

Konstantinos Kirillov



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<https://kons88.github.io/PersonalSite/>

Skills

R	★★★★★
Python	★★★★☆
SQL	★★★★★
Microsoft Office	★★★★★
Excel	★★★★★
PowerPoint	★★★★★
PowerQuery	★★★★★
PowerPivot	★★★★★
Tableau	★★★★☆
PowerBI	★★★★★
HTML/HTML5	★★★★★
CSS	★★★★☆
JavaScript	★☆☆☆☆

Languages

English	Native/C2
Greek	Native/C2
Russian	Native/C2
French	Advanced/B2

WORKING EXPERIENCE

MOURIES

Supporting and Managing Family Business

2009 - present

Responsibilities:

- **Financial Records:** Maintained accurate company financial records, ensuring compliance and transparency.
- **Vendor Negotiations:** Secured optimal pricing and quality through effective supplier negotiations.
- **Pricing Adjustments:** Adjusted store prices to reflect market conditions and inflation.
- **Customer Relations:** Built strong customer relationships to enhance loyalty and attract new business.
- **Operations Management:** Oversaw logistics, staff training, and administrative tasks for operational efficiency.

PERSONAL PROJECTS

Choosing the Best Physiochemical Properties in a Strain of Red Wine

A study applying Variable Selection on Multinomial Logistic Regression through Bayesian Adaptive Sampling. With code in both *R* and *WinBUGS*.

Web-Scraping for LinkedIn

A pipeline for scraping, processing, and analyzing LinkedIn job postings to identify trending skills and statistical software. Built in *R*.

Classifying Disaster Tweets

An application classifying disaster-related tweets., which combines Natural Language Processing (NLP) and Machine Learning (ML). Made in Python.

Binary Distances Through Similarity-Dissimilarity Measures

An algorithm in *R* that calculates binary distances between lines or columns of a matrix. Built in *R*.

EDUCATION

2014

Bachelor's Degree in Economics
National and Kapodistrian University of Athens

2023

Master's Degree in Applied Statistics
Athens University of Economics and Business
(Valedictorian)