

# Snowfall Saga



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The background is a dark blue gradient. It features stylized, light blue mountain peaks and jagged shapes in the upper half. In the lower half, there are white, stylized evergreen trees. A white circle containing the number '01' is positioned in the upper center.

01

# Product Intro

Introduction to Snowfall Saga

# What is Snowfall Saga?

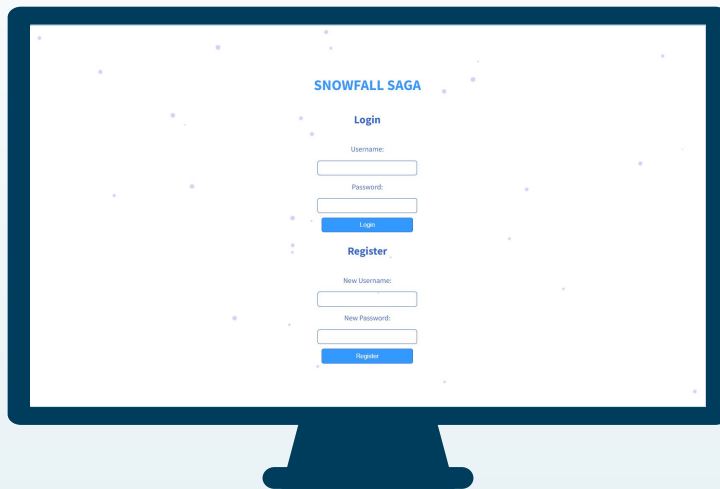


**Snowfall Saga** is an online game platform where players of all ages can:

- Play a variety of games with friends!
- Chat and interact with other players in an open lobby!
- Customize their character's appearance!

# Our Vision

We envision Snowfall Saga as a **fun and friendly** virtual space for everyone, where players can join **quick and exciting** minigames with each other.



# Our Market



**TAM**

(Total Addressable Market)

\$78 billion



**SAM**

(Serviceable Addressable Market)

\$12 billion



**SOM**

(Serviceable Obtainable Market)

\$9 million

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**02**

# **Team Intro**

Team Introduction



# Our team



**Abhin Tomar**



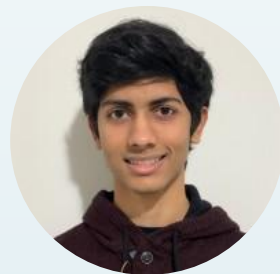
**Krish Patel**



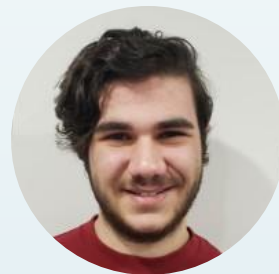
**Matt Taylor**



**Sebastian Tasson**



**Vaidik Patel**



**Jacob Youssef**

The background is a dark blue gradient with stylized, layered mountain peaks in various shades of blue and white. In the foreground, there are white, jagged mountain peaks and several white, conical evergreen trees. The overall style is minimalist and modern.

**03**

# Demo

Product showcase

The background is a dark blue gradient with stylized, light blue mountain peaks and evergreen trees. A white circle containing the number '04' is positioned in the upper center.

**04**

# Team Communication

Tracking, communication tools, etc...

# Tracking Justification

The following are the tracking methodologies used in the project:

- Convention
- GitHub Issues
- Pull Request
- Review System

# Story Tracking System

The user tracking system used in the project:

- GitHub Milestones
- GitHub Issues
- Product Backlog

# Standards

The following standards were followed in the project:

- Pre-commits
- GitHub actions
- Formatted commits and Pull Requests
- Naming conventions

# Communication Tools

**The following are the communication tools:**

- Discord
- GitHub Discussion
- Standups
- Test Meetings
- Sprint Retrospectives

# Processes

**We followed the following process for project:**

- Requirement analysis
- Planning
- Software design such as architectural design
- Software development
- Testing
- Deployment



# Techniques

**Following techniques were used in the project:**

- User story prioritization technique
- Time Tracking technique
- Agile

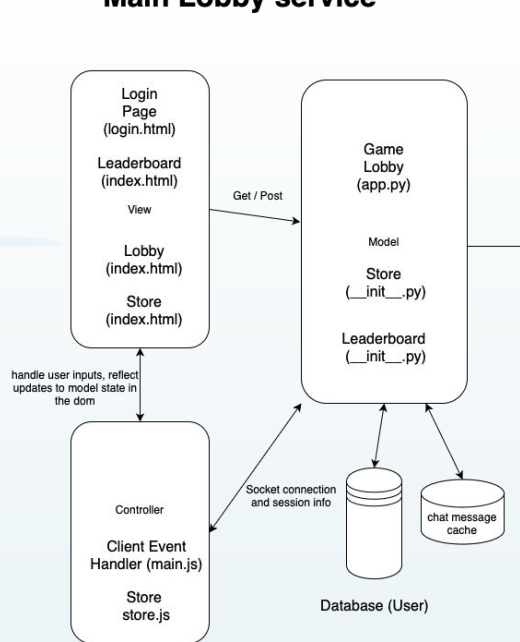
The background is a dark blue gradient with stylized, light blue mountain peaks and evergreen trees at the bottom. A white circle is positioned in the upper center, containing the number 05.

05

# Architecture

Software Architecture, components and their responsibilities

## Main Lobby service



### Clients view

Clients send post requests to register new accounts / login.

Validated users sessions are given a socket connections

Clients send messages about player updates and chat messages over the socket

### Server view

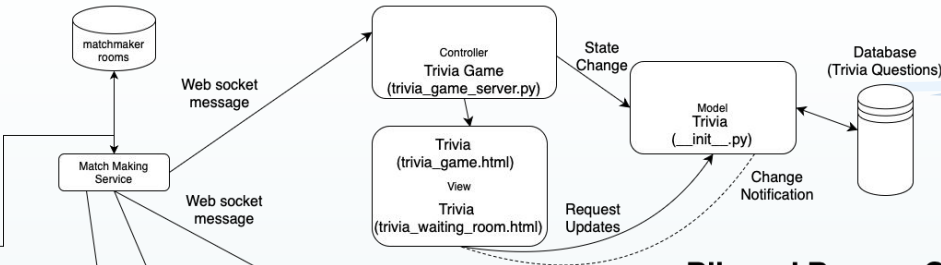
Server commits user details to the database and sends back current user session info.

Server caches messages it is sent and propagates messages and player updates to all client connections.

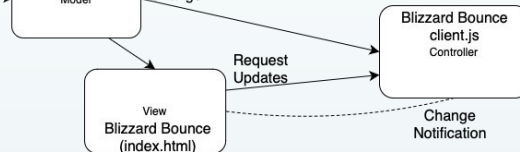
Server redirects users to the Trivia game micro-service.

Each of the Microservices itself is MVC architecture instance. Lobby sends requests to the trivia game to add new users.

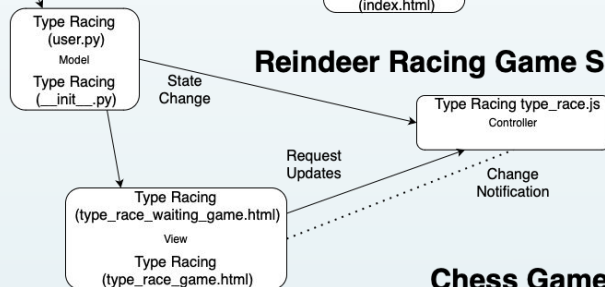
## Trivia Game Service



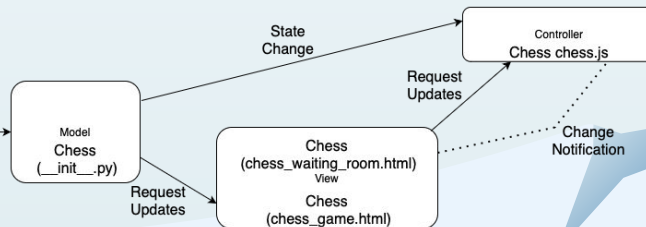
## Blizzard Bounce Game Service



## Reindeer Racing Game Service

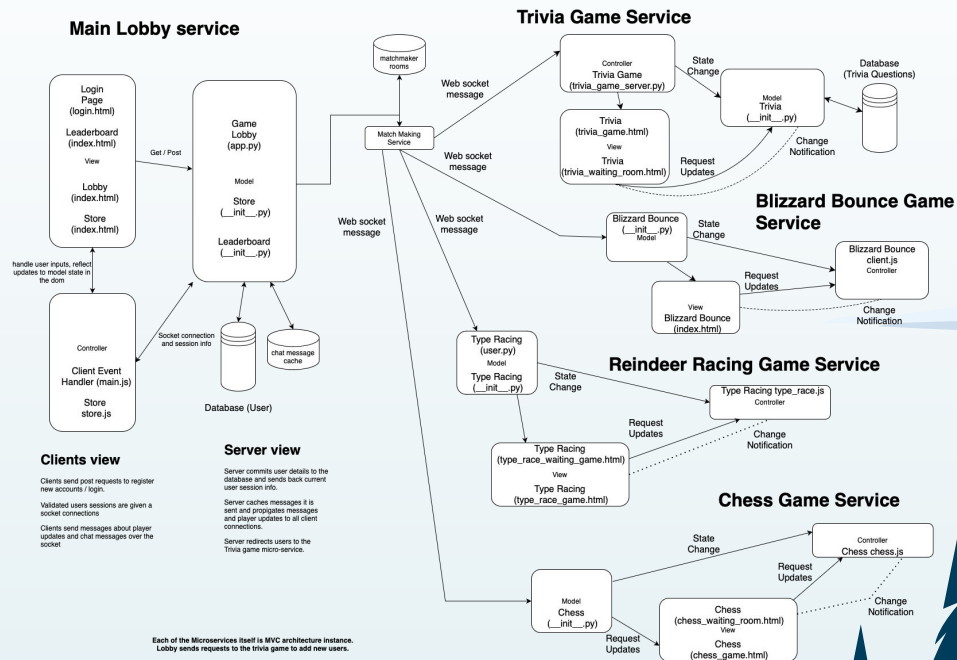


## Chess Game Service



# High-level Overview

- Microservices architecture.
- Each microservice internally follows an MVC architecture.
- Communication between microservices is standardized and consistent.
- The main lobby sends users to the matchmaker service, which sends users to the minigames.

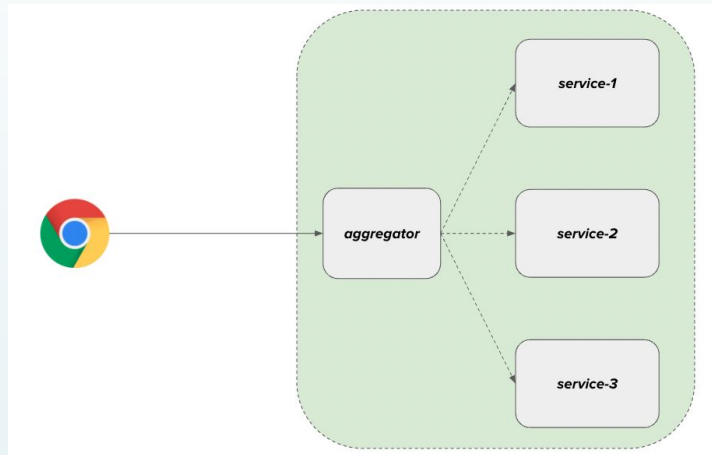


# Pseudo Aggregator Pattern

Front facing lobby where users can join.

Matchmaking service that aggregates users to different games

This way we can scale to run multiple game service rooms that are aggregated through the matchmaker



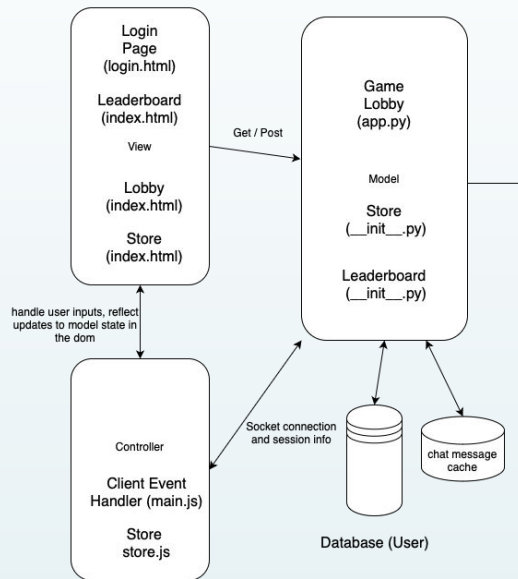
# Components and Responsibilities

- In total, there are 6 microservices: The lobby service, matchmaker, Trivia game, Blizzard Bounce game, Reindeer Racing game and Chess game.
- Each service makes up a different and unique part of the user experience.
- The lobby: has various social features such as chatting and adding friends.
- The matchmaker: allows players to form groups and sends them into the minigames.
- The minigames: contain their own varied gameplay.

Matchmaking	
<ul style="list-style-type: none"><li>• Custom rooms for each minigame</li><li>• Users can create, join, and leave rooms</li><li>• Hosts can delete their room</li><li>• Hosts can start the minigame for all players in the room</li></ul>	<ul style="list-style-type: none"><li>• Lobby UI</li><li>• User</li><li>• Chess</li><li>• Trivia</li><li>• Blizzard Bounce</li><li>• Reindeer Racing</li></ul>

# MVC Within each Microservice

## Main Lobby service



### Clients view

Clients send post requests to register new accounts / login.

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### Server view

Server commits user details to the database and sends back current user session info.

Server caches messages it is sent and propagates messages and player updates to all client connections.

Server redirects users to the Trivia game micro-service.

# Communication Between Services

- All communication from the lobby to the minigame services goes through the matchmaker first.
- All necessary information about users is stored in a `current_user` object from Flask, and this object is passed between each service.
- The matchmaker sends a game id (unique 6 character alphanumeric string) to the game services to identify a specific match.



The background is a dark blue gradient with stylized, light blue mountain peaks and jagged shapes. In the bottom left and right corners, there are white, stylized evergreen trees. The overall aesthetic is clean and modern, typical of a presentation slide.

06

# Technology

Tech Stack and Challenges



# Technologies Used



Backend	Frontend	Testing	Deployment
Flask	Javascript	PyTest	Docker
Websockets	HTML & CSS	Github Actions	Google Cloud
SQLAlchemy	Jinja Templates	Lighthouse	



# Technical Challenges

- **Unfamiliarity with technologies:** Using a wide array of technologies, not everyone on the team was familiar with each
- **Choice between Framework and Library (Socketio vs Websocket)**
- **Introducing and integrating technologies:** Some of our code for the games had to be refactored for deployment with Docker
- **Testing:** Certain features, such as gameplay, were difficult to write tests for, so we had to test them manually.

The background is a dark blue gradient with stylized, light blue mountain peaks and jagged shapes. In the bottom corners, there are white, stylized evergreen trees. A white circle containing the number '07' is positioned in the upper center.

**07**

# **Market & Context**

# The Context

What separates us from the competition, and analyzing competition



# Competition: Club Penguin

## Analysis:

Club Penguin passed more than 2.5 million users within a year from launch

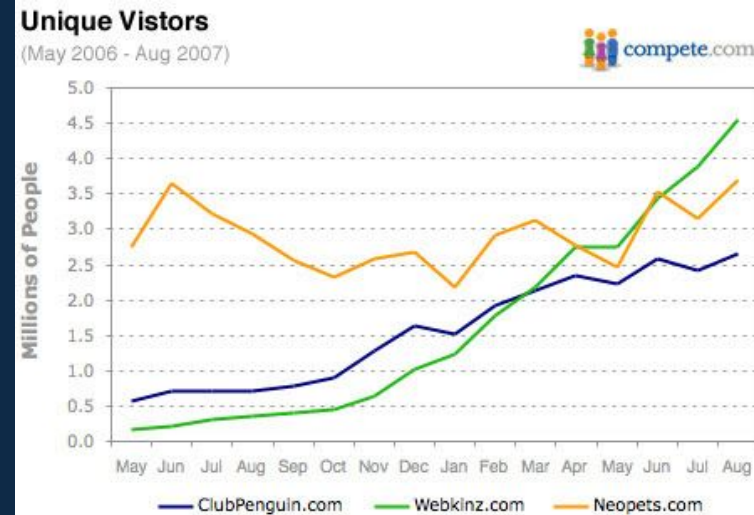
Club Penguin was built by New Horizon Interactive and acquired by Disney.

The Club Penguin game offers similar minigame services to our platform however was given a much larger budget and marketing and development team.

Club penguin charged \$5.95 per month, \$29.95 for six months or \$57.95 for a full year for their membership subscription service model

## Our niche:

- Our application has more variety in minigame choice, with more of a focus on competitive multiplayer minigames.
- Our service offers more multiplayer features within the games and allows player to interact outside the lobby.



# Competition: Roblox

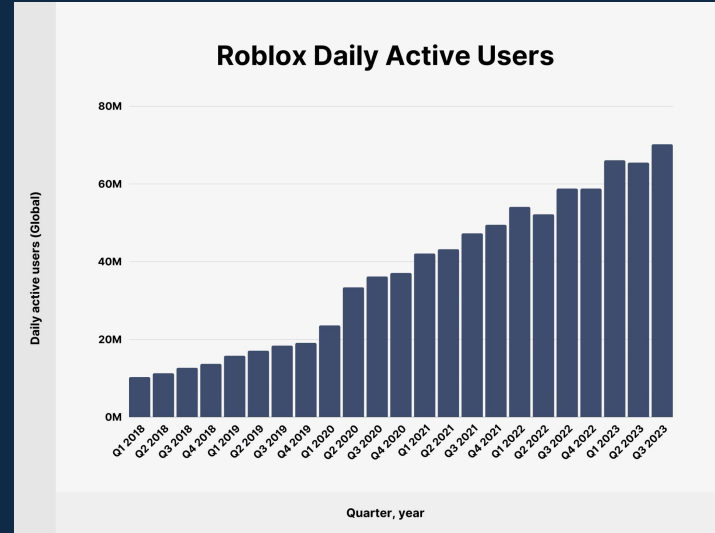
## Analysis:

Roblox has many micro-transactions and their younger users parents have to worry about safety for their children.

Roblox charges for ingame currency \$4.99 – 400 Robux. \$9.99 – 800 Robux. \$19.99 – 1700 Robux.

## Our niche:

- Allowing users to develop their own games in the future with in python rather than lua may bring in more creators and players
- Games are simpler in 2d easy to understand for new users.
- We have no-install step, Roblox requires users to install a roblox client to play games.



Roblox has 70.2 million daily active users and 216 million monthly active users as of 2024.

See [Article](#)

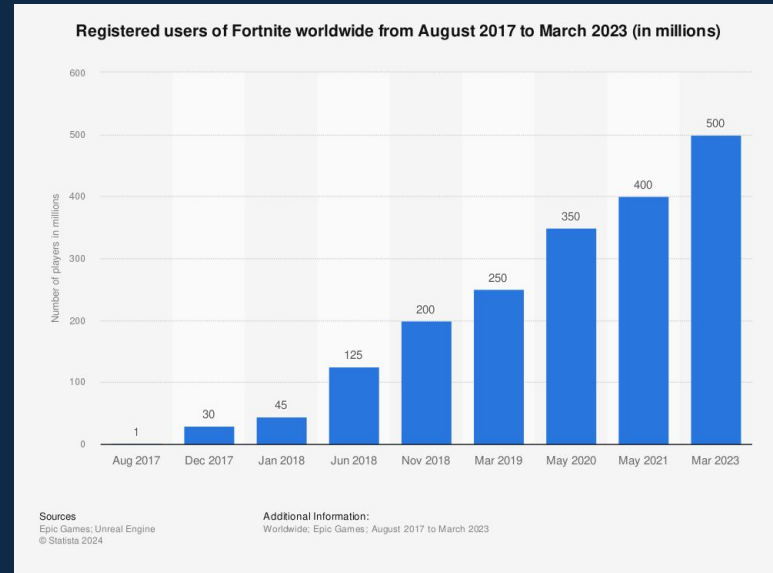
# Competition: Fortnite

From their start in 2017 Fortnite had around 1 million daily active users

They were backed by Epic games a large company in the space. They also had players who were already playing on release.

Fortnite charges \$9.99 USD for the battle pass which is per season which lasts around 2 months so ~ \$5.00 a month.

- Platform supports different first person shooter games using unreal engine
- First person shooter (Not very child friendly)
- Games are 3d
- Games are long and discourage players from leaving when in-game





# The Market

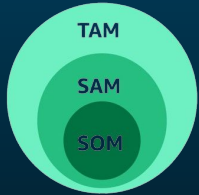
The background of the slide is a stylized, low-poly illustration of a mountain range. The mountains are rendered in various shades of blue, from light to dark. In the foreground, there are white, snow-covered mountain peaks and several white, conical evergreen trees. The sky is a solid dark blue, and there are a few light blue, stylized clouds in the upper corners.

Our estimates

# Total Addressable Market

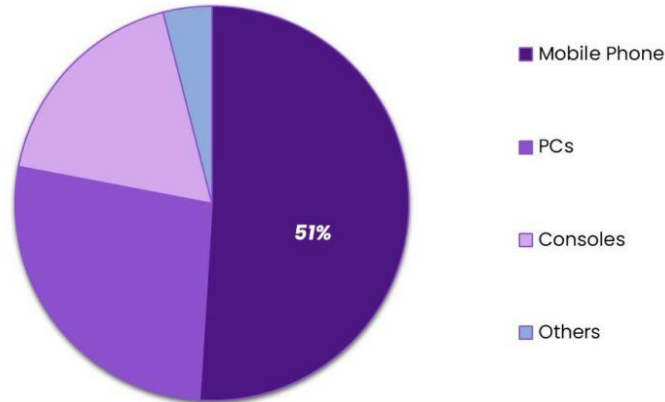
For our online gaming platform hosting mini-games, TAM includes the global market for online gaming, which is significant and includes players of all ages and personal device types.

Our platform is an online web based and accessible from all devices we believe our platform can target a very large audience of users if there was no constraints.



## Global Online Gaming Market

Share, by Platform, 2023 (%)



**market.us**  
ONE STOP SHOP FOR THE REPORTS

**95.5**

Total Market Size  
(USD Billion), 2023

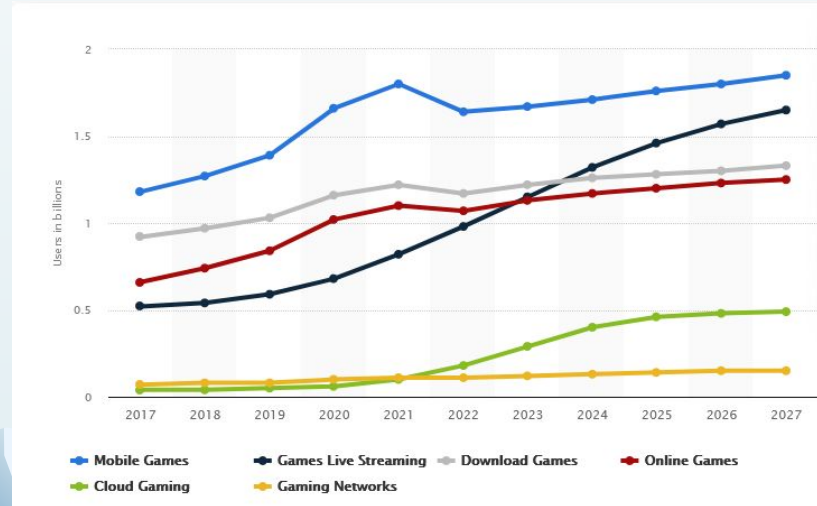
**11.2%**

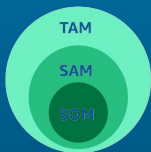
CAGR  
2024-2033



# Our TAM Estimate

- 1.3 billion online video game users
- Our product costs \$5.00/month -> \$60.00/year
- This price is similar to our competitors: Club Penguin is \$5.95/month, Fortnite is \$11/2 months
- $1.3 \text{ billion} * \$60 = \$78 \text{ billion}$





# Serviceable Addressable Market

Sub-markets based on demographics like younger age groups, preferences in multiplayer games. Potential expansion into emerging markets where internet penetration is increasing rapidly.

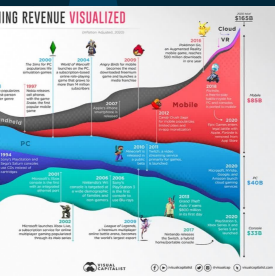
Players who prefer mini-games over other types of gaming experiences.

Users who are looking for a family-friendly gaming environment.

Those interested in social interactions within a gaming platform.

Target demographics such as children, teenagers, and students.

Gaming online: Web based platform rather than console



# Our SAM Estimate

**3 million**

**Club Penguin**

total users a year after  
launch

**200 million**

**Roblox**

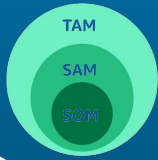
**Number of monthly  
users**

**500 million**

**Fortnite**

number of players

- Roblox is currently our closest competitor, so our SAM would be  $200 \text{ million} * \$60 = \$12 \text{ billion}$ .

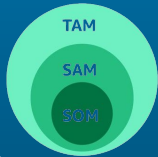


# Serviceable Obtainable Market

Initial target demographics based on research and marketing efforts.

Students like to relax after school quick gaming sessions that can be interrupted without penalties to overall experience.

The geographical areas where you focus your marketing and user acquisition efforts initially. (locally within the UTM community)



# Serviceable Obtainable Market

Within schools possibly high schools and university students. Games platforms like chess.com became so popular in schools that they were IP-blocked. players want a casual way to play to gain rewards without the risk of losing in-game progress

Partnerships with influencers, content creators, or gaming communities to expand your reach. (The Computer Science community loves games many CS researchers play or develop games in their limited free time our service fits their niche)

We believe we fit into some of these niche's and these users are obtainable for our platform

# Our SOM Estimate

- Taking into consideration that Club Penguin got 3 million users within their first year, and we have a much smaller team of 6 developers with no marketing team, if we were to continue development and started marketing we expect our service to get ~5% of Club Penguin's numbers -> 150,000 unique visitors within a year.
- $150,000 * \$60 = \$9 \text{ million.}$



The background is a stylized illustration of a mountain range. The mountains are depicted with various shades of blue and white, creating a sense of depth and texture. In the foreground, there are several white, conical shapes representing snow-covered peaks or small evergreen trees. The sky is a solid dark blue, and there are some light blue, wispy clouds scattered across the upper portion of the image. The overall aesthetic is clean and modern, with a focus on geometric shapes and a cool color palette.

**08**

# Conclusion

# Future

**We are looking at new ways to grow our services and speed up development. We plan on moving towards using protocol buffers for increasing the number of socket messages we can send. We also would like to create wrappers so python devs can make games for Snowfall Saga improving the platform into the future.**