

Konstantinos Ioannidis

Postdoctoral Researcher - University of Cambridge

Education

- 2024 **PhD in Economics**, *University of Amsterdam*, Netherlands
- 2017 **MPhil in Economics**, *Tinbergen Institute*, Netherlands
Behavioral and Experimental Economics
- 2015 **MSc in Statistics**, *University of the Aegean*, Greece
Statistics and Data Analysis
- 2013 **BSc in Statistics**, *University of the Aegean*, Greece
Statistics and Actuarial–Financial Mathematics
- 2013 **MSc in Mathematics**, *University of the Aegean*, Greece
Mathematical Modeling in Physical Sciences and New Technologies
- 2010 **BSc in Mathematics**, *Aristotle University of Thessaloniki*, Greece
Statistics and Operational Research

Employment

- 6/2023– **Postdoctoral researcher**, *Faculty of Economics, University of Cambridge*
- 9/2023– **Visiting researcher**, *Cambridge Cybercrime Centre, University of Cambridge*
- 4/2022–5/2023 **Lab manager**, *Department of Economics, University of Birmingham*
- 11/2021–4/2022 **PhD researcher**, *School of Economics, University of Amsterdam*
- 6/2021–12/2021 **Lab assistant**, *School of Economics, University of Amsterdam*

Research

Research fields

Behavioural & Experimental Economics, Microeconomics, Game Theory

Publications

- 2024 Marjanov, T., Ioannidis, K., Hyndman, T., Seyedzadeh, N., & Hutchings, A. (2024). Breaking the ice: Using transparency to overcome the cold start problem in an underground market. *Workshop on the Economics of Information Security*, 1–12.
- 2023 Huber, C., Dreber, A., Huber, J., et al. (2023). Competition and moral behavior: A meta-analysis of forty-five crowd-sourced experimental designs. *Proceedings of the National Academy of Sciences*, 120(23), 1–10.
- Ioannidis, K. (2023). Anchoring on valuations and perceived informativeness. *Journal of Behavioral and Experimental Economics*, 106.

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- 2022 Ioannidis, K., Offerman, T., & Sloof, R. (2022). Lie detection: A strategic analysis of the verifiability approach. *American Law and Economics Review*, 24(2), 659–705.
- Röseler, L., Weber, L., Helgerth, K., et al. (2022). The open anchoring quest dataset: Anchored estimates from 96 studies on anchoring effects. *Journal of Open Psychology Data*, 10(1).
- 2020 Ioannidis, K., Offerman, T., & Sloof, R. (2020). On the effect of anchoring on valuations when the anchor is transparently uninformative. *Journal of the Economic Science Association*, 6(1), 77–94.
- 2015 Ioannidis, K., Karagrigoriou, A., & Lekkas, D. (2015). Analysis and modeling of rainfall events. *Mathematics in Engineering, Science & Aerospace*, 6(4), 607–614.

Working papers

- 2024 Ioannidis, K. (2024). *Whistleblowing and competition* [To be submitted].
- 2023 Ioannidis, K., & Soraperra, I. (2023). *Exposure to competitive environments and the effect on morality* [Submitted to *Economics Letters*].
- 2022 Ioannidis, K. (2022). *Habitual communication* (Discussion paper No. 2022-016/I) (R & R in *Experimental Economics*). Tinbergen Institute.

Work in progress

- 2024 Amano-Patiño, N., Ioannidis, K., & Morris, J. (2024). *Taste-based and statistical discrimination in Airbnb* [Experimental design phase].
- Andrabi, H., Bossaerts, P., Ioannidis, K., Woods, R., & Yadav, N. (2024). *Markets spread knowledge to overcome computational complexity* [Draft under preparation].
- Borzadaran Mohtashami, H., Ioannidis, K., & Lohse, J. (2024). *Disentangling prosociality from virtue signalling* [Grant proposal submitted].
- Bossaerts, P., Ioannidis, K., Woods, R., & Yadav, N. (2024). *Heterogeneous cognitive effort restores general equilibrium when goods are indivisible: Theory and experimental test* [Draft in preparation].
- Drouvelis, M., Ioannidis, K., & Kallbekken, S. (2024). *Monetary vs. hypothetical incentives: The case of public good games without and with punishment* [To be submitted].

Memberships

- 2023– **Society for Experimental Finance**
- 2021– **European Economic Association**
- 2019– **Economic Science Association**

Reviewing experience

Journal of Economic Behavior and Organization (1), Theory and Decision (4)

Teaching

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Teaching fields

Microeconomics, Game Theory, Statistics, Econometrics

Invited short graduate course

2020 **Game Theory**, *University of the Aegean*

Graduate courses

2022 **Microeconomics**, *University of Birmingham*

Evaluation: 5.00/5.00

2016 **Statistics**, *Tinbergen Institute*

Evaluation: 4.94/5.00

Undergraduate courses

2024 **Probability and Statistics**, *University of Cambridge*

Evaluation: 0.00/0.00

2017-2021 **Economics of Markets and Organizations**, *University of Amsterdam*

Evaluation (aggregate): 8.08/10.00

2021 **Organizational Economics**, *University of Amsterdam*

Evaluation (aggregate): 7.70/10.00

2015 **Statistical Software and Data Analysis**, *University of the Aegean*

2014 **Categorical Data Analysis**, *B.Sc., University of the Aegean*

2014 **Statistics I - Estimation Methods**, *University of the Aegean*

2014 **Econometrics**, *University of the Aegean*

Awards & Scholarships

2016 Tinbergen Institute Full Scholarship, 2nd year

2015 Tinbergen Institute Full Scholarship, 1st year

2015 Highest Student Performance Award – M.Sc. in Statistics, University of the Aegean

2013 Best Applicant Award – M.Sc. in Statistics, University of the Aegean

2005 Pan-Hellenic Competition of Greek Mathematical Society, Round 1 “Thales”

2004 Pan-Hellenic Competition of Greek Mathematical Society, Round 1 “Thales”

2003 Pan-Hellenic Competition of Greek Mathematical Society, Round 2 “Euclid”

Computer and programming skills

Advanced Stata, oTree, Mathematica, SPSS, MATLAB, \LaTeX , Microsoft Office
Intermediate z-Tree, HTML, CSS, Python, Eviews, R, Minitab
Basic Javascript, Fortran, SAS, Ox

Languages

Greek **Mother-tongue**

English **Professional**

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Conferences & Presentations

- 2024 38th meeting of the European Economic Association, International Association for Research in Economic Psychology/Society for the Advancement of Behavioral Economics Joint meeting, 10th annual conference on “Contests: Theory and Evidence”, 14th Conference for the Society of Experimental Finance, 23rd Workshop on the Economics of Information Security, 13th Southern Europe Experimental Team’s Meeting
- 2023 Economic Science Association European Meeting, Economic Science Association World Meeting, BUE-EBEL 3rd International Conference in Behavioural and Experimental Economics
- 2022 Economic Science Association European Meeting, Birmingham Behavioural Economics Workshop
- 2021 Economic Science Association World Meeting, CBESS-CeDEx-CREED Meeting,
- 2020 CBESS-CeDEx-CREED Meeting, Statistics and Actuarial-Finance Mathematics Seminar
- 2019 36th Annual Conference of the European Association of Law and Economics, Economic Science Association European Meeting, 12th Annual Conference of the European Association of Psychology and Law, CBESS-CeDEx-CREED Meeting
- 2018 CBESS-CeDEx-CREED Meeting, Statistics and Actuarial-Finance Mathematics Seminar
- 2016 CBESS-CeDEx-CREED Meeting
- 2015 14th Conference in Environmental Science and Technology, 28th Conference of the Greek Statistical Institute
- 2014 8th Conference in Actuarial & Finance, 27th Conference of the Greek Statistical Institute
- 2012 7th Conference in Actuarial & Finance

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