

DEFINING TOMORROW'S TECHNOLOGY®

Attendee Audit Summary Results

2006 International CES
January 5-8, 2006
Las Vegas, Nevada
www.CESweb.org



LETTER FROM CEA



Gary ShapiroPresident and CEO
CEA



Karen ChupkaSenior Vice President,
Events and Conferences
CEA







Dear International CES Exhibitor and Prospective Exhibitor:

The International Consumer Electronics Show (CES®) is the world's largest consumer technology tradeshow and America's largest annual tradeshow of any kind.

The International CES is one of the first tradeshows to establish industry standards for the verification of show records and attendee demographics. We are prepared to help you build your brand at the industry's preeminent event and maximize your return on investment.

For the 10th consecutive year, we are pleased to present you with key International CES data and to provide you with an accurate account of our attendee information, audited from an outside, independent source: VERIS Consulting LLC, a trusted fiduciary to associations and tradeshows for more than 15 years.

We realize that to plan a successful show you need to know exactly who attends the International CES. The information here will help you do that in an easy-to-interpret format. Prepare to meet more than 150,000 industry professionals from more than 130 countries. From B2B partnerships to OEM relationships, policy discussions and more, let us help you make the most of the growing opportunities at the International CES.

Through our impeccable record-keeping procedures and the International CES' commitment to the VERIS Consulting audit process, we deliver:

- Valuable, quality attendee demographics, unlike any show of this magnitude.
- Assistance in accurately evaluating and reaching your target audience.
- Data to help you maximize your return on investment.
- The assurance you need to confirm your worthwhile participation in the International CES.

How will you prepare to influence the more than 40,000 senior-level executives and final decision makers, 25,000 international attendees, more than 4,500 media and 2,200 financial and market analysts who attend the International CES? Use these accurate details of CES attendee profiles to make the make the most of your exhibit investment.

The International CES defines tomorrow's technology. It is your opportunity to demonstrate that you're an industry leader and innovator. Evaluate new technologies, products and competitors. Prepare to meet the industry's most important players in Las Vegas, Nevada, held this year Monday through Thursday, January 8-11, 2007. We look forward to seeing you there.

Gary ShapiroPresident and CEO
CEA

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Karen Chupka Senior Vice President, Events and Conferences CEA

Speen Cheefler.

The International CES is produced by the Consumer Electronics Association (CEA®).

TABLE OF CONTENTS



DEFINING TOMORROW'S TECHNOLOGY®

Audit Sources	4
Overall Attendance	5
Attendee Profiles	7
o Consumer Electronics Industry	7
o Growth of CES	9
o Government Representatives	10
o University Representatives	14
Buying Power	15
Annual Sales Volume	15
Product Interest	16
Attendee Geographic Profiles	17
Survey Results	18
Press Coverage	19
• Top 100 Consumer Electronics Buyers at the International CES	29
CEA Division Highlights	30



AUDIT SOURCES

Preface

The International CES, produced by CEA, is the world's largest consumer technology tradeshow, encompassing products and services for:

- audio
- high-performance audio
- · digital entertainment
- digital imaging
- embedded technologies
- home theater
- international business
- information technology
- mobile electronics
- home networking
- video
- wireless communications

At the International CES, you will do more than exhibit. You will build your brand and have a chance to make an impact on the world's leading technology visionaries. Discover emerging products, strike business deals, create vital networking opportunities and identify marketplace performances that help companies understand and expand business.

Sources

The 2006 International CES Attendee Audit Summary provides exhibitors and prospects with insight into who attends the International CES. Information included in this document was derived from:

- VERIS Consulting's 2006 International CES Exhibition and Conference Audit Report
- CEA Market Research Department, including on-site attendee surveys
 - 2006 International CES Post-show Exhibitor Survey
 - 2006 International CES Post-show Attendee Survey
 - 2006 International CES Post-show Government Survey
- 2006 International CES Registration Data, provided by ExpoExchange
- TWICE's Top 100 Consumer Electronics Retailers list

VERIS Consulting



VERIS Consulting provides an independent, third-party verification of International CES attendance, attendee demographic information, records and record-keeping systems. The International CES wants our exhibitors to have valuable, accurate attendance data to enhance market analysis and verify the show's credibility. This information will help you evaluate opportunities and maximize your ROI from the International CES.



OVERALL ATTENDANCE

2006 INTERNATIONAL CES ATTENDEES

GRAND TOTAL	152,203
Exhibits-only Attendance	92,945
Registered Exhibitors	47,833
Press	4,608
Conference Attendance	3,539
Financial/Market Analysts	2,960
Speakers	318*

^{*}Speaker totals exceeded 600, as many speakers came from other attendee categories such as press, retailers, exhibitors, consultants and analysts. The number of speakers who registered as "speakers" totaled 318.

SOURCE: 2006 International CES VERIS Audit Report

CES ATTRACTS INDUSTRY LEADERS

% of All Attendees* "All Attendees" = Exhibits Only + Conference **Number of Attendees Attendees** (96,484) President/CEO/Owner 16,020 17% **CFO** 1,430 2% COO 1,072 1% CIO/CTO 1,322 1% Vice President 5,807 6% 5% Director 5,259 **Business Development** 5,970 6% General Manager 3,858 4% **Total: Senior** 40,738 **42**% **Level Executives**

SOURCE: 2006 International CES VERIS Audit Report

"CES is the single most important week of the year for us to present new products to major accounts and consumer customers."

— Bill Daugherty,
Director of Marketing,
Mintek Digital



^{*}Does not include press, exhibitors or speakers.

OVERALL ATTENDANCE

"As our business has grown, CES is kind of the net place, where we meet new people to pitch our new businesses, to get ready for the next year and the year after."

Derek Perez,Director of PublicRelations, NVIDIA

CES ATTRACTS INTERNATIONAL ATTENDEES

	Number of Attendees	% of All Attendees "All Attendees" = Exhibits Only + Conference Attendees (96,484)	% of Increase Over 2005 Show
International Attendees (Conference and Exhibit Attendees)	17,170	18%	2%
International Exhibitors, Speakers	7,093	7%	13%
International Press, Financial/Market Analysts	1,230	1%	10%
Total	25,493	26%	5%

SOURCE: 2006 International CES VERIS Audit Report

INTERNATIONAL ATTENDEE DELEGATIONS AT THE 2006 INTERNATIONAL CES

International visitors came from more than 130 countries to the 2006 International CES. Below is a list of those who attended as part of a formal delegation. There were a total of 60 groups, of which 28 attended the International CES for the first time.

	Number of		Number of
Market	Delegations	Market	Delegations
Australia*	1	Korea	12
Bolivia	1	Mexico	1
Brazil	2	Nigeria*	1
Bulgaria*	1	Philippines	1
Canada*	2	Russia	1
China	11	Singapore	1
Costa Rica	1	Spain*	1
Denmark*	3	Sweden*	1
France	4	Switzerland*	1
Hong Kong*	1	Taiwan	3
Israel	1	Ukraine	1
Italy	1	United Kingdom	2
Japan	4	Vietnam	1

^{*} New delegation country attending the International CES for the first time. SOURCE: 2006 International CES Registration Reports



CLASSIFICATION BY PRIMARY JOB FUNCTION*

President/CEO/Owner 16,020 17% Vice President 5,807 6% Director 5,259 5% Business Development 5,970 6% General Manager 3,858 4% Sales/Marketing Manager 6,547 7% Engineer/Research and Development 5,669 6% Salesperson 4,476 5% Consultant 4,338 4% Installer 2,190 2%	Job Function	Number of Attendees	% of All Attendees "All Attendees" = Exhibits Only + Conference Attendees (96,484)
Director 5,259 5% Business Development 5,970 6% General Manager 3,858 4% Sales/Marketing Manager 6,547 7% Engineer/Research and Development 5,669 6% Salesperson 4,476 5% Consultant 4,338 4%	President/CEO/Owner	16,020	17%
Business Development 5,970 6% General Manager 3,858 4% Sales/Marketing Manager 6,547 7% Engineer/Research and Development 5,669 6% Salesperson 4,476 5% Consultant 4,338 4%	Vice President	5,807	6%
General Manager3,8584%Sales/Marketing Manager6,5477%Engineer/Research and Development5,6696%Salesperson4,4765%Consultant4,3384%	Director	5,259	5%
Sales/Marketing Manager 6,547 7% Engineer/Research and Development 5,669 6% Salesperson 4,476 5% Consultant 4,338 4%	Business Development	5,970	6%
Engineer/Research and Development 5,669 6% Salesperson 4,476 5% Consultant 4,338 4%	General Manager	3,858	4%
Salesperson 4,476 5% Consultant 4,338 4%	Sales/Marketing Manager	6,547	7%
Consultant 4,338 4%	Engineer/Research and Development	5,669	6%
·	Salesperson	4,476	5%
Installer 2,190 2%	Consultant	4,338	4%
	Installer	2,190	2%
Service Technician 1,170 1%	Service Technician	1,170	1%

"The International CES is
THE place to meet with
industry analysts, retailers, press and policymakers, and it gives
Philips a great opportunity to show them our
hot new products and to
introduce new ones."
— Katrina Blauvelt,
Director of Corporate
Communications,
Philips Electronics

OTHER INDUSTRY PLAYERS, IDENTIFIED BY PRIMARY JOB FUNCTION*

Number of Attendees

Merchandising Manager, Store Manager, Sales/Marketing Manager, Salesperson	12,916
Engineer/Research and Development, Content Developer	6,089
Corporate, National, Regional Buyer	6,599
Installer, Service Technician, Distributor	4,296
Financial/Market Analyst	2,960

^{*}Primary job function was asked in the online registration process only SOURCE: 2006 International CES VERIS Audit Report



^{*}Primary job function was asked in the online registration process only SOURCE: 2006 International CES VERIS Audit Report

"CES provides one of the best opportunities to showcase new products and technology and to deliver brand messaging to the CE industry." — Terry Shorrock, Director of Shows and Events, Panasonic

CES BRINGS TOGETHER KEY INDUSTRY PLAYERS

With convergence technologies, the International CES has evolved beyond a retail scope. It represents numerous technologies, from mobile electronics to gaming, wireless, high-performance audio, home theater, home networking, digital imaging, satellite, video and more. Take advantage of the growing B2B opportunities—and the chance to meet and interact with new content providers, carriers and dealers who attend the show.

"All Attendees" = Exhibits Only + Conference Type of Buyer Number of **Attendees** (96,484) (Identified By Primary Business Type) **Attendees** Retail (Buyer) 18,650 19% Institutional, Corporate (Non-retail), Government Buyer 5,267 6% VAR/Dealer 1,856 2% Service Professional (Non-retail), Installation 6% 5,492 Distribution 6,167 6% **Total** 37,432 39%

% of All Attendees

% of All Attendees

SOURCE: 2006 International CES VERIS Audit Report

"All Attendees" = Exhibits Only + Conference **Industry Affiliates** Number of **Attendees** (Identified by Primary Business Type) **Attendees** (96,484)Software Development/Publishing, Content Development, Broadcasting Industry, Film Industry 9% 8.504 Manufacturer's Rep/Manufacturer 17% (Non-exhibitor), Government (Non-buyer) 16,047 Consulting 6,377 7% 7% Engineering 6,849 Venture Capitalist, Business Developer 3% 3,180 Other, Unclassified 7,183 7% **Total** 48,140 **50%**



GROWTH AT THE INTERNATIONAL CES

GROWING BUSINESS TYPES AT CES

% of All Attendees "All Attendees" = Exhibits % of Only + Conference Increase **Number of Attendees** Over 2005 **Primary Business Type Attendees** (96,484) Show 5% Retail 18,650 19% Content Development 1,399 1% 41% Manufacturer (Non-exhibitor) 10,405 11% 14% Film Industry 1,542 2% 17% 34% Engineering 6,849 7% Manufacturer's Representative 4,853 5% 3%

 96% of Sands attendees said the visit was worthy of their time

> SOURCE: 2006 International CES Post-show Attendee Survey

SOURCE: 2006 International CES VERIS Audit Report

EXPANSION OF THE INTERNATIONAL CES A SUCCESS!

Innovations Plus at the Sands was a hot new destination at the 2006 International CES, and attendees took notice. With more than a dozen TechZones, Innovations Design and Engineering Showcase, the *Scientific American* Innovations People's Choice Award, live broadcasts and many other draws, attendees flocked to see the latest technology at the Sands Expo and Convention Center.



More than 75,000 attendees rode the Sands Express shuttles to and from the LVCC.

Every Industry Insider spoke to roughly 500+ attendees per session.

During CES Unveiled: The Official Press Event of the International CES, more than 600 media and analysts previewed the latest consumer technology products.

More than 1,000 entries from 160 companies entered the Innovations Design and Engineering Awards program. The size and prestige of the program continued to grow, as did the crowds at the Sands eager to check out the Innovations honorees.





— 100% of Leaders in Technology (LIT) attendees left CES with a better understanding of policy issues facing the industry.

SOURCE: 2006 International CES Post-show LIT (Government) Attendee Survey

TOP-ELECTED GOVERNMENT OFFICIALS AT THE INTERNATIONAL CES

Government and Business: Working Together at the International CES.

CEA is actively involved in programs that affect the laws and regulations impacting your bottom line.

The International CES attracts more government attendees than any other non-government tradeshow. More than 120 leaders from the federal and foreign governments attended the 2006 International CES and actively participated in industry conference sessions. Officials from the Federal Communications Commission, Federal Trade Commission and the Senate and House of Representatives joined government technology officials from other countries including France, Germany and Japan at the International CES, extending the show's global scope.

Key government officials at the 2006 International CES included:

Members of the United States Senate

Hon. George Allen (R-VA) Hon. John Ensign (R-NV)

Members of the United States House of Representatives

Hon. Joe Baca (D-CA)

Hon. Charles Bass (R-NH)

Hon. Shelley Berkley (D-NV)

Hon. Marsha Blackburn (R-TN)

Hon. Steve Buyer (R-IN)

Hon. Chris Cannon (R-UT)

Hon. Tom Davis (R-VA)

Hon. Darrell Issa (R-CA)

Hon. Silvestre Reves (D-TX)

Hon. Fred Upton (R-MI)

Hon. Anthony Weiner (D-NY)

Commonwealth of Virginia

Hon. Jeannemarie Devolites Davis, Senator, Virginia Legislature

International Leaders in Technology

Hon. Nicolas Curien, Member, Executive Board, Telecommunications Regulatory Authority (France)

Wolf-D. Fahrenbruch, Senior Executive Officer, Federal Network Agency (Germany)

Hon. Matthias Kurth, President, Federal Network Agency (Germany)

Matthias Otte, Senior Executive Officer, Federal Network Agency (Germany)

Yoshinori Shibayama, Secretary to the Senior Vice-Minister for Internal Affairs and Communications Ministry of Internal Affairs and Communications (Japan)

Hon. Yoshihide Suga (Vice-Minister Suga), Senior Vice-Minister for Internal Affairs and Communications, Ministry of Internal Affairs and Communications (Japan)



United States Department of Commerce

Hon. Michael D. Gallagher, Assistant Secretary of Commerce for Communications and Information

Meredith Attwell, Senior Policy Advisor

Dan Caprio, Deputy Assistant Secretary for Technology Policy

Jaimie Estrada, Director of the Office of Technology and Electronic Commerce

Al Frink, Assistant Secretary for Manufacturing and Services

Jean Janicke, Office of Trade Policy

Tu-Trang Phan, Associate Director, Office of Technology and E-Commerce

United States Department of Justice

Ambassador David Gross, U.S. Coordinator for International Communications and Information Policy

United States Environmental Protection Agency

Tom Dunne, Assistant Administrator

Federal Communications Commission

Hon. Kevin Martin, Chairman

Hon. Jonathan Adelstein, Commissioner

Hon. Deborah Taylor Tate, Commissioner

Catherine Bohigian, Acting Chief of the Office of Strategic Planning, Office of Chairman Martin

Monica Desai, Chief, Consumer and Governmental Affairs Bureau

Heather Dixon, Senior Legal Advisor, Office of Chairman Martin

Bruce Franca, Chief, Office of Engineering and Technology

Aaron Goldberger Legal Advisor, Office of Commissioner Deborah Taylor Tate

Jordan Goldstein, Senior Legal Advisor, Office of Commissioner Copps

Donna Gregg, Chief, Media Bureau

Julius Knapp, Deputy Chief, Office of Engineering and Technology

Michael L. Lance, Deputy Chief, Engineering Division, Media Bureau

Andrew Long, Associate Bureau Chief, Office of the Bureau Chief, Media Bureau

Kris Anne Monteith, Chief, Enforcement Bureau

Thomas Navin, Chief, Wireline Competition Bureau

Roger Noel, Chief, Mobility Division, Wireless Bureau

Barry Ohlson, Legal Advisor, Office of Commissioner Adelstein

Natalie Roisman, Attorney Advisor, Media Bureau

Dan Rumelt, Senior Outreach Advisor, Consumer Affairs and Outreach Division, Consumer and Governmental Affairs Bureau

Catherine Seidel, Acting Bureau Chief, Wireless Bureau

Louis Sigalos, Division Chief, Consumer Affairs and Outreach Division, Consumer and Governmental Affairs Bureau

Alan Stillwell, Senior Associate Chief, Office of Engineering and Technology



Federal Trade Commission

Brian Huseman, Attorney Advisor to Chairman Majoras Daniel Kaufman, Attorney Advisor to Chairman Majoras

National Transportation Safety Board

General Mark Rosenker, Vice Chairman

Senate Staffers

Brian Ahlberg, Chief of Staff, Office of the Hon. Tom Harkin (D-IA)
Courtney Anderson, Legislative Assistant, Office of the Hon. Jim Demint (R-SC)
James Assey, Minority Counsel, Senate Committee on Commerce, Science and
Transportation.

Ed Barron, Deputy Chief Counsel, Senate Judiciary Committee Jeremy Gold, Office of the Hon. Byron Dorgan (D-ND)

Gina Grandinetti, Technology Policy Coordinator, Senate Republican High Tech Task Force

Jaime Hjort, Legislative Assistant, Office of the Hon. George Allen (R-VA)

Alex Hoehn-Saric, Legislative Assistant, Office of the Hon. Barbara Boxer (D-CA)

Marion K. Houn, Director of Special Projects, Office of the Hon. Byron Dorgan (D-ND)

Wallace Hsueh, Staff Director, Subcommittee on Trade United States Senate, Senate Committee on Commerce, Science and Transportation

Beth Jafari, Legislative Director, Office of the Hon. John Cornyn (R-TX)

Rohit Kumar, Policy Advisor/Counsel, Office of the Senate Majority Leader

Christine Kurth, Deputy General Counsel, Senate Committee on Commerce, Science and Transportation

Josh Lamel, Commerce Counsel, Office of the Hon. Ron Wyden (D-OR)

Gordon Matlock, Legislative Director, Office of the Hon. Larry Craig (R-ID)

Susan McCue, Chief of Staff, Office of the Hon. Harry Reid (D-NV)

Sean McLaughlin, Deputy Chief of Staff, Senate Judiciary Committee

Waldo McMillan, Leadership Aide, Office of the Hon. Harry Reid (D-NV)

Michael Meehan, Chief of Staff, Office of the Hon. Maria Cantwell (D-WA)

Erich Mische, Chief of Staff, Office of the Hon. Norm Coleman (R-MN)

Jason Mulvihill, Staff Director, Senate Committee on Commerce, Science and Transportation

Keith Murphy, Office of the Hon. Gordon H. Smith (R-OR)

Gary Myrick, Deputy Chief of Staff, Office of the Hon. Harry Reid (D-NV)

Paul Nagle, Counsel, Senate Committee on Commerce, Science, and Transportation

Ken Nahigian, Senior Counsel, Senate Committee on Commerce, Science and Transportation

Mike O'Rielly, Senior Legislative Assistant, Office of the Hon. John Sununu (R-NH)

Hap Rigby, Legislative Correspondent, Office of the Hon. James DeMint (R-SC)

Bob Russell, Chief of Staff, Office of the Hon. Mark Pryor (D-AR)

Seema Singh, Legislative Counsel, Office of the Hon. Arlen Specter (R-PA)

Andrew Siracuse, Legislative Assistant, Office of the Hon. Norm Coleman (R-MN)

Kristen Smith, Legislative Assistant, Office of the Hon. Olympia Snowe (R-ME)

Michael Sullivan, Senior Technology Policy Advisor, Office of the Hon. John Ensign (R-NV)

Mark Wetjen, Office of the Hon. Harry Reid (R-NV)

Harry Wingo, Counsel, Senate Committee on Commerce, Science, and Transportation Malcolm Woolf, Minority Counsel, Senate Committee on Environment and Public Works



House Staffers

Suzy Augustyn, Executive Assistant, Office of the Hon. Darrell Issa (R-CA)

Kanya Bennett, Minority Counsel, House Committee on the Judiciary

Andy Black, Deputy Staff Directory, Policy, House Committee on Energy and Commerce

Joyce Brayboy, Chief of Staff, Office of the Hon. Mel Watt (D-NC)

Sean Bonyun, Press Secretary, Office of the Hon. Fred Upton (R-MI)

Will Carty, Professional Staff Member, House Committee on Energy and Commerce

Kelly Cole, Telecommunications Counsel, House Committee on Energy and Commerce

Michael Copher, Chief of Staff, Office of the Hon. Steve Buyer (R-IN)

Darwin Cusack, Chief of Staff, Office of the Hon. Charles Bass (R-NH)

Stacy Dansky, Minority Counsel, House Committee on the Judiciary

Pete Filon, Minority Counsel, House Committee on Energy and Commerce

Neil Fried, Counsel, House Committee on Energy and Commerce

Evan Goitein, Legislative Assistant, Office of the Hon. John T. Doolittle (R-CA)

Dena Graziano, Minority Communications Director, House Committee on the Judiciary

Dave Grimaldi, Legislative Assistant, Office of the Hon. Ed Towns (D-NY)

Kevin Holmgren, Technical Advisor, Office of the Hon. Cliff Stearns (R-FL)

Mike Hurst, Legislative Director and Counsel, Office of the Hon. Charles Pickering (R-MS)

Jaylyn Jensen, Senior Legislative Analyst, House Committee on Energy and Commerce Ted Kalo, House Committee on the Judiciary

Chris Leahy, Policy Coordinator and Counsel, House Committee on Energy and Commerce

Amy Levine, Legislative Counsel, Office of the Hon. Rick Boucher (D-VA)

Stephanie Moore, Minority Counsel, House Committee on the Judiciary

Dale Neugebauer, Chief of Staff, Office of the Hon. Darrell Issa (R-CA)

Connie Partoyan, Chief of Staff, Office of the Hon. Cathy McMorris (R-WA)

Brian Peters, Legislative Assistant, Office of the Hon. Jay Inslee (D-WA)

Chas Phillips, Policy Counsel, House Committee on Government Reform

Mike Platt, Legislative Director, Office of the Hon. Marsha Blackburn (R-TN)

Anna Sagely, Legislative Director, Office of the Hon. Howard Coble (R-NC)

Hollyn Schuemann, Legislative Assistant, Office of the Hon. George Radanovich (R-CA)

Jason Scism, Counsel, Office of the Hon. Darrell Issa (R-CA)

Johanna Shelton, Minority Counsel, House Committee on Energy and Commerce

Elizabeth Stack, Legislative Assistant, Office of the Hon. Ralph Hall (R-TX)

Todd Thorpe, Office of the Hon. Chris Cannon (R-UT)

Laura Vaught, Chief of Staff, Office of the Hon. Rick Boucher (D-VA)

Ryan Walker, Senior Legislative Assistant, Office of the Hon. Paul E. Gillmor (R-OH)

Howard Waltzman, Chief Counsel, Subcommittee on Telecommunications and the Internet, House committee on Energy and Commerce

Yebbie Watkins, Chief of Staff, Office of the Hon. James Clyburn (D-SC)

Shanna Winters, Minority Counsel, Subcommittee on Courts, the Internet, and

Intellectual Property, House Committee on the Judiciary

Tony Zaffirini, Legislative Director, Office of the Hon. Charles A. Gonzalez (D-TX)

Laura Zuckerman, Communications Director, Office of the Hon. Steve Buyer (R-IN)



UNIVERSITIES REPRESENTED AT THE 2006 INTERNATIONAL CES

The International CES attracted a range of university and educational representatives from more than 450 schools and universities. They attend CES to:

- Identify new ways to streamline institutional methodologies and technologies.
- Research technologies for equipment advances.
- Evaluate how to enhance learning environments with new technologies.
- Gauge curriculum development and the technologies used in teaching and case studies.

Colleges and universities represented included:

American College Of Cardiology

American Film Institute

Arizona State University **Auburn University**

Ball State University

California Institute of Technology

Carnegie Mellon University

Cornell University Dartmouth College

DePaul University

Des Moines University

Drexel University Duke University

Emory University

Furman University

George Mason University

George Washington University

Georgetown University

Georgia Tech

Harvard Business School

Hokkaido University

Howard University

Indiana University

Institute for Simulation and Training

Iowa State University

Korea Advanced Institute of Science and

Technology

Korea University

Lehigh University

Loyola College in Maryland

Massachusetts Institute of Technology

Michigan State University

National Institutes of Health

National Sun Yat-Sen University

National Taiwan University

New York University

Northern Arizona University

Northern Michigan University

Oregon Health & Science University

Oregon State University

Penn State University

Pepperdine University

Princeton University

Purdue University

Rochester Institute of Technology

Seton Hall University

Stanford University

Seoul National University

SOURCE: 2006 International CES Registration Reports

Temple University Texas A&M University **Tufts University**

Tulane Medical Center

UCLA

University of Alberta

University of Arizona

University of Athens, Greece

University of British Columbia

University of Illinois

University of Louisville

University of Maryland

University of Massachusetts

University of Montana

University of New Hampshire

University of Notre Dame

University of Pennsylvania

University of Stuttgart, Germany

University of Sydney

University of Torino

Virginia Tech

Wake Forest University



BUYING POWER AT THE INTERNATIONAL CES

OVERALL BUYING POWER AT THE INTERNATIONAL CES

- The 2006 International CES attracted 79% of the Fortune 100 companies.

SOURCE: 2006 International CES Registration Report; www.fortune.com/fortune/fortune 500

	_	
		Only + Conference
	Number of	Attendees
	Attendees	(96,484)
Final Decision Maker	33,159	34%
Significant Influence	30,183	31%
Research New Products	8,729	9%

SOURCE: 2006 International CES Attendee Reports

The top executives in consumer technology presented their insights and visions for the industry's future with 2006 International CES keynotes and presentations from:

- Microsoft's Bill Gates
- Google's Larry Page
- Sony's Sir Howard Stringer
- Intel's Paul Otellini
- Yahoo!'s Terry Semel
- Verizon's Ivan Seidenberg
- Dell's Michael Dell

• RadioShack's David Edmondson

% of All Attendees

"All Attendees" = Exhibits

FCC's Kevin Martin

- Kodak's Antonio M. Perez
- Circuit City's Alan McCollough
- Best Buy's Brad Anderson
- CompUSA's Larry Mondry

CLASSIFICATION BY ANNUAL SALES VOLUME OF CONSUMER ELECTRONICS PRODUCTS

Millions	Number of Attendees	% of All Attendees "All Attendees" = Exhibits Only + Conference Attendees* (96,484)	Retail Buyers	Institutional, Corporate (Non-retail), Government Buyers	VAR/ Dealers	Distributors	Service Professionals (Non-retail), Installation	Engineers
Under \$1	27,363	28%	6,838	740	864	995	2,805	1,617
\$1-\$5	16,536	17%	4,459	478	509	1,495	993	786
\$5-\$10	6,940	7%	1,193	297	150	865	240	417
\$10-\$50	7,888	8%	1,220	394	113	1,092	163	495
\$50-\$250	5,315	6%	762	301	37	551	91	499
\$250-\$500	2,571	3%	420	259	9	169	40	231
\$500+	8,977	9%	1,463	666	88	262	115	1,387

^{*22} percent of attendees could not be classified.



PRODUCT INTEREST AT THE INTERNATIONAL CES

TOP 20 ATTENDEE PRODUCT INTEREST* AREAS

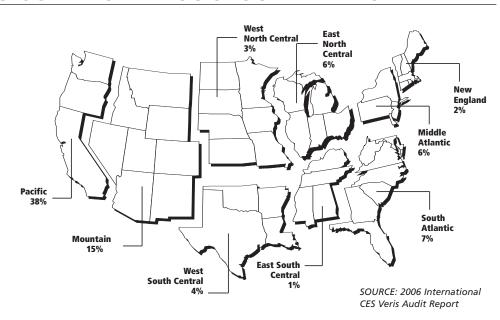
	Number of Attendees	2006 Rank
Accessories	30,503	3
Audio	36,622	1
Audio, high-performance	16,681	17
Broadband	16,851	15
Computer hardware and software	30,652	2
Digital imaging/video editing	20,075	10
Electronic gaming	17,808	11
Home data networking	16,369	18
Home theater	29,873	5
Integrated home systems	17,359	12
Mobile/vehicle electronics	23,468	8
Mobile office	17,087	14
Online/Internet	16,687	16
Other consumer electronics	15,940	19
Personal electronics	25,451	6
Telephones	15,846	20
Video	25,294	7
Voice-over-IP (VoIP) hardware	17,111	13
WiFi	21,364	9
Wireless communications	30,110	4

^{*2006} International CES registrants were asked to indicate the product areas they represent/are interested in and may have marked more than one product interest area, per respondent.



ATTENDEE GEOGRAPHIC PROFILE

GEOGRAPHIC ANALYSIS OF U.S. ATTENDEES



"CES is a digital
Woodstock. It is a
consumer electronics
love-in. And why are we
here? We are here
because this is the
heartbeat of the world
in consumer
electronics."
— Representative,
Mytek

TOP 20 NON-U.S. MARKETS

Market	Number of Attendees	2006 Rank
Canada	3,241	1
Japan	1,980	2
Korea	1,512	3
Taiwan	1,345	4
Mexico	1,106	5
United Kingdom	867	6
China	859	7
Hong Kong	587	8
France	561	9
Germany	470	10
Australia	417	11
Israel	324	12
Netherlands	280	13
Brazil	252	14
Italy	248	15
Sweden	207	16
Denmark	187	17
Singapore	175	18
Switzerland	148	19
Argentina	130	20



INTERNATIONAL CES SURVEY RESULTS

A WORD FROM 2006 INTERNATIONAL CES REGISTRANTS

 Get your brand noticed: One out of three attendees at CES is there for the first time.

SOURCE: 2006 International CES VERIS Audit Report

Reason to Attend	Important or Very Important Rating
Wanted to see a few specific new products/categories	86%
Compare wide range of new technology products	69%
Evaluate specific companies	69%
Network	67%
Meet with existing business partners	65%

SOURCE: 2006 International CES Post-show Attendee Survey

According to 2006 International CES attendees:

- 87% rated the quality of their experience as positive.
- 87% said they would be likely to, or very likely to, recommend the International CES to a colleague or co-worker.
- 90% accessed CESweb.org prior to attending the show to access exhibitor information, CES news, navigation tools, special event information and more.

SOURCE: 2006 International CES Post-show Attendee Survey

A WORD FROM 2006 INTERNATIONAL CES EXHIBITORS

Twenty-seven hundred companies exhibited in more than 1.6 million net square feet of exhibit space at the 2006 International CES.

According to 2006 International CES exhibitors:

- 83% said they were satisfied with their exhibiting experience at CES.
- The most important reason to exhibit is the quality of attendees at the show.
- 72% think that the success of CES as an event is critical to the electronics industry.

SOURCE: 2006 International CES Post-show Exhibitor Survey



RECORD-BREAKING MEDIA COVERAGE CAPS PHENOMENAL 2006 INTERNATIONAL CES

The 2006 International CES lived up to its billing as the world's largest consumer technology tradeshow with a record-setting year in terms of media attendance and coverage. More than 4,500 media and 2,200 financial and market analysts journeyed to Las Vegas for the event, resulting in more than 2,600 media hits in January alone in major print, broadcast and online outlets – a whopping 47 percent increase over January 2005's hits.

The International CES also created a stir across the globe, with more than 940 international media from 52 countries in attendance. Predominant countries generating coverage around the world include Canada, China, Germany, France, Japan, Korea, Mexico and the United Kingdom.

The 2006 International CES was covered by national outlets such as the AP, Reuters, Business Week, Forbes, Fortune, Investor's Business Daily, People, USA Today, The Wall Street Journal, plus major market daily newspapers such as the Los Angeles Times, New York Times and Washington Post. Additionally, the 2006 International CES was placed prominently in at least one newspaper and one network television station in all of the top 25 United States markets.

Cable and broadcast television carried extensive live and taped coverage of the show nationwide including the top networks such as ABC, CBS, CNN, CNBC, E!, FOX, MSNBC and NBC. In addition to coverage on all major network shows such as ABC's World News Tonight and NBC's The Today Show and The Tonight Show with Jay Leno, the 2006 International CES was featured prominently in several syndicated TV shows including The Ellen DeGeneres Show, Access Hollywood and Inside Edition.

No corner of the world was left untouched by the reaches of the 2006 International CES. Given the significant influence and scope of our media attendees, there is no better way to promote your company and its products to the world than the International CES.



Worldwide Press Coverage

"The International CES is the place to meet with industry analysts, retailers, press and policymakers, and it gives Philips a great opportunity to show them our hot new products and to introduce new ones."

— Katrina Blauvelt,

Director of Corporate Communications, Philips Electronics

PRESS ATTENDANCE AT THE 2006 INTERNATIONAL CES

Grand Total	4,608
Countries Represented	52
International Press Representatives	944
Print Press	49%
Online/Wire Press	31%
Broadcast Press	20%

SOURCE: 2006 International CES Registration Reports

PRODUCT CATEGORIES REPRESENTED BY PRESS

Press Product Interest Area	Number of Press & Financial/Market Analysts (6,591)	%of Press & Financial/Market Analysts "Press + Financial/ Market Analysts" (7,568)
Accessories	1,358	18%
Audio	2,192	29%
Audio, high-performance	1,516	20%
Biometrics	785	10%
Blank media	644	9%
Broadband	2,022	27%
Computer hardware and software	2,881	38%
Digital imaging/video editing	2,016	27%
Electronic gaming	2,021	27%
Electronics clothing and accessories	710	9%
Embedded technology	1,101	15%
Film/video production (professional grade)	1,074	14%
Home appliances	1,130	15%
Home data networking	1,487	20%
Home healthcare products	560	7%
Home theater	2,043	27%
Integrated home systems	1,187	16%
Mobile office	1,697	22%
Mobile/vehicle electronics	1,708	23%
Nanotechnology	930	12%
Online commerce products and services	978	13%
Online/Internet	2307	30%
Other consumer electronics	2,658	35%
Personal electronics	2,234	30%
Personal safety and security products	652	9%
Photographic equipment	1,200	16%
Publications	1,186	16%
Retail resource	414	5%
Satellite systems	1,089	14%
Small office/ home office	1,194	16%
Sport electronics	668	9%
Subscriber services	473	6%
Telephones	1,256	17%
Trade associations	386	5%
Video	2,009	27%
Voice-over-IP (VoIP) hardware and software	1,856	25%
WiFi	2,246	30%
Wireless communications	2,675	35%



LEADING MAGAZINES COVERING THE 2006 INTERNATIONAL CES

Leading consumer and business magazines covered the 2006 International CES, reaching millions of consumers across the globe. The CES magazine coverage included:

Barron's

Billboard Magazine Black Enterprise Brandweek Business Week Cargo Magazine

Consumer Reports

Child Magazine

Crain's Business Publications Details Magazine

Discoveries Magazine Elite Traveler ElleGirl

ESPN Magazine

Esquire

Fast Company Magazine

FHM Focus

Food & Wine

Forbes Fortune GO

Good Housekeeping Home Magazine House & Garden Jane

Living in Style Lucky Magazine

Maxim Men's Fitness Men's Health Newsweek The New Yorker

People

Popular Science

Redbook Red Herring Rolling Stone Runner's World Sports Illustrated Stuff Magazine

This Old House Magazine

Iıme

US News & World Report

US Weekly Variety Vibe Vogue Wired



"We're able to accomplish things at CES that we can't do ordinarily, especially when it comes to connecting with our customers."

Jeff Hahn,
Communications
Director, Freescale
Semiconductor, Inc.

TELEVISION AND RADIO BROADCASTS BRING CES TO MILLIONS OF HOMES

The major U.S. and international broadcast and cable networks go live from CES to bring the latest product launches to viewers and listeners across the world. Reaching hundreds of millions of people, these broadcasters showcased the keynoters, products, celebrities and exhibitors of the 2006 CES.

Major network television and radio coverage included:

ABC's Good Morning America ABC's World News Tonight

ABC Radio Network

Access Hollywood

BBC Radio BBC TV

Bloomberg Radio Bloomberg TV

Canadian Broadcasting Corp.

Canada Radio G4
Car Clinic Radio
Car & Driver Radio
CBS' This Morning
CBS' 60 Minutes
CBS' Early Show
CBS' Evening News
CNBC's Power Lunch
CNBC Morning Call
CNN's Live Today
CNN's In the Money
CNN Headline News

CNET Radio

Computer Outlook Radio

CNN's America Morning

C-Span

Digital Spin Radio

The Ellen DeGeneres Show E! Entertainment Television

ESPN2's Cold Pizza
Family Tech Radio
FOX News Network
Fox News' Good Day Live

G4 Tech TV HDNet HGTV

Into Tomorrow with Dave Graveline

Motor Trend Radio MSNBC News Live

MTV

NBC's Today Show NBC's Nightly News

NPR's Weekend Edition, Marketplace

and Morning Edition PBS' Nightly Business Report

David Prager Show

QVC Reuters TV

The Tonight Show with Jay Leno

Ziff Davis TV



UNPRECEDENTED COVERAGE IN TOP U.S. DAILY NEWSPAPERS

Newspapers and wire services from the top markets in the United States brought extensive coverage of the 2006 International CES and its exhibitors to consumers around the country. Major U.S. daily newspaper and wire coverage included:

Arizona Republic

Austin American Statesman Atlanta Journal-Constitution

Birmingham News Bloomberg News Boston Globe Boston Herald Buffalo News

Charleston Gazette Charlotte Observer Chicago Sun-Times Chicago Tribune

Christian Science Monitor

Cincinnati Enquirer Cincinnati Post

Cleveland Plain-Dealer Columbus Dispatch Dallas Morning News

Denver Post
Detroit Free Press
Detroit News

Dow Jones News Service

Financial Times

Fort Worth Star Telegram

Fresno Bee Hartford Courant Hollywood Reporter Houston Chronicle Indianapolis Star

Investor's Business Daily

Kansas City Star

Las Vegas Review Journal

Los Angeles Times

Memphis Commercial Appeal

Miami Herald

Milwaukee Journal-Sentinel Minneapolis Star-Tribune New York Daily News

New York Post New York Times Newark Star-Ledger Oakland Tribune

Orange County Register

Orlando Sentinel Philadelphia Inquirer Pittsburgh Post-Gazette Providence Journal Raleigh News-Observer

Reuters

Richmond Virginian-Pilot Rocky Mountain News

Sacramento Bee

St. Louis Post-Dispatch
Salt Lake Tribune

San Antonio Express-News San Diego Union Tribune San Francisco Chronicle

Seattle Times

Seattle Post-Intelligencer

Tampa Tribune Tennessean USA Today

Wall Street Journal Washington Post Washington Times Winston-Salem Journal



MAJOR TRADE PUBLICATIONS CAPTURE THE LATEST INNOVATIONS AT CES

Several leading industry trade publications covered the 2006 International CES, highlighting new products and technologies that debuted at the show, including the latest in wireless, gaming, digital imaging, home networking, home entertainment, information technology, mobile electronics and audio/video products. Major trade publications covering the show included:

12 Volts Magazine

3D News Daily Digital Digest

944 Magazine Advertising Age

Architectural West Magazine

Audio Magazine
Audio Reviewer
Audio Video Interiors
AudioMobile Magazine
Audiophile Voice
Audiotechnique
Autoweek

AV Magazine Best Magazine

Bits & Bytes Magazine

BYTE

Car Audio & Electronics Car Sound & Performance Casino International Magazine

CE Online News

CE Pro

CED Magazine

Celebrity Car Magazine Church Production Magazine

CO Magazine

Computer Bits Magazine Computer Shopper Connect Magazine

Connected Home Magazine

Consumers Digest

Content Developer Magazine

CRN Magazine

Custom Retailer Magazine

Dealerscope Digital Magazine Digital Photographer

Digital Times

Digital TV Magazine

Digital World

DSN Retailing Today

EDN Magazine

EE Times

E-Gear

Electronic Business
Electronic Design

Electronic Design News Magazine

Electronic House

Electronic Lifestyles Magazine

Electronic News Electronics Today Envisioneering ENVY Magazine

Event Marketer Magazine Fine Interiors Magazine Fotowest Magazine Fresh Coast Magazine Game Informer Magazine

Games Magazine Gameweek

GPS Wireless News

GPS World

Gizmag

Handheld Computing Magazine

HDTV ETC. Magazine

HDTV Insider HDTV Magazine

High Definition Home Magazine

Hispanic Trends Hollywood Reporter Home Cinema Digest Home Theater Magazine Home Video Retailing

IEEE Spectrum Image Magazine IMO Magazine Info Display

Inside Entertainment Internet Video Magazine

IPTV Magazine Jazz Times Magazine King-Rides Magazine Laptop Magazine

Mac World

Mactech Magazine

Marketnews

Max Power Magazine

Maximum PC

Mean Street Magazine

Medialine

Mediaware Magazine Mobile Electronics Motor Trend

Multichannel News Next Magazine

Office Automation Digest

PC Magazine PC World

Performance Auto and Sound

Photo Industry Reporter

Play Magazine

Popular Photography Radio Guide Magazine

Radio Magazine RCR Wireless News Replay Magazine Residential Systems Retail Merchandiser Robot Magazine Satellite Business News

Secrets of Home Theater

Magazine

Showcase Magazine Sound & Vision Stereo Mania Stereo Sound Stereo Times Stereophile

Target PC Magazine Tradeshow Week TV Technology

TWICE

UHF Magazine Video Business Video Maker Wireless Week

ZDNet



2006 INTERNATIONAL CES TV AND RADIO OUTLETS

News from the 2006 International CES was hard to miss as the show was covered by at least one television station in each of the top 25 media markets in the United States.

Atlanta	Denver	Miami	Portland
WGCL – CBS	KUSA – NBC	WFOR – CBS	KOIN – CBS
	KCNC – CBS	WBFS – UPN	KGW – NBC
Baltimore	KWGN – WB	WSVN – FOX	KATU – ABC
WJZ – CBS	KDVR – FOX	WTVJ – NBC	
WMAR – ABC	KMGH – ABC	WPLG – ABC	Sacramento
WBAL – NBC			KOVR – ABC
WBFF – FOX	Detroit	Minneapolis/St.	KTXL – FOX
	WJR – CBS RADIO	Paul	KCRA – NBC
Boston	WJBK – FOX	KSTP – ABC	
WBZ – CBS	WXYZ – ABC	KARE – NBC	San Francisco
WFXT – FOX			KGO – ABC
WHDH – ABC	Houston	New York	KTVU – FOX
	KHOU – CBS	WNBC – NBC	KPIX – CBS
Chicago	KTRK – ABC	WABC – ABC	KRON – NBC
WBBM – CBS	KRIV – FOX	WCBS – CBS	
WLS – ABC	KTRH – ABC Radio	WPIX – WB	Seattle
WFLD – FOX		WNYW - FOX	KING – NBC
WMAQ – NBC	Indianapolis		KOMO – ABC
	WTHR – NBC	Orlando	KCPZ – FOX
Cleveland	WISH – CBS	WOFL – FOX	
WOIO – CBS	WTTV – WB	WESH – NBC	St. Louis
WKYC – NBC	WRTV – ABC		KSDK – NBC
WKOW – ABC		Philadelphia	KTVI – FOX
WMSN – FOX	Los Angeles	KYW – CBS Radio	
	KCBS – CBS	WTXF – FOX	Tampa
Dallas/Ft. Worth	KNBC – NBC	WMGM – NBC	WTVT - FOX
KDFW – FOX	KCAL – IND		WTSP – CBS
KXAS – NBC	KNX – AM	Phoenix	
KTVT – CBS	KABC – ABC	KNVX – ABC	Washington, DC
WBAP – ABC	KTTV – FOX	KPNY – NBC	WRC – NBC
RADIO		KSAZ – FOX	WUSA – CBS
WFAA – ABC			
KLLI – CBS RADIO		Pittsburgh	
		KDKA – CBS	
		WTAE – ABC	



THE 2006 INTERNATIONAL CES ATTRACTS MAJOR MEDIA FROM AROUND THE WORLD

A record 944 journalists from 52 countries journeyed to the 2006 International CES, creating a vast array of CES coverage worldwide. International publications and broadcast outlets included:

Argentina

Artear S.A Clarin Newspaper Prensario

Australia

Bit-tech.net Herald VC Publications Daily Telegraph PC Update

Austria

The Inquirer Kurier

Belgium

TCS Daily Camparhaut

Brazil

Editor Europa PC Magazine Gradiente Dow Jones Brazil

Canada

Target PC Magazine
CTV Television
Marketnews Magazine
La Presse
Radio Canada
Canadian Broadcasting Corp.
Globe & Mail
Quebec Audio & Video Magazine
Hub: Digital Living Magazine
News Canada
Journal de Montreal

Chile

El Mercurio

China

Beijing News
China Electronics News
Beijing Youth Daily
China Times
Economic Information Daily
China Economic Herald
China Information World
China Business Times
CETV
Guangzhou Daily
Sanlian Life Times

Shanghai Morning Post

Columbia

El Tiempo

Czech Republic

Computer Press Stereo and Video Foto Video Lidove Noviny

Denmark

Politiken Berlingske Tidende Horisont Gruppen

Finland

HiFi Magazine Mikro Bitti

France

Home Cine DVD Cinenow DIGCIA Media La Tribune Informatique Le Figaro Le Point L'usine Nouvelle

Germany

CHIP Online
Computer Reseller News
ZDF/3SAT Broadcasting
Handelsblatt
AKTIV-TV
Beiersdorff
Frankfurter Neue Presse
Zeitung
Verlag
Golem.de
Focus Magazine
Netzwelt

Hong Kong

Marketplace Publications PC Market Wall Street Journal Hong Kong

Israel

WSLS The Marketer PC Magazine

Italy

AF Digitale Technipress Edizioni Donegani

Japan

Nikkei Business Publications Asahi Shimbun Kansai Digital Press Asahi Broadcasting Eizo Shimbun Geibunsha Publishing KOTSU Times Wall Street Journal Japan Shueisha Impress Watch Fuji Sankei Business Chemical Daily



Korea

The Electronic Times
Seoul Economic Daily
The Digital Times
Maeil Business Newspaper
Financial News
The Kyunghyang Newspaper
Aving
SoHu
Donga Daily
Segye Ilbo
Munhwa Ilbo
Joonang Ilbo
Chosun Ilbo

Mexico

The Herald
El Universal
El Financiero
Reforma
Excelsior
Diario Monitor
Milenio Diario
El Economista
Matuk.com
Siempre
El Pais
Technologia Empresarial
Ed Sol de Mexico

Netherlands *HIFI Video Test*

GPD XPand Algemeen Dagblad Consumertenbond Financial Daily El Sevier Eindhovens Dagblad

SOURCE: 2006 International CES Registration Reports

Norway

HM Nordic Verdens Gang Digital World Telepress AS Aftenposten TV 2

Peru

El Comercio Newspaper

Philippines

Global Sources

Poland

Audio Magazine PSX Extreme

Portugal

Diario de Noticas

Russia

ELIKS
T-3 Magazine
3D News Daily Digital Digest
Audiomobile Magazine
Art Electronics
Salon-Press
Vogelburda

Singapore

Style: Singapore Magazine

Sweden

Computer Sweden Gadgets Ljud & Bild Prylguiden Telematics Valley Sydsvenska Dagbladet HemmaBio

Switzerland

CE Verlags AG Sonnenblick Publishers News Stag ICP AG

Taiwan

Audio Art Magazine DigiTimes Economic Daily News Next Magazine The TW Eastern Broadcasting Co. Expert PC

Thailand

Audiophile and Videophile Magazine Stereo Magazine

Tunisia

L'Economiste

Turkey

Hurrivet

United Kingdom

BBC Broadcasting BBC News Online BBC World The Guardian Daily Mail T3 Magazine Financial Times Evening Standard Stuff Magazine

Vietnam

Tuoi Tre



RECORD NUMBER OF FINANCIAL AND INDUSTRY ANALYSTS ATTEND 2006 INTERNATIONAL CES

A record number of more than 2,200 financial and industry analysts attended the 2006 International CES. The world's top financial and industry analyst firms were represented, including:

 As a result of attending CES, 60% of analysts will begin coverage of a new company.

SOURCE: 2006 International CES Post-show Analyst Survey Aberdeen Financial Services

AG Edwards

AIG Global Investment Group

Ameriprise Financial

Banc of America Investments Banc of America Securities Bank of Tokyo Mitsubishi

Bear Stearns Capital One

Causeway Capital Charles River Ventures

Charles Schwab

China Development Industrial Bank

CIBC World Markets

Citibank

Citigroup Capital Markets
Citigroup Investment Research

Citigroup Smith Barney

Comerica Bank

Credit Suisse First Boston

Deloitte & Touche Deutsche Bank Fidelity Investments

Fidelity Investments Japan

Forrester Research ForstmannLeff Frost & Sullivan

Gartner

Gartner/Dataquest Goldman Sachs

Hearst Strategic Investments

HSBC IDC InfoTrends/CAP Ventures

In-Stat

J. Goldman & Co.

J.D. Power and Associates

Janus Capital JP Morgan Kagan Research Lehman Brothers

Mellon Capital Management

Merrill Lynch

Merrill Lynch Japan Morgan Stanley

Morgan Stanley Venture Partners

Nomura Securities Co., Ltd.

Oppenheimer & Co. Inc.

Nomura International (Hong Kong)

Paladin Capital Group
Pequot Capital Management
PricewaterhouseCoopers
Prudential Equity Group
RBC Capital Markets
Semico Research

SG Cowen & Co. Smith Barney The Carlyle Group Thomas Weisel Partners

TIAA-CREF

Transamerica Investment
Management, LLC

UBS Global Asset Management

Visa USA Wachovia Wells Fargo



TOP 100 CONSUMER ELECTRONICS BUYERS AT CES

Ninety-seven percent of the top CE retailers sent representatives to the 2006 International CES.

Store Name		lumber of Reps Sent to 2006 International CES	Estimated CE Sales in \$ Millions 2005	Store Name	N Rank 2005	lumber of Reps Sent to 2006 International CES	Estimated CE Sales in \$ Millions 200
Best Buy	1	446	23,688	Nebraska Furniture Mart	51	7	183
Wal-Mart	2	83	13,678	Meijer	52	4	176
Circuit City	3	157	11,400	Big Lots	53	4	174
Dell	4	115	7,930	eCost.com	54	10	173
RadioShack	5	123	4,507	6th Avenue Electronics	55	5	169
Target	6	82	4,452	Fred Meyer Stores	56	6	168
CompUSA	7	81	4,064	R. C. Willey Home Furnishings	57	57	162
Costco Wholesale	8	80	3,134	PC Connection	58	8	153
Sears	9	55	3,073	Valuevision/ShopNBC	59	6	150
Sam's Club	10	31	2,336	Car Toys	60	21	147
GameStop	11	8	2,284	La Curacao	61	23	133
Apple Retail Stores	12	93	2,145	Magnolia Audio Video	62	46	132
Office Depot	13	20	1,921	Video Only	63	2	130
Fry's Electronics	14	79	1,760	uBid.com	64	5	130
Staples	15	63	1,690	Cambridge SoundWorks	65	6	128
Newegg.com	16	23	1,210	PC Club	66	6	108
Army-Air Force Exchange	17	16	1,100	DOD Marketing	67	14	106
Amazon.com	18	65	1,060	The Home Depot	68	16	102
OfficeMax	19	34	851	Harmony Computer and Electronics		2	88
Tweeter Home Entertainment Group	20	79	798	Abt Electronics	70	25	85
TigerDirect	21	17	734	DataVision	71	3	80
Sony Retail Stores	22	41	674	Comp-U-Plus	72	0	77
P.C. Richard & Son	23	11	580	Sharper Image	73	2	75
hhgregg Appliances	24	5	561	Boscov's	74	5	75
Kmart	25	7	552	Marine Corps Exchange	75	7	74
BrandsMart USA	26	11	546	Audio Express	76	23	74
Ultimate Electronics	27	81	538	Huppins Hi-Fi/OneCall	77	4	73
Gateway Computer	28	29	508	Electronics Expo	78	5	73
BJ's Wholesale Club	29	5	395	Walgreens	79	12	73
Micro Center	30	14	379	Abe's of Maine	80	2	71
Ritz Camera Retail Stores	31	7	372	Fingerhut	81	1	69
ABC Warehouse	32	8	362	ZipZoomFly.com	82	2	66
Bose	33	139	354	Ritz Interactive	83	1	64
J&R Music World	34	9	335	ShopKo Stores	84	5	57
Rex	35	9	320	Bernie's	85	6	56
QVC	36	18	301	Federated/May Department Stores	86	35	54
Conn's	37	2	287	J.C. Penney	87	8	45
PC Mall	38	13	281	Vann's	88	5	44
Buy.com	39	7	275	CyberPower	89	6	43
Overstock.com	40	13	266	Harvey Electronics	90	2	41
Home Shopping Network	41	4	260	Home Theater Store	91	3	40
Navy Exchange	42	2	259	Mickey Shorr	92	0	39
B&H Photo-Video	43	4	256	Myer-Emco AudioVideo	93	5	38
Alienware	44	7	249	Kohl's	94	4	37
American TV & Appliances		7	242	Ken Crane's	95	10	36
	45				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	10	30
Beach Trading Company	45 46	0	224	Stereo Advantage	96	2	35
Beach Trading Company Game Crazy	46	0	224	Stereo Advantage	96 97	2	35 34
Game Crazy	46 47	1	222	Shop at Home Network	97	8	34
	46				97		

SOURCE: TWICE, May 8, 2006; 2006 International CES Registration Reports.



THE CONSUMER ELECTRONICS ASSOCIATION® (CEA)



INDUSTRY GROWTH 365 DAYS A YEAR

The International CES® is produced and managed by the Consumer Electronics Association (CEA®). With four decades of history, the International CES reaches across markets, spans the globe and helps thousands of consumer electronics businesses grow and thrive each year.

CEA represents more than 2,100 corporate members involved in the design, development, manufacturing, distribution and integration of audio, video, mobile electronics, wireless and landline communications, information technology, home networking, multimedia and accessory products, as well as related services that are sold through consumer channels.

By reinvesting all proceeds from the International CES into industry services, including technical training and education, industry promotion, engineering standards development, market research and legislative advocacy, CEA contributes to the growth and excitement of the consumer technology industry.

CEA's membership has grown more than 300 percent in the past five years and now includes retailers, installers, content distributors and representatives of the entire consumer electronics industry value chain.

CEA offers state-of-the-art, online training and accredited certification programs that raise the skill level of industry representatives in these areas:

- CEknowhow.com online retail training for these product categories: audio, DTV, home networking, mobile, MP3 and wireless
- Mobile Electronics Certified Professional (MECP) Certification



THE CONSUMER ELECTRONICS ASSOCIATION® (CEA)

CEA EVENTS

CEA sponsors a variety of events to educate the masses and unite manufacturers, retailers and market movers. From the flagship International CES to the CEA Industry Forum, CEA works year-round to grow and shape the future of consumer electronics.



CONNECTIONS™ 2006: The Digital Home Conference & Showcase May 2 – 4, 2006 Santa Clara, CA



2006 PARA Management Conference May 3 – 7, 2006 Hilton Head, SC



The 10th Annual Consumer Electronics CEO Summit June 21 – 24, 2006 Southampton, Bermuda



2006 SINOCESJuly 7 – 10, 2006 Qingdao, China



CEA Industry ForumOctober 16 – 18, 2006 San Francisco, CA



2007 International CES® January 8 – 11, 2007 Las Vegas, NV



