



Vendor Snapshot

Tropitone® (TROP-)

Product Categories:

- Extruded Aluminum: Sling, Strap & Deep Seating
- Cast Aluminum
- URComfort®
- Fire Pits
- Injection Mold & Woven Outdoor Wicker
- Umbrellas, Cabanas & Bases



Special Order Lead Time: 4-6 Weeks

What Fabric Books Are Available for Special Order?

- Tropitone® Graded Fabric Book
- Sunbrella® Home Fabric Book; use Tropitone® provided cross reference for Grading
- Sunbrella® Sling Card; use Tropitone® provided cross reference for Grading
- Customers Own Material Accepted; priced as a A-Grade

Warranty

- 15 years Frame/5 years finish/3 year Vinyl Strap/1 year Sling & Cushion (Residential)
- 5 years Frame/5 years finish/3 year Vinyl Strap/1 year Sling & Cushion (Commercial)

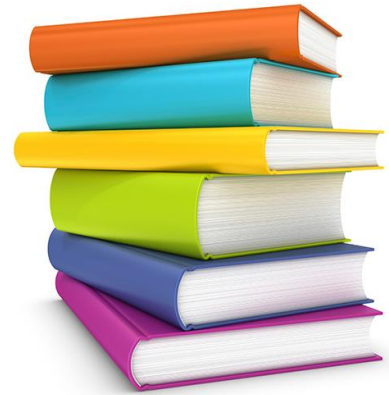
Who do I Call for Questions?



- Ed Brookes (Southern & West Coast Florida Sales Representative)
Phone: 561-737-4353 Cell Phone: 954-242-9776
Email: ed@beachombersales.com
- Gary Myers (Central & Northeast Coast Florida Sales Representative)
Phone: 407-402-1232 Email: gmnoles@gmail.com
- Tropitone Customer Service
Phone: 800-654-7000 Email: csteam@tropitone.com

Cozy up with your Catalog:

- Any Aluminum Finish is available on any aluminum product; **Premium finish upcharges apply**
 - Fabric Swatches are labeled for appropriate application; not all fabrics available for all applications
 - Catalog is arranged by product category; followed by price point listed from most expensive to most affordable
 - Custom Height Bar Stools are available; upcharge applies for non-standard heights
 - Tables Bases & Alternative Tops are priced & sold separately
 - Tropitone & Leader's honor free replacement slings certificates; be sure to refer to hard copy of certificate for rules as each year differs in requirement and offer guidelines. Leader's can install replacement sling for a fee.
 - Stringent guidelines regarding electronic & phone correspondence apply; email/fax/phone quotes are strictly prohibited for new and prospective customers
-
- **Company Overview:** Tropitone's goal is to provide our customers what they want, when they want it – the first time, every time. We may never fully achieve that goal. But we will never stop trying. Back in the early 1950's, post-war families in the USA were establishing households and becoming mobile. Cities were once again vibrant and enjoyable. Suburban communities were being created with clusters of new homes and apartments that included lawns, gardens, patios and pools. Roads were built to connect the suburbs to the cities. Eventually, 46,000 miles of the US Interstate Highway System would connect an entire continent with convenient and economical travel by car and truck. The success of the post-war economy was creating the need for faster air travel. Vacation and leisure time were becoming an expected part of everyday life. Hotels, motels, clubs and vacation resorts were built to take advantage of the explosion in travel and leisure. All of these homes, apartments, hotels, motels, clubs and resorts needed outdoor furniture for the lawn, garden, patio and pool. The Tropitone Furniture Company and the Tropitone® brand were born in 1954 when Mr. Burt M. Baker bought the Sarasota Redwood Furniture Company and switched from redwood to aluminum for the frames of his outdoor patio furniture. The Tropitone Furniture Company was originally established to serve the commercial market for outdoor patio furniture that included hotels, motels, clubs and resorts. Tropitone® brand outdoor patio furniture could soon be found around the lawns, gardens, patios and pools of commercial properties around the country. Tropitone eventually decided to fill consumer demand by offering commercial-performance outdoor patio furniture at retail. The Tropitone® brand of outdoor patio furniture changed the performance standards of an entire industry by applying the rigorous product and service requirements of the highly - demanding commercial outdoor patio furniture market to the residential market.



Today, Tropitone has full-service manufacturing and distribution operations in Sarasota, FL and Irvine, CA, providing Tropitone the ability to quickly respond to ever-changing marketplace conditions for outdoor patio furniture by being close to North American customers. Tropitone Furniture Company's bi-coastal presence provides the Tropitone® brand with the unique ability to specialize in two key service requirements of residential customers: 1) short order-to-ship cycle time; and 2) customized outdoor patio furniture manufactured and shipped within that short cycle time. This capability allows residential customers to get exactly what they want, when they want it.

