# **Konstantinos Boutis**

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Website: https://kostas9093.github.io/Kostas-Boutis-Portfolio/

Website: <a href="https://github.com/Kostas9093">https://github.com/Kostas9093</a>Home: NW10 London (United Kingdom)

#### **ABOUT MYSELF**

Junior Software Developer with a solid foundation in full-stack web development, proficient in front-end technologies like **HTML**, **CSS**, **Jav aScript**, and **React**, as well as back-end tools such as **Python**, **C#**, **C++**, **Node.js**, **.NET**, and **MySQL**. Experienced in building responsive applications that enhance user experience and operational efficiency. Adept at collaborating in Agile teams to deliver high-quality, scalable solutions

#### **WORK EXPERIENCE**

### Freelance Junior Software Developer

**Self-employed** [ 01/2024 – Current ]

Country: United Kingdom

- **Builds and maintains a portfolio** showcasing web and desktop applications, including **browser-based games** like **Snake** (HTML, CSS, JavaScript) and **Hangman** (Python with Tkinter).
- Designs and develops interactive games focusing on game mechanics, user experience, and cross-platform functionality.
- Creates full-stack web applications, such as a React-based Fitness Progress Tracker with MySQL integration, improving dat a management and user interfaces.
- Works with front-end technologies like HTML, CSS, JavaScript, React, and back-end tools including Python, C#, C++, Node.js, .NET, and MySQL.
- Utilizes Git, GitHub, and VS Code for version control and project collaboration, operating efficiently in Linux development environments.

## **Digital Operations Manager**

**Decathlon (High Street Kensington)** [ 02/2022 - 01/2024 ]

City: London | Country: United Kingdom

- Managed the development of internal tools, streamlining workflow processes and improving system uptime by 15%, boosting operational efficiency.
- Led cross-functional teams to enhance in-store applications, delivering high performance and an improved user experience through custom digital solutions.
- Drove digital transformation initiatives by deploying tailored software, enhancing data accuracy and automazing manual processes by 20%.
- Increased overall sales by 20% through operational efficiency improvements and customer engagement strategies, strengthening the company's market presence.
- Enhanced customer satisfaction, raising Google review ratings from 2.5 to 4 stars and fostering positive customer feedback across major review platforms.
- Optimized store operations, achieving a 30% improvement in cost efficiency through streamlined inventory management and enhanced spending controls.

## **Department Manager**

**Decathlon (High Street Kensington)** [ 11/2020 - 02/2022 ]

City: London | Country: United Kingdom

- Led and developed a high-performing sales team by recruiting, training, mentoring, and conducting performance evaluations to drive business success.
- Set and achieves sales targets through customer-focused strategies, ensuring exceptional customer service and product knowledge.
- Overseen merchandising and inventory management, ensuring well-organized displays, accurate stock levels, and efficient restocking processes.
- Collaborated with the commercial team to develop business strategies, optimize product offerings, and implement promotional campaigns.

- Ensured operational efficiency by managing store operations, enforcing company policies, and maintaining compliance with safety regulations.
- Drove process improvement initiatives by developing Python scripts to automate routine tasks, saving the team several hours weekly, while collaborating with IT and development teams to troubleshoot and resolve software issues affecting sto re operations.

### **Sales Assistant**

**Decathlon (High Street Kensington)** [ 09/2020 - 11/2020 ]

City: London | Country: United Kingdom

- Provided expert customer service by sharing sports knowledge and offering personalized product recommendations, ensuring a seamless shopping experience both in-store and online.
- Managed merchandising tasks, including stock management, pricing adjustments, and organizing product displays, making products easily accessible for customers.
- Collaborated with team members, contributing to a supportive work environment while working independently to meet individual and team sales goals.

### **Bar Manager**

**Crowne Plaza** [ 03/2019 - 02/2020 ]

City: London | Country: United Kingdom

- Led and supervised bar staff, providing training, mentorship, and regular performance evaluations to ensure high-quality service and adherence to company standards.
- Monitored financial performance, assisting with budgeting, forecasting, and ensuring compliance with health and safety regulations, while fostering a positive team environment through strong leadership and communication.
- **Drove process improvements initiatives** by developing **custom POS solution** to enhance transaction tracking, **reducing errors** and **improving accuracy by 10%**, while coordinating with third-party developers to integrate payment systems with back-end reporting tools.
- Streamlined bar operations by optimizing inventory management, automating supply ordering, and implementing innovative drink menus based on current trends and customer preferences.

### **Head of Bartender and Barista Operations (Seasonal Fixed Term Contracts)**

Lakitira Resort & Village & Cafe Bar "Le Grand" [ 2017 – 2018 ]

Country: Greece

- Oversaw all beverage operations, managing both bar and café services to ensure exceptional quality and customer satisfaction.
- Led and trained a diverse team of bartenders and baristas, fostering a collaborative environment and maintaining high service standards.
- Developed innovative beverage menus, incorporating current trends to enhance the establishment's offerings and appeal.
- Managed inventory and supplier relationships, ensuring the availability of premium ingredients and efficient stock control.

#### **Fitness Instructor**

*Gym Factor* [ 02/2013 – 03/2017 ]

City: Patra | Country: Greece

**Designed and led personalized fitness programs** for clients, incorporating assessments of individual fitness levels to ensure safe and effective workouts.

**Conducted group fitness classes**, delivering engaging sessions that catered to various skill levels and promoted overall health and wellness.

**Maintained a safe and clean workout environment**, ensuring all equipment was properly sanitized and organized, and that safety protocols were strictly followed.

## **Computer Technician and Software Consultant (Intership)**

*Wizards Solutions* [ 01/2012 – 01/2013 ]

City: Patras | Country: Greece

- Installed, configured, and maintained computer hardware and software systems, ensuring optimal performance and minim izing downtime.
- Diagnosed and resolved technical issues for clients, providing timely and effective solutions to hardware and software problems.
- Developed and implemented customized software solutions, aligning with clients' business requirements to enhance operational efficiency.
- Collaborated with cross-functional teams to integrate new technologies, ensuring seamless system compatibility and user adoption.
- **Provided training and support to end-users**, empowering them to utilize systems effectively and **maximize productivity**.

#### **EDUCATION AND TRAINING**

## **Electronic Computing Systems, Networks and Computer Science**

**Technical High School** [ 2005 – 2008 ]

City: Messologi | Country: Greece

# **Certified in Computer Based Knowledge & Skills**

**KEY-CERT** [ 2010 ]

### **Digital Skills Bootcamp**

**Just IT Training Ltd** [ 03/2024 – 05/2024 ]

### Foundational C# with Microsoft (Course)

*Microsoft* [ 06/2024 – 08/2024 ]

## Foundations (Git version control and Linux systems Course)

**The Odin Project** [ 01/2024 - 03/2024 ]

#### **DIGITAL SKILLS**

Web Technologies Fundamentals - HTML, CSS / Programming Languages - C,C++,Java,HTML and MS SQL server / SQL (MSSQL, PL/SQL, MySQL) / TKinter (GUI) / Git / Node.Js, React.Js / GIT version control, Linux Command / Microsoft Word, Microsoft Excel, Microsoft Office, Microsoft Power point, Social Media / C, C++,C# / Programming with Python, Node.js, React

# **LANGUAGE SKILLS**

Mother tongue(s): Greek

Other language(s): English (C2 - Proficient User)

### **HACKATHON EXPERIENCE**

[08/2024]

## "Champions of the Earth" Project with INVNTZ at Google London

Collaborated with a **multidisciplinary team** to develop an **interactive website** featuring an **environmental scoring system**. This platform showcases **INVNTZ's bio-based materials** utilized by major clothing companies, promoting **sustainable practices** within the fashion industry.

## **HOBBIES ANS INTERESTS**

#### **Leisure Time Activities**

Passionate about **weightlifting** for physical fitness and discipline, **playing the guitar** to explore creativity through music, and **software programming** as a continuous learning journey driven by innovation and problem-solving. These hobbies fuel my personal development and inspire me to approach challenges with creativity and determination.