## **KRUNAL K. TOTE**

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# **Career Objective**

To be involved in work where I can utilize my skills creatively, acquire new knowledge and put my efforts for achieving organizational as well as individual goals

### **Snapshot**

- 2.5 Years of diversified working in Sales department as 'Business Analyst'.
- Demonstrated ability to work both in independent and team-oriented environments with well-developed organizational skills, excellent interpersonal and communication skills, self-starter and a quick learner.

### Achievements

- Awarded as "customer Kudos of the Month" Three times in my working period for generating maximum number of clients base.
- Awarded as "Fastest Fifty of the Month" for bringing highest payment at the start of the month.
- Awarded as "Target Achiever of the month" for continues Eleven times in a row.

#### **Academics**

Qualification	Board/University	Year of Passing	% of Marks
B.E. (Electrical Engineering)	Nagpur University	2018	61.5%
HSC	Maharashtra State Board	2014	64.77%
SSC	Maharashtra State Board	2012	81.60%

### **Career Experience**

Organization	1.ResearchInn Investment Advisor, 2.Capital Via Global Research Limited		
	3.Byjus Think & Learn pvt. ltd		
Description	Worked in sales Department as a "Senior Business Analyst"		
Role	Sales,Team lead, Mentor		
Highlights	<ul> <li>Worked as investment advisor for people to make them aware of markets</li> <li>Guide juniors to work on their assignment properly</li> </ul>		

### Languages Known:

• Java	• git	• JS
• C	<ul> <li>MySQL</li> </ul>	• HTML5
• DSA	<ul><li>OOPs</li></ul>	

# Extra curricular :

- Representative of save the children for covid -19
- I Founder of oneroof.live
- Internship at CTPS(Chandrapur Thermal Power Station)
- Internship at Reliance Power Plant
- Member of CraneBot 2.0 at Technex 2016.
- Organizer Of Poster Competion on "International youth day"

## **Key Projects:**

- Project on "Air Compressor Diaphragm" to Study the basics of "Diaphragm Compressor".
- Project On "Monitoring Vehicular Pollution by using Embedded System for Monitoring, calculating and making people aware of pollution emitted by their vehicle

### **Personal Details**

Date of Birth : 25-12-1996

Marital Status : Single Nationality : Indian