

Navigation

Sellers

Top-5 Makes



\$6.98bn

Total Sales

504K

Total Qty

4.73

Ave. Vehicle Age

67K

Average Mileage

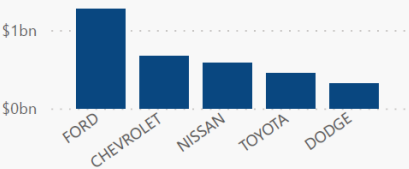
\$14K

Average Price

3.36bn

Sales Value

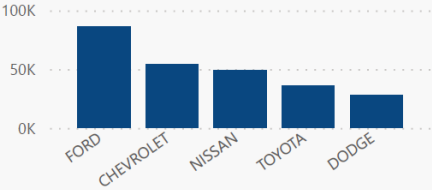
Top Makes by Value



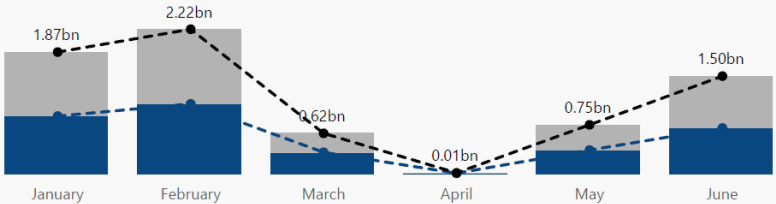
253K

Quantity

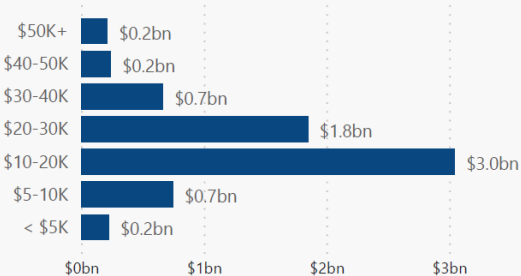
Top Makes by Quantity Sold



Sales Dynamics by Month



Total Sales by Price Range



Top 5 Models by Sales Quantity

| Make | Total Qty | Total Sales | Average Price |
|--------|-----------|---------------|---------------|
| FORD | 36,329 | \$560,486,166 | \$15,428 |
| F-150 | 13,259 | \$254,451,134 | \$19,191 |
| Fusion | 12,122 | \$151,009,670 | \$12,457 |
| Escape | 10,948 | \$155,025,362 | \$14,160 |
| NISSAN | 17,730 | \$204,112,554 | \$11,512 |
| Altima | 17,730 | \$204,112,554 | \$11,512 |
| TOYOTA | 11,202 | \$125,879,458 | \$11,237 |
| Camry | 11,202 | \$125,879,458 | \$11,237 |
| Total | 65,261 | \$890,478,178 | \$13,645 |

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Home

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Ave. Vehicle Age

67K

Average Mileage

\$14K

Average Price

Ford Motor Credit Company...

First Seller

FORD

First Make

F-150

First Model

Top 10 Sellers

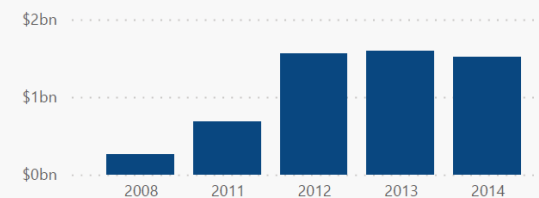
| Seller | Total Qty | Total Sales |
|--|----------------|------------------------|
| Ford Motor Credit Company Llc | 18,096 | \$322,359,425 |
| Nissan-Infiniti Lt | 18,503 | \$255,247,230 |
| The Hertz Corporation | 17,677 | \$240,770,822 |
| Nissan Infiniti Lt | 9,216 | \$199,713,565 |
| Avis Corporation | 12,031 | \$195,098,080 |
| Financial Services Remarketing (Lease) | 5,580 | \$162,595,200 |
| Mercedes-Benz Financial Services | 5,139 | \$138,278,400 |
| Enterprise Veh Exchange/Rental | 6,255 | \$115,132,936 |
| Total | 112,680 | \$1,845,168,473 |

| Make | Total Qty | Total Sales |
|---------------|----------------|------------------------|
| FORD | 57,830 | \$936,196,864 |
| NISSAN | 35,354 | \$464,956,299 |
| CHEVROLET | 30,707 | \$409,760,172 |
| TOYOTA | 18,465 | \$256,305,879 |
| INFINITI | 11,609 | \$255,847,893 |
| BMW | 8,988 | \$250,315,304 |
| MERCEDES-BENZ | 8,494 | \$221,462,521 |
| Total | 285,970 | \$4,499,260,226 |

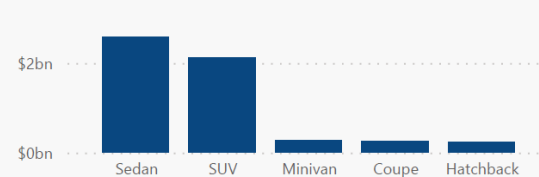
Price Range

- ☐ < \$5K
- ☐ \$5-10K
- ☐ \$10-20K
- ☐ \$20-30K
- ☐ \$30-40K
- ☐ \$40-50K
- ☐ \$50K+

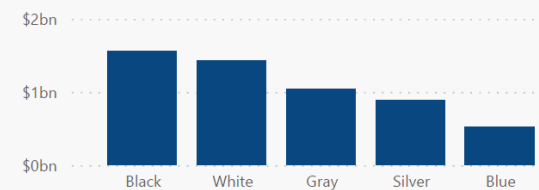
Top 5 Years



Top 5 Bodies



Top 5 Colors



Navigation

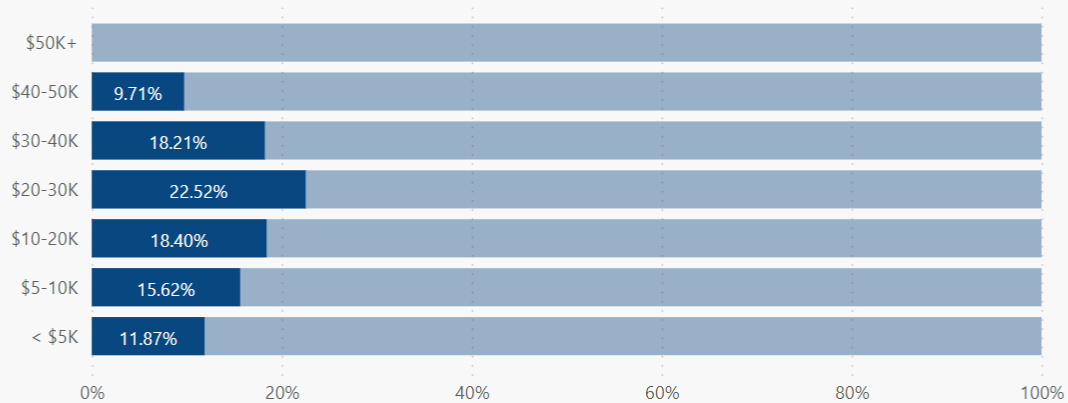
Home

Sellers

Top Makes in Each Price Range

| Make | < \$5K | \$5-10K | \$10-20K | \$20-30K | \$30-40K | \$40-50K | \$50K+ | Total |
|---------------|----------------------|----------------------|------------------------|----------------------|----------------------|----------------------|----------------------|------------------------|
| FORD | \$26,557,437 | \$116,460,906 | \$560,085,862 | \$416,045,039 | \$121,191,624 | \$23,322,275 | | \$1,263,663,143 |
| CHEVROLET | \$29,744,094 | \$103,120,169 | \$302,954,664 | \$124,585,024 | \$56,671,950 | \$27,684,950 | \$17,247,000 | \$662,007,851 |
| NISSAN | \$17,194,850 | \$72,736,063 | \$427,146,887 | | | | | \$517,077,800 |
| TOYOTA | \$14,940,700 | \$61,940,095 | \$254,027,862 | | | | | \$330,908,657 |
| BMW | | | | \$120,193,824 | \$103,454,525 | \$48,901,175 | \$42,129,479 | \$314,679,003 |
| MERCEDES-BENZ | | | | \$132,483,274 | \$58,509,417 | \$30,913,159 | \$38,306,258 | \$260,212,108 |
| DODGE | | \$57,049,883 | \$181,445,149 | | | | | \$238,495,032 |
| INFINITI | | | | \$158,239,129 | | | | \$158,239,129 |
| LEXUS | | | | | \$57,385,150 | | | \$57,385,150 |
| PORSCHE | | | | | | | \$31,991,900 | \$31,991,900 |
| RAM | | | | | | \$14,731,525 | | \$14,731,525 |
| HONDA | \$13,620,370 | | | | | | | \$13,620,370 |
| LAND ROVER | | | | | | | \$12,726,900 | \$12,726,900 |
| Total | \$102,057,451 | \$411,307,116 | \$1,725,660,424 | \$951,546,290 | \$397,212,666 | \$145,553,084 | \$142,401,537 | \$3,875,738,568 |

Shares of Total Sales



18.2%

Percentage of Total Sales