



Filter

division All
customer All
region All

P&L

By Fiscal Year

All values are in USD

Note:21vs20 not part of pivot

	Fiscal Years			
Customers	2019	2020	2021	21 vs 20
Australia				
Net Sales	3.9M	10.7M	21.0M	96%
COGS	2.2M	5.8M	14.1M	143%
Gross_margin	1.7M	4.9M	6.9M	41%
GM %	43%	46%	33%	-28%
Austria				
Net Sales		0.1M	2.8M	2301%
COGS		0.1M	2.0M	2172%
Gross_margin		0.0M	0.9M	2665%
GM %		26%	30%	15%
Bangladesh				
Net Sales	0.5M	2.3M	7.0M	208%
COGS	0.3M	1.4M	4.5M	234%
Gross_margin	0.1M	0.9M	2.4M	168%
GM %	29%	40%	35%	-13%
Canada				
Net Sales	4.8M	12.2M	35.1M	188%
COGS	2.8M	7.1M	21.7M	206%
Gross_margin	2.0M	5.1M	13.4M	163%
GM %	42%	42%	38%	-9%
China				
Net Sales	1.4M	5.4M	22.9M	322%
COGS	0.8M	3.3M	13.5M	306%
Gross_margin	0.6M	2.1M	9.4M	348%
GM %	45%	39%	41%	6%
France				
Net Sales	4.0M	7.5M	25.9M	247%
COGS	2.3M	4.3M	14.7M	246%
Gross_margin	1.8M	3.2M	11.2M	248%
GM %	44%	43%	43%	0%
Germany				
Net Sales	2.6M	4.7M	12.0M	156%
COGS	1.6M	3.0M	8.9M	194%
Gross_margin	0.9M	1.7M	3.1M	88%
GM %	37%	36%	26%	-27%
India				
Net Sales	30.8M	49.8M	161.3M	224%
COGS	17.8M	33.7M	109.7M	225%

AtliQ Hardware



Gross_margin	13.1M	16.0M	51.6M	222%
GM %	42%	32%	32%	-1%
Indonesia				
Net Sales	2.5M	6.2M	18.4M	197%
COGS	1.5M	3.5M	11.3M	220%
Gross_margin	1.1M	2.7M	7.1M	166%
GM %	42%	43%	38%	-10%
Italy				
Net Sales	2.9M	4.5M	11.7M	163%
COGS	1.6M	3.1M	8.2M	165%
Gross_margin	1.3M	1.4M	3.5M	158%
GM %	46%	31%	30%	-2%
Japan				
Net Sales		1.9M	7.9M	321%
COGS		1.2M	4.2M	257%
Gross_margin		0.7M	3.7M	430%
GM %		37%	47%	26%
Netherlands				
Net Sales	0.2M	3.4M	8.0M	138%
COGS	0.1M	1.8M	4.6M	164%
Gross_margin	0.1M	1.6M	3.4M	109%
GM %	36%	48%	42%	-12%
Newzealand				
Net Sales		2.0M	11.4M	474%
COGS		1.5M	5.9M	304%
Gross_margin		0.5M	5.5M	951%
GM %		26%	48%	83%
Norway				
Net Sales		2.5M	13.7M	452%
COGS		1.5M	9.6M	525%
Gross_margin		0.9M	4.0M	331%
GM %		38%	29%	-22%
Pakistan				
Net Sales	0.6M	4.7M	5.7M	21%
COGS	0.4M	2.7M	3.6M	34%
Gross_margin	0.2M	2.0M	2.0M	2%
GM %	40%	43%	36%	-15%
Philiphines				
Net Sales	5.7M	13.4M	31.9M	138%
COGS	3.4M	7.3M	19.4M	165%
Gross_margin	2.3M	6.0M	12.5M	106%
GM %	40%	45%	39%	-13%
Poland				
Net Sales	0.4M	2.8M	5.2M	86%
COGS	0.3M	1.7M	3.0M	78%
Gross_margin	0.2M	1.1M	2.2M	97%
GM %	37%	40%	43%	6%



Portugal				
Net Sales	0.7M	3.6M	11.8M	230%
COGS	0.5M	2.3M	6.8M	199%
Gross_margin	0.3M	1.3M	5.0M	285%
GM %	39%	36%	42%	17%
South Korea				
Net Sales	12.8M	17.3M	49.0M	183%
COGS	6.7M	12.1M	31.4M	159%
Gross_margin	6.1M	5.2M	17.6M	241%
GM %	48%	30%	36%	20%
Spain				
Net Sales		1.8M	12.6M	611%
COGS		1.1M	8.4M	663%
Gross_margin		0.7M	4.2M	526%
GM %		38%	33%	-12%
Sweden				
Net Sales	0.1M	0.2M	1.8M	682%
COGS	0.0M	0.1M	1.1M	736%
Gross_margin	0.0M	0.1M	0.7M	614%
GM %	38%	44%	40%	-9%
United Kingdom				
Net Sales	2.0M	8.1M	34.2M	323%
COGS	1.3M	5.3M	18.7M	252%
Gross_margin	0.7M	2.8M	15.4M	459%
GM %	36%	34%	45%	32%
USA				
Net Sales	11.5M	31.9M	87.8M	175%
COGS	7.7M	19.5M	55.3M	184%
Gross_margin	3.8M	12.4M	32.5M	161%
GM %	33%	39%	37%	-5%
Total Net Sales	87.5M	196.7M	598.9M	204%
Total COGS	51.2M	123.4M	380.7M	209%
Total Gross_margin	36.2M	73.3M	218.2M	198%
Total GM %	41%	37%	36%	-2%