



# LEADERS HOLDING CO.<sup>TM</sup>

Est. 1971

## Week 2 Day 1 Part 1 Worksheets

### Order Entry

Using the Account information below to answer the following questions:

**321-613-9044**

**Driftwood Hospitality Management**

What number transaction was invoice 1257049?

- a. 15
- b. 8
- c. 18
- d. 11

What was the deposit method on Invoice 1257623?

- a. Cash
- b. No Deposit
- c. Bankcard
- d. Check

Where did the money for Invoice 1257435 come from?

- a. There is no money on the invoice – it was cancelled
- b. Bankcard
- c. Transfer from invoice 1256877
- d. Check

Match the sales type to their appropriate description

<u>Type</u>	<u>Description</u>
___ 1	(a) Vendor Direct Ship
___ 2	(b) Leader's Delivery
___ 3	(c) Delivered or Canceled Invoice
___ 4	(d) Customer pick-up
___ 9	(e) Third Party Shipping

Invoice B12574351 has been delivery updated

- a. True
- b. False

The total amount of money this customer has had delivered in furniture with Leader's Casual Furniture® is?

- a. \$266,729.13
- b. \$293,885.73
- c. \$234,711.20
- d. \$220,489.29

Invoice 1258842 was delivery updated when?

- a. 05/19/17
- b. 12/06/16
- c. 11/21/16
- d. It has not been delivery updated yet

Use the image below to answer the following questions

**Reservation**

SKU Number: PALM-5511,PG Retail: 109.99

Description: \*DINING CHAIR FRAME ONLY OA

PO Desc: OVR 0

Status: CNA

	Location	Qty	Damagd	Reserve	Trans	Keep
1	*WHS	730	10	181	0	0
2	*CRP	0			0	0
3	*NPR	4	1	0	0	4
4	*PMH	6		0	0	6
5	*BRD	2		0	0	4
6	*SAR	4		0		4
7	*STP	2		0		2
8	*TAM	4		0		2
9	*CAS	4		0	0	2
10	*PSR					0

	PO Number	ETA	Qty Ord	Available	Order Date	Ship To
1	KA6322	03-02-2015	12	12	11-21-2014	WHS
2	KA6323	03-09-2015	30	30	11-21-2014	WHS
3	KA6324	03-16-2015	9	9	11-21-2014	WHS
4	KA6326	03-30-2015	34	34	11-21-2014	WHS
5	KA6371	04-06-2015	4	4	12-10-2014	WHS
6	KA6327	04-06-2015	31	31	11-21-2014	WHS
7	KA6372	04-13-2015	8	8	12-10-2014	WHS
8	KA6374	05-04-2015	48	48	12-10-2014	WHS
9	KA642	05-04-2015	4	4	01-29-2015	WHS
10	KA6421	06-01-2015	56	56	01-29-2015	WHS

Buttons: Close, Show Picture, Serial Rack, Card Lookup, Reservations, Facts, Price View, Serial Hist, Cost Lookup, Inventory, Floor Labels, As Is Popup, Check Stock, IMS Changes, Prospects

How many Palm-5511,PG chairs are in the warehouse?

- a. 921
- b. 730
- c. 181
- d. 10

How many PALM-5511, PG chairs are in "keeps" in \*SAR?

- a. 2
- b. 0
- c. 4
- d. 6

BC stands for \_\_\_\_\_?

- a. Bankcard
- b. Bar Chair
- c. American Express
- d. Bistro Chair

Leader's Casual Furniture® accepts American Express.

- a. True
- b. False

A Leader's Casual Furniture SKU # always goes \_\_\_\_\_.

- a. Vendor – Item # , Fabric Color , Frame Number
- b. Item # - Vendor, Fabric Color, Frame Number
- c. Vendor – Item #, Fabric Color, Frame Color
- d. Vendor – Item # , Frame Color , Fabric Color

Every piece of Palm Springs Rattan® and Garden Classics® has what on the bottom?

- a. Gum
- b. Nylon Glides
- c. Rubber Glides
- d. Aluminum Rings

The Sku for a Leader's Casual Furniture gift card is:

- a. LEAD-GIFT
- b. GIFT-CERTIFICATE
- c. GIFT-CARD
- d. LEAD-CREDIT

Cash Refunds can be given within the seven day return period.

- a. True
- b. False

What is the sell price (36m FI) of standard fabric protection for (1) Upholstered Recliner and (1) Sofa?

- a. \$100.00
- b. \$63.00
- c. \$90.00
- d. \$80.00

What is the sell price (36m FI) of fabric protection plus for (1) Upholstered Recliner and (1) Sofa?

- a. \$100.00
- b. \$60.00
- c. \$90.00
- d. \$162.00

The Sku for a Leader's Fabric Protection Plus Plan is-

- a. LEAD-PLAN
- b. LEAD-PLUS
- c. FABRIC-PLUS
- d. PLUS-PLAN

The Sku for a Leader's Fabric Protection Plus Plan is-

- a. LEAD-PLAN
- b. LEAD-PLUS
- c. FABRIC-PLUS
- d. PLUS-PLAN

