CROCK POT

Development:

- Invented by Irving Naxon in 1940 -
- Initial prototype: "Naxon Beanery" (electric bean cooker)
- 1950s: Sunbeam acquired rights, renamed "Crock-Pot"
- 1970s: Improved design, added features (thermostat, timers)





Marketing:

- Tagline: "Cook & Carry" (1970s), "Set it and Forget it" (2000s)
- Target audience: busy homemakers, working professionals
- Advertising channels: TV, print, online, social media
- Partnerships: recipe collaborations with food brands, chefs
- Product line expansion:mini,smart,pressure cooker models

Crock pot





Key Features:

- Low, steady heat (150-300°F)
- Programmable timer
- Automatic shut-off
- Portable, travel-friendly design
 Easy cleaning

Marketing Strategies

- Social media campaigns (#CrockPotLove)
- Influencer partnerships (food bloggers, chefs)
- Recipe contests, giveaways
- Sponsorship: cooking events, TV shows
- Online communities (Crock-Pot forums, Facebook groups)

Sales:

- Over 100 million units sold worldwide
- \$500 million annual revenue (estimated)
- Available in major retailers (Amazon, Walmart, Target)
- This concise overview highlights the key aspects of Crock-Pot's development, design, and marketing strategies that contributed to its success.

