

# Milestone 1 Project Report: Data Engineering & Star Schema Modelling

**Project Name: Hotel Revenue Analysis (2018–2020)**

**Internship Submission: Milestone 1**

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## 1. Project Objective

The goal of Milestone 1 was to create a clean, high-performance data model for hotel revenue analysis. This involved taking raw, fragmented data from three different years and transforming it into a professional Star Schema. This architecture ensures that future reports (Milestone 2) will be accurate, fast, and easy to filter by hotel, date, room, or customer type.

## 2. ETL (Extract, Transform, Load) Process

Using the Power Query Editor, I performed the following data engineering steps to prepare the dataset:

- **Data Consolidation:** Appended the 2018, 2019, and 2020 historical datasets into a single master fact table named `Raw_fact`.
- **Data Cleaning:** Conducted a quality check on the `children` column. All identified errors and null values were replaced with 0 to ensure mathematical consistency.
- **Unique Indexing:** Created a `booking_id` column using an Index starting at 1 to serve as the Primary Key for every transaction in the fact table.

## 3. Advanced Feature Engineering

Custom logic was applied to translate raw categories into usable financial metrics and relational keys:

### A. Financial Costing & Discount Mapping

New columns were created using conditional logic based on the organization's price list:

- **Meal Costing:** \* BB: 12.99 | HB: 17.99 | FB: 21.99 | SC: 35.00 | Undefined: 0
- **Segment Discounts:** \* Complementary: 1.0 (100%)
  - Online/Offline TA: 0.3 (30%)
  - Aviation: 0.2 (20%)
  - Corporate: 0.15 (15%)
  - Direct/Groups: 0.1 (10%)

## B. Relational Key Development

- Hotel ID Mapping: Standardized the hotel categories where Resort Hotel is mapped to H01 and City Hotel to H02.
- Room ID Mapping: Converted the room type letters (A–P) into numeric IDs (1–10).
- Numeric Date Key: Created a specialized date\_key using the formula:

$$$$Date.Year \times 10000 + Date.Month \times 100 + Date.Day$$$$

## 4. Dimensional Modeling (The Star Schema)

To optimize the data for business intelligence, I moved the data from a single "flat" table into a normalized Star Schema.

Dimension Table	Content	Relationship Key
Dim_Hotel	Hotel types and standardized IDs	hotel_id
Dim_Date	Unique calendar dates and numeric keys	date_key
Dim_Room	Room type descriptions and numeric IDs	room_id
Dim_Customer	Guest demographics and repeat status	customer_id

The Customer ID Bridge: A unique customer\_id was created in the Customer dimension. This was then merged back into the Raw\_fact table using a multi-column join (Adults + Children + Babies + Country) to ensure every transaction is linked to a unique guest profile.

## 5. Model Relationships & Integrity

In the Model View, the following logic was verified:

- Cardinality: All relationships are set to One-to-Many (\$1:\*\$) from the Dimension tables to the Fact table.
- Filter Flow: The cross-filter direction is set to Single, ensuring that filters selected in a dimension table correctly propagate to the facts.
- Integrity: Verified that no duplicate IDs exist in the Dimension tables.

## 6. Conclusion

The foundation for the Hotel Revenue Dashboard is now complete. With a fully functional Star Schema, the model is prepared for Milestone 2, where I will implement DAX measures to calculate Total Revenue, Net Profit, and Occupancy Rates.