## Ownership Structure and Economic Growth

Koki Okumura

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### Ownership Structure ⇒ Economic Growth?

Onwership structure is concentrated



- BlackRock, Vanguard, State Street, and Fidelity control 30% of votes of S&P 500 firms
- Top 4 chaebols account for 55% of stock market capitalization in Korea

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- Top 4 chaebols account for 55% of stock market capitalization in Korea
- Firms maximize shareholder values ⇒
   Partially internalize externalities for commonly owned firm
- Ownership structure (common ownership, cross ownership, M&A, FDI, ...) ⇒
  Economic growth?
  - Business stealing effect
  - Technology spillover effect

## Quantitative Schumpeterian Growth Model with Ownership Structure

- Existing Schumpeterian growth models:
  - Monopolistic competition (no strategic interaction)
  - Very few firms in Markov perfect equilibrium
- This paper: Many oligopolists + Ownership structure

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  - Technology spillover

# Quantitative Schumpeterian Growth Model with Ownership Structure

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- This paper: Many oligopolists + Ownership structure
- Identify three inter-firm networks for publicly listed patenting firms in the US ( $\simeq$  1000 firms)
  - Ownership structure
  - Product market rivalry
  - Technology spillover
- Common ownership in the US:
  - Internalization of business stealing  $\Longrightarrow g \downarrow \downarrow$
  - Internalization of technology spillover  $\Longrightarrow g \uparrow$

#### Literature

- Competition & Innovation:
  - d'Aspremont and Jacquemin (1988); Kamien et al. (1992); Aghion et al. (2001, 2005); Acemoglu and Akcigit (2012); Aghion et al. (2013); Bloom et al. (2013); Lopez and Vives (2019); Peters (2020); Akcigit and Ates (2021, 2023); Liu et al. (2022); Cavenaile et al. (2023); Anton et al. (2023, 2024); Kini et al. (2024); Hopenhayn and Okumura (2024) Quantitative Schumpeterian growth model with ownership structure
- Hedonic Demand / Empirical IO:
   Lancaster (1966); Rosen (1974); Berry et al. (1995); Nevo (2001); Pellegrino (2024); Ederer and Pellegrino (2024)
   Dynamic general equilibrium / R&D
- Oligopoly / Common Ownership / Market Power:
   Rubinstein and Yaari (1983); Rotemberg (1984); Neary (2003); Atkeson and Burstein (2008); Gutierrez and Philippon (2017); He and Huang (2017); Azar et al. (2018, 2022); Autor et al. (2020); Baqaee and Farhi (2020); De Loecker et al. (2020); Azar and Vives (2021); Edmond et al. (2023)

• Firm  $i \in \{1, \ldots, n\}$ 

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- Final good linear quadratic aggregator (Pellegrino, 2024; Ederer and Pellegrino, 2024):

$$Y_t = \boldsymbol{q}_t^T \boldsymbol{b}_t - \frac{1}{2} \boldsymbol{q}_t^T \boldsymbol{\Sigma} \boldsymbol{q}_t$$

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$$q_{i,t} = a_{i,t} l_{i,t}$$

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CRS intermediate good production technology:

$$q_{i,t} = a_{i,t} l_{i,t}$$

- Each firm has knowledge capital (state variable):  $z_{i,t}$
- Each firm allocates knowledge capital to improve labor productivity and product quality:

$$\zeta a_{i,t} + b_{i,t} = z_{i,t}$$

# Law of Motion of Knowledge Capital

$$dz_t = \left(\underbrace{\Omega z_t}_{\text{tech spillover}} + \underbrace{\mu x_t}_{\text{R\&D}}\right) dt + \underbrace{\gamma z_t \circ dW_t}_{\text{shocks}}$$

- $\Omega = [\omega_{ij}]$ : technology spillover matrix
- $\bullet \ x_{i,t} = \sqrt{d_{i,t}}$ 
  - d<sub>i,t</sub>: R&D input in terms of final good
  - Innovation elasticity is 0.5
- $\mu$ ,  $\gamma$ : positive scalars

## Market Clearing and Preference

Inelastic labor supply:

$$L = \sum_{i} l_{i,t}$$

Final good market clearing:

$$C_t + \sum_{i} d_{i,t} = Y_t$$
R&D input

Risk neutral representative household:

$$\max E_t \left[ \int_t^{\infty} \exp(-\rho s) C_s ds \right]$$

# Common Ownership Weights

- $K = [\kappa_{ij}]$ : common ownership weights that firm i places on the value of firm j  $(\kappa_{ii} = 1)$
- More overlapping ownership b/w firm i and  $j\Longrightarrow$  Higher  $\kappa_{ij}$



- K = I: dispersed ownership (each firm maximizes its own value)
- $K = 1_{n \times n}$ : monopoly (maximizes total producer surplus)

### Cournot-Nash Equilibrium

• Firm i's gross profit before subtracting dynamic R&D cost: Diagram

$$\pi_{i,t} = p_{i,t}q_{i,t} - w_t l_{i,t} = \left(b_{i,t} - \sum_j \sigma_{ij}q_{j,t} - \frac{w_t}{a_{i,t}}\right)q_{i,t} \quad \text{where} \quad \zeta a_{i,t} + b_{i,t} = z_{i,t}$$

• Given  $w_t, z_{i,t}$ , and  $\{q_{j,t}\}_{j\neq i}$ , firm i chooses  $a_{i,t}, b_{i,t}$ , and  $q_{i,t}$  to maximize  $\sum_j \kappa_{ij} \pi_{j,t}$ 

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- Given  $w_t, z_{i,t}$ , and  $\{q_{j,t}\}_{j\neq i}$ , firm i chooses  $a_{i,t}, b_{i,t}$ , and  $q_{i,t}$  to maximize  $\sum_j \kappa_{ij} \pi_{j,t}$
- Quantity is a linear function of knowledge capital:

$$q(z_t) = \left\{ \underbrace{2\frac{\zeta}{L} \mathbf{1}_{n \times n} + \underbrace{\Sigma}_{\text{substitutability}} + \underbrace{K \circ \Sigma}_{\text{ownership} \times \text{substitutability}} \right\}^{-1} z_t$$

• Ownership-weighted gross profits are expressed in quadratic form:  $\sum_i \kappa_{ij} \pi_{i,t} = z_t^T Q^i z_t$ 

### Linear-Quadratic Differential Game

• Given other firms' R&D  $\{x_{j,t}\}_{i\neq i,t\geq 0}$ , firm i chooses R&D  $\{x_{i,t}\}_{t\geq 0}$  to maximize

$$\max_{\left\{x_{i,t}\right\}_{t\geq0}} V^{i}\left(z_{0}\right) \equiv E_{0}\left[\int_{0}^{\infty} \exp\left(-\rho t\right) \left\{\sum_{j} \kappa_{ij}\left(\pi_{j,t} - x_{j,t}^{2}\right)\right\} dt\right]$$

subject to 
$$dz_t = (\Omega z_t + \mu x_t) dt + \gamma z_t \circ dW_t$$

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subject to  $dz_t = (\Omega z_t + \mu x_t) dt + \gamma z_t \circ dW_t$ 

Firm i's HJB equation:

$$\rho V^{i}(z) = \max_{x_{i}} \left\{ z^{T} \mathbf{Q}^{i} z - \sum_{j} \kappa_{ij} x_{j}^{2} + V_{z}^{i}(z) \left[ \mathbf{\Omega} z + \mu x \right] + \frac{\gamma^{2}}{2} z^{T} V_{zz}^{i}(z) z \right\}$$

### HJB Equations ⇒ Riccati Equations

- Guess and verify  $V^{i}(z) = z^{T}X^{i}z$  (for any z)
- ullet  $X^i$  is the solution of stacked algebraic Riccati equations (Riccati
- All public patenting firms in the US in our dataset  $\approx$ 1000 firms  $\Longrightarrow$   $1000^3 = 1$  billion undetermined coefficients (20 seconds on my laptop)

Oligopolistic Schumpeterian Comp		Productivity space
,	$O(2^n) \qquad \qquad 4 \\ O(n^4) \qquad \qquad \approx 1000$	6 grid Continuous

#### **Balance Growth Path**

- R&D strategy:  $x_{i,t} = (\mu X_i^i)^T z_t$  where  $X_i^i$  is the i th column of  $X^i$
- The law of motion is rewritten as  $dz_t = \Phi z_t dt + \gamma z_t \circ dW_t$  where

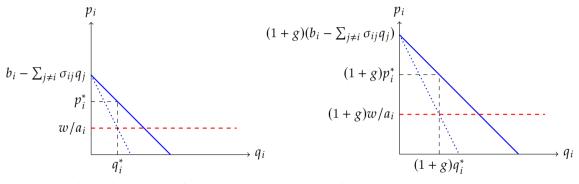
$$\mathbf{\Phi} \equiv \underbrace{\mathbf{\Omega}}_{\text{Tech Spillover}} + \underbrace{\mu^2 \left[ X_1^1 \cdots X_n^n \right]^T}_{\text{R\&D}}$$

#### Theorem

Consider the deterministic economy ( $\gamma = 0$ ). If  $\Phi$  is irreducible, then:

- (i) There exists largest positive eigenvalue of  $\Phi$ , g, and associated positive eigenvector,  $z^*$ .
- (ii) There exists a globally stable BGP such that the knowledge capital growth rate of all firms is g, and the knowledge capital distribution is a scalar multiple of  $z^*$ .
  - Proof: Perron–Frobenius Theorem

## Partial Equilibrium Diagram and (Deterministic) BGP



- $a_i$ ,  $b_i$ ,  $q_i$ (=  $a_i l_i$ ),  $p_i$ , and  $w/a_i$  grow at the same rate of g
- (i) (consumer surplus / producer surplus) and (ii) (cost / revenue) stay the same



## **Expected Growth Rate and Utility**

Apply Ito's lemma:

$$\log Y_t = \log (z_t^T Q z_t) \\
dz_t = \Phi z_t dt + \gamma z_t \circ dW_t \implies E_t [g_t | z_t]$$

Expected utility is expressed in quadratic form:

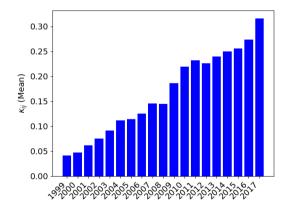
$$E_t \left[ \int_t^{\infty} \exp(-\rho s) C_s ds \middle| z_t \right] = z_t^T X z_t$$

• Solve the equilibrium once  $\Longrightarrow$  Can compute expected growth and utility for any  $z_t$ 

## Common Ownership K

- Backus et al. (2021) construct a dataset on investors' holdings based on Form 13F
- Baseline: Rotemberg (1984) proportional influence

Proportional Influence



## Product Market Rivalry Σ

- Hoberg and Phillips (2016) estimates product proximity using business descriptions in 10-K
- Pellegrino (2024) estimates lpha to align with the cross-price elasticity of demand micro estimates

$$\underbrace{\sigma_{ij}}_{\text{substitutability}} = \alpha \times \text{product proximity b/w } i \text{ and } j \quad \left(i \neq j\right)$$

# Technological Proximity $\widetilde{\Omega}$

- Technological profile of firm i
  - ullet The vector of the share of patents held by firm i in each technology class
  - Baseline: group-level patent classifications ( $\approx 4000$ )
- Jaffe (1986) technological proximity measure  $\tilde{\omega}_{ij}$ :
  - $\bullet$  Cosine similarity of the technological profiles b/w firm i and j

## Distribution of Knowledge Capital $z_t$

Variables	Identification
$\pi_{i,t}$	Gross profit (before R&D cost) = Revenue - Cost of goods sold
$\boldsymbol{q}_t$	$\pi_{i,t} = \sum_{i} \kappa_{ij}  \sigma_{ij}  q_{i,t}  q_{j,t}$
$\zeta/L$	Matches sample firms' cost share (average markup)
$z_t$	$\boldsymbol{z}_t = \left\{ 2\frac{\zeta}{L}\boldsymbol{J} + \boldsymbol{\Sigma} + \boldsymbol{K} \circ \boldsymbol{\Sigma} \right\} \boldsymbol{q}_t$

# Technology Spillover $\Omega = \beta \times \text{Technological Proximity } \widetilde{\Omega}$

$$z_{i,t+1} - z_{i,t} = \beta \sum_{j \neq i} \tilde{\omega}_{ij,t} z_{j,t} + \text{Year FE}_t + \epsilon_{i,t}$$

	(1)	(2)	(3)
	$z_{i,t+1} - z_{i,t}$	$z_{i,t+1} - z_{i,t}$	$z_{i,t+1} - z_{i,t}$
V	0.000191***	0.000152***	0.000140***
$\sum_{j\neq i} \tilde{\omega}_{ij,t} z_{j,t}$	(0.000035)	(0.000035)	(0.000039)
DOD Evpanditura		0.037**	
√R&D Expenditure		(0.021)	
Year Fixed Effects	<b>✓</b>	<b>√</b>	<b>√</b>
IV			$\checkmark$
IV 1st Stage F-statistics			4176
No. observations	16,324	15,173	14,181

SEs clustered by years and 4-digit naics industries are reported in parentheses. \* v < 0.1, \*\* v < 0.05, \*\*\* v < 0.01.

IV: Firm-specific tax price of R&D from federal and state-specific rules (Bloom et al., 2013)

#### Fit b/w Model and Data

Comparison of firm-level model-generated values (x-axis) with observed data (y-axis)



# Counterfactual Ownership Structures

Ownership Structure	Description
Baseline	Observed ownership structure in 2017
Dispersed	$K^D = I$
Mean=1999	$\kappa_{ij,2017}^{M1999} = {\sf const} \times \kappa_{ij,2017} \ {\sf and} \ E\left[\kappa_{ij,2017}^{M1999}\right] = E\left[\kappa_{ij,1999}\right] \ {\sf for} \ j \neq i$
Uniform	$\kappa_{ij,2017}^{U} = E\left[\kappa_{ij,2017}\right] \text{ for } j \neq i$
Monopoly	$K^M = 1$

### **Total Output**

Total Output in 2017 (Social Optimum: 100)	Ownership (Baseline: 2017)				
	Dispersed	Mean=1999	Uniform	Baseline	Monopoly
Baseline	91.30	91.02	90.78	89.08	89.17
Only Business Steal $\Omega = [0]$					
Only Tech Spill $\Sigma = I$ , $\zeta/L = 0$					

- Inelastic labor supply ⇒ Changes arise from product misallocation
- Common ownership exacerbates product misallocation

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$\Omega = [0]$	91.30	91.02	90.78	89.08	89.17
Only Tech Spill					
$\Sigma = I, \ \zeta/L = 0$	75.00	75.00	75.00	75.00	75.00

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- Common ownership exacerbates product misallocation

### Total R&D Expenditure

Total R&D in 2017 (Social Optimum: 100)	Ownership (Baseline: 2017)				
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Baseline	27.08	26.83	26.44	23.21	18.48
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- Internalization of business stealing > Internalization of technology spillover
- Network heterogeneity is important

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Only Business Steal $\Omega = [0]$	29.08	28.72	27.95	24.23	18.85
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Only Tech Spill	20.00	20.72	27.00	24.20	10.00	
$\Sigma = I, \zeta/L = 0$	18.27	18.34	18.75	18.86	19.84	

- Internalization of business stealing > Internalization of technology spillover
- Network heterogeneity is important

### **Expected Growth Rate**

Expected Economic	Ownership (Baseline: 2017)					
Growth Rate in 2017 (%)	Dispersed	Mean=1999	Uniform	Baseline	Monopoly	
Baseline	1.796	1.793	1.791	1.753	1.713	
Only Business Steal $\Omega = [0]$						
Only Tech Spill						
$\Sigma = I, \zeta/L = 0$						

- In baseline, the expected growth rate is
  - 0.043 pp (2.4%) lower compared to dispersed ownership, and
  - 0.040 pp (2.2%) lower compared to common ownership level in 1999.

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Baseline	1.796	1.793	1.791	1.753	1.713
Only Business Steal					
$\mathbf{\Omega} = [0]$	1.097	1.094	1.093	1.062	1.020
Only Tech Spill					
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$\mathbf{\Omega} = [0]$	1.097	1.094	1.093	1.062	1.020
Only Tech Spill					
$\Sigma = I, \zeta/L = 0$	2.051	2.054	2.068	2.072	2.107

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# Expected Social Welfare

Expected Social Welfare	Ownership (Baseline: 2017)				
(Social Optimum: 100)	Dispersed	Mean=1999	Uniform	Baseline	Monopoly
Baseline	87.72	87.42	87.16	85.25	85.18
Only Business Steal $\Omega = [0]$					
Only Tech Spill $\Sigma = I$ , $\zeta/L = 0$					

- In the baseline, the consumption-equivalent welfare loss is
  - 2.8% compared to dispersed ownership, and
  - 2.5% compared to the common ownership level in 1999.

### **Expected Social Welfare**

Expected Social Welfare	Ownership (Baseline: 2017)				
(Social Optimum: 100)	Dispersed	Mean=1999	Uniform	Baseline	Monopoly
Baseline	87.72	87.42	87.16	85.25	85.18
Only Business Steal					
$\mathbf{\Omega} = [0]$	88.83	88.53	88.30	86.44	86.41
Only Tech Spill					
$\Sigma = I, \zeta/L = 0$					

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Only Business Steal $\Omega = [0]$	88.83	88.53	88.30	86.44	86.41
Only Tech Spill $\Sigma = I$ , $\zeta/L = 0$	68.81	68.82	68.88	68.89	69.02

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  - 2.5% compared to the common ownership level in 1999.

#### Firm Value Share

Firm Value		: 2017)			
Share in 2017 (%)	Dispersed	Mean=1999	Uniform	Baseline	Monopoly
Baseline	28.74	29.63	33.43	33.34	40.92
Only Business Steal $\Omega = [0]$					
Only Tech Spill $\Sigma = I$ , $\zeta/L = 0$					

- In baseline, firm value share is
  - 5.6% higher compared to dispersed ownership, and
  - 4.7% higher compared to common ownership level in 1999.

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Firm Value	Ownership (Baseline: 2017)				
Share in 2017 (%)	Dispersed	Mean=1999	Uniform	Baseline	Monopoly
Baseline	28.74	29.63	33.43	33.34	40.92
Only Business Steal					
$\mathbf{\Omega} = [0]$	27.91	28.80	32.60	33.51	40.14
Only Tech Spill					
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Only Business Steal					
$\mathbf{\Omega} = [0]$	27.91	28.80	32.60	33.51	40.14
Only Tech Spill					
$\Sigma = I, \zeta/L = 0$	64.82	64.81	64.76	64.74	64.63

- In baseline, firm value share is
  - 5.6% higher compared to dispersed ownership, and
  - 4.7% higher compared to common ownership level in 1999.

#### Conclusion

- Quantitative Schumpeterian growth model with ownership structure
  - Utilize micro data and computational capability
- Common ownership in the US:
  - 1. Internalization of business stealing effect  $\Longrightarrow g \downarrow \downarrow$
  - 2. Internalization of technology spillover effect  $\Longrightarrow$   $g \uparrow$
- Potential applications:
  - Chaebols in Korea
  - Zaibatsu (pre-WWII) and cross-shareholding (late 20th century) in Japan
  - FDI / multinational companies and international technology diffusion

#### Share of Top 5 Shareholders in Largest Market Cap Firms

Microsoft	
Vanguard	9.20%
Blackrock	7.75%
Steven Ballmer	4.48%
State Street	3.97%
Fidelity	2.66%

Google	
Vanguard	7.36%
Blackrock	6.47%
State Street	3.39%
Fidelity	3.01%
Sergev Brin	2.99%

Nvidia	
Vanguard	8.93%
BlackRock	7.74%
Fidelity	4.12%
State Street	3.97%
Jensen Huang	3.80%

Amazon	
Jeffrey Bezos	8.58%
Vanguard	7.77%
Blackrock	6.50%
State Street	3.44%
Fidelity	3.10%

Apple	
Vanguard	9.29%
Blackrock	7.48%
State Street	3.96%
Fidelity	2.27%
Geode Capital	2.26%

Meta	
Vanguard	7.55%
Blackrock	6.50%
Fidelity	5.38%
Accel IX LP	3.88%
State Street	3.40%

### Equity Investments by Big tech in Al Startups

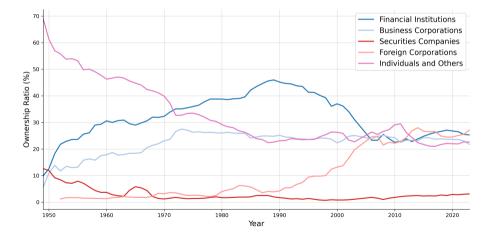
Shareholding percentage	Microsoft	Google	Amazon
OpenAl (ChatGPT)	49%	_	_
Anthropic (Claude)		14%	23%

# Technology & Product Proximity: Example

Tesla vs. Ford	
Technology Proximity	0.11
Product Proximity	0.15

Apple vs. Intel	
Technology Proximity	0.57
Product Proximity	0.00

### Ownership Ratio by Holder Types in Japan



# Simple Model

- Static partial equilibrium model of oligopolistic competition in production and R&D
  - d'Aspremont and Jacquemin (1988); Kamien et al. (1992); Leahy and Neary (1997); Lopez and Vives (2019);
     Anton et al. (2024)
- Firm  $i \in \{1, ..., n\}$  chooses quantity  $q_i$  and R&D effort  $x_i$
- Linear inverse demand:  $p(q) = b \Sigma q$   $(\sigma_{ii} = 1)$
- CRS production technology with marginal cost:  $m(x) = \overline{m} \Omega x$
- Quadratic cost of R&D:  $c(x_i) = \frac{1}{2}x_i^2$

#### Cournot & R&D Game

• Firm *i*'s profit:

$$\pi_i(\boldsymbol{q}, \boldsymbol{x}) = [p_i(\boldsymbol{q}) - m_i(\boldsymbol{x})]q_i - c(x_i)$$

$$= \left[b_i - \sum_{j=1}^n \sigma_{ij}q_j - \overline{m}_i + \sum_{j=1}^n \omega_{ij}x_j\right]q_i - \frac{1}{2}x_i^2$$

• Given  $\{q_j, x_j\}_{j \neq i}$ , firm i chooses  $q_i$  and  $x_i$  to maximize  $\sum_j \kappa_{ij} \pi_j(q, x)$ 

# Impact of Common Ownership on R&D

• Comparative statics where  $\{q_k, x_k\}_{k\neq i}$  are held constant:

$$\frac{\partial x_i}{\partial \kappa_{ij}} = \frac{q_j}{2 - \omega_{ii}^2} (2\omega_{ij} - \omega_{ii}\sigma_{ij}) \qquad \forall \ j \neq i$$

- SOC:  $2 > \omega_{ii}^2$
- Internalize business stealing effect:  $\partial^2 x_i/\partial \kappa_{ij}\partial \sigma_{ij} < 0$
- Internalize technology spillover effect:  $\partial^2 x_i/\partial \kappa_{ii}\partial \omega_{ii} > 0$

### Rotemberg (1984) Proportional Influence

- $o \in \{1, 2, ..., n_o\}$ : owners
- $s_{io}$ : the proportion of shares in firm i owned by owner o where  $\sum_{o} s_{io} = 1$
- $\widehat{V}_i$ : value of firm i
- $\widetilde{V}_o \equiv \sum_i s_{io} \widehat{V}_i$ : value of owner o
- · Firms' objective:

$$\sum_{o} s_{io} \widetilde{V}_{o} \propto \sum_{j} \kappa_{ij} \widehat{V}_{j}$$

where

$$\kappa_{ij} \equiv \frac{\mathbf{s}_i^T \mathbf{s}_j}{\mathbf{s}_i^T \mathbf{s}_i} = \cos(\mathbf{s}_i, \mathbf{s}_j) \sqrt{\frac{IHHI_j}{IHHI_i}} \quad \text{where} \quad \mathbf{s}_i \equiv [s_{i1}, ..., s_{io}, ..., s_{in_o}]^T$$

# **Total Surplus**

Total surplus for product i:

$$ts_i(\boldsymbol{q}, \boldsymbol{x}) = \pi_i(\boldsymbol{q}, \boldsymbol{x}) + cs_i(\boldsymbol{q}) = q_i \left| b_i - \frac{1}{2} \sum_{j=1}^n \sigma_{ij} q_j - \overline{m}_i + \sum_{j=1}^n \omega_{ij} x_j \right| - \frac{1}{2} x_i^2$$

#### R&D Externalities

- Business stealing effect
  - Innovators steel the business (profits) of other firms
- 2. Technology spillover effect
  - Innovation improves the productivity of other firms
- 3. Appropriability effect (market power)
  - Innovators cannot appropriate the entire consumer surplus

#### R&D Allocation and Externalities

Firms maximize common owner weighted profits:

$$x^* = (\underline{K} \circ \underline{\Omega})[\Sigma + \underline{K} \circ \underline{\Sigma} - \underline{\Omega}(\underline{K} \circ \underline{\Omega})]^{-1}(b - \overline{m})$$

Firms maximize common owner weighted total surplus (★):

$$x_{TS}^* = (\mathbf{K} \circ \mathbf{\Omega}) \left[ \frac{1}{2} (\mathbf{\Sigma} + \mathbf{K} \circ \mathbf{\Sigma}) - \mathbf{\Omega} (\mathbf{K} \circ \mathbf{\Omega}) \right]^{-1} (\mathbf{b} - \overline{\mathbf{m}})$$

- K = [1] in  $(\star) \Longrightarrow$  Social Optimum
- Externalities: (i) Appropriability, (ii) Business stealing, (iii) Technology spillover

### Generalized Hedonic-Linear Demand (Pellegrino, 2024)

- $i \in \{1, 2, ..., n\}$ : firms / products
- 1 unit of product i provides
  - 1 unit of idiosyncratic characteristic  $k \in \{1, 2, ..., n\}$
  - $\psi_{k,i}$  unit of shared characteristic  $k \in \{n+1, n+2, ..., n+n_k\}$  where  $\sum_k \psi_{k,i}^2 = 1$
- Aggregate each characteristic:

$$y_{k,t} = \begin{cases} q_{k,t} & k = 1, 2, ..., n \\ \sum_{i} \psi_{k,i} q_{i,t} & k = n + 1, n + 2, ..., n + n_k \end{cases}$$

Linear quadratic aggregator over characteristics:

$$Y_t = (1 - \alpha) \sum_{k=1}^n \left( \underbrace{\hat{b}_{k,t} y_{k,t} - \frac{1}{2} y_{k,t}^2}_{\text{idiosyncratic characteristic}} \right) + \alpha \sum_{k=n+1}^{n+n_k} \left( \underbrace{\hat{b}_{k,t} y_{k,t} - \frac{1}{2} y_{k,t}^2}_{\text{shared characteristic}} \right)$$

# Preview of Identification Strategy

Networks	Measurement
Common ownership K	Institutional investor holdings (Backus et al., 2021)
Product market rivalry $\Sigma$	Product proximity (Hoberg and Phillips, 2016): Text analysis of business description
Technology spillover $\Omega$	Technology proximity (Jaffe, 1986; Bloom et al., 2013): Patent classification

# Generalized Hedonic-Linear Demand (Pellegrino, 2024)

Quality:

$$b_i = (1 - \alpha)\hat{b}_i + \alpha \sum_{k=n+1}^{n+n_k} \psi_k \hat{b}_k$$

Inverse demand:

$$\frac{p}{P} = b - \Sigma q$$

Inverse cross price elasticity of demand:

$$\frac{\partial \log p_i}{\partial \log q_j} = -\frac{q_j}{p_i} \cdot \sigma_{ij}$$

Cross price elasticity of demand:

$$\frac{\partial \log q_i}{\partial \log p_j} = -\frac{p_j}{q_i} (\mathbf{\Sigma}^{-1})_{ij}$$

#### Static Profits

- Gross profit:  $\pi_{i,t} = \sum_{j} \kappa_{ij} \sigma_{ij} q_{i,t} q_{j,t}$
- Firms choose labor productivity and product quality:  $\zeta a_{i,t} = \sqrt{\zeta w_t}$ ,  $b_{i,t} = z_{i,t} \sqrt{\zeta w_t}$
- Labor market clearing:  $L = \sum_i \frac{q_{i,t}}{a_{i,t}} \Longrightarrow \sqrt{\zeta w_t} = \frac{\zeta}{L} \sum_i q_{i,t}$
- $q_t = Nz_t$  where  $N \equiv \left\{2\frac{\zeta}{L}J + \Sigma + K \circ \Sigma\right\}^{-1}$
- $N_i$ : the i th row of N
- Ownership weighted profit:

$$\sum_{j} \kappa_{ij} \frac{\pi_{j,t}}{P_t} = \sum_{j} \kappa_{ij} \sum_{h} \kappa_{jh} \sigma_{jh} q_{j,t} q_{h,t} = z_t^T \mathbf{Q}^i z_t$$

where

$$Q^{i} = \frac{1}{2} \sum_{j} \kappa_{ij} \sum_{h} \kappa_{jh} \sigma_{jh} \left( N_{j}^{T} N_{h} + N_{h}^{T} N_{j} \right)$$



### Riccati Equations

•  $V^{i}(z) = z^{T}X^{i}z$  where  $X^{i}$  is the solution of the stacked Riccati equation

$$0 = \mathbf{Q}^{i} - \mu^{2} \sum_{j} \kappa_{ij} \mathbf{X}_{j}^{j} \left( \mathbf{X}_{j}^{j} \right)^{T} + \left( \mathbf{\Phi} - \frac{1}{2} \left( \rho - \gamma^{2} \right) \mathbf{I} \right)^{T} \mathbf{X}^{i} + \mathbf{X}^{i} \left( \mathbf{\Phi} - \frac{1}{2} \left( \rho - \gamma^{2} \right) \mathbf{I} \right)$$

- $X_i^i \equiv \text{the } i \text{ th column of } X^i$
- $\Phi \equiv \Omega + \mu^2 \begin{bmatrix} X_1^1 & \cdots & X_n^n \end{bmatrix}^T$
- Algorithm: Given  $\left[\begin{array}{ccc} X_{\tau}^1 & \cdots & X_{\tau}^n \end{array}
  ight]$ , update  $\left[\begin{array}{ccc} X_{\tau-\Delta}^1 & \cdots & X_{\tau-\Delta}^n \end{array}
  ight]$  by

$$-\frac{\boldsymbol{X}_{\tau}^{i}-\boldsymbol{X}_{\tau-\Delta}^{i}}{\Delta}=\boldsymbol{Q}^{i}-\mu^{2}\sum_{j}\kappa_{ij}\boldsymbol{X}_{j,\tau}^{j}\left(\boldsymbol{X}_{j,\tau}^{j}\right)^{T}+\left(\boldsymbol{\Phi}_{\tau}-\frac{1}{2}\left(\rho-\gamma^{2}\right)\boldsymbol{I}\right)^{T}\boldsymbol{X}_{\tau}^{i}+\boldsymbol{X}_{\tau}^{i}\left(\boldsymbol{\Phi}_{\tau}-\frac{1}{2}\left(\rho-\gamma^{2}\right)\boldsymbol{I}\right)$$

# Summary of Equilibrium

Description	Expression
Production strategy	$q_t = N z_t$
R&D strategy	$\mathbf{x}_t = \mu \tilde{\mathbf{X}} \mathbf{z}_t$
Law of motion	$dz_t = (\Omega z_t + \mu x_t) dt + \gamma z_t dW_t$
Profit of final producers	$\Pi_t^F/P_t = \boldsymbol{q}_t^T \left(\frac{1}{2}\Sigma\right) \boldsymbol{q}_t$
Total operating profit of firms	$\Pi_t/P_t = \boldsymbol{q}_t^T \left( \frac{1}{2} \Sigma \circ (K + K^T) \right) \boldsymbol{q}_t$
Labor income	$w_t L/P_t = oldsymbol{q}_t^T \left( rac{\zeta}{L} J \right) oldsymbol{q}_t$
Output	$Y_t = \boldsymbol{q}_t^T \left( \frac{\zeta}{L} J + \frac{1}{2} \Sigma + \frac{1}{2} \Sigma \circ (K + K^T) \right) \boldsymbol{q}_t$
Consumption	$C_t = Y_t - \boldsymbol{x}_t^T \boldsymbol{x}_t$



#### Intuition of Why the Model Has the BGP

• On the BGP,  $a_t$ ,  $b_t$ ,  $z_t$ , and  $q_t$  grow at the same rate

Technological Choice:  $\zeta a_{i,t} + b_{i,t} = z_{i,t}$ 

Linear Production Technology:  $q_{i,t} = a_{i,t}l_{i,t}$ 

Inelastic Labor Supply:  $L = \sum_i l_{i,t}$ 

• Linear and quadratic term in  $q_t$  of output grow at the same rate: Equilibrium Summary

$$Y_t = \boldsymbol{q}_t^T \boldsymbol{b}_t - \frac{1}{2} \boldsymbol{q}_t^T \boldsymbol{\Sigma} \boldsymbol{q}_t$$

### **Output and Expected Utility**

• Output:  $Y_t = \boldsymbol{q}_t^T Q \boldsymbol{q}_t$  where

$$Q = \frac{\zeta}{L} J + \frac{1}{2} \Sigma + \frac{1}{2} \Sigma \circ \left(K + K^T\right)$$

Expected utility:

$$V(z_t) \equiv E_t \left[ \int_t^{\infty} \exp(-\rho s) C_s ds \middle| z_t \right] = z_t^T X z_t$$

where *X* is the solution of the Lyapunov equation (obtained from households' HJB equation):

$$0 = Q - \mu^2 \tilde{X}^T \tilde{X} + X \left( \Phi - \frac{1}{2} \left( \rho - \gamma^2 \right) I \right) + \left( \Phi - \frac{1}{2} \left( \rho - \gamma^2 \right) I \right)^T X$$



#### Social Optimum

- Static optimal allocation:  $q_t^* = N^* z_t$  where  $N^* \equiv \left\{ 2\frac{\zeta}{L} J + \Sigma \right\}^{-1}$
- Optimal output:  $Y_t^* = z_t^T Q^* z_t$  where  $Q^* = \frac{1}{2} N^*$
- Optimal expected utility:

$$V^*(z_t) \equiv E_t \left[ \int_t^{\infty} \exp(-\rho s) C_s ds \middle| z_t \right] = z_t^T X^* z_t,$$

where  $X^*$  is the solution of the Riccati equation (obtained from planner's HJB equation):

$$0 = Q^* - \mu^2 (X^*)^2 + X^* \left( \Phi^* - \frac{1}{2} (\rho - \gamma^2) I \right) + \left( \Phi^* - \frac{1}{2} (\rho - \gamma^2) I \right) X^*$$

- Optimal R&D:  $x_t^* = \mu X^* z_t$
- Optimal technology transition matrix:  $\Phi^* = \Omega + \mu^2 X^*$

# Stochastic Process of Output

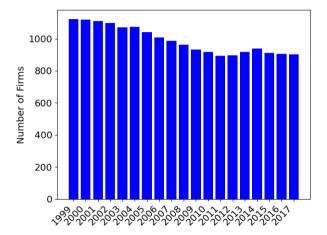
Applying Itô's lemma,

$$d\log Y_t = \left[\frac{z_t^T \left(Q\Phi + \Phi^T Q\right) z_t}{Y_t} + \gamma^2 \left\{\frac{\sum_i z_{i,t}^2 Q_{ii}}{Y_t} - \frac{2z_t^T Q \operatorname{diag}\left(z_t^2\right) Q z_t}{Y_t^2}\right\}\right] dt + \frac{2\gamma z_t^T Q \operatorname{diag}\left(z_t\right)}{Y_t} dW_t$$

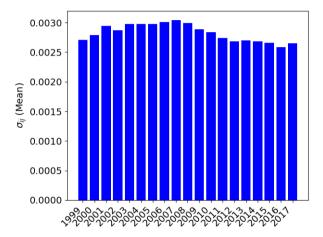
where 
$$Y_t = z_t^T Q z_t$$
 and  $\Phi = \Omega + \mu^2 \widetilde{X}$ 

$$\begin{array}{ll} \text{Tech Spillover} & \frac{\boldsymbol{z}_{t}^{T}\left(Q\Omega+\Omega Q\right)\boldsymbol{z}_{t}}{Y_{t}} \\ \text{R\&D Contribution} & \frac{\mu^{2}\boldsymbol{z}_{t}^{T}\left(Q\widetilde{X}+\widetilde{X}^{T}Q\right)\boldsymbol{z}_{t}}{Y_{t}} \\ \text{Itô Correction} & \gamma^{2}\left\{\frac{\sum_{i}z_{i,t}^{2}Q_{ii}}{Y_{t}}-\frac{2\boldsymbol{z}_{t}^{T}Q\operatorname{diag}\left(\boldsymbol{z}_{t}^{2}\right)Q\boldsymbol{z}_{t}}{Y_{t}^{2}}\right\} \\ \text{Total} & \boldsymbol{E}\left[d\log Y_{t}\right] \end{array}$$

# Number of Sample Firms

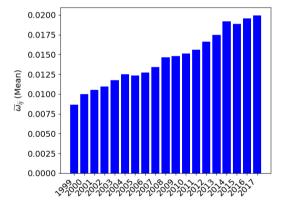


# Trend of Product Substitutability



### **Technological Proximity**

- Merge USPTO data with Compustat firms using DISCERN 2 dataset (Arora et al., 2024)
- Jaffe measure, Group-level patent classification, Stack for 5 years

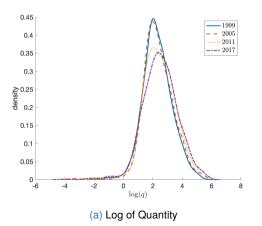


## Identification: Summary

Publicly available data + Compustat

Notation	Description	Value	Source
Σ	Product proximity		Form 10-K, Hoberg and Phillips (2016)
$\widetilde{m \Omega}$	Technological proximity		USPTO, Patent classification
K	Common ownership weights		Form 13-F, Backus et al. (2021)
α	Product proximity → Substitutability	0.12	Pellegrino (2024)
β	Technological proximity → Spillover	0.00014	Estimate the law of motion
γ	St.d. of idiosyncratic shocks	0.027	Estimate the law of motion
$\zeta/L$	Labor augmentation efficiency	0.0063	Compustat, Cost of goods sold
ρ	Discount rate	0.10	> risk free rates, < private R&D returns
μ	R&D efficiency	0.05	1.7% economic growth rate

## Distributions of Estimated Knowledge Capital and Quantity



1999 - 2005 3.5 ..... 2011 ---- 2017 2.5 density 1.5 0.5 5.6 5.8  $\log(z)$ 

(b) Log of Knowledge Capital

## Microeconometric Estimates vs. GHL (Pellegrino, 2024) (1/2)

Market	Firm i	Firm $j$	Micro Estimate	GHL
Auto	Ford	Ford	-4.320	-5.197
Auto	Ford	General Motors	0.034	0.056
Auto	Ford	Toyota	0.007	0.017
Auto	General Motors	Ford	0.065	0.052
Auto	General Motors	General Motors	-6.433	-4.685
Auto	General Motors	Toyota	0.008	0.005
Auto	Toyota	Ford	0.018	0.025
Auto	Toyota	General Motors	0.008	0.008
Auto	Toyota	Toyota	-3.085	-4.851



## Microeconometric Estimates vs. GHL (Pellegrino, 2024) (2/2)

Market	Firm i	Firm $j$	Micro Estimate	GHL
Cereals	Kellogg's	Kellogg's	-3.231	-1.770
Cereals	Kellogg's	Quaker Oats	0.033	0.023
Cereals	Quaker Oats	Kellogg's	0.046	0.031
Cereals	Quaker Oats	Quaker Oats	-3.031	-1.941
Computers	Apple	Apple	-11.979	-8.945
Computers	Apple	Dell	0.018	0.025
Computers	Dell	Apple	0.027	0.047
Computers	Dell	Dell	-5.570	-5.110



# First Stage Back

	(1)
Dependent Variable:	$z_{i,t}$
User cost of R&D	$-39.495^{***}$
USEI COSI OI NAD	(4.7044)
Year Fixed Effects	<b>√</b>
No. observations	12,947

SEs clustered by years and 4-digit naics industries are reported in parentheses.

• IV: User cost of R&D, driven by state-level tax variations (Wilson, 2009; Bloom et al., 2013)

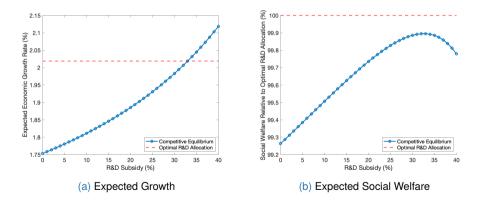
### When Common Ownership Affects only R&D Decisions

Common ownership only influences R&D decisions (cf. d'Aspremont and Jacquemin (1988))

	Ownership Structure		
	Dispersed	Common R&D	Baseline
Output (Social Optimum: 100)	91.30	91.30	89.08
R&D Expenditure (Social Optimum: 100)	26.17	19.76	22.36
Expected Growth Rate (%)	1.796	1.726	1.753
Expected Social Welfare (Social Optimum: 100)	87.72	87.49	85.25
Firm Value Share (%)	28.74	29.04	34.34

- Lowest R&D expenditure and expected growth rate
- Intermediate social welfare and firm value share

# Optimal Uniform R&D Subsidy Social Optimum

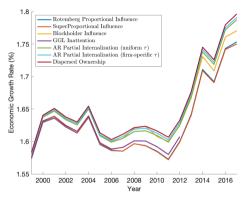


• Optimal rate is s = 33%, which increases g by 0.25 pp (14%)

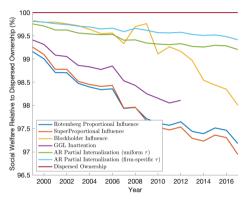
# Alternative Corporate Governance Models: Ederer and Pellegrino (2024)

- 1. Super-proportional influence:  $\tilde{\kappa}_{ij} = \frac{\sum_{z=1}^{Z} s_{iz} \gamma_{iz} s_{jz}}{\sum_{z=1}^{Z} s_{iz} \gamma_{iz} s_{iz}}$  where  $\gamma_{iz} = \sqrt{s_{iz}}$
- 2. Blockholder influence:  $\tilde{\kappa}_{ij} = \frac{\sum_{z=1}^{Z} s_{iz} b_{iz} s_{jz}}{\sum_{z=1}^{Z} s_{iz} s_{jz}}$   $(i \neq j)$ , where  $b_{iz} = 1$  if  $s_{iz} > 5\%$
- 3. Rational investor inattention
  - Gilje et al. (2020) (GGL) estimate the probability that an investor votes against Institutional Shareholders Service recommendations
  - Utilize the estimate to capture the investor's level of attention
- 4. Governance frictions and entrenchment
  - Azar and Ribeiro (2021) (AR) estimate an objective function where the manager of firm i discounts other firms' profit by  $\tau_i$

## Alternative Corporate Governance Models







(b) Expected Social Welfare

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