



**LEADERS HOLDING CO.**<sup>TM</sup>

Est. 1971

## **Designer Sales 2.250 Review**

1. A designer sale gets the same quantity discounts as contract sales?
  - a. True
  - b. False
2. We are able to offer the designer discount to what type of client?
  - a. Anyone that dresses very nicely.
  - b. A customer that states they are a designer, but has no documentation.
  - c. A customer that has a current re-sale certificate and/or a business card.
3. When calculating the designer discount, we base the calculations off which price?
  - a. The group price.
  - b. The everyday low price.
  - c. We make up a price.
  - d. The wholesale price.
4. A designer cannot use a credit card to pay for the purchase.
  - a. True
  - b. False
5. A designer sale requires a "LEAD-DESIGNER" in order to get the special pricing approved?
  - a. True
  - b. False
6. When a designer is purchasing product for their client, the correct way to enter the customer information into FROG is?
  - a. Customer name entry is the actual customer receiving the product and the delivery address is the same.
  - b. Customer name entry is the designer information and the delivery address is the designer's client information.
  - c. Customer name entry and delivery address is the designers, it is up to them to deliver the product to the customer.

**Sales Associate Name:** \_\_\_\_\_

**Employee ID#:** \_\_\_\_\_

**Date:** \_\_\_\_\_