

## THE GLOBAL STAGE FOR INNOVATION



# ATTENDEE AUDIT SUMMARY RESULTS

International CES®
January 7-10, 2014
Las Vegas, Nevada
CESweb.org

# **LETTER FROM CEA**

Harnessing the sprit, drive and ingenuity of the \$1 trillion global consumer electronics industry, the 2014 International CES® drew more than 160,000 attendees to Las Vegas in January for a mind-boggling array of networking opportunities, conference sessions, product demonstrations, headline-generating keynotes, and more.

It's impossible to contain the excitement of CES. Over the course of the 2014 show, #CES2014 was used more than 250,000 times across social media platforms and seen by 40 percent of the world's population, proving once again that for four days each January, the magic and magnitude of CES is inescapable.

Thanks to each and every one of you for making the 2014 show such a monumental success. By participating in CES, you demonstrate your commitment to the industry as a whole as well as the individual success of your business. We appreciate and take that investment very seriously and want you to be confident that we are doing our part to deliver the industry's leaders to you at CES.

To illustrate our interest in your success, we are pleased to share with you our Attendee Audit Summary. This comprehensive report contains independently-verified information about the 2014 CES attendees.

The International CES is the only consumer technology show that adheres to strict requirements for auditing set by UFI, the global association of the exhibition industry. Our rigorous record-keeping procedures and commitment to the auditing process distinguish us from other consumer technology trade shows and we hope you appreciate our dedication to providing you with the most detailed and accurate information possible about our attendees.

We look forward to seeing you at the 2015 International CES, January 6-9, 2015 in Las Vegas.

The International CES is owned and produced by the Consumer Electronics Association (CEA)<sup>®</sup>.













**Gary Shapiro**President and CEO
CFA



Karen Chupka
Sr. VP, International CES and
Corporate Business Strategy
CEA



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About the Consumer Electronics Association (CEA)®

Visit CESweb.org for up-to-the-minute news and information about the International CES.

To speak directly with an International CES sales representative regarding exhibit space or promotional opportunities, please contact us at CESsales@CE.org or 703-907-7645.



# **AUDIT SOURCES**

#### **PREFACE**

The International CES (International Consumer Electronics Show®) is the world's largest consumer technology tradeshow, encompassing products and services from 20 product categories.

- 3D Printing
- Accessories
- Audio
- Automotive Electronics
- Communications Infrastructure
- Computer Hardware/Software/Services
- Content Creation & Distribution
- Digital Imagining/Photography
- Electronic Gaming
- Fitness and Sports
- · Health and Biotech
- Internet Services
- Online Media
- Robotics
- Sensors
- Smart Home
- Startups
- Video
- Wearables
- Wireless Devices & Services

#### **SOURCES**

The 2014 International CES Attendee Audit Summary provides exhibitors and prospects with insight into who attends the International CES. This information will help you appraise opportunities and maximize your ROI from the International CES. Information included in this document was derived from:

- Veris Consulting's 2014 International CES Exhibition and Conference Audit Report
- 2014 International CES Registration Data, provided by ITN the registration company for CES
- 2014 International CES Post-show Exhibitor Survey
- 2014 International CES Post-show Attendee Survey
- 2013 Fortune 500 list
- 2013 TWICE's Top 100 Consumer Electronics Retailers list

#### VERIS CONSULTING INC.

Veris Consulting Inc. provides an independent, third-party verification of International CES attendance, attendee demographic information, records and record-keeping systems. The International CES wants our exhibitors to have valuable, accurate attendance data to enhance market analysis and verify the show's credibility.





# **OVERALL ATTENDANCE**

## 2014 INTERNATIONAL CES ATTENDANCE OVERVIEW

REGISTRATION TYPE	VERIFIED ATTENDANCE	
Attendees		
Exhibits-Only	97,043	
Conference Session	3,987	
Verified Exhibitors	52,326	
Media		
Press	6,008	
Industry Analysts	567	
Speakers	567**	

The following numbers outlined in the Audit are highlights of the top attendee segments. These numbers are not necessarily cumulative, but represent a snapshot of CES attendance. For more information please contact a sales representative at CESsales@CE.org or 703-907-7645.

160,498

## **CES ATTRACTS INDUSTRY LEADERS**

TOTAL ATTENDANCE

SENIOR-LEVEL EXECUTIVES***	NUMBER OF ATTENDEES*	% OF TOTAL ATTENDEES*
President/CEO/Owner	17,434	17%
CFO	838	<1%
CIO/CTO	1,462	1%
CMO	447	<1%
C-Level Executive (COO, CXO)	2,572	2.5%
Vice President	7,453	7%
General Manager	952	<1%
TOTAL SENIOR-LEVEL EXECUTIVES	42,409	41.9%

# CES ATTRACTS THE ENTERTAINMENT AND ADVERTISING COMMUNITY

INDUSTRY PROFESSIONALS	VERIFIED ATTENDANCE
Advertising/Marketing	5,315
Entertainment/Content	29,730
Media/New Media	3,035

- \* Attendees = Exhibits Only + Conference Session Attendance; Does not include media, exhibitors or speakers (101,030)
- \*\* There were a grand total of 790 speakers at the 2014 CES, 223 of which are represented in other registration categories.
- \*\*\* In prior years Director/Sr. Manager was included in the list of senior-level executives. This has been removed for 2014.

Sources: 2014 International CES® Veris Audit Report; 2014 International CES® Registration Reports

The top executives in consumer technology presented their insights and visions for the industry's future at the 2014 International CES, with keynote addresses from:

- John Chambers, Cisco
- Dick Costolo, Twitter
- John Donovan, AT&T
- Scott Dorsey, Marketing Cloud
- Andrew England, MillerCoors
- Carolyn Everson, Facebook
- James D. Farley, Jr., Ford Motor
- Kazuo Hirai, Sony Corp.
- Dr. Paul Jacobs, Qualcomm Inc.
- Brian Krzanich, Intel
- Maurice Levy, Publicis Groupe
- Marissa Mayer, Yahoo!
- Rupert Stadler, Audi AG
- Hans Vestberg, Ericsson Group



# **OVERALL ATTENDANCE**

# **CES ATTRACTS AN INTERNATIONAL ATTENDANCE**

	VERIFIED ATTENDANCE	% OF TOTAL ATTENDANCE
International Attendees (Exhibits-Only and Conference Session)	27,083	16.8%
International Exhibitors, Speakers	11,867	7%
International Media (Press, Industry Analysts)	1,878	1%
TOTAL INTERNATIONAL ATTENDANCE	40,828	25%

#### INTERNATIONAL ATTENDEE DELEGATIONS

International visitors from 144 countries traveled to the 2014 International CES. Many of those visitors attended as part of 115 official delegations.

COUNTRY	NUMBER OF DELEGATIONS	COUNTRY N	IUMBER OF DELEGATIONS
Argentina	2	Mexico	2
Australia	1	Netherlands	1
Austria	1	Nigeria	1
Brazil	5	Norway	1
Bulgaria	1	Palestine	1
Cameroon	1	Peru	1
Canada	4	Philippines	1
China	19	Poland	2
Colombia	1	Romania	1
Costa Rica	1	Russia	1
Croatia	1	Saudi Arabia**	1
Czech Republi	ic 1	Serbia**	1
Denmark	1	Slovakia	2
Dominican Re	public 1	Slovenia**	1
Ecuador	1	South Korea	17
Egypt	1	Sweden	2
France	7	Switzerland	1
Germany	2	Taiwan	1
Hong Kong	1	Thailand	1
Hungary	2	Turkey	1
India	2	Ukraine	1
Indonesia	1	United Arab Emira	tes 1
Israel	2	United Kingdom	4
Italy	1	Uruguay	1
Japan	4	Vietnam	1
Jordan	1	Delegations from	2
		Multiple Countries	***

## TOTAL DELEGATIONS 115

Sources: 2014 International CES® Veris Audit Report; 2014 International CES® Registration Reports



<sup>\*</sup> Attendees = Exhibits Only + Conference Session Attendance; Does not include media, exhibitors or speakers (101,030)

<sup>\*\*</sup> New countries to the delegation program

<sup>\*\*\*</sup> NUSACC: Various Middle East Countries; Embassy of the European Union

# **ATTENDEE PROFILES**

# **CLASSIFICATION BY INDIVIDUAL'S PRIMARY JOB FUNCTION**

JOB FUNCTION	NUMBER OF ATTENDEES*	% OF TOTAL ATTENDEES*
Analyst	1,465	1%
Buyer	4,829	4.7%
Consultant	4,046	4%
Content Developer	450	<1%
Distributor	1,299	1.29%
Engineer	5,818	5.7%
Manager	9,474	9%
Manufacturer's Representative	1,524	1.5%
Product Manager	3,780	3.7%
Service Technician	998	<1%
Store Manager	563	<1%
Systems Installer/Integrator	660	<1%

# **CLASSIFICATION BY COMPANY'S PRIMARY ROLE**

TYPE OF BUYING ORGANIZATION	NUMBER OF ATTENDEES*	% OF TOTAL ATTENDEES*
Retail	10,784	10.6%
Institutional, Corporate (Non-Retail), Government Procurement	5,311	5%
VAR/Dealer	1,017	1%
Specialty Retail	2,617	2.5%
System Integrator/Installation	2,571	2.5%
Distribution	8,278	8%
TOTAL BUYING ORGANIZATIONS	30,578	30%

OTHER PRIMARY ROLES	NUMBER OF ATTENDEES*	% OF TOTAL ATTENDEES*
Software Development/Publishing	4,225	4%
Content Development, Entertainment	4,084	4%
Manufacturer's Rep, Manufacturer (Non-exhibiting), Public Policy,	40.625	40.50/
Government Agency	10,635	10.5%
Distribution (Non-buyer)	505	<1%
Service Provider (Non-Retail)	3,196	3%
Consulting	4,048	4%
Advertising, Marketing	4,667	4.6%
Engineering	5,595	5.5%
Venture Capitalist/Private Equity/Investing	1,216	1%
Business Services, Financial Services	2,175	2%
Business Development/Sales	1,791	1.7%



# **ATTENDEE PROFILES**

# CLASSIFICATION BY COMPANY'S PRODUCT CATEGORY REPRESENTATION (TOP 20)

PRODUCT CATEGORY**	NUMBER OF ATTENDEES*	RANK
Accessories	29,914	1
Computer Hardware & Software	18,881	2
Other Consumer Electronics	18,752	3
Wireless & Wireless Devices	17,143	4
Audio	15,341	5
Embedded Technology	11,976	6
Tablet PCs/Netbooks	11,238	7
High-Performance Audio	10,662	8
Automotive Electronics	10,506	9
Connected Home	10,093	10
Wi-Fi	9,829	11
Telecommunications/Infrastructure	9,743	12
Mobile Applications	9,268	13
Video	8,767	14
Digital Imaging/Photography	8,690	15
Lifestyle Electronics	8,499	16
Electronic Gaming	8,149	17
Digital Health	7,956	18
Entertainment/Content	7,891	19
Online/Internet	7,663	20

**CLASSIFICATION BY OVERALL BUYING POWER** 

LEVEL OF PURCHASING AUTHORITY	NUMBER OF ATTENDEES*	% OF TOTAL ATTENDEES*
Final decision maker	30,223	29.9%
Significant influence	33,751	33.4%
Initial recommendations	9,067	8.9%
Research new products	10,153	10%

<sup>\*</sup>Attendees = Exhibits only + Conference Session Attendance; Does not include media, exhibitors or speakers (101,030)

Source: 2014 International CES® Veris Audit Report

The 2014 International CES attracted 82% of the 2013 Fortune 100 companies.

Source: 2014 International CES® Registration Reports; fortune.com/fortune500



<sup>\*\*2014</sup> CES registrants were asked to indicate the product areas their company represents or plans to represent in the future, and may have marked more than one produce area, per respondent.

# **ATTENDEE PROFILES**

# CLASSIFICATION BY ANNUAL SALES VOLUME OF CONSUMER ELECTRONICS PRODUCTS

	ANNUAL SALES IN MILLIONS						
	< \$1	\$1-\$5	\$5-\$10	\$10-\$50	\$50-\$250	\$250-\$500	\$500+
Number of Attendees*	19,300	12,062	5,397	8,270	6,403	3,945	18,105
% of Total Attendees*	19%	11.9%	5%	8%	6%	3.9%	17.9%
Retail Buyers	2,850	1,638	558	802	595	471	2,366
Specialty Retail	949	624	142	200	108	81	234
Institutional, Corporate							
(Non-Retail), Governme	nt						
Procurement	778	579	382	410	343	166	1,296
VAR/Dealer	390	236	95	102	62	12	48
Distribution	1,122	1,849	896	1,541	895	379	692
Systems							
Integrator/Installation	1,130	574	198	162	89	58	125
Engineering	1,032	477	262	413	372	238	1,621
Service Provider	797	341	187	249	153	91	417
(Non-Retail)							

<sup>\*</sup> Attendees = Exhibits Only + Conference Session Attendance; Does not include media, exhibitors or speakers (101,030)



# **Top 100 U.S. Consumer Electronics Retailers**

## 81 percent of the top consumer electronics retailers sent representatives to the 2014 International CES

Retailer	2013 Rank	Number of Reps Sent to 2014 International CES	Estimated 2013 CE Sales in \$ Millions
Best Buy	1	298	\$30,146
Wal-mart	2	136	\$22,327
Amazon.com	3	405	\$15,607
Apple Retail Stores	4	4	\$11,859
Target	5	75	\$5,925
Costco Wholesale	6	88	\$4,985
Gamestop	7	26	\$4,816
RadioShack	8	62	\$2,990
Dell	9	141	\$2,763
Newegg.com	10	90	\$2,730
Sam's Club	11	50	\$2,672
Micro Center	12	46	\$2,205
Sears	13	63	\$1,973
Staples	14	32	\$1,632
Fry's Electronics	15	100	\$1,308
Systemax Inc.	16	19	\$1,186
Office Depot	17	31	\$1,163
hhgregg	18	10	\$1,100
Army - Air Force Exchange	19	7	\$911
Sony Style Retail Stores	20	1	\$775
Toys R Us	21	13	\$744
Hewlett-Packard	22	241	\$715
Office Max	23	5	\$659
QVC	24	35	\$614
P.C. Richard & Son	25	8	\$600
Kmart	26	0	\$573
BJ's Wholesale Club	27	4	\$517
Bose	28	94	\$470
BrandsMart USA	29	11	\$407
Home Shopping Network	30	27	\$384
B&H Photo	31	18	\$375
Conn's	32	8	\$372
Navy Exchange	33	5	\$342
Barnes & Noble	34	20	\$336
J&R Music World	35	1	\$291
Buy.com	36	1	\$257
Nebraska Furniture Mart	37	9	\$252
Beach Trading Company	38	1	\$250
Crutchfield	39	14	\$242
Abt Electronics and Appliances	40	16	\$233
ABC Warehouse	41	5	\$214
Adorama Camera	42	15	\$213
Bluestem Brands	43	8	\$212
MacMall	44	0	\$202
Curacao	45	28	\$195
Fred Meyer Stores	46	18	\$184
American TV & Appliances	47	0	\$182
Paul's TV	48	9	\$158
Video Only	49	2	\$157
Meijer	50	11	\$139

Retailer	2013 Rank	Number of Reps Sent to 2014 International CES	Estimated 2013 CE Sales in \$ Millions
Car Toys	51	10	\$132
CDW	52	10	\$118
Abe's of Maine	53	0	\$115
Simply Mac	54	4	\$101
DataVision	55	5	\$101
The Home Depot	56	27	\$99
Electronic Express	57	8	\$94
Marine Corps Exchange	58	8	\$91
R.C. Willey Home Furnishings	59	26	\$91
CyberPower	60	9	\$89
Cameta Camera	61	3	\$82
InMotion Entertainment	62	13	\$80
Comp-U-Plus	63	0	\$74
Ritz Interactive	64	0	\$69
Valuevision/ShopNBC	65	1	\$67
PCNation	66	0	\$67
Walgreens	67	10	\$64
Huppin's Hi-Fi/OneCall	68	6	\$60
ShopKo Stores	69	5	\$59
Seventh Avenue	70	1	\$56
Audio Express	71	15	\$55
PC Connection	72	0	\$53
Vann's	73	0	\$52
Magnolia Audio Video	74	4	\$45
Kohl's	75	14	\$45
The Big Screen Store	76	2	\$44
iBUYPOWER Computer	77	7	\$44
Stereo Advantage	78	0	\$41
Pacific Sales	79	6	\$38
Hunt's Photo & Video	80	0	\$35
National Camera Exchange & Video	81	0	\$30
Samy's Camera	82	7	\$30
Badcock Home Furnishing Centers	83	0	\$30
J.C. Penney	84	0	\$29
Cabela's	85	0	\$28
Bob & Ron's World Wide Stereo	86	0	\$28
Lowe's	87	31	\$26
Howard's Appliance	88	0	\$26
CVS	89	9	\$22
Auto Zone	90	0	\$22
Menards	91	0	\$22
Bi-Mart	92	1	\$20
Modia	93	1	\$19
Cowboy Maloney's	94	3	\$19
Mickey Shorr	95	1	\$18
Calumet Photo	96	5	\$18
Hastings Entertainment	97	7	\$15
Creve Coeur Camera, Inc.	98	4	\$14
Jetson TV & Appliance Centers	99	0	\$12
Bjorn's	100	15	\$11
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Source: TWICE, May 2014; 2014 International CES® Registration Reports



# **GOVERNMENT REPRESENTATIVES**



# CES Attracts Foreign Government Officials, including:

- Mr. François Delattre, Ambassador, Embassy of France, Washington DC
- Ms. Beatrice Covassi, Economic Counselor, Embassy of the European Union, Washington DC
- Mr. Philippe Bouyoux, Minister Counselor for Economic Affairs, Embassy of France, Washington DC
- Ms. Fleur Pellerin, Minister for Innovation and the Digital Economy, France
- Mr. Peter Kmec, Ambassador, Embassy of the Slovak Republic, Washington DC
- Mr. Peter Kolesar, Trade and Innovation Counselor, Embassy of the Slovak Republic, Washington DC
- Mr. Mariusz Brymora, Consul General, Consulate General of the Republic of Poland, Los Angeles
- Mr. Reyszard Schnepf, Ambassador, Embassy of the Republic of Poland, Washington DC
- Mr. Wang Rong , Communist Party Chief, Shenzhen, China
- Mr. Fujikawa Masahito, Vice Minister for Internal Affairs and Communications, Japan

## And Over 100 High-Ranking Congressional and Agency Staff

Source: 2014 International CES® Registration Reports



CEA is actively involved in programs that affect the laws and regulations impacting your bottom line. The International CES attracts top federal, state and regulatory officials. Representatives from the Federal Communications Commission, Department of Commerce, Federal Trade Commission, U.S. Senate and the House of Representatives joined government technology officials from other countries at the International CES, extending the show's global scope.

The 2014 International CES attracted 146 U.S. government officials including:

#### **DEPARTMENT OF COMMERCE**

The Honorable Penny Pritzker, Secretary

### MEMBERS OF THE U.S. HOUSE OF REPRESENTATIVES

The Honorable Gerry Connelly, Representative (D-VA)

The Honorable Steven Horsford, Representative (D-NV)

The Honorable Darrell Issa, Representative (R-CA)

### **DEPARTMENT OF TRANSPORTATION**

The Honorable David L. Strickland, Administrator, National Highway Traffic Safety Administration

#### FEDERAL COMMUNICATIONS COMMISSION

The Honorable Tom Wheeler, Chairman

The Honorable Mignon Clyburn, Commissioner

The Honorable Jessica Rosenworcel, Commissioner

The Honorable Ajit Pai, Commissioner

The Honorable Mike O'Rielly, Commissioner

#### **FEDERAL TRADE COMMISSION**

The Honorable Julie Brill, Commissioner

The Honorable Maureen Ohlhausen, Commissioner

#### U.S. INTERNATIONAL TRADE COMMISSION

The Honorable Meredith Broadbent, Commissioner The Honorable Dean Pinkert, Commissioner

# STATE ELECTED OFFICIALS

The Honorable Steven Bradford, Assembly Member and Chair, Utilities and Commerce Committee, California State Assembly

The Honorable Jon Bruning, Attorney General, State of Nebraska

The Honorable Irene Bustamente, Assembly Member, State of Nevada

The Honorable Barbara Cegavske, Nevada State Senator

The Honorable Mo Denis, Nevada State Senate Majority Leader

The Honorable Aaron Ford, Nevada State Senator

The Honorable Jason Frierson, Nevada Assembly Member

The Honorable James Healey, Nevada Assembly Member

The Honorable Ruben Kihuen, Nevada State Senator

The Honorable Marilyn Kirkpatrick, Nevada Speaker of the Assembly

The Honorable David Parks, Nevada State Senator

The Honorable Michael Roberson, Nevada State Senate Minority Leader

The Honorable Brian Sandoval, Governor, State of Nevada

The Honorable Pat Spearman, Nevada State Senator

The Honorable Ryan Wilcox, Representative, Utah House of Representatives

# **EDUCATIONAL INSTITUTIONS**

The International CES attracts representatives from a myriad of educational institutions around the world. They attend CES to:

- Identify new ways to streamline institutional operations and technologies.
- Research technologies for equipment upgrades.
- Evaluate how to enhance learning environments with new technologies.
- Gauge curriculum development and the technologies used in teaching and case studies.

A sample of schools and universities represented include:

Alabama State University Arizona State University Brigham Young University Berkeley College British Columbia Institute of

California Polytechnic State
University

Technology

California State University
Carnegie Mellon University

Chung-Ang University Clemson University Columbia University

Dankook University
Duke University

Emerson College

Escola Politécnica da USP George Mason University

George Washington

University
Georgetown University

Georgia Institute of

Technology Hanyang University

Harvard University

Hong Kong Polytechnic University Indiana University

Ithaca College

Johns Hopkins University Kansas State University

Korea Institute of Science &

Technology Korea University Kyungpook National University

Massachusetts Institute of

Technology

Michigan State University

North Carolina State

University

Oregon State University

Osaka University
Pennsylvania State
University

Pepperdine University Rochester Institute of

Technology

Seoul National University of

Technology & Science Southwest University

Stanford University

Sungkyunkwan University

Temple University

Texas A&M University
Texas Tech University

**Tufts University** 

Universidad Autonoma de

Nayarit

Universidad Politécnica de

Madrid

Universidad Tecnológica de

Tijuana

University of Arizona

University of British Columbia

University of California

University of California Los

Angeles

University of Maryland
University of Michigan
University of New Mexico
University of Pennsylvania
University of Southern

California

University of Technology

University of Utah

University of Washington University of Wisconsin

Virginia Polytechnic Institute

and State University

Washington State University

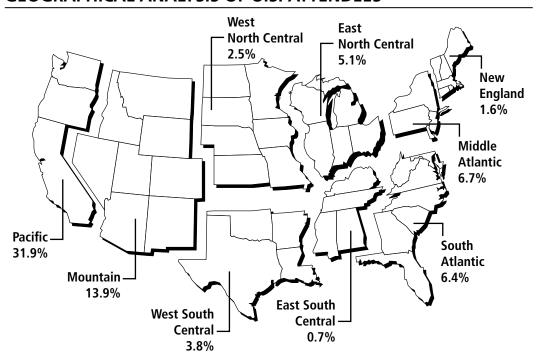
Yeungnam University

Yonsei University



# **GEOGRAPHIC PROFILE**

# **GEOGRAPHICAL ANALYSIS OF U.S. ATTENDEES**



## **TOP 20 NON-U.S. MARKETS**

MARKET	NUMBER OF ATTENDEES*	RANK
Canada	3,555	1
South Korea	3,214	2
China	2,517	3
Japan	2,016	4
Mexico	1,686	5
United Kingdom	1,605	6
Taiwan	1,192	7
France	1,063	8
Germany	840	9
Brazil	779	10
Hong Kong	578	11
Israel	540	12
Australia	537	13
Sweden	434	14
Italy	352	15
Russian Federation	319	16
Argentina	312	17
Netherlands	293	18
Denmark	271	19
Turkey	266	20

<sup>\*</sup>Attendees = Exhibits-only + Conference Session Attendance; Does not include media, exhibitors or speakers (101,030) Source: 2014 International CES® Veris Audit Report



# **INTERNATIONAL CES SURVEY RESULTS**

#### A WORD FROM 2014 INTERNATIONAL CES ATTENDEES

According to 2014 International CES attendees:

- 92% rated the quality of their experience at the 2014 International CES as positive.
- 89% think CES reflects the energy and excitement of the CE industry.
- 86% believe CES benefits the entire consumer technology industry.
- 80% said CES is the gathering place for innovators and the pioneers of technology.
- The top reasons to attend are to see specific new products, the opportunity to network, meet with existing partners/vendors, develop new business partnerships/vendors and to evaluate specific companies.

## A WORD FROM 2014 INTERNATIONAL CES EXHIBITORS

According to 2014 International CES exhibitors:

- 84% said they were satisfied with their exhibiting experience at CES.
- 86% think CES reflects the energy and excitement of the CE industry.
- **75%** think CES is the most important event to attend for companies involved in the CE industry.
- The most important reasons to exhibit are the quality of attendees, to build brand recognition and to generate business.

Source: 2014 International CES®Post-show Attendee Survey and Post-show Exhibitor Survey

**82%** of attendees believe CES is the most important event to attend for companies involved in the consumer technology industry.

Source: 2014 International CES® Post-show Attendee Survey and Post-show Exhibitor Survey



#### RECORD MEDIA COVERAGE OF THE 2014 INTERNATIONAL CES

U.S. and international media coverage of the 2014 International CES, the world's gathering place for all who thrive on the business of consumer technology, reached record-setting heights for the eighth year in a row. More than 5,000 press and industry analysts journeyed to Las Vegas for the event, resulting in more than 10,000 media hits in January 2014 in major print, broadcast and online outlets – a twenty five percent increase over January 2013 coverage.

The International CES received significant global media coverage, with more than 1,882 international media from a record 74 countries in attendance. International media covering the 2014 CES included reporters from Australia, Brazil, Canada, China, Germany, France, India, Israel, Japan, Korea, Mexico, Russia, United Arab Emirates and the United Kingdom.

The 2014 International CES was covered by major news outlets such as the AP, Bloomberg Businessweek, Fast Company, Forbes, Fortune, Inc. Magazine, Investor's Business Daily, NPR, Newsweek, PC World and Reuters. Plus major market daily newspapers such as the *Boston Globe, Chicago Tribune, Los Angeles Times, New York Times, San Francisco Chronicle, USA Today, Washington Post and Wall Street Journal*. As well as, top online publications such as Ars Technica, Business Insider, CNET, Engadget, TechCrunch and The Verge. More, the 2014 International CES was covered in at least one newspaper and one network television station in all of the top 25 United States markets and was featured on these major domestic and international networks ABC, BBC, CBS, CCTV, CNN, ESPN, FOX, KBS, NBC, NHK, RAI, Telemundo and Univision.

Consumers around the world were able to read and see the media highlights of the 2014 International CES. Given the significant influence and scope of our media attendees, there is no better way to promote your company and its products to the world than the International CES.

#### 2014 INTERNATIONAL CES MEDIA ATTENDANCE

Countries Represented	74
International Media	
(Press, Industry Analysts)	1,882
Print Media	21%
Online / Wire Media	60%
Broadcast Media	19%
TOTAL MEDIA	6,575

Source: 2014 international CES® Registration Reports



#### PRINT MAGAZINE COVERAGE

Leading consumer and business magazines covered the 2014 International CES, reaching millions of consumers across the globe. The CES magazine coverage included:

Advertising Age Dealerscope Multichannel News

AdWeek Entrepreneur Outdoor Sports and Travel

Architectural Digest Esquire PC Magazine
AutoWeek Forbes Politico Pro

BBC FocusFortunePopular MechanicsBarron'sGolf DigestPopular ScienceBillboardGood HousekeepingRolling StoneBloomberg BNAGQThe Economist

Car and Driver Stuff TIME
CE Pro Hollywood Reporter TWICE
Conde Nast Men's Health Variety

Connected World Men's Journal Wired

Consumers Digest Mobile Electronics

Consumers Digest Mobile Electronic

Consumer Reports Motor Trend

Source: 2014 International CES® Registration Reports

#### U.S. DAILY NEWSPAPER COVERAGE

#### UNPARALLED COVERAGE IN TOP U.S. DAILY NEWSPAPERS AT THE 2014 CES

Newspapers and wire services from top U.S. markets brought widespread coverage of the 2014 International CES and its exhibitors to consumers around the country. Major U.S. daily newspaper and wire coverage included:

Arizona Republic

Associated Press

Los Angeles Daily News

San Diego Daily Transcript

Los Angeles Daily News

San Diego Union Tribune

San Francisco Chronicle

Boston Globe

Milwaukee Journal Sentinel

San Francisco Examiner

Chicago Tribune

Minneapolis Star Tribune

San Jose Mercury News

Cleveland Plain Dealer New York Daily News Seattle Times

Dallas Morning NewsNew York TimesSt. Louis Post-DispatchDenver PostNew York PostThe Guardian ExpressDetroit Free PressNewsdayWall Street JournalFinancial TimesPhiladelphia Daily NewsWashington Post

Houston Chronicle Philadelphia Inquirer USA Today

Las Vegas Review-Journal Reuters

Source: 2014 International CES® Registration Reports



#### TRADE PUBLICATIONS

Apple Insider

Major industry trade publications covered the 2014 International CES, highlighting innovative products and technologies that debuted at the show. Leading trade print publications that covered the 2014 CES include:

Audi of America Focus IEEE Consumer Electronics Society Magazine

Multichannel News

Audio Xpress IEEE Spectrum

Audio Review iPhone Life Magazine

Audiotechnique Lab Reviews
Automobile Magazine Laptop Magazine
Automotive News MacTech Magazine
Automotive World MIT Technology Review
AV Magazine Mobile Electronics

Big Picture Big Sound PC Magazine

Broadcasting & Cable PC Pro

Camera Operator Magazine PC Quarterly Review

CE Online News PC World
CE Pro Politico Pro

Computer Shopper Popular Photography

ComputerWorld Shutterbug

Connected World Magazine Sound + Vision

Dealerscope Stereophile

Digital Imaging Reporter Stuff

Digital TrendsTCT MagazineDisplay MonitorThe Absolute SoundEE TimesTone Audio Magazine

Electronic House TWICE

Envisioneering What Hi-Fi? Sound & Vision

GPS Magazine Widescreen Review

Hi-Fi+ WIRED

Home Media Magazine
Home Theater Magazine

Source: 2014 International CES® Registration Reports



#### ONLINE MEDIA COVERAGE

Leading online websites covered the 2014 International CES, reaching millions of consumers across the world. The online CES coverage included:

**ABC News** Discovery Communications, Inc. PC Magazine PC World About.com Dow Jones/AllThingsD Advertising Age DVICE PCMag / ZBI Adweek FF Times Re/code **AllThingsD** Electronic House **REUTERS** 

AnandTech, Inc. Engadget Reviewed.com Scripps Networks Android and Me Entrepreneur Online Sound + Vision ESPN.com Android Authority Spike TV Android Central

Esquire Magazine

Stereophile AOL Examiner Stereo Times AppAdvice **Expert Reviews** Stuff.TV Ars Technica ExpoWeb.com Т3

Ask Men Fast Company Tech Cocktail Associated Press **Forbes** TechCrunch Autoweek Fortune.com TechHive FOX/IGN Entertainment **BBC News** 

TechLaunchPad GeekBeat.TV Big Picture Big Sound Techlicious Bloomberg Businessweek GfK TechRadar **Business Insider** Gizmodo

Tested.com **CBS** Interactive Good Morning America The Mac Observer

**CBSI** for China Haymarket The Motley Fool **CE Online News** HD GURU The New York Times CE Pro Hollywood Reporter

The Verge Clear Channel National / Bold Nation Huffington Post Media Group

The Washington Post Media Inc. Online Time Inc. CNBC Information Week **TWICE CNET IEEE Spectrum USA TODAY** CNN Kelley Blue Book Vanity Fair **CNN Money** Laptop Magazine

Conde Nast Living in Digital Times VentureBeat Los Angeles Times Consumer Electronics Daily Wall Street Journal Online Mashable Consumer Reports What Hi-Fi? Sound & Vision

Men's Health CoolHotNot WIRED.COM CrackBerry.com Motor Trend Yahoo! News

Cult Of Mac MSN ZDNet

DailyTech.com NAPCO **DIGITIMES** NBC Universal

Source: 2014 International CES® Registration Reports

Variety

## **BROADCAST COVERAGE**

The major U.S. and international broadcast and cable networks covered the 2014 CES -- bringing the latest product launches to viewers and listeners across the world. Reaching hundreds of millions of people, these broadcasters showcased the hottest products and exhibitors of the 2014 International CES. Major network television and radio coverage included:

ABC Radio Network ABC News Radio Australia ABC's Entertainment Tonight ABC's America This Morning ABC's Access Hollywood

ABC's Live w/Kelly and Michael, Inside Edition,

ABC's Jimmy Kimmel Live!

ABC's The Insider,

ABC's Joyce Meyer Ministries

ABC's This Week With George Stephanopoulos

ABC's World News With David Muir

ABC's The Chew ABC's Katie ABC's SportsZone ABC's Tune in News ABC's Killer Women ABC's World News Now

Al Jazeera America. Consider This. Real Money

With Ali Velshi AutoWorld Radio **BBC** America

BBC World Business Today, GMT With George Alagiah, Business Edition With Tanya Beckett, Asia Business Report, Global With Jon Sopel, World Business Report, Breakfast, Charlie

Brooker's Weekly Wipe

**BBC** Newsnight

**BBC World News America** 

Bloomberg After The Bell, Market Makers, Bottom Line, Brink, Political Capital, Charlie Rose, In the Loop w/Betty Liu, Lunch Money, Money Moves, On The Move, The Pulse, Taking Stock,

West, Surveillance Bloomberg Radio Live

Canadian Broadcasting Corp. (CBC) CBS' This Morning, Early Sunrise, Early Show,

Extra, Teen Kids News, Dog Tales

Face the Nation, Morning News, Wake Up CBS' Inside Edition

CBS – Up to the Minute CBS's Late Show w/Craig Ferguson

CBS' The Ellen DeGeneres Show, The Price is

Right, Two and Half Men, The Young and the Restless

CBS' Comics Unleashed With Byron Allen, Dogs

Tales, The Doctors CBS David Letterman CBS 60 Minutes

CNBC's On the Money, Capital Connection, Closing Bell, Fast Money, Mad Money, Power Lunch, Squawk on the Street, Street Signs, The

CNBC World, Design and Living and Electric Playground, Italy, Cash Flow From Australia, Euro

Closing Bell,

CNBC Squawk Box Asia, Europe

**CNET TV** 

CNN en Espanol, Dinero, Café CNN

**CNN Cafe** 

CNN's Early Start, i Report for CNN, Newsroom, Anderson Cooper 360, New Day, New Day Sunday, The Lead With Jake Tapper, Your Money, Piers Morgan Tonight,

CNN's HLN WKend Buzz

CNN.com

CNN International, Hong Kong, Australia,, World Business, The Brief,, Quest Means Business, World Business Report, Global Exchange, News

Stream, Amanpour, Back Story

**CNN Radio Network** Computer Outlook Radio

Connected World, The Peggy Smedley Show

Cox TV

C-SPAN, The Communicators

CW, The Daily Buzz Discovery Channel

DIY Network, Hollywood Hi-Tech, I Want That,

Rehab Addict

Entertainment TV's E! The Soup

Entertainment Radio Network, Men's Health, The

Drive/Popular Science

**ESPN** 

Every Body Loves Raymond

FOX Business Network - Countdown to Closing Bell, Cavuto, Dish Nation. Right this Minute, The Test, Markets Now, After the Bell, Money with Melissa Francis, Imus in the Morning, Varney &

Fox News Channel, First Business, Fox and Friends Saturday, Fox and Friends First

Weekend Buzz, The Willis Report, Shepard Smith Reporting, First, America Live, Happening Now

Fox's Inside Edition, OK! TV Fox's The Insider, TMZ

Fox's Sports. Crowds Goes Wild

GeekBeat.TV Get Connected Growing Bold-TV Hallmark's Home & Family Headline News - US Cable High Tech Texan Radio Show HLN's Clark Howard Radio

HLN's Morning Express, Making it in America, Student News, Weekend Express With Natasha Curry, Morning Express With Robin Meade,

HSN, Healthy Innovations, Electronic Connection,

As Seen on TV Gifts **IDG News Service** 

In Touch With Dr. Charles Stanley Into Tomorrow with Dave Graveline Japan Broadcasting Corp. (NHK) Kevin Newman Live - Canada

NBC's Law & Order

LifeTime TV - Designing Spaces

MarketWatch - National Business Network

Modern Family

MSNBC's First Look, The Daily Rundown Weekends With Alex Witt, Jansing and Co., NBC's Nightly News, Sunday Daybreak, Today Show and Early Today, Early Daybreak, Wake

Up!, Night Report, Morning Blend

NBC's Extra, Tonight Show with Jay Leno, Late Night with Jimmy Fallon, Big Bang Theory, Dr.

Oz, Dr. Phil News Media Group NPR Tech Nation

PBS Nightly Business Report, News Hour, Charlie

Rose, Travis Smiley

People's Choice Awards 2014

OVC

Radio Active Broadcasting

Radio Ink

ReelzChannel, EP Daily, OK! TV

SIRIUS XM Radio, Inc., The Armstrong Williams

Radio and TV Show

Sky News, News on the Hour, GB, Business

Channel Australia Sound & Vision Radio

Spike TV

Stand Up with Pete Dominick

The Weather Channel, Sunrise Weather, Wake

up with Al, Morning Rush

Time Warner

Turner Broadcast System Telemundo Network This Old House Univision

USA Today Live Gannett Voice of America - Radio and TV Wall Street Journal Network

Sources: Cision Broadcast Monitoring; 2014 International CES® Registration Reports



#### MAJOR MEDIA FROM AROUND THE WORLD

A total of 1,883 media from 74 countries journeyed to the 2014 International CES, creating a vast array of CES media coverage worldwide. International publications and broadcast outlets included:

Argentina Prensario RedUSERS TELEFE

**Australia** Gizmodo Australia The Australian Radio 2UE

**Austria** DerStandard Hit Radio OE3 Kurier

**Belgium** *Le Soir Minoc Press* 

Brazil
Folha de S. Paulo
Gizmodo Brasil
O Globo
TechTudo

**Canada** Discovery Tech Crunch The Verge

**Chile** *CNN Chile El Mercurio National Television of Chile* 

China
CBS Interactive China
CEO & CIO Magazine
China Central Television
Chinese Biz News
CNET China
Guangzhou Daily
ZDNet China

**Colombia** *El Espectador EL TIEMPO NTN 24* 

Costa Rica Zoom Radio

Croatia

Bug Halo Magazine

Czech Republic Economia iDNES IHNED Mlada fronta a.s.

**Denmark** *BFE Berlingske Danish Broadcasting Corporation* 

**Dominican Republic** *HD.com Lira* 

**El Salvador** La Prensa Grafica Telecorporación Salvadoreña

**Finland** *Sanoma Magazine Tietokone* 

France
01 Net
BFM Business
Clubic
France Info
TF1

**Germany**BILD
CHIP
Conde Nast G

Conde Nast Germany Gizmodo N24

**Guatemala** *Prensa Libre* 

Honduras Canal 10

**Hong Kong** *Engadget Wall Street Journal* 

Hungary Geeks.hu Index.hu Origo Media Group

India Global Technologies The Economic Times Times of India Stuff Magazine

**Indonesia** *Bisnis Indonesia Kompas* 

Ireland Irish Independent Irish Times

Israel Channel 10 News Channel 2 News Home Theater.co.il The Marker



Italy

Corriere della Sera Il sole 24 ore / Radio 24 La Stampa Wired Italy

**Jamaica** 

Jamaica Gleaner

Japan

Asahi Broadcasting Dempa Daily Nikkei Publications Yahoo! Japan

Lebanon

T3 Middle East

Mexico

CNN

Estilo DF on E! Forbes Latin America Parenetsis.com

**Netherlands** 

Hardware Magazine Tweakers

**New Zealand** 

Global Voice Media The Press TV3 NEW ZEALAND

Norway

Aftenposten Global Telecom News

Panama

Medcom – Telemetro Revista Pauta TyN Magazine Vida Digital

Peru

Diario El Comercio America Television

**Philippines** 

Yahoo! Philippines

**Poland** 

Agora CHIP Fotopolis Rzeczpospolita

Romania

Agora Group ProTV

Russia

3DNews Cheza.tv Hi\_Tech@mail.ru Russia – 24

Saudi Arabia

Almajd TV Tech Pills Show Z-pad

Singapore

CBS Interactive CNET Asia Channel News Asia SPH Magazines ZDNet Asia

Slovakia

Digital Visions s.r.o. PC REVUE

Slovenia

Delo Newspaper

South Africa

CNBC Africa

**South Korea** 

Aving News Digital Daily Digital Times Korea Herald

**Spain** *El Pais* 

Europapress

Sweden

ElektronikBranschen Metro SweClockers AB

**Switzerland** 

Le Temps NZZ Pocketpc.ch

**Taiwan** 

Digitimes Liberty Times Economic Daily News

**Tunisia** 

L'Economiste

Turkey

Milliyet Daily Newspaper Sabah Daily Bloomberg Businessweek Turkey

**United Arab Emirates** 

Gulf News FlatpanelsHD T3 Middle East

**United Kingdom** 

**BBC** 

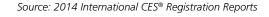
Daily Telegraph Men's Health Stuff Magazine The London Times TCT Magazine + Personalize What Hi-Fi? Sound & Vision

Venezuela

HBO Latin America

**Vietnam** 

Vietnam Television Vimobi





# **TOP TV AND RADIO OUTLETS**

News from the 2014 International CES was featured on the airways in all of the top 25 media markets in the U.S.

Atlanta	Dallas/Ft. Worth	Miami	Salt Lake City
All News 106.7	WBAP	News Radio 610	KSL-AM
7 (11 TVCVV3 100.7	KRLD-AM	WIOD	KBYU
Austin	KLIF-AM	WIOD	RBTO
KUT 90.5	INCH 7 (IV)	Milwaukee	San Antonio
1101 30.3	Denver	Milwaukee Public	559 AM KTSA
Baltimore	KOA-AM	Radio	WOAI AM
WYPR-FM	1.07.17.1171	WTMJ-AM	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
WOLB-AM	Detroit	7.111	San Francisco
WBAL-AM	101.9 WDET	National Public	KCBS - AM
WEAA-FM	WJR-AM	Radio -U.S.	KLIV-AM
	WWJ-AM		KQED-FM
Boston	WGY-AM	New York	KGO-AM
WBUR		WCBS New Radio	
WBUZ	Hartford-New	ESPN Radio	Seattle
WBZ - AM	Haven	NYI	KGMI
Revolution Boston	WTIC-AM	WINS-AM	KIRO-AM
1510	WVIT-(NBC)	WOR-AM	KOMO-AM
WGIR-AM	( 2)	WNYC-FM	KUOW – FM
WROR-AM	Houston	WABC-AM (ABC)	KPLU
Witter Filt	KTRH News Radio	**** (* 1.5 C)	141 20
Buffalo	740	Orlando	St. Louis
WBEN-AM	KPRC-AM	WDBO-FM	KTRS-AM
WBFO-FM		Real Radio 104	KMOX-AM
	Indianapolis		
California	WBIC-FM	Philadelphia	Tampa
KCAA		KYW – CBS	WFLA – NBC
	Jefferson City	WDDE 91.1	
Chicago	KFRU-AM	WHYY – NBC	Washington, DC
WLS – ABC			WTOP2
WBBM-AM	Las Vegas	Phoenix	WAMU-FM
WBEZ-FM	KXNT News Radio	News/Talk 92.3 KTAR	WJLA – ABC
WGN -AM	840	KFYI-AM	WRC – NBC
	News KNPR		WTTG – FOX
Clear Channel		Pittsburgh	WUSA – CBS
Radio	Los Angeles	KDKA – CBS	WNEW -FM
	KFWB News Talk 980	WPGB-FM	
Cleveland	KABC		
WTAM-AM	KPCC-FM	Sacramento	
	KFI - AM	Capital Public Radio	
Columbus	KNX - AM	KFBK-AM	
WTVN-AM	ESPN Radio LA		
WLVQ-FM	KCAA-AM		

Source: 2014 International CES® Registration Reports, TVEyes



# MAJOR NAMES FROM FINANCIAL, RESEARCH AND INDUSTRY ANALYSTS FIRMS AT THE 2014 CES

The world's top financial, research and industry analyst firms attended the 2014 International CES. Prominent companies included:

AIG Jeffries & Co.

ABI Research JPMorgan Asset Management

American Express Korea Investment Trust Management Co. Ltd.

Azure Capital Partners Lazard Capital Markets
Banco do Brazil Liberty Mutual Group

Bank of America Merrill Lynch

Barclays Capital

BayStreet Research, LLC

Bessemer Venture Partners

Lombard Odier

Macquarie Capital

Merrill Lynch

Morgan Stanley

Bloomberg Nationwide Insurance
BMO Capital Markets Needham & Co. LLC

BNP Paribas Nomura Securities International Inc.

Canaccord Genuity Oppenheimer & Co.
Cavalry Asset Management Pacific Crest Securities
Charles Schwab Parks Associates

Charles Schwab Parks Associates
Citadel Investment Group Piper Jaffray

Citigroup Global Markets Inc. Raymond James & Associates
Cleveland Research Co. RBC Capital Markets

Cowen and Co. LLC

Credit Suisse

Redpoint Ventures

Robert W. Baird & Co. Inc.

ROTH Capital Partners

Deloitte & Touche LLP ROTH Capital Partners

Deutsche Bank Securities Inc. Samsung Ventures

Draper Fisher Jurvetson Silicon Valley Bank

Edward Jones SNL Kagan
Ernst & Young State Farm Insurance

Fidelity Investments

Foundry Group

Stifel Nicolaus

Forrester Research

Gartner

GE Capital

Sterne Agee

Stifel Nicolaus

Strategy Analytics

The Carlyle Group

The NPD Group

GfK Thomson Reuters
Goldman Sachs TIAA-CREF

Google Ventures

UBS Investment Bank

HSBC

WEDBUSH Securities

Iconoculture Wellington Management Co. LLP

Wells Fargo

IHS iSuppli William Blair & Co. LLC
Janus Capital Group Ziff Brothers Investments

Janus Capital Group Ziff Brothers Investments

J.D. Powers and Associates

Source: 2014 International CES® Registration Reports

IDC



# ABOUT THE CONSUMER ELECTRONICS ASSOCIATION (CEA)®

#### **INDUSTRY GROWTH 365 DAYS A YEAR**



The International CES is owned and produced by the Consumer Electronics Association (CEA)<sup>®</sup>. With more than four decades of history, the International CES reaches across markets, spans the globe and helps thousands of consumer electronics businesses grow and thrive each year.

CEA represents more than 2,000 corporate members involved in the design, development, manufacturing, distribution and integration of audio, video, mobile electronics, wireless and landline communications, information technology, home networking, multimedia and accessory products, as well as related services that are sold through consumer channels.

By reinvesting all proceeds from the International CES into industry services, including technical training and education, industry promotion, engineering standards development, market research and legislative advocacy, CEA contributes to the growth and excitement of the consumer technology industry.

CEA members attending and exhibiting at CES enjoy numerous benefits including discounts on exhibit space and attendee and conference registration, on-site access to member lounges with private meeting rooms and refreshments, invitations to member-only networking lunches and evening receptions and more. To learn about the benefits of CEA membership at CES and all year round, visit CE.org/join.





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