



Data Collection and Preprocessing Phase

Date	20 June 2024
Team ID	739807
Project Title	Customer Acquisition cost estimation using Machine Learning.
Maximum Marks	6 Marks

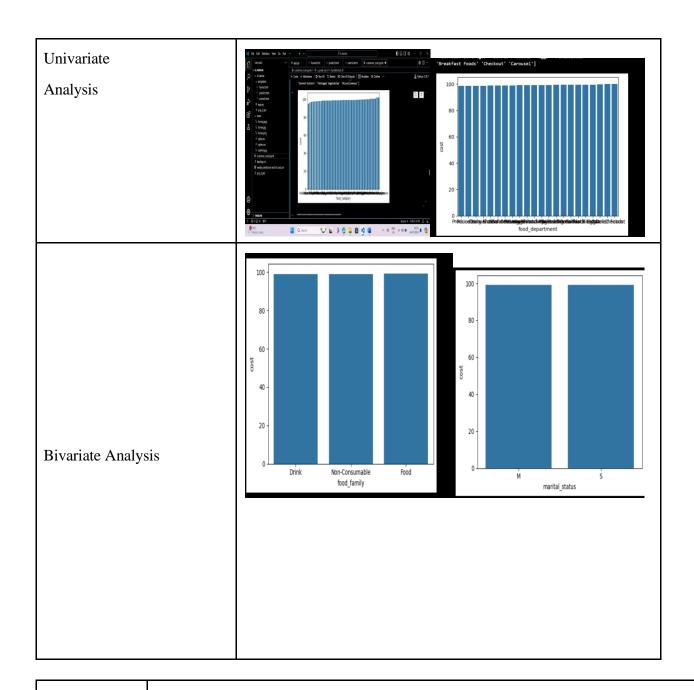
Data Exploration and Preprocessing Report

Dataset variables will be statistically analysed to identify patterns and outliers, with Python employed for preprocessing tasks like normalization and feature engineering. Data cleaning will address missing values and outliers, ensuring quality for subsequent analysis and modeling, and forming a strong foundation for insights and predictions.

ection	Desc	cription							
		store_sales(in millions)	store_cost(in millions)	unit_sales(in millions)	total_children	avg_cars_at home(approx)	num_children_at_h	lome	g_cars_at pprox).1
	count	60428.000000	60428.000000	60428.000000	60428.000000	60428.000000	60428.00	0000 6042	8.000000
	mean	6.541031	2.619460	3.093169	2.533875	2.200271	0.82	9351	2.200271
	std	3.463047	1.453009	0.827677	1.490165	1.109644	1.30	3424	1.109644
	min	0.510000	0.163200	1.000000	0.000000	0.000000	0.00	0000	0.000000
	25%	3.810000	1.500000	3.000000	1.000000	1.000000	0.00	0000	1.000000
	50%	5.940000	2.385600	3.000000	3.000000	2.000000	0.00	0000	2.000000
	75%	8.670000	3.484025	4.000000	4.000000	3.000000	1.00	0000	3.000000
	max	22.920000	9.726500	6.000000	5.000000	4.000000	5.00	0000	4.000000
Oata Overview	8 rows ×	23 columns							
	SRP	aross weight	net weight	store	saft arocery s	aft frozen saft	meat soft	coffee bar	video store
	SRP	J - J						coffee_bar	video_store
	3.000000	60428.000000	60428.000000	60428.000	0000 60428.0000	000 60428.000000	60428.000000	60428.000000	60428.000000
	3.000000 2.115258	60428.000000	60428.000000	60428.000	0000 60428.0000 7494 19133.7996	000 60428.000000 596 5312.852552	60428.000000	60428.000000 0.612646	60428.000000 0.354157
	3.000000 2.115258 0.932829	60428.000000 13.806433 4.622693	60428.000000 11.796289 4.682986	60428.000 27988.477 5701.022	0000 60428.0000 7494 19133.7996 2090 3987.3957	60428.00000 696 5312.852552 735 1575.907263	60428.00000 3541.846280 1050.471635	60428.000000 0.612646 0.487150	0.354157 0.478261
	3.000000 2.115258 0.932829 0.500000	60428.000000 13.806433 4.622693 6.000000	60428.000000 11.796289 4.682986 3.050000	60428.000 27988.477 5701.022 20319.000	0000 60428.0000 7494 19133.7996 2090 3987.395 0000 13305.0000	60428.00000 5396 5312.852552 735 1575.907263 000 2452.000000	60428.000000 3541.846280 1050.471635 1635.000000	60428.000000 0.612646 0.487150 0.000000	0.354157 0.478261
	3.000000 2.115258 0.932829 0.500000	60428.000000 13.806433 4.622693 6.000000 9.700000	60428.000000 11.796289 4.682986 3.050000 7.710000	60428.000 27988.477 5701.022 20319.000 23593.000	0000 60428.0000 7494 19133.7996 2090 3987.3957 0000 13305.0000 0000 16232.0000	000 60428.00000 5312.852552 735 1575.907263 000 2452.00000 000 4746.000000	60428.000000 3541.846280 1050.471635 1635.000000 3164.000000	60428.000000 0.612646 0.487150 0.000000 0.0000000	0.354157 0.478261 0.000000 0.000000
	3.000000 2.115258 0.932829 0.500000	60428.000000 13.806433 4.622693 6.000000 9.700000	60428.000000 11.796289 4.682986 3.050000 7.710000 11.600000	60428.000 27988.477 5701.022 20319.000 23593.000 27694.000	0000 60428.0000 7494 19133.7996 2090 3987.3957 0000 13305.0000 0000 16232.0000 0000 18670.0000	60428.00000 696 5312.852552 735 1575.907263 000 2452.00000 000 4746.000000 000 5062.000000	0 60428.000000 2 3541.846280 3 1050.471635 0 1635.000000 0 3375.000000	60428.000000 0.612646 0.487150 0.000000	0.354157 0.478261







Outliers and Anomalies

Data Preprocessing Code Screenshots





		et=pd.rea et.head()	d_csv("media pred	liction and i	ts cost.csv")				
									Pyth
	food_	category	food_department	food_family	store_sales(in millions)	store_cost(in millions)	unit_sales(in millions)	promotion_name	sales_country
Loading Data	0	Breakfast Foods	Frozen Foods	Food	7.36	2.7232	4.0	Bag Stuffers	USA
	1	Breakfast Foods	Frozen Foods	Food	5.52	2.5944	3.0	Cash Register Lottery	USA
	2	Breakfast Foods	Frozen Foods	Food	3.68	1.3616	2.0	High Roller Savings	USA
	3	Breakfast Foods	Frozen Foods	Food	3.68	1.1776	2.0	Cash Register Lottery	USA
	4	Breakfast Foods	Frozen Foods	Food	4.08	1.4280	3.0	Double Down Sale	USA
	5 rows × 40	0 columns							
Handling Missing Data		st_ch	i2, st_p, st_	dof, st_ex	p = stats.c	hi2_contin	gency(cont)	
Data Transformation									
Feature Engineering	Attach	ed the	codes in fi	nal subn	nission.				
Save Processed Data	-								