

# Konstantinos Ioannidis

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*Postdoctoral Researcher - University of Cambridge*

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## Education

- 2024 **PhD in Economics**, *University of Amsterdam*, Netherlands
- 2017 **MPhil in Economics**, *Tinbergen Institute*, Netherlands  
Behavioural and Experimental Economics
- 2015 **MSc in Statistics**, *University of the Aegean*, Greece  
Statistics and Data Analysis
- 2013 **BSc in Statistics**, *University of the Aegean*, Greece  
Statistics and Actuarial–Financial Mathematics
- 2013 **MSc in Mathematics**, *University of the Aegean*, Greece  
Mathematical Modelling in Physical Sciences and New Technologies
- 2010 **BSc in Mathematics**, *Aristotle University of Thessaloniki*, Greece  
Statistics and Operational Research

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## Employment

- 6/2023– **Postdoctoral researcher**, *Faculty of Economics, University of Cambridge*
- 9/2023– **Visiting researcher**, *Cambridge Cybercrime Centre, University of Cambridge*
- 4/2022–5/2023 **Lab manager**, *Department of Economics, University of Birmingham*

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## Research

### Research fields

**Behavioural & Experimental Economics, Microeconomics, Game Theory**

### Journal articles

Ioannidis, K. (2023). Anchoring on valuations and perceived informativeness. *Journal of Behavioral and Experimental Economics*, 106.

Ioannidis, K., Offerman, T., & Sloof, R. (2022). Lie detection: A strategic analysis of the verifiability approach. *American Law and Economics Review*, 24(2), 659–705.

Ioannidis, K., Offerman, T., & Sloof, R. (2020). On the effect of anchoring on valuations when the anchor is transparently uninformative. *Journal of the Economic Science Association*, 6(1), 77–94.

### Conference proceedings

Marjanov, T., Ioannidis, K., Hyndman, T., Seyedzadeh, N., & Hutchings,

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A. (2024). Breaking the ice: Using transparency to overcome the cold start problem in an underground market. *Workshop on the Economics of Information Security*, 1–12.

### Working papers

Ioannidis, K. (2024a). *Habitual communication* (Discussion paper No. 2022-016/I) (Revision submitted in *Experimental Economics*). Tinbergen Institute.

Ioannidis, K. (2024b). *Whistleblowing and competition* [Draft available upon request].

### Work in progress

Amano-Patiño, N., Ioannidis, K., & Morris, J. (2024). *Qualitative information and statistical discrimination in the sharing economy* [Experimental design phase].

Andrabi, H., Bossaerts, P., Ioannidis, K., Woods, R., & Yadav, N. (2024). *Markets spread knowledge to overcome computational complexity* [Data collection phase].

Borzadaran Mohtashami, H., Ioannidis, K., & Lohse, J. (2024). *Disentangling prosociality from virtue signalling* [Grant proposal submitted].

Bossaerts, P., Ioannidis, K., Woods, R., & Yadav, N. (2024). *Heterogeneous cognitive effort restores general equilibrium when goods are indivisible: Theory and experimental test* [Data collection phase].

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## Professional engagement

### Memberships

Economic Science Association (2019–), European Economic Association (2021–), Royal Economic Society (2023–), Behavioural and Experimental Economists in UK (2024–), International Association for Research in Economic Psychology (2024–), Society for Advancement of Behavioral Economics (2024–)

### Reviewer

European Economic Review (1), Journal of Economic Behavior and Organization (2), Theory and Decision (5), Journal of Cybersecurity (2), Meta-Psychology (1)

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## Teaching

### Teaching fields

**Microeconomics, Game Theory, Statistics, Econometrics**

### Graduate courses

2022 **Microeconomics**, University of Birmingham  
Evaluation: 5.00/5.00

2020 **Game Theory**, University of the Aegean

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2016 **Statistics**, *Tinbergen Institute*  
*Evaluation: 4.94/5.00*

#### Undergraduate courses

2024 **General Equilibrium Theory**, *University of Cambridge*

2024 **Economics, Law and Ethics**, *University of Cambridge*

2024 **Probability and Statistics**, *University of Cambridge*

2017-2021 **Economics of Markets and Organizations**, *University of Amsterdam*  
*Evaluation (aggregate): 8.08/10.00*

2021 **Organizational Economics**, *University of Amsterdam*  
*Evaluation (aggregate): 7.70/10.00*

2015 **Statistical Software and Data Analysis**, *University of the Aegean*

2014 **Categorical Data Analysis**, *B.Sc., University of the Aegean*

2014 **Statistics I - Estimation Methods**, *University of the Aegean*

2014 **Econometrics**, *University of the Aegean*

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#### Grants, awards & scholarships

2024 **Society for Experimental Finance**, Vernon Smith Young Talent, \$4,000

2015-2016 **Tinbergen Institute**, 1<sup>st</sup> and 2<sup>nd</sup> year full scholarship, €25,000

2015 **University of the Aegean**, Highest M.Sc. Performance Award, €1,500

2015 **University of the Aegean**, Tuition fee waiver for Best applicant, €1,500

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#### Conferences & Talks

##### Invited talks

2024 University of Exeter BEAT Seminar, University of Vienna Behavioral Experimental Seminar

2020 Statistics and Actuarial-Financial Mathematics Seminar

2018 Statistics and Actuarial-Financial Mathematics Seminar

##### Conference presentations

2024 38<sup>th</sup> meeting of the European Economic Association, 48<sup>th</sup> International Association for Research in Economic Psychology Joint meeting Society for the Advancement of Behavioral Economics, 1<sup>st</sup> annual conference of UK-based Behavioural and Experimental Economists, 10<sup>th</sup> annual conference on "Contexts: Theory and Evidence", 14<sup>th</sup> Conference for the Society of Experimental Finance, 23<sup>rd</sup> Workshop on the Economics of Information Security, 13<sup>th</sup> Southern Europe Experimental Team's Meeting

2023 Economic Science Association European Meeting, Economic Science Association World Meeting, BUE-EBEL 3<sup>rd</sup> International Conference in Behavioural and Experimental Economics

2022 Economic Science Association European Meeting, Birmingham Behavioural Economics Workshop

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- 2021 Economic Science Association World Meeting, CBESS-CeDEx-CREED Meeting,
- 2020 CBESS-CeDEx-CREED Meeting,
- 2019 36<sup>th</sup> Annual Conference of the European Association of Law and Economics, Economic Science Association European Meeting, 12<sup>th</sup> Annual Conference of the European Association of Psychology and Law, CBESS-CeDEx-CREED Meeting
- 2018 CBESS-CeDEx-CREED Meeting

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