## PROJECT REPORT TEMPLATE

### INTRODUCTION

#### 1.1 overview

Develop an App for the Property Management where Buyer can order his Requirements and get the Appropriate Details of the Property. According to his interest just provide him with some discounts upto what extent he can get the discount. Also Track Whether he is Interested in taking the loan available for so just calculate how much loan Amount user can get it. Provide the Security for two different profiles like for marketing and sales team. Then Finally Create the reports and dashboard so there will be clear view just get the reports on the count of loan passed getting the property purchased close the deal

## 1.2 purpose

Using Journey Builder to automate customer onboarding. ...

Enable task notifications. ...

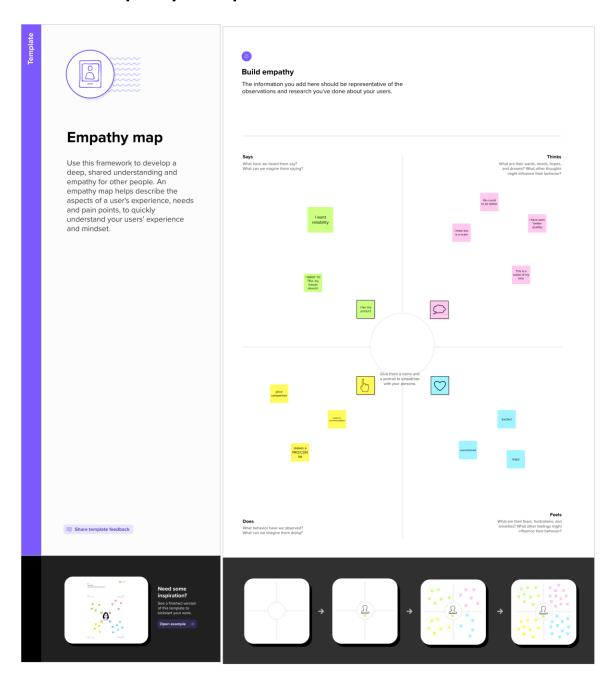
Use Chatter to collaborate in real-time and share files. ...

Browse Salesforce AppExchange to find project management apps. ...

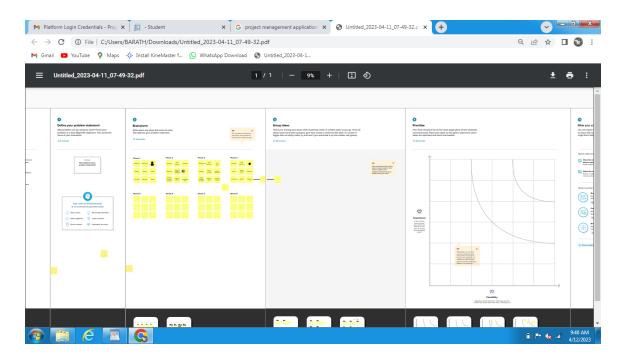
Find a CRM with the features that are right for you.

### PROBLEM DEFINITION & DESIGN THINKING

## 2.1 Emapthy map



## 2.2 Ideation & Brainstorming map



## **RESULT**

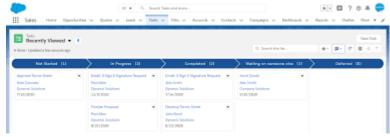
## 3.1 Data Model:

object name: fields in the objects
obj 1: field label data type

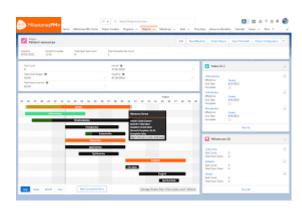
price currency
property master detail relationship
obj 2:field label data type

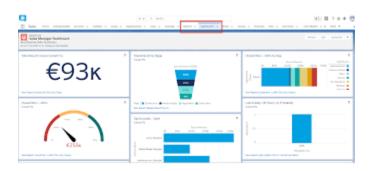
street address text area
lead picklist

## 3.2 ACTIVITY & SCREENSHOT









# Trailhead profile public URL

Team lead - https://trailblazer.me/id/kkowsalya6

Team member 1 - https://trailblazer.me/id/jayap116

Team member 2 -https://trailblazer.me/kmurugesan26

Team member 3 - <a href="https://trailblazer.me/id/kowsk10">https://trailblazer.me/id/kowsk10</a>

#### ADVANTAGES OF PROPERTY MANAGEMENT

you can bookings access your information from anywhere You will save time and money by being more efficient. Guest satisfaction may increase with a smooth check-in process. You will increase bookings by refining your online presence.

#### DISAVANTAGES OF PROPERTY MANAGEMENT

Time-consuming if you choose the wrong system. ...

Might seem expensive for a small business. ...

Training (cost and time).

#### **APPLICATIONS**

A property management system (PMS) is a software application for the operations of hospitality accommodations and commercial residential rental properties. PMS is also used in manufacturing industries, local government and manufacturing.

#### **CONCLUSION**

By automating daily transaction of real estate property management in Salesforce the client was able to achieve significant productivity improvements, and was able to handle large business growth without significant staff increase.

#### **FUTURE SCOPE**

Human resource management professdionals are termed as the backbone of an organization.

There is a huge demand for such professionals in both the public and private sectors.

No matter if you're looking at startups or big reputed companies, human resource play a crucial role in the formation of a company's future.