



FILTERS

region All
division All
customer All
FY All

Profit And Loss

All values in USD

Customer	Fiscal Years						
	Q1			Q2			Q3
	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Australia							
Net Sales	2.6M	4.0M	4.4M	4.6M	2.6M	3.1M	1.8M
COGS	1.6M	2.5M	2.7M	2.9M	1.6M	1.9M	1.2M
Gross Margin	1.0M	1.6M	1.7M	1.7M	1.0M	1.2M	0.7M
GM %	39.48%	38.73%	38.61%	36.63%	39.57%	38.97%	36.23%
Austria							
Net Sales	0.2M	0.3M	0.4M	0.4M	0.2M	0.2M	0.2M
COGS	0.2M	0.2M	0.3M	0.3M	0.2M	0.2M	0.1M
Gross Margin	0.1M	0.1M	0.1M	0.1M	0.1M	0.1M	0.1M
GM %	30.94%	30.10%	30.18%	28.95%	30.92%	29.80%	30.23%
Bangladesh							
Net Sales	0.6M	1.0M	1.3M	1.4M	0.6M	0.7M	0.6M
COGS	0.4M	0.6M	0.8M	0.9M	0.4M	0.5M	0.4M
Gross Margin	0.2M	0.3M	0.5M	0.5M	0.2M	0.2M	0.2M
GM %	36.19%	32.46%	36.41%	36.86%	36.73%	32.20%	35.71%
Canada							
Net Sales	3.9M	4.6M	6.6M	7.8M	3.9M	3.5M	3.0M
COGS	2.3M	2.8M	4.0M	4.7M	2.3M	2.2M	1.9M
Gross Margin	1.5M	1.7M	2.6M	3.1M	1.6M	1.3M	1.2M
GM %	39.99%	38.12%	40.09%	39.78%	39.90%	38.05%	39.01%
China							
Net Sales	2.4M	1.3M	5.1M	4.5M	2.5M	1.0M	2.5M
COGS	1.4M	0.7M	3.0M	2.6M	1.5M	0.6M	1.4M
Gross Margin	1.0M	0.5M	2.1M	1.8M	1.0M	0.4M	1.0M
GM %	40.32%	40.18%	40.71%	41.09%	40.36%	40.30%	41.26%
France							
Net Sales	3.0M	3.9M	4.9M	4.5M	3.0M	2.9M	2.3M
COGS	1.7M	2.2M	2.8M	2.6M	1.7M	1.7M	1.3M
Gross Margin	1.3M	1.7M	2.1M	1.9M	1.3M	1.3M	1.0M
GM %	43.96%	43.60%	43.09%	42.48%	43.99%	43.66%	43.11%
Germany							
Net Sales	1.8M	1.8M	2.3M	2.5M	1.8M	1.4M	1.0M
COGS	1.2M	1.3M	1.6M	1.7M	1.2M	1.0M	0.8M
Gross Margin	0.5M	0.6M	0.7M	0.8M	0.5M	0.4M	0.3M
GM %	30.03%	31.50%	28.58%	30.58%	29.86%	31.28%	26.94%
India							
Net Sales	18.2M	25.2M	29.9M	31.1M	18.2M	19.2M	14.3M
COGS	12.1M	16.7M	19.9M	20.9M	12.1M	12.7M	9.4M



Gross Margin	6.0M	8.6M	10.0M	10.2M	6.0M	6.5M	4.8M
GM %	33.24%	33.92%	33.42%	32.78%	33.24%	33.76%	33.91%
Indonesia							
Net Sales	2.1M	2.6M	3.4M	3.5M	2.1M	2.1M	1.6M
COGS	1.2M	1.5M	2.0M	2.2M	1.2M	1.2M	1.0M
Gross Margin	0.9M	1.1M	1.4M	1.3M	0.9M	0.9M	0.6M
GM %	41.23%	41.21%	40.37%	37.21%	41.24%	41.31%	39.19%
Italy							
Net Sales	1.6M	2.1M	2.4M	2.4M	1.5M	1.6M	1.0M
COGS	1.1M	1.4M	1.6M	1.7M	1.0M	1.1M	0.7M
Gross Margin	0.5M	0.7M	0.8M	0.7M	0.5M	0.5M	0.4M
GM %	32.27%	33.25%	33.70%	30.78%	32.43%	33.09%	34.05%
Japan							
Net Sales	0.8M	1.0M	1.2M	1.3M	0.8M	0.8M	0.6M
COGS	0.4M	0.5M	0.7M	0.7M	0.4M	0.4M	0.3M
Gross Margin	0.3M	0.4M	0.5M	0.6M	0.4M	0.3M	0.3M
GM %	44.18%	45.34%	44.73%	43.82%	44.19%	45.29%	46.24%
Netherlands							
Net Sales	0.8M	0.9M	1.7M	1.8M	0.8M	0.7M	0.7M
COGS	0.5M	0.5M	1.0M	1.0M	0.5M	0.4M	0.4M
Gross Margin	0.4M	0.4M	0.7M	0.8M	0.4M	0.3M	0.3M
GM %	44.26%	45.21%	42.12%	44.47%	44.18%	45.07%	40.28%
Newzealand							
Net Sales	0.9M	1.5M	1.6M	1.6M	1.0M	1.1M	0.8M
COGS	0.5M	0.8M	0.9M	0.9M	0.5M	0.6M	0.4M
Gross Margin	0.4M	0.7M	0.7M	0.7M	0.4M	0.5M	0.4M
GM %	44.97%	45.46%	44.92%	42.70%	45.05%	45.42%	48.38%
Norway							
Net Sales	1.0M	1.5M	2.3M	2.2M	1.0M	1.1M	1.2M
COGS	0.7M	1.1M	1.6M	1.5M	0.7M	0.8M	0.8M
Gross Margin	0.3M	0.4M	0.7M	0.7M	0.3M	0.3M	0.3M
GM %	32.38%	28.58%	30.79%	32.22%	32.73%	28.28%	29.39%
Pakistan							
Net Sales	0.9M	0.9M	1.5M	1.6M	0.9M	0.7M	0.5M
COGS	0.5M	0.5M	0.9M	1.0M	0.5M	0.4M	0.3M
Gross Margin	0.4M	0.4M	0.6M	0.6M	0.4M	0.3M	0.2M
GM %	39.68%	40.64%	38.43%	38.78%	39.71%	40.34%	36.32%
Philippines							
Net Sales	4.8M	4.8M	5.3M	7.6M	4.8M	3.7M	2.2M
COGS	2.8M	2.7M	3.1M	4.6M	2.8M	2.1M	1.3M
Gross Margin	2.0M	2.1M	2.1M	3.0M	2.0M	1.6M	0.8M
GM %	41.01%	43.27%	40.46%	39.70%	41.03%	43.24%	38.63%
Poland							
Net Sales	0.7M	0.8M	1.1M	1.1M	0.7M	0.6M	0.4M
COGS	0.4M	0.5M	0.6M	0.7M	0.4M	0.4M	0.2M
Gross Margin	0.3M	0.3M	0.5M	0.4M	0.3M	0.3M	0.2M
GM %	41.76%	42.48%	42.30%	40.02%	41.57%	42.51%	42.86%



Portugal							
Net Sales	1.3M	1.5M	2.3M	2.0M	1.3M	1.2M	1.0M
COGS	0.8M	0.9M	1.3M	1.2M	0.8M	0.7M	0.6M
Gross Margin	0.5M	0.6M	0.9M	0.8M	0.5M	0.5M	0.4M
GM %	40.13%	40.33%	40.74%	40.16%	40.03%	40.46%	42.11%
South Korea							
Net Sales	5.2M	5.6M	12.0M	12.8M	5.2M	4.4M	5.5M
COGS	3.2M	3.5M	7.8M	8.2M	3.3M	2.8M	3.5M
Gross Margin	2.0M	2.1M	4.2M	4.6M	2.0M	1.6M	2.0M
GM %	37.86%	37.07%	34.67%	35.93%	37.68%	37.22%	36.49%
Spain							
Net Sales	1.1M	1.5M	1.7M	1.8M	1.2M	1.1M	0.9M
COGS	0.8M	1.0M	1.1M	1.2M	0.8M	0.8M	0.6M
Gross Margin	0.4M	0.5M	0.6M	0.6M	0.4M	0.4M	0.3M
GM %	34.38%	33.37%	33.89%	33.65%	34.27%	33.46%	33.15%
Sweden							
Net Sales	0.1M	0.2M	0.3M	0.3M	0.1M	0.2M	0.1M
COGS	0.1M	0.1M	0.2M	0.2M	0.1M	0.1M	0.1M
Gross Margin	0.0M	0.1M	0.1M	0.1M	0.0M	0.1M	0.1M
GM %	40.67%	40.15%	40.33%	41.49%	40.56%	40.23%	39.65%
United Kingdom							
Net Sales	3.2M	4.2M	5.4M	6.6M	3.2M	3.2M	2.6M
COGS	1.8M	2.4M	3.2M	3.8M	1.8M	1.8M	1.5M
Gross Margin	1.4M	1.8M	2.3M	2.8M	1.4M	1.4M	1.1M
GM %	42.39%	42.52%	41.62%	42.74%	42.52%	42.54%	43.46%
USA							
Net Sales	11.1M	12.2M	16.9M	15.9M	11.1M	9.4M	7.6M
COGS	7.1M	7.7M	10.6M	9.9M	7.1M	5.9M	4.8M
Gross Margin	4.0M	4.5M	6.3M	6.0M	4.1M	3.5M	2.8M
GM %	36.45%	37.16%	37.19%	37.94%	36.54%	37.32%	36.67%



Q3		Q4			Grand Total
Apr	May	Jun	Jul	Aug	
2.1M	2.2M	3.0M	2.5M	2.5M	35.6M
1.4M	1.4M	1.9M	1.5M	1.6M	22.1M
0.7M	0.8M	1.1M	0.9M	0.9M	13.5M
35.10%	37.58%	37.92%	37.96%	36.35%	37.87%
0.2M	0.2M	0.2M	0.2M	0.2M	3.0M
0.1M	0.1M	0.1M	0.2M	0.1M	2.1M
0.1M	0.1M	0.1M	0.1M	0.1M	0.9M
29.09%	30.96%	29.87%	29.96%	28.99%	29.96%
0.7M	0.5M	0.8M	0.8M	0.8M	9.7M
0.5M	0.3M	0.5M	0.5M	0.5M	6.3M
0.3M	0.2M	0.3M	0.3M	0.3M	3.4M
36.17%	35.71%	32.77%	36.34%	37.01%	35.43%
3.8M	3.5M	3.3M	3.9M	4.3M	52.0M
2.3M	2.1M	2.0M	2.3M	2.6M	31.5M
1.5M	1.4M	1.2M	1.5M	1.7M	20.5M
39.24%	39.66%	37.90%	39.94%	39.90%	39.39%
2.2M	2.1M	1.0M	2.9M	2.5M	29.7M
1.3M	1.3M	0.6M	1.7M	1.4M	17.6M
0.9M	0.9M	0.4M	1.2M	1.0M	12.1M
41.87%	40.33%	40.57%	40.65%	41.43%	40.82%
2.3M	2.6M	2.8M	2.8M	2.5M	37.5M
1.3M	1.5M	1.6M	1.6M	1.4M	21.2M
1.0M	1.1M	1.2M	1.2M	1.1M	16.2M
42.82%	44.08%	43.63%	43.23%	42.30%	43.31%
1.1M	1.5M	1.3M	1.4M	1.4M	19.3M
0.8M	1.1M	0.9M	1.0M	1.0M	13.5M
0.3M	0.4M	0.4M	0.4M	0.4M	5.8M
29.29%	29.23%	31.03%	29.38%	30.37%	29.91%
15.5M	16.1M	19.2M	17.9M	17.1M	241.9M
10.3M	10.7M	12.8M	12.0M	11.5M	161.2M

AtliQ Hardwares



5.1M	5.3M	6.5M	6.0M	5.6M	80.7M
33.17%	33.30%	33.69%	33.34%	32.80%	33.36%
1.9M	1.8M	2.2M	2.0M	1.9M	27.1M
1.2M	1.1M	1.3M	1.2M	1.2M	16.3M
0.7M	0.7M	0.9M	0.8M	0.7M	10.8M
37.65%	40.28%	40.81%	39.86%	37.39%	39.77%
1.1M	1.3M	1.5M	1.3M	1.3M	19.1M
0.8M	0.9M	1.0M	0.9M	0.9M	12.9M
0.4M	0.4M	0.5M	0.4M	0.4M	6.2M
31.60%	32.67%	33.13%	33.79%	31.08%	32.62%
0.6M	0.7M	0.7M	0.7M	0.7M	9.8M
0.4M	0.4M	0.4M	0.4M	0.4M	5.4M
0.3M	0.3M	0.3M	0.3M	0.3M	4.4M
44.76%	44.60%	45.57%	44.33%	43.95%	44.68%
0.8M	0.8M	0.6M	1.0M	1.0M	11.6M
0.4M	0.4M	0.3M	0.6M	0.6M	6.5M
0.3M	0.3M	0.3M	0.4M	0.4M	5.0M
43.24%	43.19%	44.39%	42.25%	44.62%	43.59%
0.8M	0.9M	1.1M	0.9M	0.9M	13.4M
0.5M	0.5M	0.6M	0.5M	0.5M	7.4M
0.4M	0.4M	0.5M	0.4M	0.4M	6.0M
44.06%	46.73%	45.62%	45.40%	42.70%	44.98%
1.1M	0.9M	1.2M	1.3M	1.2M	16.2M
0.8M	0.6M	0.8M	0.9M	0.8M	11.2M
0.4M	0.3M	0.3M	0.4M	0.4M	5.0M
31.39%	32.21%	28.24%	30.70%	31.88%	30.75%
0.7M	0.9M	0.7M	0.9M	0.9M	11.0M
0.5M	0.5M	0.4M	0.5M	0.5M	6.7M
0.3M	0.4M	0.3M	0.3M	0.3M	4.3M
38.72%	40.01%	41.26%	38.15%	38.62%	39.19%
3.5M	3.8M	3.5M	2.8M	4.2M	50.9M
2.1M	2.3M	2.0M	1.7M	2.6M	30.2M
1.4M	1.5M	1.5M	1.1M	1.7M	20.8M
38.76%	39.89%	42.94%	40.41%	39.54%	40.77%
0.5M	0.6M	0.6M	0.6M	0.6M	8.4M
0.3M	0.3M	0.4M	0.3M	0.4M	4.9M
0.2M	0.2M	0.3M	0.2M	0.2M	3.5M
40.15%	41.11%	41.61%	42.05%	40.27%	41.52%



1.0M	1.1M	1.0M	1.3M	1.1M	16.2M
0.6M	0.6M	0.6M	0.8M	0.7M	9.6M
0.4M	0.5M	0.4M	0.5M	0.5M	6.6M
41.39%	41.17%	40.92%	41.02%	40.33%	40.66%
5.7M	4.7M	4.0M	6.9M	7.0M	79.1M
3.6M	2.9M	2.5M	4.5M	4.5M	50.2M
2.1M	1.8M	1.5M	2.4M	2.5M	28.8M
37.70%	38.33%	37.75%	35.44%	35.66%	36.47%
0.9M	1.1M	1.1M	0.9M	1.0M	14.4M
0.6M	0.8M	0.7M	0.6M	0.7M	9.5M
0.3M	0.4M	0.4M	0.3M	0.3M	4.8M
33.46%	33.88%	33.20%	33.74%	33.69%	33.69%
0.2M	0.1M	0.1M	0.2M	0.2M	2.0M
0.1M	0.1M	0.1M	0.1M	0.1M	1.2M
0.1M	0.0M	0.1M	0.1M	0.1M	0.8M
41.27%	40.30%	40.09%	40.21%	41.56%	40.59%
3.2M	2.8M	2.9M	3.1M	3.7M	44.2M
1.8M	1.6M	1.7M	1.8M	2.1M	25.3M
1.4M	1.2M	1.3M	1.3M	1.6M	18.9M
44.27%	43.65%	43.28%	41.79%	42.86%	42.72%
7.7M	10.7M	9.7M	10.2M	8.8M	131.2M
4.8M	6.8M	6.1M	6.4M	5.4M	82.5M
2.9M	3.9M	3.6M	3.8M	3.3M	48.7M
37.44%	36.40%	36.87%	37.03%	37.92%	37.10%