

# Konstantinos Ioannidis

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*Postdoctoral Researcher - University of Cambridge*

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## Education

- 2024 **PhD in Economics**, *University of Amsterdam*, Netherlands
- 2017 **MPhil in Economics**, *Tinbergen Institute*, Netherlands  
Behavioural and Experimental Economics
- 2015 **MSc in Statistics**, *University of the Aegean*, Greece  
Statistics and Data Analysis
- 2013 **BSc in Statistics**, *University of the Aegean*, Greece  
Statistics and Actuarial–Financial Mathematics
- 2013 **MSc in Mathematics**, *University of the Aegean*, Greece  
Mathematical Modelling in Physical Sciences and New Technologies
- 2010 **BSc in Mathematics**, *Aristotle University of Thessaloniki*, Greece  
Statistics and Operational Research

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## Employment

- 6/2023– **Postdoctoral researcher**, *Faculty of Economics, University of Cambridge*
- 9/2023– **Visiting researcher**, *Cambridge Cybercrime Centre, University of Cambridge*
- 4/2022–5/2023 **Lab manager**, *Department of Economics, University of Birmingham*
- 11/2021–4/2022 **PhD researcher**, *School of Economics, University of Amsterdam*
- 6/2021–12/2021 **Lab assistant**, *School of Economics, University of Amsterdam*

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## Research

### Research fields

**Behavioural & Experimental Economics, Microeconomics, Game Theory**

### Memberships

- 2024– **Society for Advancement of Behavioral Economics**
- 2024– **International Association for Research in Economic Psychology**
- 2023– **Royal Economic Society**
- 2021– **European Economic Association**
- 2019– **Economic Science Association**

### Reviewing experience

*Austin Robinson Building, Sidgwick Avenue – CB3 9DD, Cambridge  
United Kingdom*

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European Economic Review (1), Journal of Economic Behavior and Organization (2), Theory and Decision (5), Journal of Cybersecurity (2), Meta-Psychology (1)

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## Teaching

### Teaching fields

Microeconomics, Game Theory, Statistics, Econometrics

### Graduate courses

2022 **Microeconomics**, University of Birmingham

*Evaluation: 5.00/5.00*

2020 **Game Theory**, University of the Aegean

2016 **Statistics**, Tinbergen Institute

*Evaluation: 4.94/5.00*

### Undergraduate courses

2024 **General Equilibrium Theory**, University of Cambridge

2024 **Economics, Law and Ethics**, University of Cambridge

2024 **Probability and Statistics**, University of Cambridge

2017-2021 **Economics of Markets and Organizations**, University of Amsterdam

*Evaluation (aggregate): 8.08/10.00*

2021 **Organizational Economics**, University of Amsterdam

*Evaluation (aggregate): 7.70/10.00*

2015 **Statistical Software and Data Analysis**, University of the Aegean

2014 **Categorical Data Analysis**, B.Sc., University of the Aegean

2014 **Statistics I - Estimation Methods**, University of the Aegean

2014 **Econometrics**, University of the Aegean

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## Awards & Scholarships

2016 Tinbergen Institute Full Scholarship, 2<sup>nd</sup> year

2015 Tinbergen Institute Full Scholarship, 1<sup>st</sup> year

2015 Highest Student Performance Award – M.Sc. in Statistics, University of the Aegean

2013 Best Applicant Award – M.Sc. in Statistics, University of the Aegean

2005 Pan-Hellenic Competition of Greek Mathematical Society, Round 1 “Thales”

2004 Pan-Hellenic Competition of Greek Mathematical Society, Round 1 “Thales”

2003 Pan-Hellenic Competition of Greek Mathematical Society, Round 2 “Euclid”

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## Conferences & Talks

### Invited talks

2024 University of Exeter BEAT Seminar, University of Vienna Behavioral Experimental Seminar

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- 2020 Statistics and Actuarial-Financial Mathematics Seminar
- 2018 Statistics and Actuarial-Financial Mathematics Seminar

#### Conference presentations

- 2024 38<sup>th</sup> meeting of the European Economic Association, 48<sup>th</sup> International Association for Research in Economic Psychology Joint meeting Society for the Advancement of Behavioral Economics, 1<sup>st</sup> annual conference of UK-based Behavioural and Experimental Economists, 10<sup>th</sup> annual conference on “Contests: Theory and Evidence”, 14<sup>th</sup> Conference for the Society of Experimental Finance, 23<sup>rd</sup> Workshop on the Economics of Information Security, 13<sup>th</sup> Southern Europe Experimental Team’s Meeting
- 2023 Economic Science Association European Meeting, Economic Science Association World Meeting, BUE-EBEL 3<sup>rd</sup> International Conference in Behavioural and Experimental Economics
- 2022 Economic Science Association European Meeting, Birmingham Behavioural Economics Workshop
- 2021 Economic Science Association World Meeting, CBESS-CeDEx-CREED Meeting,
- 2020 CBESS-CeDEx-CREED Meeting,
- 2019 36<sup>th</sup> Annual Conference of the European Association of Law and Economics, Economic Science Association European Meeting, 12<sup>th</sup> Annual Conference of the European Association of Psychology and Law, CBESS-CeDEx-CREED Meeting
- 2018 CBESS-CeDEx-CREED Meeting

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## Publications and work in progress

### Journal articles

Ioannidis, K. (2023). Anchoring on valuations and perceived informativeness. *Journal of Behavioral and Experimental Economics*, 106.

Ioannidis, K., Offerman, T., & Sloof, R. (2022). Lie detection: A strategic analysis of the verifiability approach. *American Law and Economics Review*, 24(2), 659–705.

Ioannidis, K., Offerman, T., & Sloof, R. (2020). On the effect of anchoring on valuations when the anchor is transparently uninformative. *Journal of the Economic Science Association*, 6(1), 77–94.

### Conference proceedings

Marjanov, T., Ioannidis, K., Hyndman, T., Seyedzadeh, N., & Hutchings, A. (2024). Breaking the ice: Using transparency to overcome the cold start problem in an underground market. *Workshop on the Economics of Information Security*, 1–12.

### Consortium publications

Huber, C., Dreber, A., et al. (2023). Competition and moral behavior: A meta-analysis of forty-five crowd-sourced experimental designs. *Proceedings of the National Academy of Sciences*, 120(23), 1–10.

Schaerer, M., Du Plessis, C., et al. (2023). On the trajectory of discrimination: A meta-analysis and forecasting survey capturing 44 years of field experiments on gender and hiring decisions. *Organizational Behavior and Human Decision Processes*, 179, 104280.

Röseler, L., Weber, L., et al. (2022). The open anchoring quest dataset: Anchored estimates from 96 studies on anchoring effects. *Journal of Open Psychology Data*, 10(1).

### Working papers

Ioannidis, K. (2024a). *Habitual communication* (Discussion paper No. 2022-016/I) (Revision submitted in *Experimental Economics*). Tinbergen Institute.

Ioannidis, K. (2024b). *Whistleblowing and competition* [Draft available upon request].

### Work in progress

Amano-Patiño, N., Ioannidis, K., & Morris, J. (2024). *Qualitative information and statistical discrimination in the sharing economy* [Experimental design phase].

Andrabi, H., Bossaerts, P., Ioannidis, K., Woods, R., & Yadav, N. (2024). *Markets spread knowledge to overcome computational complexity* [Data collection phase].

Borzadaran Mohtashami, H., Ioannidis, K., & Lohse, J. (2024). *Disentangling prosociality from virtue signalling* [Grant proposal submitted].

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Bossaerts, P., Ioannidis, K., Woods, R., & Yadav, N. (2024). *Heterogeneous cognitive effort restores general equilibrium when goods are indivisible: Theory and experimental test* [Data collection phase].

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