

Konstantinos Ioannidis

Academic appointments

Primary

- 6/2023– **Postdoctoral researcher**, *Faculty of Economics, University of Cambridge*
4/2022–5/2023 **Lab manager**, *Department of Economics, University of Birmingham*

Secondary

- 3/2025–5/2025 **Visiting researcher**, *Department of Economics, University of Pittsburgh*,
Host: Alistair Wilson
3/2025–5/2025 **Visiting researcher**, *Tepper School of Business, Carnegie Mellon University*,
Host: Stephen Spear
10/2024– **Rokos Postdoctoral Research Associate**, *Queens' College, Cambridge*
9/2023– **Visiting researcher**, *Cambridge Cybercrime Centre, University of Cambridge*, Host: Alice Hutchings

Education

- 2024 **PhD in Economics**, *University of Amsterdam, Netherlands*
2017 **MPhil in Economics**, *Tinbergen Institute, Netherlands*
2015 **MSc in Statistics**, *University of the Aegean, Greece*
2013 **MSc in Mathematics**, *University of the Aegean, Greece*
2013 **BSc in Statistics**, *University of the Aegean, Greece*
2010 **BSc in Mathematics**, *Aristotle University of Thessaloniki, Greece*

Research

Research fields

Experimental Economics, Behavioural Economics, Computational Complexity, Game Theory

Journal articles

Ioannidis, K. (2023). Anchoring on valuations and perceived informativeness. *Journal of Behavioral and Experimental Economics*, 106.

Ioannidis, K., Offerman, T., & Sloof, R. (2022). Lie detection: A strategic analysis of the verifiability approach. *American Law and Economics Review*, 24(2), 659–705.

Ioannidis, K., Offerman, T., & Sloof, R. (2020). On the effect of anchoring on valuations when the anchor is transparently uninformative. *Journal of the Economic Science Association*, 6(1), 77–94.

Conference proceedings

Austin Robinson Building, Sidgwick Avenue – CB3 9DD, Cambridge – UK

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🌐 <https://konstantinosioannidis.github.io/>

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Marjanov, T., Ioannidis, K., Hyndman, T., Seyedzadeh, N., & Hutchings, A. (2024). Breaking the ice: Using transparency to overcome the cold start problem in an underground market. *Workshop on the Economics of Information Security*, 1–12.

Working papers

Ioannidis, K. (2025a). *Habitual communication* [R&R Round 2, *Experimental Economics*], Tinbergen Institute Discussion Paper.

Ioannidis, K. (2025b). *Whistleblowing and competition* [Under review, *European Economic Review*].

Work in progress

Amano-Patiño, N., Ioannidis, K., & Morris, J. (2025). *The impact of qualitative reviews in online markets: An experiment on racial statistical discrimination* [Data collection stage, CHRG award].

Andrabi, H., Bossaerts, P., Ioannidis, K., Woods, R., & Yadav, N. (2025). *Markets or patents: A comparative study on incentivising collective innovation* [Data collection phase, Vernon Smith Young Talent Award 2024].

Borzadaran Mohtashami, H., Ioannidis, K., & Lohse, J. (2025). *Disentangling prosociality from virtue signalling* [Keynes Fund award].

Bossaerts, P., Ioannidis, K., Woods, R., & Yadav, N. (2025). *Heterogeneous cognitive effort restores general equilibrium when goods are indivisible: Theory and experimental test* [Draft in preparation].

Grants, awards & scholarships

- 2025 **Cambridge Humanities Research Grants**, £19,800
- 2025 **Keynes Fund for Applied Economics**, £26,300
- 2024 **Society for Experimental Finance**, Vernon Smith Young Talent, \$4,000
- 2015-2016 **Tinbergen Institute**, Full scholarship, €28,000
- 2015 **University of the Aegean**, Highest M.Sc. performance award, €1,500
- 2015 **University of the Aegean**, Tuition fee waiver for best applicant, €1,500

Teaching

Teaching fields

Microeconomics, Game Theory, Statistics, Econometrics

Graduate courses

- 2022-2023 **University of Birmingham**, *Microeconomics*
- 2019-2020 **University of the Aegean**, *Game Theory*
- 2016-2017 **Tinbergen Institute**, *Statistics*

Undergraduate courses

- 2023-2025 **University of Cambridge**, *General Equilibrium Theory, Economics Law and Ethics, Mathematics and Statistics for Economists*

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- 2017-2021 **University of Amsterdam**, *Economics of Markets and Organizations, Organizational Economics*
- 2013-2015 **University of the Aegean**, *Statistical Software and Data Analysis, Categorical Data Analysis, Statistics I: Estimation Methods, Econometrics*

Conferences, talks & schools

Invited talks

- 2025 University of Pittsburgh, Carnegie Mellon University, University of San Francisco, Loyola Andalusia University
- 2024 University of Exeter, Vienna University of Economics and Business

Schools

- 2025 2nd summer school in Cognitive Foundations of Decision Making

Conference presentations

- 2025 Economic Science Association European Meeting, 2nd annual conference of UK-based Behavioural and Experimental Economists, 15th Conference for the Society of Experimental Finance, 13th Oligo Workshop
- 2024 38th meeting of the European Economic Association, 48th conference International Association for Research in Economic Psychology, 1st annual conference of UK-based Behavioural and Experimental Economists, 10th annual conference on "Contests: Theory and Evidence", 14th Conference for the Society of Experimental Finance, 23rd Workshop on the Economics of Information Security, 13th Southern Europe Experimental Team's Meeting
- 2023 Economic Science Association European Meeting, Economic Science Association World Meeting, BUE-EBEL 3rd International Conference in Behavioural and Experimental Economics
- 2022 Economic Science Association European Meeting, Birmingham Behavioural Economics Workshop
- 2021 Economic Science Association World Meeting
- 2019 36th Annual Conference of the European Association of Law and Economics, Economic Science Association European Meeting, 12th Annual Conference of the European Association of Psychology and Law

Professional engagement

Memberships

Economic Science Association (2019–), European Economic Association (2021–), Royal Economic Society (2023–), UK Behavioural and Experimental Economists (2024–),

Reviewer

Experimental Economics (1), European Economic Review (1), Journal of Economic Behavior and Organization (5), Theory and Decision (6), Journal of Cybersecurity (2), Meta-Psychology (1)

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