

## Import Important Library

```
In [5]: import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import math
import seaborn as sns
from sklearn.model_selection import train_test_split
from sklearn.linear_model import LinearRegression
from sklearn.metrics import mean_squared_error
```

## Import DataSet

```
In [7]: df = pd.read_csv(r"C:\Users\meanu\Downloads\advertising.csv - advertising.csv.csv")
```

```
In [8]: df.head()
```

Out[8]:

	TV	Radio	Newspaper	Sales
0	230.1	37.8	69.2	22.1
1	44.5	39.3	45.1	10.4
2	17.2	45.9	69.3	12.0
3	151.5	41.3	58.5	16.5
4	180.8	10.8	58.4	17.9

## Data Understanding and Data Cleaning:-

In [9]: df.shape

Out[9]: (200, 4)

## Find Information

In [10]: df.info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 200 entries, 0 to 199
Data columns (total 4 columns):
#   Column      Non-Null Count  Dtype
---  -
0   TV           200 non-null    float64
1   Radio        200 non-null    float64
2   Newspaper    200 non-null    float64
3   Sales        200 non-null    float64
dtypes: float64(4)
memory usage: 6.4 KB
```

## Finding Datatype

In [11]: df.dtypes

Out[11]: TV float64  
Radio float64  
Newspaper float64  
Sales float64  
dtype: object

## Checking Duplicates Values Available Or Not:-

```
In [17]: df.duplicated().sum()
```

```
Out[17]: 0
```

## Checking Null Values Available or Not :-

```
In [18]: df.isna().sum()
```

```
Out[18]: TV          0  
Radio          0  
Newspaper      0  
Sales          0  
dtype: int64
```

## Checking And Showing Outliers In All Column:-

```
In [19]: df.columns
```

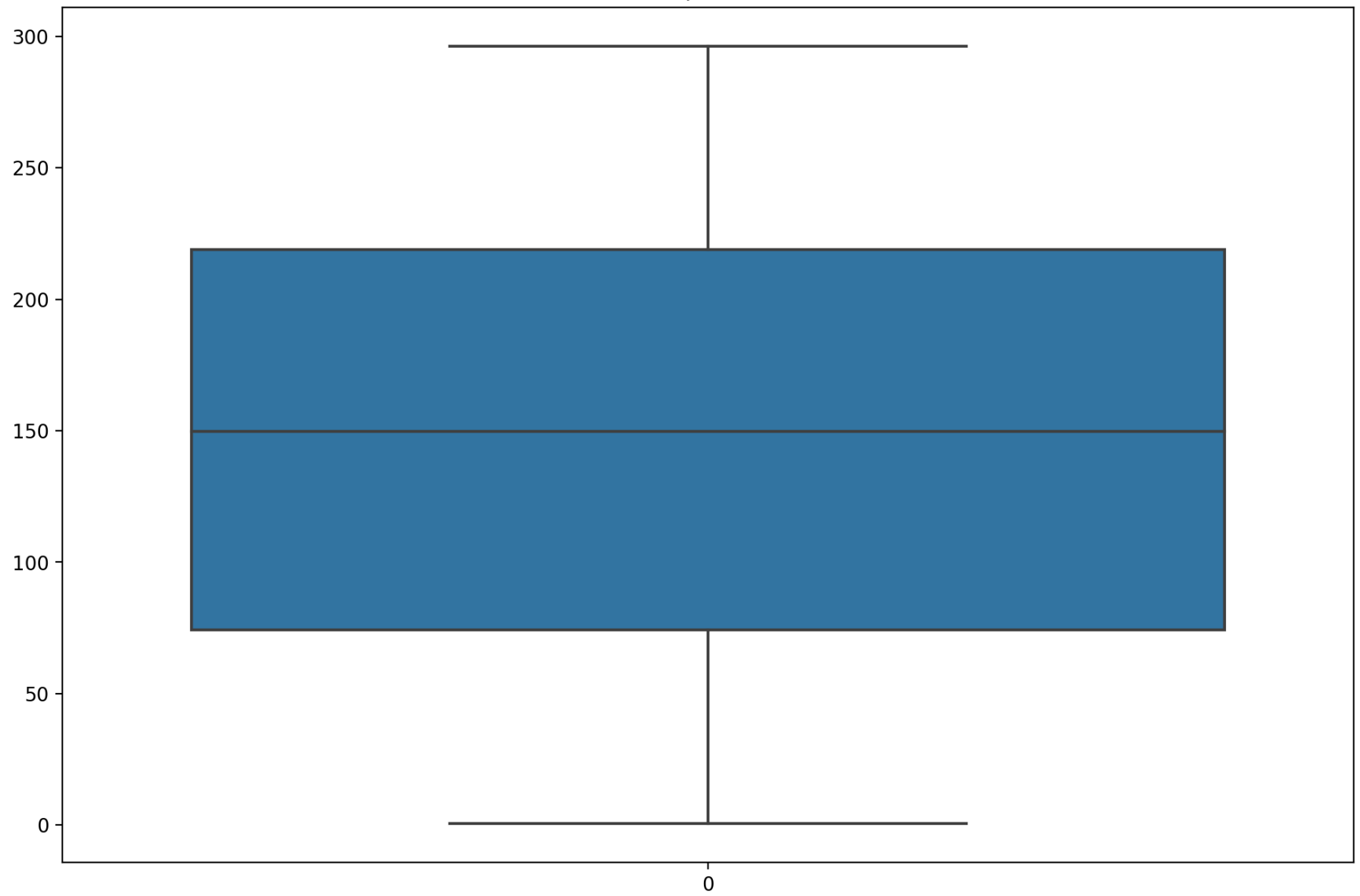
```
Out[19]: Index(['TV', 'Radio', 'Newspaper', 'Sales'], dtype='object')
```

```
In [22]: # Select the column containing numerical data :-
numerical_columns = df.columns

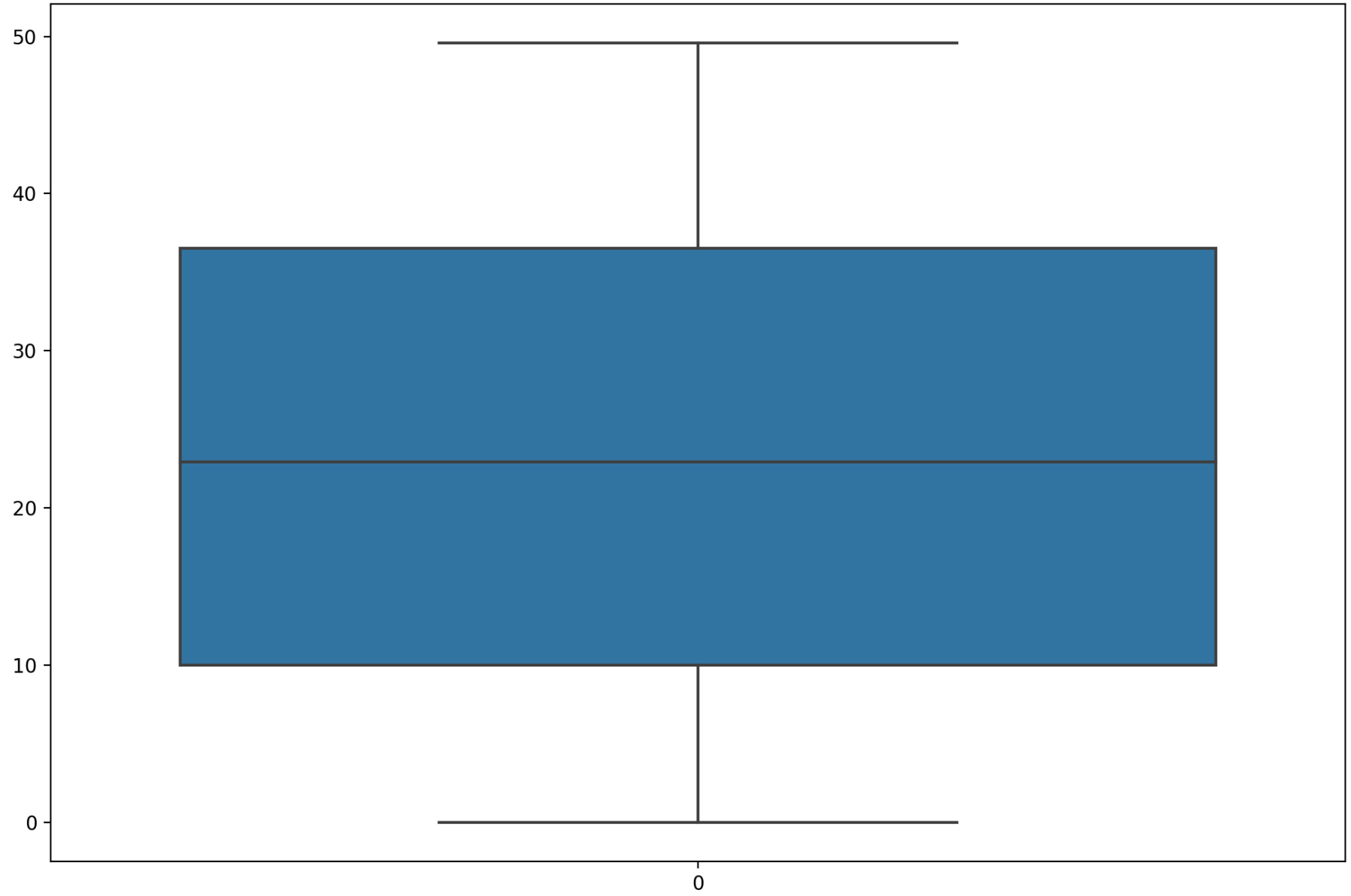
# Create box plots for each numerical column :
for column in numerical_columns:
    plt.figure(figsize=(12,8), dpi = 200)
    sns.boxplot(data= df[column])
    plt.title(f'Box plot - {column}')

plt.show()
```

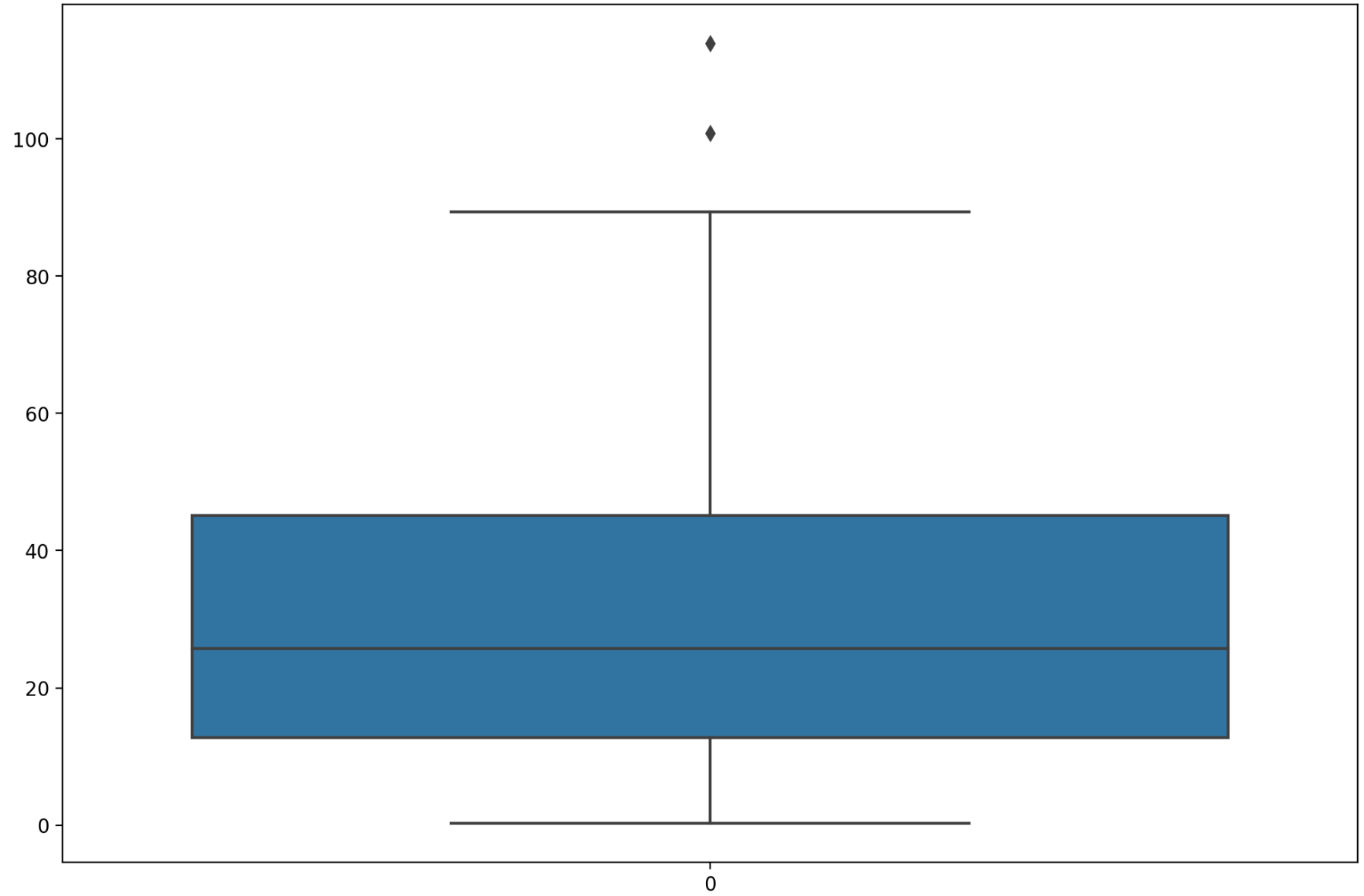
Box plot - TV



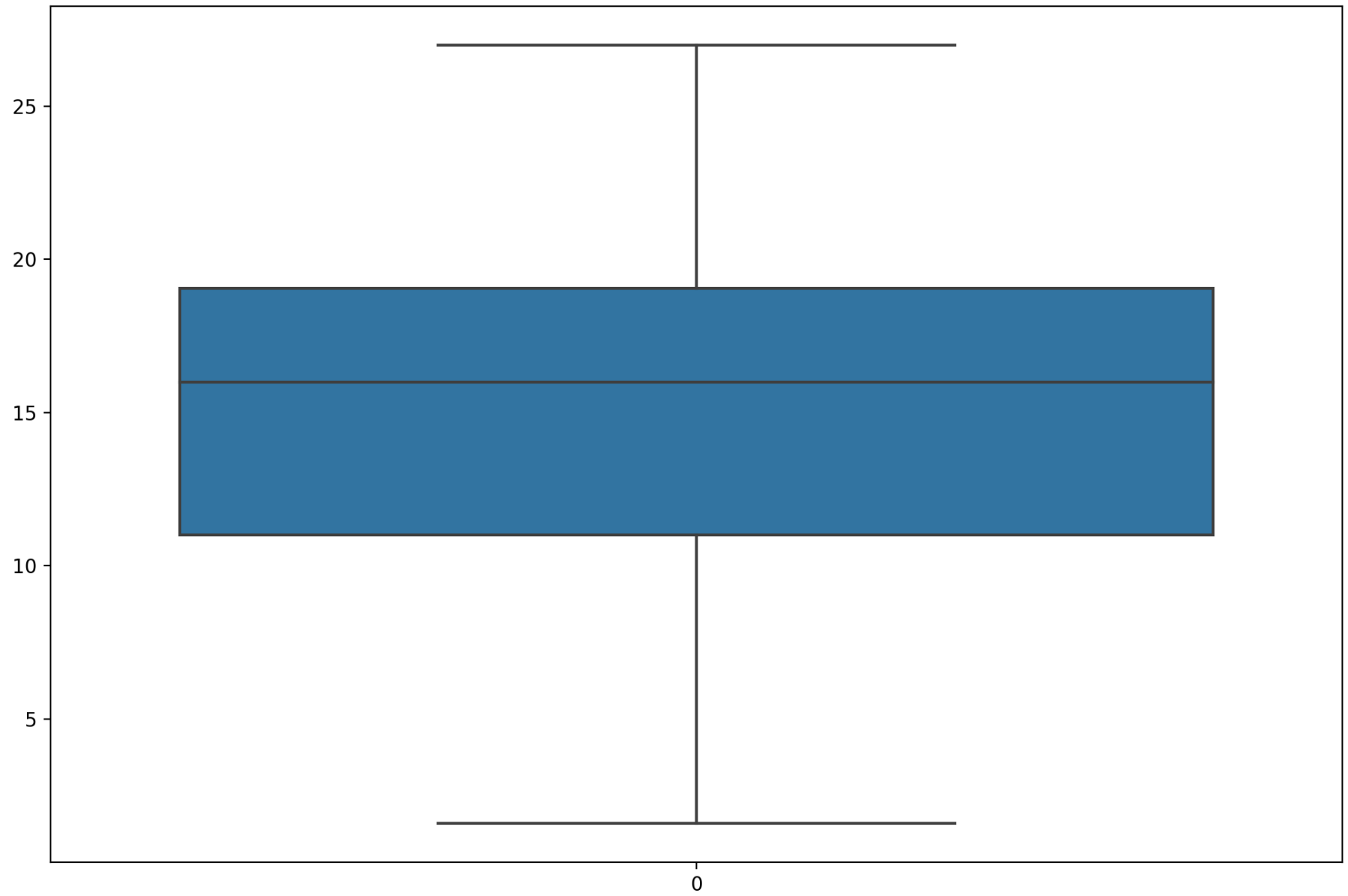
Box plot - Radio



Box plot - Newspaper



Box plot - Sales





## Removing Outliers :-

```
In [23]: # Newspaper column has outliers and removing outliers :
q1, q2, q3 = np.percentile (df["Newspaper"], [25,50,75])
iqr = q3-q1
lower_extreme = q1-1.5*iqr
upper_extreme = q3+1.5*iqr
df= df.loc[(df["Newspaper"]>= lower_extreme) & (df["Newspaper"]<=upper_extreme)]

df
```

Out[23]:

	TV	Radio	Newspaper	Sales
<b>0</b>	230.1	37.8	69.2	22.1
<b>2</b>	17.2	45.9	69.3	12.0
<b>3</b>	151.5	41.3	58.5	16.5
<b>4</b>	180.8	10.8	58.4	17.9
<b>5</b>	8.7	48.9	75.0	7.2
<b>12</b>	23.8	35.1	65.9	9.2
<b>15</b>	195.4	47.7	52.9	22.4
<b>17</b>	281.4	39.6	55.8	24.4
<b>20</b>	218.4	27.7	53.4	18.0
<b>22</b>	13.2	15.9	49.6	5.6
<b>48</b>	227.2	15.8	49.9	19.8
<b>53</b>	182.6	46.2	58.7	21.2
<b>55</b>	198.9	49.4	60.0	23.7
<b>61</b>	261.3	42.7	54.7	24.2
<b>75</b>	16.9	43.7	89.4	8.7
<b>85</b>	193.2	18.4	65.7	20.2
<b>87</b>	110.7	40.6	63.2	16.0
<b>88</b>	88.3	25.5	73.4	12.9
<b>89</b>	109.8	47.8	51.4	16.7
<b>92</b>	217.7	33.5	59.0	19.4
<b>93</b>	250.9	36.5	72.3	22.2
<b>95</b>	163.3	31.6	52.9	16.9
<b>98</b>	289.7	42.3	51.2	25.4
<b>100</b>	222.4	4.3	49.8	16.7
<b>105</b>	137.9	46.4	59.0	15.0

	TV	Radio	Newspaper	Sales
<b>110</b>	225.8	8.2	56.5	18.4
<b>115</b>	75.1	35.0	52.7	12.6
<b>118</b>	125.7	36.9	79.2	15.9
<b>121</b>	18.8	21.7	50.4	7.0
<b>124</b>	229.5	32.3	74.2	19.7
<b>126</b>	7.8	38.9	50.6	6.6
<b>134</b>	36.9	38.6	65.6	10.8
<b>137</b>	273.7	28.9	59.7	20.8
<b>141</b>	193.7	35.4	75.6	19.2
<b>151</b>	121.0	8.4	48.7	11.6
<b>156</b>	93.9	43.5	50.5	15.3
<b>161</b>	85.7	35.8	49.3	13.3
<b>165</b>	234.5	3.4	84.8	16.9
<b>168</b>	215.4	23.6	57.6	17.1
<b>183</b>	287.6	43.0	71.8	26.2
<b>198</b>	283.6	42.0	66.2	25.5

```
In [24]: df.reset_index(drop = True, inplace = True)  
df
```

Out[24]:

	TV	Radio	Newspaper	Sales
0	230.1	37.8	69.2	22.1
1	17.2	45.9	69.3	12.0
2	151.5	41.3	58.5	16.5
3	180.8	10.8	58.4	17.9
4	8.7	48.9	75.0	7.2
5	23.8	35.1	65.9	9.2
6	195.4	47.7	52.9	22.4
7	281.4	39.6	55.8	24.4
8	218.4	27.7	53.4	18.0
9	13.2	15.9	49.6	5.6
10	227.2	15.8	49.9	19.8
11	182.6	46.2	58.7	21.2
12	198.9	49.4	60.0	23.7
13	261.3	42.7	54.7	24.2
14	16.9	43.7	89.4	8.7
15	193.2	18.4	65.7	20.2
16	110.7	40.6	63.2	16.0
17	88.3	25.5	73.4	12.9
18	109.8	47.8	51.4	16.7
19	217.7	33.5	59.0	19.4
20	250.9	36.5	72.3	22.2
21	163.3	31.6	52.9	16.9
22	289.7	42.3	51.2	25.4
23	222.4	4.3	49.8	16.7
24	137.9	46.4	59.0	15.0

	TV	Radio	Newspaper	Sales
<b>25</b>	225.8	8.2	56.5	18.4
<b>26</b>	75.1	35.0	52.7	12.6
<b>27</b>	125.7	36.9	79.2	15.9
<b>28</b>	18.8	21.7	50.4	7.0
<b>29</b>	229.5	32.3	74.2	19.7
<b>30</b>	7.8	38.9	50.6	6.6
<b>31</b>	36.9	38.6	65.6	10.8
<b>32</b>	273.7	28.9	59.7	20.8
<b>33</b>	193.7	35.4	75.6	19.2
<b>34</b>	121.0	8.4	48.7	11.6
<b>35</b>	93.9	43.5	50.5	15.3
<b>36</b>	85.7	35.8	49.3	13.3
<b>37</b>	234.5	3.4	84.8	16.9
<b>38</b>	215.4	23.6	57.6	17.1
<b>39</b>	287.6	43.0	71.8	26.2
<b>40</b>	283.6	42.0	66.2	25.5

## Exploratory Data Analysis :-

In [25]: `df.describe()`

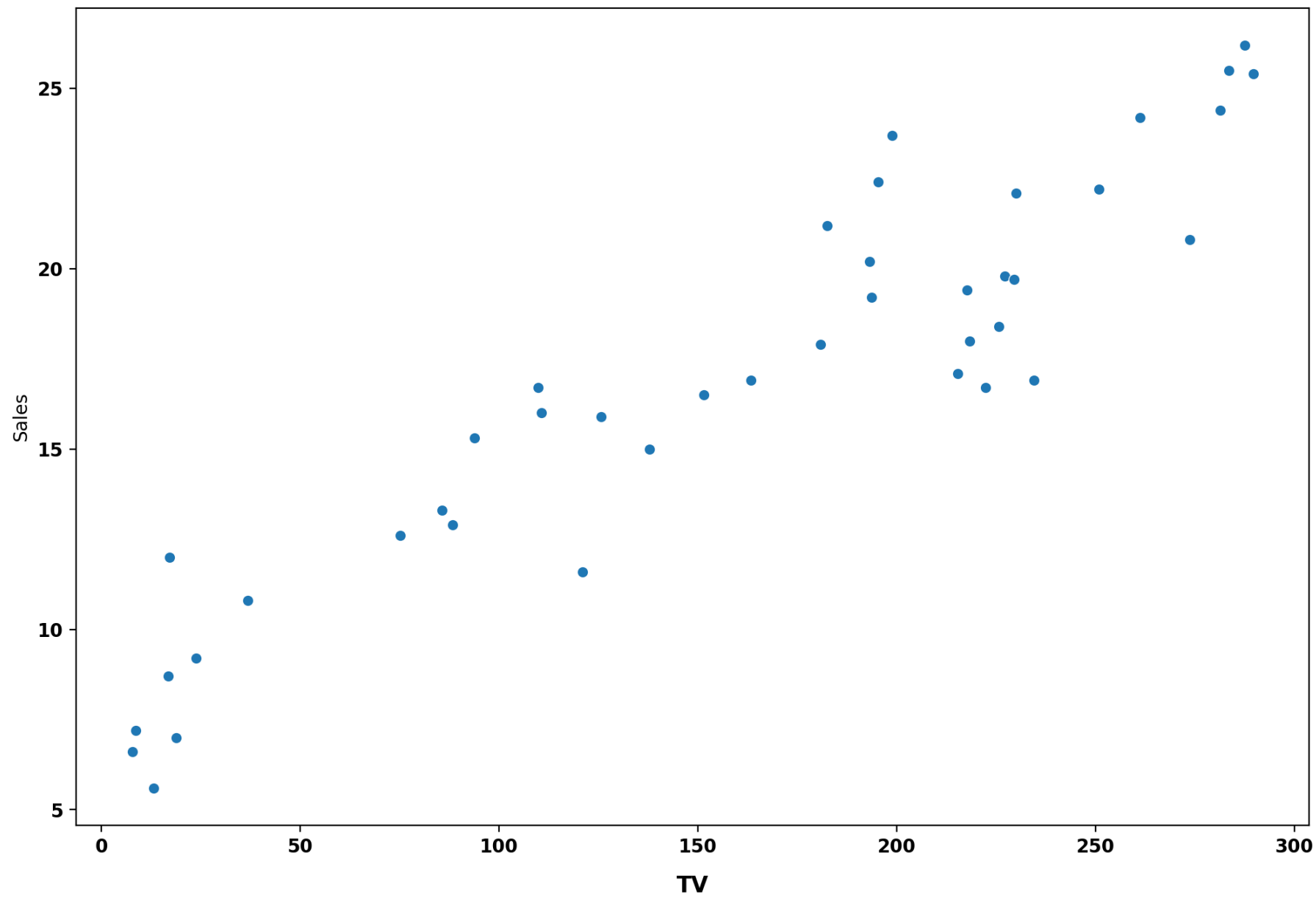
Out[25]:

	TV	Radio	Newspaper	Sales
<b>count</b>	41.000000	41.000000	41.000000	41.000000
<b>mean</b>	158.536585	32.951220	61.268293	16.858537
<b>std</b>	90.946343	13.140037	10.593877	5.585829
<b>min</b>	7.800000	3.400000	48.700000	5.600000
<b>25%</b>	88.300000	25.500000	52.700000	12.900000
<b>50%</b>	182.600000	36.500000	58.700000	16.900000
<b>75%</b>	227.200000	42.700000	69.200000	20.800000
<b>max</b>	289.700000	49.400000	89.400000	26.200000

```
In [27]: plt.figure(figsize=(12,8), dpi = 200)
sns.scatterplot(data = df, x = df['TV'], y = df["Sales"])
plt.xlabel("TV", weight = "bold", fontsize= 12, labelpad= 10)
plt.xticks(weight = "bold")
plt.yticks(weight = "bold")

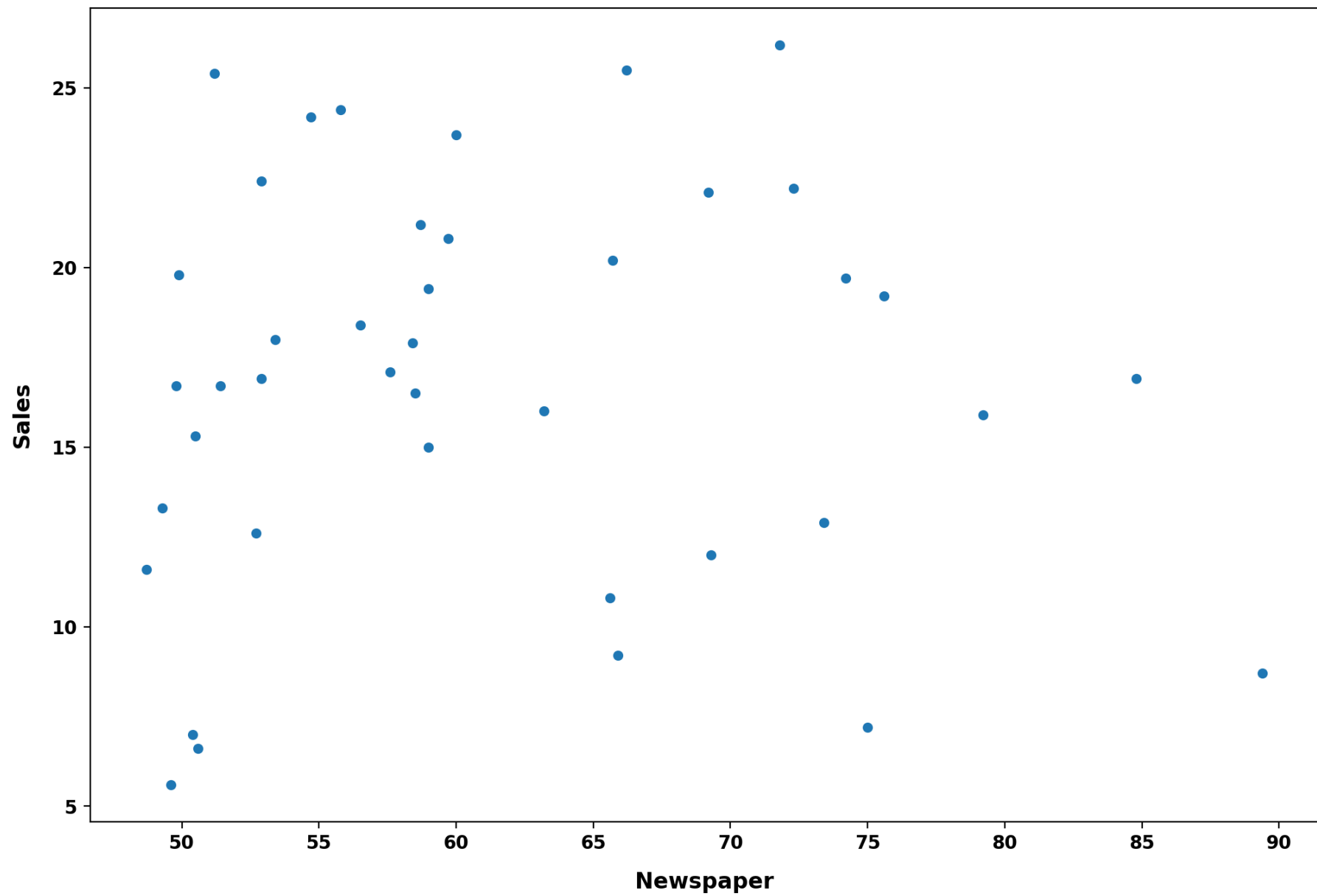
plt.show()
```





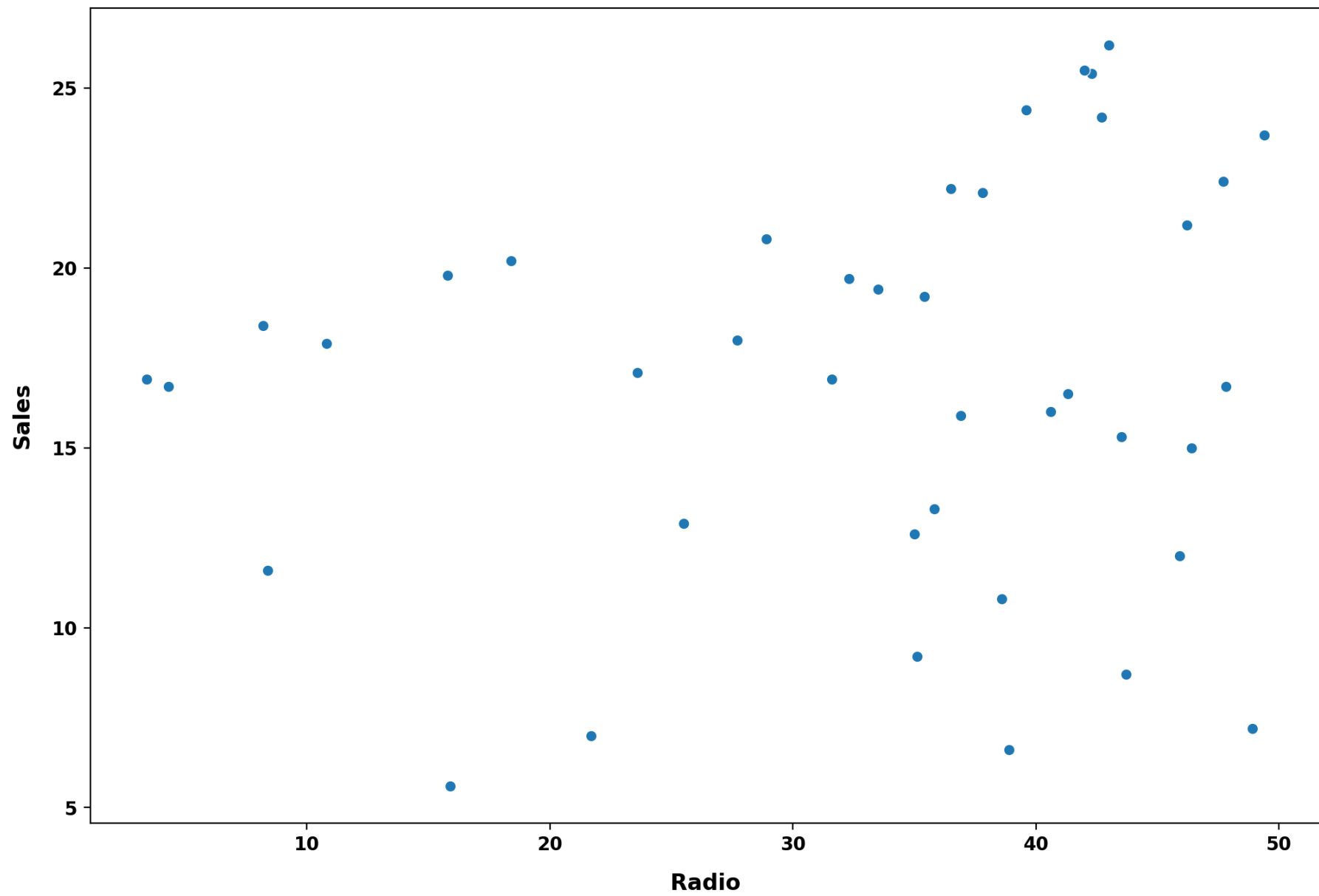
```
In [32]: plt.figure(figsize=(12,8), dpi = 200)
sns.scatterplot(data = df, x = df["Newspaper"], y = df["Sales"])
plt.xlabel("Newspaper", weight = "bold", fontsize = 12, labelpad = 10)
plt.ylabel("Sales", weight = "bold", fontsize = 12, labelpad = 10)
plt.xticks(weight = "bold")
plt.yticks(weight = "bold")

plt.show()
```



```
In [34]: plt.figure(figsize=( 12, 8), dpi = 200)
sns.scatterplot(data=df, x =df["Radio"], y = df["Sales"])
plt.xlabel("Radio", weight = "bold", fontsize = 12, labelpad= 10)
plt.ylabel("Sales", weight = "bold", fontsize = 12, labelpad= 10)
plt.xticks(weight = "bold")
plt.yticks(weight = "bold")

plt.show()
```



## Finding Correlation :-

```
In [35]: plt.figure(figsize= (12,8), dpi=200)
sns.heatmap(data = df.corr(), annot = True)

plt.show()
```



## Distribution of the sales column :-

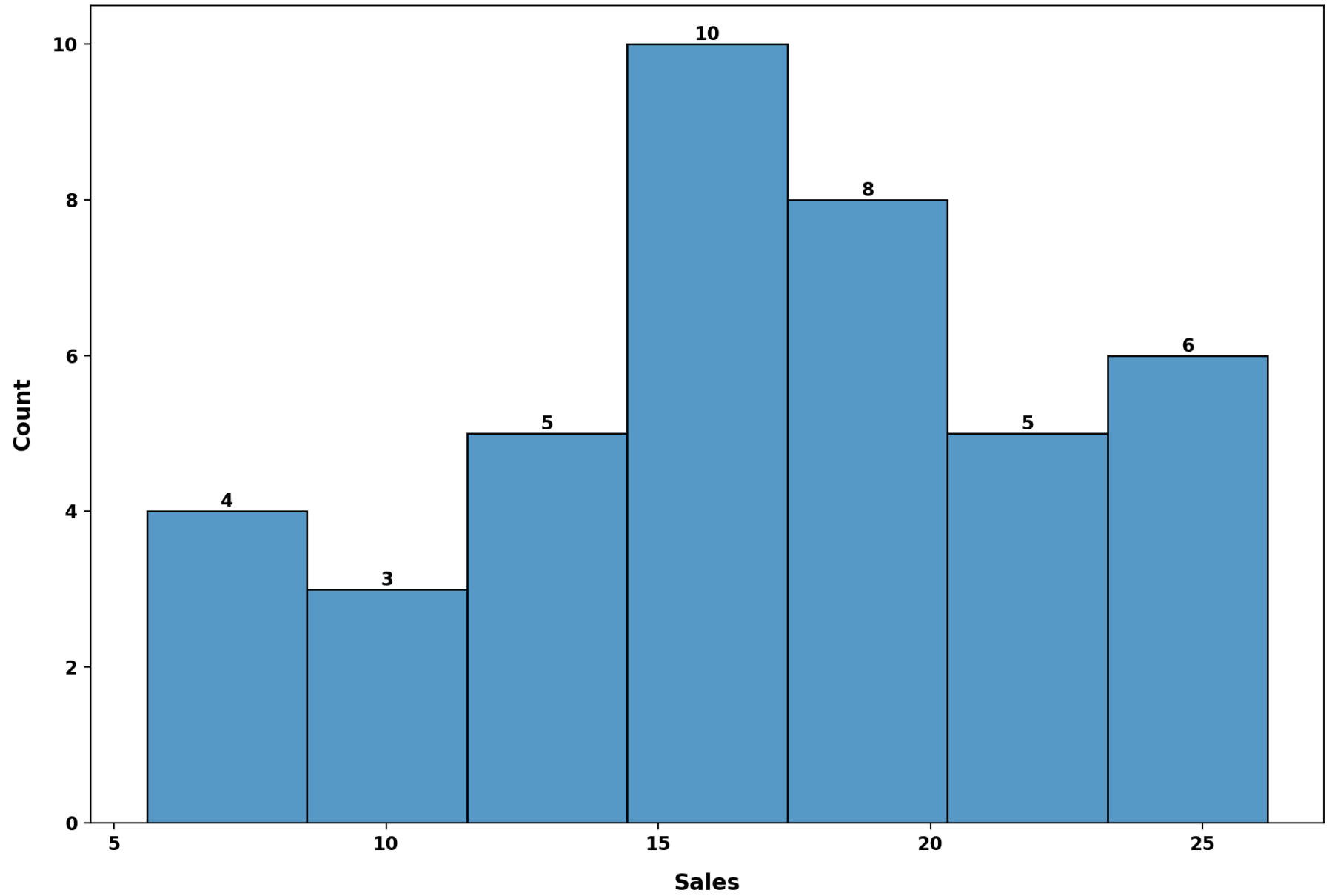
```
In [36]: plt.figure(figsize=(12,8), dpi = 200)
ax = sns.histplot(data = df, x = df["Sales"])
plt.title("Distribution Of The Sales Column", fontsize = 16 , weight = "bold" , pad= 10)
plt.xlabel("Sales", weight = "bold", fontsize = 12, labelpad = 10)
plt.ylabel("Count", weight = "bold", fontsize = 12, labelpad = 10)
plt.xticks(weight = "bold")
plt.yticks(weight = "bold")

for i in ax.containers:
    i.datavalues
    ax.bar_label(i, weight="bold")

plt.show()
```



**Distribution Of The Sales Column**



## Model Building :-

### Define Dataset

```
In [38]: x = df.drop(columns = "Sales", axis = 1)
y = df["Sales"]
```

### Train\_Test\_Split :-

```
In [39]: x_train ,x_test, y_train, y_test = train_test_split(x,y, test_size=0.2, random_state=True)
```

### Training Model :-

```
In [40]: linearRegression = LinearRegression()
linearRegression.fit(x_train, y_train)
```

```
Out[40]: ▾ LinearRegression
LinearRegression()
```

```
In [42]: y_predict = linearRegression.predict(x_test)
y_predict
```

```
Out[42]: array([15.53077258, 17.69982501, 17.35459739, 19.21632282, 11.60746587,
7.60107283, 20.58077151, 11.94840329, 9.14521359])
```

## Mean Squared Error

```
In [43]: math.sqrt(mean_squared_error(y_predict, y_test))
```

```
Out[43]: 1.562966908776184
```

## Prediction Value

```
In [44]: linearRegression.predict([[230.1, 37.8, 69.2]])
```

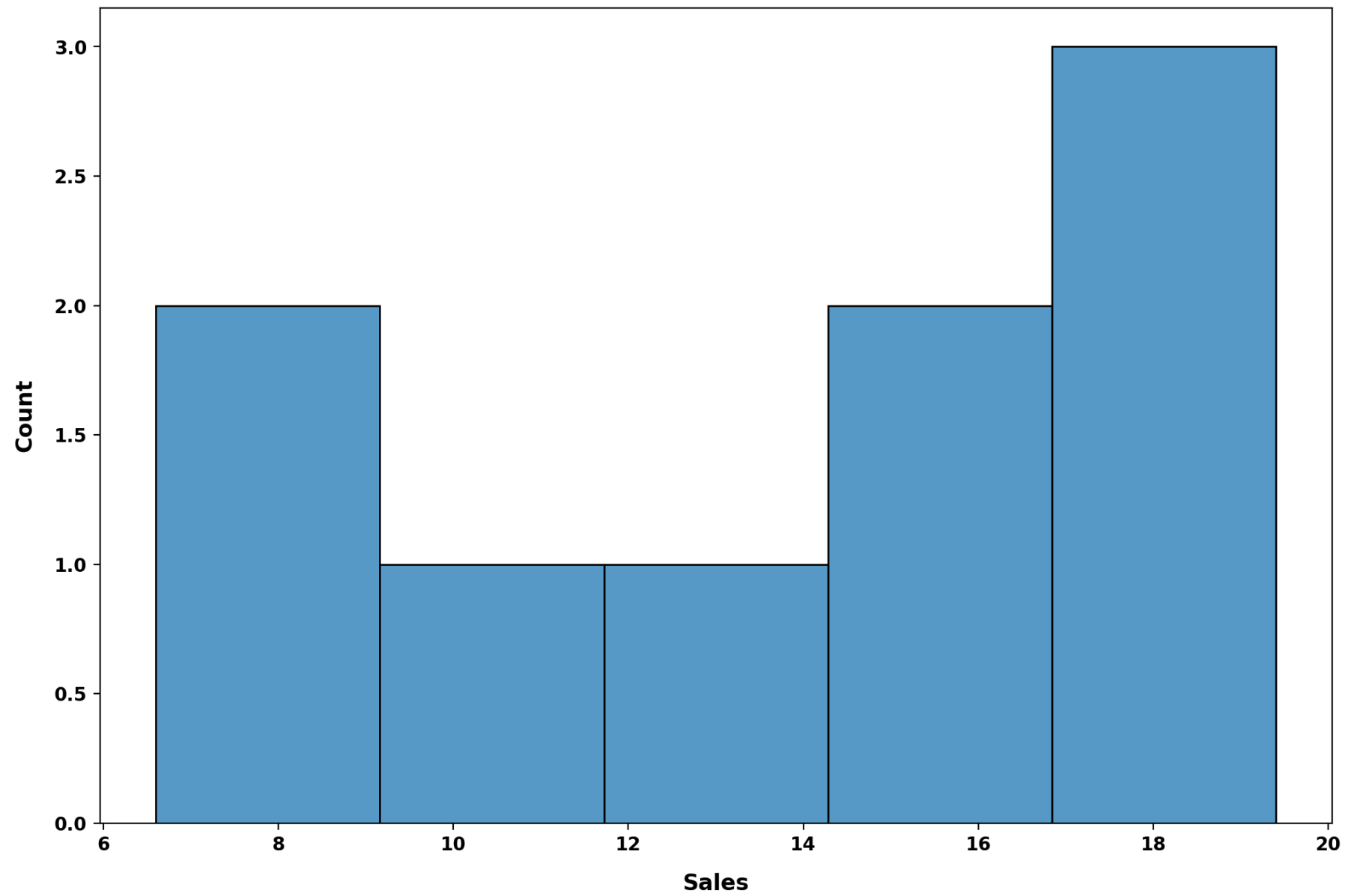
```
D:\rsvp movies\New folder\Lib\site-packages\sklearn\base.py:439: UserWarning: X does not have valid feature names, but LinearRegression was fitted with feature names
  warnings.warn(
```

```
Out[44]: array([21.60913036])
```

## Evaluate Model Performance :-

```
In [45]: plt.figure(figsize= (12,8), dpi = 200)
sns.histplot(x=y_test)
plt.xlabel('Sales', weight = "bold", fontsize = 12, labelpad= 10)
plt.ylabel('Count', weight= "bold", fontsize = 12, labelpad = 10)
plt.xticks(weight = "bold")
plt.yticks (weight= "bold")

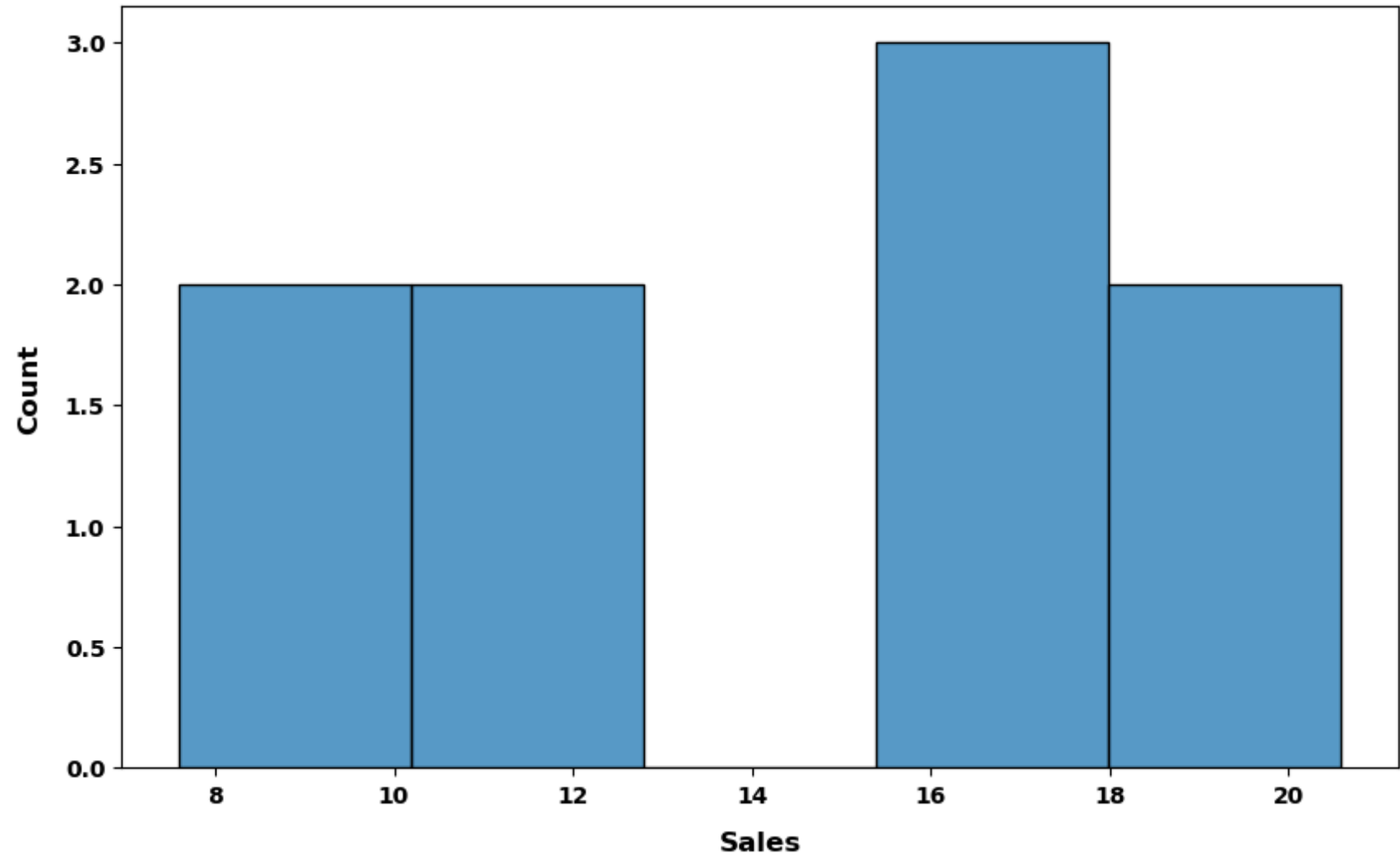
plt.show()
```



```
In [52]: plt.figure(figsize =(10,6))
sns.histplot(x=y_predict)
plt.xlabel('Sales', weight ="bold", fontsize= 12, labelpad = 10)
plt.ylabel("Count", weight = "bold", fontsize= 12, labelpad = 10)
plt.title("Distribution of Sales After Predict", fontsize = 15, weight ="bold", pad = 10)
plt.xticks(weight = "bold")
plt.yticks(weight = "bold")

plt.show()
```

**Distribution of Sales After Predict**



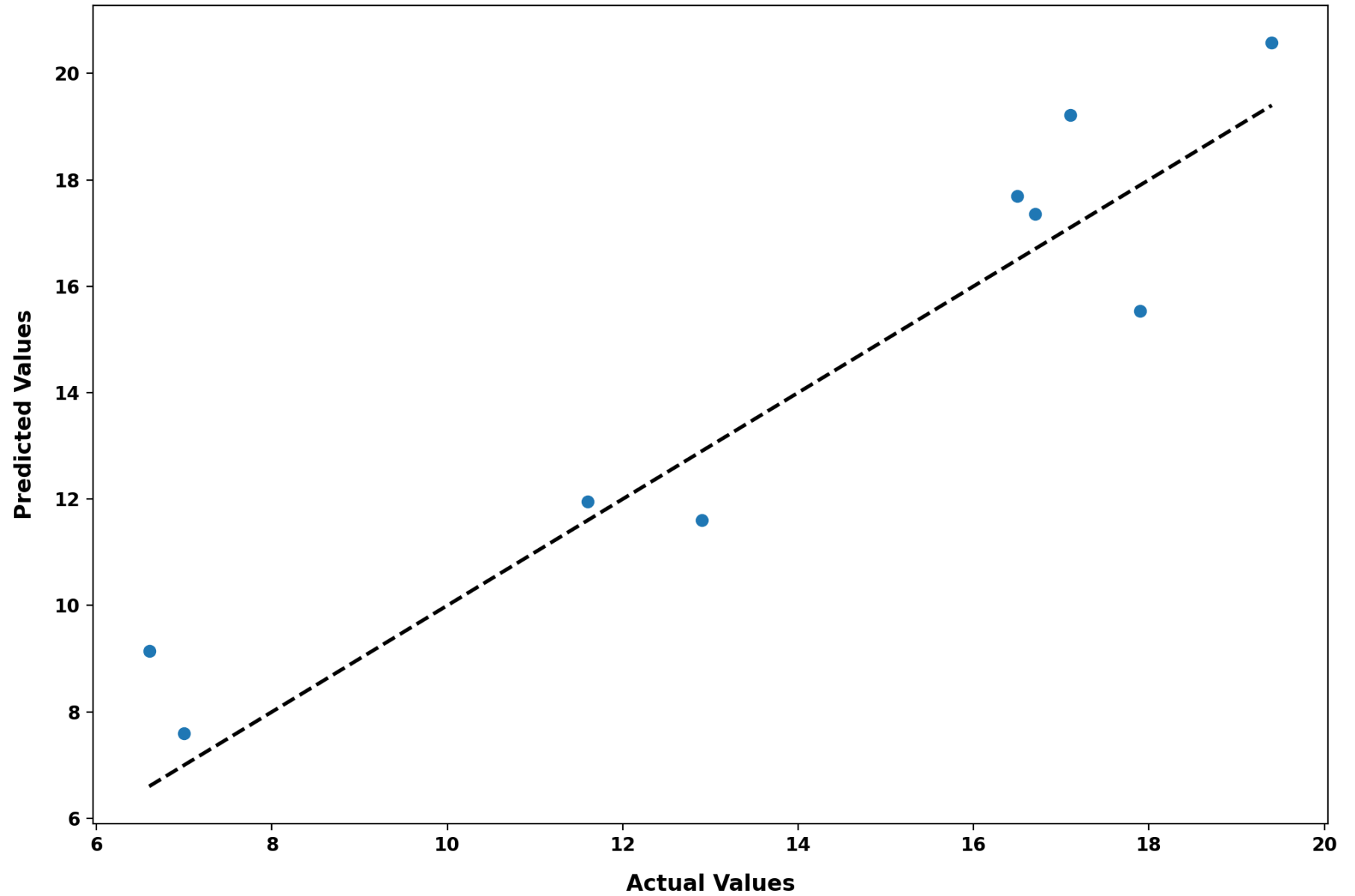
## Visualize Fit Of The On The Test Set :-

```
In [57]: # The predicted values against the actual values :
plt.figure(figsize=(12,8), dpi = 200)
plt.scatter(x = y_test, y = y_predict)
plt.plot([y_test.min(), y_test.max()], [y_test.min(),y_test.max()], 'k--', lw=2)
plt.xlabel('Actual Values', weight = "bold", fontsize=12, labelpad =10)
plt.ylabel('Predicted Values', weight = "bold", fontsize=12, labelpad=10)
plt.title('Line Fit on Test set', fontsize = 15, weight = 'bold', pad=10)
plt.xticks(weight = "bold")
plt.yticks(weight = "bold")

plt.show()
```



**Line Fit on Test set**



In [ ]: