# Step 0: Global Guidelines.

Design Inspiration  $\rightarrow$  Apple (clean minimalism), Stripe (pricing/cards), Revolut (trust-building animations).

UI Tech → TailwindCSS + framer-motion + lucide-react + shadcn/ui.

Animations → Subtle, consistent: fade-in, stagger, flying business objects on landing.

#### **General Information:**

- Header (from left to right but should fill width of body): Logo (note: Shhould be clickable and let user return to homepage) About us Pricing Change language dropdown with flag (DE/EN/ES/FR).
- Build Containers like apple, stripe or revolut) Corporate Design. Include animations, hovering, moving if suitable.
- Footer (from left to right but should fill width of website): Contact Terms & Conditions Data Privacy Legal Notice ©2025 Plan2Fund. All rights reserved.
- Header & Footer should always. & Subpages of Header footer always be clickable.
- Navigation within the website: User must alway be able to go back and forth.
- Breadcrumb Navigation starting from 3a) and goes all the way to 10), if starting from 3b)
- 3a) should not be visible. Make sure always current and previous section are clickable withing this Navigation.

Step by Step (Pages):

- 1) Welcome Page:
- Hero: Modern UI inspired by Apple/Revolut/Stripe (blue tones, clean buttons, animations).
- 1. Block Animation: Background of Hero → animated floating objects (project plan, agenda, business targets, financials, graphs)
  - Clear CTAs: "Find Funding" or "Generate Business Plan" After products).
- Works equally for impatient and expert personas.(IMPORTANT: User can be Organisation or Persona)
  - Content:

(Hero): 

Freedom starts with a clear plan — let's build yours. (Animation of business plan objects in the background)

2.Block (Under Hero) - Quote Style - Anymation "Typed in":

Whether you're shaping an idea, applying for funding or preparing a visa — we turn your thoughts, drafts or existing business into a submission & funding-ready Business Plan.

Built to meet standards of institutions, banks & public funding programs nationally & internationally.

3.Block (cards with pictures and title, animated on hover, on hover show e.g. ):

Title: Use Cases

From solo founders to consultants, our plans are used for:

#### Cards:

- Tivisa Applications e.g. RWR, Freelance Permit
- S Grants & Public Funding e.g. AWS PreSeed, FFG Basisprogramm, EU startup calls
- Bank Loans or Leasing Structured + formatted to meet financial standards
- Startup, Coaching or Projects Early-stage ideas, Self-employment (e.g. AMS, WKO) or Projects supported by consultants and coaches
- 4. Block: Plan Types (cards (titles), Stripe-style on hover shows Information).

Title: Custom Business Plan (15–35 pages)

Information: You defined your business model - vision, offer, market, target group, marketing, financials. We turn your input into a full, submission-ready plan aligned with institutional & funding requirements.

ightarrow Ideal for: Visa, grant or loan/leasing Applications when your business model is clear.

Title: Upgrade & Review

Information: Already have a business plan, some parts or a draft? We'll revise and upgrade it to pass — including formatting, rewriting, and expert edits for AWS, FFG, banks or visa programs.

- → Ideal for: Plans that need add-ons (e.g. financials), structure and formatting.
- ★ Strategy & Modelling Plan (4–8 pages)\*

You have a business idea but haven't fully defined the details — like your target group, pricing, and positioning. We help you shape your business model and strategy, so you can move confidently into development or planning.

→ Ideal for: Early-stage ideas, pivots, or consulting clients needing a clear business model.

Can be combined with a Business Plan or Upgrade & Review.

- 5. Block: What's Included: (checklist with animated icons):
- ✓ A structured, submission-ready business plan or document
- ✔ Delivered as Google Doc or Word (PDF optional, editable for reuse)
- ✓ Includes a 1-Page Executive Summary that resumes your plan
- ✓ A Trust Agreement (NDA) signed by us (optional)
- ✓ Includes 1 free revision if your plan needs some adjustments
- ✓ Async: No calls or meetings required. Nevertheless, you can reach me.

## (Subpage)

Pricing

Each plan is priced based on submission type and complexity. Here's what to expect:

• Basic Submission Plan (AMS, WKO) → €500 - €850

For short, form-based applications.

• Custom Business Plan (Visa, Grant, Bank) → €1.300 – €2.500

Full plan built from your business model — includes model, logic, targets, and funding structure.

• Review or Upgrade → €800 - €1.300

You already have a draft? We fix structure, content, update formatting & make it fundable.

• Strategy & Modelling Plan → €1.000 – €2.000

For early-stage ideas or pivots — includes target group, pricing, and business model. Ideal if your idea isn't fully defined yet.

• Full Plan + Strategy Combo → €2.000 - €5.000

Complete Package for startups, EU calls or multi-phase funding.

### (Subpage)

I'm a startup advisor based in Austria, with a background in business modelling, planning and funding. I've helped founders and teams secure grants, and bank loans — including FFG Basisprogramm, Wirtschaftagentur Wien.

# 2) Choose Path (integrated in Welcome page):

- User selects between Recommendation Engine ("Find your funding source" (3a) or Generator / Editor (Upgrade & Review) / \* Strategy & Modelling Plan Generator: (3b).
  - Both paths reusable; fallback stubs if data missing.
  - Information/ questons from 3a) can be transferred to 3b)

# 3a) Recommendation Engine:

---

Uses local curated corpus (AT/EU funding URLs, overlays).

- Question wizard (Sector, Location, Stage). (will be updated)
- One question at a time  $\rightarrow$  "fly in/out" transitions. "Next" disabled until answered.
- Progress bar: Q1 of 3.
- Persona behaviours: Bulk upload, tooltips, expert shortcut, scaffolding prompts.
- Outputs → Top 5 programs ranked with score + reason.
- Results Layout → Cards (Stripe-style) with name, badges, reason, % match.
- Exploration Mode → manually add missing program.
- Modal popup → program details + CTA Continue to Plan Generator → /plan.
- Animations → staggered fade-in cards, popup smooth scale.
- Breadcrumb navigation (from Step 3a to 10)

- 3b) Business Plan Generator / Editor (Upgrade & Review) / \* Strategy & Modelling Plan Generator:
  - ## Step 3b: Business Plan Generator / Editor
- \*\*Layout\*\*
- SideNav (chapters) + Main Editor.
- Chapters: Executive Summary, Products & Services, Company & Management, Industry, Market & Competition, Marketing & Sales, Financial Planning & Forecasting, Attachements (Founder Info, CVs, Appendices).
- Sticky top progress bar with completion percentage.

### Additional requierments:

- Breadcrumb navigation (from Step 3a) to 10) onward, hide 3b)
- Autosave indicator (important reassurance for long text entry).
- Version history (save multiple drafts, restore previous
- \*\*Editor Blocks\*\*
- Rich text editor for typing (with basic formatting).
- Upload zones for DOCX, XLSX, CVs, financial models.
- Table/Graph editor  $\rightarrow$  auto-generates chart previews (market size, revenues, forecasts).
- Al Recommendation bar  $\rightarrow$  persona-aware suggestions (defaults for Frustrated, tooltips for Newbie, shortcuts for Expert, prompts for Idea-stage).
- \*\*Program-Specific Overlay\*\*
- If a funding program is selected (e.g., AWS PreSeed), overlay adds:
- Required documents checklist.

<ul> <li>Funding-specific guidelines (e.g. max pages, financial breakdowns).</li> <li>Pre-filled text templates and prompts.</li> </ul>
- **Educational Layer**
- Tooltips / Did-you-know panels (Newbie persona).
- Inline "?" icons open right-side drawers with explanations.
- Expert toggle removes hints, showing only raw fields.
- **Preview Mode**
- Shows blurred or masked sections until purchase.
- Completeness meter (green/orange/red).
- Complexity score (affects price tier).
- Auto-filled sections flagged.
- **Pricing Panel**
- Stripe-style pricing card embedded under editor.
- Dynamic updates based on:
- Number of sections completed.
- Uploaded vs. Al-autofilled content.
- Timeline (Standard vs. Priority).
- **Fallback Logic**
- If skipped $ ightarrow$ modal:
- "We noticed you skipped Finance. Do you want us to prefill with expert defaults?"

- Options: Accept / Edit Later.
- Auto-filled sections are flagged in Preview for transparency.
- 4) Eligibility + Confidence:
- Runs automatically after Funding Results.
- Each result card shows \*\*Eligibility Badge\*\* (Eligible / Not Eligible) + \*\*Confidence Badge\*\* (High / Medium / Low). Visualization:
- ✓ Green "Eligible" badge
- X Red "Not Eligible" badge
- Confidence badge (High/Medium/Low) with tooltip explaining confidence logic
- \*\*Strict Mode\*\*: blocks navigation if no eligible programs are found. CTA  $\rightarrow$  "Adjust Answers."
- \*\*Debug Panel\*\*: shows decision logic, score, unmet keys.
- Export includes eligibility decision summary
- 5) Preview + Pricing:
- \*\*Preview as Pop-Up\*\*  $\rightarrow$  only shows important parts (blurred/hidden full doc until purchase).
- \*\*Additional Document Requests\*\* → prompts for CVs, Project Summary, special formats.
- \*\*Completeness Meter\*\* → traffic light (green/orange/red).
- \*\*Complexity Score\*\*  $\rightarrow$  based on sections completed, financial depth, number of attachments.
- \*\*Dynamic Pricing Block\*\* → Stripe-style cards showing tiers:
- Standard vs. Priority delivery toggle.
- Price auto-adjusts based on complexity + completeness.

- \*\*Timeline Option\*\* → user chooses standard or express delivery.
- II Visual meter bar (green/orange/red) that fills as sections completed.
- 💡 "Why we need this" tooltips when asking for CVs or project summaries.
- 💸 Live dynamic pricing update (price ticks up as complexity rises).

# 6) Al Plan Machine (future step):

- Trains on successful past business plans.
- Learns patterns to generate stronger drafts.
- Similar UX to "Al book creator" platforms.
- Deferred until Plan corpus + MVP are stable.
- Teaser page with waitlist signup.
- -Input past successful plans (anonymized)" → trains model.
- Outputs pattern-based suggestions" → user still edits, not full automation.
- Prevents overpromising → "assists, not replaces."

# 7) Confirmation Page:

- Shown after Preview + Pricing, before Checkout.
- Displays \*\*Shopping Cart summary\*\* with selected plan.
- Option to attach additional documents (CV, Project Summary, etc.).
- "Freedom Takeaway" → user sees exactly what they'll receive.
- CTA → Proceed to Checkout.

# 8) Checkout:

- Stripe integration (Visa, Mastercard, AmEx, Klarna, PayPal, Apple Pay, Google Pay).
- \*\*CHECKOUT\_ENABLED=false by default\*\* (safe stub until production).
- Shows \*\*order summary + tier selection\*\*.
- Requires email input (mandatory).
- Option → Download immediately or Send by Email.
- UX mirrors Stripe checkout (mobile-first).
- Mobile-first adjustments (single column, bigger tap targets).
- Trust seals (GDPR, SSL, Verified Provider) shown near pay button.

## 9) Export:

- Generates \*\*DOCX/PDF\*\* via toggle.
- Flags control which sections are included/excluded.
- Safe fallback logic ensures export never fails (graceful degradation).
- Export integrated with Confirmation email + After-Sales.
- Watermark/Mask if unpaid preview → ensures value protection.
- Auto-attach export to confirmation email

### 10) Thank you:

- \*\*Confirmation Page\*\* includes `Request Revision` stub form.
- Revisions supported → Supabase workflows or email triggers.
- Future: connect full customer service dashboard.
- Optional upsell → coaching, premium revision packages.

How it all connects (Flow)
User enters website $\to$ Landing $\to$ Chooses Recommendation Engine or Business Plan Generator.
Recommendation Engine:
Questions (wizard).
GPT + JSON = suggested programs.
If user just says "I need a bakery loan" $\rightarrow$ GPT fills gap.
Business Plan Generator:
Rich text editor (autosave Supabase).
GPT-powered suggestions in each section.
Skipped sections $\rightarrow$ flagged as auto-generated.
Export:
User finishes → Click Export → Create Google Doc + optional PDF.

Checkout (Stripe):
Test mode first.
Unlocks full export.
User logs back in later $ o$ Sees drafts, revisions