

DEFINING TOMORROW'S TECHNOLOGY®

Preliminary Attendee Highlight Document

2006 International CES January 5-8, 2006 Las Vegas, Nevada







www.CESweb.org

Overall Attendance

2006 INTERNATIONAL CES ATTENDEES

GRAND TOTAL	152,767
Exhibits Only Attendance	93,237
Exhibitors	48,037
Press	4,621
Paid Conference Attendees	3,557
Speakers	321
Financial/ Market Analysts	1892
Industry Market Analysts	1,102

SOURCE: 2006 International CES Attendee Reports

CES ATTRACTS INDUSTRY LEADERS*

2005 International CES Total

% of Total 2005
Attendance
"Attendance*" =
Exhibits Only +
Conference
Attendees (95,784)

% of Increase Over 2005 Show (40,672)

President/CEO/Owner	16,371	17%	
CFO	1,468	2%	
COO	1,098	1%	
CIO/CTO	1,363	2%	
Vice President	6,078	6%	3%
Director	5,425	6%	
Business Development	6,163	7 %	
General Manager	3,916	4%	
Total: Senior Level Executives	41,882	45%	

^{*} Does not include press, financial analysts, exhibitors or speakers

SOURCE: 2006 International CES Attendee Reports



International Attendance

CES ATTRACTS INTERNATIONAL ATTENDEES

	2006 International CES Total	% of Total 2006 Attendance "Attendance*" = Exhibits Only + Conference Attendees (93,959)	% of Increase Over 2005 Show (24,218)
International Exhibits Only Attendees	16,399		
International Conference Attendees	832		
International Exhibitors	7,085		
International Press	946		6%
International Financial/Market Analysts	287		
International Speakers	11		
Total International Attendees	25,560	27%	

SOURCE: 2006 International CES Attendee Reports

CES ATTRACTS INTERNATIONAL DELEGATIONS

International visitors came from more than 130 countries to the 2006 International CES. Below is a list of those who attended as part of a formal delegation. There were a total of 60 groups, of which 28 attended the International CES for the first time.

Market	Number of Delegations	Market	Number of Delegations
Australia*	1	Korea	12
Bolivia	1	Mexico	1
Brazil	2	Nigeria*	1
Bulgaria*	1	Philippines	1
Canada*	2	Russia	1
China	11	Singapore	1
Costa Rica	1	Spain*	1
Denmark*	3	Sweden*	1
France	4	Switzerland*	1
Hong Kong*	1	Taiwan	3
Israel	1	Ukraine	1
Italy	1	United Kingdom	2
Japan	4	Vietnam	1

^{*} New delegation attending the International CES for the first time



Attendees, By Industry Affiliation

Description	# of 2006 International	
	CES Attendees	
Aerospace Industry	715	
Airline Industry	161	
Architecture/Building/Construction	1,445	
Automotive Industry	4,473	
Communications: Cable Service Providers, Land-line	7,083	
and Wireless Telephone Services		
Consumer Electronics Industry	29,574	
Education	1,484	
Electronics Components Industry	5,932	
Entertainment: Broadcast, Gaming, Film, Internet, Music	8,540	
Fashion Industry	359	
Finance	1,798	
Government: Federal	603	
Government: State and Local	605	
IT Industry	7,713	
Medical, Healthcare, Insurance Industry	1,705	
Military	376	
Other	9,019	
Packaging	409	
Sport and Fitness Industry	324	
Toy Industry	469	
Trade Association	1,010	
Travel & Hospitality Industry	591	
Total Identified by Industry Affiliation	83,848	



Top 20 Attendee Product Interest* Areas

Product Interest Category	Number of	2006
	Attendees	Rank
Accessories	16,330	5
Audio	18,893	3
Audio, High - Performance	14,374	9
Broadband	11,578	16
Computer Hardware and Software	18,986	2
Digital Imaging/Video Editing	13,628	11
Electronic Gaming	11,828	14
Home Data Networking	10,508	18
Home Theater	16,422	4
Integrated Home Systems	10,484	19
Mobile Office	11,633	15
Mobile/Vehicle Electronics	13,373	12
Online/Internet	11,081	17
Other Consumer Electronics	14,679	8
Personal Electronics	16,014	6
Telephones	9,536	20
Video	13,844	10
Voice Over IP (VoIP) Hardware and Software	12,068	13
WiFi	14,779	7
Wireless Communications	19,536	1

^{* 2006} International CES registrants were asked to indicate the product areas they represent/are interested in and may have marked more than one product interest area, per respondent.



Attendees, By Primary Role

Description	# 0f 2006 International CES Attendees
Advertising Sales, Production, Circulation	357
Broadcasting Industry	2,131
Business Development / Strategic Relations	358
Carrier/Provider	2,273
Consulting, Business Services	10,006
Content Development	1,421
Corporate (Non-Retail), Institutional	4,566
Distribution	6,204
Engineering	6,879
Financial Services	1,481
Film Industry	1,561
Government (Buyer, Non-buyer)	1,515
Installation	3,636
Manufacturing/Manufacturer's Rep. (Non-Exhibiting)	15,363
Market Research	188
Other	6,341
Retail (Store-Front & Online)*	18,242
Service Professional (Non-Retail)	2,257
Software Development/Publishing	3,608
Trade Association	1,394
VAR / Dealer	1,861
Venture Capitalist	1,038

^{*} Represents the following retail channels: Department Store, Electronics Superstore/Mass Merchandise Warehouse, Local Specialty/Regional Specialty, Other Retail, Premium Catalog, Retailer: Online

SOURCE: 2006 International CES Registration Reports

Attendees, By Retail Channel

Description	# of 2006 International CES Attendees	
Department Store	1,040	
Electronics Superstore / Mass Merchandise Warehouse	2,990	
Local Speciality / Regional Specialty	6,716	
Other Retail	2,854	
Premium Catalog	488	
Retailer: Online	4,154	
Total Identified by Retail Channels	18,242	

SOURCE: 2006 International CES Registration Reports



Overall Buying Power at the International CES

The International CES represents an estimated 96 percent (\$120 billion) of the industry's \$126 billion buying power.

SOURCE: eBrain Market Research, a service of CEA

Product Category	Buying Power at CES, in Billions (U.S. \$)
Overall CES Buying Power for 2005	\$120
Audio	\$7
Home Information Technologies	\$43
Mobile	\$21
Video	\$22
Other	\$27

SOURCE: eBrain Market Research, a service of CEA

Fortune 500 COMPANIES AT THE 2006 INTERNATIONAL CES		
Fortune 500 Companies that sent Representatives to CES:	271 (54%)	
Average Number of Fortune 500 Representatives, per company:	12	
Fortune 100 Companies that sent Representatives to CES:	66 (66%)	
Average Number of Fortune 100 Representatives, per company:	60	

SOURCE: 2006 International CES Registration Reports; www.fortune.com/fortune/fortune 500

BUYING INFLUENCE AT THE INTERNATIONAL CES

% of 2006 Attendance
"Attendance*"= Exhibits
2006 International
CES Total
Only + Conference
Attendees (93,959)

Final Decision Maker 33,159 35%
Significant Influence 30,183 32%
Research New Products 8,729 9%



^{*} Does not include press, financial analysts, exhibitors or speakers

Top Consumer Electronics Retailers

Ninety - seven percent of the top consumer electronics retailers sent representatives to the 2006 International CES.

Top 100 Consumer Electronics Retailers

Store Name	Rank 2004	# of Reps Sent to 2006 International CES	Estimated CE Sales in \$ millions 2004
Best Buy	1	446	20,747
Walmart	2	83	12,114
Circuit City	3	157	9,611
Dell Computer	4	115	7,615
Radio Shack	5	123	4,311
Target	6	82	3,953
Sears	7	55	3,131
CompUSA	8	81	2,481
Costco Wholesale	9	80	2,224
Sam,s Club	10	31	2,070
Electronics Boutique	11	1	1,989
GameStop Corp.	12	8	1,843
Fry's Electronics	13	79	1,822
Gateway Computer	14	29	1,765
Office Depot	15	20	1,616
Staples	16	63	1,566
Apple Computer	17	93	1,473
Army-Air Force Exchange	18	16	1,233
Office Max	19	34	946
Amazon.com	20	65	828
Tweeter Home	21	79	799
Entertainment Group			
TigerDirect	22	17	650
Ultimate Electronics	23	81	573
Good Guys	24	19	525
Kmart	25	7	522
Sony Retail Stores	26	41	500
H. H. Gregg	27	5	477
P.C. Richard & Son	28	11	458
BrandsMart U.S.A	29	11	424
Micro Center	30	14	385
BJ's Wholesale	31	5	373
Ritz Camera Retails	32	7	366
Stores			
PC Mall	33	13	350
J&R Music World	34	9	325
Rex	35	9	305
ABC Warehouse	36	8	289
QVC	37	18	266
Bose	38	139	266
Conn's	39	2	241
Home Shopping Network	40	4	241
American TV &	41	7	230
Appliances	41	,	230
Navy Exchange	42	2	225
Crutchfield	43	10	206
CDW	44	7	193
Overstock.com	45	13	192
Buy.com	46	7	191
Toys'R'Us	47	7	160
Nebraska Furniture Mart	48	7	158
uBid.com	49	5	155

Store Name	Rank 2004	# of Reps Sent to 2006 International CES	Estimated CE Sales in \$ millions 2004
Meijer	50	4	155
Fred Meyer Stores	51	6	176
R. C. Willey Home Furnishings	52	57	145
La Curacao	53	23	138
6th Ave Electronics	54	5	136
Video Only	55	2	130
Car Toys	56	21	130
PC Connection	57	8	126
Cambridge Soundworks	58	6	123
Magnolia Audio Video	59	46	121
PC Club	60	6	112
Valuevision/ShopNBC	61	6	102
Home Depot	62	16	101
ShopKo Stores	63	5	99
Sharper Image	64	2	76
Abt Electronics and Appliances	65	25	76
Harmony Computer and Electronics	66	2	76
Huppins Hi-Fi/OneCall	67	4	73
Boscov's	68	5	70
Comp-U-Plus	69	0	70
Audio Express	70	23	66
Fingerhut	71	1	60
Bernie's	72	6	60
Marine Corps Exchange	73	7	60
Walgreens	74	12	47
Zones, Inc.	75	3	44
Harvey Electronics	76	2	43
The Federated Department Stores*	77	10	43
Big Lots	78	4	43
Musicland Group, Inc.	79	5	43
Lowe's	80	6	40
Ritz Interactive	81	1	37
Myer-Emco	82	5	36
The May Department Stores*	83	25	35
J.C. Penney	84	8	35
Vann's	85	5	33
Rite Aid	86	4	30
Queen City Audio Video &	87	3	30
Appliances	00	6	27
Ovation	88	6	27
Shop at Home Network	89	8	25
Electronics Expo	90	5	25
W.S. Badcock	91	0	24
Cowboy Maloney's	92	6	23
The Great Indoors	93 94	5 0	22 22
Eckerd Drugs	_	-	
Stereo Advantage	95	2	21
CVS	96	5	20
Howard's Appliance	97	1 5	20
Listen Up Kohl's	98 99	4	20 19
Bjorn's	100	24	19

SOURCE: TWICE, May 9, 2005; 2006 International CES Registration Reports. Due to publication dates, prior year's ranking was used.



^{*}Now Federated-May Department Stores

Universities Represented at the 2006 International CES

The International CES attracted a range of university and educational representatives from more than 450 schools and universities. They attend CES to:

- Identify new ways to streamline institutional operations and technologies.
- Research technologies for equipment upgrades.
- Evaluate how to enhance learning environments with new technologies.
- Gauge curriculum development and the technologies used in teachings and case studies.

Colleges and Universities represented included:

American College Of Cardiology **American Film Institute Arizona State University Auburn University Ball State University** California Institute of Technology **Carnegie Mellon University Cornell University Dartmouth College DePaul University Des Moines University Drexel University Duke University Emory University Furman University George Mason University George Washington University Georgetown University** Georgia Tech **Harvard Business School Hokkaido University Howard University Indiana University Institute for Simulation and Training** **Iowa State University Korea Advanced Institute of Science** and Technology **Korea University Lehigh University** Loyola College in Maryland Massachusetts Institute of Technology Michigan State University **National Institutes of Health National Sun Yat-Sen University National Taiwan University New York University Northern Arizona University Northern Michigan University Oregon Health & Science University Oregon State University Penn State University Pepperdine University Princeton University Purdue University Rochester Institute of Technology Seoul National University Seton Hall University Stanford University**

Temple University Texas A&M University Tufts University Tulane Medical Center UCLA University of Alberta University of Arizona University of Athens, Greece **University of British Columbia University of Illinois University of Louisville University of Maryland University of Massachusetts University of Montana University of New Hampshire University of Notre Dame** University of Pennsylvania **University of Stuttgart, Germany University of Sydney University of Torino** Virginia Tech **Wake Forest University**



Key Speakers at the 2006 International CES

The International CES attracts leading consumer electronics industry visionaries, who shared their insights about the industry's future. Key speakers at the 2006 International CES included:

Bill Gates

Chairman and Chief Software Architect, Microsoft Corp.

Larry Page

Co-founder and President of Products, Google

Sir Howard Stringer

Chairman and CEO, Sony Corp.

Paul Otellini

CEO, Intel Corp.

Terry Semel

Chairman and CEO, Yahoo! Inc.

Ivan Seidenberg

CEO, Verizon Communications

Michael Dell

Chairman of the Board, Dell Inc.

Antonio M. Perez

Chairman and CEO, Kodak

Kevin Martin

Chairman, FCC

Brad Anderson

Vice Chairman and CEO, Best Buy Co.

Alan McCollough

Chairman and CEO, Circuit City Inc.

Larry Mondry

CEO, CompUSA Inc.

Success at Innovations Plus at the Sands: The Newest Venue for the International CES!

Innovations Plus at the Sands was a hot new destination at the 2006 International CES, and attendees took notice. With more than a dozen TechZones, Innovations Design and Engineering Showcase honorees, the Scientific American Innovations People's Choice Award, live broadcasts and many other draws, attendees flocked to see the latest technology at the Sands.

More than 75,000 attendees rode the Sands Express shuttles to and from the LVCC.

Every Industry Insider spoke to roughly 500+ attendees per session.

During CES Unveiled: Official Press Event of the International CES, more than 600 media and analysts previewed the latest consumer technology products.

More than 1,000 entries from 160 companies entered the Innovations Design and Engineering Awards program. The size and prestige of the program continued to grow, as did the crowds at the Sands eager to check out the Innovations honorees.

SOURCE: 2006 International CES Registration Reports and 2006 International CES Transportation Information



International CES Press Coverage

The International CES represents the largest gathering of industry press in the world.

Press	
Grand Total	4,621
Countries Represented	54
International Press / Representatives	946
Print Press	49%
Online/ Wire Press	31%
Broadcast Press	20%

SOURCE: 2006 International CES Registration Reports

Leading consumer and business publications, financial and industry analysts and top broadcast media represented at the International CES include:

Aberdeen Financial Services ABC Radio Network ABC's Good Morning America ABC's World News Tonight Access Hollywood AG Edwards AIG Global Investment Group Ameriprise Financial Arizona Republic Atlanta Journal-Constitution Austin American Statesman Banc of America Investments Banc of America Securites Bank of Tokyo Mitsubishi Rarron's **BBC TV Bear Stearns** Billboard Magazine Birmingham News **Black Enterprise Bloomberg News Bloomberg Radio** Bloomberg TV **Boston Globe Boston Herald Brandweek Buffalo News Business Week** Canadian Broadcasting Corp. Capital One Cargo Magazine **Causeway Capital** CBS' 60 Minutes

CBS' 60 Minutes
CBS' Early Show
CBS' Evening News
CBS' This Morning
Charles River Ventures
Charles Schwab
Charleston Gazette
Charlotte Observer
Chicago Sun-Times
Chicago Tribune
Child Magazine
China Development Industrial Bank
CIBC World Markets

CIIIA Development Industrial Bal CIBC World Markets Cincinnati Post Citibank Citigroup Cleveland Plain-Dealer

Cleveland Plain-Dealer CNBC Morning Call CNBC's Power Lunch CNET Radio CNN Headline News
CNN's America Morning
CNN's In the Money
CNN's Live Today
Columbus Dispatch
Comerica Bank
Consumer Reports
Crain's Business Publications

Credit Suisse First Boston C-Span Dallas Morning News David Prager Show Deloitte & Touche Denver Post Details Magazine Detroit News Deutsche Bank Discoveries Magazine

Dow Jones News Service

E! Entertainment Television ElleGirl ESPN Magazine ESPN2 Cold Pizza

Esquire Fast Company Magazine

Fidelity Investments

Fidelity Investments Japan Financial Times

Financial Times
Focus
Food & Wine
Forbes
Forrester Research
ForstmannLeff
Fort Worth Star Telegram
Fortune

FOX News Network
Fox News' Good Day Live
Frost & Sullivan

G4 Tech TV Gartner Gartner/Dataquest Goldman Sachs Good Housekeeping GQ

Hartford Courant

HDNet Hearst Strategic Investments

HGTV
Hollywood Reporter
Home Magazine
House & Garden

Houston Chronicle HSBC

IDC

Indianapolis Star InfoTrends/CAP Ventures Into Tomorrow with Dave Graveline

Investor's Business Daily J. Goldman & Co. J.D. Power and Associates

Jane
Janus Capital
JP Morgan
Kagan Research
Kansas City Star
Lehman Brothers
Living in Style
Los Angeles Times
Lucky Magazine
Maxim

Mellon Capital Management Memphis Commercial Appeal

Men's Fitness Men's Health Merrill Lynch Miami Herald

Milwaukee Journal-Sentinel Minneapolis Star-Tribune Morgan Stanley MSNBC News Live

MTV

NBC's Nightly News NBC's Today Show New York Daily News New York Post New York Times Newsweek

Nomura Securities Co., Ltd. NPR's Weekend Edition, Marketplace

Oakland Tribune
Oppenheimer & Co. Inc.
Orange County Register
Orlando Sentinel
Paladin Capital Group
PBS' Nightly Business Report
People

Pequot Capital Management Philadelphia Inquirer Pittsburgh Post-Gazette Popular Science PricewaterhouseCoopers Providence Journal

Prudential Equity Group

OVC

Raleigh News-Observer RBC Capital Markets Red Herring Redbook Reuters Reuters TV s

Richmond Virginian-Pilot Rocky Mountain News Rolling Stone Runner's World Sacramento Bee Salt Lake Tribune

San Antonio Express-News San Diego Union Tribune San Francisco Chronicle Seattle Times Semico Research SG Cowen & Co. Smith Barney Sports Illustrated St. Louis Post-Dispatch

Strict Barries
St. Louis Post-Dispatch
Stuff Magazine
Tampa Tribune
Tennessean
The Carlyle Group
The Ellen DeGeneres Show

The New Yorker The Tonight Show with Jay Leno This Old House Magazine

This Old House Magazine Thomas Weisel Partners Time

Transamerica Investment Management, LLC

UBS Global Asset Management US News & World Report

US Weekly
USA Today
Variety
Vibe
Visa USA
Vogue
Wachovia
Wall Street Journal
Washington Post

Washington Post Wells Fargo Winston-Salem Journal

Winston-Salem Journa Wired

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CES Attracts Government Attendees



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Hon. Matthias Kurth, President, Federal Network Agency (Germany)

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Dan Caprio, Deputy Assistant Secretary for Technology Policy

Jaimie Estrada, Director of the Office of Technology and Electronic Commerce

Al Frink, Assistant Secretary for Manufacturing & Services

Jean Janicke, Office of Trade Policy

Tu-Trang Phan, Associate Director, Office of Technology and E-Commerce

Unites States Department of Justice (1)

Ambassador David Gross, U.S. Coordinator for International Communications and Information Policy

United States Environmental Protection Agency (1)

Tom Dunne, Assistant Administrator





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Bruce Franca, Chief, Office of Engineering and Technology

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Jordan Goldstein, Senior Legal Advisor, Office of Commissioner Copps

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Roger Noel, Chief, Mobility Division, Wireless Bureau

Barry Ohlson, Legal Advisor, Office of Commissioner Adelstein

Natalie Roisman, Attorney Advisor, Media Bureau

Dan Rumelt, Senior Outreach Advisor, Consumer Affairs and Outreach Division, Consumer and

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Catherine Seidel, Acting Bureau Chief, Wireless Bureau

Louis Sigalos, Division Chief, Consumer Affairs and Outreach Division, Consumer and Governmental

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Federal Trade Commission

Brian Huseman, Attorney Advisor to Chairman Majoras Daniel Kaufman, Attorney Advisor to Chairman Majoras

National Transportation Safety Board

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Alex Hoehn-Saric, Legislative Assistant, Office of the Hon. Barbara Boxer (D-CA)

Marion K. Houn, Director of Special Projects, Office of the Hon. Byron Dorgan (D-ND)

Wallace Hsueh, Staff Director, Subcommittee on Trade United States Senate, Senate Commerce Committee

Beth Jafari, Legislative Director, Office of the Hon. John Cornyn (R-TX)

Rohit Kumar, Policy Advisor/ Counsel, Office of the Senate Majority Leader

Christine Kurth, Deputy General Counsel, Senate Commerce Committee

Josh Lamel, Commerce Counsel, Office of the Hon. Ron Wyden (D-OR)

Gordon Matlock, Legislative Director, Office of the Hon. Larry Craig (R-ID)

Susan McCue, Chief of Staff, Office of the Hon. Harry Reid (D-NV)

Sean McLaughlin, Deputy Chief of Staff - Senate Judiciary Committee





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Suzy Augustyn, Executive Assistant, Office of the Hon. Darrell Issa (R-CA) Kanya Bennett, Minority Counsel, House Judiciary Committee Andy Black, Deputy Staff Directory, Policy, House Committee on Energy & Commerce Joyce Brayboy, Chief of Staff, Office of the Hon. Mel Watt (D-NC) Sean Bonyun, Press Secretary, Office of the Hon. Fred Upton (R-MI) Will Carty, Professional Staff Member, House Energy and Commerce Committee Kelly Cole, Telecommunications Counsel, House Energy and Commerce Committee Michael Copher, Chief of Staff, Office of the Hon. Steve Buyer (R-IN) Darwin Cusack, Chief of Staff, Office of the Hon. Charles Bass (R-NH) Stacy Dansky, Minority Counsel, House Judiciary Committee Pete Filon, Minority Counsel, House Energy and Commerce Committee Neil Fried, Counsel, House Energy and Commerce Committee Evan Goitein, Legislative Assistant, Office of the Hon. John T. Doolittle (R-CA) Dena Graziano, Minority Communications Director, House Judiciary Committee Dave Grimaldi, Legislative Assistant, Office of the Hon. Ed Towns (D-NY) Kevin Holmgren, Technical Advisor, Office of the Hon. Cliff Stearns (R-FL) Mike Hurst, Legislative Director and Counsel, Office of the Hon. Charles Pickering (R-MS) Jaylyn Jensen, Senior Legislative Analyst, House Energy and Commerce Ted Kalo, House Judiciary Committee, United States House of Representatives Chris Leahy, Policy Coordinator and Counsel, House Energy and Commerce Committee Amy Levine, Legislative Counsel, Office of the Hon. Rick Boucher (D-VA) Stephanie Moore, Minority Counsel, House Judiciary Committee Dale Neugebauer, Chief of Staff, Office of the Hon. Darrell Issa (R-CA) Connie Partoyan, Chief of Staff, Office of the Hon. Cathy McMorris (R-WA) Brian Peters, Legislative Assistant, Office of the Hon. Jay Inslee (D-WA) Chas Phillips, Policy Counsel, Committee on Government Reform Mike Platt, Legislative Director, Office of the Hon. Marsha Blackburn (R-TN) Anna Sagely, Legislative Director, Office of the Hon. Howard Coble (R-NC) Hollyn Schuemann, Legislative Assistant, Office of the Hon. George Radanovich (R-CA) Jason Scism, Counsel, Office of the Hon. Darrell Issa (R-CA) Johanna Shelton, Minority Counsel House Committee on Energy and Commerce Elizabeth Stack, Legislative Assistant, Office of the Hon. Ralph Hall (R-TX) Todd Thorpe, Office of the Hon. Chris Cannon (R-UT)





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Ryan Walker, Senior Legislative Assistant, Office of the Hon. Paul E. Gillmor (R-OH)

Howard Waltzman, Chief Counsel, Telecommunications and the Internet, House of Energy and Commerce

Committee

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