

### Logistic regression

With multiple predictors

Prof. Dr. Jan Kirenz HdM Stuttgart

#### Logistic regression

- Categorical response variable
- For example with two levels, e.g., yes and no.

#### Discrimination in hiring

first_name	race	sex	first_name	race	sex	first_name	race	sex
Aisha	Black	female	Hakim	Black	male	Laurie	White	female
Allison	White	female	Jamal	Black	male	Leroy	Black	male
Anne	White	female	Jay	White	male	Matthew	White	male
Brad	White	male	Jermaine	Black	male	Meredith	White	female
Brendan	White	male	Jill	White	female	Neil	White	male
Brett	White	male	Kareem	Black	male	Rasheed	Black	male
Carrie	White	female	Keisha	Black	female	Sarah	White	female
Darnell	Black	male	Kenya	Black	female	Tamika	Black	female
Ebony	Black	female	Kristen	White	female	Tanisha	Black	female
Emily	White	female	Lakisha	Black	female	Todd	White	male
Geoffrey	White	male	Latonya	Black	female	Tremayne	Black	male
Greg	White	male	Latoya	Black	female	Tyrone	Black	male

### Descriptions of nine variables from the resume dataset

variable	description
received_callback	Specifies whether the employer called the applicant following submission of the application for the job.
job_city	City where the job was located: Boston or Chicago.
college_degree	An indicator for whether the resume listed a college degree.
years_experience	Number of years of experience listed on the resume.
honors	Indicator for the resume listing some sort of honors, e.g. employee of the month.
military	Indicator for if the resume listed any military experience.
has_email_address	Indicator for if the resume listed an email address for the applicant.
race	Race of the applicant, implied by their first name listed on the resume.
sex	Sex of the applicant (limited to only and in this study), implied by the first name listed on the resume.

Modelling the probability of an event

#### Notation for a logistic regression model

- Outcome variable: Y<sub>i</sub>:
  - Y<sub>i</sub>=1 (callback),
  - Y<sub>i</sub>=0 (no callback)

- Outcome probabilities:
  - $\circ$  Y<sub>i</sub>=1 with probability **p**<sub>i</sub> and
  - $\circ Y_i = 0 \text{ with } \mathbf{1-p_i}$

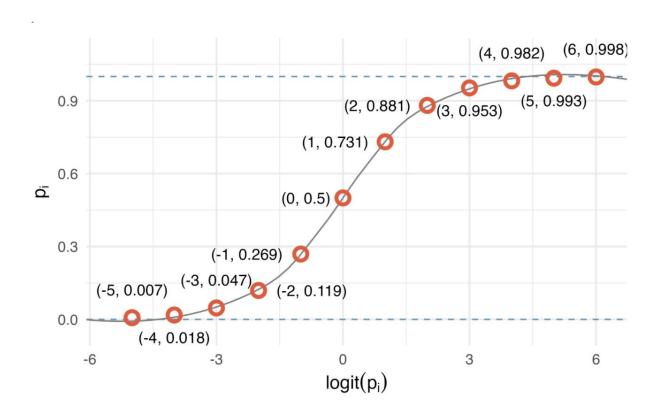
#### Notation for a logistic regression model

 $transformation(p_i) = b_0 + b_1 x_{1,i} + b_2 x_{2,i} + \cdots + b_k x_{k,i}$ 

$$logit(p_i) = \log_e\!\left(rac{p_i}{1-p_i}
ight)$$

$$\log_eigg(rac{p_i}{1-p_i}igg) = b_0 + b_1x_{1,i} + b_2x_{2,i} + \cdots + b_kx_{k,i}$$

#### Values of p<sub>i</sub> against values of logit(p<sub>i</sub>)



Convert from values on the logistic regression scale to the probability scale

$$egin{aligned} \log_eigg(rac{p_i}{1-p_i}igg) &= b_0 + b_1x_{1,i} + \cdots + b_kx_{k,i} \ rac{p_i}{1-p_i} &= e^{b_0 + b_1x_{1,i} + \cdots + b_kx_{k,i}} \ p_i &= (1-p_i)\,e^{b_0 + b_1x_{1,i} + \cdots + b_kx_{k,i}} \ p_i &= e^{b_0 + b_1x_{1,i} + \cdots + b_kx_{k,i}} - p_i imes e^{b_0 + b_1x_{1,i} + \cdots + b_kx_{k,i}} \ p_i + p_i\,e^{b_0 + b_1x_{1,i} + \cdots + b_kx_{k,i}} &= e^{b_0 + b_1x_{1,i} + \cdots + b_kx_{k,i}} \ p_i(1+e^{b_0 + b_1x_{1,i} + \cdots + b_kx_{k,i}}) &= e^{b_0 + b_1x_{1,i} + \cdots + b_kx_{k,i}} \ p_i &= rac{e^{b_0 + b_1x_{1,i} + \cdots + b_kx_{k,i}}}{1+e^{b_0 + b_1x_{1,i} + \cdots + b_kx_{k,i}}} \end{aligned}$$

#### Fitting a model with a single predictor: honors

$$\log_e\!\left(rac{\hat{p}_i}{1-\hat{p}_i}
ight) = -2.4998 + 0.8668 imes exttt{honors}$$

- 1. If a resume is randomly selected from the study and it does not have any honors listed, what is the probability it resulted in a callback?
- 2. What would the probability be if the resume did list some honors?

#### Fitting a model with a single predictor: honors

1.

$$p_i$$
:  $rac{e^{-2.4998}}{1+e^{-2.4998}}=0.076$  .

$$\hat{p}_i = 0.076$$

2.

$$-2.4998 + 0.8668 \times 1 = -1.6330$$

$$\hat{p}_i = 0.163$$

# Logistic model with many variables

### Summary table for the full logistic regression model for the resume callback example

term	estimate	std.error	statistic	p.value
(Intercept)	-2.66	0.18	-14.64	<0.0001
job_cityChicago	-0.44	0.11	-3.85	1e-04
college_degree1	-0.07	0.12	-0.55	0.5821
years_experience	0.02	0.01	1.96	0.0503
honors1	0.77	0.19	4.14	<0.0001
military1	-0.34	0.22	-1.59	0.1127
has_email_address1	0.22	0.11	1.93	0.0541
raceWhite	0.44	0.11	4.10	<0.0001
sexman	-0.18	0.14	-1.32	0.1863

#### Model selection with AIC

- We use a statistic called Akaike information criterion (AIC)
- AIC is a popular model selection method
- Analogous to how we used adjusted R2 in multiple regression.

AIC provides information about the quality of a model **relative** to other models, but does not provide information about the overall quality of a model.

#### Model selection with AIC

- AIC selects a "best" model by ranking models from best to worst according to their AIC values.
- A penalty is given for including additional variables.
- Attempts to strike a balance between underfitting (too few variables in the model) and overfitting (too many variables in the model).

 Models with a lower AIC value are considered to be "better."

## Variable selection has been performed using AIC (college degree is dropped)

term	estimate	std.error	statistic	p.value
(Intercept)	-2.72	0.16	-17.51	<0.0001
job_cityChicago	-0.44	0.11	-3.83	1e-04
years_experience	0.02	0.01	2.02	0.043
honors1	0.76	0.19	4.12	<0.0001
military1	-0.34	0.22	-1.60	0.1105
has_email_address1	0.22	0.11	1.97	0.0494
raceWhite	0.44	0.11	4.10	<0.0001
sexman	-0.20	0.14	-1.45	0.1473

The **race variable** had taken only two levels: Black and White.

Based on the model results, what does the coefficient of this variable say about callback decisions?

## Variable selection has been performed using AIC (college degree is dropped)

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job_cityChicago	-0.44	0.11	-3.83	1e-04
years_experience	0.02	0.01	2.02	0.043
honors1	0.76	0.19	4.12	<0.0001
military1	-0.34	0.22	-1.60	0.1105
has_email_address1	0.22	0.11	1.97	0.0494
raceWhite	0.44	0.11	4.10	<0.0001
sexman	-0.20	0.14	-1.45	0.1473

The coefficient shown corresponds to the level of White, and it is **positive**.

This positive coefficient reflects a positive gain in callback rate for resumes where the candidate's first name implied they were White.

1

$$egin{align*} log_e\left(rac{p}{1-p}
ight) \ = -2.7162 - 0.4364 imes exttt{job\_city}_{ exttt{Chicago}} \ &+ 0.0206 imes exttt{years\_experience} \ &+ 0.7634 imes exttt{honors} - 0.3443 imes exttt{military} + 0.2221 imes exttt{email} \ &+ 0.4429 imes exttt{race}_{ exttt{White}} - 0.1959 imes exttt{sex}_{ exttt{man}} \end{aligned}$$

Estimate the probability of receiving a callback for a job in Chicago where the candidate lists **14 years experience**, **no honors**, **no military experience**, **includes an email address**, and has a first name that implies they are a **white** male.

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2

$$egin{aligned} log_e\left(rac{\hat{p}}{1-\hat{p}}
ight) \ &= -2.7162 - 0.4364 imes 1 + 0.0206 imes 14 \ &+ 0.7634 imes 0 - 0.3443 imes 0 + 0.2221 imes 1 \ &+ 0.4429 imes 1 - 0.1959 imes 1 = -2.3955 \end{aligned}$$

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$$rac{e^{-2.3955}}{1+e^{-2.3955}}=8.35\%.$$

Akaike information criterion logistic regression probability of an event generalized linear model logit transformation