

vStacks Infotech

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Opportunity

Opportunity Name	Sales Stage	Lead Source	Created Date	Expected Close Date	Assign To
test122	Proposal Or Price Quote	Direct Mail	30 Aug, 2018	13 Aug, 2018	
testnew			23 Jul, 2018	23 Jul, 2018	
test bh	Closed Won	Tendertimes.com	19 Jul, 2018	17 Jul, 2018	
test			19 Jul, 2018	26 Jul, 2018	
test			12 Jul, 2018	13 Jul, 2018	
xvsvsf	Qualification	Database hunting	2 Jul, 2018	31 Jul, 2018	
vstacks1			15 May, 2018	31 May, 2018	
tester testing two	Negotiation or Review	reference	17 Apr, 2018	17 Apr, 2018	
tester testing two	Proposal Or Price Quote	Database hunting	27 Feb, 2018	28 Feb, 2018	
ttttt	Closed Won	Software suggest	27 Feb, 2018	28 Feb, 2018	TESTER TESTER
ABC Company		Employee	26 Feb, 2018	5 Feb, 2018	
Pharma COmpany			23 Feb, 2018	4 Feb, 2018	
New test comapny	Proposal Or Price Quote	Website	25 Jan, 2018	31 Jan, 2018	
new test one			24 Jan, 2018	29 Jan, 2018	
Vstacks's	Closed Won	TestQA	24 Jan, 2018	31 Jan, 2018	
ABC Company	Negotiation or Review	Tradeshaw	23 Jan, 2018	29 Jan, 2018	
Del Franco's Pizza	Closed Won	Public Relation	4 Jul, 2017	31 Jul, 2017	
McDonald's	Negotiation or Review	Website	4 Jul, 2017	18 Jul, 2017	
test8	Prospect	Website	20 Jan, 2017	27 Jan, 2017	
Client Happy	Proposal Or Price Quote	Direct Mail	20 Jan, 2017	31 Jan, 2017	
Wales	Qualification	Tradeshaw	19 Jan, 2017	26 Jan, 2017	
Museum Of Science & Industry	Closed Won	Website	5 May, 2016	11 May, 2016	Husain QA
Alpenlite Inc	Closed Won	Website	4 May, 2016	4 May, 2016	Husain QA
Rama transection	Closed Won	Website	29 Apr, 2016	29 Apr, 2016	
vstacks infotech	Closed Won	Website	17 Mar, 2016	17 Mar, 2016	
ABC LMTD.	Closed Won	Cold call	11 Mar, 2016	11 Mar, 2016	
qweq		Tradeshaw	5 Mar, 2016	10 Mar, 2016	Husain QA,
Devon	Proposal Or Price Quote	Website	3 Mar, 2016	4 Mar, 2016	Amit Aggarwal,
ewcompanyfrance	Prospecting	Cold call	1 Mar, 2016	1 Mar, 2016	Husain QA,
ABROL INTERNATIONAL	Closed Won	Word of Mouth	25 Feb, 2016	25 Feb, 2016	Husain QA,
test .com		Word of Mouth	23 Feb, 2016	23 Feb, 2016	
test test	Prospecting		21 Feb, 2016	21 Feb, 2016	
test opportunity by ashish for windows	Prospecting	Cold call	19 Feb, 2016	19 Jul, 2016	
Test1234	Closed Won	Cold call	19 Feb, 2016	19 Feb, 2016	Amit Aggarwal
test	Closed Won	Cold call	15 Feb, 2016	15 Feb, 2016	Amit Aggarwal
test	Closed Won	Cold call	15 Feb, 2016	15 Feb, 2016	Amit Aggarwal
opportunity test	Prospecting		12 Feb, 2016	29 Feb, 2016	sachin kumar
Carlee			11 Feb, 2016	12 Feb, 2016	Amit Aggarwal
ACE ENGINEERS	Closed Won	Direct Mail	10 Feb, 2016	10 Feb, 2016	
Steve Morgenthaler	Closed Won		9 Feb, 2016	10 Feb, 2016	Husain QA,
test vstacks	Closed Won		9 Feb, 2016	10 Feb, 2016	
test vstacks	Prospecting		9 Feb, 2016	10 Feb, 2016	
AshishTest new Singhal	Prospecting		9 Feb, 2016	10 Feb, 2016	
rajan	Closed Won	Cold call	9 Feb, 2016	24 Feb, 2016	Amit Aggarwal
Hermar Inc	Closed Won	Cold call	8 Feb, 2016	10 Feb, 2016	Amit Aggarwal
amit			8 Feb, 2016	17 Feb, 2016	

test2 vstacks	Prospecting		8 Feb, 2016	9 Feb, 2016	Amit Aggarwal
Simonton Howe	Closed Won	Website	8 Feb, 2016	23 Feb, 2016	Amit Aggarwal
product	Proposal Or Price Quote	Website	8 Feb, 2016	20 Feb, 2016	Amit Aggarwal
Product	Closed Won	Cold call	8 Feb, 2016	31 Dec, 2016	Amit Aggarwal
jani	Closed Won	Cold call	5 Feb, 2016	10 Feb, 2016	Amit Aggarwal
Affiliated With Travelodge	Closed Won	Cold call	5 Feb, 2016	20 Feb, 2016	Amit Aggarwal
Affiliated With	Closed Won	Cold call	5 Feb, 2016	10 Feb, 2016	Amit Aggarwal
james butt	Closed Won		5 Feb, 2016	5 Feb, 2016	Husain QA,
test2	Identify decision maker	Website	5 Feb, 2016	8 Feb, 2016	Amit Aggarwal
vstacks	Proposal Or Price Quote	Public Relation	5 Feb, 2016	10 Feb, 2016	Amit Aggarwal
Test 1	Closed Won	Website	5 Feb, 2016	10 Feb, 2016	Amit Aggarwal
qa1 qa1	Closed Won		4 Feb, 2016	7 Mar, 2016	Amit Aggarwal,
vstacks	Proposal Or Price Quote	Direct Mail	4 Feb, 2016	4 Feb, 2016	Amit Aggarwal
Test6	Closed Won	Partner	4 Feb, 2016	5 Feb, 2016	Amit Aggarwal
vstacks 2	Proposal Or Price Quote	Website	4 Feb, 2016	4 Feb, 2016	Amit Aggarwal
Test 5	Proposal Or Price Quote	Website	4 Feb, 2016	10 Feb, 2016	Amit Aggarwal
Test test	Negotiation or Review		3 Feb, 2016	4 Feb, 2016	
Test test	Negotiation or Review		3 Feb, 2016	4 Feb, 2016	
Test test	Negotiation or Review		3 Feb, 2016	4 Feb, 2016	
Test test	Negotiation or Review		3 Feb, 2016	4 Feb, 2016	
Test test	Negotiation or Review		3 Feb, 2016	4 Feb, 2016	
Test test	Negotiation or Review		3 Feb, 2016	4 Feb, 2016	
Test test	Negotiation or Review		3 Feb, 2016	4 Feb, 2016	
Test test	Negotiation or Review		3 Feb, 2016	4 Feb, 2016	
Test test	Negotiation or Review		3 Feb, 2016	4 Feb, 2016	
Test test	Negotiation or Review		3 Feb, 2016	4 Feb, 2016	
Test test	Negotiation or Review		3 Feb, 2016	4 Feb, 2016	
Test test	Negotiation or Review		3 Feb, 2016	4 Feb, 2016	
Test test	Negotiation or Review		3 Feb, 2016	4 Feb, 2016	
2 Test 4	private pitch	Website	3 Feb, 2016	4 Feb, 2016	Amit Aggarwal
Unknown Unknown	Closed Won	Website	2 Feb, 2016	2 Feb, 2016	fdgd hfdhfdh,
UnHappy	Prospecting	Lead Source	27 Jan, 2016	6 Jan, 2016	Husain QA,
SUNDERDERfh	Prospecting	Cold call	9 Dec, 2015	10 Dec, 2015	Husain QA,
ZH MANAGMENT	Negotiation or Review	Word of Mouth	2 Dec, 2015	16 Dec, 2015	
tester Tester	Closed Won	Conference	20 Jul, 2015	27 Jul, 2015	
tester Tester	Closed Lost	Conference	20 Jul, 2015	31 Jul, 2015	
testerqa1 testG	Negotiation or Review	Cold call	20 Jul, 2015	20 Jul, 2015	
tester testG	Closed Won	Cold call	20 Jul, 2015	21 Jul, 2015	
testerqa testG	Prospecting	Cold call	20 Jul, 2015	Not specified	
test GGG	Identify decision maker	Website	20 Jul, 2015	Not specified	
test test	Closed Won	Website	20 Jul, 2015	Not specified	
bh lead Last	Negotiation or Review	Word of Mouth	16 Jul, 2015	Not specified	
test	Proposal Or Price Quote		16 Jul, 2015	23 Jul, 2015	
test	Negotiation or Review	Website	15 Jul, 2015	3 Jul, 2015	mahir abdi
test	Closed Won	Word of Mouth	15 Jul, 2015	7 Jul, 2015	Inam Abdi
test	Prospecting	Cold call	15 Jul, 2015	15 Jul, 2015	Amit Aggarwal
test	Closed Won	Website	7 Jul, 2015	8 Jul, 2015	Amit Aggarwal
test	Closed Won	Website	7 Jul, 2015	8 Jul, 2015	Amit Aggarwal
test	Prospecting		3 Jul, 2015	8 Jul, 2015	
Nathaniel Crews add	Prospecting	Word of Mouth	1 Jul, 2015	31 Jul, 2015	Tanveer Khan
test test	Identify decision maker		1 Jul, 2015	1 Jul, 2015	
ankit kumar	Proposal Or Price Quote		1 Jul, 2015	1 Jul, 2015	
hariom	Negotiation or Review	Public Relation	1 Jul, 2015	2 Aug, 2015	mahir abdi
pppp	Closed Won	Word of Mouth	1 Jul, 2015	23 Jul, 2015	Amit Aggarwal,
test pk	Closed Won	Tradeshaw	1 Jul, 2015	2 Jul, 2015	Tanveer Khan
ashish test	Qualification	Word of Mouth	30 Jun, 2015	1 Jul, 2016	Amit Aggarwal,
Madurendea Yadav Vstacks infotech	Negotiation or Review	Cold call	30 Jun, 2015	30 Jun, 2015	Amit Aggarwal,
rr kk asd	Closed Won	Word of Mouth	30 Jun, 2015	30 Jun, 2015	Parwez Khan,
uuucode bbb	Negotiation or Review		30 Jun, 2015	30 Jun, 2015	Tanveer Khan,
rrrr hhh	Closed Won	Website	30 Jun, 2015	8 Jul, 2015	Tanveer Khan,

gggg 78	Negotiation or Review	Tradeshow	30 Jun, 2015	21 Jul, 2015	Tanveer Khan
brtttt bbb	Closed Won		30 Jun, 2015	30 Jun, 2015	Tanveer Khan,
bh vid	Negotiation or Review		30 Jun, 2015	30 Jun, 2015	mahir abdi
hgggggfgf Last Name text	Proposal Or Price Quote		30 Jun, 2015	30 Jun, 2015	
bbbhhhh	Negotiation or Review	Website	30 Jun, 2015	7 Jun, 2016	mahir abdi
rr kk asd	Closed Won	Website	17 Jun, 2015	18 Jun, 2015	mahir abdi,
test test11	Identify decision maker	Word of Mouth	9 Jun, 2015	9 Jun, 2015	
testtesttest	Proposal Or Price Quote	Cold call	3 Jun, 2015	24 Jun, 2015	
Aggarwal QA test opportunity	Prospecting	Word of Mouth	22 Apr, 2015	30 Apr, 2015	
Amit Aggarwal	Negotiation or Review	Word of Mouth	1 Apr, 2015	2 Apr, 2015	Amit Aggarwal,
manjeet	Closed Won	Word of Mouth	26 Mar, 2015	27 Mar, 2015	Amit Aggarwal,
test tt	Closed Won	Word of Mouth	24 Mar, 2015	26 Mar, 2015	
test test	Prospecting		24 Mar, 2015	24 Mar, 2015	mahir abdi,
test test	Proposal Or Price Quote	Word of Mouth	24 Mar, 2015	26 Mar, 2015	mahir abdi,
test test	Proposal Or Price Quote		24 Mar, 2015	24 Mar, 2015	Inam Abdi,
test	Qualification	Word of Mouth	23 Mar, 2015	26 Mar, 2015	mahir abdi,
test	Qualification	Word of Mouth	23 Mar, 2015	26 Mar, 2015	mahir abdi,
manoj yadav	Closed Won	Cold call	23 Mar, 2015	25 Mar, 2015	
test opportunity	Negotiation or Review	Tradeshow	4 Mar, 2015	19 Mar, 2015	
Testing QA-Lead	Prospecting	Website	24 Feb, 2015	25 Feb, 2015	M Yadav,
hariom	Qualification	Direct Mail	20 Feb, 2015	22 Jun, 2016	mahir abdi,
Kaushal	Negotiation or Review	Word of Mouth	20 Feb, 2015	20 May, 2015	mahir abdi,
One Op	Prospecting	Cold call	19 Feb, 2015	26 Feb, 2015	
Test Op	Prospecting	Cold call	19 Feb, 2015	28 Feb, 2015	mahir abdi,
test om	Closed Won	Direct Mail	19 Feb, 2015	23 Mar, 2015	mahir abdi,
test opp	Closed Won	Conference	19 Feb, 2015	23 Apr, 2015	mahir abdi
Test Rajeev	Proposal Or Price Quote		Not specified	11 Feb, 2015	Tanveer Khan,
nitish crm	Negotiation or Review	website	Not specified	12 Mar, 2015	mahir abdi,
Nikhil Vastab	Closed Won		Not specified	11 Mar, 2015	
manu jag	Qualification		Not specified	14 Feb, 2015	
manu jag	Proposal Or Price Quote		Not specified	13 Feb, 2015	
nitish crm	Prospecting	Direct Mail	11 Feb, 2015	26 Feb, 2015	
jems bond	Proposal Or Price Quote		Not specified	10 Mar, 2015	
meaau	Identify decision maker	Word of Mouth	Not specified	3 Aug, 2016	
new	Qualification	Direct Mail	Not specified	6 Oct, 2015	
Peter Belly	Closed Won		Not specified	29 Mar, 2015	
Radha singh	Proposal Or Price Quote		Not specified	31 Dec, 1969	
Bob Kelly	Closed Won		Not specified	29 Jan, 2015	
Parwez Khan	Closed Won		Not specified	29 Jan, 2015	
Larry Johnson	Closed Won		Not specified	31 Dec, 1969	
shashank bansal	Identify decision maker		Not specified	31 Dec, 1969	
mansa devu	Closed Won	Lead Source	Not specified	31 Dec, 1970	
shubhranshu kumar bansal	Proposal Or Price Quote	Cold call	Not specified	31 Dec, 1970	Inam Abdi,
pp kk	Identify decision maker		Not specified	31 Dec, 1969	
manoj singh	Proposal Or Price Quote	Conference	Not specified	31 Dec, 1969	
Test User	Proposal Or Price Quote		Not specified	31 Dec, 1969	
pp	Closed Won	Direct Mail	Not specified	29 Jan, 2015	
mm	Closed Won	Direct Mail	Not specified	27 Jan, 2015	
aa	Proposal Or Price Quote	Conference	27 Jan, 2015	28 Jan, 2015	
Harsh Mishra	Prospecting	Direct Mail	Not specified	28 Jan, 2015	
test l	Proposal Or Price Quote		Not specified	31 Dec, 1969	
kaushal yadav	Proposal Or Price Quote		Not specified	31 Dec, 1969	
pankaj yadav	Proposal Or Price Quote		Not specified	31 Dec, 1969	
Annu Mishra	Identify decision maker		Not specified	31 Dec, 1969	
sachin	Proposal Or Price Quote	Tradeshow	Not specified	29 Jan, 2016	
test kaushal	Proposal Or Price Quote	Conference	Not specified	24 Feb, 2015	
manjeet	Closed Won	Conference	Not specified	24 Jan, 2015	
testtost	Prospecting	Lead Source	Not specified	Not specified	

Shri Ram Opportunity	Identify decision maker	Direct Mail	Not specified	Not specified	
testtest	Prospecting		Not specified	Not specified	
Suruchi	Closed Won		Not specified	Not specified	
Surichi biss	Closed Won		Not specified	Not specified	
Test Lead	Negotiation or Review		Not specified	16 Feb, 2015	
Test Lead	Negotiation or Review		Not specified	16 Feb, 2015	
Test lead	Closed Won		Not specified	Not specified	
Test lead	Closed Won		Not specified	Not specified	
Kaushal	Closed Won	Direct Mail	Not specified	Not specified	
Toast	Qualification		Not specified	16 Jan, 2015	
testtest	Prospecting		Not specified	10 Oct, 2013	
Cristina Test	Prospecting		Not specified	1 Oct, 2014	
testtest	Prospecting		Not specified	10 Oct, 2013	
testtest	Prospecting		Not specified	10 Oct, 2013	
testtest	Prospecting		Not specified	10 Oct, 2013	
testhhh	Prospecting	Tradeshaw	Not specified	10 Oct, 2013	
brian cotton	Negotiation or Review	Public Relation	Not specified	13 Jan, 2015	
test sak pop name	Identify decision maker	Tradeshaw	Not specified	11 Aug, 2043	
Harsha	Closed Won	Word of Mouth	Not specified	2 Jan, 2020	
PK	Negotiation or Review	Website	31 Dec, 2014	16 Dec, 2014	
Dummy Opportunity for Testing	Proposal Or Price Quote	Conference	Not specified	9 Apr, 2035	
Anu opp	Proposal Or Price Quote	Conference	Not specified	15 Dec, 2014	
dummay	Proposal Or Price Quote	Direct Mail	Not specified	15 Dec, 2016	
Tyagi & Sons	Closed Won	Conference	11 Dec, 2014	24 Dec, 2014	
RK Opp	Negotiation or Review	Website	11 Dec, 2014	31 Dec, 2014	
CRM opportunity	Proposal Or Price Quote	Conference	Not specified	14 Apr, 2019	
test opportunity	Proposal Or Price Quote	Direct Mail	Not specified	10 Oct, 2044	
jangad	Proposal Or Price Quote	Direct Mail	Not specified	6 Dec, 2016	
mahendr	Negotiation or Review	Conference	Not specified	6 Dec, 2016	
moh	Proposal Or Price Quote	Direct Mail	Not specified	6 Dec, 2018	
anu	Closed Won	Conference	Not specified	6 Dec, 2015	
test opp	Negotiation or Review	Conference	Not specified	7 Apr, 2016	
test	Negotiation or Review	Conference	Not specified	6 Dec, 2014	
Reddy	Prospecting	Cold call	Not specified	5 Dec, 2015	
Reddy	Proposal Or Price Quote	Website	Not specified	2 Dec, 2017	
test	Identify decision maker	Partner	Not specified	29 Nov, 2017	
comment test	Negotiation or Review	Website	15 Nov, 2014	19 Nov, 2014	
test	Identify decision maker	Cold call	14 Nov, 2014	28 Nov, 2014	
Vishvejeet	Proposal Or Price Quote	Website	14 Nov, 2014	27 Nov, 2014	
bhoodev	Closed Won	Partner	14 Nov, 2014	25 Nov, 2014	
Suresh- Sun Micro System	Prospecting	Partner	14 Nov, 2014	25 Nov, 2014	
Cloud Computing	Negotiation or Review	Cold call	13 Nov, 2014	25 Nov, 2014	
newwwwww	Closed Won	Website	13 Nov, 2014	13 Nov, 2014	
bhoodev 5665	Closed Won	Website	13 Nov, 2014	19 Nov, 2014	
bhoodev	Closed Won	Website	13 Nov, 2014	25 Nov, 2014	
Newopptesting22222	Closed Won	Word of Mouth	Not specified	12 Nov, 2020	
Cloud Computing	Prospecting	Cold call	12 Nov, 2014	25 Nov, 2014	
dfgdfgfdg	Closed Won	Website	28 Oct, 2014	7 Oct, 2014	
Test	Negotiation or Review	Tradeshaw	28 Oct, 2014	29 Oct, 2014	
vigul shag	Proposal Or Price Quote	Tradeshaw	10 Oct, 2014	21 Oct, 2014	
New Bussiness123	Closed Won	Cold call	10 Oct, 2014	31 Oct, 2014	
Cloud Computing	Closed Lost	Conference	25 Sep, 2014	30 Sep, 2014	
Sai Power Plant	Proposal Or Price Quote	Public Relation	15 Sep, 2014	30 Sep, 2014	
Sarvesh	Closed Lost	Website	15 Sep, 2014	30 Sep, 2014	
test anubhav	Prospecting	Website	1 Sep, 2014	3 Sep, 2014	
RO Lead	Negotiation or Review	Website	29 Aug, 2014	31 Aug, 2014	
Mariya	Closed Won	Website	28 Aug, 2014	28 Aug, 2014	
Vidya	Closed Lost	Website	27 Aug, 2014	29 Aug, 2014	

comment test	Closed Won	Employee	27 Aug, 2014	28 Aug, 2014	
Melania	Prospecting	Conference	22 Aug, 2014	30 Aug, 2014	
New Bussiness	Prospecting	Tradeshow	20 Aug, 2014	23 Aug, 2014	
Zubilent Pvt. Ltd.	Proposal Or Price Quote	Partner	14 Aug, 2014	31 Aug, 2014	
Drupal	Proposal Or Price Quote	Website	21 Jul, 2014	14 Jul, 2014	
Word Press	Qualification	Employee	21 Jul, 2014	13 Aug, 2014	
Tomar & Sons	Prospecting	Word of Mouth	19 Jul, 2014	31 Jul, 2014	
COD	Negotiation or Review	Website	11 Jul, 2014	16 Jul, 2014	
Hot Deal	Identify decision maker	Public Relation	2 Jul, 2014	31 Jul, 2014	
No more tears	Prospecting	Website	9 Apr, 2014	30 Apr, 2014	
Gift On The GO	Negotiation or Review	Partner	9 Apr, 2014	23 Apr, 2014	
Cloud Based ERP	Proposal Or Price Quote	Employee	9 Apr, 2014	16 Apr, 2014	
Mega	Proposal Or Price Quote	Direct Mail	31 Mar, 2014	31 Mar, 2014	
BTN	Negotiation or Review	Cold call	28 Mar, 2014	28 Mar, 2014	
Miners Adda	Identify decision maker	Cold call	27 Mar, 2014	26 Mar, 2014	
Toper desk	Negotiation or Review	Tradeshow	27 Mar, 2014	10 Mar, 2014	
Advance Payment	Closed Won	Word of Mouth	4 Dec, 2013	10 Dec, 2013	
Hot Meeting	Proposal Or Price Quote	Tradeshow	4 Dec, 2013	4 Dec, 2013	
bhoodev second	Qualification	Other	4 Dec, 2013	26 Dec, 2013	
Nickhel	Closed Lost	Public Relation	11 Nov, 2013	Not specified	
Opportunity In	Qualification	Tradeshow	21 Oct, 2013	1 Oct, 2013	
Customer support	Prospecting	Partner	21 Oct, 2013	6 Oct, 2013	
Hot	Proposal Or Price Quote	Cold call	15 Oct, 2013	16 Oct, 2013	
Nina	Identify decision maker	Cold call	10 Oct, 2013	15 Oct, 2013	
Yash	Negotiation or Review	Tradeshow	10 Oct, 2013	23 Oct, 2013	