

눩 Online Retail Sales Database Design

SQL Internship Project Report

Introduction

The goal of this project is to design and implement a relational database system for an online retail sales platform. It focuses on building a structured backend using SQL to manage critical business operations such as customer management, product inventory, order tracking, and payment processing. The project simulates a simplified version of a real-world e-commerce system and emphasizes clean schema design, normalization, and analytical querying.

Abstract

In modern e-commerce platforms, managing data integrity, sales insights, and inventory efficiency is crucial. This project delivers a fully normalized SQL database in Third Normal Form (3NF) using MySQL Workbench. It includes the creation of entities like Customers, Products, Orders, Order_Items, and Payments. The database supports transaction tracking, stock updates via triggers, and sales reporting through views. Key queries were written to fetch daily sales, best-selling products, and customer order histories. The final database is scalable, optimized, and easily adaptable for future e-commerce expansion.

X Tools Used

- MySQL Workbench For writing SQL scripts and managing the database
- dbdiagram.io For creating the Entity-Relationship Diagram (ER)
- **GitHub** For version control and showcasing the project

Steps Involved in Building the Project

1. Requirements Analysis

Identified core entities: Customers, Products, Orders, Order_Items (many-to-many), and Payments.

2. ER Diagram Design

Designed and exported a normalized ERD using dbdiagram.io. All relationships were mapped with appropriate keys.

3. Schema Development (DDL)

Created tables using SQL with necessary constraints (PK, FK, data types, defaults).

4. Sample Data Insertion (DML)

Inserted realistic sample data for all tables to test functionality and run queries.

5. Query Writing

Wrote SQL queries to:

- Track customer order history
- o Generate daily sales summaries
- o Identify best-selling products

6. Views Creation

Developed reusable views like:

- Daily_Sales_View
- Best_Selling_Products

7. Trigger Implementation

Created a trigger to automatically reduce product stock when a new order item is inserted.

8. Sales Reporting

Exported query results to Excel and visualized daily revenue and order counts via charts.

9. Testing and Validation

Verified data integrity with test_cases.sql and ensured accurate query results.

Conclusion

This project demonstrates the practical application of SQL in building a reliable and scalable retail database system. Through normalization, entity design, query optimization, and automation (via triggers and views), the system supports essential e-commerce operations efficiently. The project also reinforces skills in ER modeling, relational integrity, and analytical data handling. It is a strong portfolio piece that showcases real-world SQL database design and implementation.

Note:

All project assets — including .sql files, ER diagram, test cases, and Excel reports — are available in the GitHub repository for review and future development.