902, 0.35245902, 0.36065574, 0.36065574, 0.36065574,
                 0.36065574, 0.36065574, 0.37704918, 0.3852459 , 0.3852459 ,
                 0.39344262,\ 0.39344262,\ 0.40163934,\ 0.40163934,\ 0.40163934,
                 0.40983607, 0.41803279, 0.42622951, 0.42622951, 0.45081967,
                 0.45081967, 0.45081967, 0.45081967, 0.45081967, 0.45901639,
                 0.46721311, 0.46721311, 0.47540984, 0.47540984, 0.49180328,
                 0.49180328, 0.49180328, 0.5
                                                   , 0.5
                                                                , 0.50819672,
                 0.50819672, 0.51639344, 0.51639344, 0.54918033, 0.57377049,
                 0.58196721, 0.58196721, 0.58196721, 0.58196721, 0.58196721,
                  0.58196721, \ 0.58196721, \ 0.58196721, \ 0.58196721, \ 0.58196721, \\
                 0.59836066, 0.60655738, 0.60655738, 0.60655738, 0.6147541,
```

0.6147541 , 0.63934426, 0.63934426, 0.64754098, 0.6557377 , 0.6557377 , 0.6557377 , 0.6557377 , 0.6557377 , 0.6557377 , 0.6557377 , 0.6557377 , 0.66393443, 0.66393443, 0.67213115, 0.67213115, 0.67213115, 0.67213115, 0.67213115, 0.67213115, 0.67213115, 0.6721315, 0.6721315, 0.69672131, 0.71311475, 0.71311475,

```
0.71311475,\ 0.71311475,\ 0.72131148,\ 0.72131148,\ 0.7295082 ,
      0.7295082 , 0.74590164, 0.76229508, 0.76229508, 0.76229508,
      0.76229508, 0.76229508, 0.76229508, 0.76229508, 0.77868852,
      0.77868852, 0.77868852, 0.77868852, 0.79508197, 0.79508197,
      0.79508197, 0.79508197, 0.79508197, 0.80327869, 0.80327869,
      0.80327869, 0.80327869, 0.81147541, 0.81147541, 0.81967213,
      0.81967213, 0.81967213, 0.82786885, 0.82786885, 0.8442623 ,
       0.86065574, \ 0.86885246, \ 0.86885246, \ 0.87704918, \ 0.90163934, 
      0.90163934, 0.91803279, 0.92622951, 0.92622951, 0.92622951,
      0.92622951, 0.92622951, 0.93442623, 0.94262295, 0.94262295,
      0.94262295, 0.94262295, 0.95901639, 0.95901639, 0.95901639,
      0.95901639, 0.95901639, 0.96721311, 0.96721311, 0.97540984,
      0.98360656, 0.99180328, 1.
                                       , 1.
      1.
                1)
df = pd.DataFrame({
```

```
In [153...

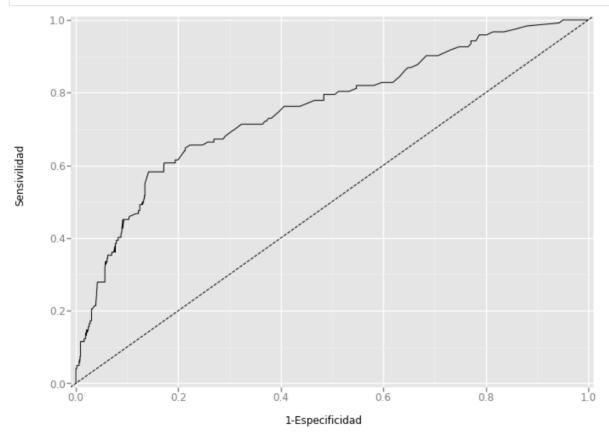
df = pd.DataFrame({
    "1-Especificidad": espec_1,
    "Sensivilidad": sensit
})

df.head()
```

#### Out[153... 1-Especificidad Sensivilidad

0	0.000000	0.000000
1	0.000000	0.008197
2	0.000000	0.024590
3	0.000000	0.040984
4	0.001795	0.040984

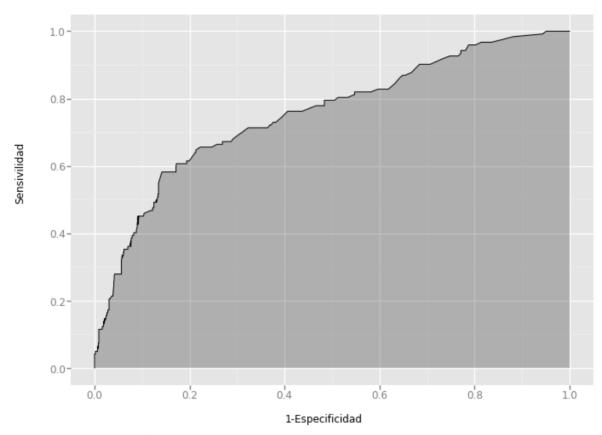
```
In [154... ggplot(df, aes(x="1-Especificidad", y="Sensivilidad"))+geom_line()+ geom_abline(linetype="dashed")+xlim
```



```
Out[154... <ggplot: (157327075642)>
```

```
auc = metrics.auc(espec_1, sensit)
auc # Area under curve, un valor de 0.75 es bastante bueno
```

### Curva ROC y AUC = 0.7541130764929217



Out[156... <ggplot: (157327099429)>