**Interview Summary**

**(property Owner)**

**Purpose:** The purpose of this document is to analyse the needs, pain points, and processes of property owners in order to gather critical requirements for the development of the "Stay Pal" application.

**Interviewee:** Dharmesh Kachhia

**Stakeholder Type:** property owner

**No. of properties:**1

**Date:** 14/9/25

**Property details:**

**Type: -** Apartment

**Occupancy: -**3

**Current way of finding tenants: -**through different brokers, advertising in different groups.

**Interview:**

**Question:** What information do you want to show on a listing to attract tenants?

**Answer:** I want to list all the location advantages like nearby metro station, local parks, nearby shopping malls. Etc

**Question:** How do you currently screen potential tenants or flatmates?

**Answer:** I provide information to the broker or write in advertisement which I published, so my requirements regarding the tenant is clear beforehand.

**Question:** What information do you need from applicants?

**Answer:** Professional status.

**Question:** How often does your tenant forget to pay rent on time?

**Answer:** So, they often forget on the exact day but in next 3 or 5 days it is paid.

**Question:** Do you find difficulty in finding the tenant for your price of living(rent)?

**Answer:** Sometimes it wastes my energy and time for people who are not meant for it .

**Question:** How do you ensure the security checks?

**Answer:** That is done mostly by broker, but that is not the solution when I meet any applicant I based on my experience judge him and make decision.

**Question:** How specific are you about your tenants?

**Answer:** I only allow to working professionals,

I don’t allow to them who drink or smoke,

and also, they should be vegetarian.

**Question:** How do you get the rent agreement done?

**Answer:** I left that task on broker .

**Question:** What another feature would you like that helps you?

**Answer:** I need listing of all those who are interested in my apartment by priority wise of matching my preferences.

**Interviewee:** Anuj

**Stakeholder Type:** property owner

**No. of properties:**2

**Date:** 14/9/25

**Property details:**

**Type: -** Apartment

**Occupancy: -**not defined specifically (family)

**Current way of finding tenants: -**through different brokers.

**Interview:**

**Question:** What information do you want to show on a listing to attract tenants?

**Answer:** I want to list all the facilities that my house has for them like furniture, electric appliances. Etc.

And also, the enmities the society have.

**Question:** How do you currently screen potential tenants or flatmates?

**Answer:** I provide information to the broker so he finds me the best fit.

**Question:** How do you ensure the security checks?

**Answer:** By legal documents like Aadhar card or Pan card.

**Question:** How often does your tenant forget to pay rent on time?

**Answer:** Never.

**Question:** Do you find difficulty in finding the tenant for your price of living(rent)?

**Answer: -** It takes time but eventually I find one or other.

**Question:** How specific are you about your tenants?

**Answer:** They should be using the facilities I provide in a disciplined way that’s the only thing I want.

**Question:** How do you get the rent agreement done?

**Answer:** Most of the time broker provides lawyer or I need to find.

**Question:** What another feature would you like that helps you?

**Answer:** In the suggested properties the properties with better facilities should come first.

**Interviewee:** Falguni Makwana

**Stakeholder Type:** Property Owner

**No. Properties:** 2

**Date:** 18/09/25

**Property Details**

**Type: -** Tenement

**Occupancy: -**Small family (3-4 person)

**Current way of finding tenants: -**through one broker.

**Question: How satisfied are you with the rental amount that you get?**

Ans :- quite satisfied

**Question: Do you need to evict tenants?**

Ans :- No

**Question: Do you have any specific preferences for tenants?**

Ans :- Should not be too loud. vegetarian

**Question: How much time would you require to find tenants if your current renting tenants leave?**

Ans :- 6-8 months

**Question: Do you need the system to be always accessible at all times?**

Ans :- Most times of the day.

**Question: Do you need the application to store the rental agreements and make rent payment easy?**

Ans :- Not necessary I use digi-locker for application. UPI is good for payments so rent payment not required.

**Question: Any other features that you would like to see in our application Stay Pal?**

Ans :- Separate feature to get small families. We want 2 months in advance.