

Regressions

Simple
Linear
Regression

$$y = b_0 + b_1 * x_1$$

Multiple
Linear
Regression

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + \dots + b_n * x_n$$

Regressions

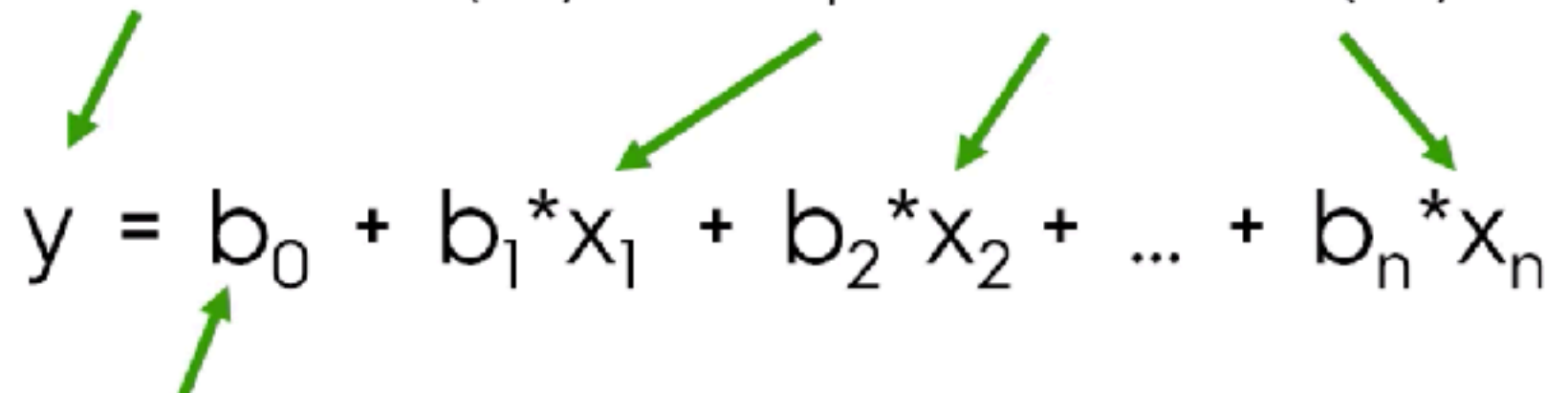
Simple
Linear
Regression

$$y = b_0 + b_1 * x_1$$

Multiple
Linear
Regression

Dependent variable (DV)

Independent variables (IVs)



The diagram illustrates the components of the multiple linear regression equation. Green arrows point from the labels 'Dependent variable (DV)', 'Independent variables (IVs)', and 'Constant' to their respective parts in the equation. The equation is $y = b_0 + b_1 * x_1 + b_2 * x_2 + \dots + b_n * x_n$. An arrow points from 'Dependent variable (DV)' to 'y'. An arrow points from 'Independent variables (IVs)' to the entire right-hand side of the equation. Another arrow points from 'Independent variables (IVs)' to the first term $b_1 * x_1$. A fourth arrow points from 'Constant' to b_0 .

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + \dots + b_n * x_n$$

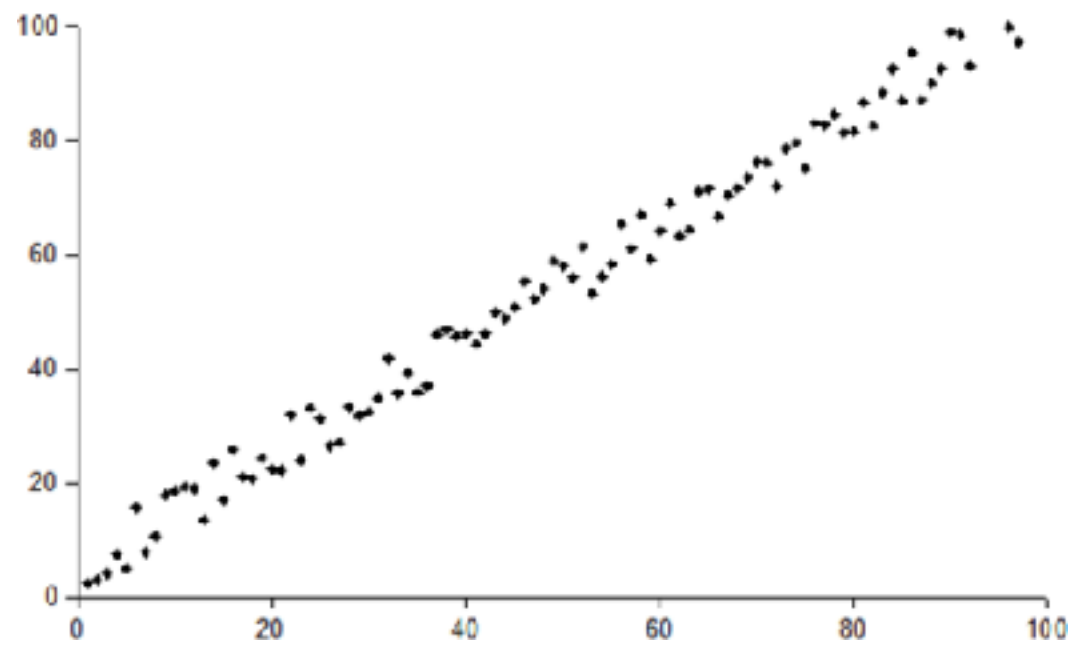
Constant

A Caveat

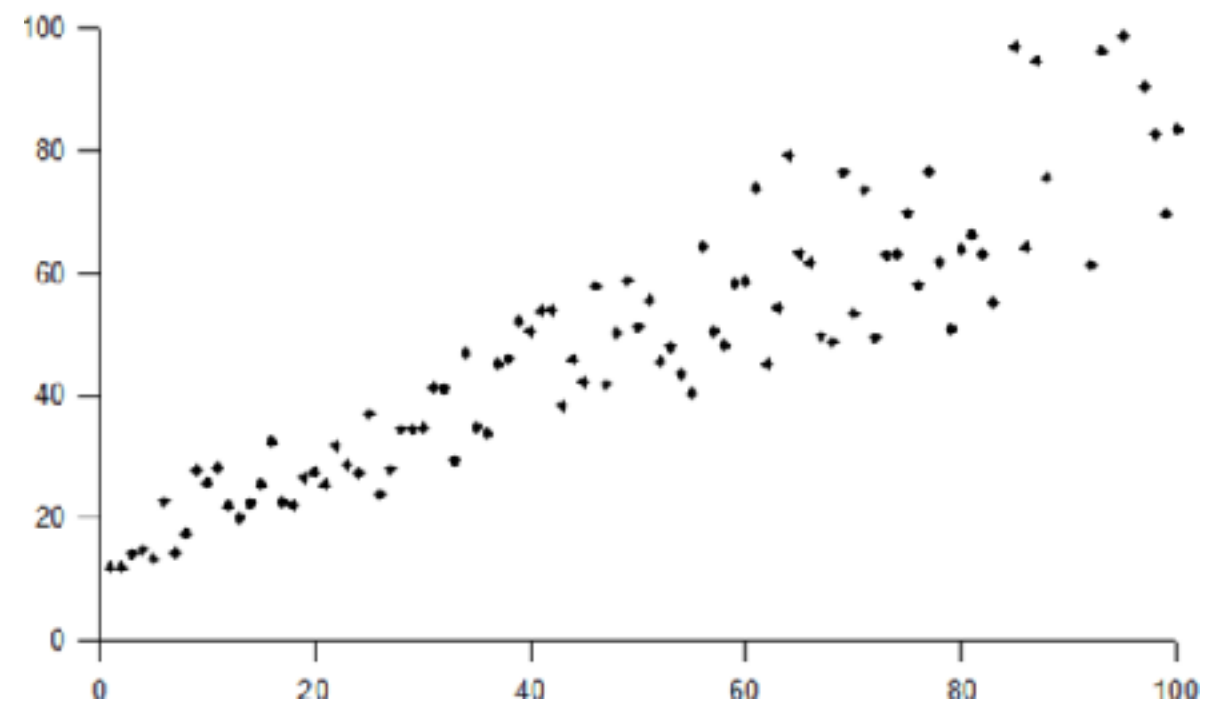
Assumptions of a Linear Regression:

1. Linearity
2. Homoscedasticity
3. Multivariate normality
4. Independence of errors
5. Lack of multicollinearity

Homoscedasticity



Heteroscedasticity



Dummy Variables

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	151,377.59	443,898.53	California
191,050.39	153,441.51	101,145.55	407,934.54	California
182,901.99	144,372.41	118,671.85	383,199.62	New York
166,187.94	142,107.34	91,391.77	366,168.42	California

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	151,377.59	443,898.53	California
191,050.39	153,441.51	101,145.55	407,934.54	California
182,901.99	144,372.41	118,671.85	383,199.62	New York
166,187.94	142,107.34	91,391.77	366,168.42	California

$y =$

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	151,377.59	443,898.53	California
191,050.39	153,441.51	101,145.55	407,934.54	California
182,901.99	144,372.41	118,671.85	383,199.62	New York
166,187.94	142,107.34	91,391.77	366,168.42	California

$$y = b_0$$

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	151,377.59	443,898.53	California
191,050.39	153,441.51	101,145.55	407,934.54	California
182,901.99	144,372.41	118,671.85	383,199.62	New York
166,187.94	142,107.34	91,391.77	366,168.42	California

$$y = b_0 + b_1 * x_1$$

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	151,377.59	443,898.53	California
191,050.39	153,441.51	101,145.55	407,934.54	California
182,901.99	144,372.41	118,671.85	383,199.62	New York
166,187.94	142,107.34	91,391.77	366,168.42	California

$$y = b_0 + b_1 * x_1 + b_2 * x_2$$

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	151,377.59	443,898.53	California
191,050.39	153,441.51	101,145.55	407,934.54	California
182,901.99	144,372.41	118,671.85	383,199.62	New York
166,187.94	142,107.34	91,391.77	366,168.42	California

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3$$

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	151,377.59	443,898.53	California
191,050.39	153,441.51	101,145.55	407,934.54	California
182,901.99	144,372.41	118,671.85	383,199.62	New York
166,187.94	142,107.34	91,391.77	366,168.42	California

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3 + ???$$

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State	New York	California
192,261.83	165,349.20	136,897.80	471,784.10	New York		
191,792.06	162,597.70	151,377.59	443,898.53	California		
191,050.39	153,441.51	101,145.55	407,934.54	California		
182,901.99	144,372.41	118,671.85	383,199.62	New York		
166,187.94	142,107.34	91,391.77	366,168.42	California		

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3 + ???$$

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State	New York	California
192,261.83	165,349.20	136,897.80	471,784.10	New York	1	
191,792.06	162,597.70	151,377.59	443,898.53	California	0	
191,050.39	153,441.51	101,145.55	407,934.54	California	0	
182,901.99	144,372.41	118,671.85	383,199.62	New York	1	
166,187.94	142,107.34	91,391.77	366,168.42	California	0	

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3 + ???$$

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State	New York	California
192,261.83	165,349.20	136,897.80	471,784.10	New York	1	0
191,792.06	162,597.70	151,377.59	443,898.53	California	0	1
191,050.39	153,441.51	101,145.55	407,934.54	California	0	1
182,901.99	144,372.41	118,671.85	383,199.62	New York	1	0
166,187.94	142,107.34	91,391.77	366,168.42	California	0	1

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3 + ???$$

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	151,377.59	443,898.53	California
191,050.39	153,441.51	101,145.55	407,934.54	California
182,901.99	144,372.41	118,671.85	383,199.62	New York
166,187.94	142,107.34	91,391.77	366,168.42	California

Dummy Variables

New York	California
1	0
0	1
0	1
1	0
0	1

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3 + ???$$

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	151,377.59	443,898.53	California
191,050.39	153,441.51	101,145.55	407,934.54	California
182,901.99	144,372.41	118,671.85	383,199.62	New York
166,187.94	142,107.34	91,391.77	366,168.42	California

Dummy Variables

New York	California
1	0
0	1
0	1
1	0
0	1

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3 + b_4 * D_1$$

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	151,377.59	443,898.53	California
191,050.39	153,441.51	101,145.55	407,934.54	California
182,901.99	144,372.41	118,671.85	383,199.62	New York
166,187.94	142,107.34	91,391.77	366,168.42	California

Dummy Variables

New York	California
1	0
0	1
0	1
1	0
0	1

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3 + b_4 * D_1$$

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	151,377.59	443,898.53	California
191,050.39	153,441.51	101,145.55	407,934.54	California
182,901.99	144,372.41	118,671.85	383,199.62	New York
166,187.94	142,107.34	91,391.77	366,168.42	California

Dummy Variables

New York	California
1	0
0	1
0	1
1	0
0	1

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3$$



$$+ b_4 * D_1$$



Dummy Variable Trap

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	151,377.59	443,898.53	California
191,050.39	153,441.51	101,145.55	407,934.54	California
182,901.99	144,372.41	118,671.85	383,199.62	New York
166,187.94	142,107.34	91,391.77	366,168.42	California

Dummy Variables

New York	California
1	0
0	1
0	1
1	0
0	1

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3 + b_4 * D_1$$

Dummy Variable Trap

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	$D_2 = 1 - D_1$		California
191,050.39	153,441.51			California
182,901.99	144,372.41			New York
166,187.94	142,107.34			California

Dummy Variables

New York	California
1	0
0	1
0	1
1	0
0	1

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3 + b_4 * D_1 + \underline{b_5 * D_2}$$

Dummy Variable Trap

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	151,377.59	443,898.53	California
191,050.39	153,441.51	101,145.55	407,934.54	California
182,901.99	144,372.41	118,671.85	383,199.62	New York
166,187.94	142,107.34	91,391.77	366,168.42	California

Dummy Variables

New York	California
1	0
0	1
0	1
1	0
0	1

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3$$



$$+ b_4 * D_1 + \underline{b_5 * D_2}$$



Dummy Variable Trap

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	151,377.59	443,898.53	California
191,050.39	153,441.51	101,145.55	407,934.54	California
182,901.99	144,372.41	118,671.85	383,199.62	New York
166,187.94	142,107.34	91,391.77	366,168.42	California

Dummy Variables

New York	California
1	0
0	1
0	1
1	0
0	1

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3$$

$$+ b_4 * D_1 + \cancel{b_5 * D_2}$$

Always omit one dummy variable

Models

Multiple Linear Regression

Multiple Linear Regression

Dependent variable (DV) Independent variables (IVs)

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + \dots + b_n * x_n$$

Constant Coefficients

The diagram illustrates the components of the Multiple Linear Regression equation. The equation is $y = b_0 + b_1 * x_1 + b_2 * x_2 + \dots + b_n * x_n$. Green arrows point from labels to specific parts of the equation: 'Dependent variable (DV)' points to 'y'; 'Independent variables (IVs)' points to 'x_1', 'x_2', and 'x_n'; 'Constant' points to 'b_0'; and 'Coefficients' points to 'b_1', 'b_2', and 'b_n'.