₹985M

Revenue

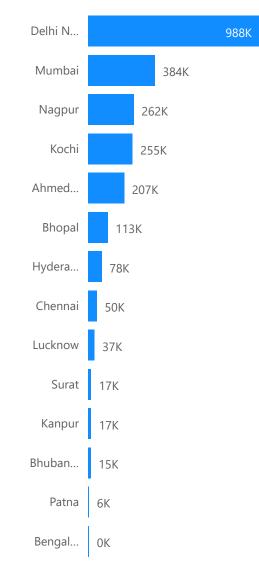
Revenue by Market



2M

Sales Qty

Sales Qty by Market





Jan 2018

Jul 2018

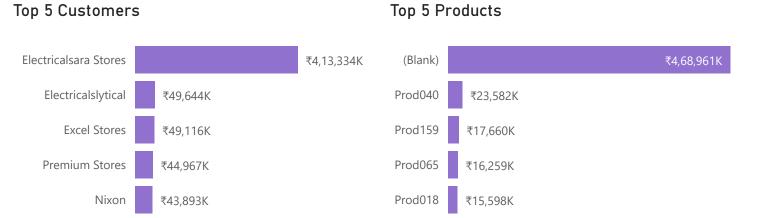


Jul 2019



Jan 2020





Jan 2019

₹985M 2M 24.66M

2017 2018 2019 2020

48.5%

June, 2017 July, 2017 August, 2017

September, 2017

Revenue Revenue Contribution % Sales Qty

Profit Margin

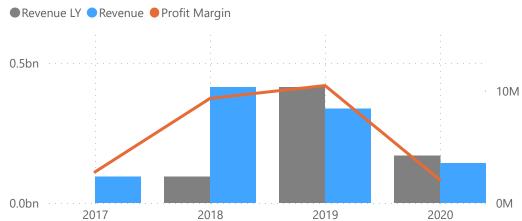
4.9%

Profit Contribution %

Bengal... -0.3%

Kanpur -0.3%

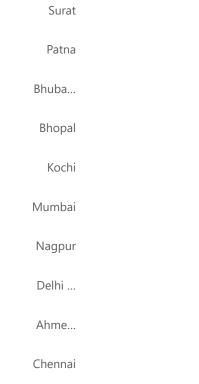




Customers

custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalsara Stores	₹41,33,33,588	42.0%	37.7%	2.3%
Electricalslytical	₹4,96,44,189	5.0%	6.8%	3.4%
Excel Stores	₹4,91,15,620	5.0%	2.8%	1.4%
Premium Stores	₹4,49,67,416	4.6%	4.3%	2.3%
Nixon	₹4,38,93,083	4.5%	7.2%	4.1%
Info Stores	₹3,51,00,033	3.6%	1.3%	0.9%
Control	₹3,17,71,997	3.2%	3.3%	2.6%
Surge Stores	₹2,86,48,916	2.9%	2.7%	2.3%
Acclaimed Stores	₹2,11,96,727	2.2%	1.3%	1.5%
Forward Stores	₹2,10,26,079	2.1%	2.3%	2.7%
Epic Stores	₹1,87,50,440	1.9%	1.3%	1.8%
Nomad Stores	₹1,77,39,351	1.8%	2.1%	2.9%
Electricalsocity Total	₹1 7 <u>4 89 935</u> ₹98,48,74,213	1 8% 100.0%	2 9% 100.0%	4 1% 2.5%

revende		. 70	1 1 01111 70
Delhi		52.8%	Surat
Mumbai	15.2%		Patna
Ahmed	13.4%		Bhuba
Bhopal	6.0%		Bhopal
Nagpur	5.6%		Kochi
Kochi	1.9%		Mumbai
Chennai	1.8%		Nagpur
Kanpur	1.4%	Delhi	
Hydera	0.8%		Ahme
Patna	0.4%		Chennai
Lucknow	0.3%		Luckn
Surat	0.3%	Hyder	
Bhuba	0.1%	Kanpur	
Bengal	0.0%	Bengal	



-20.8%

Profit % by Market

