

# XQ — VET Report

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Verdict: Pivot

## **Summary:**

A human judgement layer over AI thinking aims to improve AI report practicality by providing clear instructions. The founder has 23 years of IT experience and a 2-person team, but lacks capital for a Proof of Concept.

#### Scores:

Market: 6 Tech: 8 Team: 7 Traction: 2

### Top Risks:

- Lack of capital for Proof of Concept
- Competition from established AI solutions
- Difficulty in scaling human judgement layer

#### **Must Fix:**

- Develop a clear business model and revenue strategy
- Secure funding for Proof of Concept
- Define a unique value proposition to differentiate from existing AI solutions
- Establish a scalable team structure