FINANCIAL ANALYSIS REPORT

KEY PERFORMANCE INDICATOR

SALES | CURRENT VS LAST YEAR

9.23.11.095~

Last year: 2,64,15,256 (+249.46%)

UNIT SOLD | CURRENT VS LAST YEAR

861132~

Last year: 264674 (+225.36%)

PROFIT I CURRENT VS LAST YEAR

1,30,15,237.75

Last year: 38,78,464.51 (+235.58%)

DISCOUNT | CURRENT VS LAST YEAR

70.59.716.75~

Last year: 21,45,531.49 (+229.04%)

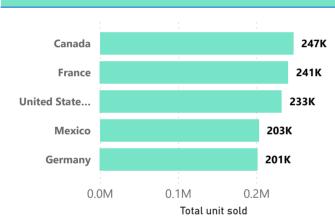
PROFIT% I CURRENT VS LAST YEAR

14%!

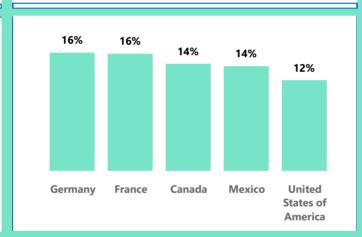
Segment

Last year: 15% (-3.97%)

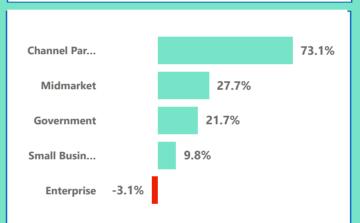
Orders by Country



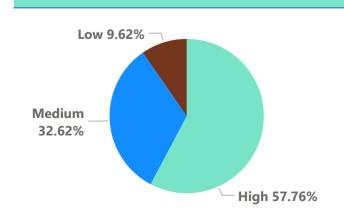
Profit percent by Country



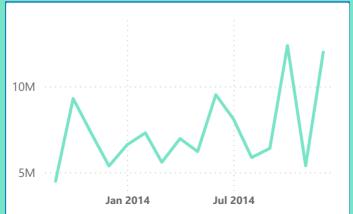
Profit percent by segment



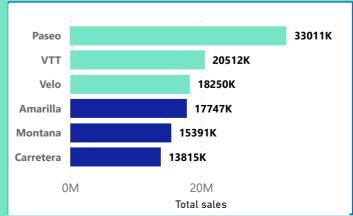
Percent of discount by discount band



Sales amount by years and months



Top 3 product by sales



Profit % by segment and product

Profit percent

⊟	Channel Partners		73.13%
	Amarilla	1	72.43%
	Carretera	1	73.68%
	Montana	1	73.50%
	Paseo	1	73.01%
	Velo	1	73.40%
	VTT	1	73.05%
	Enterprise		-3.13%
	Amarilla	₩	-3.60%
	Carretera	₩	-6.95%
	Montana	₩	-1.19%
	Paseo	₩	-1.55%
	Velo	₩	-2.37%
	VTT	₩	-4.31%
⊟	Government		21.69%
	Amarilla	1	22.21%
	Carretera	1	23.01%
	Montana	1	20.30%
	Paseo	1	20.54%
	Velo	1	22.48%
	VTT	1	22 35%
	Total		14.23%