#1.1. Read the data and do exploratory data analysis. Describe the data briefly. (Check the null values, Data types, shape, EDA). **Perform Univariate and Bivariate Analysis.** 

### Removing unwanted column Unnamed: 0

### Reading the top 5 Records

### Out[4]:

_		carat	cut	color	clarity	depth	table	x	у	z	price
-	0	0.30	Ideal	Е	SI1	62.1	58.0	4.27	4.29	2.66	499
	1	0.33	Premium	G	IF	60.8	58.0	4.42	4.46	2.70	984
	2	0.90	Very Good	E	VVS2	62.2	60.0	6.04	6.12	3.78	6289
	3	0.42	Ideal	F	VS1	61.6	56.0	4.82	4.80	2.96	1082
	4	0.31	Ideal	F	VVS1	60.4	59.0	4.35	4.43	2.65	779

<class 'pandas.core.frame.DataFrame'> RangeIndex: 26967 entries, 0 to 26966 Data columns (total 10 columns): Data columns (total 10 columns):
carat 26967 non-null float64
cut 26967 non-null object
color 26967 non-null object
clarity 26967 non-null object
depth 26270 non-null float64
table 26967 non-null float64
x 26967 non-null float64
y 26967 non-null float64
z 26967 non-null float64
price 26967 non-null int64

dtypes: float64(6), int64(1), object(3)

memory usage: 2.1+ MB

### Check the data.describe()

### Out[6]:

	carat	depth	table	X	у	z	price
count	26967.000000	26270.000000	26967.000000	26967.000000	26967.000000	26967.000000	26967.000000
mean	0.798375	61.745147	57.456080	5.729854	5.733569	3.538057	3939.518115
std	0.477745	1.412860	2.232068	1.128516	1.166058	0.720624	4024.864666
min	0.200000	50.800000	49.000000	0.000000	0.000000	0.000000	326.000000
25%	0.400000	61.000000	56.000000	4.710000	4.710000	2.900000	945.000000
50%	0.700000	61.800000	57.000000	5.690000	5.710000	3.520000	2375.000000
75%	1.050000	62.500000	59.000000	6.550000	6.540000	4.040000	5360.000000
max	4.500000	73.600000	79.000000	10.230000	58.900000	31.800000	18818.000000

### Check the columns

### Checking the shape of data?

```
Out[9]: (26967, 10)
```

### Count the datatypes?

### Check the data set information

### Checking the dataset missing values?

Out[12]:		Total	Percent
	depth	697	0.025846
	price	0	0.000000
	Z	0	0.000000
	у	0	0.000000
	х	0	0.000000
	table	0	0.000000
	clarity	0	0.000000
	color	0	0.000000
	cut	0	0.000000
	carat	0	0.000000

# **Checking the Duplicates Values**

Out[13]: 34

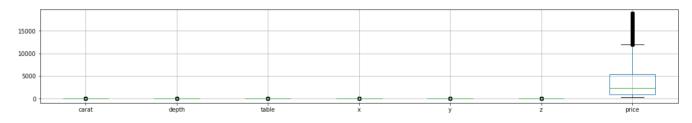
## **Removing the duplicate Values**

## **Cross checking the duplicate values**

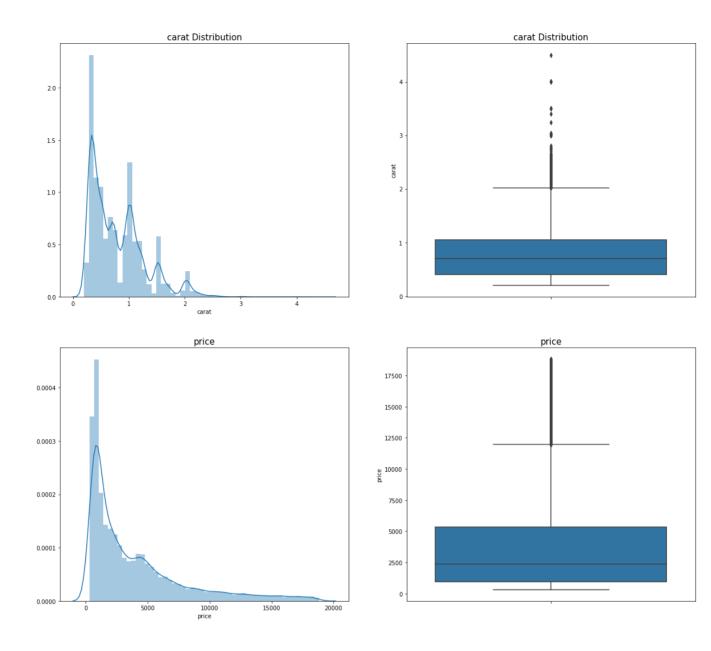
Out[15]: 0

### **Checking the outliers through Box plot**

Out[16]: <matplotlib.axes.\_subplots.AxesSubplot at 0x18c16082608>



Checking the distribution of the data



# **Bi- Variate Analysis:**

**Checking the correlation of variable** 

### Out[18]:

	carat	depth	table	X	у	z	price
carat	1.000000	0.035240	0.181539	0.976858	0.941442	0.940982	0.922409
depth	0.035240	1.000000	-0.297768	-0.018401	-0.024453	0.101973	-0.002895
table	0.181539	-0.297768	1.000000	0.196254	0.182352	0.148994	0.126844
х	0.976858	-0.018401	0.196254	1.000000	0.962601	0.956490	0.886554
у	0.941442	-0.024453	0.182352	0.962601	1.000000	0.928725	0.856441
z	0.940982	0.101973	0.148994	0.956490	0.928725	1.000000	0.850682
price	0.922409	-0.002895	0.126844	0.886554	0.856441	0.850682	1.000000

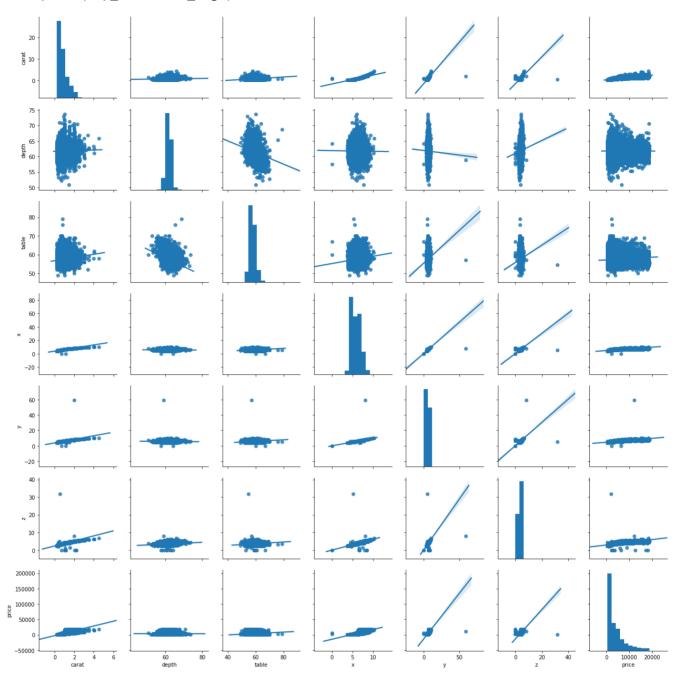
Plot scatter plots for every pair of attributes and histograms along the diagonal

C:\Users\kuldipwadhwa\Anaconda3\lib\site-packages\numpy\lib\histograms.py:824: Runtime
Warning: invalid value encountered in greater\_equal

keep = (tmp\_a >= first\_edge)

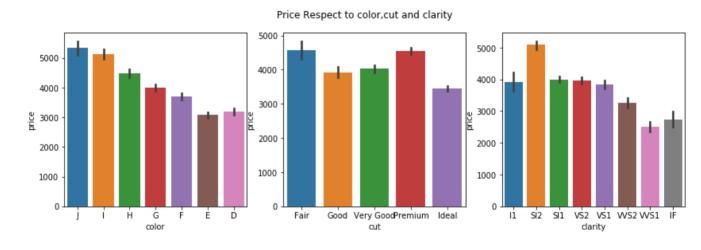
C:\Users\kuldipwadhwa\Anaconda3\lib\site-packages\numpy\lib\histograms.py:825: Runtime
Warning: invalid value encountered in less\_equal

keep &= (tmp\_a <= last\_edge)</pre>



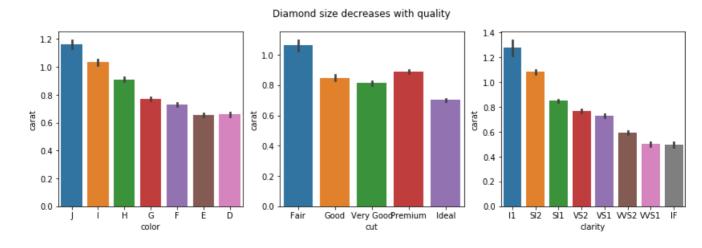
# Convering the cut, color and Clarity variables into categorial variables

Out[21]: Text(0.5, 0.98, 'Price Respect to color, cut and clarity')

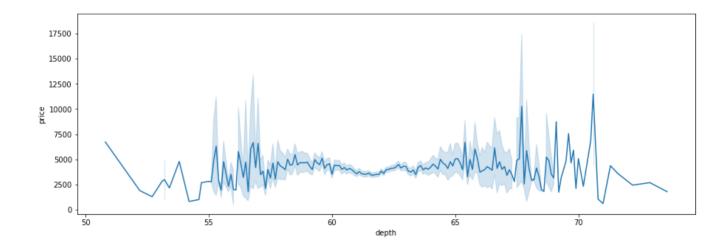


### Bar plot between carat and cut, clarity and color

Out[22]: Text(0.5, 0.98, 'Diamond size decreases with quality')

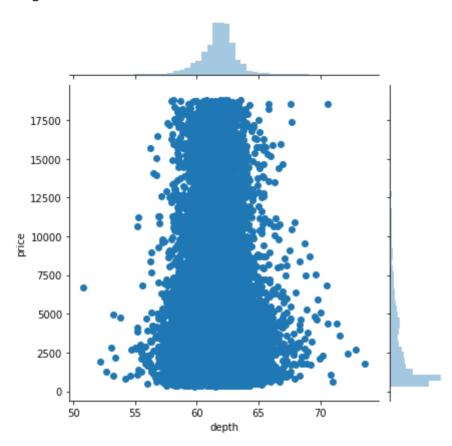


line plot between price and depth

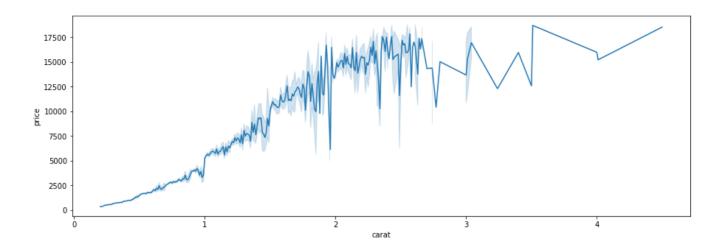


# jointplot between price and depth

<Figure size 1080x360 with 0 Axes>

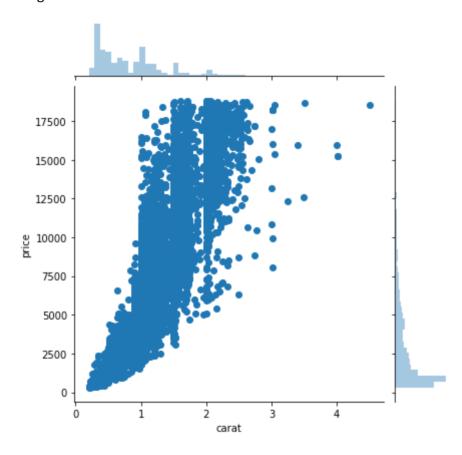


line plot between price and carat

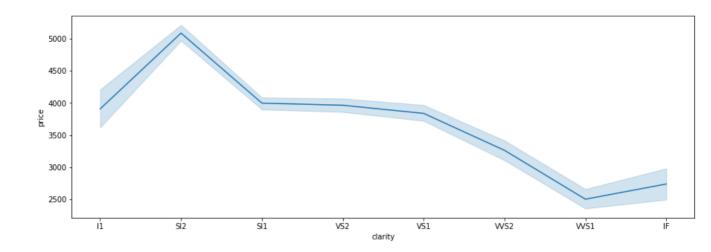


# jointplot between price and carat

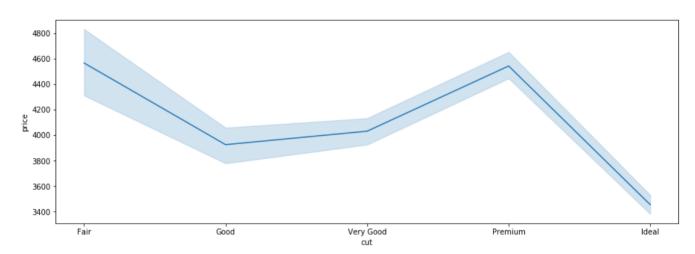
<Figure size 1080x360 with 0 Axes>



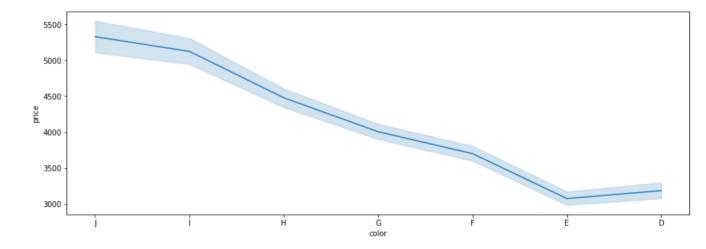
Line plot between price and clarity



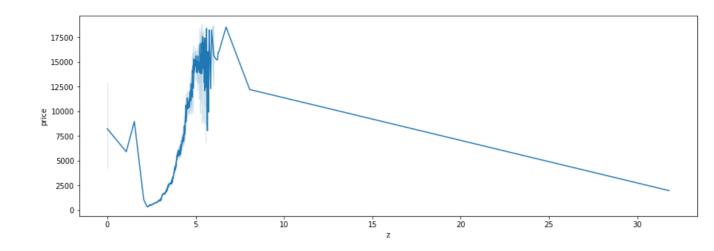
# Line plot between price and cut



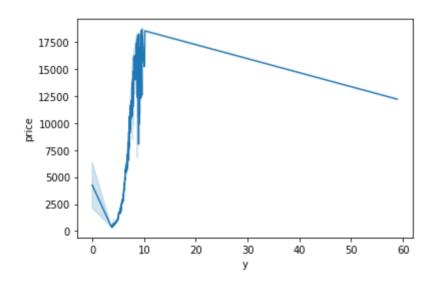
## Line plot between price and color



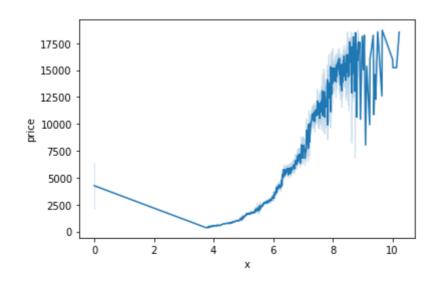
Line plot between price and z dimension



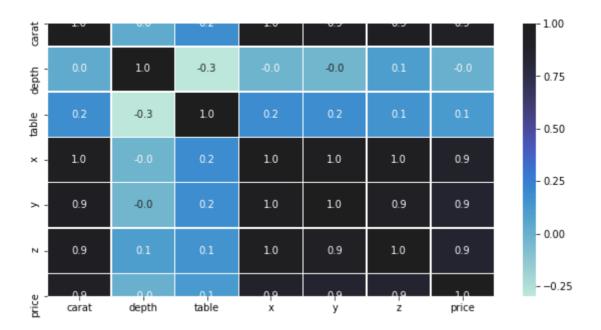
# Line plot between price and y dimension



# Line plot between price and x dimension



### **Correlation among pairs of continuous variables**



### **Final EDA Analysis**

- There are total 26967 rows and 10 columns . There are 697 null values in depth column of the dataset
- There are zero values of x,y,z column in the dataset. which is the dimension of the dataset which is practically no possible
- · price and carat variables are not normally distributed
- There is highly corelation between dimensions (x,y,z) and well as carat variables
- There is highly corelation between price and carat variables

1.2 Impute null values if present, also check for the values which are equal to zero. Do they have any meaning or do we need to change them or drop them? Do you think scaling is necessary in this case?

Checking the dataset missing values?

0+[26].			
Out[36]:		Total	Percent
	depth	697	0.025846
	price	0	0.000000
	Z	0	0.000000
	у	0	0.000000
	х	0	0.000000
	table	0	0.000000
	clarity	0	0.000000
	color	0	0.000000
	cut	0	0.000000
	carat	0	0.000000

## Imputing the null value with mean

## **Checking the missing value again**

### Out[38]:

	Total	Percent
price	0	0.0
z	0	0.0
у	0	0.0
х	0	0.0
table	0	0.0
depth	0	0.0
clarity	0	0.0
color	0	0.0
cut	0	0.0
carat	0	0.0

## Checking the variables equal to 0

## Checking the whether x dimension variable equal to 0

	carat	cut	color	clarity	depth	table	Х	У	Z	price
5821	0.71	Good	F	SI2	64.1	60.0	0.0	0.0	0.0	2130
6215	0.71	Good	F	SI2	64.1	60.0	0.0	0.0	0.0	2130
17506	1.14	Fair	G	VS1	57.5	67.0	0.0	0.0	0.0	6381

# Imputing x dimension variable equal to 0 with mean of x dimension

Checking the whether x dimension variable equal to 0 still exist

### Checking the whether y dimension variable equal to 0

```
cut color clarity depth table
     carat
                                         X
                                             У
                                                  z price
5821
      0.71 Good F SI2
                           64.1
                                 60.0 5.73 0.0 0.0
                                                     2130
                  F
      0.71 Good
                       SI2
                            64.1
                                  60.0 5.73 0.0 0.0
                                                     2130
6215
                 G
                       VS1
                            57.5
17506 1.14 Fair
                                  67.0 5.73 0.0 0.0
                                                     6381
```

# Imputing y dimension variable equal to 0 with mean of y dimension

### Checking the whether y dimension variable equal to 0 still exist

Out[45]:

carat cut color clarity depth table x y z price

### Checking the whether z dimension variable equal to 0

```
cut color clarity depth table
        carat
                                                              Х
                                                                             z price
                                                                      У
                                                     60.0 5.73 5.73
5821
         0.71
                    Good
                              F
                                     SI2
                                            64.1
                                                                          0.0
                                                                                2130
                                     VS2
6034
         2.02 Premium
                                            62.7
                                                     53.0 8.02 7.95 0.0 18207
         0.71
                             F
                                     SI2 64.1 60.0 5.73 5.73 0.0
                                                                               2130
6215
                    Good

      10827
      2.20
      Premium
      H
      SI1
      61.2
      59.0
      8.42
      8.37
      0.0
      17265

      12498
      2.18
      Premium
      H
      SI2
      59.4
      61.0
      8.49
      8.45
      0.0
      12631

12689 1.10 Premium G
                                    SI2 63.0 59.0 6.50 6.47 0.0
         1.14 Fair G
1.01 Premium H
                                    VS1
                                            57.5 67.0 5.73 5.73 0.0
17506 1.14
                                                                                 6381
                                   I1
                                            58.1
18194
                                                     59.0 6.66 6.60 0.0
                                                                                 3167
                            G
23758
         1.12 Premium
                                      I1
                                            60.4
                                                     59.0 6.71 6.67 0.0
                                                                                 2383
```

### Checking the whether z dimension variable equal to 0 still exist

Out[48]:

carat cut color clarity depth table x y z price

### Checking the whether price, table, depth, carat variable equal to 0

```
Checking the whether price variable equal to 0 Empty DataFrame Columns: [carat, cut, color, clarity, depth, table, x, y, z, price] Index: []
Checking the whether table variable equal to 0 Empty DataFrame Columns: [carat, cut, color, clarity, depth, table, x, y, z, price] Index: []
Checking the whether depth variable equal to 0 Empty DataFrame Columns: [carat, cut, color, clarity, depth, table, x, y, z, price] Index: []
Checking the whether carat variable equal to 0 Empty DataFrame Columns: [carat, cut, color, clarity, depth, table, x, y, z, price] Index: []
```

### 1.2 Impute null values if present, also check for the values which

# are equal to zero. Do they have any meaning or do we need to change them or drop them? Do you think scaling is necessary in this case?

- There are 697 null values in the depth variable of the dataset . which is .02 percent of dataset.
- I have imputed with null values of depth variable with mean of the depth variables
- There are very very few entries of x,y,z variables which is equal to zero .
- It is not possible any diamond without dimensions. so we have imputed with means of th respective variable
- · As far as Linear Regression is concerned with respect to scaling .
- · It is totally depends what you want to achieve .
- if you want to focus on increasing the Accuracy score, In such case scaling is not required.
- Sometimes During building the Model , Intercept come out very large which is meaningless In such cases scaling is required.
- After Scaling the data Intercept would be close to 0 and There would be significant change in coefficient value.

1.3 Encode the data (having string values) for Modelling. Data Split: Split the data into test and train (70:30). Apply Linear regression. Performance Metrics: Check the performance of Predictions on Train and Test sets using Rsquare, RMSE.

### **Checking the dataset information**

### Converting the object variables into codes

```
feature: cut
[Ideal, Premium, Very Good, Good, Fair]
Categories (5, object): [Fair, Good, Ideal, Premium, Very Good]
[2 3 4 1 0]

feature: color
[E, G, F, D, H, J, I]
Categories (7, object): [D, E, F, G, H, I, J]
[1 3 2 0 4 6 5]

feature: clarity
[SI1, IF, VVS2, VS1, VVS1, VS2, SI2, I1]
Categories (8, object): [I1, IF, SI1, SI2, VS1, VS2, VVS1, VVS2]
[2 1 7 4 6 5 3 0]
```

# Copy all the predictor variables into X dataframe and Copy target into the y dataframe.

### Split X and y into training and test set in 70:30 ratio

Out[55]:		carat	cut	color	clarity	depth	table	x	у	z
	0	0.30	2	1	2	62.1	58.0	4.27	4.29	2.66
	1	0.33	3	3	1	60.8	58.0	4.42	4.46	2.70
	2	0.90	4	1	7	62.2	60.0	6.04	6.12	3.78
	3	0.42	2	2	4	61.6	56.0	4.82	4.80	2.96
	4	0.31	2	2	6	60.4	59.0	4.35	4.43	2.65

### **Linear Regression Model**

# Invoke the LinearRegression function and find the bestfit model on training data

Out[56]: LinearRegression(copy\_X=True, fit\_intercept=True, n\_jobs=None, normalize=False)

### Coefficients for each of the independent attributes

```
The coefficient for carat is 11115.123995871338
The coefficient for cut is 52.75700811952051
The coefficient for color is -272.89855410465265
The coefficient for clarity is 289.20568829014167
The coefficient for depth is -155.33247334643733
The coefficient for table is -95.8618330510858
The coefficient for x is -1172.329314138646
The coefficient for y is 0.477584781321203
The coefficient for z is -38.06126261614758
```

### Check the intercept for the model

## R square on training data

Out[59]: 0.8872372986665522

## R square on testing data

Out[60]: 0.8881877672566298

### Finding the RMSE

Out[61]: 1348.1920364395191

### **Linear Regression using statsmodels**

### concatenate X and y into a single dataframe

Out[62]:		carat	cut	color	clarity	depth	table	x	у	z	price			
	11687	0.41	2	5	7	62.3	56.0	4.77	4.73	2.96	1061			
	9728	1.71	2	6	2	62.8	57.0	7.58	7.55	4.75	6320			
	1936	0.33	1	2	2	61.8	62.0	4.40	4.45	2.74	536			
	26220	0.70	4	4	2	62.8	57.0	5.61	5.66	3.54	2214			
	18445	0.70	2	0	3	62.1	56.0	5.67	5.71	3.53	2575			
Out[63]:	•	'pri	ce']			or', '	clari	ty',	'dep	th',	'table',	'x',	'y',	'Z',

```
Out[65]: Intercept carat 11115.123996 cut 52.757008 color -272.898554 clarity 289.205688 depth -155.332473 table -95.861833 x -1172.329314 y 0.477585 z -38.061263
```

dtype: float64

## **Summary of variables**

### OLS Regression Results

=======================================	=======================================		
Dep. Variable:	price	R-squared:	0.887
Model:	OLS	Adj. R-squared:	0.887
Method:	Least Squares	F-statistic:	1.649e+04
Date:	Sun, 05 Jul 2020	<pre>Prob (F-statistic):</pre>	0.00
Time:	20:23:31	Log-Likelihood:	-1.6285e+05
No. Observations:	18876	AIC:	3.257e+05
Df Residuals:	18866	BIC:	3.258e+05

Df Model: 9
Covariance Type: nonrobust

covar zamec	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		5456			
=======	coef	std err	t	P> t	[0.025	0.975]
Intercept	1.649e+04	684.790	24.084	0.000	1.52e+04	1.78e+04
carat cut	1.112e+04 52.7570	101.941 9.770	109.035 5.400	0.000 0.000	1.09e+04 33.607	1.13e+04 71.907
color	-272.8986	6.055	-45.067	0.000	-284.768	-261.030
clarity depth	289.2057 -155.3325	5.899 8.187	49.030 -18.973	0.000 0.000	277.644 -171.379	300.767 -139.286
table	-95.8618	4.750	-20.182	0.000	-105.172	-86.552
x y	-1172.3293 0.4776	55.660 26.538	-21.062 0.018	0.000 0.986	-1281.427 -51.540	-1063.231 52.495
Z	-38.0613	45.977	-0.828	0.408	-128.181	52.058
Omnibus:	========	======= 4466	.273 Durt	======= oin-Watson:	========	1.974
Prob(Omnibus):		_		que-Bera (JB	):	180775.451
Skew: Kurtosis:				Prob(JB): Cond. No.		0.00 5.94e+03
========	=======		=========	========	========	=========

#### Warnings:

- [1] Standard Errors assume that the covariance matrix of the errors is correctly specified.
- [2] The condition number is large, 5.94e+03. This might indicate that there are strong multicollinearity or other numerical problems.

### **Calculate MSE**

Out[67]: 1823875.9900153258

### **Root Mean Squared Error - RMSE**

Out[68]: 1350.509529775827

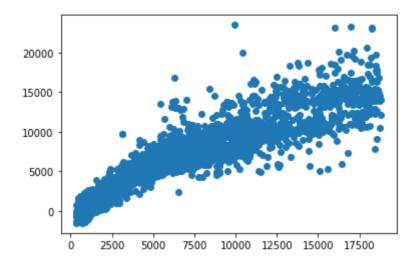
## **Another way of calculating RMSE**

Out[69]: 1350.8674038923411

### **Prediction on Test data**

```
Out[70]: 18031 12810.713359
26051 9374.943508
16279 392.528969
16466 722.528016
19837 6918.351029
```

dtype: float64



```
Out[72]: Intercept
                       16492.338516
         carat
                       11115.123996
         cut
                          52.757008
         color
                        -272.898554
         clarity
                        289.205688
         depth
                        -155.332473
         table
                         -95.861833
                       -1172.329314
         Х
                           0.477585
         У
                         -38.061263
```

dtype: float64

(16492.34) \* Intercept + (11115.12) \* carat + (52.76) \* cut + (-272.9) \* color + (289.21) \* clarity + (-155.33) \* depth + (-95.86) \* table + (-1172.33) \* x + (0.48) \* y + (-38.06) \* z +

### ITERATION 2 (Model with scaling)

### Applying the Z score

# Invoke the LinearRegression function and find the bestfit model on training data

Out[75]: LinearRegression(copy\_X=True, fit\_intercept=True, n\_jobs=None, normalize=False)

### Coefficients for each of the independent attributes

```
The coefficient for carat is 1.32132067688744

The coefficient for cut is 0.013483663639021256

The coefficient for color is -0.11573943460177429

The coefficient for clarity is 0.12352934255900051

The coefficient for depth is -0.053881753553561805

The coefficient for table is -0.05310584855621543

The coefficient for x is -0.32836815367635175

The coefficient for y is 0.00014051567802965704

The coefficient for z is -0.006876911994713354
```

### **Intercept of Model**

The intercept for our model is -8.461705207477702e-17

### **Model score**

Out[78]: 0.8882979838903627

### **Calculate MSE**

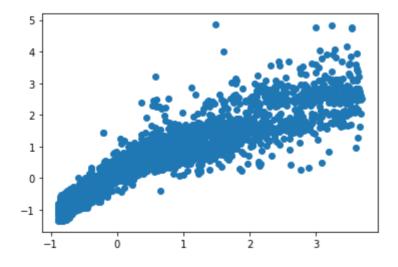
### Calculate the RMSE

Out[80]: 0.334218515509894

### predict price

# Regression, plot the predicted y value vs actual y values for the test data

Out[82]: <matplotlib.collections.PathCollection at 0x18c190bef08>



### **Linear Regression using statsmodels**

Concatenate X and y into a single dataframe

Out[83]:		carat	cut	color	clarity	depth	table	x	у	z	
	11687	-0.811481	-0.546431	1.401996	1.852795	0.396713	-0.655388	-0.851728	-0.848860	-0.797139	-0.7
	9728	1.907677	-0.546431	1.988276	-1.057867	0.755120	-0.206551	1.642751	1.534337	1.666221	0.5
	1936	-0.978814	-1.519306	-0.356843	-1.057867	0.038307	2.037633	-1.180183	-1.085489	-1.099898	-0.8
	26220	-0.204900	1.399320	0.815717	-1.057867	0.755120	-0.206551	-0.106048	-0.062912	0.001045	-0.4
	18445	-0.204900	-0.546431	-1.529403	-0.475735	0.253351	-0.655388	-0.052785	-0.020657	-0.012717	-0.3

## **Coefficients and Intercept**

```
Out[86]: Intercept
                    3.642919e-17
        carat 1.321321e+00
        cut
                   1.348366e-02
        color
                  -1.157394e-01
        clarity
                   1.235293e-01
        depth
                   -5.388175e-02
        table
                   -5.310585e-02
                   -3.283682e-01
        Х
                   1.405157e-04
        у
                   -6.876912e-03
```

dtype: float64

### **Stats Summary**

### OLS Regression Results

=======================================	=======================================		=========
Dep. Variable:	price	R-squared:	0.887
Model:	OLS	Adj. R-squared:	0.887
Method:	Least Squares	F-statistic:	1.649e+04
Date:	Sun, 05 Jul 2020	<pre>Prob (F-statistic):</pre>	0.00
Time:	20:23:36	Log-Likelihood:	-6185.7
No. Observations:	18876	AIC:	1.239e+04
Df Residuals:	18866	BIC:	1.247e+04

Df Model: 9
Covariance Type: nonrobust

========						========
	coef	std err	t	P> t	[0.025	0.975]
Intercept	3.643e-17	0.002	1.49e-14	1.000	-0.005	0.005
carat	1.3213	0.012	109.035	0.000	1.298	1.345
cut	0.0135	0.002	5.400	0.000	0.009	0.018
color	-0.1157	0.003	-45.067	0.000	-0.121	-0.111
clarity	0.1235	0.003	49.030	0.000	0.119	0.128
depth	-0.0539	0.003	-18.973	0.000	-0.059	-0.048
table	-0.0531	0.003	-20.182	0.000	-0.058	-0.048
Х	-0.3284	0.016	-21.062	0.000	-0.359	-0.298
у	0.0001	0.008	0.018	0.986	-0.015	0.015
z	-0.0069	0.008	-0.828	0.408	-0.023	0.009
========		=======	========		========	========
Omnibus:		4466	.273 Durk	oin-Watson:		1.974
Prob(Omnibu	us):	0	.000 Jaro	que-Bera (JB	):	180775.451
Skew:	•	0	.367 Prob	) (JB):	•	0.00
Kurtosis:		18	.143 Cond	d. No.		15.5
========		=======	========	=======	========	========

### Warnings:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

### **Calculate MSE**

Out[88]: 0.11276270133344801

## **Root Mean Squared Error - RMSE**

Out[89]: 0.33580158030218976

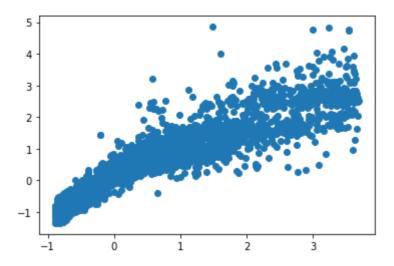
## **Another way of calculating RMSE**

Out[90]: 0.335890565008498

### **Prediction on Test data**

Out[91]: 18031 2.207040 26051 1.350694 16279 -0.889244 16466 -0.811610 19837 0.735777 dtype: float64

# Regression, plot the predicted y value vs actual y values for the test data



### Coefficient of variables

```
Out[93]: Intercept
                      3.642919e-17
         carat
                      1.321321e+00
         cut
                      1.348366e-02
         color
                     -1.157394e-01
         clarity
                     1.235293e-01
         depth
                     -5.388175e-02
         table
                     -5.310585e-02
                     -3.283682e-01
                     1.405157e-04
         У
                     -6.876912e-03
```

dtype: float64

### **Final Linear Equation**

```
(0.0) * Intercept + (1.32) * carat + (0.01) * cut + (-0.12) * color + (0.12) * clarity + (-0.05) * depth + (-0.05) * table + (-0.33) * x + (0.0) * y + (-0.01) * z +
```

1.3 Encode the data (having string values) for Modelling. Data Split: Split the data into test and train (70:30). Apply Linear regression. Performance Metrics: Check the performance of Predictions on Train and Test sets using Rsquare, RMSE

### **Linear Regression Performance Metrics**

- After scaling the data, intercept has become close to 0 and there is significant change in coefficient values
- · After scaling the data, Accuracy score did not change as result
- R square on training data is 88 %
- R square on test data is 88 %
- Value of RMSE(Scaled data) is .33
- Value of MSE(Scaled date) is .11
- Final Linear Equation as below
- (0.0) \* Intercept + (1.32) \* carat + (0.01) \* cut + (-0.12) \* color + (0.12) \* clarity + (-0.05) \* depth + (-0.05) \* table + (-0.33) \* x + (0.0) \* y + (-0.01) \* z +

# 1.4 Inference: Basis on these predictions, what are the business insights and recommendations.

### **Business Insights and Recommendations.**

- From the plot between carat and price it is quite clear if carat is in small to medium then price will be in upward trend but there are some exception where carat size is high when price is high
- From plot between clarity and price, it is quite evident .clarity and price is in zigzag trend .if we consider this sequence I1', 'SI2', 'SI1', 'VS2', 'VS1', 'VVS2', 'VVS1', 'IF' price will move upward direction from I1', 'SI2 and start downward from SI1 to VVS1 and will bit up to VVS1 to IF
- From the plot between color and price it is quite evident .if we consider the sequence J', 'l', 'H', 'G', 'F', 'E', 'D' color and price is in downward trend and slightly up from E to D
- From the plot between cut and price it is quite evident .if we consider the sequence Fair', 'Good', 'Very Good', 'Premium', 'Ideal cut and price is in zigzag trend , price is showing bit downside from fair to good cut , price is upward trend from good to premium and slightly down from premium to ideal
- · The final Linear Regression equation is
- (0.0) \* Intercept + (1.32) \* carat + (0.01) \* cut + (-0.12) \* color + (0.12) \* clarity + (-0.05) \* depth + (-0.05) \* table + (-0.33) \* x + (0.0) \* y + (-0.01) \* z +
- There are factors which are postively influence the price. Most important postive factor is Carat ,Clarity,Cut
- There are factors which are Negatively influence the price table, depth, color, x
- We should focus on more on Carat , Clarity and Cut and try to have more controlled on table , depth, color and x

# 2.1 Data Ingestion: Read the dataset. Do the descriptive statistics and do null value condition check, write an inference on it. Perform Univariate and Bivariate Analysis. Do exploratory data analysis.

### Removing unwanted column

### Reading the top 5 Records

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	Holliday_Package	Salary	age	educ	no_young_children	no_older_children	foreign
0	no	48412	30	8	1	1	no
1	yes	37207	45	8	0	1	no
2	no	58022	46	9	0	0	no
3	no	66503	31	11	2	0	no
4	no	66734	44	12	0	2	no

### **Checking the Holiday data**

	Salary	age	educ	no_young_children	no_older_children
count	872.000000	872.000000	872.000000	872.000000	872.000000
mean	47729.172018	39.955275	9.307339	0.311927	0.982798
std	23418.668531	10.551675	3.036259	0.612870	1.086786
min	1322.000000	20.000000	1.000000	0.000000	0.000000
25%	35324.000000	32.000000	8.000000	0.000000	0.000000
50%	41903.500000	39.000000	9.000000	0.000000	1.000000
75%	53469.500000	48.000000	12.000000	0.000000	2.000000
max	236961.000000	62.000000	21.000000	3.000000	6.000000

### Check the data set information

### **Check the columns**

### Checking the shape of data?

Out[101]: (872, 7)

Out[98]:

### Count the datatypes?

Out[102]: int64 5 object 2 dtype: int64

### Checking the dataset missing values?

	Total	Percent
foreign	0	0.0
no_older_children	0	0.0
no_young_children	0	0.0
educ	0	0.0
age	0	0.0
Salary	0	0.0
Holliday_Package	0	0.0

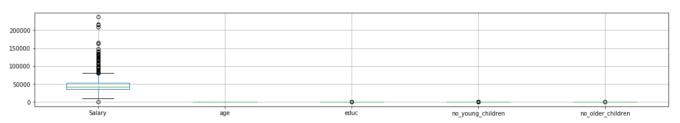
# **Checking the Duplicates Values**

Out[104]: 0

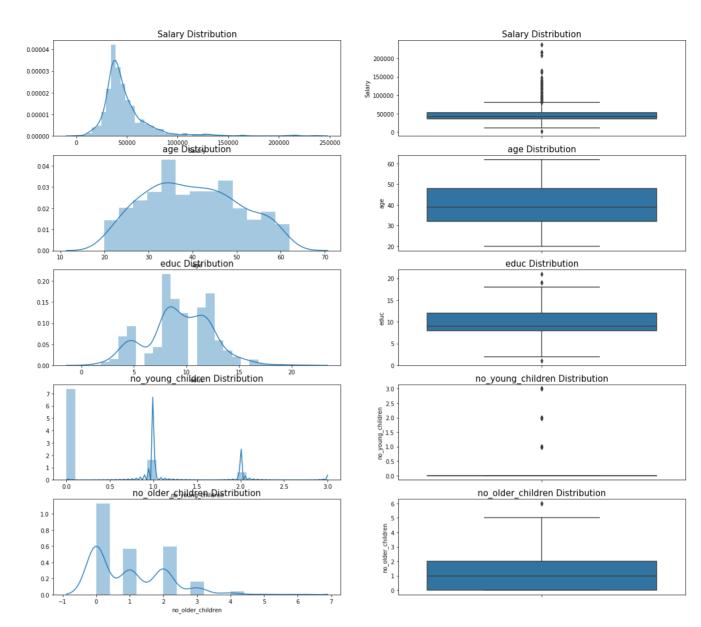
Out[103]:

## **Checking the outliers through Box plot**

Out[105]: <matplotlib.axes.\_subplots.AxesSubplot at 0x18c18fea3c8>



# Checking the distribution of the data



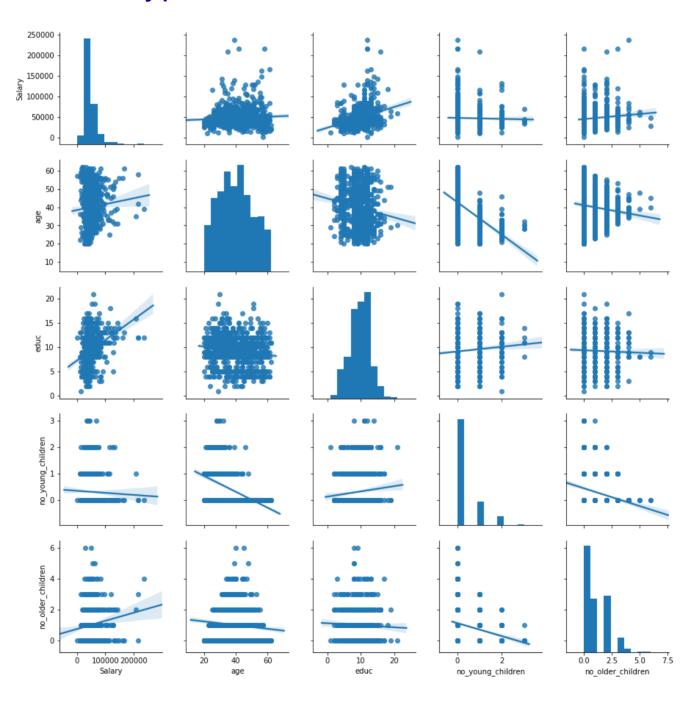
## **Bi- Variate Analysis:**

# Checking the correlation of variable

Out[107]:

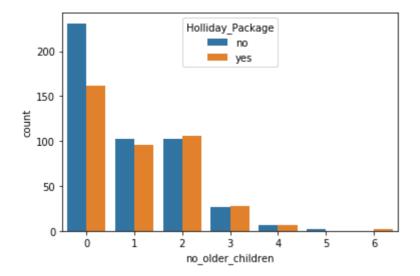
	Salary	age	educ	no_young_children	no_older_children
Salary	1.000000	0.071709	0.326540	-0.029664	0.113772
age	0.071709	1.000000	-0.149294	-0.519093	-0.116205
educ	0.326540	-0.149294	1.000000	0.098350	-0.036321
no_young_children	-0.029664	-0.519093	0.098350	1.000000	-0.238428
no_older_children	0.113772	-0.116205	-0.036321	-0.238428	1.000000

# Plots for every pair of attributes



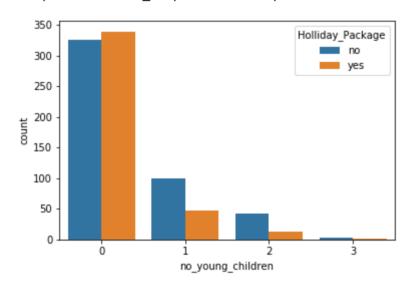
Countplot between Holiday Package and No of older children

Out[109]: <matplotlib.axes.\_subplots.AxesSubplot at 0x18c177d5308>



## Countplot between Holiday Package and No of young children

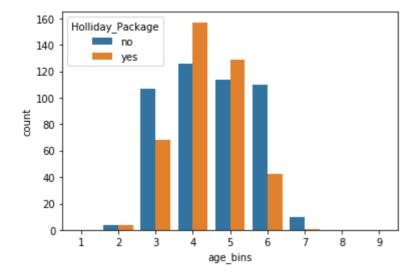
Out[110]: <matplotlib.axes.\_subplots.AxesSubplot at 0x18c169b0ec8>



Dividing the age variable into number of bins for Better understanding

**Countplot between Holiday Package and age** 

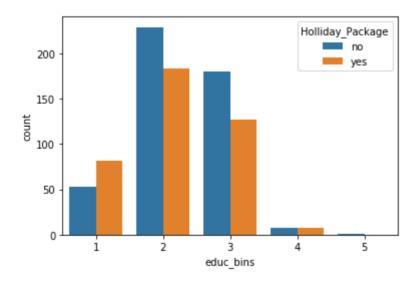
Out[112]: <matplotlib.axes.\_subplots.AxesSubplot at 0x18c16a52308>



# Dividing the Education variable into number of bins for Better understanding

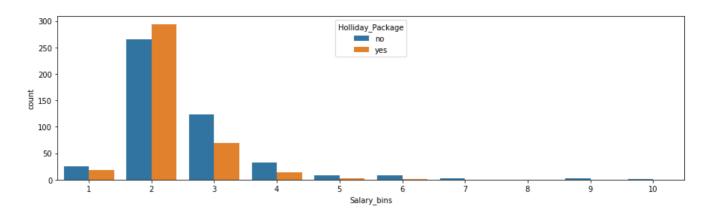
### **Countplot between Holiday Package and Salary**

Out[114]: <matplotlib.axes.\_subplots.AxesSubplot at 0x18c16af4fc8>



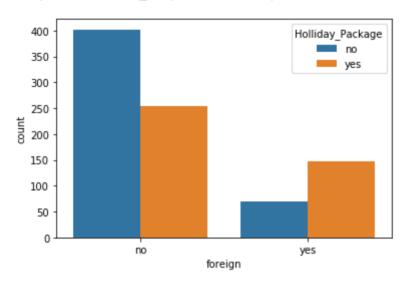
Dividing the Salary variable into number of bins for Better understanding

### **Countplot between Holiday Package and Salary**



## **Countplot between Holiday Package and Foreigner**

Out[117]: <matplotlib.axes.\_subplots.AxesSubplot at 0x18c16c5ba88>

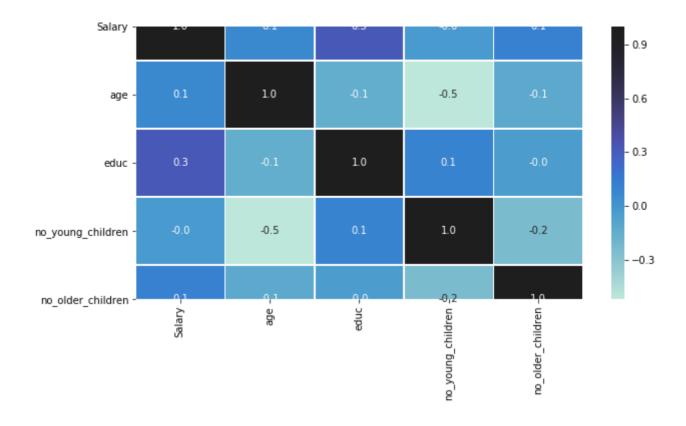


### Checking how many people are foreigner against Holiday Package

Out[118]:

for	eign	no	yes			
Holliday_Package						
	no	402	69			
	yes	254	147			

**Correlation among pairs of continuous variables** 



### **Exploratory Data Analysis.**

- There are total 872 rows and 7 columns . There is no null values in the dataset
- Age ,Salary , Education,No of young children and no of older children are not normally distrubuted
- · Age ,Salary , Education,No of young children and no of older children having outliers
- · There is no duplcates values in the dataset
- · There is slightly postive corelation between salary and education
- There is slightly negative corelation between age and No of young children
- There is slightly negative co relation between No of older children and No of young children

2.2 Do not scale the data. Encode the data (having string values) for Modelling. Data Split: Split the data into train and test (70:30). Apply Logistic Regression and LDA (linear discriminant analysis).

Removing the unwanted column

Out[122]:		Holliday_Package	Salary	age	educ	no_young_children	no_older_children	foreign
	0	no	48412	30	8	1	1	no
	1	yes	37207	45	8	0	1	no
	2	no	58022	46	9	0	0	no
	3	no	66503	31	11	2	0	no
	4	no	66734	44	12	0	2	no

### Geting unique counts of all Objects

Out[123]: no 0.540138 yes 0.459862

Name: Holliday\_Package, dtype: float64

Holliday\_Package

no 471 yes 401

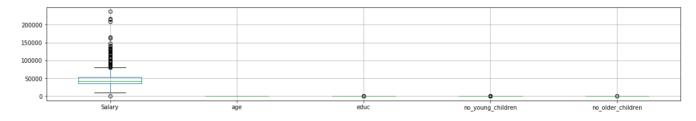
Name: Holliday\_Package, dtype: int64

foreign no 656 yes 216

Name: foreign, dtype: int64

### **Checking the outliers through Box plot**

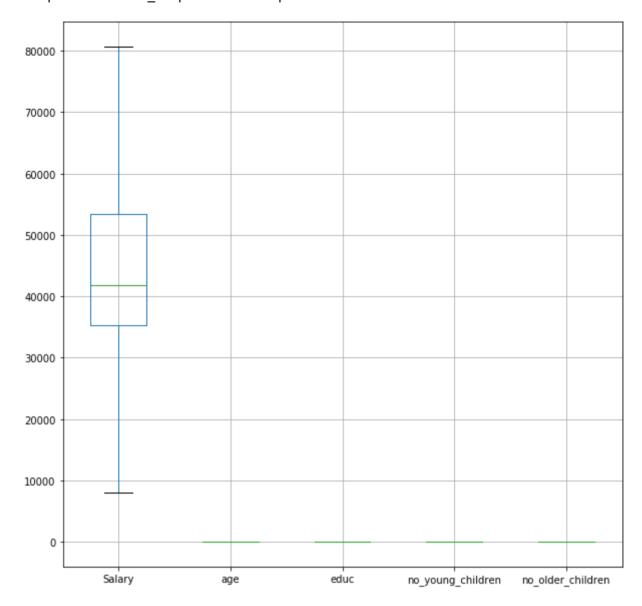
Out[125]: <matplotlib.axes.\_subplots.AxesSubplot at 0x18c17081748>



### **Treating Outliers**

## **Construct box plot for continuous variables**

Out[128]: <matplotlib.axes.\_subplots.AxesSubplot at 0x18c176f9608>



Converting object type variables into numeric variables

```
feature: Holliday_Package
[no, yes]
Categories (2, object): [no, yes]
[0 1]

feature: foreign
[no, yes]
Categories (2, object): [no, yes]
[0 1]
```

### **Train Test Split (Logistic Regression)**

# Split X and y into training and test set in 70:30 ratio (Logistic Regression)

### Fit the Logistic Regression model(Logistic Regression)

### **Predicting on Training and Test dataset(Logistic Regression)**

### **Getting the Predicted Classes and Probs(Logistic Regression)**

```
      Out[134]:
      0
      1

      0
      0.616825
      0.383175

      1
      0.538392
      0.461608

      2
      0.555352
      0.444648

      3
      0.625798
      0.374202

      4
      0.481370
      0.518630
```

### Model Evaluation(Logistic Regression)

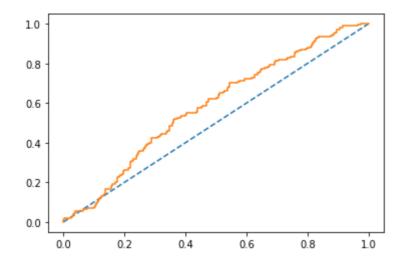
### **Training Data Accuracy (Logistic Regression)**

Out[135]: 0.5229508196721312

### **AUC and ROC for the training data(Logistic Regression)**

AUC: 0.583

Out[136]: [<matplotlib.lines.Line2D at 0x18c1cd57648>]



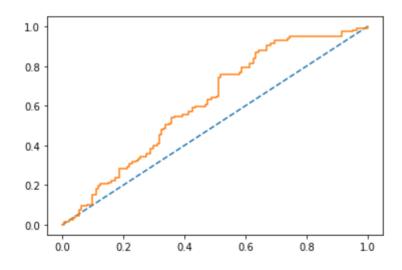
## **Accuracy Test Data(Logistic Regression)**

Out[137]: 0.5534351145038168

### **AUC and ROC for the test data(Logistic Regression)**

AUC: 0.619

Out[138]: [<matplotlib.lines.Line2D at 0x18c16714748>]



### **Confusion Matrix for the training data (Logistic Regression)**

### **Classification Report of Training data (Logistic Regression)**

	precision	recall	f1-score	support
0 1	0.53 0.42	0.92 0.06	0.67 0.11	326 284
accuracy macro avg	0.47	0.49	0.52 0.39	610 610
weighted avg	0.48	0.52	0.41	610

### **Training Data Matrics(Logistic Regression)**

```
Logistic_train_precision 0.42
Logistic_train_recall 0.06
Logistic_train_f1 0.11
```

### **Confusion Matrix for test data( (Logistic Regression)**

### **Test data Accuracy (Logistic Regression)**

Out[143]: 0.5534351145038168

## **Classification Report of Test data (Logistic Regression)**

	precision	recall	f1-score	support
0	0.56	0.92	0.69	145
1	0.50	0.10	0.17	117
accuracy			0.55	262
macro avg	0.53	0.51	0.43	262
weighted avg	0.53	0.55	0.46	262

### **Test Metrics (Logistic Regression)**

```
Logistic_test_precision 0.5
Logistic_test_recall 0.1
Logistic_test_f1 0.17
```

### **Train and Test Performance (Logistic Regression)**

	Logistic Train	Logistic Test
Accuracy	0.52	0.55
AUC	0.58	0.62
Recall	0.06	0.10
Precision	0.42	0.50
F1 Score	0.11	0.17

### **LDA Model**

Out[146]:

C:\Users\kuldipwadhwa\Anaconda3\lib\site-packages\sklearn\discriminant\_analysis.py:38
8: UserWarning: Variables are collinear.

warnings.warn("Variables are collinear.")

Out[147]: LinearDiscriminantAnalysis(n\_components=None, priors=None, shrinkage=None, solver='svd', store\_covariance=False, tol=0.0001)

### **Predicting on Training and Test dataset(LDA)**

### **Getting the Predicted Classes and Probs(LDA)**

Out[149]:		0	1
	0	0.701405	0.298595
	1	0.326676	0.673324
	2	0.625464	0.374536
	3	0.691134	0.308866
	4	0.360268	0.639732

### **LDA Model Evaluation**

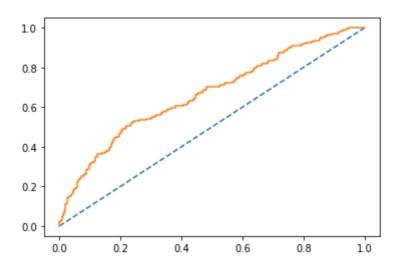
### **Training Data Accuracy (LDA)**

Out[150]: 0.6426229508196721

**AUC and ROC for the training data(LDA)** 

AUC: 0.667

Out[151]: [<matplotlib.lines.Line2D at 0x18c166bc248>]



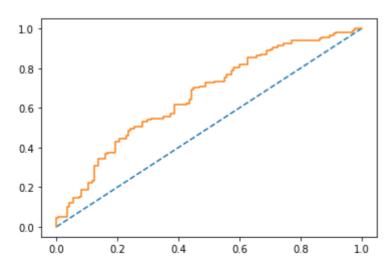
# **Test Data Accuracy (LDA)**

Out[152]: 0.6297709923664122

# AUC and ROC for the test data (LDA)

AUC: 0.662

Out[153]: [<matplotlib.lines.Line2D at 0x18c17046dc8>]



**Confusion Matrix for the training data(LDA)** 

### **Classification Report of training data (LDA)**

	precision	recall	f1-score	support
0	0.63	0.83	0.71	326
1	0.68	0.43	0.53	284
accuracy			0.64	610
macro avg	0.65	0.63	0.62	610
weighted avg	0.65	0.64	0.63	610

### **LDA training matrics**

LDA\_train\_precision 0.68 LDA\_train\_recall 0.43 LDA\_train\_f1 0.53

### **Confusion Matrix for Test Data(LDA)**

### **Test Data Accuracy(LDA)**

Out[158]: 0.6297709923664122

### **Classification Report of Test Data (LDA)**

	precision	recall	f1-score	support
0	0.63	0.78	0.70	145
1	0.62	0.44	0.52	117
accuracy			0.63	262
macro avg	0.63	0.61	0.61	262
weighted avg	0.63	0.63	0.62	262

### **LDA Test matrics**

LDA\_test\_precision 0.62 LDA\_test\_recall 0.44 LDA\_test\_f1 0.52

### **Train and Test Performance (LDA)**

Out[161]:		LDA Train	LDA Test
	Accuracy	0.64	0.63

AUC	0.67	0.66
Recall	0.43	0.44
Precision	0.68	0.62
F1 Score	0.53	0.52

2.3 Performance Metrics: Check the performance of Predictions on Train and Test sets using Accuracy, Confusion Matrix, Plot ROC curve and get ROC\_AUC score for each model Final Model: Compare Both the models and write inference which model is best/optimized.

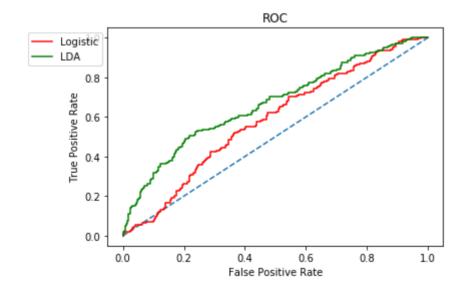
# Model comparision on the basis of Accuracy, AUC, Recall, Precision and F1 Score

Oı	ut	[1	62	1:
		-		•

	Logistic Train	Logistic Test	LDA Train	LDA Test
Accuracy	0.52	0.55	0.64	0.63
AUC	0.58	0.62	0.67	0.66
Recall	0.06	0.10	0.43	0.44
Precision	0.42	0.50	0.68	0.62
F1 Score	0.11	0.17	0.53	0.52

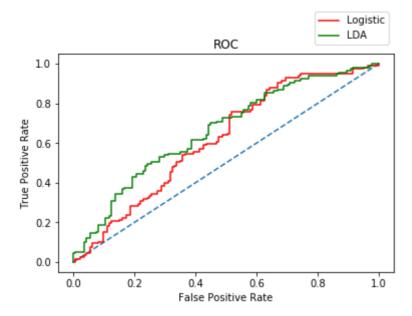
### **ROC Curve for the models on the Training data**

Out[163]: <matplotlib.legend.Legend at 0x18c176cdec8>



**ROC Curve for the models on the Test data** 

Out[164]: <matplotlib.legend.Legend at 0x18c168fbe88>



### **Comparison comments**

- · Accuracy score of LDA is slightly better than that of Logical Regression
- · AUC score of LDA is slightly better than that of Logical Regression
- Precision score of LDA is slightly better than that of Logical Regression
- F1 score of LDA is far better than that of Logical Regression
- · There is significant difference in Recall Matric score of LDA and Logical Regression. LDA is better side
- Finally LDA is quite better Model when we compare with Logical Regression

### **Stats Model for Holiday Package**

### Concatenate X and y into a single dataframe

Out[166]:		Salary	age	educ	no_young_children	no_older_children	foreign	Holliday_Package
	502	34017.00	57.0	5.0	0.0	0.0	0	0
	729	32197.00	22.0	6.0	0.0	0.0	1	1
	604	80687.75	31.0	12.0	0.0	0.0	0	0
	246	72394.00	50.0	14.0	0.0	1.0	0	0
	494	28596.00	49.0	15.0	0.0	0.0	0	1

### Coefficients of the variables

### **Stats Summary of Holiday Package**

# OLS Regression Results

Dep. Variable: Model: Method:	-	OLS	R-squared: Adj. R-squared: F-statistic:		0.096 0.088 12.78	
Date:		•	Prob (F-stat		7.90	
Time:	,	20:24:27	Log-Likeliho	•		0.60
No. Observations:		610	AIC:			33.2
Df Residuals:		604	BIC:			59.7
Df Model:		5				
Covariance Type:	r	nonrobust				
=======================================	coef	std err	t	P> t	[0.025	0.975]
Intercept	0.4834	0.131	3.682	0.000	0.226	0.741
Salary	-4.136e-06	1.37e-06	-3.017	0.003	-6.83e-06	-1.44e-06
age	-0.0020	0.002	-1.049	0.295	-0.006	0.002
educ	0.0147	0.008	1.896	0.058	-0.001	0.030
no_young_children	2.52e-17	6.44e-18	3.912	0.000	1.25e-17	3.78e-17
no_older_children	0.0423	0.018	2.299	0.022	0.006	0.078
foreign	0.3107	0.052	5.983	0.000	0.209	0.413
Omnibus:	:======:	======== 3739 <b>.</b> 957	======= Durbin-Watso	:======= :n:	 1	==== .938
Prob(Omnibus):		0.000	Jarque-Bera		67	.605
Skew:		0.156	Prob(JB):	•	2.096	e-15
Kurtosis:		1.399	Cond. No.		1.51	e+21
============						====

### Warnings:

- [1] Standard Errors assume that the covariance matrix of the errors is correctly specified.
- [2] The smallest eigenvalue is 6.29e-31. This might indicate that there are strong multicollinearity problems or that the design matrix is singular.

## **Final Equation**

```
(0.48) * Intercept + (-0.0) * Salary + (-0.0) * age + (0.01) * educ + (0.0) * no_young _children + (0.04) * no_older_children + (0.31) * foreign +
```

# 2.4 Inference: Basis on these predictions, what are the insights and recommendations.

### **Business Insights and Recommendations.**

Final Equation

- (0.48) \* Intercept + (-0.0) \* Salary + (-0.0) \* age + (0.01) \* educ + (0.0) \* no\_young\_children + (0.04) \*
   no older children + (0.31) \* foreign +
- Important point :- foreign ,educ, Number of older children, Number of young children playing the key role in descending order in positive way and Salary is playing slightly Negative role.
- Should launch the discount scheme in the holiday Package if people having more then 2 number of older children.
- Should plan something of very young children in the holiday package like In some of malls children walker is given for young children during shoping in the malls
- there is more probability , foreigner will avail the Holiday Package. it is one most positive influencing factor
- Note :- pvalue of educ variable is slightly higher than .05 , I have considered it