
Dynamic & skilled Legal and Liaison Manager - In quest of managerial assignments in Land procurement / Legal Matters/ Due Diligence/ Liaison with an organization of repute

PROFESSIONAL SNAPSHOT

- An accomplished result oriented legal professional with approx. 20 years of record of achievement and demonstrated success in managing entire gamut of operations for Land procurement and sourcing of properties in many states under various circumstances.
- Demonstrated skills in relationship management and communication with expertise in securing mandatory approvals from regulatory / statutory authorities.
- Effectively handled land procurement operations on large scale under various states land laws.
- An enthusiastic team player, an effective communicator and team leader with an excellent reputation in the industry.

PROFICIENCY MATRIX

- Researching and identifying any legal risks in Land transactions and advice management accordingly.
- Understanding the laws and regulations of different states required for Land Procurement.
- Monitor Title search process conducted by Local Councils as well as resolve the queries raised by Lenders.
- Overseeing completion of registration formalities with the Offices of Sub Registrar as well as drafting documents e.g. MOU, deed of conveyance, affidavits and declarations etc.
- Alternate disputes redressal mechanism like mediation, conciliation and arbitration to achieve amicable settlement.
- Planning the strategies and procedures to be followed in various cases.
- Total litigation control by ensuring timely drafting & filing / defending of various suits, appeals, replies, affidavits and other misc. pleadings on behalf of the company within the prescribed limitation period.
- Ensuring compliance to various rules and regulations laid down by government as per Laws.
- Liaison with various Government Departments for securing mandatory approvals.

CAREER CONTOUR**Since Jan '2021 with BL Agro Industries Ltd, Bareilly as Sr. Consultant - Legal****Key Deliverables:**

- Planning as well as advising management on procurement of land on acquisition of commercial, retail projects across India ensuring all legal and developments norms.
- Interfacing with Govt. Department/Development Authorities for obtaining necessary sanctions/ approvals as per business requirement.
- Independently negotiating legal clauses and due execution of all Contracts in a time bound manner, while ensuring that the every word / clause in the said agreement is legally tenable and is duly taking care of Company's interest in all respects.
- Handling all legal matters and legal practices to secure best interest of the company
- Litigation Management (Civil, Criminal, Revenue and Arbitration cases)
- Appointment/Engagement of Advocate and Finalization of various documents (Plaint, W.S., Affidavit etc.) to be submitted in various courts. coordination with external Advocates
- Evaluation & compliance of all statutory directives, policies issued by different local authorities, regulations etc,
- Implementation of well-defined standardized legal & regulatory processes, policies & compliances to streamline all activities.

Since March '2019 with ACME Group, Gurgaon as Sr. Manager - Land and Legal**Key Deliverables**

- Responsible in ensuring that the properties which are being taken over by the Company is having an absolutely clear legal title and is free from all encumbrances while meeting other parameters.
- Carry out legal due diligence check & title search of each property inter alia at concerned Sub Registrar offices.
- Physical verification of all the title documents related to each such property from inception/initial allotment to ensure there in no deficiency / any room for future legal dispute.
- Took inputs from all concerned function/s and accordingly draft, vet, negotiate & close the various types of Contract in house with third parties with whom the company is entering into some arrangement to augment its business.

- Resolve the queries raised by lenders against TSR of local councils prepared for different SPVs.
- Follow-up with law firm as well as local councils for making TSR and supplementary TSR for different SPVs.

Notable Attainments:

- **Assist and reviewed TSR for approx 7000 acres land of state of Rajasthan.**
- **Assist in procurement of Land approx. 4000 acres in Rajasthan.**
- **Resolved TSR related queries of lenders & cleared security perfection for more than 20 projects.**

Since March '2017 to March 2019 with Essel Group, Noida as Manager - Land Acquisition

Key Deliverables

- Engaged in Identification of suitable locations for establishing new Solar Projects.
- Responsible in ensuring that the properties which are being taken over by the Company is having an absolutely clear legal title and is free from all encumbrances while meeting other parameters.
- Carry out legal due diligence check & title search of each property inter alia at concerned Sub Registrar offices.
- Physical verification of all the title documents related to each such property from inception/initial allotment to ensure there in no deficiency / any room for future legal dispute.
- Have a thorough & updated knowledge of various laws & regulations (state as well as Central) applicable to the business in its area of operations.
- Independently negotiating legal clauses and due execution of all Contracts in a time bound manner, while ensuring that the every word / clause in the said agreement is legally tenable and is duly taking care of Company's interest in all respects.
- Took inputs from all concerned function/s and accordingly draft, vet, negotiate & close the various types of Contract in house with third parties with whom the company is entering into some arrangement to augment its business.
- Obtained necessary approvals from all concerned as per company delegation of authority before execution.
- Evaluation & compliance of all statutory directives, policies issued by different local authorities, regulations etc, for strict adherence of the same across circle to avoid any show cause notice and /or penal action.
- Implementation of well defined standardized legal & regulatory processes, policies & compliances to streamline all activities.
- Timely & accurate preparation & circulation of all monthly/ weekly reports, Legal MIS for all Land legal cases / issues to avoid any surprises.

Notable Attainments

- **Well-timed procurement of more than 700 Acres land in UP at 4 various locations** & obtained all necessary approvals for the project including diversion order for Industrial use of such agriculture land.
- Obtained permission for purchasing land more than 12.5 acres for the company from Divisional Commissioner under section 89(3) of U.P Revenue Code 2006.
- Established good relations with concerned government officials to ensure smooth functioning of our operations. Got statutory Compliances complied well within time by obtaining required licenses/ permissions for all projects/locations.

Aug'16 - Mar'17 with Bajaj Hindusthan Limited, Lucknow as Sr. Manager Legal & Zonal Coordinator of East Zone

Key Deliverables

- Responsible for land matters including all legal cases of its 6 sugar units & 2 thermal power units of East Zone.
- Obtaining permissions for purchasing land more than ceiling limit for the company from concerned authority.
- Mutation, Conversion & Demarcation of procured agricultural land in favor of company.
- Liaison with Government Departments & complied statutory compliances under various applicable laws.
- Co-ordination with Sr. Advocate/ Lawyers and follow-up of the all-legal cases of UP East Zone.
- Conducting periodic legal compliance audits by Internal Auditors of all its units of East Zone.
- Independently handled all variety of labour cases covered under Gratuity Act, Factories Act, Workmen Compensation Act and Minimum Wages Act of all its units of East Zone.
- Planning & managing end-to-end execution of public relations activities, managing positive media relations.
- Timely & accurate preparation & circulation of all monthly/ weekly reports, Legal MIS for all legal cases / issues to avoid any surprises

Notable Attainments

- Procured 150 Acres land for different units of East Zone required for their expansion.
- Disposal of 75 legal cases of different units of east zone which were pending.
- Disposal of 25 criminal FIRs lodged against company

Mar'15 - Aug'16 in District – Court Bareilly

- Practicing as independent legal counsel at Civil Court Bareilly and handled various court cases specially revenue matters.

Sep'06 - Mar'15 with Bajaj Hindusthan Limited, Noida as Deputy Manager Legal

Key Deliverables

- Responsible for land procurement & relevant legal/statutory formalities for new Projects.
- Identification and verification of agricultural land for new project.
- Obtaining permissions for purchasing land more than ceiling for the company from concerned authority.
- Mutation, Conversion & Demarcation of procured agricultural land in favor of company.
- Procurement of custodian (Evacuee) land in favor of company.
- Liaison with revenue and various Government Departments for land procurement
- Co-ordination with Sr. Advocate/ Lawyers and follow-up of the all-legal cases in various Courts.
- Handling compliances under various Industrial Laws
- Planning & managing end-to-end execution of public relations activities, managing positive media relations.

Notable Attainments

- Procurement of 134.22 Acres land for new unit of Bajaj Hindusthan Ltd. at Distt. Pilibhit (UP)
- Obtained permission for purchasing land more than 12.5 acres for the company from Divisional Commissioner under section 154(2) of U.P.Z.A. & L.R. Act within 10 days

Commenced Career in:

Sep' 2001 – Aug '2006 worked as Assistant to Senior Advocate Mr. Ghanshyam Sharma & assisted him in various court cases at Civil Court Bareilly.

EDUCATIONAL CREDENTIALS

- **Master of Legislative Laws (LL.M.)** from MJP Rohilkhand University, Bareilly in 2000.
- **Bachelor of Legislative Laws (LL.B.)** from MJP Rohilkhand University, Bareilly in 1998.
- **Bachelor of Science** from Kanpur University, Kanpur in 1993.

PERSONAL DOSSIER

Date of Birth: 5th JULY 1970
Marital Status: Married