

Why did you leave your most recent job?

- What did you like about it?
- What improvements do you think could have been made?

What do you feel you could offer our solutions center?

How do you think your past co-workers would describe you?

- Your past managers

Are there any attributes you've learned in your personal life that you feel would help you in this position?

What are your strengths?

What are your weaknesses?

- How would you overcome them?

How would you handle an irate customer who is not happy with any solution you are offering?

It looks like you've been interested in a specific field for some time... what made you want this change of pace?

What is it that most motivates you to succeed?

What do you feel makes you stand out from our other applicants?

What is the best method for you to learn?

(reading, pictures, physically doing, etc.)

How is your attention to detail... example?

How do you maintain focus?

If same sales person keeps giving unrealistic