AN EVALUATION OF TORONTO NEIGHBOURHOODS TO OPTIMIZE THE LOCATION OF A CARIBBEAN THEMED RESTAURANT



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1.0 INTRODUCTION

The purpose of the project is to evaluate various neighbourhoods in Toronto in order to select the best neighbourhood for the client to open a new branch of a Caribbean Restaurant. The restaurant known as "George's Tastee Foods" is currently located in the Milliken neighbourhood of Toronto and the owners have requested that the location of the second restaurant is similar to the current neighbourhood with relatively low competition, a growing population base and an average income level similar to where they currently operate.

Toronto is the provincial capital of Ontario and the most populous city in Canada, with a population of ~ 2.7 million in 2016 while the Toronto greater metropolitan area has a population of ~ 6 million people. Toronto is an international centre of business, finance, arts, and culture, and is recognized as one of the most multicultural and cosmopolitan cities in the world. The diverse population of Toronto reflects its current and historical role as an important destination for immigrants to Canada. More than 50 percent of residents belong to a visible minority population group, and over 200 distinct ethnic origins are represented among its inhabitants. While the majority of Torontonians speak English as their primary language, over 160 languages are spoken in the city.

Immigrants to Canada from the Caribbean region are one of the largest non-European groups in the country, numbering over 500,000 in 2001 or 2% of the total population. This is also a fast-growing group as numbers has increased by 11% between 1996-2001 as compared to overall Canadian population growth of 4%. Of these immigrants who have Caribbean origins 42% were from Jamaica, 16% from Haiti, 10% from Guyana, 10% from Trinidad and Tobago and 5% from Barbados. The majority of Canadians of Caribbean origin live in either Toronto or Montreal. In $2001\ 60\%$ or 280,000 reported that they lived in Toronto and 20% or 100,000 in Montreal comprising of 6% and 3% of the population of the respective cities.



Caribana (Toronto Caribbean Carnival)

2.0 METHODOLOGY

2.1 Sources of Data

Data for this project was obtained from public sources or free sources and included:

- List of Canadian Postal Codes which contained information about neighbourhoods and their respective boroughs.
- ii) Geospatial Data which contained a list of latitude and longitude coordinates for Toronto neighbourhoods
- iii) **Demographic Data** which contained a list of neighbourhoods which information about population, population growth, income etc
- iv) Venue Data from Foursquare which contained venues and venue categories for the list of selected Toronto neighbourhoods

2.2 Data Preprocessing

A number of steps were taken to massage the data into a format which the machine learning algorithm could process. In fact, these steps made up the majority of the code.

2.2.1 List of Canadian Postal Codes

- The data was imported into a pandas dataframe, column names were recorded on the 1st row so this was changes to column labels and the 1st row deleted.
- The spelling of neighbourhood was found to be the American version "Neighborhood", hence this was changes to prevent compatibility issues
- Some neighbourhoods did not have a borough assigned and these were filtered from the dataframe
- The data was then grouped by Postal Code and Borough and the index was reset.

```
In [178]: df2.head()
Out[178]:
Postal Code Borough Neighbourhood
0 M1B Scarborough Malvern, Rouge
1 M1C Scarborough Rouge Hill, Port Union, Highland Creek
2 M1E Scarborough Guildwood, Morningside, West Hill
3 M1G Scarborough Woburn
4 M1H Scarborough Cedarbrae
```

2.2.2 Geospatial Data

- The data was imported into a pandas dataframe
- This dataframe was then merged with the Postal Codes data to add the latitudinal and longitudinal coordinates for each neighbourhood
- The duplicate column "Postal Code" was dropped
- The dataframe was then stacked so that each neighbourhood was on one row, because most postal codes contained multiple neighbourhoods
- Temporary columns created during the stacking procedure were dropped

2.2.3 **Demographic Data**

- The data was imported into a pandas dataframe, column names were recorded on the 1st row so this was changes to column labels and the 1st row deleted.
- The spelling of neighbourhood was found to be the American version "Neighborhood", hence this was changes to prevent compatibility issues
- Demographic Data was then combined with the merged Postal Codes and Geospatial Data
- Rows with duplicate neighbourhood names were dropped from the dataframe

```
[198]: df5.head()
     Neighbourhood
                      FM
                                                                Census Tracts \
                       S
                          0377.01, 0377.02, 0377.03, 0377.04, 0378.02, 0...
0
         Agincourt
         Alderwood
                                                             0211.00, 0212.00
    Bathurst Manor
                      NY
                                                    0297.01, 0310.01, 0310.02
   Bayview Village
                                                              0305.01, 305.02
                      NY
      Bedford Park
                    OCoT
                                                    0141.01, 0141.02, 0142.00
  Population Land area (km2) Density (people/km2)
       44577
                        12.45
                                               3580
       11656
                        4.94
                                              2360
       14945
                        4.69
                                              3187
       12280
                                              2966
3
                        4.14
4
       13749
                        2.27
                                              6057
  % Change in Population since 2001 Average Income Transit Commuting % \
                                4.6
                                              25750
                                                                    11.1
                                -4.0
                                              35239
                                                                     8.8
                               12.3
2
                                              34169
                                                                    13.4
3
                                41.6
                                              46752
                                                                    14.4
4
                                              80827
                                                                    15.2
  % Renters Second most common language (after English) by name
        5.9
                                              Cantonese (19.3%)
        8.5
                                                  Polish (6.2%)
       18.6
                                                 Russian (9.5%)
       15.6
                                               Cantonese
                                                         (8.4\%)
       10.1
                                                    Greek (0.7%)
  Second most common language (after English) by percentage Map
                                                                        Borough
                                      19.3% Cantonese
                                                               NaN
                                                                    Scarborough
                                         06.2% Polish
                                                               NaN
                                                                      Etobicoke
                                        09.5% Russian
                                                                     North York
                                                               NaN
                                      08.4% Cantonese
                                                                     North York
                                                               NaN
                                          00.7% Greek
4
                                                               NaN
                                                                     North York
    Latitude Longitude
   43.794200 -79.262029
   43.602414 -79.543484
   43.754328 -79.442259
   43.786947 -79.385975
   43.733283 -79.419750
```

2.2.4 Venue Data

- A custom function which utilized the Haversine formula was used to determine the distance between two points via their latitudinal and longitudinal coordinates. For each neighbourhood in the combined dataframe the distance to every other neighbourhood was calculated to determine which was the closest. This nearest distance was then divided by 2 to determine the radius for the venues search for each neighbourhood to ensure there was no overlapping search areas. This was also done to ensure neighbourhoods in suburban areas has a larger search radius. This information was added to the combined dataframe.
- Once the custom radius information was calculated for each neighbourhood another custom function was used to perform an API call to Foursquare to retrieve venue name and category information based on the coordinated of each neighbourhood. This information was written to a dataframe.

- The venues dataframe was then grouped by neighbourhood so that the number of venues per neighbourhood could be visually inspected
- Onehot encoding was used on the venue categories dataframe to convert it to a format which could be read by the KMeans algorithm. This information was then grouped by neighbourhood to develop a mean score for each venue category per neighbourhood.
- The index of the grouped onehot array was then reset

```
In [200]: toronto_venues.head()
  Neighbourhood Neighbourhood Latitude Neighbourhood Longitude
      Agincourt
                                43.7942
                                                       -79.262029
      Agincourt
                                43.7942
                                                       -79.262029
      Agincourt
                                43.7942
                                                       -79.262029
3 4
      Agincourt
                                43.7942
                                                       -79.262029
      Agincourt
                                43.7942
                                                       -79.262029
                            Venue Venue Latitude Venue Longitude \
0
                     The Roti Hut
                                        43.787277
                                                         -79.258724
1
                      Mona's Roti
                                        43.791613
                                                         -79.251015
2 3
         Babu Catering & Take Out
                                        43.791721
                                                         -79.251132
   Fahmee Bakery & Jamaican Foods
                                        43.810170
                                                         -79.280113
                     Strength-N-U
                                        43.784888
                                                         -79.251685
          Venue Category
    Caribbean Restaurant
    Caribbean Restaurant
   Sri Lankan Restaurant
   Caribbean Restaurant
    Gym / Fitness Center
```

```
In [201]: toronto_grouped.head()
     Neighbourhood Afghan Restaurant
                                        Airport American Restaurant
         Agincourt
                                                                 0.01
0
                                   0.0
                                            0.00
                                                                 0.00
1
         Alderwood
                                   0.0
                                            0.00
2
    Bathurst Manor
                                   0.0
                                            0.01
                                                                 0.01
   Bayview Village
                                   0.0
                                            0.00
                                                                 0.00
4
      Bedford Park
                                   0.0
                                            0.01
                                                                 0.01
   Amphitheater Art Gallery Arts & Crafts Store Asian Restaurant
            0.0
                          0.0
                                               0.01
                                                                 0.01
1
            0.0
                          0.0
                                               0.01
                                                                 0.00
2 3 4
            0.0
                          0.0
                                               0.00
                                                                 0.01
            0.0
                          0.0
                                               0.00
                                                                 0.00
            0.0
                                              0.01
                          0.0
                                                                 0.00
   Athletics & Sports
                                                           BBQ Joint \
                       Auto Dealership
                                         Automotive Shop
0
                  0.00
                                    0.0
                                                      0.0
                                                                0.00
                                                                0.01
1
                  0.00
                                    0.0
                                                      0.0
2 3
                  0.02
                                    0.0
                                                      0.0
                                                                0.00
                  0.00
                                    0.0
                                                      0.0
                                                                0.00
                  0.00
                                    0.0
                                                      0.0
                                                                0.00
```

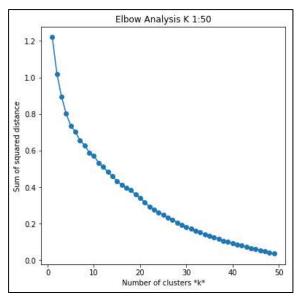
2.3 Machine Learning Algorithm

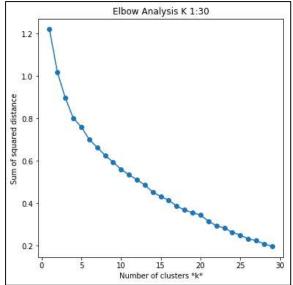
The Kmeans algorithm is an iterative algorithm that tries to partition the dataset into K pre-defined distinct non-overlapping subgroups (clusters) where each data point belongs to only one group. It tries to make the intra-cluster data points as similar as possible while also keeping the clusters as different (far) as possible. It assigns data points to a cluster such that the sum of the squared distance between the data points and the cluster's centroid (arithmetic mean of all the data points that belong to that cluster) is at the minimum. The less variation we have within clusters, the more homogeneous (similar) the data points are within the same cluster.

The way Kmeans algorithm works is as follows:

- Specify number of clusters K.
- Initialize centroids by first shuffling the dataset and then randomly selecting K data points for the centroids without replacement.
- Keep iterating until there is no change to the centroids. i.e assignment of data points to clusters isn't changing.
- Compute the sum of the squared distance between data points and all centroids.
- Assign each data point to the closest cluster (centroid).
- Compute the centroids for the clusters by taking the average of the all data points that belong to each cluster.

In this instance the KMeans algorithm was used to partition the neighbourhoods into K groups based on the score for each category in the grouped dataframe. Here the goal was to find neighbourhoods similar to the one where the client is currently operating. The elbow method was used to determine the optimal number for the K hyperparameter, however results were inconclusive hence a value of 10 was used in the analysis.





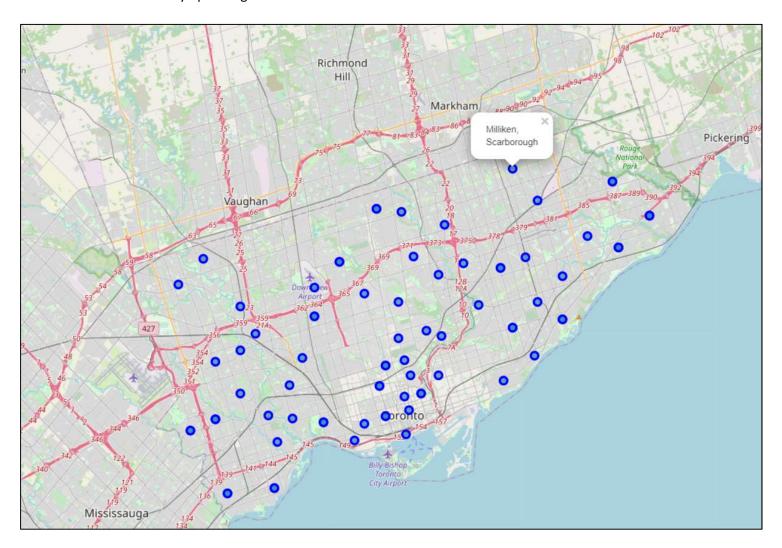
2.4 Evaluation Metrics

Once the KMeans algorithm had classified the neighbourhoods the main dataframe was filtered to only include neighbourhoods in the same cluster as Milliken, the neighbourhood in which the client currently operates a restaurant. The venue category score for the category "Caribbean Restaurant" was then added and sorted by score to determine the neighbourhoods where competition was expected to be low. (Where the score was low or zero due to a small number of venues in that category existing in the neighbourhood). The demographics data was then used to discriminate between the remaining neighbourhoods. Three metrics were used; Total Population, % change in population since the last census and average income. The values were ranked/normalized between 0 – 1 across a linear scale from the maximum to minimum for each metric. The score was then added for each row/neighbourhood and the one with the best score was selected.

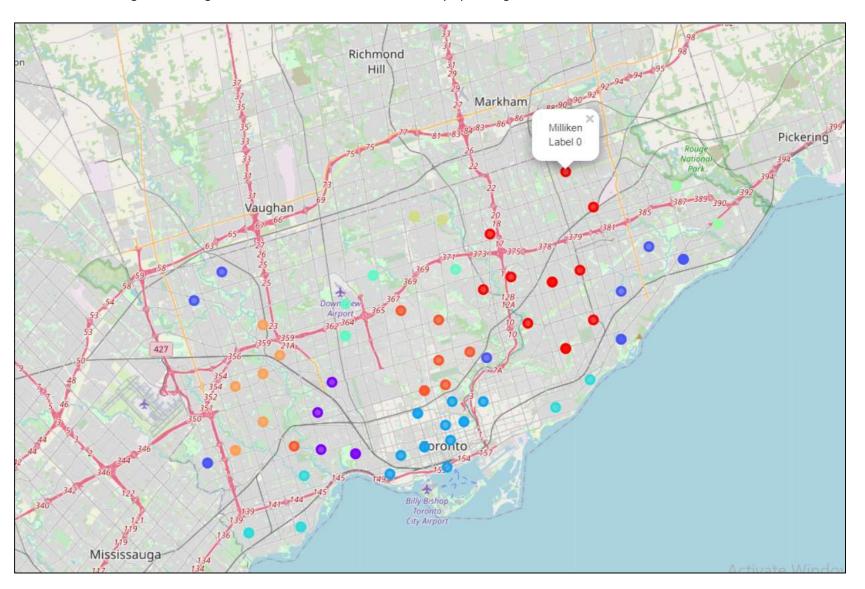
$$Metric\ Score = \frac{value - \min value}{\max value - \min value}$$

3.0 RESULTS

A Folium Map was created of the Toronto neighbourhoods to facilitate visualization of the data. This map is shown below, the neighbourhood where the client is currently operating is also shown.



After the KMeans algorithm completed the analysis of the neighbourhoods another Folium map was generated to show the relative location of the clusters. Once again, the neighbourhood where the client is currently operating is also shown in cluster 0.



Below is a summary of the dataset after filtering out neighbourhoods outside of the target cluster. The data is sorted by the Caribbean Restaurant Score to determine where the lowest competition might be. Neighbourhoods with the minimum values (highlighted in yellow) are evaluated based on the demographic score.

Neighbourhood	Borough	Population	% Change in Population since 2001	Average Income	Radius (ft)	Caribbean Restaurant Score
Clairlea	Scarborough	11104	1.8	33392	4255.5	0.01
Dorset Park	Scarborough	14189	7.8	26525	3259	0.01
Ionview	Scarborough	13025	-4	25078	3651.5	0.01
Maryvale	Scarborough	8800	-3.2	30944	3259	0.01
Oakridge	Scarborough	13368	-2.3	21155	4255.5	0.01
Victoria Village	North York	17047	2.5	29657	4895.5	0.01
Wexford	Scarborough	17844	-3.2	28556	3259	0.01
Don Mills	North York	21372	11.9	47515	3258.5	0.02
Parkwoods	North York	26533	-3.7	34811	3258.5	0.02
Agincourt	Scarborough	44577	4.6	25750	4854.5	0.05
Henry Farm	North York	2790	-6	56395	5118.5	0.05
Milliken	Scarborough	26272	-2	25243	4854.5	0.06

Neighbourhood	Population	% Change in Population since 2001	Average Income	Total Score
Victoria Village	0.9119	0.5508	0.6948	2.1575
Dorset Park	0.5959	1.0000	0.4388	2.0347
Clairlea	0.2548	0.4915	1.0000	1.7463
Wexford	1.0000	0.0678	0.6048	1.6726
Maryvale	0.0000	0.0678	0.8000	0.8677
Ionview	0.4672	0.0000	0.3206	0.7877
Oakridge	0.5051	0.1441	0.0000	0.6492

The table above shows a summary of the demographic scores that were calculated on the neighbourhoods with the lowest Caribbean Restaurant Score. It shows that overall Victoria Village had the highest score with a relatively large and affluent population with a growing population relative to the other low competition neighbourhoods.

4.0 DISCUSSION

This project has focused on the use of the KMeans algorithm as a way to group similar neighbourhoods together based on their venue information as given by Foursquare, however a more rigorous treatment could involve the demographic data that was collected and using that as part of the KMeans analysis. Additionally, no data on the ethnic makeup of the neighbourhoods was considered and this will likely play a huge role in the size of the potential customer pool for a Caribbean Restaurant.

The selection of 10 as the KMeans hyperparameter is also quite arbitrary and the elbow analysis that was done does not show a distinct drop off in the squared error sum at any specific value. Further research should be done to determine if there is a more systematic way to arrive at the optimal K value. Finally, there is some concern about the applicability of KMeans to this multidimensional classification problem, which is known to work well if the clusters have a roughly spherical shape which would clearly not apply here.

5.0 CONCLUSION

This report concludes that Victoria Village is the best choice for George's Tastee Foods to open its second restaurant. Based on an analysis of nearby venues this neighbourhood is very similar to Milliken where the business currently operates. Competition is low as there is currently only one other Caribbean Restaurant operating in the neighbourhood (Allwyn's Bakery) and the neighbourhood has a relatively large, growing and affluent population as compared to the others in the final list. It is also relatively close to Milliken reducing potential transportation/logistics costs to support the new outlet as a satellite operation.

6.0 REFERENCES

Toronto Demographics:

https://en.wikipedia.org/wiki/Demographics of Toronto neighbourhoods

Toronto Geospatial Data:

https://cocl.us/Geospatial_data

Toronto Postal Codes:

https://en.wikipedia.org/wiki/List of postal codes of Canada: M

Haversine Formula:

 $\underline{\text{https://kite.com/python/answers/how-to-find-the-distance-between-two-lat-long-coordinates-in-python}$

KMeans Algorithim:

 $\underline{https://towardsdatascience.com/k-means-clustering-algorithm-applications-evaluation-methods-and-drawbacks-aa03e644b48a}$