



LEADERS HOLDING CO.TM

Est. 1971

Solair® Review

1. A Leaders employee installs the Solair® awnings.
 - a. True
 - b. False
2. Solair® awnings use what kind of thread? _____
3. Each soffit mount bracket costs an additional _____ compared to the wall mount brackets?
 - a. zero, it's the same
 - b. \$30.00 each
 - c. \$60.00 each
4. The pre-inspection price is determined by the store location.
 - a. True
 - b. False
5. The PS1000 can come in either a white or latte frame color.
 - a. True
 - b. False
6. The warranty on the PS5000 frame is:
 - a. 3 years
 - b. 5 years
 - c. 10 years, 8 full and 2 prorated
 - d. 10 years
7. Please price out a PS5000, using zone C's pricelist, with the awning measuring 22 feet wide, a 10 foot projection, include a motor, a wind sensor, have it roof mounted, and delivery and installation. Assume that the pre-inspection cost was on another invoice and not part of this quote. Hint: remember what is done with the pre-inspection cost if the sale goes through in terms of the delivery and installation price
 - a. \$5894.99
 - b. \$6314.99
 - c. \$6399.99