



# Okech K & Co Advocates

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Excellence. Strategy. Integrity.

## 1. EXECUTIVE SUMMARY

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### Who We Are

Okech K & Co Advocates is a progressive, full-service law firm based in Nairobi, Kenya, established to provide specialized legal advisory and representation to a diverse portfolio of clients.

In a legal landscape often characterized by opacity and delay, our firm distinguishes itself through a commitment to speed, discretion, and value-addition. We do not merely offer legal opinions; we provide strategic business solutions that mitigate risk and facilitate growth.

Founded by Okech Kennedy, a seasoned litigator and corporate strategist, and supported by a team of astute legal practitioners, the firm brings together over half a decade of cumulative experience. We are fully regulated by the Law Society of Kenya (LSK) and adhere strictly to the highest codes of professional ethics.

## Our Approach to Service

We understand that modern clients demand more than just technical legal knowledge. Our practice is built on three critical service standards:

- **Responsive Communication:** We recognize that legal issues often bring anxiety and uncertainty. We maintain a “fast approach” communication policy, ensuring clients receive real-time updates on their matters. We remain accessible and responsive, eliminating the bureaucratic barriers often associated with traditional law firms.
- **Absolute Confidentiality:** We treat every brief with the highest level of discretion. In an era of data vulnerability, we employ strict information security protocols to safeguard our clients’ sensitive commercial and personal data.
- **Knowledge Partnership:** We believe in empowering our clients. Beyond representation, we offer bespoke legal training and workshops to our corporate clients. We educate your internal teams on emerging jurisprudence, regulatory changes, and compliance, ensuring your business stays ahead of the legal curve.

## Our Vision

To be the premier legal partner in East Africa, renowned for our ability to simplify complex legal challenges and deliver tangible commercial results.

## Our Mission

To bridge the gap between rigid legal theory and dynamic business needs by providing accessible, high-quality, and strategic legal representation.

## 2. OUR CORE VALUES & ETHOS

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At Okech K & Co Advocates, our reputation is built on four non-negotiable standards that define every client interaction.

1. **Technical Precision:** We believe that the law is an exact science. We do not rely on guesswork. Our team is committed to rigorous research and a deep understanding of jurisprudential trends, ensuring that every opinion and contract is legally sound and commercially viable.
2. **Preventive Strategy:** We are proactive, not reactive. While we are tenacious litigators, our primary goal is to identify and neutralize risks before they escalate. We audit your contracts and structures today to prevent expensive disputes tomorrow.
3. **Commercial Agility:** Business moves fast, and legal counsel must keep up. We reject bureaucratic delays. By leveraging modern legal technology and efficient case management, we reduce turnaround times without compromising on quality.
4. **Absolute Integrity:** Trust is the currency of the legal profession. We operate with total transparency regarding fees, timelines, and case prospects. We adhere strictly to the highest ethical codes, ensuring your interests are protected with discretion and honesty.

### 3. MESSAGE FROM THE FOUNDING PARTNER

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#### “Redefining Legal Partnership in a Complex World”

Welcome to Okech K & Co Advocates.

When we established this firm, our vision was clear: to build a legal practice that bridges the gap between rigid legal theory and the dynamic needs of modern business. In a world where regulatory frameworks are constantly shifting and commercial risks are evolving, clients need more than just a lawyer who can quote the statutes—they need a partner who can navigate the storm.

Our firm is built on a foundation of **Technical Excellence**. We understand that in high-stakes transactions and litigation, details matter. This is why my partner, Julius M. Kimulu, and I have cultivated a culture of rigorous analysis and precision. We do not just handle files; we engineer solutions.

Our strength lies in our **Client-Centric Strategy**. We recognize that behind every corporate merger, every real estate development, and every court case, there are

people and ambitions. We take the time to understand your vision, allowing us to offer counsel that is not only legally accurate but commercially strategic.

We are also deeply committed to **Integrity**. In an industry where trust is paramount, we pledge total transparency. We believe that an informed client is an empowered client. Whether we are advising a startup on intellectual property or defending a multinational corporation in court, our advice is always honest, direct, and geared towards your long-term success.

At Okech K & Co Advocates, we are agile, we are innovative, and above all, we are dedicated to your protection and growth.

We invite you to experience a new standard of legal representation.

Sincerely,

**Okech Kennedy**

*Founding Partner*

## 4. THE PARTNERSHIP

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The firm is led by a partnership defined by academic rigor and practical courtroom grit.

### **OKECH KENNEDY | Founding Partner**

*LL.M (University of Nairobi), LL.B (University of Nairobi), Dip. Law (KSL), Advocate of the High Court of Kenya.*

**Profile:** Okech Kennedy is the driving force behind the firm's strategic vision. With over five years of active practice, he has carved a niche as a formidable litigator and a sharp corporate advisor. His expertise bridges the gap between complex legal theory and practical application.

Kennedy holds a Master of Laws (LL.M) from the University of Nairobi, positioning him as a subject matter expert in advanced legal frameworks. He has successfully represented clients in high-stakes commercial litigation, public interest cases, and complex conveyancing transactions.

## **Core Competencies:**

- Strategic Dispute Resolution & Appellate Practice.
- Corporate Governance & Board Advisory.
- Complex Real Estate Structuring.

## **5. AREAS OF PRACTICE**

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Our expertise is organized into four specialized departments to ensure depth of service.

### **DEPARTMENT A: CORPORATE, COMMERCIAL & TAX**

We act as the external legal counsel for SMEs and established corporations, providing the legal infrastructure necessary for sustainable growth.

#### **1. Corporate Structuring & Governance**

- Incorporation of Private Limited Companies, Public Limited Companies (PLCs), and Limited Liability Partnerships (LLPs) under the Companies Act, 2015.
- Registration of Foreign Branches and subsidiaries for multinational entities.
- Company Secretarial Services: Filing Annual Returns, Board Resolutions, and maintaining statutory registers.
- Advisory on Directors' duties and liabilities.

#### **2. Commercial Contracts & Joint Ventures**

- Drafting and negotiation of complex commercial agreements including Shareholder Agreements, Franchise Agreements, and Distribution Agreements.
- Structuring Joint Ventures (JVs) for real estate and infrastructure projects.
- Due diligence on mergers and acquisitions (M&A).

#### **3. Tax Advisory & Compliance**

- Guidance on tax obligations under the Income Tax Act, VAT Act, and Tax Procedures Act.

- Representation before the Tax Appeals Tribunal (TAT).
- Structuring transactions to ensure tax efficiency and compliance with KRA requirements.

#### **4. Technology & Intellectual Property (IP)**

- Protection of intangible assets through Trademarks, Patents, and Copyrights registration at KIPI and KECOBO.
- Drafting Software as a Service (SaaS) agreements and Technology Transfer contracts.
- Data Protection Impact Assessments (DPIA) and compliance with the Data Protection Act, 2019.

## **DEPARTMENT B: REAL ESTATE, BANKING & FINANCE**

We provide end-to-end support in property and financial transactions, ensuring security of tenure and enforceability of collateral.

### **1. Conveyancing & Real Estate Development**

- Transactions: Handling Sale Agreements, Transfers, and Long-term Leases for residential and commercial properties.
- Development Advisory: Guiding developers through Change of User, Amalgamation, Subdivision, and obtaining approvals from County Governments and the National Construction Authority (NCA).
- Due Diligence: Conducting historical searches at the Land Registry and survey verifications to detect fraud or encumbrances.

### **2. Banking & Securities Perfection**

- Acting for Banks, Saccos, and Microfinance Institutions in the preparation and registration of securities including Charges, Mortgages, Corporate Debentures, and Chattels Mortgages.
- Advisory on the Moveable Property Security Rights Act, 2017.
- Debt restructuring and loan syndication agreements.

## **DEPARTMENT C: DISPUTE RESOLUTION (LITIGATION & ADR)**

When conflicts arise, we are prepared to advocate fearlessly for our clients' rights across the Kenyan judicial hierarchy.

### **1. Civil & Commercial Litigation**

- Representation in the Magistrates Courts, High Court, Court of Appeal, and Supreme Court.
- Handling complex commercial disputes, breach of contract suits, and insurance claims.
- Constitutional Petitions and Judicial Review applications.

### **2. Employment & Labour Relations**

- Representation in the Employment and Labour Relations Court (ELRC).
- Defense against Unfair Termination and Wrongful Dismissal claims.
- Advisory on Redundancy procedures, restructuring, and Collective Bargaining Agreements (CBAs) with Unions.

### **3. Environment & Land Court (ELC) Litigation**

- Resolving boundary disputes, trespass claims, and adverse possession suits.
- Litigation regarding Compulsory Acquisition and compensation by the State.

### **4. Alternative Dispute Resolution (ADR)**

- Representation in Arbitration proceedings.
- Court-Annexed Mediation and private negotiation settlements to preserve business relationships.

## **DEPARTMENT D: PRIVATE CLIENT & SPECIALIZED SERVICES**

We handle personal legal matters with the utmost discretion, empathy, and professionalism.

### **1. Family Law, Succession & Trusts**

- Estate Planning: Drafting of Wills, Codicils, and the creation of private Family Trusts to protect inter-generational wealth.
- Probate: Petitioning for Grants of Letters of Administration (Intestate) and Grants of Probate (Testate).
- Family Litigation: Divorce proceedings, Division of Matrimonial Property, and Child Custody/Maintenance disputes.

## **2. Immigration & Global Mobility**

- Processing of Class D (Employment) and Class G (Investor) Work Permits.
- Applications for Permanent Residence and Kenya Citizenship.
- Appeals to the Kenya Citizenship and Immigration Services (KCIS) regarding rejected permits.

## **3. Environmental Compliance**

- Advisory on compliance with NEMA regulations and the Environmental Management and Co-ordination Act (EMCA).
- Defense in environmental prosecution and Tribunal matters.

## **4. Criminal Defense**

- Representation in white-collar crime investigations (Anti-Corruption, Fraud).
- Bail and Bond applications and criminal trial defense.

# **6. SECTOR EXPERTISE**

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Our firm does not operate in a vacuum. We align our legal services with the specific commercial realities of key economic sectors. By understanding the distinct risks and opportunities in your industry, we provide counsel that is proactive rather than reactive.

| Sector | Services -| | Real Estate, Construction & Infrastructure | Project Structuring, Construction Law, Regulatory Approvals, Off-Plan Sales -| | Banking, Fintech & Financial Services | Lending Documentation, Fintech Regulation, Recoveries & Insolvency, Regulatory Audits -| | Technology, Media & Telecommunications (TMT) | Startup Fundraising, IP Commercialization, Data Governance, E-Commerce -| | Transport, Logistics & Supply Chain | Cargo Claims, Regulatory Compliance, Warehousing & Leases, Insurance -| | Manufacturing, Industrial & FMCG | Supply Chain Contracts, EPZ Advisory, Product Liability, Occupational Health & Safety -| | Non-Governmental Organizations (NGOs) & Civil Society | Registration & Governance, Tax Exemptions, Compliance, Grant Agreements -| | Hospitality, Tourism & Conservation | Licensing & Permitting, Management Agreements, Employment & Labor, Dispute Resolution -|



*This is a summary of our key sector expertise. For a more detailed discussion on how we can assist your business, please contact us directly.*