

# Konstantinos Kirillov



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<https://kons88.github.io/PersonalSite/>

## Skills

R	★★★★★
Python	★★★★☆
SQL	★★★★★
Microsoft Office	★★★★★
Excel	★★★★★
PowerPoint	★★★★★
PowerQuery	★★★★★
PowerPivot	★★★★★
Tableau	★★★★☆
PowerBI	★★★★★
HTML/HTML5	★★★★★
CSS	★★★★☆
JavaScript	★☆☆☆☆

## Languages

English	Native/C2
Greek	Native/C2
Russian	Native/C2
French	Advanced/B2

## WORKING EXPERIENCE

### MOURIES

#### Supporting and Managing Family Business

2009 - present

##### Responsibilities:

- Keeping the company's financial records.
- Negotiating with vendors to secure optimal pricing, and quality for goods.
- Ensuring fair adjustments to store prices that reflect inflation and market conditions.
- Cultivate and maintain strong customer relationships to attract new business and enhance the company's reputation.
- Oversee logistics, staff training, and administrative tasks to ensure operational efficiency and team development.

## PERSONAL PROJECTS

### Choosing the Best Physiochemical Properties in a Strain of Red Wine

A study applying Variable Selection on Multinomial Logistic Regression through Bayesian Adaptive Sampling. With code in both *R* and *WinBUGS*.

### Web-Scraping for LinkedIn

A pipeline for scraping, processing, and analyzing LinkedIn job postings to identify trending skills and statistical software. Built in *R*.

### Classifying Disaster Tweets

An application classifying disaster-related tweets., which combines Natural Language Processing (NLP) and Machine Learning (ML). Made in Python.

### Binary Distances Through Similarity-Dissimilarity Measures

An algorithm in *R* that calculates binary distances between lines or columns of a matrix. Built in *R*.

## EDUCATION

2014

Bachelor's Degree in Economics  
National and Kapodistrian University of Athens

2023

Master's Degree in Applied Statistics  
Athens University of Economics and Business  
(Valedictorian)