# Marco J. W. Kotschedoff

Goethe University Frankfurt

Faculty of Economics and Business Administration

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Citizenship: Germany

#### **EDUCATION**

SINCE APR 2014	Goethe University Frankfurt, Germany Doctoral degree in Economics Dissertation title: Essays in Empirical Industrial Organization Advisor: Prof. Dr. Roman Inderst
2010 - 2012	Mannheim University, Germany & Toulouse School of Economics, France M.Sc. in Economics - Double degree program
2007 - 2010	Mannheim University, Germany B.Sc. in Economics
SEP 2009 - FEB 2010	Tilburg University, Netherlands Visiting ERASMUS exchange student

#### EXPERIENCE

SINCE APR 2014

#### Goethe University Frankfurt, Germany

Research Assistant to Prof. Dr. Roman Inderst, Chair of Finance and Economics

- Researching on topics including retail competition, product regulation and price discrimination
- Occasionally assisting in writing expert testimonies for damage estimations in antitrust cases
- Supervising bachelor theses in empirical economics

2013 - 2014

## Centre for European Economic Research (ZEW), Mannheim, Germany

Researcher, Department for Competition and Regulation

- Worked on policy advisory projects for heavily regulated markets, e.g. electricity and pharmaceuticals
- Conducted a study for the German Federal Ministry for Economic Affairs and Energy (BMWi) about the effects of rebate contract tenders on the generic pharmaceutical industry in Germany

Sep 2012 - Mar 2013

## German-Brazilian Chamber of Commerce, São Paulo, Brazil

Intern, Department for Environment and Renewable Energy

- Prepared market studies on the Brazilian market for renewable energies
- Organized conferences and delegation trips for German small and medium-sized companies to Brazil

## Research

RESEARCH INTEREST: Empirical Industrial Organization, Quantitative Marketing,

Regulation, Consumer Behavior and Antitrust

Publications: Rabattvertragsausschreibungen in der Generikaindustrie in

Deutschland: Auswirkungen auf Marktstruktur, Anbietervielfalt und Wettbewerb;  $Bd.\ 104,\ Nomos\ Verlag,\ Baden-Baden\ (2015;$ 

with C. Bauer et al.) [In German]

WORKING PAPERS: Higher Minimum Quality Standards and Redistributive Effects

on Consumer Welfare (2017; with M. PACHALI)

An Empirical Investigation of Store Brands and their Role to

Mitigate Brand Manufacturer Price Increases

WORK IN PROGRESS: Cost Pass-Through and Vertical Contracts: A Simulation

Approach

Refereeing: International Journal of Industrial Organization; American

Journal of Agricultural Economics

MISCELLANEOUS

LANGUAGES: German (native), English (fluent, TOEFL iBT 110/120),

Portuguese (working knowledge), French (good)

Software:

Advanced R, Stata, LATEX, Microsoft Office Intermediate Python, GitHub, MATLAB

Basics C++

Data Expertise: Nielsen Homescan Data (FMCG)

IMS Health Contract Monitor (Pharmaceuticals)

SEMINARS, CONFERENCES AND SUMMER SCHOOLS

2017 CRESSE Conference, Heraklion, Greece; EEA Conference,

Lisbon, Portugal; EARIE Conference (Rising Star Session),

Maastricht, Netherlands

2016 BGSE Summer School: Data Science and Machine Learning

(taught by Alexandros Karatzoglou), Barcelona, Spain

2015 Mannheim Summer School: Empirical Analysis of Markets with

Asymmetric Information (taught by Liran Einav), Bronnbach,

Germany