

Kudakwashe Mavuru

Professional Title

A self-motivated entrepreneurial leader with proven and tested marketing, web development and business development skills.



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WORK EXPERIENCE

Business Development Manager Integrity Investments Ltd

05/2021 - Present Kigali, Rwanda

A venture capital firm that works with entrepreneurs to build strong and successful companies.

Achievements/Tasks

- Analyze client's business requirements and processes through document analysis, interviews, workshops, and workflow analysis
- Coach and lead 5+ start-ups on developing complex and comprehensive proposals for global clients
- Spearhead marketing and business development activities for 5+ start-ups

Grants Management and Development Manager East African Power (EAP)

06/2018 - 05/2021 Kigali, Rwanda

EAP drives impact capital into renewable energy projects in East Africa

Achievements/Tasks

- Perform research on market conditions, and develop business plans for ten upcoming utility-sized mini-hydropower projects in Uganda.
- Coordinate preparation of grant applications and persuasively communicate the organization's mission and programs to potential funders
- Brought in approximately \$715,000 in grant donations within a 15 month time period

Contact: James Shuffelt - js@eastafricanpower.com

Private Business Consultant kudakwashemavuru.com

05/2018 - Present Kigali, Rwanda

Achievements/Tasks

- Perform analysis, financial planning and provide recommendations to small businesses to achieve financial and operational goals
- Write business plans and revenue projections for franchising start-ups.
- Provide coaching and feedback to individuals and groups in a cross functional, agile project environment.

Contact: Santos Musonera - +250789904 76

EDUCATION

Actuarial Science & Computer Science African Leadership University (ALU)

09/2017 - 06/2021 Rwanda

Courses

- Web Development
- Software Engineering
- Programming
- Database Management

SKILLS

Python and Java

Project Management

Marketing

Logo & Web Development

Data Analysis

Tutoring

Extensive knowledge of fund raising

Strategy Consulting

Business Planning

PERSONAL PROJECTS

SPECTRA (Co-founder) (10/2017 - Present)

- Check out website here : <https://mavurukuda.wixsite.com/spectra>.
- SPECTRA's vision is to be a world leader in providing decentralized solar energy services to families and businesses in off-grid villages ; turning their lives ON towards a better future.

TripGol (Co-Founder and Senior Partner) (10/2019 - Present)

- Check out our pitch here : <https://bit.ly/3zrcNAB>
- Our vision is to be recognised as a key African provider of strategic consulting for the development and execution of growth strategies across major African economies.

ACHIEVEMENTS

Second Place Rwanda National Hult Prize 2018 (10/2017 - Present)

Recognized by the Hult Prize organization for coming up with an innovative solar energy project (SPECTRA) that could be scaled up to improve millions of lives in Africa.

First Prize for Writing Blog 2017 (10/2017 - 11/2017)

Awarded by Education Matters for the best inspirational blog out of 40 selected students from all over Zimbabwe.

LANGUAGES

English	●	●	●	●	●
Shona	●	●	●	●	●
Kinyarwanda	●	●	●	○	○
French	●	○	○	○	○

INTERESTS

Mentoring

Crosswords

Travelling

Football

Video games

Disk Jockeying