

You are eligible to begin earning commissions under your own employee ID number, once you have answered the worksheets correctly, signed and submitted the last page of the *Essentials Workbook*.

You are <u>not required to wait</u> for your 90-day probationary period to end in order <u>to begin earning your commissions.</u>

Build relationships with your guests and create spaces, don't just try to make a sale. Nobody likes to be sold to but everybody likes to buy.

Welcome to Leader's!!

Tim Newton, Managing Director

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10/26/2018

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