

# Poojitha Kodam

## Data Analyst

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### Summary

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Data Analyst skilled in Python, SQL, and Power BI, with experience transforming raw data into actionable insights through dashboards and statistical analysis. Strong foundation in machine learning (scikit-learn) and passion for solving business problems with data-driven decisions.

### Education

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Trinity college of Engineering and Technology, Karimnagar, JUTUH University

Specialization: Computer Science Engineering

B.N.N college, Mumbai University

Specialization: Science

### Projects

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#### Impact of Sales in Weather Conditions Dashboard

GitHub

- Built an interactive dashboard analyzing how temperature and rainfall affect product-wise and regional sales trends.
- Detected seasonal peaks (+18% in Q4) and weather-related dips (−12% during heavy rainfall), enabling smarter inventory decisions. **Impact:** Informed stock planning and weather-based promotions.

#### Shark Tank India Data Analysis

GitHub

- Visualized shark-wise and industry-wise investment trends.
- Analyzed deal patterns and funding distribution across seasons. **Impact:** Improved understanding of investor preferences for strategic pitch planning.

#### SuperStore Sales Analysis

GitHub

- Analyzed sales, discounts, and profits across categories and regions.
- Created drillable dashboards for business insights and loss identification. **Impact:** Helped identify underperforming areas and optimized pricing and shipping strategies.

### Skills

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**Programming Languages & Tools:** Python (Pandas, NumPy), SQL, Power BI, Excel (PivotTables, VLOOKUP)

**Data Skills:** Data Cleaning, Exploratory Data Analysis (EDA), Dashboarding, Data Visualization

**Developer Tools:** VS Code, PyCharm, Jupyter Notebook

**Soft Skills:** Problem Solving, Attention to Detail, Collaboration, Presentation

### Certifications

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#### Code Unnati Advance Course Completion Certification

*Edunet Foundation Advance course*

#### Deloitte Data Analytics Certification

*Self-paced job simulation Certification*

### Languages

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**Languages:** English (Fluent)    |    Hindi (Intermediate)    |    Telugu (Native)