

# Capstone Project - The Battle of the Neighborhoods

## • **Introduction: Business Problem**

- In this project, I will try to find the patterns of the venues around top universities in America.
- This report will be targeted to stakeholders interested in investing new facilities (restaurants, gyms, etc.) around top universities.
- I will try to answer following questions:
  - what kinds of venues are the most popular around those universities,
  - what's the most common patterns of the venues around top universities,
  - which universities' surrounding venues are different from others (for example, have fewer restaurants than the majority).
- Those outliers (universities with different pattern of venues) might suggest gaps in the local market, which could help those stakeholders to make a wiser business decision.

- **Data**

- Based on the questions, I will need the datasets of:
  - the names of those universities
  - those universities' locations (longitudes and latitudes)
  - the venues around those universities
- First, I will choose the top 50 universities in American from *The Times Higher Education World University Rankings*, and retrieve their location (longitudes & latitudes) applying *geocoder* package.
- Then, I will extract the venues around them using *Foursquare API*.

- **Methodology and Results**

- The universities' locations:



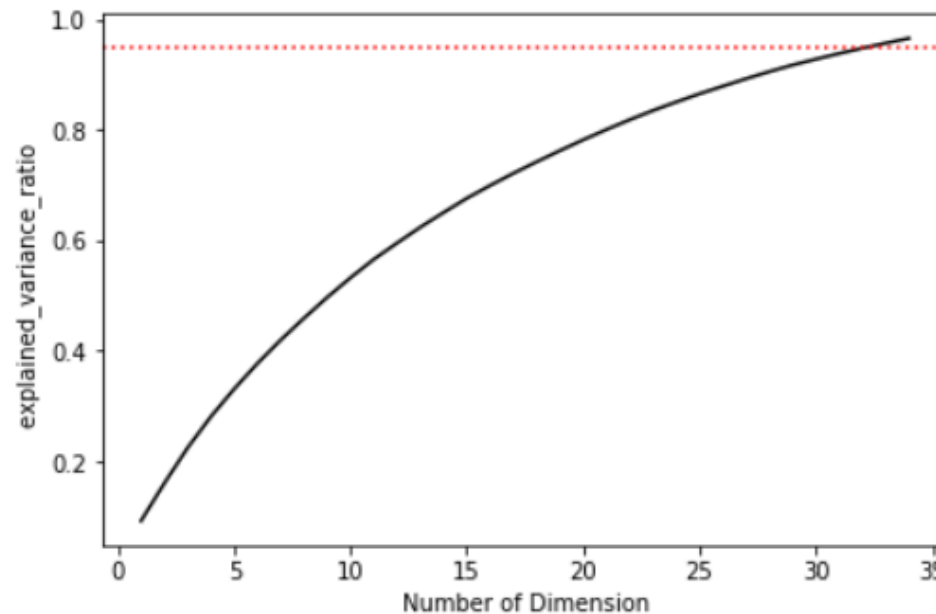
- **Methodology and Results**

- Some of the universities' surrounding venues (one-hot encoding):

|   | Name                               | Accessories<br>Store | African<br>Restaurant | American<br>Restaurant | Amphitheater | Aquarium | Arcade | Arepa<br>Restaurant | Art<br>Gallery | Art<br>Museum | ... |
|---|------------------------------------|----------------------|-----------------------|------------------------|--------------|----------|--------|---------------------|----------------|---------------|-----|
| 0 | Boston University                  | 0                    | 0                     | 4                      | 0            | 0        | 0      | 0                   | 0              | 0             | ... |
| 1 | Brown University                   | 0                    | 0                     | 1                      | 0            | 0        | 0      | 0                   | 1              | 0             | ... |
| 2 | California Institute of Technology | 0                    | 0                     | 3                      | 0            | 0        | 0      | 0                   | 0              | 0             | ... |
| 3 | Carnegie Mellon University         | 0                    | 0                     | 1                      | 0            | 0        | 0      | 0                   | 0              | 1             | ... |
| 4 | Case Western Reserve University    | 0                    | 0                     | 1                      | 0            | 0        | 0      | 0                   | 1              | 2             | ... |
| 5 | Columbia University                | 0                    | 0                     | 3                      | 0            | 0        | 0      | 0                   | 0              | 0             | ... |

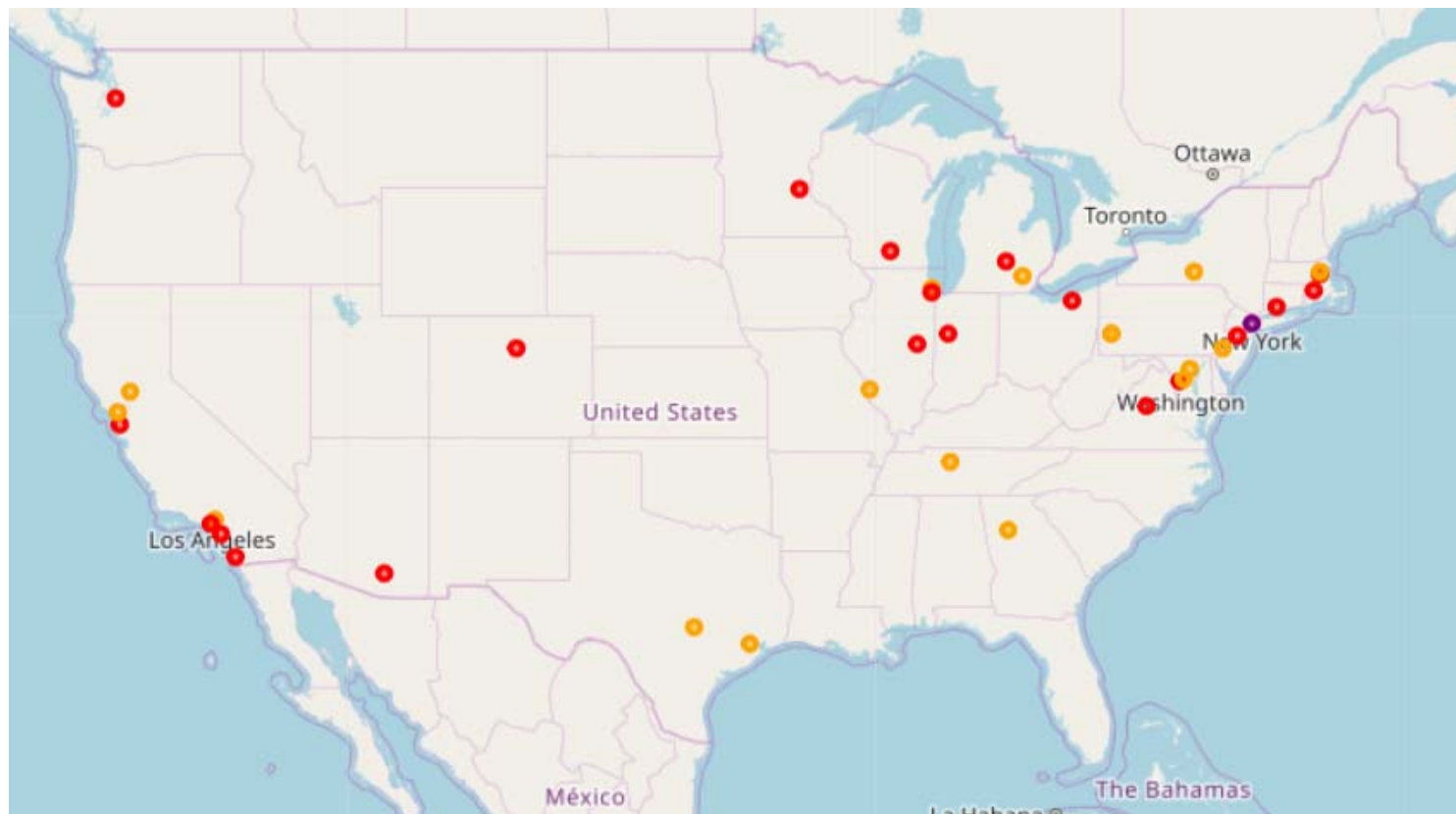
## • Methodology and Results

- There are altogether 267 features (different venues' categories).
- Since many of the categories only occur once or twice, I decide to apply Principal Component Analysis (PCA) to reduce the dimension.
- By observing the curve, we could reduce the dimension to 30, and still retain 95% variance of the data.



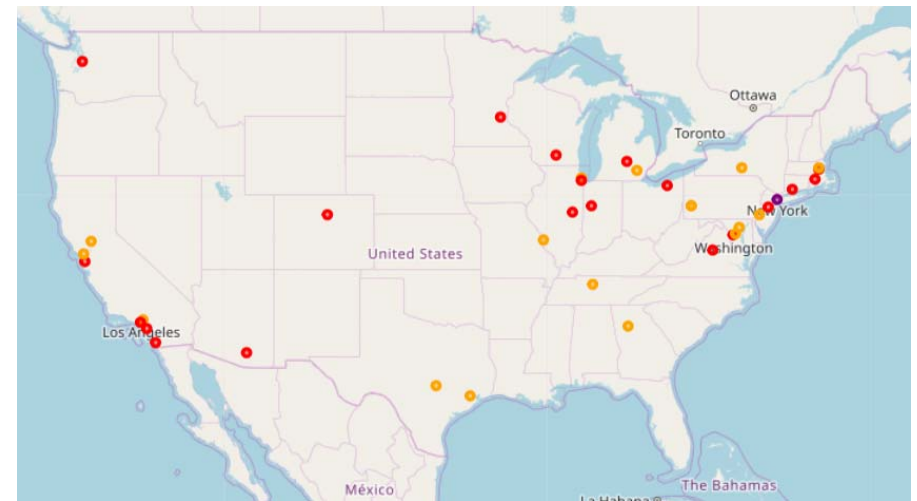
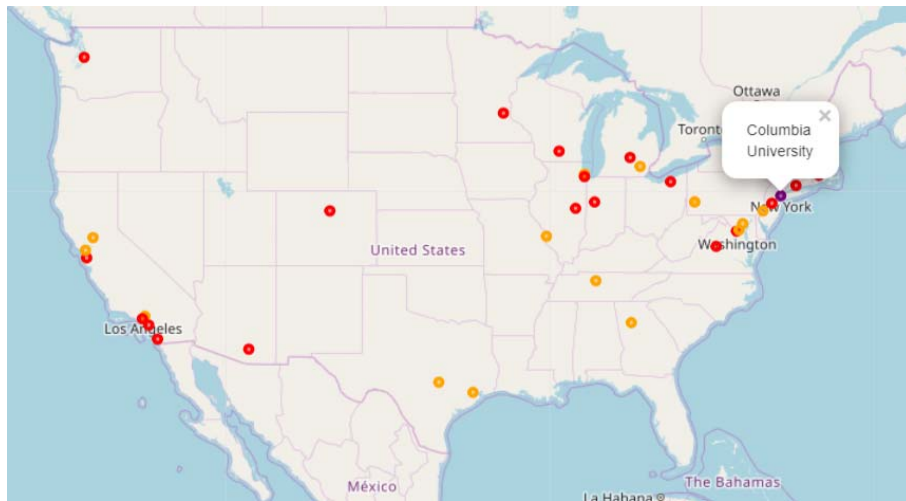
- **Methodology and Results**

- Now, let's apply K-Means to classify those universities into several groups, by their surrounding venues' categories.



## • Methodology and Results

- 20 universities were assigned to group 1, and 19 universities were assigned to group 2, which were very close in value.
- While the remaining 1 university (*Columbia University*) might have different patterns of venues around it, and seem to be an outlier.
- By observing the map, we can infer that geographical locations have little to do with the venues' patterns, as different groups are mixed in the map.



## • Methodology and Results

- The most popular venues for the universities in group 1 (left) and group 2(right), and the average number:

- We can see that in both groups, most common venues are about catering, like coffee shop and different kinds of restaurants.

|                     | avg_number |
|---------------------|------------|
| Coffee Shop         | 4.25       |
| Sandwich Place      | 2.35       |
| Pizza Place         | 1.80       |
| American Restaurant | 1.50       |
| Café                | 1.20       |
| Ice Cream Shop      | 1.05       |
| Bar                 | 0.95       |
| Mexican Restaurant  | 0.85       |
| Bakery              | 0.85       |
| Park                | 0.80       |
| Italian Restaurant  | 0.75       |
| Burger Joint        | 0.70       |
| Chinese Restaurant  | 0.70       |
| Art Museum          | 0.65       |
| Bagel Shop          | 0.65       |

|                     | avg_number |
|---------------------|------------|
| Coffee Shop         | 2.105263   |
| American Restaurant | 1.947368   |
| Pizza Place         | 1.736842   |
| Café                | 1.631579   |
| Hotel               | 1.578947   |
| Indian Restaurant   | 1.052632   |
| Italian Restaurant  | 1.000000   |
| Sandwich Place      | 0.947368   |
| Japanese Restaurant | 0.894737   |
| Mexican Restaurant  | 0.842105   |
| Zoo Exhibit         | 0.842105   |
| Burger Joint        | 0.789474   |
| Sushi Restaurant    | 0.789474   |
| Ice Cream Shop      | 0.736842   |
| Food Truck          | 0.736842   |



## • Methodology and Results

- Compare the two main groups:
  - It is mainly the structure of the local catering industry that differ those two main groups.
    - For example, group 1 has more Coffee Shops and Sandwich Places around it, while group 2 has more Japanese Restaurants and Indian Restaurants around it.
  - Apart from the differences in catering industry, group 2 also has more Hotels, Zoo Exhibits and Performing Arts Venues around it.

|                       | delta_1_2 | abs(delta_1_2) |
|-----------------------|-----------|----------------|
| Coffee Shop           | 2.144737  | 2.144737       |
| Sandwich Place        | 1.402632  | 1.402632       |
| Hotel                 | -0.978947 | 0.978947       |
| Japanese Restaurant   | -0.844737 | 0.844737       |
| Zoo Exhibit           | -0.842105 | 0.842105       |
| Indian Restaurant     | -0.752632 | 0.752632       |
| Sushi Restaurant      | -0.639474 | 0.639474       |
| Food Truck            | -0.486842 | 0.486842       |
| American Restaurant   | -0.447368 | 0.447368       |
| Asian Restaurant      | 0.442105  | 0.442105       |
| Café                  | -0.431579 | 0.431579       |
| Bar                   | 0.423684  | 0.423684       |
| Juice Bar             | 0.392105  | 0.392105       |
| Bagel Shop            | 0.386842  | 0.386842       |
| Performing Arts Venue | -0.378947 | 0.378947       |

## • Methodology and Results

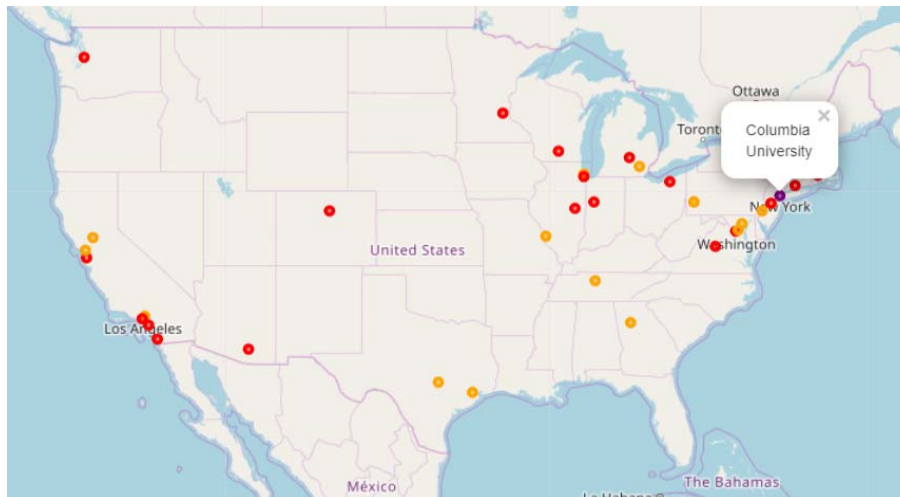
- Compare the outlier with the two main groups:

- Group 0 (outlier, Columbia University) has more Parks, Bookstores, Italian Restaurants etc.
- Besides, compared with group 1, group 0 has fewer **Pizza Places** and Coffee Shops; compared with group 2, group 0 has fewer **Pizza Places**, Hotels and India Restaurants.

|                     | delta_0_1 |                     | delta_0_2 |
|---------------------|-----------|---------------------|-----------|
| Park                | 4.20      | Park                | 4.526316  |
| Bookstore           | 2.40      | Bookstore           | 2.263158  |
| Italian Restaurant  | 2.25      | Italian Restaurant  | 2.000000  |
| Playground          | 2.00      | Farmers Market      | 1.894737  |
| Farmers Market      | 1.80      | Playground          | 1.842105  |
| Pizza Place         | -1.80     | Seafood Restaurant  | 1.842105  |
| Food Truck          | 1.75      | Pizza Place         | -1.736842 |
| Seafood Restaurant  | 1.70      | Grocery Store       | 1.631579  |
| Grocery Store       | 1.65      | Hotel               | -1.578947 |
| American Restaurant | 1.50      | Food Truck          | 1.263158  |
| Burger Joint        | 1.30      | Burger Joint        | 1.210526  |
| Coffee Shop         | -1.25     | Sandwich Place      | 1.052632  |
| Whisky Bar          | 1.00      | American Restaurant | 1.052632  |
| Dog Run             | 1.00      | Indian Restaurant   | -1.052632 |
| Historic Site       | 1.00      | Dog Run             | 1.000000  |

## • Methodology and Results

- So, considering the potential gaps in the market, I suggest the stakeholders invest new Pizza Places around Columbia University .



|                     | delta_0_1 |
|---------------------|-----------|
| Park                | 4.20      |
| Bookstore           | 2.40      |
| Italian Restaurant  | 2.25      |
| Playground          | 2.00      |
| Farmers Market      | 1.80      |
| Pizza Place         | -1.80     |
| Food Truck          | 1.75      |
| Seafood Restaurant  | 1.70      |
| Grocery Store       | 1.65      |
| American Restaurant | 1.50      |
| Burger Joint        | 1.30      |
| Coffee Shop         | -1.25     |
| Whisky Bar          | 1.00      |
| Dog Run             | 1.00      |
| Historic Site       | 1.00      |

|                     | delta_0_2 |
|---------------------|-----------|
| Park                | 4.526316  |
| Bookstore           | 2.263158  |
| Italian Restaurant  | 2.000000  |
| Farmers Market      | 1.894737  |
| Playground          | 1.842105  |
| Seafood Restaurant  | 1.842105  |
| Pizza Place         | -1.736842 |
| Grocery Store       | 1.631579  |
| Hotel               | -1.578947 |
| Food Truck          | 1.263158  |
| Burger Joint        | 1.210526  |
| Sandwich Place      | 1.052632  |
| American Restaurant | 1.052632  |
| Indian Restaurant   | -1.052632 |
| Dog Run             | 1.000000  |

- **Discussion**

- Based on the analysis and results, I suggest the stakeholders invest new **Pizza Places** around *Columbia University*. However, there are several potential limitations in the analysis:

- I did not consider the population density around those universities. Higher density implies that there should be more venues to fulfill their need.
- I did not consider the local people's nationalities. For example, if there are many Chinese students in a certain university, to invest a Chinese restaurant nearby could be a wise choice.
- I couldn't find a way to create proper weight factors to different venues. Since many of the venues are in the catering industry, other venues' importance could be shadowed. If you have any suggestions or comments, please feel free to leave me a note.

- **Conclusion**

- There are generally two different patterns of venues around top universities in America.
- The two patterns are mainly differed by the structure of the local catering industry.
- Columbia University has different venues' pattern. To invest new Pizza Places around them might fulfill the potential gaps in local market, thus helping the stakeholders to make profits and develop connection with excellent university students and faculties.