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### **Project: Website Traffic Analysis Dashboard**

### **Project Overview:**

We created a dashboard to track and analyze web traffic for the company's website. This dashboard helps us understand who is visiting, how they found the site, which pages they visit most, and where we can improve user experience and conversion rates. The Website Traffic Analysis Dashboard was developed to monitor and analyze website traffic data effectively, delivering valuable insights for the company's website. This dashboard provides an in-depth look at visitor behavior and key metrics, helping the company to understand and improve user engagement, optimize marketing channels, and increase conversion rates.

### Main Features in the Dashboard:

#### 1. Visitor Demographics:

# • Age, Location, Device Type:

We can see details about visitor age groups, where they're from, and whether they're using a phone, tablet, or computer. This helps us tailor our content and design for the right audience.

#### 2. Traffic Sources:

# • Organic, Paid, Referral, Social:

We see where visitors are coming from – organic search (like Google), paid ads, referral links, or social media. This helps us figure out which channels are bringing in the most valuable traffic.

### 3. Page Views and Time on Page:

### • Page Views:

We track how often different pages are visited over time, helping us identify our most popular and least popular pages.

# • Time on Page:

Shows the average time visitors spend on each page, letting us know which pages hold attention and which ones might need better content.

#### 4. Bounce Rate and Exit Rate:

#### Bounce Rate:

Tracks the percentage of visitors who leave after viewing only one page, showing us how relevant and engaging the first page they see is.

#### • Exit Rate:

Shows us where users tend to leave the site, highlighting areas in the user journey that might need improvement.

#### 5. Conversion Rate and Funnel Visualization:

#### Conversion Funnel:

Displays the steps visitors take from landing on the site to completing a goal (like a purchase), helping us see where people drop off and where we can improve the path to conversion.

# **Key Insights:**

- **Demographics:** Most visitors are mobile users, and we identified specific age and location trends, allowing us to adjust our strategy.
- **Traffic Source Effectiveness:** Organic search and social media perform well, but paid ads have a high bounce rate, meaning adjustments in paid campaigns may be needed.
- **Content Performance:** People spend a lot of time on blog posts, showing they're engaged, but some product pages need work to keep attention.
- **Conversion Funnel:** We found drop-off points in the purchase process, which gives us areas to improve and simplify the checkout experience.

#### **Conclusion:**

This dashboard has given us a solid view of how people interact with the website and where we can make changes to improve user experience and increase conversions. It's become a useful tool for ongoing monitoring and helps us make data-based improvements.