# Class 5a: Multiple Linear Regression

**Business Forecasting** 

## Roadmap

#### This set of classes

• What is a multiple linear regression

#### **Motivation**

- Suppose that you are administering a hospital
- You need to know how many doctors, nurses and beds you need
- So you want to predict how long a patient will stay at the urgent care
- You collect the data on
  - The Duration of the visit
  - The type of patient
  - How many other people there are currently at urgent care
  - What kind of problem they came with
  - What type of bed they got
- If we know these factors, can we predict how long patient will stay?

#### **Data**

Show 10	<b>∨</b> entries					
ID 🏺	Duration 🛊	Occupancy 🔷	SEXO 🛊	EDAD \$	TIPOCAMA -	MOTATE \$\\displaystyle{\pi}\$
2693326	22	3	FEMENINO	19	SIN CAMA	MÉDICA
3687260	113	8	FEMENINO	50	CAMA DE OBSERVACION	MÉDICA
8332891	11	1	FEMENINO	20	SIN CAMA	GINECO-OBSTÉTRICA
2719030	15	1	FEMENINO	22	SIN CAMA	MÉDICA
2671304	15	1	FEMENINO	4	SIN CAMA	MÉDICA
5450507	67	4	FEMENINO	48	SIN CAMA	GINECO-OBSTÉTRICA
2782600	320	22	FEMENINO	78	NO ESPECIFICADO	MÉDICA
2247738	380	12	MASCULINO	42	SIN CAMA	MÉDICA
4385048	7	2	MASCULINO	26	SIN CAMA	MÉDICA
2984341	29	3	FEMENINO	55	CAMA DE OBSERVACION	MÉDICA
Showing 1 to 10 of 4,998 entries					1 2 3 4 !	5 500 Next

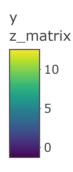
Suppose that the outcome  $y_i$  (duration) is a linear function of  $x_1$  (occupancy) and  $x_2$  (age)

$$y_i = \beta_0 + \beta_1 x_{i1} + \beta_2 x_{i2} + u_i$$

- $\beta_0$  represents the value of  $y_i$  when  $x_1$  and  $x_2$  are 0.
- ullet  $eta_1$  represents the change in  $y_i$  while changing  $x_1$  by one unit and keeping  $x_2$  constant
- ullet  $eta_2$  represents the change in  $y_i$  while changing  $x_2$  by one unit and keeping  $x_1$  constant

100 observations simulated from an a regression line:

$$y_i = 5 + 2x_{i1} + 1x_{i2} + u_i$$



100 observations simulated from an a regression line:

$$y_i = 5 + 2x_i - 1x_i^2 + u_i$$



Suppose that:

$$x_1 = \left\{ egin{array}{ll} 1 & ext{if female} \ 0 & ext{if male} \end{array} 
ight.$$

100 observations simulated from an a regression line:

$$y_i = 5 + 2x_{i1} - 1x_{i2} + u_i$$



Now imagine a regression with k variables:

$$y_i=eta_0+eta_1x_{i1}+eta_2x_{i2}+\ldots+eta_kx_{ik}+u_i$$

- Maybe you are trying to predict customer spending based on what they looked at and  $x_{ij}$  represent how long customer i looked at item j
- Maybe you are trying to predict sales in a store i, and  $x_{ij}$  represent prices of the products, their competitors' products, how many people live around and how rich are they etc...
- We can no longer visualize it (because we can't visualize more than 3 dimensions)

We can also write it in the vector form:

$$y_i=eta_0+eta_1x_{i1}+eta_2x_{i2}+\ldots+eta_k, x_{ik}+u_i$$

In vector form is:

$$\mathbf{y} = \mathbf{X}eta + \mathbf{u}$$
  $egin{array}{c} egin{array}{c} y_1 \ y_2 \ dots \ y_n \end{bmatrix} = egin{bmatrix} 1 & x_{11} & x_{12} & \dots & x_{1k} \ 1 & x_{21} & x_{22} & \dots & x_{2k} \ dots & dots & dots & dots \ 1 & x_{n1} & x_{n2} & \dots & dots \ x_{n imes(k+1)} \end{pmatrix} egin{bmatrix} eta_0 \ eta_1 \ dots \ eta_k \end{bmatrix} + egin{bmatrix} u_1 \ u_2 \ dots \ eta_k \end{bmatrix}$ 

#### **Full Rank**

#### Important Assumption: X is full rank

- ullet Has same rank as the number of parameters: p=k+1
- Also known as: no perfect multicolinearity
- Technically: columns of X should be linearly independent
- Intuitively: none of the variables are perfectly correlated. If they are perfectly correlated, then we don't need one of the columns because we can perfectly predict one column with information from another column.
- Suppose that one column is income in USD, and the second one is income measured in Pesos. They are perfectly correlated. Once we know income in USD, income in Pesos does not bring any additional information. We would not be able to estimate the effect of both income in USD and income in Pesos at the same time.

Full Rank Matrix: Matrix Not of Full Rank:

$$\begin{bmatrix} 1 & 2 & 3 \\ 4 & 5 & 6 \\ 7 & 8 & 9 \end{bmatrix} \qquad \begin{bmatrix} 1 & 2 & 4 \\ 4 & 5 & 10 \\ 7 & 8 & 16 \end{bmatrix}$$

#### **Goal:**

• Estimate the vector of parameters  $\beta$ 

#### **Procedure**

Find

$$\mathbf{b} = egin{bmatrix} b_0 \ b_1 \ dots \ b_k \end{bmatrix}$$

Which minimizes the squared errors in the problem:

$$y_i = b_0 + b_1 x_{i1} + b_2 x_{i2} + \ldots + b_k x_{ik} + e_i$$

That is minimize

$$SSE = \sum_{i} e_i^2 = \sum_{i} (y_i - \hat{y}_i)^2 = \mathbf{e}'\mathbf{e} = (\mathbf{y} - \hat{\mathbf{y}})'(\mathbf{y} - \hat{\mathbf{y}}) = (\mathbf{y} - \mathbf{X}\mathbf{b})'(\mathbf{y} - \mathbf{X}\mathbf{b})$$

We can do it with scalars

$$egin{aligned} rac{\partial SSE}{\partial \hat{eta}_0} &= -2\sum_{i=1}^n \left(y_i - (\hat{eta}_0 + \hat{eta}_1 x_{i1} + \ldots + \hat{eta}_k x_{ik})
ight) = 0 \ rac{\partial SSE}{\partial \hat{eta}_1} &= -2\sum_{i=1}^n x_{i1} \left(y_i - (\hat{eta}_0 + \hat{eta}_1 x_{i1} + \ldots + \hat{eta}_k x_{ik})
ight) = 0 \ &dots \ rac{\partial SSE}{\partial \hat{eta}_k} &= -2\sum_{i=1}^n x_{ik} \left(y_i - (\hat{eta}_0 + \hat{eta}_1 x_{i1} + \ldots + \hat{eta}_k x_{ik})
ight) = 0 \end{aligned}$$

• We have k+1 equations with k+1 unknowns.

- Or we can do it with vectors
- First rewrite the sum of squares:

$$SSE(b) = (\mathbf{y} - \mathbf{X}\mathbf{b})'(\mathbf{y} - \mathbf{X}\mathbf{b}) = \mathbf{y}'\mathbf{y} - 2\mathbf{b}'\mathbf{X}'\mathbf{y} + \mathbf{b}'\mathbf{X}'\mathbf{X}\mathbf{b}$$

• Then minimize it with respect to **b** 

$$rac{\partial}{\partial \mathbf{b}}(\mathbf{y}'\mathbf{y} - \mathbf{2}\mathbf{b}'\mathbf{X}'\mathbf{y} + \mathbf{b}'\mathbf{X}'\mathbf{X}\mathbf{b}) = -\mathbf{2}\mathbf{X}'\mathbf{y} + \mathbf{2}\mathbf{X}'\mathbf{X}\mathbf{b}$$

•  $\hat{eta}$  is the solution of such minimization (our OLS estimator)

$$-2\mathbf{X}'\mathbf{y} + 2\mathbf{X}'\mathbf{X}\hat{\boldsymbol{\beta}} = 0$$

$$\mathbf{X}'\mathbf{X}\hat{\boldsymbol{\beta}} = \mathbf{X}'\mathbf{y}$$

$$\hat{\boldsymbol{\beta}} = (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{y}$$

Looking more closely at the **first order condition**:

$$\underbrace{\begin{bmatrix} n & \sum_{i=1}^n x_{i1} & \dots & \sum_{i=1}^n x_{ik} \\ \sum_{i=1}^n x_{i1} & \sum_{i=1}^n x_{i1}^2 & \dots & \sum_{i=1}^n x_{i1}x_{ik} \\ \vdots & \vdots & \ddots & \vdots \\ \sum_{i=1}^n x_{ik} & \sum_{i=1}^n x_{ik}x_{i1} & \dots & \sum_{i=1}^n x_{ik}^2 \end{bmatrix}}_{\mathbf{X}'\mathbf{X}} \begin{bmatrix} \hat{\beta}_0 \\ \hat{\beta}_1 \\ \vdots \\ \hat{\beta}_k \end{bmatrix} = \underbrace{\begin{bmatrix} \sum_{i=1}^n y_i \\ \sum_{i=1}^n x_{i1}y_i \\ \vdots \\ \hat{\beta}_k \end{bmatrix}}_{\mathbf{X}'\mathbf{y}}$$

Looking more closely and it's **solution**:

$$\underbrace{\begin{bmatrix} \hat{\beta}_0 \\ \hat{\beta}_1 \\ \vdots \\ \hat{\beta}_k \end{bmatrix}}_{\hat{\beta}} = \underbrace{\begin{bmatrix} n & \sum_{i=1}^n x_{i1} & \dots & \sum_{i=1}^n x_{ik} \\ \sum_{i=1}^n x_{i1} & \sum_{i=1}^n x_{i1}^2 & \dots & \sum_{i=1}^n x_{i1} x_{ik} \\ \vdots & \vdots & \ddots & \vdots \\ \sum_{i=1}^n x_{ik} & \sum_{i=1}^n x_{ik} x_{i1} & \dots & \sum_{i=1}^n x_{ik}^2 \end{bmatrix}}_{(\mathbf{X}'\mathbf{X})^{-1}} \underbrace{\begin{bmatrix} \sum_{i=1}^n y_i \\ \sum_{i=1}^n x_{i1} y_i \\ \vdots \\ \sum_{i=1}^n x_{i1} y_i \\ \vdots \\ \sum_{i=1}^n x_{ik} y_i \end{bmatrix}}_{\mathbf{X}'\mathbf{y}}$$

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## **Practice theory**

Lista 5.1 Q9

## Special Case: k=1

What if we have just one x?

$$egin{aligned} \left[ egin{aligned} \hat{eta}_0 \ \hat{eta}_1 \end{aligned} 
ight] = \left[ egin{aligned} n & \sum_{i=1}^n x_{i1} \ \sum_{i=1}^n x_{i1} & \sum_{i=1}^n x_{i1} \end{aligned} 
ight]^{-1} \left[ egin{aligned} \sum_{i=1}^n y_i \ \sum_{i=1}^n x_{i1} y_i \end{aligned} 
ight] \ \hat{eta}_i & \sum_{i=1}^n x_{i1} y_i \end{aligned} 
ight] \ \hat{eta}_i & \sum_{i=1}^n x_{i1} y_i \end{aligned}$$

$$egin{aligned} \left[ \hat{eta}_0 \ \hat{eta}_1 
ight] = \left[ egin{aligned} rac{\sum_{i=1}^n x_{i1}^2}{n \sum_{i=1}^n x_{i1}^2 - (\sum_{i=1}^n x_{i1})^2} & rac{-\sum_{i=1}^n x_{i1}}{n \sum_{i=1}^n x_{i1}^2 - (\sum_{i=1}^n x_{i1})^2} & rac{n \sum_{i=1}^n x_{i1}^2 - (\sum_{i=1}^n x_{i1})^2}{n \sum_{i=1}^n x_{i1}^2 - (\sum_{i=1}^n x_{i1})^2} & rac{n}{n \sum_{i=1}^n x_{i1}^2 - (\sum_{i=1}^n x_{i1})^2} 
ight] \left[ \sum_{i=1}^n y_i \\ \sum_{i=1}^n x_{i1} y_i 
ight] \end{aligned}$$

which gives:

$$egin{bmatrix} \hat{eta}_0 \ \hat{eta}_1 \end{bmatrix} = egin{bmatrix} ar{y} - ar{x}_1 rac{\sum (x_{1i}y_i - nar{y}ar{x}_1)}{\sum_{i=1}^n x_{i1}^2 - nar{x}_1^2} \ rac{\sum_i x_{1i}y_i - nar{x}_1ar{y}}{\sum_{i=1}^n x_{i1}^2 - nar{x}_1^2} \end{bmatrix}$$

#### **Predictions**

To make predictions based on the estimated regressors we use:

$${\hat y}_i = {\hat eta}_0 + {\hat eta}_1 x_{i1} + {\hat eta}_2 x_{i2} {+} \ldots {+} {\hat eta}_k x_{ik}$$

Or in the vector form:

$$\mathbf{\hat{y}} = \mathbf{X}\hat{eta} = \mathbf{X}{(\mathbf{X}'\mathbf{X})}^{-1}\mathbf{X}'\mathbf{y} = \mathbf{H}\mathbf{y}$$

Where  $\mathbf{H} = \mathbf{X}(\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}$  is called a hat matrix.

#### Residuals

To get residuals, we calculate:

$$e_i = y_i - \hat{y}_i = y_i - \hat{eta}_0 + \hat{eta}_1 x_{i1} + \hat{eta}_2 x_{i2} + \ldots + \hat{eta}_k x_{ik}$$

Or in the vector form:

$$\mathbf{e} = \mathbf{y} - \mathbf{\hat{y}} = y - \mathbf{X}\mathbf{\hat{eta}} = \mathbf{y} - \mathbf{X}(\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{y} = (\mathbf{I} - \mathbf{H})\mathbf{y}$$

#### **Summary**

- We are trying to find  $\beta$ s which minimize the prediction error
- $\bullet \;$  It turns out that we get minimal errors when we set  $\beta$  to be:

$$\hat{\beta} = (X'X)^{-1}X'y$$

#### **Practice Theory**

Lista 5.1 Q7

Similar to Lista 5.1 Q8. What's the impact of hours studied and hours slept on the exam score?

Dataset:

Student	Hours Studied $(x_1)$	Hours Slept $(x_2)$	Exam Score $(y)$
1	3	8	80
2	4	7	85
3	6	6	92
4	5	7	88

X matrix:

$$X = egin{bmatrix} 1 & 3 & 8 \ 1 & 4 & 7 \ 1 & 6 & 6 \ 1 & 5 & 7 \end{bmatrix}$$

Response Vector (y):

$$y = \begin{bmatrix} 80\\85\\92\\88 \end{bmatrix}$$

# What these matrices mean and do?!

- Now we have more, and we want to know SEPARATE impact of each.
- What would happen if we change just that one thing (hours of sleep) and keep everything else constant (hours studied)?
- But how do we keep other things constant? Hours slept and hours studied could be correlated
- So when we compare people with different hours of sleep, there is risk we also compare people with different hours studied
- How do we know that the change we see is coming from hours of sleep, not hours of studied?
- Cross terms in the matrix discount this correlation
- Intuitively, this makes variables "uncorrelated" and allows to get their own impacts.

Multiply X' by X:

$$X'X = egin{bmatrix} 1 & 1 & 1 & 1 \ 3 & 4 & 6 & 5 \ 8 & 7 & 6 & 7 \end{bmatrix} egin{bmatrix} 1 & 3 & 8 \ 1 & 4 & 7 \ 1 & 6 & 6 \ 1 & 5 & 7 \end{bmatrix} = egin{bmatrix} 4 & 18 & 28 \ 18 & 86 & 123 \ 28 & 123 & 198 \end{bmatrix}$$

Find the inverse  $(X'X)^{-1}$ 

$$(X'X)^{-1} = egin{bmatrix} 474.75 & -30 & -48.5 \ -30 & 2 & 3 \ -48.5 & 3 & 5 \end{bmatrix}$$

Next let's find X'y

$$X'y = egin{bmatrix} 1 & 1 & 1 & 1 \ 3 & 4 & 6 & 5 \ 8 & 7 & 6 & 7 \end{bmatrix} egin{bmatrix} 80 \ 85 \ 92 \ 88 \end{bmatrix} = egin{bmatrix} 345 \ 1572 \ 2403 \end{bmatrix}$$

So, our coefficients are:

$$\beta = \begin{bmatrix} \hat{\beta}_0 \\ \hat{\beta}_1 \\ \hat{\beta}_2 \end{bmatrix} = \underbrace{\begin{bmatrix} 474.75 & -30 & -48.5 \\ -30 & 2 & 3 \\ -48.5 & 3 & 5 \end{bmatrix}}_{(X'X)^{-1}} \underbrace{\begin{bmatrix} 345 \\ 1572 \\ 2403 \end{bmatrix}}_{X'y} = \begin{bmatrix} 83.25 \\ 3 \\ -1.5 \end{bmatrix}$$

#### **Interpretation**

- Score with 0 hours of sleep and 0 of studying is 83.25
- 1 more hour of studying (without changing sleep hours) increases score by 3
- 1 more hour of sleep (without changing study hours) decreases score by 1.5

We can find predicted values:

$$\hat{y} = X\hat{eta} = egin{bmatrix} 1 & 3 & 8 \ 1 & 4 & 7 \ 1 & 6 & 6 \ 1 & 5 & 7 \end{bmatrix} egin{bmatrix} 83.25 \ 3 \ -1.5 \end{bmatrix} = egin{bmatrix} 80.25 \ 84.75 \ 92.25 \ 87.75 \end{bmatrix}$$

And the residuals:

$$e=y-\hat{y}=y-X\hat{eta}=egin{bmatrix} 80 \ 85 \ 92 \ 88 \end{bmatrix}-egin{bmatrix} 80.25 \ 84.75 \ 92.25 \ 87.75 \end{bmatrix}=egin{bmatrix} -0.25 \ 0.25 \ -0.25 \ 0.25 \end{bmatrix}$$

#### **Example from data:**

```
# Fit a linear regression model
lm model <- lm(Duration ~ Occupancy+EDAD, data = Sample urg)</pre>
# Display the summary of the linear regression model
summary(lm model)
##
## Call:
## lm(formula = Duration ~ Occupancy + EDAD, data = Sample urg)
##
## Residuals:
##
      Min
              10 Median 30
                                   Max
## -773.65 -26.61 -17.27 -0.57 1252.75
##
## Coefficients:
             Estimate Std. Error t value Pr(>|t|)
##
## (Intercept) 23.23422 2.48416 9.353 < 2e-16 ***
## Occupancy 3.70354 0.10090 36.705 < 2e-16 ***
              ## FDAD
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 98.99 on 4995 degrees of freedom
## Multiple R-squared: 0.2169, Adjusted R-squared: 0.2166
## F-statistic: 691.8 on 2 and 4995 DF, p-value: < 2.2e-16
```

#### **Practice**

Predict how long a patient will stay if there 10 other patients in the hospital and the patient is 50 years old.

#### **Correlations vs Coefficients**

Note, that  $x_1$  and  $x_2$  can both have positive correlation with  $y_i$ , but different coefficients!

• Suppose  $x_1$  is study hours,  $x_2$  is coffee cups drunk by a student, and y is student's score on the exam.



#### **Correlations vs Coefficients**

```
##
## Call:
## lm(formula = y \sim x1 + x2, data = data)
##
## Residuals:
     Min 10 Median 30 Max
##
## -2.779 -1.422 -0.418 1.096 6.305
##
## Coefficients:
##
             Estimate Std. Error t value Pr(>|t|)
## (Intercept) 3.13966 0.38033 8.255 7.68e-13 ***
## x1 2.06132 0.11686 17.640 < 2e-16 ***
## x2 -0.08510 0.09798 -0.868 0.387
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.88 on 97 degrees of freedom
## Multiple R-squared: 0.9018, Adjusted R-squared: 0.8997
## F-statistic: 445.2 on 2 and 97 DF, p-value: < 2.2e-16
```

- Why coffee has 0 impact?
- Because it only helps to study longer, but comparing students who study the same amount, drinking more coffee is not better.

#### **OLS Properties**

- As usual, we asked whether it's unbiased and what is its variance.
- Unbiased:

$$E(\hat{\beta}) = E((\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{y}) = E((\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'(\mathbf{X}\beta + \mathbf{u}))$$

$$= E((\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'(\mathbf{X}\beta + \mathbf{u})) = E((\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{X}\beta) + E((\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{u})$$

$$= \beta + (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{E}(\mathbf{u}) = \beta + 0 + \beta$$

Where  $E((\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{u})$  if E(u)=0 (our usual assumption).

Variance

$$Var(\hat{eta}) = Cov(\hat{eta}) = egin{bmatrix} var(\hat{eta}_0) & cov(\hat{eta}_0,\hat{eta}_1) & \dots & cov(\hat{eta}_0,\hat{eta}_k) \ cov(\hat{eta}_1,\hat{eta}_0) & var(\hat{eta}_1) & \dots & cov(\hat{eta}_1,\hat{eta}_k) \ dots & dots & dots & dots \ cov(\hat{eta}_k,\hat{eta}_0) & cov(\hat{eta}_k,\hat{eta}_1) & \dots & var(\hat{eta}_k) \end{bmatrix}$$

 So it's a matrix with variance of single parameters on the diagonal and covariances off the diagonal.

#### Variance

First, note that:

$$\hat{\beta} = (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{X}\beta + \mathbf{u} = \beta + (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{u}$$

Let's use this

$$var(\hat{\beta}) = \mathbb{E}[(\hat{\beta} - \mathbb{E}[\hat{\beta}])(\hat{\beta} - \mathbb{E}[\hat{\beta}])']$$

$$= \mathbb{E}[(X'X)^{-1}X'\mathbf{u}((X'X)^{-1}X'\mathbf{u})'] = (X'X)^{-1}X'\mathbb{E}[\mathbf{u}\mathbf{u}']X(X'X)^{-1}$$

$$= (X'X)^{-1}X'(I\sigma^2)X(X'X)^{-1} = \sigma^2(X'X)^{-1}$$

- Where two last inequalies come from?
  - $\circ$  From  $\sigma^2$  being constant and errors having zero covariance.

So

$$var(\hat{eta}_k) = \sigma^2(X'X)_{k+1,k+1}^{-1}$$

where  $(X'X)_{k+1,k+1}^{-1}$  is element in k+1 row and k+1 column of  $(X'X)^{-1}$  matrix. First one is intercept!

#### **Variance**

- Where the hell do we get the  $\sigma^2$  from?!
- Same as before:

$$\hat{\sigma}^2 = rac{\sum_i e_i^2}{n-p}$$

- ullet Where  $e_i$  is fitted residual and p is number of parameters p=k+1
- This is called mean squared error as well

The easiest way to compute this sum is:

$$\sum_i e_i^2 = \mathbf{e}'\mathbf{e} = (\mathbf{y} - \mathbf{X}\hat{eta})'(\mathbf{y} - \mathbf{X}\hat{eta}) = \mathbf{y}'\mathbf{y} - \hat{eta}'\mathbf{X}'\mathbf{y}$$

#### **Gauss Markov Theorem (Again)**

#### **Assumptions**

- $E(u_i) = 0$
- $var(u_i) = \sigma^2$
- $cov(u_i, u_j) = 0$
- X is full rank

#### NO NEED FOR NORMALITY

**Theorem:** OLS is BLUE: Best, Linear, Unbiased Estimator

- It has the lowest variance among linear and unbiased estimators
- What's a linear estimator?
  - $\circ$  It's an estimator where eta coefficients are linear functions of outcomes
  - $\circ$  Anything of the form b=Cy where C is p x n matrix.
  - $\circ$  So  $b_1 = c_{11}y_1 + c_{12}y_2 + \ldots + c_{13}y_3$
  - $\circ$  Example  $b_1 = rac{1}{n}y_1 + \ldots + rac{1}{n}y_n$
- ullet How is OLS linear?  $\hat{eta} = Cy = \underbrace{(X'X)^{-1}X'}_{C}y$

## Categorical Variables in a Regression

- Suppose we want to learn whether mode of work affects workers productivity.
- Each worker can be in one of these 3 categories:
  - Fully at the office
  - Fully remote
  - Hybrid



- How do we estimate the impact of categorical variable?
- We turn it into a series of binary variables (or indicator variables)!

$$D_{i,Remote} = egin{cases} 1 & WorkMode_i = FullyRemote \ 0 & otherwise \end{cases}$$

$$D_{i,Hybrid} = egin{cases} 1 & WorkMode_i = Hybrid \ 0 & otherwise \end{cases}$$

Show 6	entries				
WorkerID 🌲	Productivity 🔷	WorkMode 🛊	WorkModeFully.at.the.office	WorkModeFully.remote $\Display$	WorkModeHybrid 🔷
1	112	Fully at the office	1	0	0
2	124	Hybrid	0	0	1
3	108	Hybrid	0	0	1
4	76	Fully at the office	1	0	0
5	125	Fully remote	0	1	0
6	111	Fully at the office	1	0	0
Showing 1 to 6 of 100 entries			Previous 1	2 3 4 5	17 Next

• For each person, only one of these dummies is equal to 1!

- We will add these dummies into a regression, but not all of them!
- If we have m categories, we will add m-1 dummies. Why?

$$y_i = \beta_0 + \beta_1 D_{i1} + \beta_2 D_{i2} + \ldots + \beta_{m-1} D_{im-1} + u_i$$

• In our Example:

$$y_i = \beta_0 + \beta_1 D_{i,Hybrid} + \beta_2 D_{i,Remote} + u_i$$

Because otherwise X would not be full rank!

Full Rank Matrix: Matrix Not of Full Rank:

$$\begin{bmatrix} 1 & 1 & 0 \\ 1 & 0 & 0 \\ 1 & 0 & 1 \end{bmatrix} \qquad \begin{bmatrix} 1 & 1 & 0 & 0 \\ 1 & 0 & 0 & 1 \\ 1 & 0 & 1 & 0 \end{bmatrix}$$

- ullet Intuitively, if I know that the values of  $D_{i,Hybrid}$  and  $D_{i,Remote}$ , I know the value of  $D_{i,Office}$
- Ex: if they don't work hybrid and don't work remote, I know they work at the office
- So including it does not bring any new information

• R automatically transform categorical variable to dummies and excludes one of them

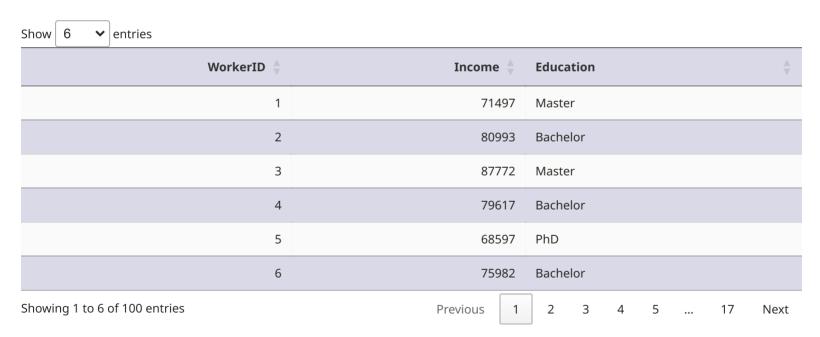
```
# Fit a linear regression model
lm model <- lm(Productivity ~ WorkMode, data = d)</pre>
# Display the summary of the linear regression model
summary(lm model)
##
## Call:
## lm(formula = Productivity ~ WorkMode, data = d)
##
## Residuals:
      Min
              10 Median 30
##
                                    Max
## -34.774 -12.636 0.946 14.410 34.667
##
## Coefficients:
##
                      Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                    101.590 2.695 37.697 <2e-16 ***
## WorkModeFully remote -7.256 4.087 -1.775 0.079 .
## WorkModeHybrid
                                   4.050 1.527 0.130
                 6.184
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 16.83 on 97 degrees of freedom
## Multiple R-squared: 0.09125, Adjusted R-squared: 0.07251
## F-statistic: 4.87 on 2 and 97 DF, p-value: 0.009652
```

#### **Interpretation of Coefficients**

- Coefficient on a dummy  $D_1$  tells us by how much y changes when we change category from the excluded one to the category 1.
- In our example
  - Excluded category is: work fully at the office this is our comparision group
  - $\circ$   $eta_{hybrid}=6.184$ : employees working in hybrid mode have on average 6.184 higher productivity score compared to the ones working at the office
  - $\circ$   $eta_{remote}=-7.256$ : employees working in fully remotely have on average 7.256 lower productivity score compared to the ones working at the office
  - The t-test on these coefficients tells us whether these differences in means across categories are significant!
- ullet Bottom line: the coefficients on the dummies show the average difference between y in that category compared to the excluded category (holding everything else unchanged)

#### **Example**

Suppose we have a categorical variable representing education level. We run a regression of income on the education level. Interpret the coefficients.



```
# Fit a linear regression model
lm model <- lm(Income ~ Education, data = d)</pre>
# Display the summary of the linear regression model
summary(lm model)
##
## Call:
## lm(formula = Income ~ Education, data = d)
##
## Residuals:
     Min
             10 Median 30
##
                                Max
## -25868 -10865 -1413 10204 28280
##
## Coefficients:
##
                   Estimate Std. Error t value Pr(>|t|)
                                  3125 22.509 < 2e-16 ***
## (Intercept)
                      70342
## FducationPhD
                   14639 4008 3.652 0.000424 ***
## EducationMaster 22303 4157 5.365 5.59e-07 ***
## EducationBachelor 16993 4273 3.977 0.000135 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 13980 on 96 degrees of freedom
## Multiple R-squared: 0.2401, Adjusted R-squared: 0.2164
## F-statistic: 10.11 on 3 and 96 DF, p-value: 7.517e-06
```

#### Consider a regression:

$$Purchases_i = \beta_0 + \beta_1 TikTok \ ads_i + \beta_2 Age < 25_i + u_i$$

- Where tiktok ads is how much the company spends on tiktok ads
- Age<25 is a dummy variable that is 1 if the person is younger than 25
- Purchases is how much person i spent on clothes from a company.



```
##
## Call:
## lm(formula = sales ~ tiktok ad spend + young, data = data)
##
## Residuals:
##
       Min
                10 Median
                                         Max
                                 30
## -141.883 -50.858 0.821 47.398 145.724
##
## Coefficients:
##
                  Estimate Std. Error t value Pr(>|t|)
## (Intercept) 64.73544 10.12217 6.395 1.14e-09 ***
## tiktok ad spend 0.56359 0.03244 17.373 < 2e-16 ***
## young1
                 208.29233 8.89550 23.415 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 62.69 on 197 degrees of freedom
## Multiple R-squared: 0.8149, Adjusted R-squared: 0.813
## F-statistic: 433.7 on 2 and 197 DF, p-value: < 2.2e-16
```

- Do ads on tik tok affect in the same way older and younger people?
- In other words: one additional dollar on tik-tok ads increases purchases more if you are young?
- We want allow the coefficient on ads to differ by age group.



• Run the regression:

$$Purchases_i = \beta_0 + \beta_1 TikTok \ ads_i + \beta_2 Age < 25_i + \beta_3 TikTok \ ads_i * Age < 25_i + u_i$$

ullet What's the coefficient on ads when you are older  $Age < 25_i = 0$ ?

Purchases<sub>i</sub> = 
$$\beta_0 + \beta_1 \text{TikTok ads}_i + \beta_2 * 0 + \beta_3 \text{TikTok ads}_i * 0 + u_i$$
  
Purchases<sub>i</sub> =  $\beta_0 + \beta_1 \text{TikTok ads}_i + u_i$ 

ullet What's the coefficient on ads when you are younger  $Age < 25_i = 1$ ?

Duration<sub>i</sub> = 
$$\beta_0 + \beta_1 \text{TikTok } \text{ads}_i + \beta_2 * 1 + \beta_3 \text{TikTok } \text{ads}_i * 1 + u_i$$
  
Duration<sub>i</sub> =  $\beta_0 + \beta_2 + (\beta_1 + \beta_3) \text{TikTok } \text{ads}_i + u_i$ 

We can estimate  $\beta_3$  and it will tell us by how much bigger is the coefficient on ads for young compared to the coefficient on ads for old.

- $\beta_1$  is the slope for old
- $\beta_1 + \beta_3$  is the slope for young
- ullet  $eta_3$  is the difference in slopes, which we can test like other coefficients

```
##
## Call:
## lm(formula = sales ~ tiktok ad spend * young, data = data)
##
## Residuals:
      Min
               10 Median
##
                               30
                                      Max
## -103.867 -25.348 -1.574 24.928 110.078
##
## Coefficients:
##
                       Estimate Std. Error t value Pr(>|t|)
                       150.44290 8.13287 18.498 < 2e-16 ***
## (Intercept)
## tiktok ad spend
                       29.35544 11.85879 2.475 0.0142 *
## young1
## tiktok ad spend:young1  0.70583  0.04115  17.152 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 39.74 on 196 degrees of freedom
## Multiple R-squared: 0.926, Adjusted R-squared: 0.9249
## F-statistic: 817.6 on 3 and 196 DF, p-value: < 2.2e-16
```

- One additional dollar on ads increases purchases among old by 0.222 dollars
- One additional dollar on ads increases purchases among young by 0.222+0.706=0.928 dollars

• More generally, we can rewrite a regression:

$$y_i = eta_0 + eta_1 x_{i1} + eta_2 x_{i2} + eta_3 x_{i1} * x_{i2} + u_i$$

As

$$y_i = eta_0 + (eta_1 + eta_3 x_{i2}) x_{i1} + eta_2 x_{i2} + + u_i$$

- $eta_3$  answers the following question:
  - If I increase  $x_{i2}$  by one, by how much the coefficient on  $x_{i1}$  changes?
  - Suppose y is mortality,  $x_1$  is temperature,  $x_2$  is age
    - $\circ$  What would you expect  $\beta_3$  to be?

- Suppose you want to know who benefits the most from working from home.
   You collect survey data for each employee on the job satisfaction, whether
  they work in the office or from home, and the distance between the office and
  home
- Who do you think benefits most from working from home?
- How would you test this?

$$Satisfaction_i = \beta_0 + \beta_1 WFH_i + \beta_2 Distance_i + \beta_3 WFH_i * Distance_i + u_i$$

- What's the interpretation of  $\beta_3$ ?
- By how much the effect of working from home on satisfaction changes when we increase distance by one unit (km)
- Which sign do you expect  $\beta_3$  to have?
- Exercise: Lista 5.1, 10 a) and b)

#### **Goodness of fit**

• We can use again the R square to measure the goodness of fit.

$$R^2 = 1 - rac{\sum (y_i - \hat{y}_i)^2}{\sum (y_i - ar{y}_i)^2}$$

- However, there is one problem with it.
  - $\circ$  Even if we add variables unrelated to y, the  $\mathbb{R}^2$  would typically still increase by a bit
  - Even if in population there is 0 relationship with this variable, our sample is small so we will never get exactly 0 relationship
  - o Sampling noise will make coefficient slightly positive or negative
  - $\circ$  So the increase in  $R^2$  will reflect that noise in our sample
  - $\circ$  The more coefficients we include, the higher  $R^2$
  - We can adjust it, by accounting for the number of parameters used

$$R_{Adj}^2 = 1 - rac{\sum (y_i - {\hat y}_i)^2/(n-p)}{\sum (y_i - {ar y}_i)^2/(n-1)}$$

- ullet More parameters ->  $\downarrow (n-p) o \uparrow \sum (y_i \hat{y}_i)^2/(n-p) o \downarrow R^2_{Adj}$
- ullet So it balances off the mechanical effect of higher  $R^2$  due to more regressors

```
##
## Call:
## lm(formula = Duration ~ Occupancy + EDAD, data = Sample urg[Sample urg$SEXO !=
      "NO ESPECIFICADO", ])
##
##
## Residuals:
      Min
              10 Median
##
                            30
                                   Max
## -773.65 -26.61 -17.27 -0.57 1252.75
##
## Coefficients:
             Estimate Std. Error t value Pr(>|t|)
##
## (Intercept) 23.23422 2.48416 9.353 < 2e-16 ***
## Occupancy 3.70354 0.10090 36.705 < 2e-16 ***
             ## FDAD
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 98.99 on 4995 degrees of freedom
## Multiple R-squared: 0.2169, Adjusted R-squared: 0.2166
## F-statistic: 691.8 on 2 and 4995 DF, p-value: < 2.2e-16
```

```
##
## Call:
## lm(formula = Duration ~ Occupancy + EDAD + Random var, data = Sample_urg[Sample_urg
      "NO ESPECIFICADO", ])
##
##
## Residuals:
      Min
              10 Median
##
                              30
                                    Max
## -771.91 -26.65 -17.31 -0.64 1254.02
##
## Coefficients:
              Estimate Std. Error t value Pr(>|t|)
##
## (Intercept) 23.45862 2.49737 9.393 < 2e-16 ***
## Occupancy 3.70224 0.10091 36.687 < 2e-16 ***
## EDAD
       0.20586 0.06747 3.051 0.00229 **
## Random var -0.04127 0.04708 -0.877 0.38076
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 98.99 on 4994 degrees of freedom
## Multiple R-squared: 0.217, Adjusted R-squared: 0.2166
## F-statistic: 461.4 on 3 and 4994 DF, p-value: < 2.2e-16
```

ullet Adding random variable increased  $R^2$  but not  $R^2_{Adj}$ 

# Statistical Properties of OLS

#### **Inference**

• Let's add the assumption that errors are normally distributed:

$$\mathbf{u} \sim N(0, \sigma I)$$

Which means that:

$$y \sim N(Xeta, \sigma I)$$

- With inference we can:
  - $\circ~$  Do hypothesis testing on single coefficients, ex:  $H_0:eta_2=0$
  - Find confidence intervals for a single coefficients
  - $\circ~$  Do hypothesis testing on multiple coefficients: ex:  $H_0:eta_1=eta_2$

# **Test for a Single Coefficient**

Under the above assumptions:

$$\hat{eta} \sim N(eta, \sigma \sqrt{(X'X)^{-1}})$$

And

$$\hat{eta}_j \sim N(eta, \sigma \sqrt{(X'X)_{j+1,j+1}^{-1}})$$

Normalizing we get that:

$$rac{\hat{eta}_j - eta_j}{s\sqrt{(X'X)_{j+1,j+1}^{-1}}} \sim t_{n-p}$$

- This test statistic has student t distribution with n-p degrees of freedom
  - $\circ~$  Because the  $rac{s^2(n-p)}{\sigma^2} \sim \chi_{n-p}$
- Where p is the number of parameters (coefficients)
- p=k+1: k regressors and 1 intercept

# Test for a single coefficient

#### Suppose:

- $H_0: eta_j = eta_{j0}$
- $H_A: \beta_j \neq \beta_{j0}$

Then, we use test statistic:

$$t_{test} = rac{{{\hat eta}_j} - {eta_{j0}}}{s\sqrt{(X'X)_{j+1,j+1}^{-1}}}$$

And we reject if  $t_{test} > t_{lpha/2,n-p}$  or  $t_{test} < -t_{lpha/2,n-p}$ 

Where  $t_{\alpha/2,n-p}$  is  $1-\alpha/2$  quantile of student t with n-p degrees of freedom **NOTE:** This is a test for  $\beta_j$  given all other regressors. It's not the same as the test statistic with only one regressor!

#### **Example**

•  $H_0: \beta_{Age} = 0$ 

#### Suppose:

```
• H_A: \beta_{Age} \neq 0
##
## Call:
## lm(formula = Duration ~ Occupancy + EDAD, data = Sample urg)
##
## Residuals:
##
      Min
              10 Median 30
                                   Max
## -773.65 -26.61 -17.27 -0.57 1252.75
##
## Coefficients:
##
             Estimate Std. Error t value Pr(>|t|)
## (Intercept) 23.23422 2.48416 9.353 < 2e-16 ***
## Occupancy 3.70354 0.10090 36.705 < 2e-16 ***
## EDAD
              ## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 98.99 on 4995 degrees of freedom
## Multiple R-squared: 0.2169, Adjusted R-squared: 0.2166
## F-statistic: 691.8 on 2 and 4995 DF, p-value: < 2.2e-16
```

# **Confidence Interval for a Single Coefficient**

We can also use this distribution to construct confidence intervals:

An interval for  $\beta_i$  with confidence level  $1-\alpha$  is:

$$egin{aligned} CI_{1-lpha} &= \{\hat{eta}_j - t_{lpha/2,n-p} SE(\hat{eta}_j), \hat{eta}_j + t_{lpha/2,n-p} SE(\hat{eta}_j)\} \ &= \{\hat{eta}_j - t_{lpha/2,n-p} s \sqrt{(X'X)_{j+1,j+1}^{-1}}, \hat{eta}_j + t_{lpha/2,n-p} s \sqrt{(X'X)_{j+1,j+1}^{-1}}\} \end{aligned}$$

#### **Intepretation:**

- ullet We are 1-lpha % confident that the true parameter is within this CI
- If we take repeated samples,  $1-\alpha$  % of such constructed confidence intervals would contain true  $\beta$

### **Example:**

For our age coefficient we had:

- $\bullet \ \hat{\beta}_{Age} = 0.206$
- $SE(\hat{\beta}) = 0.067$
- ullet Our n=5000 so we can use normal approximation

So 95% CI for  $\beta_{Age}$  is:

$$\begin{split} CI_{1-lpha} &= \{\hat{eta}_j - t_{lpha/2,n-p} SE(\hat{eta}_j), \hat{eta}_j + t_{lpha/2,n-p} SE(\hat{eta}_j)\} \ &= \{0.206 - 1.96 * 0.067, 0.206 + 1.96 * 0.067\} \ &= \{0.075, 0.337\} \end{split}$$

- Note that the CI does not contain 0
- ullet What does it imply for hypothesis testing with  $H_0:eta_{age}=0$ ?
- Exercise: lista 5.1 4a) and b)

# CI for mean response

Suppose that we want an average prediction for individuals with these characteristics:

$$\mathbf{x_0} = egin{bmatrix} 1 \ x_{01} \ x_{02} \ dots \ x_{0k} \end{bmatrix}$$

Ex: What's average income ( y ), for people who whave 12 years of education  $x_{01}=12$  (2 other people are there) and are age 50  $x_{02}=50$ 

How accurate is our prediction?

$$\hat{y}_0 = \mathbf{x_0}' \hat{\beta}$$

The prediction is unbiased:

$$E(\hat{y}_0) = \mathbf{x_0}'\beta$$

and it's variance is:

$$egin{aligned} var(\hat{y}_0) &= var(\mathbf{x_0}'\hat{eta}) \ &= \mathbf{x_0}'var(\hat{eta})\mathbf{x_0} \ &= \sigma^2\mathbf{x_0}'(\mathbf{X}'\mathbf{X})^{-1}\mathbf{x_0} \end{aligned}$$

So it's distribution is:

$$\hat{y}_0 \sim N(\mathbf{x_0}'eta, \sqrt{\sigma^2\mathbf{x_0}'(\mathbf{X}'\mathbf{X})^{-1}\mathbf{x_0}})$$

Hence:

$$CI_{1-lpha} = \{\hat{y}_0 \pm t_{n-2,rac{lpha}{2}}\sqrt{\sigma^2\mathbf{x_0}'(\mathbf{X}'\mathbf{X})^{-1}\mathbf{x_0}}\}$$

#### **Example**

What's the 95% CI for average wait time when there is 10 people at the Urgent Care  $x_{occupancy}=10$  for a person who is of age 52  $x_{age}=52$  ?

- What do we need to answer this question?
- $m{\hat{eta}} = \{\hat{eta_0}, \hat{eta}_{occupancy}, \hat{eta}_{age}\} = \{23.236, 3.7, 0.2\}$
- $\hat{\sigma} = 98.97$
- $(X'X)^{-1} =$

```
## (Intercept) Occupancy EDAD

## (Intercept) 6.297395e-04 -5.434372e-06 -1.331625e-05

## Occupancy -5.434372e-06 1.038940e-06 -5.573690e-08

## EDAD -1.331625e-05 -5.573690e-08 4.644967e-07
```

#### **Example**

ullet Prediction:  $\hat{y_0} = 23.236*1 + 3.7*10 + 0.2*52 = 70.636$ 

• 
$$\sqrt{\mathbf{x_0}'(\mathbf{X}'\mathbf{X})^{-1}\mathbf{x_0}} = \sqrt{[1, 10, 52](\mathbf{X}'\mathbf{X})^{-1}[1, 10, 52]'} = 0.021$$

• Standard Deviation: 
$$SE(\hat{y_0}) = \sqrt{\sigma^2 \mathbf{x_0}' (\mathbf{X'X})^{-1} \mathbf{x_0}} = 2.07837$$

$$CI_{95} = \{70.636 \pm 1.96 * 2.07837\} \approx \{67, 75\}$$

#### Exanmple

Or simply in R:

```
lm_model <- lm(Duration ~ Occupancy+EDAD, data = Sample_urg)</pre>
 new_data<- data.frame(Occupancy= c(10), EDAD=52)</pre>
 predict(lm_model, newdata = new_data, interval = "confidence", level = 0.95, s
## $fit
         fit
##
                  lwr
                            upr
## 1 70.9952 66.93326 75.05714
##
## $se.fit
## [1] 2.071955
##
## $df
## [1] 4995
##
## $residual.scale
## [1] 98.99182
```

#### CI for new observation

#### Reminder:

- When we look at average response,  $u_i$  doesn't play a role (because on average errors are 0)
- ullet When we look at a single observation,  $u_i$  matters, so it increases the variance of prediction error

So variance is now the previous variance plus the variance of  $u_i$ 

$$egin{aligned} var(y_0 - \hat{y}_0) &= var(x_0eta + u_i - x_0\hat{eta}) \ &= var(u_0) + var(x_0\hat{eta}) \ &= \sigma^2 + \sigma^2\mathbf{x_0}'(\mathbf{X}'\mathbf{X})^{-1}\mathbf{x_0} \end{aligned}$$

So the confidence interval for a single observation is slightly wider:

$$CI_{1-lpha} = \{\hat{y}_0 \pm t_{n-2,rac{lpha}{2}} \sqrt{\sigma^2(1+\mathbf{x_0}'(\mathbf{X}'\mathbf{X})^{-1}\mathbf{x_0})}\}$$

We are less certain about predicting outcome for a single person, compared to average outcome among namy people.

- Does our model helps to explain any variation in  $y_i$ ?
- $H_0: \beta_1 = \beta_2 = \dots \beta_k = 0$
- $H_A: \beta_j \neq 0$  for at least one j
- It's the same procedure as before!
  - Explained variation should be large compared to unexplained variation
    if the model works
- We can again do the decomposition in SST, SSR, and SSE:
  - $\circ~SS_T$  is total sum of squares  $\sum_i (y_i ar{y})^2$  , n-1 DoF
  - $\circ~SS_R$  is regression sum of squares  $\sum_i (\hat{y_i} \bar{y})^2$ , k DoF
  - $\circ~SS_E$  is residual error sum of squares  $\sum_i (y_i \hat{y_i})^2$  , n-k-1 DoF

Source	Sum of Squares	Degrees of Freedom	DoF
Regression	13557462	2	k
Residual Error	48947909	4995	n-k-1
Total	62505371	4997	n-1

F-stat and its distribution under the null

$$F_{stat} = rac{SSR/(k)}{SSE/(n-k-1)} \sim \underbrace{F_{k,n-k-1}}_{ ext{Dist under } H_0}$$

Alternative way to think about it:

- $H_0: y = \beta_0 + u$  restricted model (  $x_1$  and  $x_2$  don't matter)
- $H_A: y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + u$

If  $H_A$  is true, unrestricted model should explain more of y

$$F_{stat} = rac{SSR/(k)}{SSE/(n-k-1)} = rac{SSR_{H_A} - SSR_{H_0}}{SSE_{H_A}} = rac{SSE_{H_0} - SSE_{H_A}}{SSE_{H_A}} = rac{SSE_{H_0} - SSE_{H_A}}{SSE_{H_A}}$$

- $SSR_{H_A}$  is the regression sum of square from unrestricted model with k degrees of freedom (2)
- $SSR_{H_0}$  is the regression sum of squres from the restricted model wiht  $k_0$  degrees of freedom (0) it's the number of regressors in restricted model
- $SSE_{H_A}$  is the residual sum of squres in the unrestricted model

```
linearHypothesis(lm model, c("Occupancy=0", "EDAD=0"))
## Linear hypothesis test
##
## Hypothesis:
## Occupancy = 0
## FDAD = 0
##
## Model 1: restricted model
## Model 2: Duration ~ Occupancy + EDAD
##
## Res.Df RSS Df Sum of Sq F Pr(>F)
## 1 4997 62505371
## 2 4995 48947909 2 13557462 691.75 < 2.2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

- We can use the above logic to test how much more we can explain by including one more coeffcient
- Suppose we want to compare a regression model with only occupancy vs both occupancy and age
- $H_0: y = \beta_0 + \beta_1 Occupancy + u$  restricted model
- $H_A: y = eta_0 + eta_1 Occupancy + eta_2 Age + u$  unrestricted model

$$F_2 = egin{array}{c} rac{SSR_{H_A} - SSR_{H_0}}{SSR_{H_A} - SSE_{H_0}} & rac{SSE_{H_0} - SSE_{H_A}}{k - (k_0)} \ rac{SSE_{H_A}}{n - k - 1} & rac{SSE_{H_A}}{n - k - 1} & 
angle 
ightharpoonup Extra Sum of Squares} \ rac{SSE_{H_0} - SSE_{H_A}}{k - (k_0)} & 
angle 
ightharpoonup F_{k - k_0, n - k - 1} \ 
angle 
ightharpoonup Dist under H_0 \ 
angle 
ightharpoonup SSE_{H_A} & 
angle 
ightharpoonup SSE_{H_A}$$

ullet In our case k=2 and  $k_0=1$ , so the null distribution is  $F_{1,n-3}$ 

- Sequential testing:
- ullet Occupancy  $F_1$  is the additional effect of including Occupancy to a model without any regressors
  - $\circ \ \ H_0: y=eta_0+u$  restricted model
  - $\circ \ \ H_A: y = eta_0 + eta_1 Occupancy + u$  unrestricted model
- ullet EDAD  $F_2$  is the additional effect of including Age once we already have Occupancy in the model
  - $\circ \ H_0: y = \beta_0 + \beta_1 Occupancy + u$  restricted model
  - $\circ \ \ H_A: y = eta_0 + eta_1 Occupancy + eta_2 Age + u$  unrestricted model

- ullet  $F_k$  (last coef) is equivalent to  $t_k^2$  in our full model
- ullet But  $F_1$  is not equivalent to  $t_1^2$  in our full model

```
Estimate Std. Error t value Pr(>|t|)
##
## (Intercept) 23.2342216 2.48416121 9.352944 1.255500e-20
## Occupancy 3.7035443 0.10090081 36.704802 2.396768e-261
## EDAD
       0.2062604 0.06746688 3.057209 2.245903e-03
## Analysis of Variance Table
##
## Response: Duration
             Df Sum Sq Mean Sq F value Pr(>F)
## Occupancy 1 13465872 13465872 1374.1553 < 2.2e-16 ***
                   91590 91590 9.3465 0.002246 **
## EDAD
## Residuals 4995 48947909 9799
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

ullet Why reordering variables changes  $F_{stats}$ ?

```
## Analysis of Variance Table
##
## Response: Duration
##
             Df
                  Sum Sq Mean Sq F value Pr(>F)
## Occupancy 1 13465872 13465872 1374.1553 < 2.2e-16 ***
## FDAD
                   91590 91590 9.3465 0.002246 **
              1
## Residuals 4995 48947909 9799
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Analysis of Variance Table
##
## Response: Duration
                  Sum Sq Mean Sq F value Pr(>F)
##
             Df
                  355320 355320 36.259 1.851e-09 ***
## EDAD
           1
## Occupancy 1 13202142 13202142 1347.243 < 2.2e-16 ***
## Residuals 4995 48947909
                            9799
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

- Because it changes which regressors we already have in the model
- Do squares always add up to the same thing?

# **Testing multiple coefficients**

Suppose we have a model with three predictors

$$y = eta_0 + eta_1 Occupancy + eta_2 Age + eta_3 Male + u$$

We can test for a subset of predictors, for example if Age and Sex matter

• 
$$H_0: \beta_2 = \beta_3 = 0 \rightarrow y = \beta_0 + \beta_1 Occupancy + u$$

• 
$$H_A: \beta_2 \neq 0 \text{ or } \beta_3 \neq 0$$

$$y = \beta_0 + \beta_1 Occupancy + \beta_2 Age + \beta_3 Male + u$$

$$F_{test} = egin{array}{c} \overbrace{SSR_{H_A} - SSR_{H_0}}^{ ext{Extra Sum of Squares}} & \overbrace{SSE_{H_0} - SSE_{H_A}}^{ ext{Extra Sum of Squares}} \ \hline SSE_{H_A} & \overline{3-1} \ \hline SSE_{H_A} & \overline{n-3-1} \end{array} \sim F_{2,n-4}$$

```
## Linear hypothesis test
##
## Hypothesis:
## EDAD = 0
## SEXOMASCULINO = 0
##
## Model 1: restricted model
## Model 2: Duration ~ Occupancy + EDAD + SEXO
##
## Res.Df RSS Df Sum of Sq F Pr(>F)
## 1 4996 49039499
## 2 4994 48728235 2 311264 15.95 1.244e-07 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

# Testing for multiple coefficients

A cool thing about the regression is that we can test relationships between the coefficients:

### For example:

• Is the impact of additional year of education the same as impact of additional year of work experience in a regression:

$$income_i = \beta_0 + \beta_1 \text{education}_i + \beta_2 \text{experience}_i + u_i$$

ullet That corresponds to null hypothesis  $H_0:eta_1=eta_2$  or  $H_0:eta_1-eta_2=0$ 

### **Another Example:**

• Suppose that employees can go through a sales training, and/or get a better office (these are binary variables). We want to evaluate impact of these measures on their sales:

$$Sales_i = \beta_0 + \beta_1 \operatorname{training}_i + \beta_2 \operatorname{office}_i + u_i$$

• We wonder if giving an employee both of them would increase sales by more than 100:  $H_A: eta_1+eta_2>100$ 

# Relationships between coefficients

Suppose we have a model:

$$y=eta_0+eta_1x_1+eta_2x_2+\dotseta_kx_k+u$$

• We want to test if the difference between impact of  $x_1$  and  $x_2$  is equal to c

### **Hypothesis**

- $H_0: \beta_1 \beta_2 = c$
- $H_A: \beta_1 \beta_2 \neq c$ 
  - $\circ$  Special case: c=0 => testing equality  $eta_1=eta_2$  Test statistic and its distribution under the null

$$T_{test} = rac{\hat{eta}_1 - \hat{eta}_2 - c}{SE(\hat{eta}_1 - \hat{eta}_2)} = rac{\hat{eta}_1 - \hat{eta}_2 - c}{\sqrt{var(\hat{eta}_1) + var(\hat{eta}_2) - 2cov(\hat{eta}_1, \hat{eta}_2)}} \sim t_{n-k-1}$$

ullet Calculate p-value as  $2P(t_{n-k-1}>|T_{test}|)$ 

# Relationships between coefficients

• In the same way we can test whether one coefficient is larger than another by some amount

### **Hypothesis**

- $H_0: \beta_1 \beta_2 = c$
- $H_A: \beta_1 \beta_2 > c$ 
  - $\circ$  Special case: c=0 => testing inequality  $eta_1>eta_2$

#### Test statistic and its distribution under the null

$$T_{test} = rac{\hat{eta}_1 - \hat{eta}_2 - c}{SE(\hat{eta}_1 - \hat{eta}_2)} = rac{\hat{eta}_1 - \hat{eta}_2 - c}{\sqrt{var(\hat{eta}_1) + var(\hat{eta}_2) - 2cov(\hat{eta}_1, \hat{eta}_2)}} \sim t_{n-k-1}$$

- ullet Calculate p-value as  $P(t_{n-k-1} > T_{test})$
- ullet If alternative is  $H_A:eta_1-eta_2 < c$ , then  $P(t_{n-k-1} < T_{test})$

 Test if one more person at the hospital has larger effect than being one year older

```
##
## Call:
## lm(formula = Duration ~ Occupancy + EDAD + SEXO, data = Sample urg)
##
## Coefficients:
    (Intercept) Occupancy
##
                                      EDAD SEXOMASCULINO
                      3.6803
        18.5463
##
                                    0.2047
                                                 13.8988
##
               (Intercept)
                              Occupancy
                                               EDAD SEXOMASCULINO
## (Intercept) 7.12075807 -0.0481948400 -0.1296097547 -2.8941142167
## Occupancy -0.04819484 0.0101612131 -0.0005422531 -0.0143206543
       -0.12960975 -0.0005422531 0.0045323658 -0.0009536548
## EDAD
## SEXOMASCULINO -2.89411422 -0.0143206543 -0.0009536548 8.5804013484
```

- Hypotheses:
  - $\circ \ H_0: \beta_O = \beta_A$
  - $\circ H_A: \beta_O > \beta_A$
- Calculate the test statistic

$$T_{test} = rac{eta_O - eta_A}{\sqrt{var(\hat{eta_O}) + var(\hat{eta_A}) - 2cov(\hat{eta_O}, \hat{eta_A})}} = rac{3.6803 - 0.2047}{\sqrt{0.01 + 0.0045 - 2*(-0.00054)}} = 27.84$$

Calculate p-value

$$P-value = P(t_{n-k-1} > T_{test}) = P(t_{4994} > 27.84) \approx 0$$

#### Conclusion

 we reject that impact of one more year is smaller or equal to the impact of one more person

## Sum of coefficients

Suppose we have a model:

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots \beta_k x_k + u$$

ullet We want to test if the sum of impact of  $x_1$  and  $x_2$  is equal to c

### **Hypothesis**

- $H_0: \beta_1 + \beta_2 = c$
- $H_A: \beta_1 + \beta_2 \neq c$

#### Test statistic and its distribution under the null

$$T_{test} = rac{\hat{eta}_1 + \hat{eta}_2 - c}{SE(\hat{eta}_1 + \hat{eta}_2)} = rac{\hat{eta}_1 + \hat{eta}_2 - c}{\sqrt{var(\hat{eta}_1) + var(\hat{eta}_2) + 2cov(\hat{eta}_1, \hat{eta}_2)}} \sim t_{n-k-1}$$

- ullet Calculate p-value as  $P(t_{n-k-1} > T_{test})$
- ullet If  $H_A:eta_1+eta_2 < c$ , then  $P(t_{n-k-1} < T_{test})$
- If  $H_A:eta_1+eta_2>c$ , then  $P(t_{n-k-1}>T_{test})$

 Test if the total impact of increasing occupancy by one person and being male is larger than 17

```
##
## Call:
## lm(formula = Duration ~ Occupancy + EDAD + SEXO, data = Sample urg)
##
## Coefficients:
    (Intercept) Occupancy
##
                                      EDAD SEXOMASCULINO
        18.5463
                      3.6803
##
                                    0.2047
                                                 13.8988
##
               (Intercept)
                              Occupancy
                                               EDAD SEXOMASCULINO
## (Intercept) 7.12075807 -0.0481948400 -0.1296097547 -2.8941142167
## Occupancy -0.04819484 0.0101612131 -0.0005422531 -0.0143206543
       -0.12960975 -0.0005422531 0.0045323658 -0.0009536548
## EDAD
## SEXOMASCULINO -2.89411422 -0.0143206543 -0.0009536548 8.5804013484
```

## **Standarized Coefficients**

- ullet Coefficients depend on the units of measurement of the x
- ullet Since x can have different units or magnitudes, we can't directly compare them

### **Example:**

ecobici trips<sub>i</sub> = 
$$\beta_0 + \beta_1$$
temperature<sub>i</sub> +  $\beta_2$ polution<sub>i</sub> +  $u_i$ 

- It doesn't make sense to compare  $\beta_1$  to  $\beta_2$  to see what has bigger effect
- These variables have very different magnitudes
  - Increasing temperature by one unit (1 degree celcius) is different than increasing polution by one unit (1 μg/m3)
- To make them directly comparable, we want to make them unitless (standarized)
- Does increasing temperature by one standard deviation has the same effect as inreasing polution by one standard deviation?

### Standarized coeffcients

Basically, we standardize all the variables and run the regression:

$$rac{y_i - ar{y}}{s_y} = \gamma_1 rac{x_{i1} - ar{x}_1}{s_{x_1}} + \gamma_2 rac{x_{i2} - ar{x}_2}{s_{x_2}} + \ldots + \gamma_k rac{x_{ik} - ar{x}_k}{s_{x_k}} + u_i$$

So then  $\gamma_k$  measures the impact of one standard deviation increase of  $x_k$  on standard deviation in y

But there is a short cut to calculate these standard coefficients

$$\gamma_k = eta_k rac{s_{x_k}}{s_y}$$

Urgent Care duration example:

- $s_v = 111.82$
- $s_{Age} = 20.82$
- $s_{Occupancy} = 13.921$

We calculated that  $\hat{eta}_{Aqe} = 0.206$  and  $\hat{eta}_{Occupancy} = 3.703$ 

#### Standardized coefficients

$$\hat{\gamma}_{Age} = \hat{eta}_{Age} rac{s_{Age}}{s_y} = 0.206 rac{20.82}{111.82} = 0.0383$$

$$\hat{\gamma}_{Occupancy} = \hat{eta}_{Occupancy} rac{s_{Occupancy}}{s_y} = 3.703 rac{13.921}{111.82} = 0.461$$

- Changing age by one standard deviation increases duration by 3.8% of a standard deviation
- Changing occupancy one standard deviation increases duration by 46% of a standard deviation