

By Krystin Sinclair, Ye-in Jeon and Christian Braz June 25, 2018

### **Overview**

- Background of Dataset
- Data Exploration
- Classification
  - Frequentist and Bayesian Method
- Regression
  - Frequentist and Bayesian Method
- Conclusion

### **Data Structure**

```
'data.frame': 999 obs. of 21 variables:
$ Status_Checking
                         : Factor w/ 4 levels "A11", "A12", "A13", ...: 2 4 1 1 4 4 2 4 2 2 ....
$ Duration
                         : int 48 12 42 24 36 24 36 12 30 12 ...
$ Credit_history
                         : Factor w/ 5 levels "A30", "A31", "A32", ...: 3 5 3 4 3 3 3 3 5 3 ....
                         : Factor w/ 10 levels "A40", "A41", "A410", ...: 5 8 4 1 8 4 2 5 1 1 ...
$ Purpose
$ Credit amount
                         : int 5951 2096 7882 4870 9055 2835 6948 3059 5234 1295 ...
$ Saving
                         : Factor w/ 5 levels "A61", "A62", "A63", ...: 1 1 1 1 5 3 1 4 1 1 ...
                         : Factor w/ 5 levels "A71", "A72", "A73", ...: 3 4 4 3 3 5 3 4 1 2 ....
$ Empolyment_duration
$ Installment rate
                         : int 2 2 2 3 2 3 2 2 4 3 ...
                         : Factor w/ 4 levels "A91", "A92", "A93", ...: 2 3 3 3 3 3 1 4 2 ....
$ Personal status
                         : Factor w/ 3 levels "A101", "A102", ...: 1 1 3 1 1 1 1 1 1 1 ...
$ Otherdebtors
$ Residence_Year
                         : int 2 3 4 4 4 4 2 4 2 1 ...
                         : Factor w/ 4 levels "A121", "A122", ...: 1 1 2 4 4 2 3 1 3 3 ...
$ Property
                         : int 22 49 45 53 35 53 35 61 28 25 ...
$ Age
$ Other_installment_plan: Factor w/ 3 levels "A141","A142",..: 3 3 3 3 3 3 3 3 3 ...
                         : Factor w/ 3 levels "A151", "A152", ...: 2 2 3 3 3 2 1 2 2 1 ...
$ Housing
$ Exisiting_credits
                         : int 1112111121...
$ Job
                         : Factor w/ 4 levels "A171", "A172", ...: 3 2 3 3 2 3 4 2 4 3 ...
$ Liable_People
                         : int 1222211111...
                         : Factor w/ 2 levels "A191", "A192": 1 1 1 1 2 1 2 1 1 1 1 ...
$ Telephone
$ Foreign worker
                         : Factor w/ 2 levels "A201", "A202": 1 1 1 1 1 1 1 1 1 1 ...
$ Credit default
                         : Factor w/ 2 levels "1", "2": 2 1 1 2 1 1 1 1 2 2 ...
```

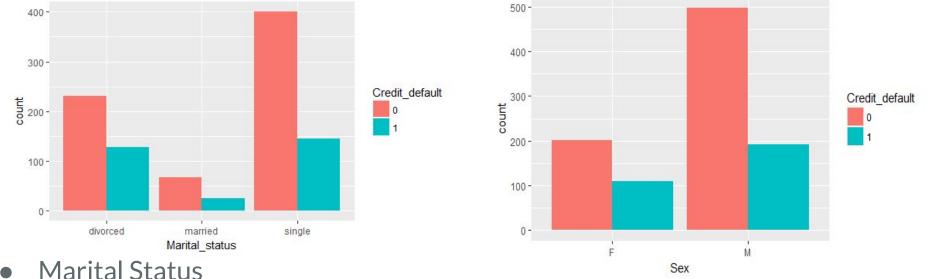
# **Summary Statistics**

```
Status Checking
                   Duration
                                 Credit history
                                                               Credit_amount
                                                   Purpose
                                                                                Saving
A11:273
                Min.
                       : 4.00
                                 A30: 40
                                                        :279
                                                               Min.
                                                                      : 250
                                                                                A61:603
                                                A43
A12:269
                1st Qu.:12.00
                                 A31: 49
                                                        :234
                                                               1st Qu.: 1368
                                                                                A62:103
                                                A40
                Median :18.00
                                                               Median: 2320
                                                                                A63: 63
A13: 63
                                 A32:530
                                                A42
                                                        :181
A14:394
                        :20.92
                                 A33: 88
                                                        :103
                                                                                A64: 48
                Mean
                                                A41
                                                               Mean
                                                                      : 3273
                3rd Qu.:24.00
                                 A34:292
                                                A49
                                                        : 97
                                                               3rd Qu.: 3972
                                                                                A65:182
                                                        : 50
                        :72.00
                                                A46
                                                                      :18424
                Max.
                                                               Max.
                                                 (Other): 55
Empolyment_duration Installment_rate Personal_status Otherdebtors Residence_Year
                                                                                     Property
A71: 62
                    Min.
                            :1.000
                                      A91: 50
                                                       A101:906
                                                                    Min.
                                                                            :1.000
                                                                                     A121:281
A72:172
                    1st Qu.:2.000
                                      A92:310
                                                      A102: 41
                                                                    1st Qu.:2.000
                                                                                     A122:232
                    Median : 3.000
                                      A93:547
                                                       A103: 52
                                                                    Median :3.000
                                                                                     A123:332
A73:339
A74:174
                            :2.972
                                      A94: 92
                                                                            :2.844
                                                                                     A124:154
                    Mean
                                                                    Mean
                                                                    3rd Qu.:4.000
A75:252
                     3rd Ou.:4.000
                    Max.
                            :4.000
                                                                    Max.
                                                                            :4.000
     Age
                Other_installment_plan Housing
                                                    Exisiting_credits
                                                                         Job
                                                                                  Liable_People
Min.
       :19.00
                A141:139
                                        A151:179
                                                   Min.
                                                           :1.000
                                                                      A171: 22
                                                                                  Min.
                                                                                         :1.000
1st Qu.:27.00
                A142: 47
                                        A152:712
                                                   1st Qu.:1.000
                                                                      A172:200
                                                                                  1st Qu.:1.000
Median :33.00
                A143:813
                                        A153:108
                                                    Median :1.000
                                                                      A173:629
                                                                                  Median :1.000
       : 35.51
                                                           :1.406
                                                                      A174:148
Mean
                                                    Mean
                                                                                  Mean
                                                                                         :1.155
3rd Ou.: 42.00
                                                    3rd Ou.:2.000
                                                                                  3rd Ou.:1.000
       :75.00
                                                    Max.
                                                           :4.000
                                                                                  Max.
                                                                                         :2.000
Max.
```

Telephone Foreign\_worker Credit\_default

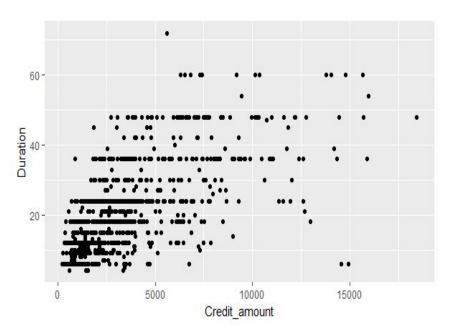
A191:596 A201:962 1:699 A192:403 A202: 37 2:300

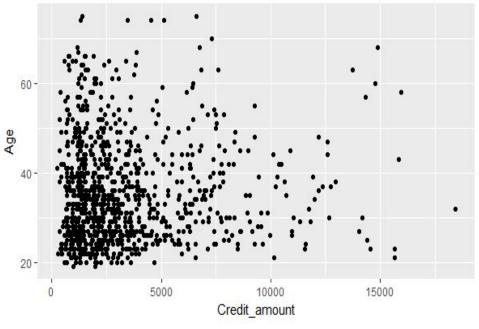
# **Exploratory Data Analysis-Bar plot**



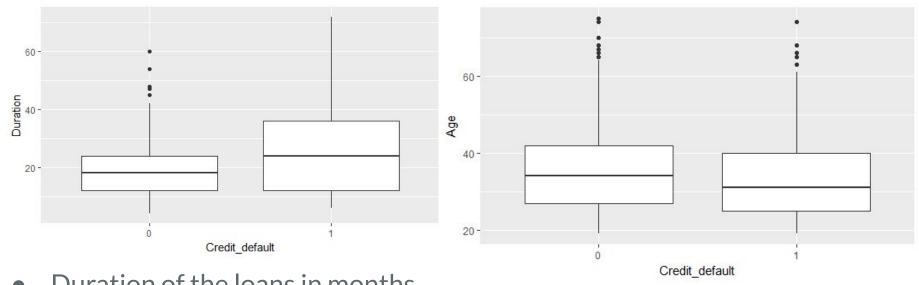
- - Biggest difference between good and bad credit is in Single applicants
- Gender
  - Majority and men and more than double of the man with bad credit and man with good credit

# **Exploratory Data Analysis-Scatter plot**



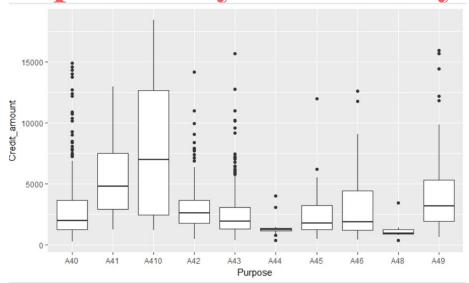


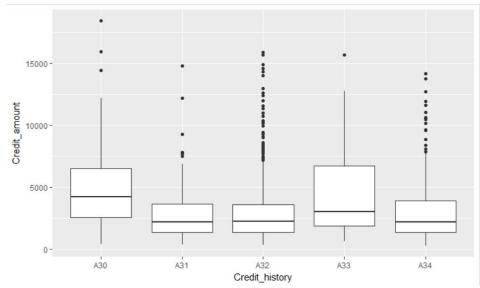
# **Exploratory Data Analysis-Boxplot**



- Duration of the loans in months
  - Boxplot shows Defaulters may have loans of longer time frames
- Age of the loan applicant
  - Boxplot shows no significant difference between Credit Default by Age

# **Exploratory Data Analysis-Boxplot**





A40: Car(new)

A41: Car(used)

A42: Furniture/equipment

A43: Radio/television

A44: Domestic Appliances

A45: Repairs

A46: Education

A47: Vacation

A48: Retraining

A49: Business

A410:Other

A30: no credits taken/all credits paid back duly

A31: all credits at this bank paid back duly

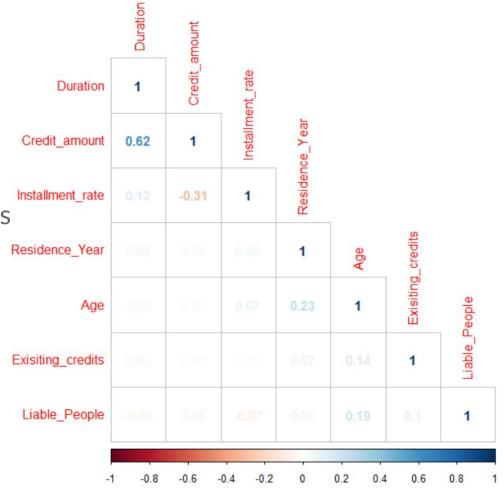
A32 : existing credits paid back duly till now

A33 : delay in paying off in the past

A34 : critical account/ other credits existing (not at this bank)

# **Correlation**

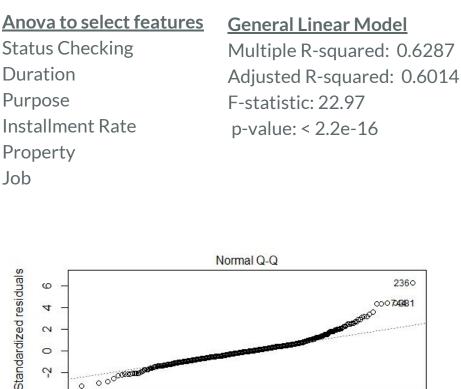
- Testing for collinearity
  - Minimal correlation
     between explanatory variables



# Regression and logistic regression: feature selection and methodology

- Regression Problem Understand Credit Amount: How much will a bank give to an applicant?
  - Generalized Linear model Frequentist and Bayesian Method
    - Use ANOVA to subset data to important attributes
    - Multi-Regression
- Classification Problem Predict how propense a debtor is in default
  - Generalized Linear model Frequentist and Bayesian Method
    - Logistic model using a balanced train/test sets

# **Frequentist Method**



Theoretical Quantiles

Im(Credit amount ~ .)

N

0

N

000000

-3

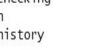
#### Status\_Checking Duration Credit\_history Purpose Saving

Empolyment\_duration

Installment rate

Response: Credit\_amount

Analysis of Variance Table





Df



Sum Sq

102457016

38017970

417534886

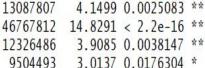
22877322

3694731

48211936

454243

4586370



Mean Sq

34152339

2081080287

417534886

11438661

16070645

3694731

454243

2293185

378961

398962

248922

648608

6230948

6024730

14277084

3153789

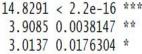
0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

48981198

45775638



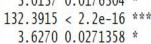
F value

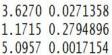


659.8668 < 2.2e-16 \*\*\*

Pr(>F)

5.976e-07 \*\*\*





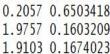






#### 0.1265 0.7222016 15.5309 9.095e-10 \*\*\* 0.0789 0.7788447

# 14.5145 0.0001523 \*\*\*



# 4.5270 0.0111561 \*

Sex

2

Housing



146943594

45775638

248922

648608

6230948

6024730

28554168

651 2053116419

#### Exisiting\_credits

Foreign\_worker

Credit\_default

Marital\_status

Signif. codes:

Residuals

#### Other\_installment\_plan

Property

Age

Otherdebtors

Residence\_Year

# **Frequentist Regression**

- Credit Amount is skewed
  - use log function to normalize

#### **Regression output**

Multiple R-squared: 0.6419,

Adjusted R-squared: 0.6313

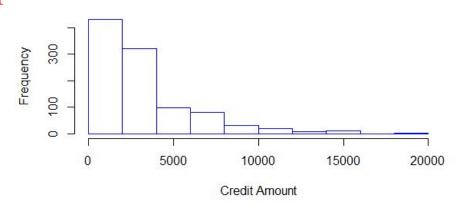
F-statistic: 60.86 on 20 and 679 DF,

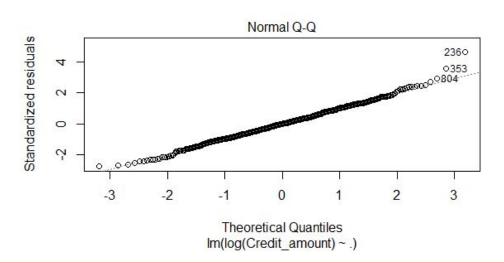
p-value: < 2.2e-16

Root Mean Squared Error 2080.457

Prediction Example
For each month increase in duration there is 1.04 increase in credit amount.







# **Bayesian Method**

Root Mean Square Error BMA 2026.02574867673 Root Mean Square Error BPM 2019.23719715534 Root Mean Square Error MPM 2042.38372389604 Root Mean Square Error HPM 2035.69450526844

(A)	P(B != 0   Y)	model 1	model 2	model 3	model 4	model 5
Intercept	1.00000000	1.0000	1.000000	1.000000	1.0000000	1.0000000
Status_CheckingA12	0.05350323	0.0000	0.000000	0.000000	0.0000000	0.0000000
Status_CheckingA13	0.36845303	0.0000	0.000000	1.000000	0.0000000	0.0000000
Status_CheckingA14	0.06662750	0.0000	0.000000	0.000000	0.0000000	0.0000000
Duration	0.99999943	1.0000	1.000000	1.000000	1.0000000	1.0000000
PurposeA41	0.99866581	1.0000	1.000000	1.000000	1.0000000	1.0000000
PurposeA410	0.14543591	0.0000	0.000000	0.000000	0.0000000	0.0000000
PurposeA42	0.95403595	1.0000	1.000000	1.000000	1.0000000	1.0000000
PurposeA43	0.07328262	0.0000	0.000000	0.000000	0.0000000	0.0000000
PurposeA44	0.12699451	0.0000	0.000000	0.000000	0.0000000	0.0000000
PurposeA45	0.04726772	0.0000	0.000000	0.000000	0.0000000	0.0000000
PurposeA46	0.21116943	0.0000	0.000000	0.000000	0.0000000	0.0000000
PurposeA48	0.64107342	1.0000	0.000000	1.000000	1.0000000	1.0000000
PurposeA49	0.29526978	0.0000	0.000000	0.000000	0.0000000	0.0000000
Installment_rate	0.99999619	1.0000	1.000000	1.000000	1.0000000	1.0000000
PropertyA122	0.07447643	0.0000	0.000000	0.000000	0.0000000	0.0000000
PropertyA123	0.20322876	0.0000	0.000000	0.000000	0.0000000	0.0000000
PropertyA124	0.29584713	0.0000	0.000000	0.000000	0.0000000	0.0000000
JobA172	0.25160961	0.0000	0.000000	0.000000	0.0000000	1.0000000
JobA173	0.49705448	1.0000	1.000000	1.000000	0.0000000	0.0000000
JobA174	0.99984035	1.0000	1.000000	1.000000	1.0000000	1.0000000
BF	NA	1.0000	0.740299	0.669354	0.6607175	0.4750494
PostProbs	NA	0.0348	0.025700	0.023300	0.0231000	0.0170000
R2	NA	0.6223	0.618400	0.625400	0.6183000	0.6215000
dim	NA	8.0000	7.000000	9.000000	7.0000000	8.0000000
logmarg	NA	-1794.3533	-1794.653954	-1794.754695	-1794.7676815	-1795.0975891

Marginal Posterior Summaries of Coefficients:

Using BPM

Based on the top	18461 model	S	
	post mean	post SD	post $p(B != 0)$
Intercept	7.791312	0.017955	1.000000
Status_CheckingA12	0.002068	0.013739	0.053503
Status_CheckingA13	-0.064793	0.096428	0.368453
Status_CheckingA14	0.002944	0.015331	0.066628
Duration	0.038565	0.001628	0.999999
PurposeA41	0.314128	0.068422	0.998666
PurposeA410	0.046561	0.133385	0.145436
PurposeA42	0.170076	0.061251	0.954036
PurposeA43	-0.004304	0.021476	0.073283
PurposeA44	-0.035400	0.111180	0.126995
PurposeA45	0.004047	0.031914	0.047268
PurposeA46	-0.037665	0.084221	0.211169
PurposeA48	-0.602422	0.526819	0.641073
PurposeA49	0.041754	0.073514	0.295270
Installment_rate	-0.249199	0.016552	0.999996
PropertyA122	0.005111	0.026437	0.074476
PropertyA123	0.019372	0.045645	0.203229
PropertyA124	0.037882	0.068383	0.295847
JobA172	-0.026346	0.058276	0.251610
JobA173	0.063038	0.073531	0.497054
JobA174	0.464864	0.084210	0.999840

# The Best Model

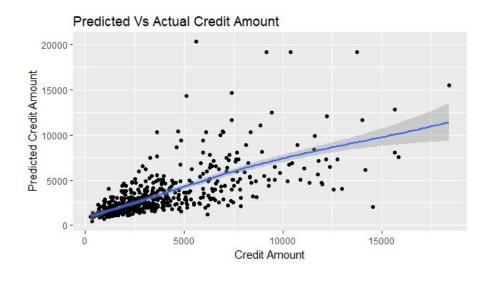
#### **Models**

Best Bayesian

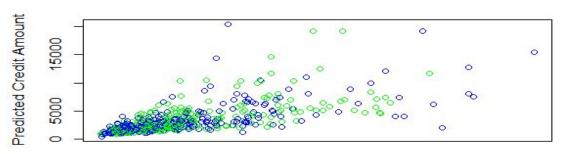
RMSE-2019.237

**Best Frequentist** 

RMSE-2080.457



#### **Predicted Vs Actual Credit Amount**



Actual Credit Amount

### **MCMC**

Category: Purpose

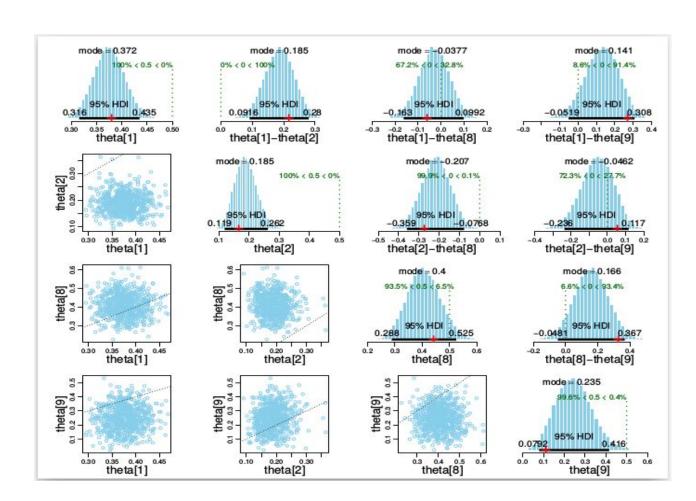
Group Mode: 0.3

1 - Car (new)

2 - Car (used)

8 - Education

9 - Retraining



# **Logistic Regression Model**

- Created a balanced train (70%) and test (30%) sets
- Fit a logistic regression model using the train set
- Predict using the test set
- Metrics
  - Overall Accuracy: 0.735
  - Recall: 0.437
  - o Precision: 0.63
  - F-score: 0.52
- For every one month increase in the Duration, the odds of defaulting increase by a factor of 1.02

# **Bayesian Logistic Regression**

- Create a model in JAGS to estimate the coefficients of the linear function of the logistic model
- Use the result of the linear function to make predictions via the sigmoid function (same test set)
- Metrics
  - Overall Accuracy: 0.802
  - Recall: 0.552
  - o Precision: 0.77
  - F-score: 0.64

- Frequentist
  - Overall Accuracy: 0.735
  - Recall: 0.437
  - o Precision: 0.63
  - F-score: 0.52

# **Conclusion**

#### Advice for Bank

- Short term loans are less likely to default
- Older applicants are less likely to default

Advice for applicant

#### The most important

- Duration
- Purpose
- Property
- Job



# **Tools**

- R
  - Packages
    - RJAGS
    - GGPLOT2
    - corrplot
    - caret
    - pROC
    - BAS

- Charts
  - Histogram
  - Correlation Matrix
  - Boxplot
  - Scatterplot

### References

Data

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Articles

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# **Questions?**

