## Vendor Snapshot

# Windward Design Group® (WIND-)

### **Product Categories:**

- Extruded Aluminum: Sling, Strap & Deep Seating
- Cast Aluminum
- Marine Grade Polymer (MGP): Sling & Deep Seating
- Resin Wicker/Outdoor Wicker
- Replacement Cushions
- Umbrellas & Bases
- Toss Pillows

**Special Order Lead Time:** Extruded Aluminum lead-time is 3-5 weeks; Marine Grade Polymer 6-8 weeks.



### What Fabric Books Are Available for Special Order?

- Windward® Graded Fabric Book
- Sunbrella® Home Fabric Book; use Windward® provided cross reference for Grading
- Sunbrella® Rain Fabrics; use Windward® provided cross reference for Grading
- Outdura® Fabric Card; use Windward® provided cross reference for Grading
- Bella-Dura® Fabric Card; use Windward® provided cross reference for Grading
- Customers Own Material Accepted; Sling Fabrics priced as a B-Grade & Cushion Fabrics priced as a A-Grade

#### Warranty

- Aluminum Frame/Finish: 15 years (Residential); 5 years (Commercial)
- Resin Wicker: 10 year frame/3 year woven material (Residential); 5 year frame/1 year woven material (Commercial)
- Marine Grade Polymer: 15 year frame/5 year color & cracking (Residential); 5 year frame/1 year color & cracking (Commercial)
- Vinyl Straps: 3 year color & cracking (Residential & Commercial)
- Tables Tops: 1 year (Residential & Commercial)
- Slings/Cushions/Umbrellas/Pillows: 1 year (Residential & Commercial)





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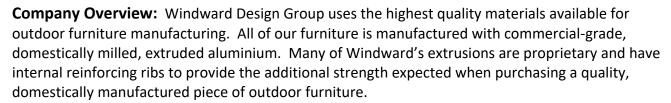
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Outdoor Furniture | Replacement Cushions | Umbrellas

#### Cozy up with your Catalog:

- Any Aluminum Finish is available on any aluminum product; one finish upcharge currently.
- Marine Grade Polymer available in White, Greco & Flagstone Grey finish; Maple finish available in 48" table tops and below
- Fabric Swatches are labeled for appropriate application; not all fabrics available for all applications
- Catalog is arranged by product category; followed by price point listed from most expensive to most affordable
- Padded sling product is a two step pricing process
  - Step 1: Choose the sling piece price based on the grade of the back sling fabric
  - Step 2: Add the upcharge from the Padded Sling
    Upcharge grid based on the grade of the front fabric
- Contract Sales require an additional bolt through with an upcharge on Sling product (see pricelist for details)
- Higher Seat heights on many chaise lounges to accommodate senior living
- Handicap Accessible Tables available
- Aluminum Table Base only available for optional stone or faux stone tops



From stainless steel hardware that will never rust or corrode, to our custom fit nylon glides that are color coordinated with our frame finishes, our attention to detail is reflected in each & every piece of furniture that we manufacture. Another detail we incorporate into our manufacturing process is full circumference, heliarc welds for added strength and durability.

To ensure lasting color and quality, our frames are sandblasted to create an ideal bonding surface. This sandblasting preparation ensures your powder coated finish will not peel, or chip. Once the frame has been prepared, a fine powder paint is oven-baked at temperatures reaching 400 degrees Fahrenheit to ensure even, complete coverage. Our experienced staff works with only the most reputable powder



suppliers to create the best quality mixture of powders to create consistent, beautiful outdoor frame finishes.

Windward Design Group's strap collections are designed with the ever demanding elements of nature in mind. We use 100% virgin, 2" vinyl and our strap pieces are **doubled wrapped** around the frame and fastened with nylon solid shank rivets, creating a stronger hold with enhanced reliability. We offer almost four dozen strap colors, unlimited color combinations, and numerous customization options. In addition, many of our strap chaises include a safety feature to avoid finger pinching when adjusting the head rest position. We also offer many chaise seat heights... 14.5", 16" & even 18"! So, no matter the application... whether your customer requires furniture for their beach concession, backyard pool, or retirement community, we have a strap collection to suit their needs.