

Konstantinos Ioannidis

Postdoctoral Researcher - University of Cambridge

Education

- 2024 **PhD in Economics**, *University of Amsterdam*, Netherlands
- 2017 **MPhil in Economics**, *Tinbergen Institute*, Netherlands
Behavioural and Experimental Economics
- 2015 **MSc in Statistics**, *University of the Aegean*, Greece
Statistics and Data Analysis
- 2013 **BSc in Statistics**, *University of the Aegean*, Greece
Statistics and Actuarial–Financial Mathematics
- 2013 **MSc in Mathematics**, *University of the Aegean*, Greece
Mathematical Modelling in Physical Sciences and New Technologies
- 2010 **BSc in Mathematics**, *Aristotle University of Thessaloniki*, Greece
Statistics and Operational Research

Employment

- 6/2023– **Postdoctoral researcher**, *Faculty of Economics, University of Cambridge*
- 9/2023– **Visiting researcher**, *Cambridge Cybercrime Centre, University of Cambridge*
- 4/2022–5/2023 **Lab manager**, *Department of Economics, University of Birmingham*

Research

Research fields

Behavioural & Experimental Economics, Microeconomics, Game Theory

Journal articles

Ioannidis, K. (2023). Anchoring on valuations and perceived informativeness. *Journal of Behavioral and Experimental Economics*, 106.

Ioannidis, K., Offerman, T., & Sloof, R. (2022). Lie detection: A strategic analysis of the verifiability approach. *American Law and Economics Review*, 24(2), 659–705.

Ioannidis, K., Offerman, T., & Sloof, R. (2020). On the effect of anchoring on valuations when the anchor is transparently uninformative. *Journal of the Economic Science Association*, 6(1), 77–94.

Conference proceedings

Marjanov, T., Ioannidis, K., Hyndman, T., Seyedzadeh, N., & Hutchings,

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🌐 <https://konstantinosioannidis.github.io/>

A. (2024). Breaking the ice: Using transparency to overcome the cold start problem in an underground market. *Workshop on the Economics of Information Security*, 1–12.

Working papers

Ioannidis, K. (2024a). *Habitual communication* (Discussion paper No. 2022-016/I) (Revision submitted in *Experimental Economics*). Tinbergen Institute.

Ioannidis, K. (2024b). *Whistleblowing and competition* [Draft available upon request].

Work in progress

Amano-Patiño, N., Ioannidis, K., & Morris, J. (2024). *Qualitative information and statistical discrimination in the sharing economy* [Experimental design phase].

Andrabi, H., Bossaerts, P., Ioannidis, K., Woods, R., & Yadav, N. (2024). *Markets spread knowledge to overcome computational complexity* [Data collection phase].

Borzadaran Mohtashami, H., Ioannidis, K., & Lohse, J. (2024). *Disentangling prosociality from virtue signalling* [Grant proposal submitted].

Bossaerts, P., Ioannidis, K., Woods, R., & Yadav, N. (2024). *Heterogeneous cognitive effort restores general equilibrium when goods are indivisible: Theory and experimental test* [Data collection phase].

Memberships

Economic Science Association (2019–), European Economic Association (2021–), Royal Economic Society (2023–), International Association for Research in Economic Psychology (2024–), Society for Advancement of Behavioral Economics (2024–)

Reviewing experience

European Economic Review (1), Journal of Economic Behavior and Organization (2), Theory and Decision (5), Journal of Cybersecurity (2), Meta-Psychology (1)

Teaching

Teaching fields

Microeconomics, Game Theory, Statistics, Econometrics

Graduate courses

2022 **Microeconomics**, University of Birmingham
Evaluation: 5.00/5.00

2020 **Game Theory**, University of the Aegean

2016 **Statistics**, Tinbergen Institute
Evaluation: 4.94/5.00

Undergraduate courses

2024 **General Equilibrium Theory**, University of Cambridge

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- 2024 **Economics, Law and Ethics**, *University of Cambridge*
- 2024 **Probability and Statistics**, *University of Cambridge*
- 2017-2021 **Economics of Markets and Organizations**, *University of Amsterdam*
Evaluation (aggregate): 8.08/10.00
- 2021 **Organizational Economics**, *University of Amsterdam*
Evaluation (aggregate): 7.70/10.00
- 2015 **Statistical Software and Data Analysis**, *University of the Aegean*
- 2014 **Categorical Data Analysis**, *B.Sc.*, *University of the Aegean*
- 2014 **Statistics I - Estimation Methods**, *University of the Aegean*
- 2014 **Econometrics**, *University of the Aegean*

Grants, awards & scholarships

- 2015-2016 **Tinbergen Institute**, 1st and 2nd year full scholarship, €25,000
- 2015 **University of the Aegean**, Highest M.Sc. Performance Award, €1,500
- 2015 **University of the Aegean**, Tuition fee waiver for Best applicant, €1,500

Conferences & Talks

Invited talks

- 2024 University of Exeter BEAT Seminar, University of Vienna Behavioral Experimental Seminar
- 2020 Statistics and Actuarial-Financial Mathematics Seminar
- 2018 Statistics and Actuarial-Financial Mathematics Seminar

Conference presentations

- 2024 38th meeting of the European Economic Association, 48th International Association for Research in Economic Psychology Joint meeting Society for the Advancement of Behavioral Economics, 1st annual conference of UK-based Behavioural and Experimental Economists, 10th annual conference on “Contests: Theory and Evidence”, 14th Conference for the Society of Experimental Finance, 23rd Workshop on the Economics of Information Security, 13th Southern Europe Experimental Team’s Meeting
- 2023 Economic Science Association European Meeting, Economic Science Association World Meeting, BUE-EBEL 3rd International Conference in Behavioural and Experimental Economics
- 2022 Economic Science Association European Meeting, Birmingham Behavioural Economics Workshop
- 2021 Economic Science Association World Meeting, CBESS-CeDEx-CREED Meeting,
- 2020 CBESS-CeDEx-CREED Meeting,

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- 2019 36th Annual Conference of the European Association of Law and Economics,
Economic Science Association European Meeting, 12th Annual Conference
of the European Association of Psychology and Law, CBESS-CeDEx-CREED
Meeting
- 2018 CBESS-CeDEx-CREED Meeting

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