



## Filter

region	All
market	All
division	All
customer	All
FY	2019

## P & L

### By Fiscal Years

All Values in USD

Metrics	Quarters			
	Q1			Q2
	Sep	Oct	Nov	Dec
Net_Sales	6.5M	8.0M	10.7M	11.4M
COGS	3.8M	4.7M	6.3M	6.7M
Gross Margin	2.6M	3.4M	4.5M	4.7M
GM%	40.9%	42.0%	41.5%	41.4%

region	All
market	All
division	All
customer	All
FY	2020

## P & L

### By Fiscal Years

All Values in USD

Metrics	Quarters			
	Q1			Q2
	Sep	Oct	Nov	Dec
Net_Sales	17.1M	20.6M	28.7M	29.9M
COGS	10.6M	12.8M	18.1M	18.9M
Gross Margin	6.5M	7.8M	10.6M	11.0M
GM%	37.8%	37.8%	37.0%	36.8%

region	All
market	All
division	All
customer	All
FY	2021

## P & L

### By Fiscal Years

All Values in USD

Metrics	Quarters			
	Q1			Q2
	Sep	Oct	Nov	Dec
Net_Sales	44.8M	54.6M	74.3M	78.1M
COGS	28.4M	34.7M	47.4M	49.8M
Gross Margin	16.4M	19.9M	27.0M	28.3M



GM%	36.7%	36.5%	36.3%	36.3%
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## Net Sales Comparition

21vs20	162.1%	164.7%	159.1%	161.0%
20vs19	164.6%	156.6%	167.3%	161.5%





**Note: Do not modify the pivot table**

Q2	Q3			Q4			Grand Total	
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
6.5M	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.9M	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.7M	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Q2	Q3			Q4			Grand Total	
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
17.1M	15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
10.7M	9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
6.5M	6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

Q2	Q3			Q4			Grand Total	
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M

# AtliQ Hardware



36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%
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161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%