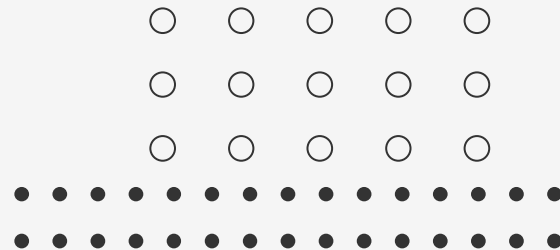


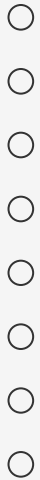


Presentasi Final Task

Kalbe Nutritionals Data Scientist Project Based Internship Program
Michael Fernandito Sanfia



SQL Query



Query 1

```
select case
  when "Marital Status"='Married' then 'Menikah'
  when "Marital Status"='Single' then 'Belum Menikah'
  else 'Tidak diketahui'
End as "Status Pernikahan", avg(age) as "Rata Rata usia"
from customer
group by "Marital Status"
```

Hasil:

	ABC Status Pernikahan	123 Rata Rata usia
1	Tidak diketahui	31.3333333333
2	Menikah	43.0382352941
3	Belum Menikah	29.3846153846

Query 2

```
select case
```

```
  WHEN gender = 0 THEN 'Wanita'
```

```
  WHEN gender = 1 THEN 'Pria'
```

```
end as "Jenis Kelamin" , avg(age) as "Rata Rata usia"
```

```
from customer
```

```
group by gender
```

Hasil:

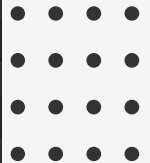
	ABC Jenis Kelamin	123 Rata Rata usia
1	Wanita	40.326446281
2	Pria	39.1414634146

Query 3

```
select store.storename as "Nama Toko",  
count(transaction.storeid) as "Jumlah Quantity"  
from store  
inner join transaction  
on store.storeid=transaction.storeid  
group by "Nama Toko"  
order by "Jumlah Quantity" desc
```

Hasil:

	asc Nama Toko ▼	123 Jumlah Quantity ▼
1	Lingga	738
2	Sinar Harapan	698
3	Buana	368
4	Prima Kota	367
5	Prima Kelapa Dua	364
6	Prestasi Utama	363
7	Bonafid	362
8	Harapan Baru	355
9	Buana Indah	355
10	Prima Tendean	354
11	Gita Ginara	350
12	Priangan	346



Query 4

```
select product."Product Name" as "Nama Produk" ,  
count(transaction.storeid ) as "Total Amount"  
from product  
inner join transaction  
on product.productid=transaction.productid  
group by "Nama Produk"  
order by "Total Amount" desc
```

Hasil:

	abc Nama Produk ▼	123 Total Amount ▼
1	Thai Tea	814
2	Cheese Stick	620
3	Ginger Candy	530
4	Coffee Candy	522
5	Crackers	519
6	Yoghurt	488
7	Oat	485
8	Choco Bar	397
9	Potato Chip	390
10	Cashew	255

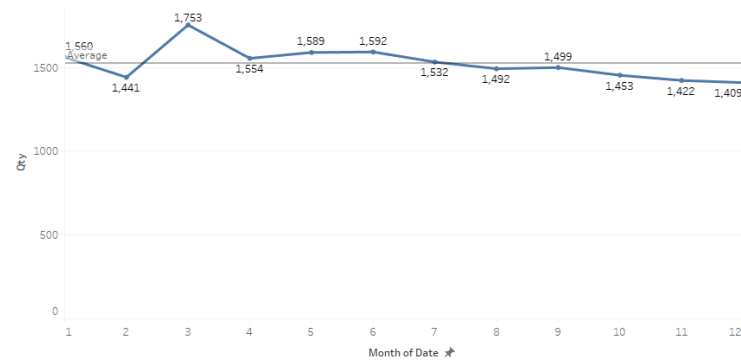


Tableau Dashboard

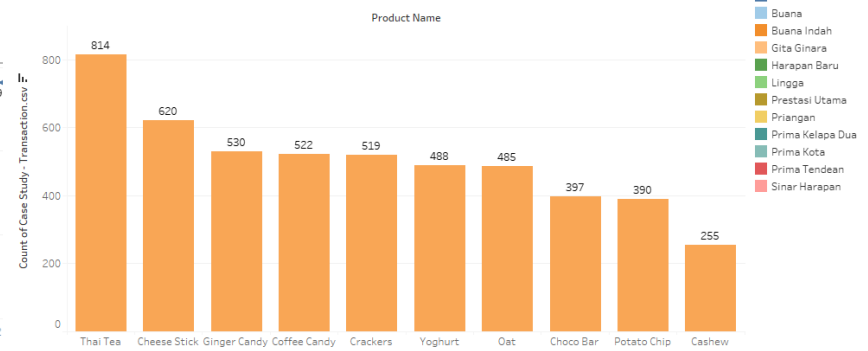


Tableau Dashboard

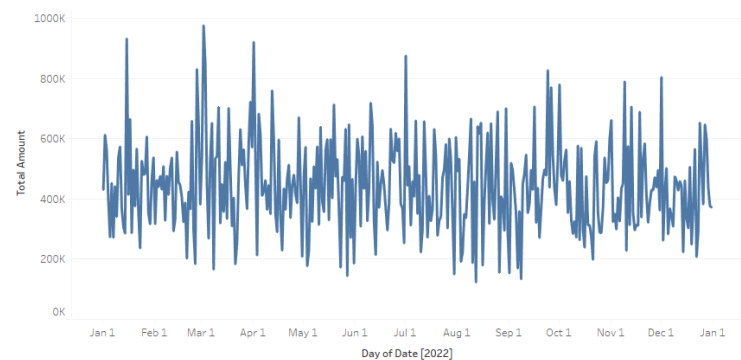
Jumlah Qty per bulan



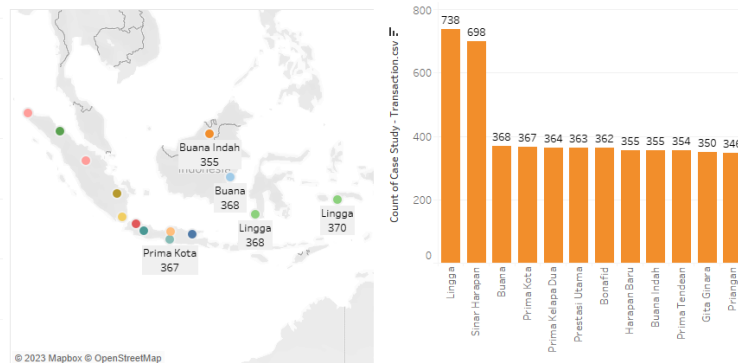
Jumlah Penjualan Terhadap Product



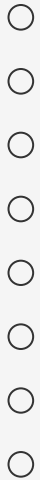
Jumlah Total Amount dari Hari ke Hari



Jumlah Penjualan berdasarkan Store



Regression Model



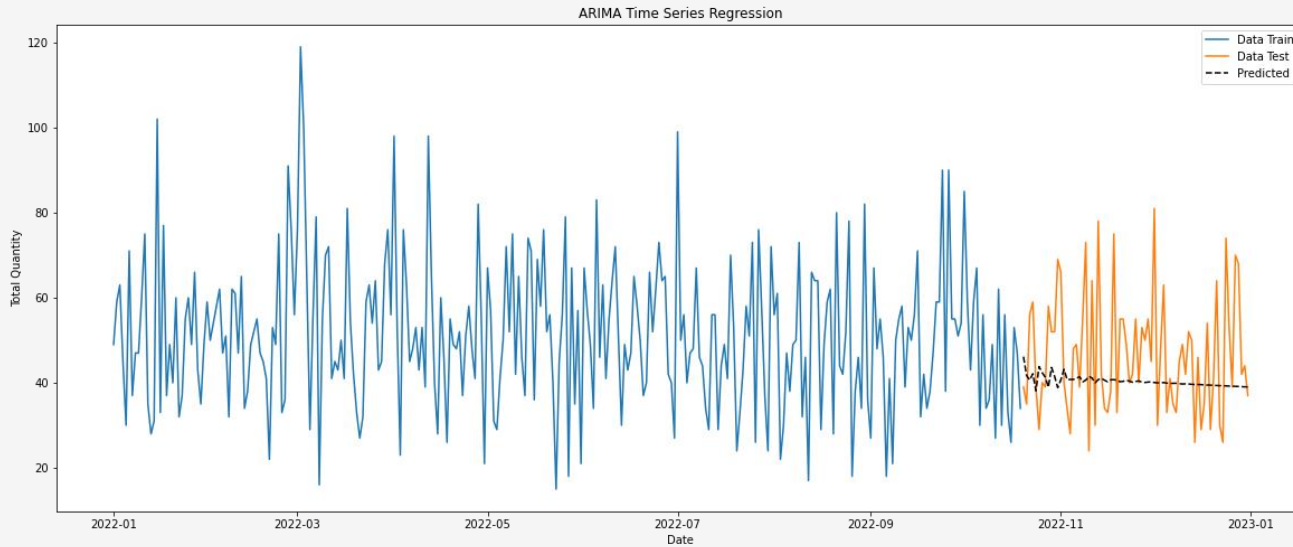
Data Processing

- ○
- ○
- ○
- ○
- ○
- ○
- ○
- ○

- Melakukan Import data dari file csv
- Melakukan Pengecekan nilai null dan penghapusan
 - Menyesuaikan format tipe data yang sesuai
 - Melakukan Feature Selection
- Menggabungkan keseluruhan menjadi 1 dataframe



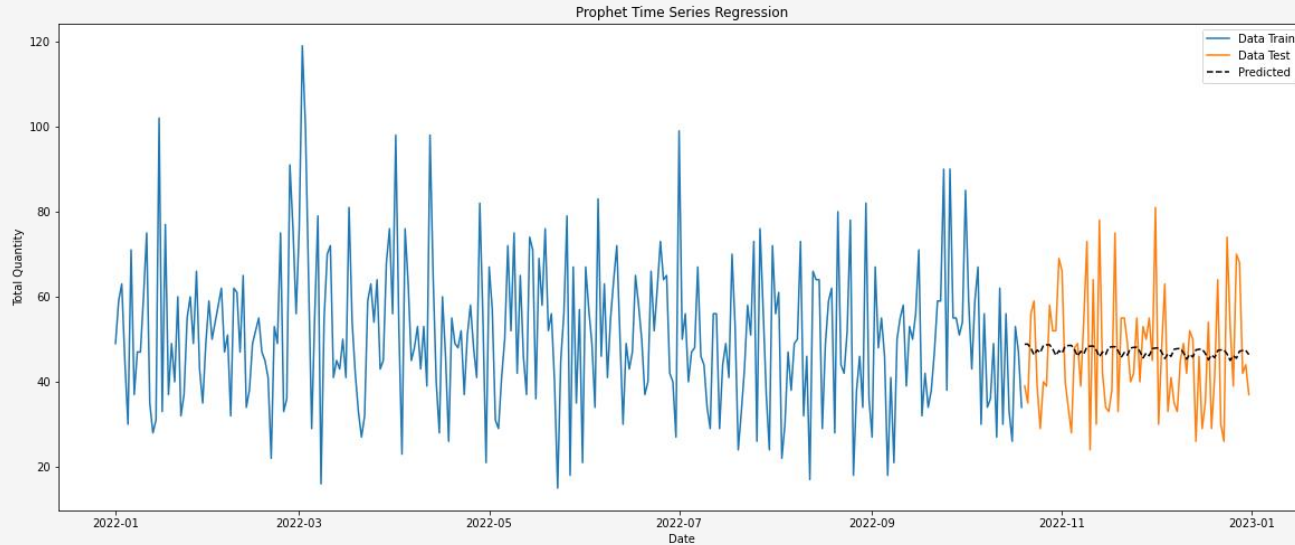
ARIMA Model Result



Hasil Performansi

- MAE: 11.78
- RMSE: 15.28
- MAPE: 23.96%

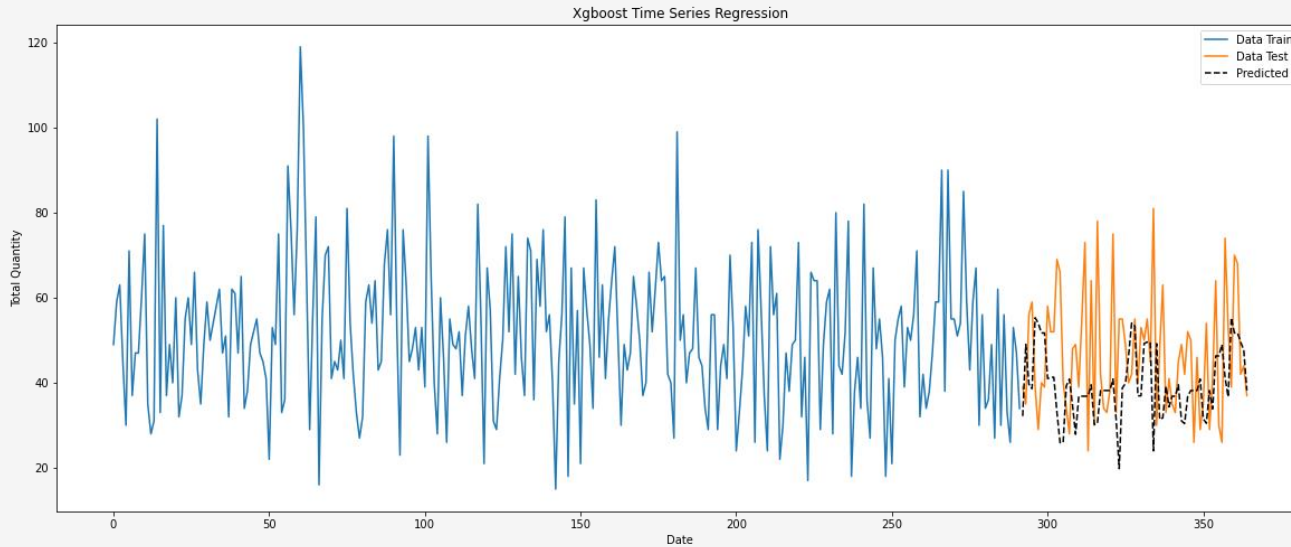
Prophet Model Result



Hasil Performansi

- MAE: 11.79
- RMSE: 14.06
- MAPE: 27.85%

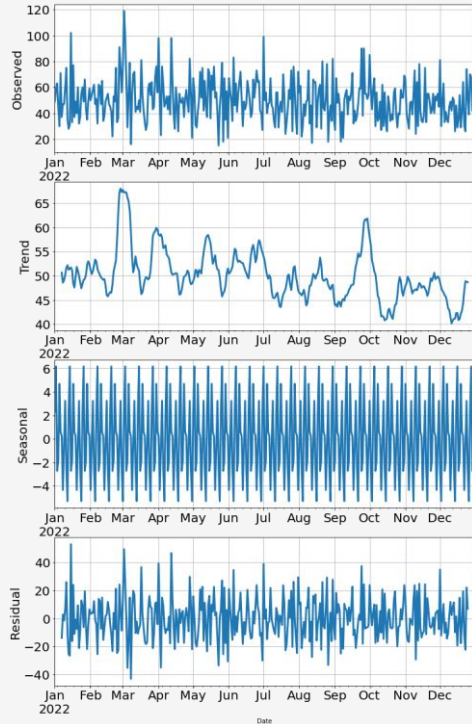
Xgboost Model Result



Hasil Performansi

- MAE: 14.44
- RMSE: 18.43
- MAPE: 29.92%

Peyebab



- Tidak Ada Trend yang jelas
- Residualnya sangat tinggi
- Walau terdapat sessional yang cukup jelas tetapi kedua variable diatas sudah menyebabkan

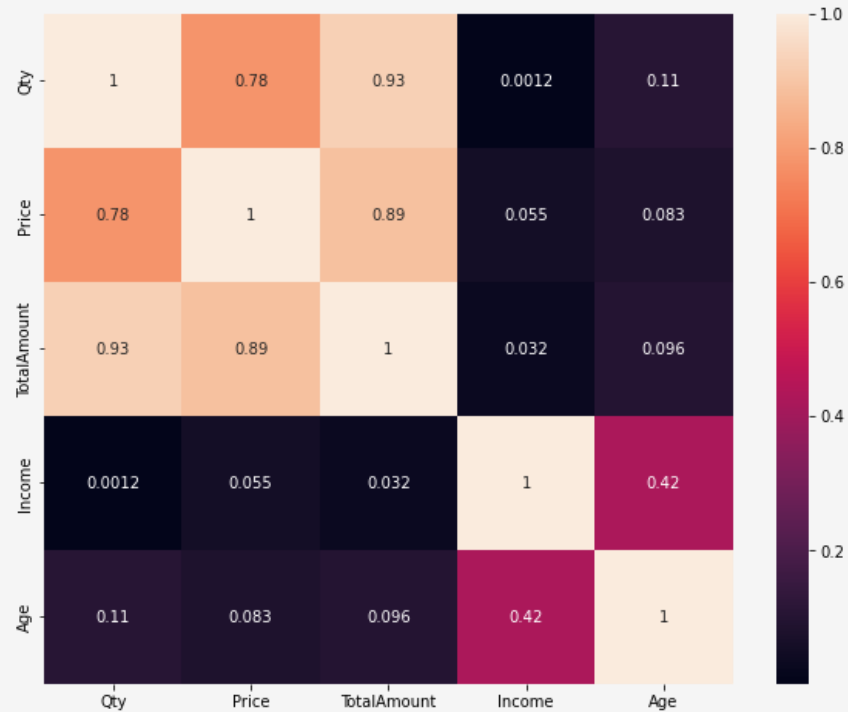
Solusi Peningkatan Perfoma

Melakukan Regresi menggunakan fitur fitur yang tersedia berupa agregasi pada fitur berikut:

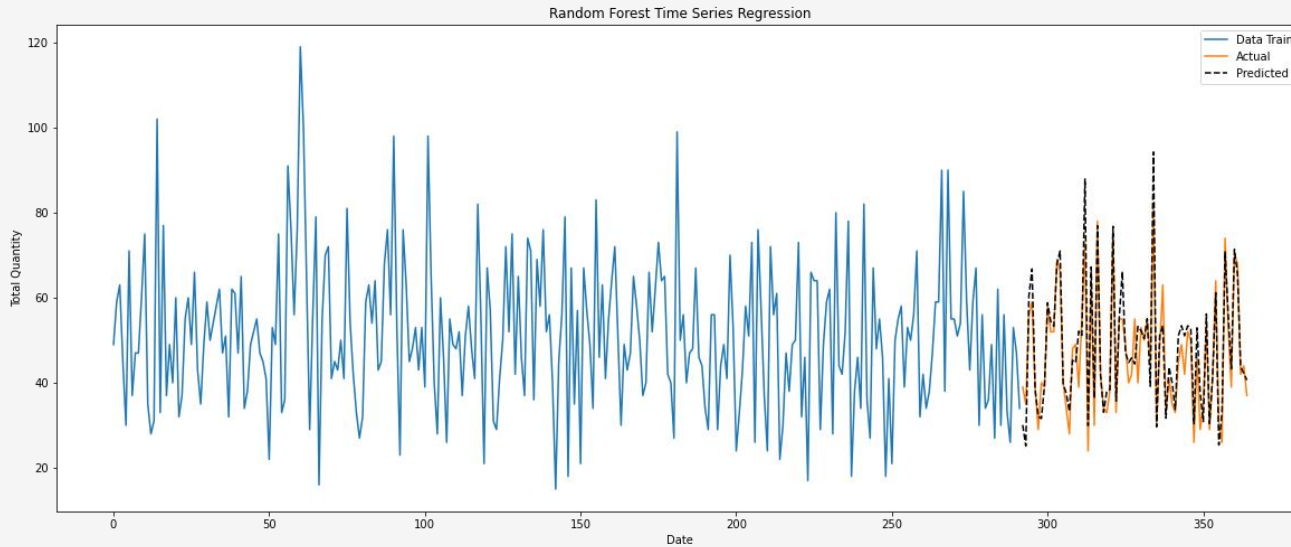
- Qty dijumlahkan berdasarkan hari
- Harga dijumlahkan berdasarkan hari
- Total Amount dijumlahkan berdasarkan hari
- Income pelanggan direratakan berdasarkan hari
- Umur pelanggan direratakan berdasarkan hari



Hasil Korelasi Fitur-Fitur



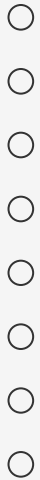
Random Forest Model Result



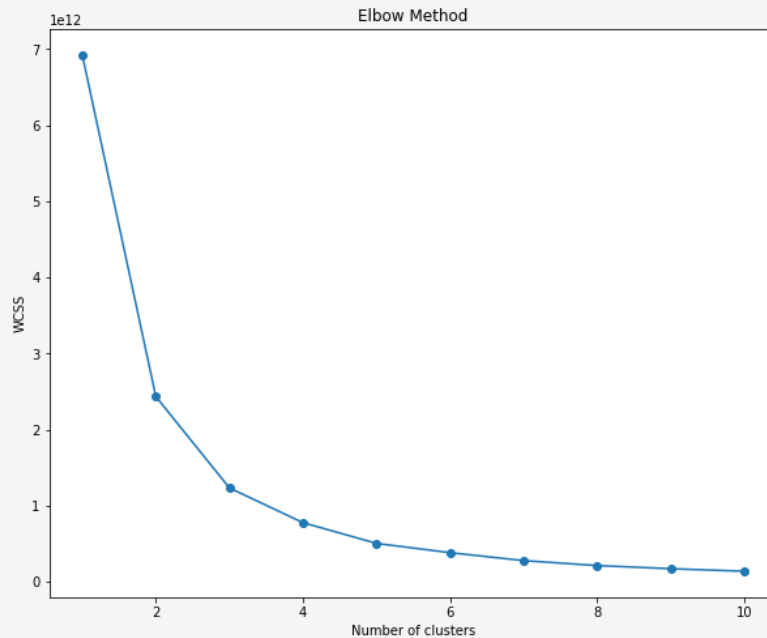
Hasil Performansi

- MAE: 4.19
- RMSE: 5.52
- MAPE: 9.82%

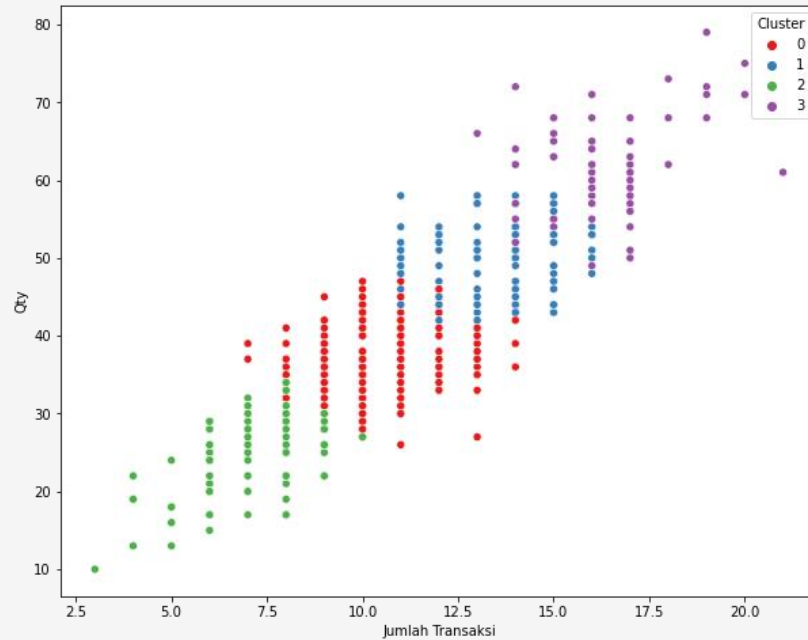
clustering Model



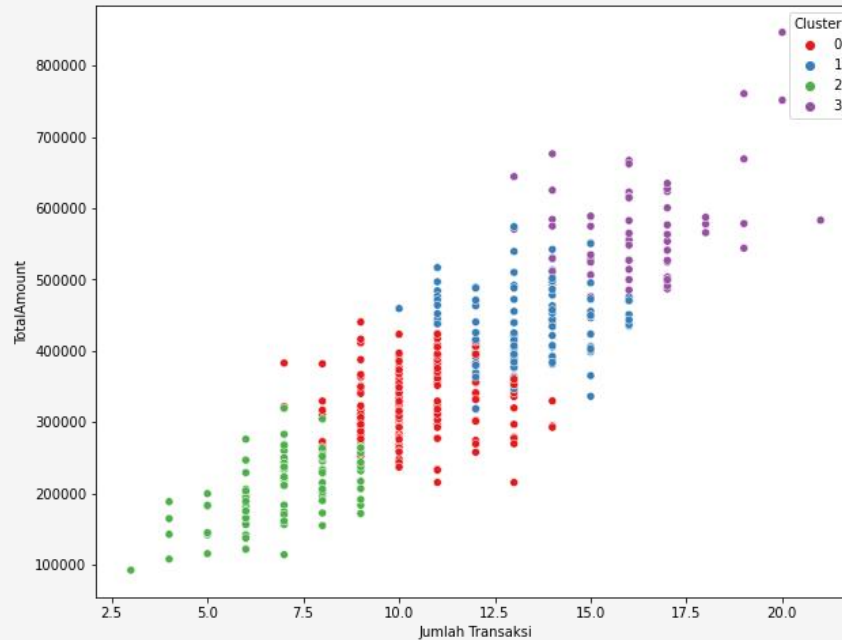
Elbow Method



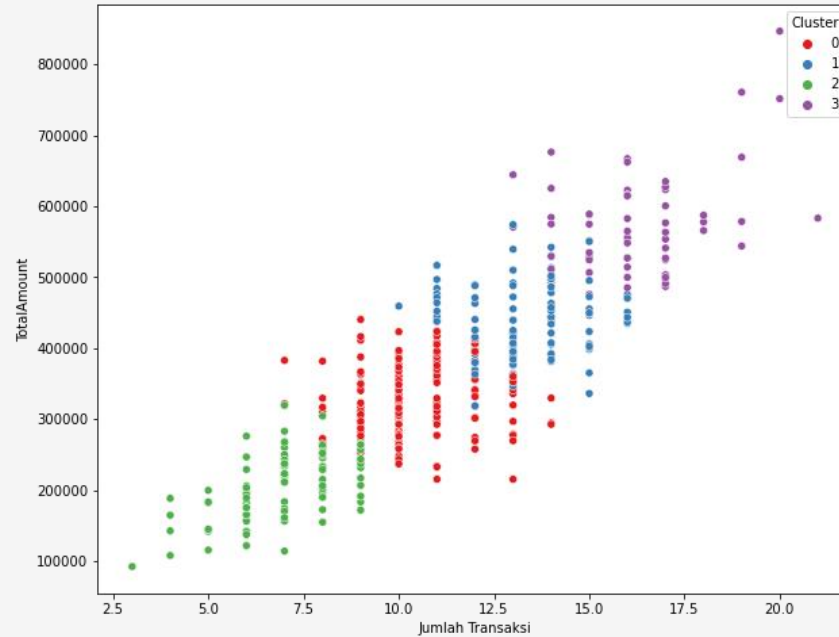
Result Knn-Clustering



Result Knn-Clustering



Result Knn-Clustering





**Terima kasih Atas
Perhatiannya**

