

Name _____	Wells Fargo Training	
<b>Assigned Courses</b>	<b>Date Completed</b>	<b>Manager sign off</b>
Offering Credit to Customers		
Special Terms Promotions		
Completing & Submitting Apps		
Processing Transactions		
<b>Training Tools: Offering Credit</b>		
Credit Card Program Benefits		
How to effectively offer financing		
no interest if paid in full promotion		
Special rate of 0% APR promotion		
Special rate with customer monthly payments promotions		
Special rate with equal monthly payment promotions		
Offering financing to your customers and promoting the program		
Tips for responding to common questions		
Remaining compliant		
Protecting Customer's personal Information		
Elder and dependent financial abuse		
<b>Practice</b>		
Online paper applications - use Internet Process System (IPS) document		
Minimum of 2 practice applications	1	
	2	
Wells Fargo Credit Connect -Paperless		
minimum 2 practices as the Sales Rep and 2 as the customer	1	
	2	
	1	
	2	