

Kudakwashe Mavuru

Scrum Master

A dynamic transformational leader with proven and tested marketing , project management and business development skills.



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Kigali, Rwanda 📍

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WORK EXPERIENCE

C.E.O and Co-Founder TripGol Ltd

10/2021 - Present

Kigali, Rwanda

Achievements/Tasks

- Write business plans , funding proposals and financial models for franchising start-ups.
- Collaborated with business owners to identify growth opportunities, optimize operations, and streamline processes for increased profitability.

Contact : Santos Musonera - +25078990476

Business Development Manager Integrity Investments Ltd

05/2021 - 07/2022

Kigali, Rwanda

A venture capital firm that works with entrepreneurs to build strong and successful companies .

Achievements/Tasks

- Provided strategic input on decision-making issues affecting organizations, leading to improved efficiency, profitability, and overall success
- Coach and lead 8+ start-ups on developing complex and comprehensive proposals for global clients

Grants Management and Development Manager

East African Power (EAP)

06/2018 - 05/2021

Kigali, Rwanda

EAP drives impact capital into renewable energy projects in East Africa

Achievements/Tasks

- Perform research on market conditions, and develop business plans for ten upcoming utility-sized mini-hydro power projects in Uganda.
- Coordinate preparation of 30+ grant applications and persuasively communicate the organization's mission and programs to potential funders
- Brought in approximately \$715,000 in grant donations within a 15 month time period

Contact : James Shuffelt - js@eastafricanpower.com

EDUCATION

Actuarial Science & Computer Science African Leadership University (ALU)

09/2017 - 06/2021

Rwanda

Courses

- Web Development
- Software Engineering
- Programming
- Database Management

SKILLS

Project Management

Marketing

Data Analysis

Financial Modelling

Python and Java

Extensive knowledge of fundraising

Strategy Consulting

Business Planning

Team Management

Proposal Writing

PERSONAL PROJECTS

The Grape Road (04/2023 - Present)

- <https://newsletter.thegraperoad.com/>
- The Grape Road is an upcoming daily email newsletter that provides a concise and engaging summary of the latest business and financial news. It covers a wide range of topics, including markets, technology, retail, and more.

TripGol - Consulting Portfolio (10/2021 - Present)

- <https://www.behance.net/gallery/168344479/TripGol-Portfolio>
- TRIPGOL Ltd is a registered consulting firm in Kigali, Rwanda with an aim of providing end-to-end business planning, digital marketing & brand creation solutions to African small and medium businesses, especially startups.

ACHIEVEMENTS

Second Place Rwanda National Hult Prize 2018 (10/2017 - Present)

Recognized by the Hult Prize organization for coming up with an innovative solar energy project (SPECTRA) that could be scaled up to improve millions of lives in Africa.

LANGUAGES

English



Shona



Kinyarwanda



INTERESTS

Disk Jockeying

Movie Critiquing

Motorsport

Mentoring

Crosswords

Traveling

Video games

Organisations that I have consulted for



Food for the Hungry (FH) is a global organization working to end poverty and hunger worldwide. Food for the Hungry Rwanda is the branch of this organization that operates in Rwanda, focusing on supporting vulnerable communities through programs in education, health, agriculture, and livelihoods.

Work Done :

Grant Proposals - USAID Development Ventures



Autisme Rwanda brings a track record of supporting children and youth with autism spectrum disorders and raises awareness of the local environment in order to spread a concrete, positive and innovative approach throughout Rwanda.

Work Done :

Fundraising , Grant Proposals , Marketing



Kinvest Impact Foundation is a social enterprise that aims to promote sustainable economic growth in rural Africa through innovative and inclusive approachest

Work Done :

Fundraising , Grant Proposals , Marketing , Business Development



AMBI-GREEN Limited is private limited liability company that aims to capitalize on the opportunity of medical cannabis genetics cultivation, processing, and export, following the recent passage of a government bill that allows for the cultivation of medical cannabis for export purposes only.

Work Done :

Business Development , Proposal Writing



AGRIVISION Rwanda Limited provides innovative crop protection solutions that significantly reduce the post-harvest product handling losses, health hazards and eco-system damage.

Work Done :

Fundraising , Grant Proposals , Marketing , Business Development



End-to-end service providing company that is working on solving the problem of post-harvest losses in agriculture value chains using the solution called MoFresh.

Work Done :

Fundraising , Grant Proposals , Marketing , Business Development



ORORA Investment Group ("ORORA") was launched in 2022 to develop and enhance productivity in the livestock supply chain through successful investments and professional business management.

Work Done :

Business Development , Marketing , Funding Proposals



DBI is The Digital Business Institute, a trade and investment support institution (TISI) and a capacity building arm of the Rwanda ICT Chamber Aiming at the Acceleration of Digitalization of Rwandan Businesses;

Work Done :

Proposal Development



Ewawe Real Estate Group is a Smart City company that specializes in Property Management, Smart Parking and Sales Services for Commercial & Residential Property, Valuation, Investment Consultancy, Real Estate Feasibility.

Work Done :

Business Development , Funding Proposals



Integrated Barista Training Centre Ltd (IBTC Ltd) is a modern Rwanda coffee training centre which provides and upgrades International courses on the whole Coffee value chain (Barista Skills, Brewing Skills, Sensory Skills, Green Coffee Skills and Roasting).

Work Done :

Business Development , Funding Proposals , Marketing



The Rwanda Global Healthcare Summit, 3rd Edition, with over 800 delegates is the biggest healthcare event & platform for all the companies to gain visibility in the growing African Healthcare, Pharmaceutical & Medical Devices market.

Work Done :

Marketing



Candela Tech Ltd. It is a private company owned by Rwandan Nationals who introduced canvas biogas system in Rwanda in the year of 2013 and worked with the Rwanda Energy Group and districts to disseminate more than 6000 systems.

Work Done :

Business Development , Funding Proposals



Ambi-Mining is a mining company that operates in the African region. Founded in 2022, the company specializes in extracting natural resources from the earth, including gold, lithium, and other minerals.

Work Done :

Proposal Development , Business Development



Founded in 2011 by Mr. Sylva Monga, ITM Africa Ltd started as a training and personnel management company registered as 'International Training & Motivation SARL. ITM Africa Ltd has expanded with branches opening in South Africa, Rwanda and Angola

Work Done :

Event Management

Grants & Fundraising Experience



References

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