

Kumar Kotapati

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Skills

- Salesforce Apex
- Lightning Web component
- SFDC Technology
- HTML, CSS
- JavaScript
- SQL (MySQL)
- RESTful API
- Git
- Conga, DocuSign

Certifications

- Salesforce Certified Platform Developer I
- Salesforce Certified Administrator

Education

- Bachelor of Engineering - Electronics and Communication Engineering at Rajeev Gandhi Memorial College of Engineering and Technology, Nandyal (2016-2020) CGPA - 6.62
- 12th Class – The Nandyal Junior College, Nandyal, AndhraPradesh Aggregate ~ 90%

Summary

I have experience as a Salesforce Developer, specializing in customizing and maintaining Salesforce solutions. I have worked with LWC (Lightning Web Components), Apex, and REST APIs, and have hands-on experience in all stages of the Software Development Life Cycle. I understand key business processes and work well in dynamic team environments.

Experience

Salesforce Developer (2024 – Current):

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- Developed and maintained **custom Lightning Web Components (LWC)** to enhance user interface and improve functionality.
- Designed and implemented **Apex triggers, classes, and batch jobs** to automate backend processes and improve data accuracy.
- Integrated **REST APIs** to enable seamless communication between Salesforce and external systems, improving data synchronization and workflow automation.
- Collaborated with cross-functional teams to gather requirements and deliver solutions that met the specific needs of the business.

Associate Implementation Engineer (2022 -2024):

Q2 e-Banking

- Integrated third-party systems for customer credit checks using **REST API** and developed Apex classes and triggers to implement business logic and streamline processes.
- Led the design and development of UI modules using **Skuid, jQuery, and JavaScript**, while also creating **Conga Templates** and buttons to automate document generation.
- Enhanced security model to enforce data accessibility based on profiles, roles, and permission sets, and managed **import/export** configurations using **SFDX** and **SFDMU**.

Contingent (2021-2022):

Q2 e-Banking

- Worked on various salesforce standard objects like Leads, Accounts, Contacts, and Cases.
- Proficiency in creating Profiles, Role Hierarchies and sharing rules.
- Created and used **Conga Templates and DocuSign**.