



**LEADERS HOLDING CO.**<sup>TM</sup>

Est. 1971

### Presidents Club



The President's Club is a prestigious club of top performers who had paid in full invoices that total over \$1,000,000 from January 1<sup>st</sup> to December 31<sup>st</sup> annually.

Level	Qualified Sales	Award
Gold	\$1,000,000	\$1,000*
Platinum	\$1,250,000	\$1,500*
Diamond	\$1,500,000	\$2,000*
Epic	\$2,000,000	\$2,500*

\*The award amount is the total amount. For example, if a team member hit Diamond and was awarded \$2,000 and later hits Epic, they would get an additional \$500 for a total payout of \$2,500.

**When? January 1<sup>st</sup> – December 31<sup>st</sup> Every Year**

Presidents Club numbers are audited and announced by the end of the first month of the year.

**What? President' Club**

Volume (Qualified Sales) is tracked by the saved search in NetSuite shortcuts named "My Commission."

- Includes all invoiced sales eligible for commission
- Does not include sales tax
- Does not include discounted or improperly priced sales
- Includes approved contract & designer sales
- Does include protection plans, rush cushion fee, delivery, premium delivery, shipping fees

**Who? Full & Part Time Team Members Qualify**

You must be employed with Leaders at the time of payout to qualify.

