## **Kevin Willig**

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## **Operations Manager - Production Manager - Process Improvement**

I am excited to learn more about this important role. I have been described as detail-oriented, analytical, and logical, and always displaying a positive personality with a genuine personal commitment to excellence. I helped a company break through their average \$12M per year and increased it to over \$50M per year by continuous process improvement and quality assurance throughout the organization. Currently I am working as a Production Manager, which entails managing a detailed schedule and employees to meet manufacturing and delivery dates, inspecting quality of parts to ensure they meet ISO and AS9100D standards, and being the liaison between the Sales Team and the Shop Floor. Strengths include experience in customer service, sales, purchasing, procurement, machining, millwright, electrical, hydraulics, schematics, shipping/receiving, material handling, Kanban, Kiazan, construction, plastic, and metals. I welcome an opportunity to meet with you to learn more about this position and how I may best contribute to your organization today.

## **KEY ACCOMPLISHMENTS**

At Bay Shore Systems, helped the company <u>break through their average \$12M per year</u> and <u>increased it to over \$50M per year by improving and implementing processes</u> throughout the shop.

<u>A few examples include</u> colored folders to identify weekly projects and when a job goes late, created kitting carts to pick all of the items for jobs, helped in the remodeling stages to organize inventory (<u>with KANBAN systems</u>) to be optimal for receiving and kitting.

At Professional Plastics, <u>broke multiple records for on-time delivery</u>. For the first time ever, <u>increased production</u> <u>backlog to 6 weeks and hit our target WIP number 6 months in a row</u>.

<u>Improved shipping processes</u> to make it more efficient by ordering different box sizes for quickly getting product out the door, also increased the standard of packaging to minimize damage. Created a "visibility" board for all upcoming jobs arranged by date.

As Warehouse lead, I <u>kept the entire team accountable and elevated productivity high while maintaining morale</u>. Expertly planned and scheduled jobs to sync with customer expectation dates and <u>conducted FAI reports in compliance</u> with ISO and AS9100D standards.

<u>Certified quality assurance by</u> performing spot inspections of material coming in, and ensuring all products were properly labeled.

Forklift Certified Operator. Crane Operator to 20 tons.

Deep experience in <u>customer service</u>, <u>sales</u>, <u>safety</u>, <u>compliance</u>, <u>risk mitigation</u>, purchasing, procurement, machining, millwright, electrical, hydraulics, schematics, shipping/receiving, <u>material handling</u>, <u>Kanban/Kiazan</u>, <u>construction</u>, plastic and metals properties and applications.

<u>Drove production by</u> managing schedules, meeting due dates, and focused employees on priorities. Handled shipping, receiving, kitting/material handling, purchasing, planning, and codifying engineering feedback. Mastered ability to read full schematics and assembly prints while learning about hydraulic fittings and electrical components.

## **EDUCATION**

General Business Studies - North Idaho College

A promising student prior to college averaging 3.5 GPA, dual-enrolled for Junior & Senior Year graduating with 16 college credits along with an advanced diploma. Homeless & no family support, I entered the work world.