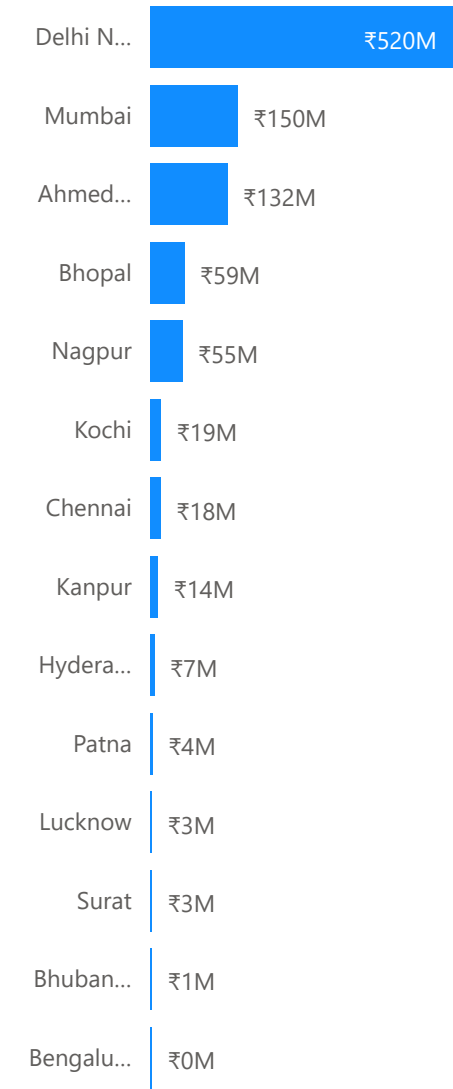


₹985M

Revenue

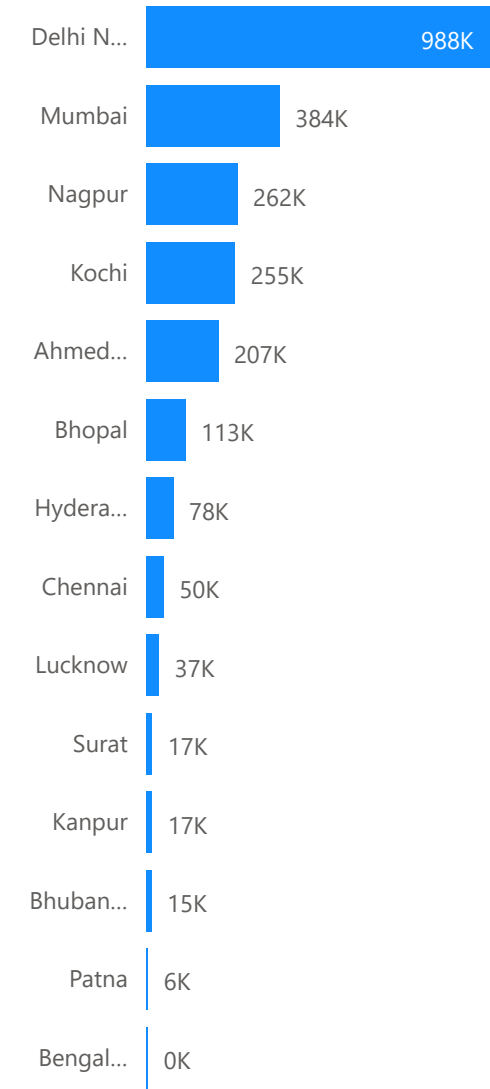
Revenue by Market



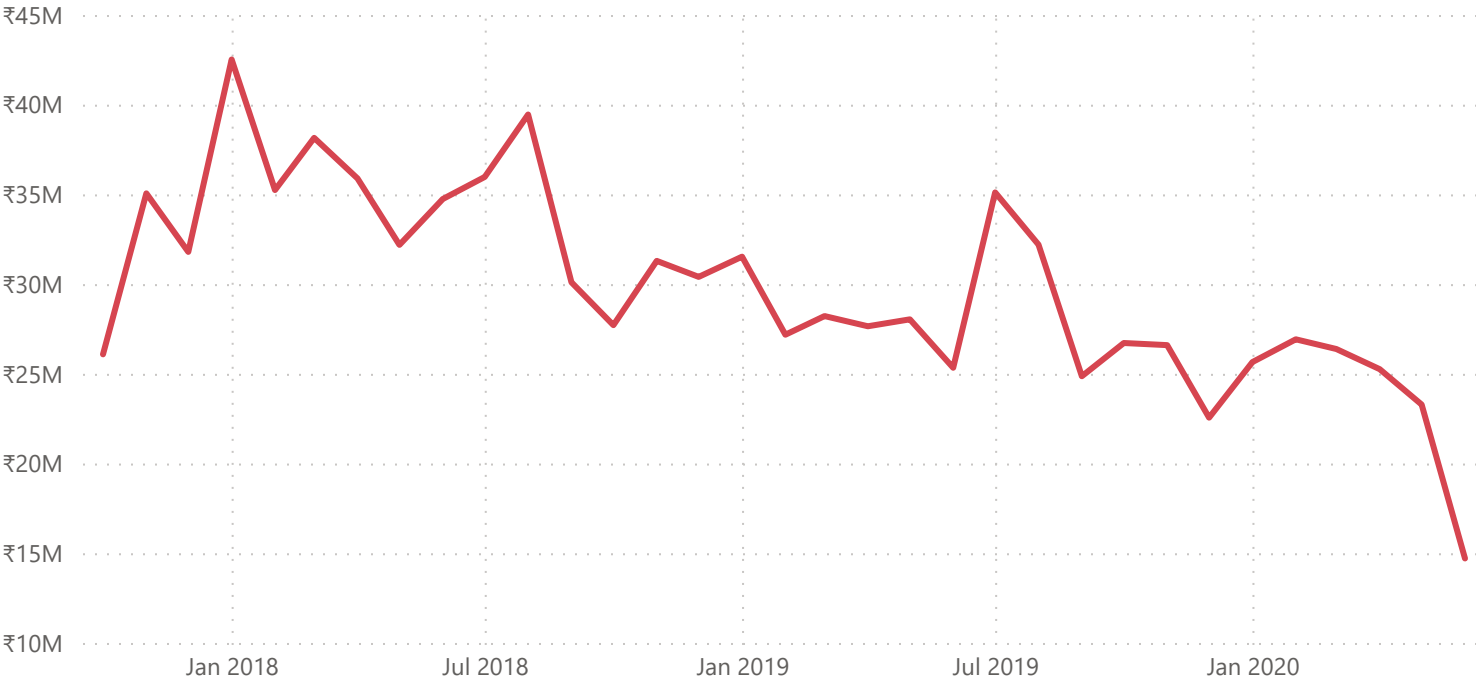
2M

Sales Qty

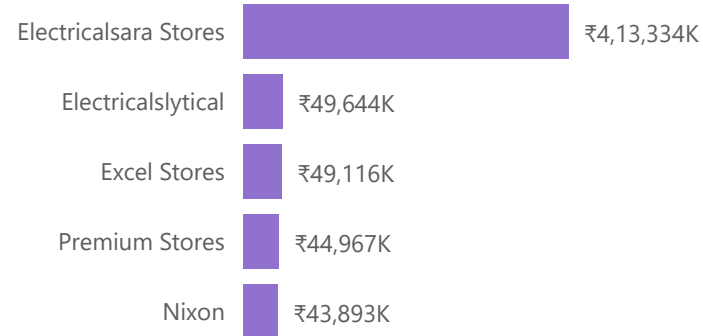
Sales Qty by Market



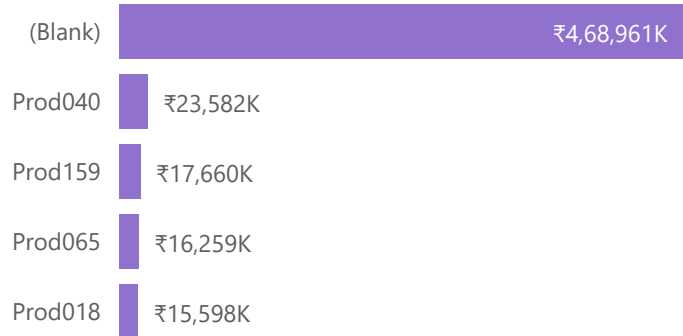
Revenue Trend



Top 5 Customers



Top 5 Products



₹985M

2M

24.66M

Revenue

Sales Qty

Profit Margin

2017

2018

2019

2020

June, 2017

July, 2017

August, 2017

September, 2017

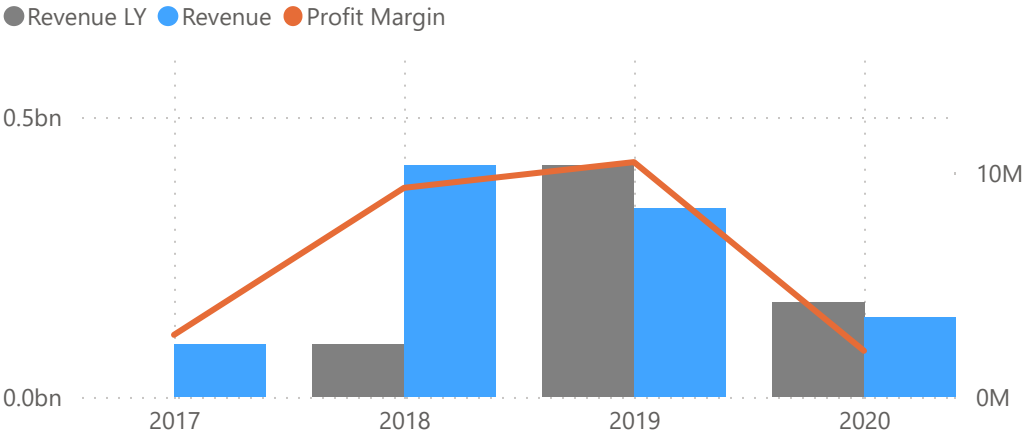
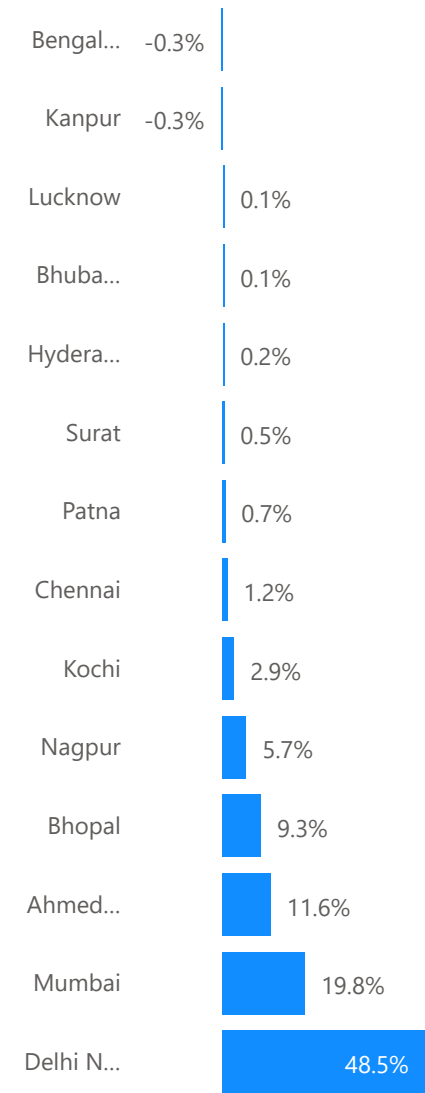
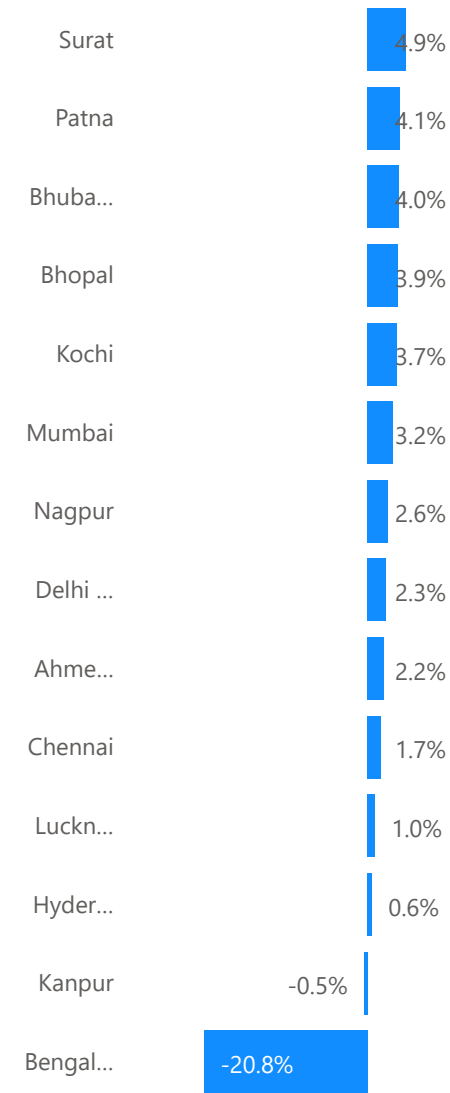
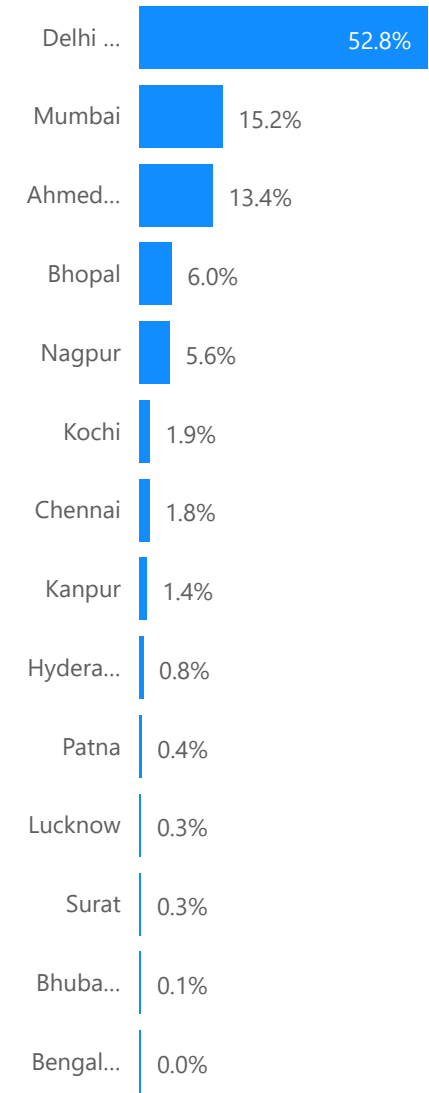


Revenue Contribution %

Profit % by Market

Profit Contribution %

Profit Margin Trend



Customers

customer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalsara Stores	₹41,33,33,588	42.0%	37.7%	2.3%
Electricalslytical	₹4,96,44,189	5.0%	6.8%	3.4%
Excel Stores	₹4,91,15,620	5.0%	2.8%	1.4%
Premium Stores	₹4,49,67,416	4.6%	4.3%	2.3%
Nixon	₹4,38,93,083	4.5%	7.2%	4.1%
Info Stores	₹3,51,00,033	3.6%	1.3%	0.9%
Control	₹3,17,71,997	3.2%	3.3%	2.6%
Surge Stores	₹2,86,48,916	2.9%	2.7%	2.3%
Acclaimed Stores	₹2,11,96,727	2.2%	1.3%	1.5%
Forward Stores	₹2,10,26,079	2.1%	2.3%	2.7%
Epic Stores	₹1,87,50,440	1.9%	1.3%	1.8%
Nomad Stores	₹1,77,39,351	1.8%	2.1%	2.9%
Electricalsocity	₹1,74,89,935	1.8%	2.9%	4.1%
Total	₹98,48,74,213	100.0%	100.0%	2.5%