



Filters

region	All
market	All
division	All
customer	All
FY	2019

P&L

By Fiscal Ye Months

	Quarters										
	Q1			Q2			Q3			Q4	
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
NetSales	06M	08M	11M	11M	07M	06M	06M	06M	06M	06M	06M
COGS	04M	05M	06M	07M	04M	04M	04M	04M	04M	04M	04M
gross_margin	03M	03M	04M	05M	03M	03M	03M	03M	03M	03M	03M
GM%	41%	42%	41%	41%	41%	42%	41%	41%	41%	41%	42%

region	All
market	All
division	All
customer	All
FY	2020

P&L

By Fiscal Ye Months

	Quarters										
	Q1			Q2			Q3			Q4	
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
NetSales	17M	21M	29M	30M	17M	16M	02M	08M	10M	15M	
COGS	11M	13M	18M	19M	11M	10M	01M	05M	06M	09M	
gross_margin	06M	08M	11M	11M	06M	06M	01M	03M	04M	06M	
GM%	38%	38%	37%	37%	38%	38%	37%	38%	37%	37%	

region	All
market	All
division	All
customer	All
FY	2021

P&L

By Fiscal Ye Months

	Quarters										
	Q1			Q2			Q3			Q4	
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
NetSales	45M	55M	74M	78M	45M	42M	44M	44M	44M	41M	
COGS	28M	35M	47M	50M	28M	27M	28M	28M	28M	26M	
gross_margin	16M	20M	27M	28M	16M	15M	16M	16M	16M	15M	
GM%	37%	37%	36%	36%	37%	37%	36%	36%	37%	36%	



Net Sales Comparison

21 vs 20	262%	265%	259%	261%	261%	262%	2082%	561%	447%	279%
20 vs 19	265%	257%	267%	261%	263%	262%	33%	123%	153%	241%



Q4		Grand Total
Jul	Aug	
06M	06M	87M
04M	04M	51M
03M	03M	36M
41%	41%	41%

Q4		Grand Total
Jul	Aug	
16M	17M	197M
10M	10M	123M
06M	06M	73M
37%	37%	37%

Q4		Grand Total
Jul	Aug	
44M	43M	599M
28M	27M	381M
16M	16M	218M
36%	36%	36%



274%	260%	304%
248%	262%	225%