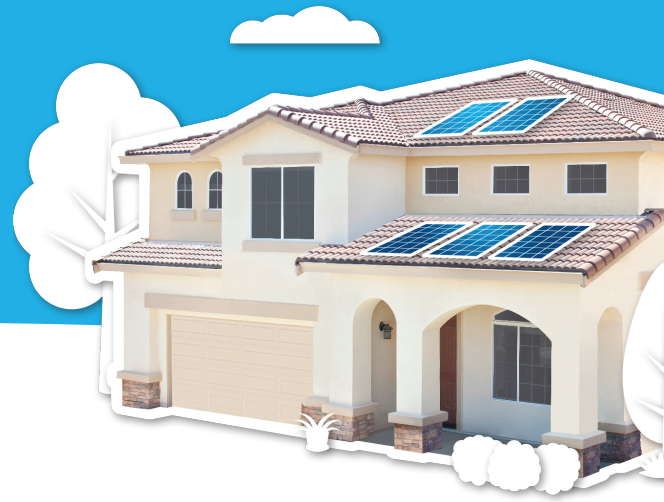


Solar Consultation Checklist

What you need to have and to know before your solar consultation.



What You'll Need

- ☐ An hour of your time
- ☐ Your most recent electric bill
- ☐ A list of all your questions

Know Your Current and Future Energy Needs

How many people live in your home?

How much is your average electric bill?

Will anyone be moving in or out?

- ☐ New Baby
- ☐ Someone Moving In
- ☐ Other Change
- ☐ Older Child Moving Out

What's the square footage of your home?

Are you planning to add any of the following?

- ☐ Home Office
- ☐ Swimming Pool
- ☐ Hot Tub
- ☐ Electric Car

In the future, do you see yourself spending more or less time at home?

- ☐ More
- ☐ Less
- ☐ No Change

Know Your Preferences

How much do you want to spend up front to go solar?

- ☐ I want to just pay for it all out of pocket
- ☐ I'm okay with spending some up front
- ☐ I don't want to spend a lot up front
- ☐ I don't want to spend anything up front

Are there areas of your roof where you wouldn't want solar panels?

What are some benefits you definitely want from going solar?

- ☐ Tax benefits
- ☐ Low electricity bills
- ☐ The same low electricity bill for 20 years
- ☐ No electricity bills
- ☐ To own my solar system
- ☐ For my neighbors to get solar envy

Some Questions to Ask

- Do you offer installation for 0% down?
- Can I pay for all of my electricity up front?
- Do you offer lease options?
- Can I get any tax benefits or rebates?
- Will I get an electric bill?
- What if I have trouble with the system?
- Will solar save me money?
- Will I own the system?
- Will I be making monthly payments?
- Will my bill be the same every month?
- How long has your company been in business?
- Do you offer a maintenance plan?
- Is your company's experience mostly with commercial or residential installations?